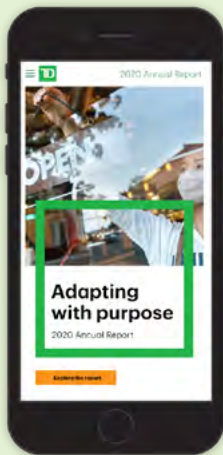
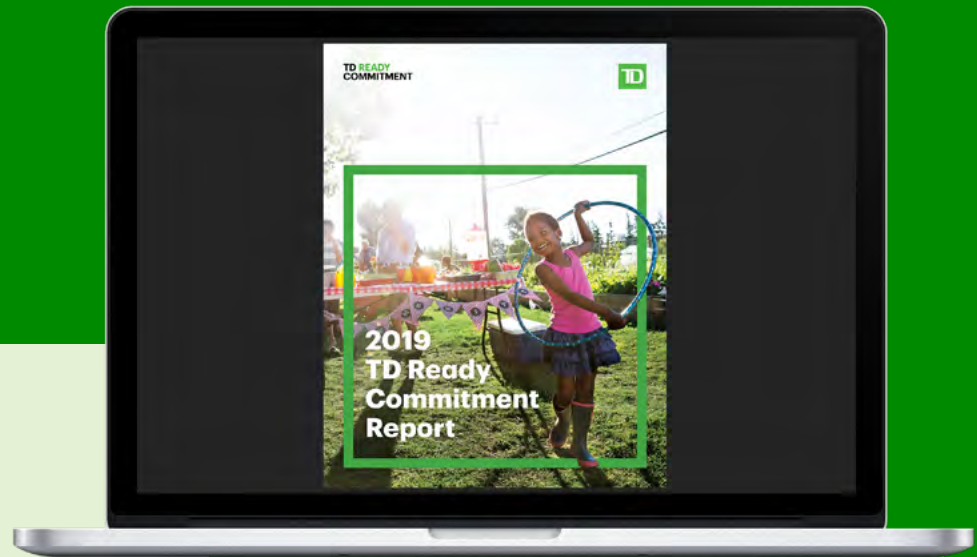




# Adapting with purpose

2020 Annual Report





See the TD Annual Report  
online by visiting  
[www.td.com/ar2020](http://www.td.com/ar2020)

For information on TD's commitment to the community  
and our environment visit

[www.td.com/document/PDF/ESG/2019-TRC-Report.pdf](http://www.td.com/document/PDF/ESG/2019-TRC-Report.pdf)

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# Our Strategy

As a top 5 North American bank, TD aims to stand out from its peers by having a **differentiated brand** – anchored in our proven business model, and rooted in a desire to give our customers, communities and colleagues the confidence to thrive in a changing world.



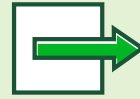
## Proven Business Model

Deliver consistent earnings growth, underpinned by a strong risk culture



## Purpose-Driven

Centre everything we do on our vision, purpose and shared commitments



## Forward-Focused

Shape the future of banking in the digital age

# Our Business

Every day, TD enriches the lives of millions of customers who rely on us for their financial needs and to help them achieve their goals.

(as at October 31, 2020)

**~90,000**

TD colleagues



**26.5 million**

customers served around the globe



**5<sup>th</sup>**

largest bank in North America<sup>1</sup>

<sup>1</sup> By total assets



**14 million+**

active digital customers



**2,300+**

retail locations across North America



**6,200+**

ATMs



### **TD delivered in a year of unprecedented disruption**

#### **A year for the ages**

2020 has been a year like no other and I am incredibly proud of how TD responded, guided by our purpose: to enrich the lives of our customers, communities and colleagues. Through it all, we demonstrated our ability to adapt with speed in response to the global pandemic.



**Bharat Masrani**  
Group President and Chief Executive Officer

There is no doubt that millions have been deeply affected by the combined health and economic challenges of COVID-19. I want to thank health care workers and all who served on the front lines, including TD bankers. You kept us safe and supported essential services despite significant personal challenges and continue to do so today.

As a Bank, we have a critical role to play in the recovery – to provide advice and services to the millions we serve, to help our economies grow and our communities thrive.

#### **Performance and strategic progress**

Over the course of our 165-year history, TD's business model has continuously proven its strength, even in the face of global uncertainty and significant economic headwinds. In a year marked by a global health crisis, we delivered earnings of approximately \$11.9 billion (\$10.0 billion, on an adjusted basis). Although our adjusted earnings were lower in 2020 as households and businesses were impacted by the economic downturn, our Wealth, Insurance and Wholesale businesses delivered record revenue and earnings performance.

We also made important strategic progress in 2020. The transformative transaction between TD Ameritrade and The Charles Schwab Corporation closed, making TD the largest shareholder of a highly regarded U.S. investment firm with US\$6 trillion in client assets.

Our balance sheet ended the year strong, with a Common Equity Tier 1 ratio of 13.1 per cent and a liquidity coverage ratio of 145 per cent, positioning TD well for the future. Once again, TD delivered for our shareholders, increasing our dividend by 8 per cent year-over-year.

This year was one of the most challenging in the history of the Bank and our results demonstrated the strength of our franchise, but there is more to the story of what we achieved this year.

#### **Resilience and execution in a period of unprecedented change**

2020 brought many challenges, but also showcased our ability to execute. We benefited from investments in new capabilities to quickly shift our operations, enable more than 60,000 colleagues to work from home, and deploy new digital assets.

**“I firmly believe that banking serves a higher purpose, and this has never been more true than in 2020.”**

*TD was there for customers when they needed us the most*

Since the start of the pandemic, more than one million customers enrolled in digital banking services for the first time and digital engagement increased by 57 per cent. We also worked closely with governments in the U.S. and Canada to facilitate access to relief and support programs, and directly addressed customer concerns with programs of our own, tailoring solutions to their specific needs.

*In every decision we made, we put the well-being of our colleagues and customers at the forefront*

Guided by medical advice from public health officials and our own Chief Medical Director, we implemented health and safety precautions at every TD location across our footprint. Though recent news of potential vaccines is encouraging, COVID-19 remains a challenge and we will continue to focus on the safety of our customers, colleagues, and the communities we serve.

### **A more inclusive and sustainable future**

I firmly believe that banking serves a higher purpose, and this has never been more true than in 2020.

As a result of COVID-19, many communities faced higher unemployment, deeper economic impacts, and elevated infection rates. Through the TD Ready Commitment, we launched the TD Community Resilience Initiative, allocating \$25 million to organizations delivering immediate front-line services and the longer-term support needed to promote a more inclusive recovery.

*Diversity and inclusion are central to our culture*

We continue to work tirelessly to build a workplace and world where all can thrive. As powerful demonstrations denouncing anti-Black racism unfolded this year, we made clear where we stand and took meaningful action. We announced new commitments to grow minority executive representation and launched Bank and community efforts to tackle the impacts of anti-Black racism. At the same time, we pushed for continued progress in support of all of our diversity and inclusion objectives.

*Addressing climate change is critical today and to future generations, and in 2020 TD never lost sight of this*

TD recently launched a bold and ambitious climate action plan to address the challenges of climate change. This includes a target to achieve net-zero greenhouse gas emissions in our operations and financing activities by 2050. We backed this commitment with the creation of a new Sustainable Finance and Corporate Transitions Group to support clients around the world, and an Environmental, Social and Governance (ESG) Centre of Expertise to participate in the global efforts required to deliver on this long-term target.

For the seventh consecutive year, TD was recognized on the Dow Jones Sustainability World Index and this year was the only North American bank included in the ranking – a further testament to our leadership incorporating ESG practices into our business.

### **We face the challenges ahead with many advantages**

We enter 2021 with a robust balance sheet, deep customer relationships, a strong brand, and well-positioned businesses. Though macroeconomic challenges and uncertainties remain, I am confident in the future as we work to build the Better Bank.

Together, our 90,000 dedicated and talented TD bankers around the world proved their mettle during a time of significant change. I want to thank them for their tremendous efforts, our customers for their trust, and you, our shareholders, for your continued support.



**Bharat Masrani**  
Group President and Chief Executive Officer



# Chair of the Board's Message

**This year, TD successfully steered through one of the greatest challenges in its long history.** The pandemic posed the challenge of a lifetime for the health and well-being of our customers, our communities and our colleagues. Guided by our purpose and values, we delivered for all our stakeholders.



The Bank generated earnings that enabled it to build capital; set aside unprecedented provisions for credit losses; pay increased dividends to our shareholders; recognize the contribution of our colleagues with special compensation; and increase financial support for our communities. Moreover, the extraordinary engagement of our colleagues and the Bank's investments in systems and infrastructure enabled us to provide the full suite of services to our customers without interruption and to deliver government relief programs to millions of individuals and businesses.

While meeting the operational challenges posed by the pandemic, the Bank made progress on critical strategic initiatives to position itself for growth in the years to come. The pace and scope of the Bank's digital journey accelerated. The merger of TD Ameritrade with The Charles Schwab Corporation was concluded. The Bank enhanced its commitment to leadership in Environmental, Social and Governance practices with the launch of a climate action plan and a renewal and enhancement of its commitments to diversity and inclusion in its executive ranks. Investments to train and upskill our colleagues were also increased.

On behalf of my Board colleagues and all the Bank's stakeholders, I would like to thank our Group President and CEO and his Senior Executive Team for their engagement and calm leadership in these uncertain times. We also recognize the hard work and dedication of TD's 90,000 colleagues, particularly those on the front lines who, in the face of unprecedented challenges, continued to deliver the customer experience that is the TD hallmark.

I also want to express the Bank's appreciation to our shareholders for their ongoing support and to our customers for the opportunity to serve them. We will continue to strive to maintain your support and trust.

A handwritten signature in black ink that reads "B M Levitt".

**Brian M. Levitt**  
Chair of the Board

## THE BOARD OF DIRECTORS

The Board of Directors as at **December 2, 2020** is listed below. A full list of its committees and key committees' responsibilities can be found on page 220. Our Proxy Circular for the 2021 Annual Meeting will set out the director candidates proposed for election at the meeting and additional information about each candidate including education, other public board memberships held in the past five years, areas of expertise, TD Committee membership, stock ownership, and attendance at Board and Committee meetings.

**Amy W. Brinkley**  
Consultant,  
AWB Consulting, LLC,  
Charlotte,  
North Carolina

**Brian C. Ferguson**  
Corporate Director and  
former President and  
Chief Executive Officer,  
Cenovus Energy Inc.,  
Calgary, Alberta

**Colleen A. Goggins**  
Corporate Director  
and retired  
Worldwide Chairman,  
Consumer Group,  
Johnson & Johnson,  
Princeton, New Jersey

**Jean-René Halde**  
Corporate Director and  
retired President and  
Chief Executive Officer,  
Business Development  
Bank of Canada,  
Saint-Laurent, Québec

**David E. Kepler**  
Corporate Director  
and retired Executive  
Vice President,  
The Dow Chemical  
Company,  
Sanford, Michigan

**Brian M. Levitt**  
Chair of the Board,  
The Toronto-Dominion  
Bank,  
Kingston, Ontario

**Alan N. MacGibbon**  
Corporate Director  
and retired Managing  
Partner and Chief  
Executive of  
Deloitte LLP (Canada),  
Oakville, Ontario

**Karen E. Maidment**  
Corporate Director  
and former Chief  
Financial and  
Administrative Officer,  
BMO Financial Group,  
Cambridge, Ontario

**Bharat B. Masrani**  
Group President and  
Chief Executive Officer,  
The Toronto-Dominion  
Bank,  
Toronto, Ontario

**Irene R. Miller**  
Chief Executive Officer,  
Akim, Inc.,  
New York, New York

**Nadir H. Mohamed**  
Corporate Director and  
former President and  
Chief Executive Officer,  
Rogers  
Communications Inc.,  
Toronto, Ontario

**Claude Mongeau**  
Corporate Director and  
former President and  
Chief Executive Officer,  
Canadian National  
Railway Company,  
Outremont, Québec

**S. Jane Rowe**  
Vice Chair,  
Investments, Ontario  
Teachers' Pension  
Plan Board,  
Toronto, Ontario



## TD's Response to the COVID-19 Pandemic

Customers | Colleagues | Communities

The pandemic is impacting every aspect of our lives – from our families, to our jobs, to the way we interact and engage with our communities.

### Customers

Helped our customers feel confident during a time of uncertainty by providing advice, facilitating access to government relief efforts and enhancing tools and capabilities to bank with us when and how they want to.

Through **TD Helps** in Canada and **TD Cares** in the U.S., we have provided support to over **450,000 customers and accounts**.

**Deferred payments** on approximately \$84 billion in loan balances as of October 31, 2020.

The total value of all **insurance customer relief programs exceeded \$88 million in premiums**.

Facilitated access to billions of dollars in government funds to businesses through programs like the **Canada Emergency Business Account Program** and the **Paycheck Protection Program** in the U.S.

Helped the Canadian federal government deliver income support to households through the **Canada Emergency Response Benefit** program, with **\$11.5 billion in direct deposits** facilitated in 2020.

Increased average total gross lending exposure by **\$12.9 billion in Wholesale Banking**.

### Colleagues

At TD, our people are our greatest asset and throughout the pandemic, we continued to make investments that prioritize their well-being.

Adapted our work environments, including investing in protective equipment, enhanced cleaning and a new app – **TD BoardingPass** – to simplify health screening and to help support safe workplaces.

Quickly **enabled 60,000 of our colleagues to work from home**, including contact centre employees and trading teams in Canada and the U.S.

Recognizing this is a challenging time, TD committed to **no COVID-19-related job losses in 2020 and provided financial awards and additional time off, as a result of the pandemic**.

Created an **internal resource hub with topics** ranging from mental, physical and financial health to family and social support.

Provided **virtual health care to colleagues in Canada, U.S., U.K., and Singapore with 24/7 on-demand access to medical consultations** from the comfort of their homes.

### Communities

COVID-19 has affected us all, but we know some communities are being disproportionately impacted. Through our global citizenship platform, the **TD Ready Commitment**, we aim to provide important financial commitments and programs designed to support recovery and community resilience across our footprint.

TD launched the **TD Community Resilience Initiative**, allocating **\$25 million to organizations engaged in COVID-19 response and community recovery**.

As part of this program **\$10 million was allocated to the TD Ready Challenge**, an annual North American initiative, focused on developing innovative solutions for a changing world. The 2020 TD Ready Challenge quickly adapted to address the impacts of the pandemic and support recovery.

The remaining funds are focused towards **community giving (\$13 million) and matching grants programs (\$2 million)**.

## OUR STRATEGY



### Proven Business Model

Deliver consistent earnings growth, underpinned by a strong risk culture

#### We have diversification, scale, and a unique footprint

**\$11.9 billion**

2020 Reported Earnings

**\$10.0 billion**

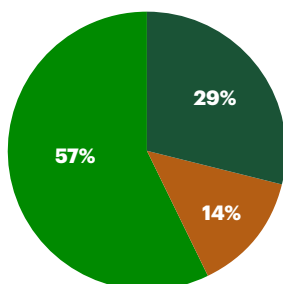
2020 Adjusted Earnings

**2,308**

retail locations in North America

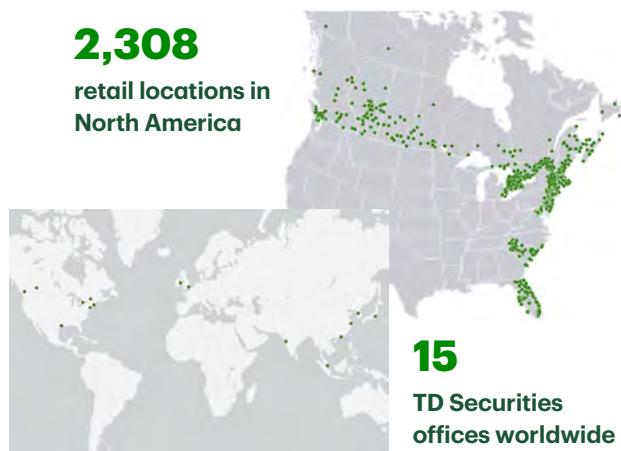
#### TD'S PREMIUM RETAIL EARNINGS MIX<sup>1</sup>

- Canadian Retail
- U.S. Retail
- Wholesale



86% Retail  
14% Wholesale

<sup>1</sup> Reported basis excluding Corporate segment.



#### We have a strong balance sheet

**\$1.7 trillion**

Assets

Up 21.2% YoY

**\$1.1 trillion**

Deposits

Up 28.0% YoY

**2.41%**

Return on Risk-Weighted Assets

(Financial information as at October 31, 2020)

**13.1%**

CET1 Ratio

**145%**

Liquidity Coverage Ratio

#### We have a deep commitment to sustaining the trust of those we serve

### Three core principles of our Risk Appetite

We take risks required to build our business, but only if those risks:

- 1. Fit our business strategy** and can be understood and managed
- 2. Do not expose the enterprise** to any significant single loss events; we don't "bet the bank" on any single acquisition, business or product
- 3. Do not risk harming the TD brand**

Refer to footnotes on page 15 of the 2020 Management's Discussion & Analysis for information on how the results on this page are calculated.



# 2020 Snapshot

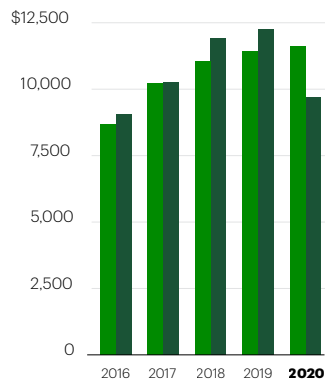
Performance indicators focus effort, communicate our priorities, and benchmark our results against key elements of our proven business model. Results in 2020 were significantly affected by the COVID-19 pandemic.

| PERFORMANCE INDICATORS <sup>1</sup>   | 2020 RESULTS <sup>1</sup> (on an adjusted basis)  |
|---|---|
| <ul style="list-style-type: none"> <li>• Deliver above-peer-average Total Shareholder Return</li> <li>• Grow medium-term EPS by 7% to 10%</li> <li>• Grow revenue faster than expenses<sup>2</sup></li> </ul> | <ul style="list-style-type: none"> <li>• -17.9% vs. Canadian peer average of -12.6%</li> <li>• -19.9% EPS decline</li> <li>• Revenue growth of 2.8% vs. expense growth of 1.2%</li> </ul> |

## NET INCOME

available to common shareholders  
(millions of Canadian dollars)

■ Reported ■ Adjusted



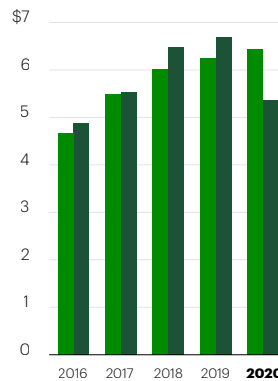
TD's 5-year CAGR

8.3% Reported  
2.6% Adjusted

## DILUTED EARNINGS PER SHARE (EPS)

(Canadian dollars)

■ Reported ■ Adjusted



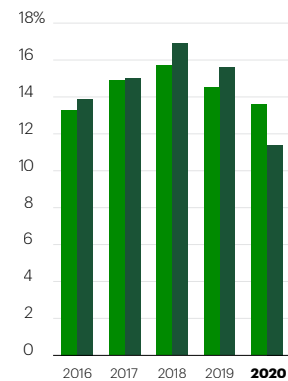
TD's 5-year CAGR

8.8% Reported  
3.1% Adjusted

## RETURN ON COMMON EQUITY

(percent)

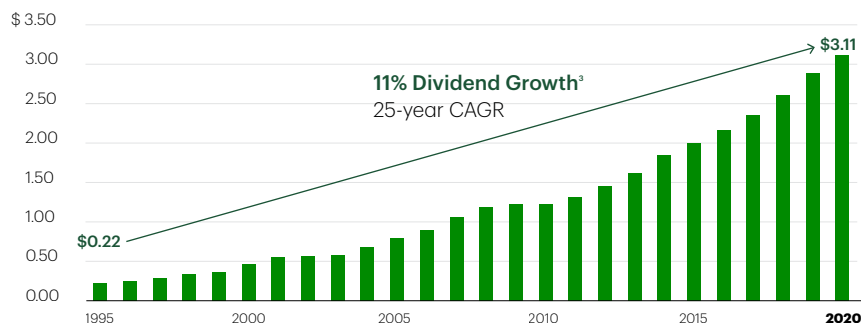
■ Reported ■ Adjusted



TD's 2020 ROE

13.6% Reported  
11.4% Adjusted

## DIVIDEND HISTORY



**164-year**

**Continuous Dividend History**

**5.1%**

**2020 Dividend Yield**

**5.9%**

**Total Shareholder Return<sup>4</sup>**  
(5-year CAGR)

<sup>1</sup> Performance indicators that include an earnings component are based on TD's full-year adjusted results as explained in footnote 1 on page 15.

<sup>2</sup> Revenue is net of insurance claims and related expenses.

<sup>3</sup> 25-year CAGR is the compound annual growth rate calculated from 1995 to 2020.

<sup>4</sup> 5-year CAGR is the compound annual growth rate calculated from 2015 to 2020.

Refer to footnotes on page 15 of the 2020 Management's Discussion & Analysis for information on how the results on this page are calculated.



## Purpose-Driven

Centre everything we do on our vision, purpose and shared commitments

**TD is committed to enriching the lives of those we serve, and we recognize that when our communities thrive, we all thrive.** We're focused on providing our customers with proactive advice and personalized solutions that help them feel confident about their financial future, while working to open doors to a more inclusive tomorrow. This is brought to life by our colleagues and the unique and inclusive employee culture that encourages them to bring their best selves to work every day.

## We are relentlessly focused on our customers



## TD Ready Advice

Introduced in Canada in response to the pandemic, **TD Ready Advice** helps customers navigate their finances during these uncertain times with personal advice and online resources.

**Digital applications have been enhanced** with new features and self-serve capabilities.

**Colleagues are engaging with customers and clients virtually**, with TD Wealth Advice holding over 125,000 virtual client meetings, providing trusted advice to clients when they need it most.

Our **Chatbots – TD Clari** in Canada and **Virtual Assistant** in the U.S. – are providing seamless, no-contact information to thousands of customers a week, enabling contact centre colleagues to focus on providing advice and support.



## New! TD Global Money Transfer

Making it easier to send money internationally in more ways to over 200 countries and territories.<sup>1</sup> Customers can send money to a recipient's bank account, for cash pick-up with Western Union or to an eligible Visa card.

<sup>1</sup> For full details visit [www.td.com/ca/en/personal-banking/how-to/international-money-transfer/td-global-transfer/](http://www.td.com/ca/en/personal-banking/how-to/international-money-transfer/td-global-transfer/)

Recognizing the impact the pandemic has had on small businesses, TD acted quickly to facilitate access to government relief programs. In the U.S. TD launched a digital loan application system within days to provide fast and convenient access to the **U.S. Paycheck Protection Program**.

# 86,000+

**loans have been funded and TD continues to work with government groups to facilitate lending for small businesses**

## We are invested in our communities



From delivering meals to families in need to ensuring access to essential services to sewing masks for communities – **customers and colleagues stepped up for our communities.**

## #TDThanksYou



TD's annual appreciation campaign was focused on individuals who are making an impact in their communities. Nominated by TD colleagues, these individuals and organizations have delivered care, services and support that have helped many overcome the unanticipated challenges caused by the pandemic.

## We are inspired by our unique and inclusive employee culture



TD has a long-standing commitment to the active advancement, promotion and celebration of Diversity and Inclusion within the Bank and across society.

**100+**

**virtual events** held across TD focused on Diversity and Inclusion during the pandemic

We are also taking steps to confront more long-standing injustices. We announced concrete targets and important initiatives:

**To grow**  
Black, Indigenous and minority executive representation

**To introduce**  
enhanced awareness and cultural training across the Bank

**To invest**  
in organizations that stand up to racism and promote inclusion

**To contribute**  
directly to a future where everyone can thrive and achieve their goals

**\$17.5 million**

to help address both the immediate and longer-term impacts of racism and advance related goals:

**\$12.1 million**

for Black-focused or Black-led organizations

**\$5.4 million**

for Indigenous communities

Our annual **colleague satisfaction survey** saw the **highest engagement** since inception in 2001 and the overall employee experience measure increased compared to last year.

TD recognized as one of **Canada's Best Workplaces™** for the 15<sup>th</sup> consecutive year

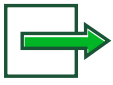
TD named **Most Innovative Digital Bank** by *Global Finance* for the second consecutive year

TD named the **most valuable Canadian brand** – TD is now among the Top 15 most valuable bank brands globally<sup>1</sup>

TD named to the **Bloomberg Gender-Equality Index** for the fourth year in a row

<sup>1</sup> Brand Finance Global 500 2020

**OUR STRATEGY**



## Forward-Focused

Shape the future of banking in the digital age

We're focused on re-imagining the banking experience and driving engagement across our digital and physical platforms to meet our customers' needs and expectations. The investments we made in response to the pandemic have enabled us to accelerate our strategy, delivering for our customers today and into the future.

### We are re-imagining the banking experience

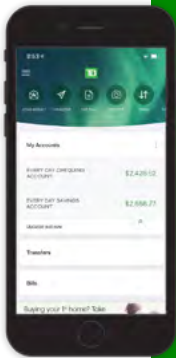
The impact of the pandemic on our day-to-day lives led many of our customers to change how they manage their finances, and we've seen significant increases in digital engagement.

**57%**

increase in digital adoption

**1 million +**

customers have enrolled in digital banking since the start of the pandemic



### Over 35 SimpleApps have been launched

Making it easier for our customers to apply for a range of relief services, including mortgage and credit card payment deferrals in Canada and the U.S.

**TD Direct Investing launched TD GoalAssist, a first of its kind mobile app in Canada that helps customers set goals, invest with confidence and track progress simply and easily.**

### Improving our operations

This year we refreshed our Technology Strategy to accelerate our efforts to improve our infrastructure and power new experiences for our customers. The strategy is rooted in the principles of accessibility and agility, and adopts an enterprise approach that's focused on outcomes. It also played a key role in our pandemic response.



**Accessibility & Agility**



**Cloud Enablement**



**Digital Enhancements**



**Security**



## We are relentlessly focused on our customers



**In response to COVID-19, we tripled our digital capacity for customer-facing capabilities such as mobile deposit and email money transfer.**

Using AI technologies from TD Layer 6 and fintech partner Flybits, TD introduced a new program to proactively identify customers who may be able to benefit from COVID-19-related relief and resources.

Customers received notifications, providing them with real-time advice and convenient access to helpful information and tools.



Through iD8 – TD’s employee ideation program – colleagues submitted over 16,000 ideas for improvements in 2020.

Positively impacted

**50,000**  
colleagues

**2.2 million**  
customers

## Working in new and increasingly agile ways

At the height of the pandemic, over 5,000 colleagues were redeployed to support high-demand areas – accelerating ongoing efforts to upskill and prepare our workforce for the future.



TD launched Career Solutions, an internal online resource focused on providing colleagues with growth and development tools as they plan for what’s next in their careers.





## Supporting a More Sustainable and Inclusive Tomorrow

### Environmental | Social | Governance

As a purpose-driven organization, we understand the role of business to enrich the lives of our customers, colleagues and the communities we serve. Our corporate citizenship approach, through the TD Ready Commitment, leverages our business, philanthropy and people to embed our efforts across the Bank. We believe that TD can contribute in positive ways to a more sustainable and inclusive tomorrow and we have integrated our Environmental, Social and Governance (ESG) principles into our business practices in substantial ways.



## Other Key ESG Highlights from 2020

With the launch of the **TD Community Resilience Initiative**, we worked with not-for-profits to pivot existing programming and used insights to inform new areas where support was needed most, like the **Frontline Fund** and the **Black Doctor COVID-19 Consortium**.

Invested over **\$130 million**, through the **TD Ready Commitment**, to support non-profit organizations across North America and the U.K.

Our latest **Fusion Centre in Singapore**, joins Fusion teams in Toronto, New Jersey and Tel Aviv, working towards developing new ways to protect the Bank from cyber risks and other threats.

We issued an inaugural three-year **US\$500 million sustainability bond** with proceeds from this issuance allocated to finance projects with environmental and/or social benefits. TD Asset Management **launched two new ESG-oriented mutual funds** that provide unique differentiated solutions to help investors achieve their financial goals while aligning their investments with their values to make a positive impact.

We launched new **Environmental and Social (E&S) Risk Assessment and Borrower Climate Change tools** to enhance how we assess E&S risks in a more consistent and standardized way at the borrower and transaction level.

For the **seventh consecutive year**, TD is included on the **Dow Jones Sustainability Index** – the only North American bank on the World Index this year.

## Climate Action Plan

**TD was the first North American-based bank to become carbon neutral and we are now the first Canadian bank and one of the few global banks to announce a climate action plan and target for net-zero emissions associated with our operating and financing activities by 2050.**

TD's Climate Action Plan includes:

Creation of a **new TD Sustainable Finance and Corporate Transitions Group** to provide clients with advisory services and important transition and sustainability-focused financing globally.

A new **TD ESG Centre of Expertise** that brings together experts across TD to participate in global efforts to improve data measurement and analytics, invest in research and support academic progress and technological innovation.

**Not providing new project-specific financial services for activities that are directly related to the exploration, development, or production of oil and gas within the Arctic Circle**, including the Arctic National Wildlife Refuge (ANWR).

## ENHANCED DISCLOSURE TASK FORCE

The Enhanced Disclosure Task Force (EDTF) was established by the Financial Stability Board in 2012 to identify fundamental disclosure principles, recommendations, and leading practices to enhance risk disclosures of banks. The index below includes the recommendations (as published by the EDTF) and lists the location of the related EDTF disclosures presented in the 2020 Annual Report or the 2020

fourth quarter Supplemental Financial Information (SFI), or Supplemental Regulatory Disclosures (SRD). Information on TD's website, SFI, and SRD is not and should not be considered incorporated herein by reference into the 2020 Annual Report, Management's Discussion and Analysis, or the Consolidated Financial Statements.

| Type of Risk   | Topic | EDTF Disclosure  | Page   |        |                   |
|--|-------|--|--|--------|-------------------|
|  |       |  | Annual Report                                | SFI    | SRD               |
| General  | 1     | Present all related risk information together in any particular report.  | Refer to below for location of disclosures   |        |                   |
|  | 2     | The bank's risk terminology and risk measures and present key parameter values used.   | 80-85, 89, 95-98, 108-110                    |        |                   |
|  | 3     | Describe and discuss top and emerging risks.   | 73-79  |        |                   |
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# Management's Discussion and Analysis

This Management's Discussion and Analysis (MD&A) is presented to enable readers to assess material changes in the financial condition and operating results of TD Bank Group ("TD" or the "Bank") for the year ended October 31, 2020, compared with the corresponding period in the prior years. This MD&A should be read in conjunction with the audited Consolidated Financial Statements and related Notes for the year ended October 31, 2020. This MD&A is dated December 2, 2020. Unless otherwise indicated, all amounts are expressed in Canadian dollars and have been primarily derived from the Bank's annual Consolidated Financial Statements prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). Note that certain comparative amounts have been revised to conform with the presentation adopted in the current period.

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Additional information relating to the Bank, including the Bank's Annual Information Form, is available on the Bank's website at <http://www.td.com>, on SEDAR at <http://www.sedar.com>, and on the U.S. Securities and Exchange Commission's website at <http://www.sec.gov> (EDGAR filers section).

## Caution Regarding Forward-Looking Statements

From time to time, the Bank (as defined in this document) makes written and/or oral forward-looking statements, including in this document, in other filings with Canadian regulators or the United States (U.S.) Securities and Exchange Commission (SEC), and in other communications. In addition, representatives of the Bank may make forward-looking statements orally to analysts, investors, the media and others. All such statements are made pursuant to the "safe harbour" provisions of, and are intended to be forward-looking statements under, applicable Canadian and U.S. securities legislation, including the *U.S. Private Securities Litigation Reform Act of 1995*. Forward-looking statements include, but are not limited to, statements made in this document, statements made in the Bank's Management's Discussion and Analysis ("2020 MD&A") in the Bank's 2020 Annual Report under the headings "Economic Summary and Outlook" and "The Bank's Response to COVID-19", for the Canadian Retail, U.S. Retail, and Wholesale Banking segments under headings "Key Priorities for 2021", and for the Corporate segment, "Focus for 2021", and in other statements regarding the Bank's objectives and priorities for 2021 and beyond and strategies to achieve them, the regulatory environment in which the Bank operates, the Bank's anticipated financial performance, and the potential economic, financial and other impacts of the Coronavirus Disease 2019 (COVID-19). Forward-looking statements are typically identified by words such as "will", "would", "should", "believe", "expect", "anticipate", "intend", "estimate", "plan", "goal", "target", "may", and "could".

By their very nature, these forward-looking statements require the Bank to make assumptions and are subject to inherent risks and uncertainties, general and specific. Especially in light of the uncertainty related to the physical, financial, economic, political, and regulatory environments, such risks and uncertainties – many of which are beyond the Bank's control and the effects of which can be difficult to predict – may cause actual results to differ materially from the expectations expressed in the forward-looking statements. Risk factors that could cause, individually or in the aggregate, such differences include: strategic, credit, market (including equity, commodity, foreign exchange, interest rate, and credit spreads), operational (including technology, cyber security, and infrastructure), model, insurance, liquidity, capital adequacy, legal, regulatory compliance and conduct, reputational, environmental and social, and other risks. Examples of such risk factors include the economic, financial, and other impacts of the COVID-19 pandemic; general business and economic conditions in the regions in which the Bank operates; geopolitical risk; the ability of the Bank to execute on long-term strategies and shorter-term key strategic priorities, including the successful completion of acquisitions and dispositions, business retention plans, and strategic plans; technology and cyber security risk (including cyber-attacks or data security breaches) on the Bank's information technology, internet, network access or other voice or data communications systems or services; model risk; fraud to which the Bank is exposed; the failure of third parties to comply with their obligations to the Bank or its affiliates, including relating to the care and control of information, and other risks arising from the Bank's use of third-party service providers; the impact of new and changes to, or application of, current laws and regulations, including without limitation tax laws, capital guidelines and liquidity regulatory guidance and the Bank recapitalization "bail-in" regime; regulatory oversight and compliance risk; increased competition from incumbents and new entrants (including Fintechs and big technology competitors); shifts in consumer attitudes and disruptive technology; environmental and social risk; exposure related to significant litigation and regulatory matters; ability of the Bank to attract, develop, and retain key talent; changes to the Bank's credit ratings; changes in currency and interest rates (including the possibility of negative interest rates); increased funding costs and market volatility due to market illiquidity and competition for funding; Interbank Offered Rate (IBOR) transition risk; critical accounting estimates and changes to accounting standards, policies, and methods used by the Bank; existing and potential international debt crises; environmental and social risk; and the occurrence of natural and unnatural catastrophic events and claims resulting from such events. The Bank cautions that the preceding list is not exhaustive of all possible risk factors and other factors could also adversely affect the Bank's results. For more detailed information, please refer to the "Risk Factors and Management" section of the 2020 MD&A, as may be updated in subsequently filed quarterly reports to shareholders and news releases (as applicable) related to any events or transactions discussed under the headings "Significant Events" in the relevant MD&A, which applicable releases may be found on [www.td.com](http://www.td.com). All such factors should be considered carefully, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements, when making decisions with respect to the Bank and the Bank cautions readers not to place undue reliance on the Bank's forward-looking statements.

Material economic assumptions underlying the forward-looking statements contained in this document are set out in the 2020 MD&A under the headings "Economic Summary and Outlook" and "The Bank's Response to COVID-19", for the Canadian Retail, U.S. Retail, and Wholesale Banking segments, "Key Priorities for 2021", and for the Corporate segment, "Focus for 2021", each as may be updated in subsequently filed quarterly reports to shareholders.

Any forward-looking statements contained in this document represent the views of management only as of the date hereof and are presented for the purpose of assisting the Bank's shareholders and analysts in understanding the Bank's financial position, objectives and priorities and anticipated financial performance as at and for the periods ended on the dates presented, and may not be appropriate for other purposes. The Bank does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by or on its behalf, except as required under applicable securities legislation.

| TABLE 1  | FINANCIAL HIGHLIGHTS |           |           |
|--|----------------------|-----------|-----------|
| (millions of Canadian dollars, except where noted)                                   | 2020                 | 2019      | 2018      |
| <b>Results of operations</b>   |                      |           |           |
| Total revenues – reported  | \$ 43,646            | \$ 41,065 | \$ 38,892 |
| Total revenues – adjusted <sup>1</sup>   | 42,225               | 41,065    | 38,981    |
| Provision for credit losses  | 7,242                | 3,029     | 2,480     |
| Insurance claims and related expenses  | 2,886                | 2,787     | 2,444     |
| Non-interest expenses – reported   | 21,604               | 22,020    | 20,195    |
| Non-interest expenses – adjusted <sup>1</sup>  | 21,338               | 21,085    | 19,943    |
| Net income – reported  | 11,895               | 11,686    | 11,334    |
| Net income – adjusted <sup>1</sup>   | 9,968                | 12,503    | 12,183    |
| <b>Financial positions</b> (billions of Canadian dollars)                            |                      |           |           |
| Total loans net of allowance for loan losses   | \$ 717.5             | \$ 684.6  | \$ 646.4  |
| Total assets   | 1,715.9              | 1,415.3   | 1,334.9   |
| Total deposits   | 1,135.3              | 887.0     | 851.4     |
| Total equity   | 95.5                 | 87.7      | 80.0      |
| Total Common Equity Tier 1 Capital risk-weighted assets <sup>2</sup>                 | 478.9                | 456.0     | 435.6     |
| <b>Financial ratios</b>  |                      |           |           |
| Return on common equity – reported   | 13.6%                | 14.5%     | 15.7%     |
| Return on common equity – adjusted <sup>1,3</sup>                                    | 11.4                 | 15.6      | 16.9      |
| Return on tangible common equity <sup>1,3</sup>                                      | 18.7                 | 20.5      | 22.7      |
| Return on tangible common equity – adjusted <sup>1,3</sup>                           | 15.3                 | 21.5      | 23.9      |
| Efficiency ratio – reported  | 49.5                 | 53.6      | 51.9      |
| Efficiency ratio – adjusted <sup>1</sup>   | 50.5                 | 51.3      | 51.2      |
| Provision for credit losses as a % of net average loans and acceptances <sup>4</sup> | 1.00                 | 0.45      | 0.39      |
| <b>Common share information – reported</b> (Canadian dollars)                        |                      |           |           |
| Per share earnings   |                      |           |           |
| Basic  | \$ 6.43              | \$ 6.26   | \$ 6.02   |
| Diluted  | 6.43                 | 6.25      | 6.01      |
| Dividends per common share   | 3.11                 | 2.89      | 2.61      |
| Book value per share   | 49.49                | 45.20     | 40.50     |
| Closing share price <sup>5</sup>   | 58.78                | 75.21     | 73.03     |
| Shares outstanding (millions)  |                      |           |           |
| Average basic  | 1,807.3              | 1,824.2   | 1,835.4   |
| Average diluted  | 1,808.8              | 1,827.3   | 1,839.5   |
| End of period  | 1,815.6              | 1,811.9   | 1,828.3   |
| Market capitalization (billions of Canadian dollars)                                 | \$ 106.7             | \$ 136.3  | \$ 133.5  |
| Dividend yield <sup>6</sup>  | 4.8%                 | 3.9%      | 3.5%      |
| Dividend payout ratio  | 48.3                 | 46.1      | 43.3      |
| Price-earnings ratio   | 9.2                  | 12.0      | 12.2      |
| Total shareholder return (1-year) <sup>7</sup>                                       | (17.9)               | 7.1       | 3.1       |
| <b>Common share information – adjusted</b> (Canadian dollars) <sup>1</sup>           |                      |           |           |
| Per share earnings   |                      |           |           |
| Basic  | \$ 5.37              | \$ 6.71   | \$ 6.48   |
| Diluted  | 5.36                 | 6.69      | 6.47      |
| Dividend payout ratio  | 57.9%                | 43.0%     | 40.2%     |
| Price-earnings ratio   | 11.0                 | 11.2      | 11.3      |
| <b>Capital ratios</b>  |                      |           |           |
| Common Equity Tier 1 Capital ratio <sup>2</sup>                                      | 13.1%                | 12.1%     | 12.0%     |
| Tier 1 Capital ratio <sup>2</sup>  | 14.4                 | 13.5      | 13.7      |
| Total Capital ratio <sup>2</sup>   | 16.7                 | 16.3      | 16.2      |
| Leverage ratio   | 4.5                  | 4.0       | 4.2       |

<sup>1</sup> The Toronto-Dominion Bank (“TD” or the “Bank”) prepares its Consolidated Financial Statements in accordance with IFRS, the current Generally Accepted Accounting Principles (GAAP), and refers to results prepared in accordance with IFRS as the “reported” results. The Bank also utilizes non-GAAP financial measures to arrive at “adjusted” results to assess each of its businesses and to measure overall Bank performance. To arrive at adjusted results, the Bank removes “items of note”, from reported results. Refer to the “Financial Results Overview” in MD&A for further explanation, a list of the items of note, and a reconciliation of non-GAAP financial measures.

<sup>2</sup> Each capital ratio has its own risk-weighted assets (RWA) measure due to the Office of the Superintendent of Financial Institutions Canada (OSFI) prescribed scalar for inclusion of the Credit Valuation Adjustment (CVA). For fiscal 2020 and

2019, the scalars for inclusion of CVA for Common Equity Tier 1 (CET1), Tier 1, and Total Capital RWA are all 100%. For fiscal 2018, the scalars were 80%, 83%, and 86%, respectively.

<sup>3</sup> Metrics are non-GAAP financial measures. Refer to the “Return on Common Equity” and “Return on Tangible Common Equity” sections of this document for an explanation.

<sup>4</sup> Excludes acquired credit-impaired (ACI) loans.

<sup>5</sup> Toronto Stock Exchange (TSX) closing market price.

<sup>6</sup> Dividend yield is calculated as the dividend per common share for the year divided by the daily average closing stock price during the year.

<sup>7</sup> Total shareholder return is calculated based on share price movement and dividends reinvested over a trailing one-year period.

## FINANCIAL RESULTS OVERVIEW

### CORPORATE OVERVIEW

The Toronto-Dominion Bank and its subsidiaries are collectively known as TD Bank Group (“TD” or the “Bank”). TD is the sixth largest bank in North America by branches and serves over 26 million customers in three key businesses operating in a number of locations in financial centres around the globe: Canadian Retail, including TD Canada Trust, TD Auto Finance Canada, TD Wealth (Canada), TD Direct Investing, and TD Insurance; U.S. Retail, including TD Bank, America’s Most Convenient Bank®, TD Auto Finance U.S., TD Wealth (U.S.), and an investment in The Charles Schwab Corporation (“Schwab”); and Wholesale Banking, including TD Securities. TD also ranks among the world’s leading online financial services firms, with more than 14 million active online and mobile customers. TD had CDN\$1.7 trillion in assets on October 31, 2020. The Toronto-Dominion Bank trades under the symbol “TD” on the Toronto and New York Stock Exchanges.

### Economic Summary and Outlook

The global economic recovery has slowed after an initial burst of growth following the end of lockdowns in the early summer months. A resurgence in COVID-19 cases across Europe and North America has prompted renewed restraints on activity, leaving economic momentum vulnerable in the fourth calendar quarter of 2020. Until an effective vaccine or treatment is widely distributed, the global economy is likely to remain susceptible to such periodic setbacks.

The Bank expects global real GDP to contract by 3.8% in calendar 2020, the largest annual decline in the post-war era. China is the only major economy that is likely to record growth this year, with early control of the virus, state-supported investment and rising exports supporting economic activity.

The global economic outlook for 2021 remains very uncertain and will depend on the timing and effectiveness of a vaccine. Assuming a vaccine is widely distributed by the summer, the Bank expects global real GDP to rebound by 6.2% in calendar 2021. Recent news of potentially earlier vaccine roll out offers some upside risk to that estimate. However, non-virus-related negative risks also exist, including the possibility of no-deal Brexit, escalating U.S.-China tensions, and continued geopolitical risks.

U.S. real GDP continues to recover. The economy expanded by 33.1% (annualized) in the third calendar quarter of 2020. Monthly data on consumer spending shows growth was especially rapid through May and June, while the unemployment rate has continued to improve. Since hitting a peak of 14.7% in April, it has fallen to 6.9% as of October, although this remains well above the 3.5% rate recorded in February. Likewise, real GDP remains 3.5% below its level in the fourth calendar quarter of 2019. The recent rise in COVID-19 cases is expected to slow U.S. growth in the final months of the calendar year, but not stall it outright. Business restrictions have so far been less severe and less widespread than what has been observed in other major economies. However, this also creates a risk that the intensity of business restrictions may eventually rise should the medical system become overly burdened.

The Federal Reserve cut its policy interest rate to the 0% to 0.25% range in March and continues to expand its balance sheet by purchasing U.S. Treasuries and mortgage-backed securities. In late August, the U.S. central bank announced an update to its long-run goals and monetary policy strategy, committing to target an inflation rate that “averages two percent over time.” With inflation currently well under two percent, this revised strategy suggests interest rates will remain very low for some time. The Bank expects the federal funds rate to remain at its current setting until calendar 2024. Historically, low interest rates have helped drive a rapid rebound in the housing market and this remains true today. Home sales are already above pre-crisis levels and price growth has been accelerating. Housing activity is expected to slow in calendar 2021, but a low homeownership rate and a favourable starting point for housing affordability suggests that growth will continue.

In terms of U.S. fiscal policy, the first round of COVID-19-related economic supports of over US\$2.5 trillion helped households and businesses to maintain spending even as economic activity was curtailed. Many of these supports have now expired. As of October 31, 2020, there was broad agreement across party lines on a support package that would reinstate some enhanced federal unemployment insurance benefits, authorize more funds for small business loans and increase funding for COVID-19 testing, treatment and vaccine research and distribution. Uncertainty around the prospect for further assistance has increased following the November election.

Canada’s economy was impacted more negatively than the U.S. in the first half of calendar 2020 and since then has recovered somewhat faster. The Bank estimates real GDP grew by 44.2% (annualized) in the third calendar quarter of the year. Despite this increase, real GDP was approximately 4.5% below the pre-COVID level in the fourth calendar quarter of 2019. The recovery in Canada’s job market, meanwhile, has outperformed that of its U.S. counterpart. As of October 2020, almost four-fifths of the jobs lost during the initial lockdown have been recovered in Canada, which is a significantly better performance than in the U.S. The Canadian unemployment rate has fallen from a peak of 13.7% in May to 8.9% in October.

The recent surge in COVID-19 cases also presents a downside risk to the near-term Canadian outlook. In an effort to contain the spread of the virus, since October, governments in Ontario, Quebec and Manitoba have imposed restrictions on targeted industries. This is expected to slow the pace of the economic and labour market recovery in the final months of this calendar year.

Similar to the Federal Reserve, the Bank of Canada has acted aggressively to support the economy, bringing interest rates down to 0.25% in March and rapidly expanding the size of its balance sheet. The Canadian central bank has explicitly committed to hold its overnight rate steady at its effective lower bound of 0.25% until at least 2023. In an environment of stable short-term interest rate differentials between the U.S. and Canada, the Bank projects the Canadian dollar will trade in the moderate range of 76-78 US cents over the next four calendar quarters.

Fuelled partly by extraordinarily low interest rates, Canadian existing home resales and average prices reached new record highs in September. Demand has been particularly robust for ground-based housing types and properties located outside denser downtown cores. The housing market has also become more bifurcated by type, with evidence of elevated supply in the condominium market, and strong price pressures for detached homes. The Bank expects deteriorating affordability to become a growing constraint in the detached home market. Coupled with flagging demand for condominiums, this is expected to result in a cooling in activity over the first half of calendar 2021.

Many of the government supports to households and businesses implemented in the early stages of the health and economic crisis have been extended into calendar 2021, putting a floor under spending and limiting the knock-on impact to insolvencies. In October, the Canada Emergency Response Benefit (CERB) transitioned to expanded employment insurance and the Canada Recovery Benefit. These two programs, which are temporary in nature, cast a wide net and offer protection to the incomes of workers who have not been able to find new employment. Highly supportive fiscal and monetary policy is expected to keep Canada’s economy on a gradual recovery track in the coming quarters. However, like the U.S. and the global economy, a more expansive recovery will require an effective vaccine or treatment in order for business activity to normalize more broadly.



## THE BANK'S RESPONSE TO COVID-19

Efforts to contain the COVID-19 pandemic have had a profound impact on economies around the world. In North America, the banking sector implemented a variety of measures to ease the strain on consumers and businesses. Governments, together with crown corporations, central banks and regulators, also introduced programs to mitigate the fallout of the crisis and support the effective functioning of financial markets. TD has been actively engaged in this collective effort, guided by the principles of supporting the well-being of its customers and colleagues and maintaining the Bank's operational and financial resilience.

### Supporting Customers and Colleagues

Beginning in TD's fiscal second quarter, the Bank temporarily closed parts of its branch and store network and limited hours in others. As jurisdictions across TD's footprint began to ease physical distancing restrictions in the third quarter, the Bank re-opened a number of its branches and stores and started restoring hours of service to meet customer needs, in line with the directives of government, public health authorities and TD's Chief Medical Director. Extra precautions were taken in locations that remained open, including adjusting staff levels, installing protective equipment, enhancing cleaning, and implementing physical distancing measures to reduce personal contact. By October 31, 2020, virtually all Canadian branches and U.S. stores were open, and all ATMs were operational.

Also beginning in the second quarter, the Bank enabled a substantial majority of its contact center staff to work from home to maintain service levels. A number of branch and store colleagues were given training to respond to customer calls, and new digital capacity and self-serve capabilities were introduced to provide customers with ongoing access to financial service and advice. The Bank expanded its existing customer assistance programs – TD Helps in Canada and TD Cares in the U.S. – and redeployed colleagues across the organization to support these functions. In addition, new online and mobile applications were launched to facilitate the delivery of direct and government-introduced financial assistance for households and businesses. Approximately 60,000 TD colleagues continued to work from home as at October 31, 2020, and these arrangements are expected to remain in place for some time.

In the early months of the pandemic, the Bank offered several forms of direct financial assistance to customers experiencing financial hardship due to COVID-19, including deferral of loan payments and minimum payments on credit card balances, interest reductions, insurance premium deferrals and premium reductions. As at October 31, 2020, the bulk of this assistance had run its course, with deferrals largely expiring on schedule and customers resuming payments. The table below summarizes the accounts and corresponding gross loan balances that remained subject to COVID-related deferral programs as of October 31, 2020 in the Canadian and U.S. Retail businesses. Delinquency rates for customers exiting deferral are higher than for the broader population but remain low in absolute terms reflecting continued job gains, the continuation of government support, the Bank's proactive outreach to clients, and TD's expanding suite of advice offerings.

| CANADA  |                       |                               |                             |                       |                               |                             |                        |                               |                             |   |
|---|-----------------------|-------------------------------|-----------------------------|-----------------------|-------------------------------|-----------------------------|------------------------|-------------------------------|-----------------------------|---|
| Bank-Led Payment Deferral Programs            | As at April 30, 2020  |                               |                             | As at July 31, 2020   |                               |                             | As at October 31, 2020 |                               |                             | Deferral Term   |
|   | Accounts <sup>1</sup> | \$ Billion (CAD) <sup>1</sup> | % of portfolio <sup>2</sup> | Accounts <sup>1</sup> | \$ Billion (CAD) <sup>1</sup> | % of portfolio <sup>2</sup> | Accounts <sup>1</sup>  | \$ Billion (CAD) <sup>1</sup> | % of portfolio <sup>2</sup> |   |
| Real Estate Secured Lending <sup>3</sup>      | 126,000               | \$ 36.0                       | 14.0%                       | 107,000               | \$ 31.4                       | 12.0%                       | 13,000                 | \$ 3.7                        | 1.4%                        | Up to 6-month payment deferral  |
| Other Consumer Lending <sup>4</sup>           | 122,000               | \$ 3.2                        | 3.0%                        | 54,000                | \$ 1.3                        | 1.0%                        | 17,000                 | \$ 0.3                        | 0.3%                        | Up to 4-month payment deferral  |
| Small Business Banking and Commercial Lending | 12,000                | \$ 6.5                        | 8.0%                        | 13,000                | \$ 7.0                        | 8.0%                        | 400                    | \$ 0.4                        | 0.5%                        | Up to 6-month (up to 4-month for Small Business Banking for non-Real Estate Secured Lending secured debt) |

<sup>1</sup> Reflects approximate number of accounts and approximate gross loan balance at the time of payment deferral.

<sup>2</sup> Reflects gross loan balance at the time of payment deferral as a percentage of the quarterly average loan portfolio balance.

<sup>3</sup> Includes residential mortgages and amortizing Home Equity Lines of Credit (HELOCs).

<sup>4</sup> Other Consumer Lending includes credit cards, other personal lending, and auto. The deferral period varies by product.

| UNITED STATES                                 |                       |                               |                             |                       |                               |                             |                        |                               |                             |   |
|---|-----------------------|-------------------------------|-----------------------------|-----------------------|-------------------------------|-----------------------------|------------------------|-------------------------------|-----------------------------|---|
| Bank-Led Payment Deferral Programs            | As at April 30, 2020  |                               |                             | As at July 31, 2020   |                               |                             | As at October 31, 2020 |                               |                             | Deferral Term   |
|   | Accounts <sup>1</sup> | \$ Billion (USD) <sup>1</sup> | % of portfolio <sup>2</sup> | Accounts <sup>1</sup> | \$ Billion (USD) <sup>1</sup> | % of portfolio <sup>2</sup> | Accounts <sup>1</sup>  | \$ Billion (USD) <sup>1</sup> | % of portfolio <sup>2</sup> |   |
| Real Estate Secured Lending                   | 7,000                 | \$ 2.5                        | 7.0%                        | 7,000                 | \$ 2.4                        | 6.0%                        | 5,000                  | \$ 1.7                        | 4.4%                        | 3-month minimum forbearance   |
| Other Consumer Lending <sup>3</sup>           | 226,000               | \$ 2.9                        | 7.0%                        | 46,000                | \$ 0.7                        | 2.0%                        | 15,000                 | \$ 0.2                        | 0.5%                        | Up to 3-month payment deferral  |
| Small Business Banking and Commercial Lending | 5,000                 | \$ 6.5                        | 7.0%                        | 4,000                 | \$ 3.0                        | 3.0%                        | 1,000                  | \$ 0.3                        | 0.3%                        | Up to 6-month payment deferral (up to 3-month for Commercial lending) |

<sup>1</sup> Reflects approximate number of accounts and approximate gross loan balance at the time of payment deferral.

<sup>2</sup> Reflects gross loan balance at the time of payment deferral as a percentage of the quarterly average loan portfolio balance.

<sup>3</sup> Other Consumer Lending includes credit cards, other personal lending, and auto. The deferral period varies by product.

The Bank continues to support programs for individuals and businesses introduced by the Canadian and U.S. governments.

### **Canada Emergency Business Account Program**

Under the Canada Emergency Business Account (CEBA) Program, with funding provided by Her Majesty in Right of Canada (the “Government of Canada”) and Export Development Canada (EDC) as the Government of Canada’s agent, the Bank provides loans to its eligible business banking customers. Under the CEBA Program, eligible businesses receive a \$40,000 interest-free loan until December 31, 2022. If \$30,000 is repaid on or before December 31, 2022, the remaining amount of the loan is eligible for complete forgiveness. If the loan is not repaid by December 31, 2022, it will be extended for an additional 3-year term bearing an interest rate of 5% per annum. The funding provided to the Bank by the Government of Canada in respect of the CEBA Program represents an obligation to pass-through collections on the CEBA loans and is otherwise non-recourse to the Bank. Accordingly, the Bank is required to remit all collections of principal and interest on the CEBA loans to the Government of Canada but is not required to repay amounts that its customers fail to pay or that have been forgiven. The Bank receives an administration fee to recover the costs to administer the program for the Government of Canada. The Bank continues to work with the Government of Canada and EDC as further amendments to the CEBA Program are contemplated. Loans issued under the program are not recognized on the Bank’s Consolidated Balance Sheet, as the Bank transfers substantially all risks and rewards in respect of the loans to the Government of Canada. As of October 31, 2020, the Bank had provided approximately 184,000 customers (July 31, 2020 – 169,000; April 30, 2020 – 117,000) with CEBA loans and had funded approximately \$7.3 billion (July 31, 2020 – \$6.7 billion; April 30, 2020 – \$4.7 billion) in loans under the program.

### **U.S. Coronavirus Aid, Relief, and Economic Security Act, Paycheck Protection Program**

Under the Paycheck Protection Program (PPP) established by the U.S. Coronavirus Aid, Relief, and Economic Security (CARES) Act and implemented by the Small Business Administration (SBA), the Bank provided loans up to US\$10 million each to small businesses to assist them in retaining workers, maintaining payroll, and covering other expenses. PPP loans originated before June 5, 2020 have a 2-year term with an option to extend to a 5-year term. PPP loans originated on or after June 5, 2020 have a 5-year term. All PPP loans bear an interest rate of 1% per annum, and are 100% guaranteed by the SBA. The full principal amount of the loan and any accrued interest are eligible for forgiveness if the loan is used for qualifying expenses. The Bank will be paid by the SBA for any portion of the loan that is forgiven. As of October 31, 2020, the Bank had funded approximately 86,000 PPP loans (July 31, 2020 – 84,000; April 30, 2020 – 28,000). The gross carrying amount of loans originated under the program was approximately US\$8.2 billion (July 31, 2020 – US\$8.2 billion; April 30, 2020 – US\$6.0 billion).

### **Other Programs**

The Bank has been working with federal Crown Corporations, including EDC and the Business Development Bank of Canada (BDC), as well as provincial and state governments and central banks to deliver other guarantee and co-lending programs for the Bank’s clients. In Canada, these programs include the EDC Business Credit Availability Program (BCAP) for small- and medium-sized enterprises, which offers eligible businesses with credit partially guaranteed by EDC, the BDC Co-Lending Program, which provides loans to small- and medium-sized businesses, and the Investissement Québec (IQ) Programme d’action concertée temporaire pour les entreprises (PACTE), which offers eligible businesses in Quebec with credit partially guaranteed by IQ. For programs provided specifically to eligible mid-market businesses, these include the EDC BCAP Large Loan Program and BDC Junior Financing Program. In addition, TD is working with Canada’s federal government to facilitate access to the Canada Emergency Response Benefit (CERB) and Canada Emergency Wage Subsidy (CEWS) through Canada Revenue Agency direct deposit. In the U.S., the Bank is working with the Federal Reserve Bank of Boston to facilitate the Main Street Lending Program for small- and medium-sized businesses.

### **Maintaining the Bank’s Financial and Operational Resilience**

Early in its second quarter, the Bank invoked its crisis management protocols as the virus took root in the various jurisdictions in which TD operates. Business continuity management plans were activated, and an executive crisis management team was appointed to lead the response effort. The Bank rapidly implemented split-site and work from home arrangements and managed a surge in online and mobile traffic, including double-digit increases in Canadian and U.S. mobile banking downloads and digital usage, and up to a three-fold increase in direct investing trading volumes at the peak of market volatility. The Bank also facilitated the rapid activation and support of government relief programs and worked with its third-party suppliers to maintain critical functions and services throughout the disruption. TD’s operations, including the Bank’s technology infrastructure, network capacity, enterprise cloud capabilities and remote access systems, have remained stable in the months since, providing ongoing support for work from home arrangements and a continued high level of online and mobile customer traffic.

The Bank has been monitoring credit risk as it continues to support its customers’ borrowing needs, incorporating both the economic outlook, as well as the impact of government relief programs and regulatory measures. While the outlook remains uncertain, the Bank considers its coverage levels appropriate following substantial additions to the allowance for performing loans in the second and third quarters.

Market risk continued to be well managed in the fourth quarter against a backdrop of reduced volatility, and the Bank’s capital, liquidity and funding positions remained strong.

The Bank continues to evaluate its preparedness for a more sustained period of stress, refine its downturn readiness procedures and develop its medium- and long-term plans, including for various ‘return to the workplace’ scenarios.

### **Response from Regulators and Central Banks**

Beginning in the Bank’s fiscal second quarter, in response to the challenges created by COVID-19 and then current market conditions, OSFI and the Bank of Canada took a number of actions designed to build resilience of federally regulated financial institutions and improve the stability of the Canadian financial system and economy. For additional information on OSFI’s capital measures, refer to the “OSFI’s Capital Requirements under Basel III” and “Future Regulatory Capital Developments” sections of the “Capital Position” section of this document. For additional information on OSFI’s liquidity measures, refer to the “Regulatory Developments Concerning Liquidity and Funding” section of the “Managing Risk” section of this document.

As of the fourth quarter, governments, regulators and central banks globally continued to keep policy settings at accommodative levels. In Canada, this included maintaining adjustments to regulatory requirements to build resilience of federally regulated financial institutions and improve the stability of the Canadian financial system and economy, and continuing to make available asset purchase and lending programs to support market liquidity.

### **Impact on Current Quarter Financial Performance**

With the improvement in economic and business conditions this quarter, provisions for credit losses (PCL) decreased sequentially and non-interest income in the retail banking businesses stabilized on a recovery in customer spending and payment activity. The Bank continued to experience further margin pressure from the low interest rate environment. Deposit volumes continued to grow, partly reflecting the impact of government financial assistance programs, and capital markets and wealth direct investing revenues remained strong, reflecting high levels of client and market activity.

### Impact on Financial Performance in Future Quarters

TD expects the Canadian and U.S. economies to continue their gradual recovery in 2021, but the outlook remains uncertain. There is promising news about potential vaccines, but much is still unknown about their efficacy, availability, distribution and public acceptance. Phased re-openings of the economy and targeted use of lockdowns have led to an encouraging uptick in activity as compared to the second and third quarters, but a second wave of infections is forcing many jurisdictions to impose renewed restrictions, and the government programs that have supported households and businesses through the slowdown may be difficult to sustain.

Overall, TD expects the recovery in earnings to be uneven. Fiscal 2021 earnings should be supported by lower PCL, reflecting the ongoing impact of bank and government relief and this year's allowance build, as well as improving customer activity and continued expense discipline. At the same time, TD expects further deposit margin compression given the low interest rate environment; some volumes may moderate from this year's levels, which were boosted by government stimulus, credit line draws and a high customer preference for liquidity; and capital markets activity may ease from this year's record pace. With its strong capital and liquidity levels, substantial loan loss reserves, and diversified and customer-focused franchise, TD considers the Bank to be well-positioned to manage both upside and downside risks and to execute on its growth opportunities.

### HOW THE BANK REPORTS

The Bank prepares its Consolidated Financial Statements in accordance with IFRS, the current GAAP, and refers to results prepared in accordance with IFRS as "reported" results. The Bank also utilizes non-GAAP financial measures referred to as "adjusted" results to assess each of its businesses and to measure the Bank's overall performance. To arrive at adjusted results, the Bank removes "items of note", from reported results. The items of note relate to items which management does not believe are indicative of underlying business performance. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance. The items of note are disclosed in Table 3. As explained, adjusted results differ from reported results determined in accordance with IFRS. Adjusted results, items of note, and related terms used in this document are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

The Bank's U.S. strategic cards portfolio is comprised of agreements with certain U.S. retailers pursuant to which TD is the U.S. issuer of private label and co-branded consumer credit cards to their U.S. customers. Under the terms of the individual agreements, the Bank and the retailers share in the profits generated by the relevant portfolios after credit losses. Under IFRS, TD is required to present the gross amount of revenue and provisions for credit losses related to these portfolios in the Bank's Consolidated

Statement of Income. At the segment level, the retailer program partners' share of revenues and credit losses is presented in the Corporate segment, with an offsetting amount (representing the partners' net share) recorded in Non-interest expenses, resulting in no impact to Corporate's reported Net income (loss). The Net income (loss) included in the U.S. Retail segment includes only the portion of revenue and credit losses attributable to TD under the agreements.

### Investment in The Charles Schwab Corporation

On October 6, 2020, the Bank acquired an approximately 13.5% stake in Schwab following the completion of Schwab's acquisition of TD Ameritrade Holding Corporation ("TD Ameritrade") of which the Bank was a major shareholder (the "Schwab transaction"). For further details, refer to "Significant Events" in the "Financial Results Overview" section of this document. The Bank's share of TD Ameritrade's earnings is reported with a one-month lag. The same convention is being followed for Schwab, and the Bank will begin recording its share of Schwab's earnings on this basis in the first quarter of fiscal 2021.

In addition, on November 25, 2019, the Bank and Schwab entered into an insured deposit account agreement (the "Schwab IDA Agreement"), which became effective upon closing of the Schwab transaction and has an initial expiration date of July 1, 2031. The servicing fee under the Schwab IDA Agreement is set at 15 basis points (bps) per annum on the aggregate average daily balance in the sweep accounts. Prior to the Schwab IDA Agreement becoming effective, the Bank was party to an insured deposit account agreement with TD Ameritrade (the "TD Ameritrade IDA Agreement") and earned a servicing fee of 25 bps per annum on the aggregate average daily balance in the sweep accounts (subject to adjustment based on a specified formula). Refer to the "Related Party Transactions" section of this document for further details.

### U.S. Tax Reform

On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the *Tax Cuts and Jobs Act* (the "U.S. Tax Act") which made broad and complex changes to the U.S. tax code.

The reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in an adjustment during 2018 to the Bank's U.S. deferred tax assets and liabilities to the lower base rate of 21% as well as an adjustment to the Bank's carrying balances of certain tax credit-related investments and its investment in TD Ameritrade. The Bank finalized its assessment of the implications of the U.S. Tax Act during 2018 and recorded a net charge to earnings of \$392 million (US\$319 million) for the year ended October 31, 2018.

The lower corporate tax rate had and continues to have a positive effect on TD's current year and future earnings. The amount of the benefit may vary due to, among other things, changes in interpretations and assumptions the Bank has made and guidance that may be issued by applicable regulatory authorities.

| TABLE 2  | OPERATING RESULTS – Reported |           |           |
|--|------------------------------|-----------|-----------|
| (millions of Canadian dollars)   | 2020                         | 2019      | 2018      |
| Net interest income  | <b>\$ 25,611</b>             | \$ 23,931 | \$ 22,239 |
| Non-interest income  | <b>18,035</b>                | 17,134    | 16,653    |
| Total revenue  | <b>43,646</b>                | 41,065    | 38,892    |
| Provision for credit losses  | <b>7,242</b>                 | 3,029     | 2,480     |
| Insurance claims and related expenses  | <b>2,886</b>                 | 2,787     | 2,444     |
| Non-interest expenses  | <b>21,604</b>                | 22,020    | 20,195    |
| <b>Income before income taxes and equity in net income of an investment in TD Ameritrade</b>     | <b>11,914</b>                | 13,229    | 13,773    |
| Provision for income taxes   | <b>1,152</b>                 | 2,735     | 3,182     |
| Equity in net income of an investment in TD Ameritrade   | <b>1,133</b>                 | 1,192     | 743       |
| <b>Net income – reported</b>   | <b>11,895</b>                | 11,686    | 11,334    |
| Preferred dividends  | <b>267</b>                   | 252       | 214       |
| <b>Net income available to common shareholders and non-controlling interests in subsidiaries</b> | <b>\$ 11,628</b>             | \$ 11,434 | \$ 11,120 |
| Attributable to:   |                              |           |           |
| <b>Common shareholders</b>   | <b>\$ 11,628</b>             | \$ 11,416 | \$ 11,048 |
| <b>Non-controlling interests</b>   | <b>–</b>                     | 18        | 72        |

|                |  |  |  |
|----------------|--|--|--|
| <b>TABLE 3</b> | <b>NON-GAAP FINANCIAL MEASURES – Reconciliation of Adjusted to Reported Net Income</b> |  |  |
|----------------|--|--|--|

| (millions of Canadian dollars)  | 2020             | 2019      | 2018      |
|---|------------------|-----------|-----------|
| <b>Operating results – adjusted</b>   |                  |           |           |
| Net interest income   | <b>\$ 25,611</b> | \$ 23,931 | \$ 22,239 |
| Non-interest income <sup>1</sup>  | <b>16,614</b>    | 17,134    | 16,742    |
| Total revenue   | <b>42,225</b>    | 41,065    | 38,981    |
| Provision for credit losses   | <b>7,242</b>     | 3,029     | 2,480     |
| Insurance claims and related expenses   | <b>2,886</b>     | 2,787     | 2,444     |
| Non-interest expenses <sup>2</sup>  | <b>21,338</b>    | 21,085    | 19,943    |
| <b>Income before income taxes and equity in net income of an investment in TD Ameritrade</b>                | <b>10,759</b>    | 14,164    | 14,114    |
| Provision for (recovery of) income taxes  | <b>2,020</b>     | 2,949     | 2,898     |
| Equity in net income of an investment in TD Ameritrade <sup>3</sup>   | <b>1,229</b>     | 1,288     | 967       |
| <b>Net income – adjusted</b>  | <b>9,968</b>     | 12,503    | 12,183    |
| Preferred dividends   | <b>267</b>       | 252       | 214       |
| <b>Net income available to common shareholders and non-controlling interests in subsidiaries – adjusted</b> | <b>9,701</b>     | 12,251    | 11,969    |
| Attributable to:  |                  |           |           |
| Non-controlling interests in subsidiaries, net of income taxes  | –                | 18        | 72        |
| <b>Net income available to common shareholders – adjusted</b>   | <b>9,701</b>     | 12,233    | 11,897    |
| <b>Pre-tax adjustments for items of note</b>  |                  |           |           |
| Amortization of intangibles <sup>4</sup>  | <b>(262)</b>     | (307)     | (324)     |
| Net gain on sale of the investment in TD Ameritrade <sup>5</sup>  | <b>1,421</b>     | –         | –         |
| Charges related to the long-term loyalty agreement with Air Canada <sup>6</sup>                             | –                | (607)     | –         |
| Charges associated with the acquisition of Greystone <sup>7</sup>   | <b>(100)</b>     | (117)     | –         |
| Charges associated with the Scottrade transaction <sup>8</sup>  | –                | –         | (193)     |
| Impact from U.S. tax reform <sup>9</sup>  | –                | –         | (48)      |
| <b>Less: Impact of income taxes</b>   |                  |           |           |
| Amortization of intangibles <sup>4,10</sup>   | <b>(37)</b>      | (48)      | (55)      |
| Net gain on sale of the investment in TD Ameritrade <sup>5</sup>  | <b>(829)</b>     | –         | –         |
| Charges related to the long-term loyalty agreement with Air Canada <sup>6</sup>                             | –                | (161)     | –         |
| Charges associated with the acquisition of Greystone <sup>7</sup>   | <b>(2)</b>       | (5)       | –         |
| Charges associated with the Scottrade transaction <sup>8</sup>  | –                | –         | (5)       |
| Impact from U.S. tax reform <sup>9</sup>  | –                | –         | 344       |
| <b>Total adjustments for items of note</b>  | <b>1,927</b>     | (817)     | (849)     |
| <b>Net income available to common shareholders – reported</b>   | <b>\$ 11,628</b> | \$ 11,416 | \$ 11,048 |

<sup>1</sup> Adjusted non-interest income excludes the following items of note: Net gain on sale of the investment in TD Ameritrade as explained in footnote 5 – 2020 – \$1,421 million. Adjustment to the carrying balances of certain tax credit-related investments as explained in footnote 9 – 2018 – \$(89) million. These amounts were reported in the Corporate segment.

<sup>2</sup> Adjusted non-interest expenses exclude the following items of note: Amortization of intangibles, as explained in footnote 4 – 2020 – \$166 million, 2019 – \$211 million, 2018 – \$231 million; reported in the Corporate segment. Charges related to the long-term loyalty agreement with Air Canada, as explained in footnote 6 – 2019 – \$607 million; this amount was reported in the Canadian Retail segment. Charges associated with the acquisition of Greystone, as explained in footnote 7 – 2020 – \$100 million, 2019 – \$117 million; this amount was reported in the Canadian Retail segment. Charges associated with the Bank's acquisition of Scottrade Bank, as explained in footnote 8 – 2018 – \$21 million reported in the U.S. Retail segment.

<sup>3</sup> Adjusted equity in net income of an investment in TD Ameritrade excludes the following items of note: Amortization of intangibles as explained in footnote 4 – 2020 – \$96 million, 2019 – \$96 million, 2018 – \$93 million; and the Bank's share of TD Ameritrade's deferred tax balances adjustment, as explained in footnote 9 – 2018 – \$(41) million. The earnings impact of both of these items was reported in the Corporate segment. The Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade Financial Services Inc. (Scottrade), as explained in footnote 8 – 2018 – \$172 million. This item was reported in the U.S. Retail segment.

<sup>4</sup> Amortization of intangibles relates to intangibles acquired as a result of asset acquisitions and business combinations, including the after-tax amounts for amortization of intangibles relating to the Equity in net income of the investment in TD Ameritrade. Although the amortization of software and asset servicing rights are recorded in amortization of intangibles, they are not included for purposes of the items of note.

<sup>5</sup> On October 6, 2020, the Bank acquired an approximately 13.5% stake in Schwab following completion of the Schwab transaction. As a result, the Bank recognized a net gain on sale of its investment in TD Ameritrade primarily related to a revaluation gain, the release of cumulative foreign currency translation gains offset by the release of designated hedging items and related taxes, and the release of a deferred tax liability related to the Bank's investment in TD Ameritrade, net of direct transaction costs. These amounts were reported in the Corporate segment.

<sup>6</sup> On January 10, 2019, the Bank's long-term loyalty program agreement with Air Canada became effective in conjunction with Air Canada completing its acquisition of Aimia Canada Inc., which operates the Aeroplan loyalty business (the "Transaction"). In connection with the Transaction, the Bank recognized an expense of \$607 million (\$446 million after-tax) in the Canadian Retail segment.

<sup>7</sup> On November 1, 2018, the Bank acquired Greystone Capital Management Inc., the parent company of Greystone Managed Investments Inc. ("Greystone"). The Bank incurred acquisition related charges including compensation to employee shareholders issued in common shares in respect of the purchase price, direct transaction costs, and certain other acquisition related costs. These amounts have been recorded as an adjustment to net income and were reported in the Canadian Retail segment.

<sup>8</sup> On September 18, 2017, the Bank acquired Scottrade Bank and TD Ameritrade acquired Scottrade, together with the Bank's purchase of TD Ameritrade shares issued in connection with TD Ameritrade's acquisition of Scottrade (the "Scottrade transaction"). Scottrade Bank merged with TD Bank, N.A. The Bank and TD Ameritrade incurred acquisition related charges including employee severance, contract termination fees, direct transaction costs, and other one-time charges. These amounts have been recorded as an adjustment to net income and include charges associated with the Bank's acquisition of Scottrade Bank and the after-tax amounts for the Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade. These amounts were reported in the U.S. Retail segment.

<sup>9</sup> The reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in a net charge to earnings during 2018 of \$392 million, comprising a net \$48 million pre-tax charge related to the write-down of certain tax credit-related investments, partially offset by the favourable impact of the Bank's share of TD Ameritrade's remeasurement of its deferred income tax balances, and a net \$344 million income tax expense resulting from the remeasurement of the Bank's deferred tax assets and liabilities to the lower base rate of 21% and other related tax adjustments. The earnings impact was reported in the Corporate segment.

<sup>10</sup> The amount reported in 2018 excludes \$31 million relating to the one-time adjustment of associated deferred tax liability balances as a result of the U.S. Tax Act. The impact of this adjustment is included in the Impact from U.S. tax reform item of note.

| TABLE 4                                      |  | RECONCILIATION OF REPORTED TO ADJUSTED EARNINGS PER SHARE (EPS) <sup>1</sup> |         |         |
|--|--|--|---------|---------|
| (Canadian dollars)                           |  | 2020   | 2019    | 2018    |
| <b>Basic earnings per share – reported</b>   |  | <b>\$ 6.43</b>   | \$ 6.26 | \$ 6.02 |
| Adjustments for items of note <sup>2</sup>   |  | <b>(1.06)</b>  | 0.45    | 0.46    |
| <b>Basic earnings per share – adjusted</b>   |  | <b>\$ 5.37</b>   | \$ 6.71 | \$ 6.48 |
| <b>Diluted earnings per share – reported</b> |  | <b>\$ 6.43</b>   | \$ 6.25 | \$ 6.01 |
| Adjustments for items of note <sup>2</sup>   |  | <b>(1.07)</b>  | 0.44    | 0.46    |
| <b>Diluted earnings per share – adjusted</b> |  | <b>\$ 5.36</b>   | \$ 6.69 | \$ 6.47 |

<sup>1</sup> EPS is computed by dividing net income available to common shareholders by the weighted-average number of shares outstanding during the period.

<sup>2</sup> For explanations of items of note, refer to the “Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income” table in the “Financial Results Overview” section of this document.

| TABLE 5  |  | AMORTIZATION OF INTANGIBLES, NET OF INCOME TAXES <sup>1,2</sup> |        |        |
|--|--|---|--------|--------|
| (millions of Canadian dollars)                                 |  | 2020  | 2019   | 2018   |
| TD Bank, National Association (TD Bank, N.A.)                  |  | <b>\$ 51</b>  | \$ 76  | \$ 87  |
| TD Ameritrade Holding Corporation (TD Ameritrade) <sup>3</sup> |  | <b>96</b>   | 96     | 93     |
| MBNA Canada  |  | <b>27</b>   | 40     | 49     |
| Aeroplan   |  | <b>17</b>   | 17     | 17     |
| Other  |  | <b>34</b>   | 30     | 23     |
|  |  | <b>225</b>  | 259    | 269    |
| Software and asset servicing rights                            |  | <b>523</b>  | 469    | 464    |
| <b>Amortization of intangibles, net of income taxes</b>        |  | <b>\$ 748</b>   | \$ 728 | \$ 733 |

<sup>1</sup> The amount reported in 2018 excludes \$31 million relating to the one-time adjustment of associated deferred tax liability balances as a result of the U.S. Tax Act. The impact of this adjustment is included in the Impact from U.S. tax reform item of note.

<sup>2</sup> Amortization of intangibles, with the exception of software and asset servicing rights, are included as items of note. For explanations of items of note, refer to

the “Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income” table in the “Financial Results Overview” section of this document.

<sup>3</sup> Included in equity in net income of an investment in TD Ameritrade and therefore reported with a one-month lag. Refer to “How the Bank Reports” in the “Financial Results Overview” section of this document.

## RETURN ON COMMON EQUITY

The Bank’s methodology for allocating capital to its business segments is largely aligned with the common equity capital requirements under Basel III. Capital allocated to the business segments was decreased to 9% CET1 Capital effective the second quarter of 2020 compared with 10.5% in the first quarter of 2020, and 10% in fiscal 2019.

Adjusted return on common equity (ROE) is adjusted net income available to common shareholders as a percentage of average common equity.

Adjusted ROE is a non-GAAP financial measure and is not a defined term under IFRS. Readers are cautioned that earnings and other measures adjusted to a basis other than IFRS do not have standardized meanings under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

| TABLE 6   |  | RETURN ON COMMON EQUITY |           |           |
|---|--|-------------------------|-----------|-----------|
| (millions of Canadian dollars, except as noted)               |  | 2020                    | 2019      | 2018      |
| Average common equity   |  | <b>\$ 85,203</b>        | \$ 78,638 | \$ 70,499 |
| <b>Net income available to common shareholders – reported</b> |  | <b>11,628</b>           | 11,416    | 11,048    |
| Items of note, net of income taxes <sup>1</sup>               |  | <b>(1,927)</b>          | 817       | 849       |
| <b>Net income available to common shareholders – adjusted</b> |  | <b>\$ 9,701</b>         | \$ 12,233 | \$ 11,897 |
| <b>Return on common equity – reported</b>                     |  | <b>13.6%</b>            | 14.5%     | 15.7%     |
| <b>Return on common equity – adjusted</b>                     |  | <b>11.4</b>             | 15.6      | 16.9      |

<sup>1</sup> For explanations of items of note, refer to the “Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income” table in the “Financial Results Overview” section of this document.



## RETURN ON TANGIBLE COMMON EQUITY

Tangible common equity (TCE) is calculated as common shareholders' equity less goodwill, imputed goodwill and intangibles on the investments in Schwab and TD Ameritrade and other acquired intangible assets, net of related deferred tax liabilities. Return on tangible common equity (ROTCE) is calculated as reported net income available to common shareholders after adjusting for the after-tax amortization of acquired intangibles, which are treated as an item of note, as a percentage of average TCE. Adjusted ROTCE is calculated using reported net income available to common

shareholders, adjusted for items of note, as a percentage of average TCE. Adjusted ROTCE provides a useful measure of the performance of the Bank's income producing assets, independent of whether or not they were acquired or developed internally. TCE, ROTCE, and adjusted ROTCE are each non-GAAP financial measures and are not defined terms under IFRS. Readers are cautioned that earnings and other measures adjusted to a basis other than IFRS do not have standardized meanings under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

| TABLE 7 RETURN ON TANGIBLE COMMON EQUITY  |                 |                  |                  |
|---|-----------------|------------------|------------------|
| (millions of Canadian dollars, except as noted)   |                 |                  |                  |
|   | 2020            | 2019             | 2018             |
| Average common equity   | \$ 85,203       | \$ 78,638        | \$ 70,499        |
| Average goodwill  | 17,261          | 17,070           | 16,197           |
| Average imputed goodwill and intangibles on investments in Schwab and TD Ameritrade                                   | 4,369           | 4,146            | 4,100            |
| Average other acquired intangibles <sup>1</sup>   | 509             | 662              | 676              |
| Average related deferred tax liabilities  | (255)           | (260)            | (240)            |
| <b>Average tangible common equity</b>   | <b>63,319</b>   | <b>57,020</b>    | <b>49,766</b>    |
| <b>Net income available to common shareholders – reported</b>   | <b>11,628</b>   | <b>11,416</b>    | <b>11,048</b>    |
| Amortization of acquired intangibles, net of income taxes <sup>2</sup>  | 225             | 259              | 269              |
| <b>Net income available to common shareholders after adjusting for after-tax amortization of acquired intangibles</b> | <b>11,853</b>   | <b>11,675</b>    | <b>11,317</b>    |
| Other items of note, net of income taxes <sup>2</sup>   | (2,152)         | 558              | 580              |
| <b>Net income available to common shareholders – adjusted</b>   | <b>\$ 9,701</b> | <b>\$ 12,233</b> | <b>\$ 11,897</b> |
| <b>Return on tangible common equity</b>   | <b>18.7%</b>    | <b>20.5%</b>     | <b>22.7%</b>     |
| <b>Return on tangible common equity – adjusted</b>  | <b>15.3</b>     | <b>21.5</b>      | <b>23.9</b>      |

<sup>1</sup> Excludes intangibles relating to software and asset servicing rights.

<sup>2</sup> For explanations of items of note, refer to the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document.

## SIGNIFICANT EVENTS

### Acquisition of TD Ameritrade Holding Corporation by The Charles Schwab Corporation

On October 6, 2020, Schwab completed its acquisition of TD Ameritrade, of which the Bank was a major shareholder. Under the terms of the Schwab transaction, all TD Ameritrade shareholders, including the Bank, exchanged each TD Ameritrade share they owned for 1.0837 common shares of Schwab. At closing, in exchange for the Bank's approximately 43% ownership in TD Ameritrade, the Bank received an approximately 13.5% stake in Schwab, consisting of 9.9% voting common shares and the remainder in non-voting common shares, convertible into voting common shares upon transfer to a third party. The transaction resulted in a net gain on sale of the Bank's investment in TD Ameritrade of \$2.3 billion after-tax in the fourth quarter of 2020. The transaction had an approximately neutral impact on CET1 at closing.

The Bank and Schwab are party to a stockholder agreement (the "Stockholder Agreement"), which became effective upon closing of the Schwab transaction. Under the Stockholder Agreement: (i) subject to meeting certain conditions, the Bank has two seats on Schwab's Board

of Directors, (ii) the Bank is not permitted to own more than 9.9% voting common shares of Schwab, and (iii) the Bank is subject to customary standstill and lockup restrictions, including, subject to certain exceptions, transfer restrictions. In addition, the Bank and Schwab entered into the Schwab IDA Agreement, which became effective upon closing and has an initial expiration date of July 1, 2031. Starting on July 1, 2021, deposits under the Schwab IDA Agreement, which were \$195 billion (US\$146 billion) as at October 31, 2020, can be reduced at Schwab's option by up to US\$10 billion a year (subject to certain adjustments based on the change in the balance of the sweep deposits between closing and July 1, 2021), with a floor of US\$50 billion. The servicing fee under the Schwab IDA Agreement is set at 15 bps per annum on the aggregate average daily balance in the sweep accounts.

The Bank reports its investment in Schwab using the equity method of accounting. The Bank's share of Schwab's earnings available to common shareholders is reported with a one-month lag, and the Bank will begin recording its share of Schwab's earnings on this basis in the first quarter of fiscal 2021.

## FINANCIAL RESULTS OVERVIEW

# Net Income

Reported income for the year was \$11,895 million, an increase of \$209 million, or 2%, compared with last year. The increase reflects a net gain on sale of the Bank's investment in TD Ameritrade and charges in the prior year related to the agreement with Air Canada. On an adjusted basis, income for the year was \$9,968 million, a decrease of \$2,535 million, or 20%, compared with last year reflecting higher PCL, lower revenue in the personal and commercial banking businesses, and higher non-interest expenses, partially offset by higher revenue in Wholesale Banking and the wealth and insurance businesses. The reported ROE for the year was 13.6%, compared with 14.5% last year. The adjusted ROE for the year was 11.4%, compared with 15.6% last year.

By segment, the increase in reported net income reflects an increase in the Corporate segment of \$2,191 million, and an increase in Wholesale Banking of \$810 million, partially offset by a decrease in U.S. Retail of \$1,955 million, and a decrease in Canadian Retail of \$837 million.

Reported diluted EPS for the year was \$6.43, an increase of 3%, compared with \$6.25 last year. Adjusted diluted EPS for the year was \$5.36, a 20% decrease, compared with \$6.69 last year.

### Impact of Foreign Exchange Rate on U.S. Retail Segment Translated Earnings

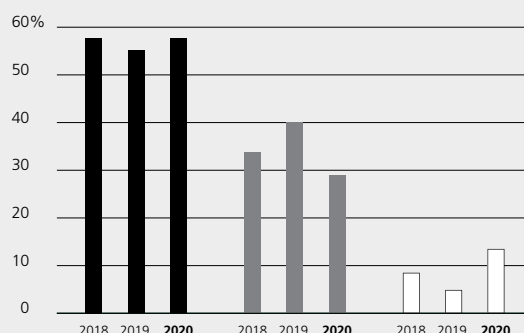
The following table reflects the estimated impact of foreign currency translation on key U.S. Retail segment income statement items.

| TABLE 8   | IMPACT OF FOREIGN EXCHANGE RATE ON U.S. RETAIL SEGMENT TRANSLATED EARNINGS |                                   |
|---|--|-----------------------------------|
|   | 2020 vs. 2019 Increase (Decrease)  | 2019 vs. 2018 Increase (Decrease) |
| (millions of Canadian dollars, except as noted)                     |  |                                   |
| <b>U.S. Retail Bank</b>   |  |                                   |
| Total revenue   | \$ 138   | \$ 369                            |
| Non-interest expenses   | 83   | 199                               |
| Net income – after tax  | 3  | 120                               |
| Equity in net income of an investment in TD Ameritrade <sup>1</sup> | 15   | 37                                |
| <b>U.S. Retail segment net income – after tax</b>                   | <b>18</b>  | <b>158</b>                        |
| <b>Earnings per share</b> (Canadian dollars)                        |  |                                   |
| Basic   | \$ 0.01  | \$ 0.09                           |
| Diluted   | 0.01   | 0.09                              |

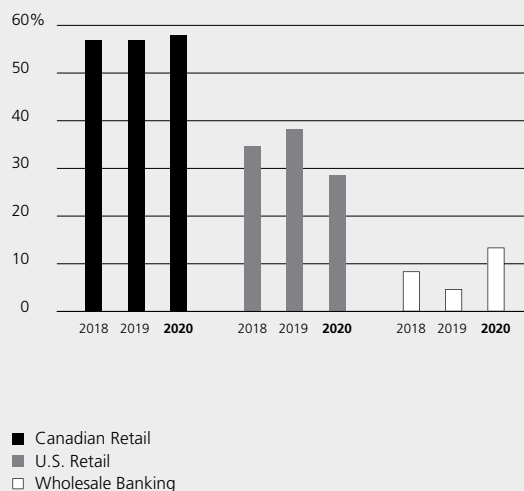
<sup>1</sup> Equity in net income of an investment in TD Ameritrade and the foreign exchange impact are reported with a one-month lag.

| Average foreign exchange rate (equivalent of CAD \$1.00) | 2020  | 2019  | 2018  |
|--|-------|-------|-------|
| U.S. dollar  | 0.743 | 0.753 | 0.777 |

### NET INCOME – REPORTED BY BUSINESS SEGMENT (as a percentage of total net income)<sup>1</sup>



### NET INCOME – ADJUSTED BY BUSINESS SEGMENT (as a percentage of total net income)<sup>1</sup>



<sup>1</sup> Amounts exclude Corporate segment.

## FINANCIAL RESULTS OVERVIEW

# Revenue

Reported revenue was \$43,646 million, an increase of \$2,581 million, or 6%, compared with last year. Adjusted revenue was \$42,225 million, an increase of \$1,160 million, or 3%, compared with last year.

### NET INTEREST INCOME

Net interest income for the year was \$25,611 million, an increase of \$1,680 million, or 7%, compared with last year. The increase reflects higher trading-related net interest income, and volume growth in the personal and commercial banking businesses, partially offset by lower margins.

By segment, the increase in reported net interest income reflects an increase in Wholesale Banking of \$1,079 million, and an increase in the Corporate segment of \$1,006 million, partially offset by a decrease in Canadian Retail of \$288 million, and a decrease in U.S. Retail of \$117 million. Net interest income reported in the Corporate segment includes the impact of treasury and balance sheet management activities, which are largely offset in non-interest income.

### NET INTEREST MARGIN

Net interest margin decreased by 16 bps during the year to 1.80%, compared with 1.96% last year, primarily reflecting the impact of lower interest rates and higher deposit balances in the personal and commercial banking businesses.

### NON-INTEREST INCOME

Reported non-interest income for the year was \$18,035 million, an increase of \$901 million, or 5%, compared with last year reflecting the net gain on sale of the Bank's investment in TD Ameritrade, higher revenue in the wealth and insurance businesses, higher trading-related revenue and fee income in Wholesale Banking, partially offset by lower fee income in the personal and commercial banking businesses.

By segment, the increase in reported non-interest income reflects an increase in Wholesale Banking of \$648 million, an increase in Canadian Retail of \$395 million, an increase in Corporate of \$260 million, partially offset by a decrease in U.S. Retail of \$402 million. Non-interest income reported in the Corporate segment includes the impact of treasury and balance sheet management activities, which are largely offset in net interest income.

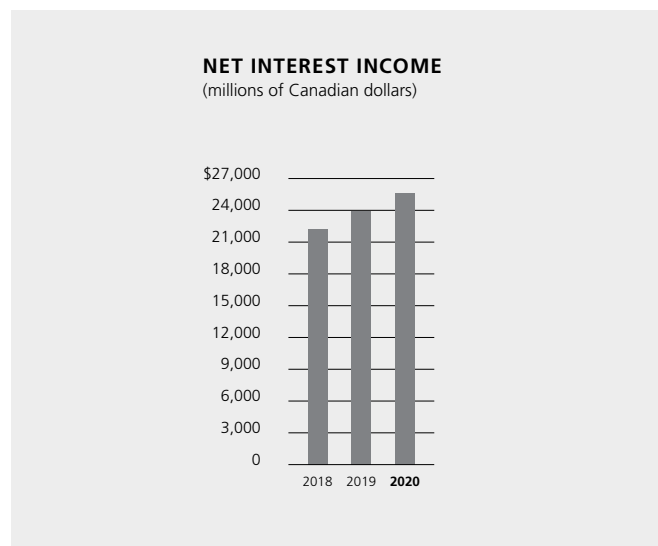


TABLE 9 **NON-INTEREST INCOME**

(millions of Canadian dollars, except as noted)

|  | 2020 vs. 2019    |                  |                  |           |
|--|------------------|------------------|------------------|-----------|
|  | 2020             | 2019             | 2018             | % change  |
| <b>Investment and securities services</b>            |                  |                  |                  |           |
| Broker dealer fees and commissions                   | \$ 865           | \$ 637           | \$ 577           | 36        |
| Full-service brokerage and other securities services | 1,224            | 1,191            | 1,099            | 3         |
| Underwriting and advisory                            | 717              | 520              | 566              | 38        |
| Investment management fees                           | 623              | 629              | 546              | (1)       |
| Mutual fund management                               | 1,797            | 1,768            | 1,790            | 2         |
| Trust fees   | 115              | 127              | 136              | (9)       |
| <b>Total investment and securities services</b>      | <b>5,341</b>     | <b>4,872</b>     | <b>4,714</b>     | <b>10</b> |
| Credit fees  | 1,400            | 1,289            | 1,210            | 9         |
| Net securities gains (losses)                        | 40               | 78               | 111              | (49)      |
| Trading income (losses)                              | 1,404            | 1,047            | 1,052            | 34        |
| Service charges                                      | 2,593            | 2,885            | 2,716            | (10)      |
| Card services  | 2,154            | 2,465            | 2,376            | (13)      |
| Insurance revenue                                    | 4,565            | 4,282            | 4,045            | 7         |
| Other income (loss)                                  | 538              | 216              | 429              | 149       |
| <b>Total</b>   | <b>\$ 18,035</b> | <b>\$ 17,134</b> | <b>\$ 16,653</b> | <b>5</b>  |

## TRADING-RELATED INCOME

Trading-related income is the total of net interest income on trading positions, trading income (loss), and income from financial instruments designated at fair value through profit or loss (FVTPL) that are managed within a trading portfolio. Net interest income arises from interest and dividends related to trading assets and liabilities and is reported net of interest expense and income associated with funding these assets and

liabilities in the following table. Trading income (loss) includes realized and unrealized gains and losses on trading assets and liabilities. Trading-related income excludes underwriting fees and commissions on securities transactions. Management believes that the total trading-related income is the appropriate measure of trading performance.

Trading-related income by product line depicts trading income for each major trading category.

| TABLE 10                       | TRADING-RELATED INCOME  | For the years ended October 31 |                 |                 |
|--------------------------------|---|--------------------------------|-----------------|-----------------|
|                                |   | 2020                           | 2019            | 2018            |
| (millions of Canadian dollars) |   |                                |                 |                 |
|                                | Net interest income (loss) <sup>1</sup>   | \$ 1,325                       | \$ 293          | \$ 495          |
|                                | Trading income (loss)   | 1,404                          | 1,047           | 1,052           |
|                                | Income (Loss) from financial instruments designated at fair value through profit or loss <sup>2</sup> | 53                             | (10)            | 10              |
|                                | <b>Total</b>  | <b>\$ 2,782</b>                | <b>\$ 1,330</b> | <b>\$ 1,557</b> |
|                                | <b>By product</b>   |                                |                 |                 |
|                                | Interest rate and credit  | \$ 1,717                       | \$ 413          | \$ 545          |
|                                | Foreign exchange  | 766                            | 677             | 680             |
|                                | Equity and other <sup>1</sup>   | 299                            | 240             | 332             |
|                                | <b>Total</b>  | <b>\$ 2,782</b>                | <b>\$ 1,330</b> | <b>\$ 1,557</b> |

<sup>1</sup> Excludes taxable equivalent basis (TEB).

<sup>2</sup> Excludes amounts related to securities designated at FVTPL that are not managed within a trading portfolio, but which have been combined with derivatives to form economic hedging relationships.

## FINANCIAL RESULTS OVERVIEW

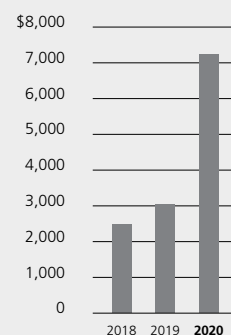
### Provision for Credit Losses

PCL for the year was \$7,242 million, an increase of \$4,213 million, compared with last year. PCL – impaired was \$2,963 million, an increase of \$333 million, or 13%, reflecting credit migration in Wholesale Banking, and higher provisions in the Canadian Retail segment. PCL – performing was \$4,279 million, an increase of \$3,880 million, primarily related to a significant deterioration in the economic outlook, including the impact of credit migration. Total PCL as a percentage of credit volume was 1%, or an increase of 55 bps.

By segment, the increase in PCL reflects an increase in U.S. Retail of \$1,843 million, an increase in Canadian Retail of \$1,440 million, an increase in the Corporate segment of \$466 million, and an increase in Wholesale Banking of \$464 million.

#### PROVISION FOR CREDIT LOSSES

(millions of Canadian dollars)



## FINANCIAL RESULTS OVERVIEW

# Expenses

### NON-INTEREST EXPENSES

Reported non-interest expenses for the year were \$21,604 million, a decrease of \$416 million, or 2%, compared with last year primarily reflecting charges related to the agreement with Air Canada recorded in the prior year. On an adjusted basis, non-interest expenses were \$21,338 million, an increase of \$253 million, or 1%, reflecting higher spend supporting business initiatives, higher employee-related costs including colleague appreciation awards, corporate real estate optimization costs, and an increase in legal provisions, partially offset by a decline in the retailer program partners' net share of the profits from the U.S. strategic cards portfolio, a reduction in discretionary spend, and restructuring charges in the prior year.

By segment, the decrease in reported non-interest expenses reflects a decrease in the Corporate segment of \$415 million, and a decrease in Canadian Retail of \$294 million, partially offset by an increase in U.S. Retail of \$168 million, and an increase in Wholesale Banking of \$125 million.

### INSURANCE CLAIMS AND RELATED EXPENSES

Insurance claims and related expenses were \$2,886 million, an increase of \$99 million, or 4%, compared with last year. The increase reflects the impact of business growth, an increase in certain current year claims reserves, less favourable prior years' claims development and more severe weather-related events, partially offset by lower current year claims.

### EFFICIENCY RATIO

The efficiency ratio measures operating efficiency and is calculated by taking the non-interest expenses as a percentage of total revenue. A lower ratio indicates a more efficient business operation.

The reported efficiency ratio was 49.5%, compared with 53.6% last year. The adjusted efficiency ratio was 50.5%, compared with 51.3% last year.

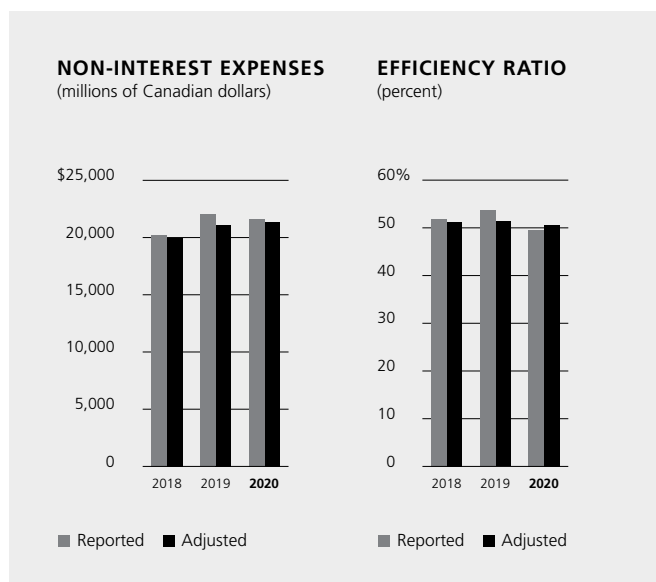


TABLE 11 NON-INTEREST EXPENSES AND EFFICIENCY RATIO

(millions of Canadian dollars, except as noted)

|   | 2020 vs. 2019 |           |           |           |
|---|---------------|-----------|-----------|-----------|
|   | 2020          | 2019      | 2018      | % change  |
| <b>Salaries and employee benefits</b>     |               |           |           |           |
| Salaries                                  | \$ 7,118      | \$ 6,879  | \$ 6,162  | 3         |
| Incentive compensation                    | 2,892         | 2,724     | 2,592     | 6         |
| Pension and other employee benefits       | 1,881         | 1,641     | 1,623     | 15        |
| Total salaries and employee benefits      | 11,891        | 11,244    | 10,377    | 6         |
| <b>Occupancy<sup>1</sup></b>              |               |           |           |           |
| Rent                                      | 349           | 944       | 913       | (63)      |
| Depreciation and impairment losses        | 1,101         | 405       | 371       | 172       |
| Other                                     | 540           | 486       | 481       | 11        |
| Total occupancy                           | 1,990         | 1,835     | 1,765     | 8         |
| <b>Equipment<sup>1</sup></b>              |               |           |           |           |
| Rent                                      | 271           | 245       | 207       | 11        |
| Depreciation and impairment losses        | 223           | 200       | 205       | 12        |
| Other                                     | 793           | 720       | 661       | 10        |
| Total equipment                           | 1,287         | 1,165     | 1,073     | 10        |
| <b>Amortization of other intangibles</b>  | 817           | 800       | 815       | 2         |
| <b>Marketing and business development</b> | 740           | 769       | 803       | (4)       |
| <b>Restructuring charges</b>              | (16)          | 175       | 73        | (109)     |
| <b>Brokerage-related fees</b>             | 362           | 336       | 359       | 8         |
| <b>Professional and advisory services</b> | 1,144         | 1,322     | 1,194     | (13)      |
| <b>Other expenses</b>                     | 3,389         | 4,374     | 3,736     | (23)      |
| <b>Total expenses</b>                     | \$ 21,604     | \$ 22,020 | \$ 20,195 | (2)       |
| Efficiency ratio – reported               | 49.5%         | 53.6%     | 51.9%     | (410) bps |
| Efficiency ratio – adjusted <sup>2</sup>  | 50.5          | 51.3      | 51.2      | (80)      |

<sup>1</sup> Upon adoption of IFRS 16, Leases (IFRS 16) interest expense is recognized on lease liabilities in Net interest income and depreciation expense is recognized on right-of-use (ROU) assets in Non-interest expense. Previously under IAS 17, net rental expense on operating leases were recorded in Non-interest expense. Remaining rent expenses reflect the payments exempt from IFRS 16.

<sup>2</sup> For explanations of items of note, refer to the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document.



## FINANCIAL RESULTS OVERVIEW

### Taxes

Reported total income and other taxes decreased by \$1,675 million, or 38.0%, compared with last year, reflecting a decrease in income tax expense of \$1,583 million, or 57.9%, and a decrease in other taxes of \$92 million, or 5.5%. Adjusted total income and other taxes decreased by \$1,021 million from last year, or 22.1%, reflecting a decrease in income tax expense of \$929 million, or 31.5%.

The Bank's reported effective tax rate was 9.7% for 2020, compared with 20.7% last year. The year-over-year decrease primarily reflects the impact of the sale of the Bank's investment in TD Ameritrade, including the non-taxable revaluation gain, the release of non-taxable cumulative currency translation gains from accumulated other comprehensive income (AOCI), a rate differential on the reclassification to earnings of taxes deferred in AOCI on the designated hedging items, and the release of

a deferred tax liability. Other drivers of the lower effective tax rate are lower pre-tax income and business mix, partially offset by higher provisions related to changes in tax law. For a reconciliation of the Bank's effective income tax rate with the Canadian statutory income tax rate, refer to Note 25 of the 2020 Consolidated Financial Statements.

The Bank's adjusted effective income tax rate for 2020 was 18.8%, compared with 20.8% last year. The year-over-year decrease primarily reflects lower pre-tax income and business mix, partially offset by higher provisions related to changes in tax law.

The Bank reported its investment in TD Ameritrade using the equity method of accounting. TD Ameritrade's tax expense of \$378 million in 2020, compared with \$389 million last year, was not part of the Bank's effective tax rate.

| TABLE 12  | NON-GAAP FINANCIAL MEASURES – Reconciliation of Reported to Adjusted Provision for Income Taxes |                 |                 |
|---|---|-----------------|-----------------|
| (millions of Canadian dollars, except as noted)         | 2020  | 2019            | 2018            |
| <b>Provision for income taxes – reported</b>            | <b>\$ 1,152</b>   | <b>\$ 2,735</b> | <b>\$ 3,182</b> |
| Total adjustments for items of note <sup>1,2</sup>      | <b>868</b>  | 214             | (284)           |
| <b>Provision for income taxes – adjusted</b>            | <b>2,020</b>  | 2,949           | 2,898           |
| <b>Other taxes</b>                                      |   |                 |                 |
| Payroll   | 602   | 587             | 538             |
| Capital and premium                                     | 186   | 168             | 148             |
| GST, HST, and provincial sales <sup>3</sup>             | 539   | 678             | 487             |
| Municipal and business                                  | 257   | 243             | 237             |
| Total other taxes                                       | 1,584   | 1,676           | 1,410           |
| <b>Total taxes – adjusted</b>                           | <b>\$ 3,604</b>   | <b>\$ 4,625</b> | <b>\$ 4,308</b> |
| <b>Effective income tax rate – reported</b>             | <b>9.7%</b>   | 20.7%           | 23.1%           |
| <b>Effective income tax rate – adjusted<sup>4</sup></b> | <b>18.8</b>   | 20.8            | 20.5            |

<sup>1</sup> For explanations of items of note, refer to the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document.

<sup>2</sup> The tax effect for each item of note is calculated using the statutory income tax rate of the applicable legal entity.

<sup>3</sup> Goods and services tax (GST) and Harmonized sales tax (HST).

<sup>4</sup> Adjusted effective income tax rate is the adjusted provision for income taxes before other taxes as a percentage of adjusted net income before taxes.

## Quarterly Financial Information

### FOURTH QUARTER 2020 PERFORMANCE SUMMARY

Reported net income for the quarter was \$5,143 million, an increase of \$2,287 million, or 80%, compared with the fourth quarter last year. The increase reflects the net gain on sale of the Bank's investment in TD Ameritrade and lower insurance claims, partially offset by higher non-interest expenses. Adjusted net income for the quarter was \$2,970 million, an increase of \$24 million, or 1%, compared with the fourth quarter last year. Reported diluted EPS for the quarter was \$2.80, an increase of 82%, compared with \$1.54 in the fourth quarter of last year. Adjusted diluted EPS for the quarter was \$1.60, an increase of 1%, compared with \$1.59 in the fourth quarter of last year.

Reported revenue for the quarter was \$11,844 million, an increase of \$1,504 million, or 15%, compared with the fourth quarter last year. Adjusted revenue for the quarter was \$10,423 million, an increase of \$83 million, or 1%, compared with the fourth quarter last year.

Net interest income for the quarter was \$6,367 million, an increase of \$192 million, or 3%, primarily reflecting higher trading-related net interest income, and volume growth in the personal and commercial banking businesses, partially offset by lower margins. By segment, the increase in reported net interest income reflects an increase in Wholesale Banking of \$331 million, an increase in the Corporate segment of \$213 million, a decrease in Canadian Retail of \$191 million, and a decrease in U.S. Retail of \$161 million. Adjusted net interest income for the quarter was \$6,367 million, an increase of \$192 million, or 3%, compared with the fourth quarter last year. The increase in the Corporate segment primarily reflects treasury and balance sheet management activities, the impact of which is largely offset in non-interest income.

Non-interest income for the quarter was \$5,477 million, an increase of \$1,312 million, or 32%, reflecting the net gain on sale of the Bank's investment in TD Ameritrade, higher transaction and fee-based revenue in the wealth business, higher trading-related revenue, including derivative valuation charges in the prior year, and higher fee income in Wholesale Banking, partially offset by lower fee income in the personal and commercial banking businesses. By segment, the increase in reported non-interest income reflects an increase in the Corporate segment of \$1,221 million, an increase in Canadian Retail of \$87 million, an increase in Wholesale Banking of \$75 million, and a decrease in U.S. Retail of \$71 million. Adjusted non-interest income for the quarter was \$4,056 million, a decrease of \$109 million, or 3%, compared with the fourth quarter last year. Non-interest income reported in the Corporate segment includes the impact of treasury and balance sheet management activities, which are largely offset in net interest income.

PCL for the quarter was \$917 million, an increase of \$26 million, or 3%, compared with the fourth quarter last year. PCL – impaired for the quarter was \$359 million, a decrease of \$380 million, or 51%, primarily reflected in the consumer lending portfolios, largely reflecting the ongoing impact of bank and government assistance programs. PCL – performing for the quarter was \$558 million, an increase of \$406 million, primarily related to a significant deterioration in the economic outlook, including the impact of credit migration. Performing provisions in the current quarter were largely recorded in the U.S. commercial lending portfolios. Total PCL for the quarter as an annualized percentage of credit volume was 0.49%, or a decrease of 2 bps.

By segment, the increase in PCL reflects an increase in U.S. Retail of \$277 million, a decrease in Canadian Retail of \$149 million, a decrease in Corporate of \$55 million, and a decrease in Wholesale Banking of \$47 million.

Insurance claims and related expenses for the quarter were \$630 million, a decrease of \$75 million, or 11%, compared with the fourth quarter last year. The decrease reflects lower current accident year claims, no severe weather-related events and favourable prior years' claims development, partially offset by an increase in certain current year claims reserves.

Reported non-interest expenses for the quarter were \$5,709 million, an increase of \$166 million, or 3%, compared with the fourth quarter last year. The increase reflects corporate real estate optimization costs, investments in support of business growth, and higher employee-related compensation, including colleague appreciation awards, partially offset by restructuring charges in the prior year, and lower travel and other discretionary spend. By segment, the increase in reported non-interest expenses reflects an increase in Corporate segment of \$147 million, and an increase in Canadian Retail of \$47 million, partially offset by a decrease in the Wholesale Banking of \$19 million, and a decrease in the U.S. Retail segment of \$9 million. Adjusted non-interest expenses for the quarter were \$5,646 million, an increase of \$183 million, or 3%, compared with the fourth quarter last year.

The Bank's reported effective tax rate was -4.4% for the quarter, compared with 20.2% in the same quarter last year. The year-over-year decrease primarily reflects the impact of the sale of the Bank's investment in TD Ameritrade, including the non-taxable revaluation gain, the release of non-taxable cumulative currency translation gains from AOCI, a rate differential on the reclassification to earnings of taxes deferred in AOCI on the designated hedging items, and the release of a deferred tax liability.

The Bank's adjusted effective tax rate was 19.7% for the quarter, compared with 20.1% in the same quarter last year. The year-over-year decrease primarily reflects business mix.

## QUARTERLY TREND ANALYSIS

The COVID-19 pandemic has profoundly altered the economic landscape and continues to have a significant impact on TD's financial performance. Earnings in 2020 were adversely impacted by the deterioration in the economic outlook and its impact on credit migration which resulted in significantly higher provisions for credit losses, particularly in the second and third quarters, and reductions in interest rates have resulted in lower net interest margins. Notwithstanding these impacts, revenue has grown

consistently, reflecting volume growth in the personal and commercial banking businesses and strong contributions from our capital market sensitive businesses. Expenses have grown moderately over the past eight quarters primarily reflecting investments in support of business growth. The Bank's quarterly earnings are impacted by, among other things, seasonality, the number of days in a quarter, the economic environment in Canada and the U.S., and foreign currency translation.

TABLE 13 QUARTERLY RESULTS

(millions of Canadian dollars, except as noted)

|   | 2020            |                 |                 |                 | For the three months ended |                 |                 |                 |
|---|-----------------|-----------------|-----------------|-----------------|----------------------------|-----------------|-----------------|-----------------|
|   | Oct. 31         | Jul. 31         | Apr. 30         | Jan. 31         | Oct. 31                    | Jul. 31         | Apr. 30         | Jan. 31         |
| Net interest income   | \$ 6,367        | \$ 6,483        | \$ 6,460        | \$ 6,301        | \$ 6,175                   | \$ 6,024        | \$ 5,872        | \$ 5,860        |
| Non-interest income   | 5,477           | 4,182           | 4,068           | 4,308           | 4,165                      | 4,475           | 4,356           | 4,138           |
| Total revenue   | 11,844          | 10,665          | 10,528          | 10,609          | 10,340                     | 10,499          | 10,228          | 9,998           |
| Provision for credit losses   | 917             | 2,188           | 3,218           | 919             | 891                        | 655             | 633             | 850             |
| Insurance claims and related expenses   | 630             | 805             | 671             | 780             | 705                        | 712             | 668             | 702             |
| Non-interest expenses   | 5,709           | 5,307           | 5,121           | 5,467           | 5,543                      | 5,374           | 5,248           | 5,855           |
| Provision for (recovery of) income taxes  | (202)           | 445             | 250             | 659             | 646                        | 813             | 773             | 503             |
| Equity in net income of an investment in TD Ameritrade  | 353             | 328             | 247             | 205             | 301                        | 303             | 266             | 322             |
| <b>Net income – reported</b>  | <b>5,143</b>    | <b>2,248</b>    | <b>1,515</b>    | <b>2,989</b>    | <b>2,856</b>               | <b>3,248</b>    | <b>3,172</b>    | <b>2,410</b>    |
| <b>Pre-tax adjustments for items of note<sup>1</sup></b>  |                 |                 |                 |                 |                            |                 |                 |                 |
| Amortization of intangibles   | 61              | 63              | 68              | 70              | 74                         | 75              | 78              | 80              |
| Net gain on sale of the investment in TD Ameritrade   | (1,421)         | –               | –               | –               | –                          | –               | –               | –               |
| Charges related to the long-term loyalty agreement with Air Canada  | –               | –               | –               | –               | –                          | –               | –               | 607             |
| Charges associated with the acquisition of Greystone  | 25              | 25              | 26              | 24              | 30                         | 26              | 30              | 31              |
| <b>Total pre-tax adjustments for items of note</b>  | <b>(1,335)</b>  | <b>88</b>       | <b>94</b>       | <b>94</b>       | <b>104</b>                 | <b>101</b>      | <b>108</b>      | <b>718</b>      |
| Less: Impact of income taxes  | 838             | 9               | 10              | 11              | 14                         | 11              | 14              | 175             |
| Net income – adjusted   | 2,970           | 2,327           | 1,599           | 3,072           | 2,946                      | 3,338           | 3,266           | 2,953           |
| Preferred dividends   | 64              | 68              | 68              | 67              | 68                         | 62              | 62              | 60              |
| <b>Net income available to common shareholders and non-controlling interests in subsidiaries – adjusted</b> | <b>\$ 2,906</b> | <b>\$ 2,259</b> | <b>\$ 1,531</b> | <b>\$ 3,005</b> | <b>\$ 2,878</b>            | <b>\$ 3,276</b> | <b>\$ 3,204</b> | <b>\$ 2,893</b> |
| Attributable to:  |                 |                 |                 |                 |                            |                 |                 |                 |
| Common shareholders – adjusted  | \$ 2,906        | \$ 2,259        | \$ 1,531        | \$ 3,005        | \$ 2,878                   | \$ 3,276        | \$ 3,204        | \$ 2,875        |
| Non-controlling interests – adjusted  | –               | –               | –               | –               | –                          | –               | –               | 18              |

(Canadian dollars, except as noted)

|   |              |              |             |              |              |              |              |              |
|---|--------------|--------------|-------------|--------------|--------------|--------------|--------------|--------------|
| <b>Basic earnings per share</b>           |              |              |             |              |              |              |              |              |
| Reported                                  | \$ 2.80      | \$ 1.21      | \$ 0.80     | \$ 1.61      | \$ 1.54      | \$ 1.75      | \$ 1.70      | \$ 1.27      |
| Adjusted                                  | 1.60         | 1.25         | 0.85        | 1.66         | 1.59         | 1.79         | 1.75         | 1.57         |
| <b>Diluted earnings per share</b>         |              |              |             |              |              |              |              |              |
| Reported                                  | 2.80         | 1.21         | 0.80        | 1.61         | 1.54         | 1.74         | 1.70         | 1.27         |
| Adjusted                                  | 1.60         | 1.25         | 0.85        | 1.66         | 1.59         | 1.79         | 1.75         | 1.57         |
| <b>Return on common equity – reported</b> | <b>23.3%</b> | <b>10.0%</b> | <b>6.9%</b> | <b>14.2%</b> | <b>13.6%</b> | <b>15.8%</b> | <b>16.5%</b> | <b>12.2%</b> |
| <b>Return on common equity – adjusted</b> | <b>13.3</b>  | <b>10.4</b>  | <b>7.3</b>  | <b>14.6</b>  | <b>14.0</b>  | <b>16.2</b>  | <b>17.0</b>  | <b>15.0</b>  |

(billions of Canadian dollars, except as noted)

|                                     |          |          |          |          |          |          |          |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Average earning assets              | \$ 1,531 | \$ 1,494 | \$ 1,374 | \$ 1,292 | \$ 1,264 | \$ 1,240 | \$ 1,191 | \$ 1,200 |
| Net interest margin as a percentage | 1.65%    | 1.73%    | 1.91%    | 1.94%    | 1.94%    | 1.93%    | 2.02%    | 1.94%    |

<sup>1</sup> For explanations of items of note, refer to the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document.

## Business Focus

For management reporting purposes, the Bank's operations and activities are organized around the following three key business segments: Canadian Retail, U.S. Retail, and Wholesale Banking. The Bank's other activities are grouped into the Corporate segment.

**Canadian Retail** serves over 16 million customers in the Canadian personal and commercial banking, wealth, and insurance businesses. Personal Banking provides financial products and advice through its network of 1,085 branches, 3,440 automated teller machines (ATM), telephone, digital and mobile banking. The credit cards business provides a comprehensive line-up of credit cards including proprietary, co-branded, and affinity credit card programs. Auto Finance provides flexible financing options to customers at point of sale for automotive and recreational vehicle purchases. Business Banking offers a broad range of customized products and services to help business owners meet their financing, investment, cash management, international trade, and day-to-day banking needs. Merchant Solutions provides point-of-sale payment solutions for large and small businesses. The wealth business offers wealth and asset management products and advice to retail and institutional clients in Canada through the direct investing, advice-based, and asset management businesses. The insurance business offers property and casualty insurance, as well as life and health insurance products to customers across Canada.

**U.S. Retail** comprises the Bank's personal and business banking operations under the brand TD Bank, America's Most Convenient Bank®, and wealth management in the U.S. Personal banking provides a full range of financial products and services to over 9 million retail customers through multiple delivery channels, including a network of 1,223 stores located along the east coast from Maine to Florida, mobile and internet banking, ATM, and telephone. Business banking serves the needs of businesses, through a diversified range of products and services to meet their financing, investment, cash management, international trade, and day-to-day banking needs. Wealth management offers a range of wealth products and services to retail and institutional clients. The results of the Bank's equity investment in TD Ameritrade are included in U.S. Retail and reported as equity in net income of an investment in TD Ameritrade with a one-month lag. The same convention is being followed for Schwab, and the Bank will begin recording its share of Schwab's earnings on this basis in the first quarter of fiscal 2021. Refer to "Significant Events" in the "Financial Results Overview" section of this document.

**Wholesale Banking** offers a wide range of capital markets and corporate and investment banking services, including underwriting and distribution of new debt and equity issues, providing advice on strategic acquisitions and divestitures, and meeting the daily trading, funding, and investment needs of our clients. Operating under the TD Securities brand, our clients include corporates, governments, and institutions in key financial markets around the world. Wholesale Banking is an integrated part of TD's strategy, providing market access to TD's wealth and retail operations, and providing wholesale banking solutions to our partners and their customers.

The Bank's other business activities are not considered reportable segments and are, therefore, grouped in the Corporate segment. Corporate segment is comprised of a number of service and control groups such as technology solutions, shared services, treasury and balance sheet management, marketing, human resources, finance, risk management, compliance, legal, anti-money laundering, and others. Certain costs relating to these functions are allocated to operating business segments. The basis of allocation and methodologies are reviewed periodically to align with management's evaluation of the Bank's business segments.

Results of each business segment reflect revenue, expenses, assets, and liabilities generated by the businesses in that segment. Where applicable, the Bank measures and evaluates the performance of each segment based on adjusted results and ROE, and for those segments the Bank indicates that the measure is adjusted. Net income for the operating business segments is presented before any items of note not attributed to the operating segments. For further details, refer to the "How the Bank Reports" section of this document and Note 29 of the 2020 Consolidated Financial Statements. For information concerning the Bank's measure of ROE, which is a non-GAAP financial measure, refer to the "Return on Common Equity" section.

The reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in an adjustment during 2018 to the Bank's U.S. deferred tax assets and liabilities to the lower base rate of 21% as well as an adjustment to the Bank's carrying balances of certain tax credit-related investments and its investment in TD Ameritrade. The earnings impact of these adjustments was reported in the Corporate segment. The lower corporate tax rate had, and continues to have, a positive effect on TD's current and future earnings, which are and will be reflected in the results of the affected segments. The amount of the benefit may vary due to, among other things, changes in interpretations and assumptions the Bank has made and guidance that may be issued by applicable regulatory authorities. For additional details, refer to "How the Bank Reports" and "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document.

Net interest income within Wholesale Banking is calculated on a TEB, which means that the value of non-taxable or tax-exempt income, including dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB increase to net interest income and provision for income taxes reflected in Wholesale Banking results is reversed in the Corporate segment. The TEB adjustment for the year was \$159 million, compared with \$127 million last year.

The "Key Priorities for 2021" section for each business segment, provided on the following pages, is based on the Bank's views and the assumptions set out in the "Economic Summary and Outlook" section and the actual outcome may be materially different. For more information, refer to the "Caution Regarding Forward-Looking Statements" section and the "Risk Factors That May Affect Future Results" section.

**TABLE 14 RESULTS BY SEGMENT<sup>1</sup>**

| (millions of Canadian dollars)                                     | Canadian Retail |                 | U.S. Retail     |                 | Wholesale Banking <sup>2</sup> |               | Corporate <sup>2</sup> |                 | Total           |                  |
|--|-----------------|-----------------|-----------------|-----------------|--------------------------------|---------------|------------------------|-----------------|-----------------|------------------|
|  | 2020            | 2019            | 2020            | 2019            | 2020                           | 2019          | 2020                   | 2019            | 2020            | 2019             |
| Net interest income (loss)   | \$ 12,061       | \$ 12,349       | \$ 8,834        | \$ 8,951        | \$ 1,990                       | \$ 911        | \$ 2,726               | \$ 1,720        | \$ 25,611       | \$ 23,931        |
| Non-interest income (loss)   | 12,272          | 11,877          | 2,438           | 2,840           | 2,968                          | 2,320         | 357                    | 97              | 18,035          | 17,134           |
| Total revenue  | 24,333          | 24,226          | 11,272          | 11,791          | 4,958                          | 3,231         | 3,083                  | 1,817           | 43,646          | 41,065           |
| Provision for (recovery of) credit losses – impaired               | 1,256           | 1,126           | 997             | 936             | 279                            | 20            | 431                    | 548             | 2,963           | 2,630            |
| Provision for (recovery of) credit losses – performing             | 1,490           | 180             | 1,928           | 146             | 229                            | 24            | 632                    | 49              | 4,279           | 399              |
| Total provision for (recovery of) credit losses                    | 2,746           | 1,306           | 2,925           | 1,082           | 508                            | 44            | 1,063                  | 597             | 7,242           | 3,029            |
| Insurance claims and related expenses                              | 2,886           | 2,787           | –               | –               | –                              | –             | –                      | –               | 2,886           | 2,787            |
| Non-interest expenses  | 10,441          | 10,735          | 6,579           | 6,411           | 2,518                          | 2,393         | 2,066                  | 2,481           | 21,604          | 22,020           |
| Income (loss) before income taxes                                  | 8,260           | 9,398           | 1,768           | 4,298           | 1,932                          | 794           | (46)                   | (1,261)         | 11,914          | 13,229           |
| Provision for (recovery of) income taxes                           | 2,234           | 2,535           | (167)           | 471             | 514                            | 186           | (1,429)                | (457)           | 1,152           | 2,735            |
| Equity in net income of an investment in TD Ameritrade             | –               | –               | 1,091           | 1,154           | –                              | –             | 42                     | 38              | 1,133           | 1,192            |
| <b>Net income (loss) – reported</b>                                | <b>6,026</b>    | <b>6,863</b>    | <b>3,026</b>    | <b>4,981</b>    | <b>1,418</b>                   | <b>608</b>    | <b>1,425</b>           | <b>(766)</b>    | <b>11,895</b>   | <b>11,686</b>    |
| <b>Pre-tax adjustments for items of note<sup>3</sup></b>           |                 |                 |                 |                 |                                |               |                        |                 |                 |                  |
| Amortization of intangibles  | –               | –               | –               | –               | –                              | –             | 262                    | 307             | 262             | 307              |
| Net gain on sale of the investment in TD Ameritrade                | –               | –               | –               | –               | –                              | –             | (1,421)                | –               | (1,421)         | –                |
| Charges related to the long-term loyalty agreement with Air Canada | –               | 607             | –               | –               | –                              | –             | –                      | –               | –               | 607              |
| Charges associated with the acquisition of Greystone               | 100             | 117             | –               | –               | –                              | –             | –                      | –               | 100             | 117              |
| <b>Total pre-tax adjustments for items of note</b>                 | <b>100</b>      | <b>724</b>      | <b>–</b>        | <b>–</b>        | <b>–</b>                       | <b>–</b>      | <b>(1,159)</b>         | <b>307</b>      | <b>(1,059)</b>  | <b>1,031</b>     |
| Less: Impact of income taxes                                       | 2               | 166             | –               | –               | –                              | –             | 866                    | 48              | 868             | 214              |
| <b>Net income (loss) – adjusted</b>                                | <b>\$ 6,124</b> | <b>\$ 7,421</b> | <b>\$ 3,026</b> | <b>\$ 4,981</b> | <b>\$ 1,418</b>                | <b>\$ 608</b> | <b>\$ (600)</b>        | <b>\$ (507)</b> | <b>\$ 9,968</b> | <b>\$ 12,503</b> |
| Average common equity  | \$ 18,049       | \$ 17,776       | \$ 39,825       | \$ 39,464       | \$ 8,374                       | \$ 7,320      | \$ 18,881              | \$ 14,078       | \$ 85,129       | \$ 78,638        |
| CET1 Capital risk-weighted assets <sup>4</sup>                     | 143,504         | 118,374         | 232,966         | 248,406         | 92,434                         | 71,972        | 10,005                 | 17,225          | 478,909         | 455,977          |

<sup>1</sup> The retailer program partners' share of revenues and credit losses is presented in the Corporate segment, with an offsetting amount (representing the partners' net share) recorded in Non-interest expenses, resulting in no impact to Corporate reported Net income (loss). The Net income (loss) included in the U.S. Retail segment includes only the portion of revenue and credit losses attributable to the Bank under the agreements.

<sup>2</sup> Net interest income within Wholesale Banking is calculated on a TEB. The TEB adjustment reflected in Wholesale Banking is reversed in the Corporate segment.

<sup>3</sup> For explanations of items of note, refer to the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document.

<sup>4</sup> Each capital ratio has its own RWA measure due to OSFI prescribed scalar for inclusion of the CVA. For fiscal 2020 and 2019 the scalars for inclusion of CVA for CET1, Tier 1 and Total Capital RWA are all 100%. For fiscal 2018, the scalars were 80%, 83%, and 86%, respectively.

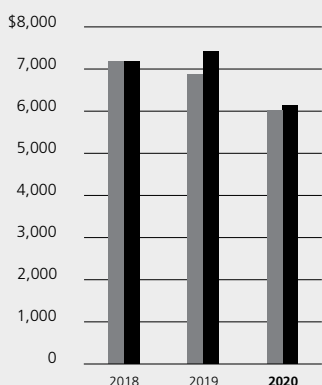
## BUSINESS SEGMENT ANALYSIS

# Canadian Retail

Canadian Retail offers a full range of financial products and services to over 16 million customers in the Canadian personal and commercial banking, wealth, and insurance businesses.

### NET INCOME

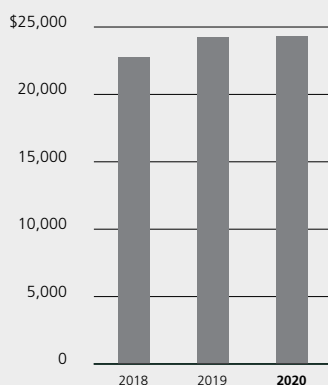
(millions of Canadian dollars)



■ Reported ■ Adjusted

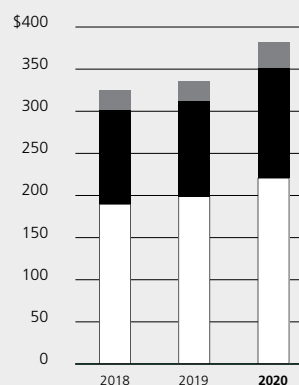
### TOTAL REVENUE

(millions of Canadian dollars)



### AVERAGE DEPOSITS

(billions of Canadian dollars)



□ Personal ■ Business ■ Wealth

TABLE 15 REVENUE

(millions of Canadian dollars)

|                  | 2020             | 2019             | 2018             |
|------------------|------------------|------------------|------------------|
| Personal banking | \$ 11,321        | \$ 12,076        | \$ 11,463        |
| Business banking | 3,383            | 3,184            | 2,990            |
| Wealth           | 4,840            | 4,432            | 4,185            |
| Insurance        | 4,789            | 4,534            | 4,075            |
| <b>Total</b>     | <b>\$ 24,333</b> | <b>\$ 24,226</b> | <b>\$ 22,713</b> |

## BUSINESS HIGHLIGHTS

- Helped our customers navigate COVID-19 by supporting access to bank and government relief and payment deferral programs, as well as enhancing our online and mobile capabilities, which led to a significant increase in self-serve transactions and digital adoption.
- Supported our colleagues in the Work From Home environment through numerous assistance programs and enhanced remote access capabilities resulting in improved employee engagement and experience scores.
- Launched the new TD Ready Advice program, including an online resource hub, tools like the TD Helps Support Finder, and direct outreach to customers to offer personalized advice.
- TD was recognized in the 2020 Ipsos Customer Service Index (CSI) study<sup>2</sup> by being a Financial Service Excellence award winner for “Branch Service Excellence”<sup>3</sup> among the Big 5 Canadian Retail Banks<sup>4</sup> and for “Automated Telephone Banking Excellence”<sup>5</sup> among all Financial Institutions.
- TD Asset Management Inc. (TDAM) was recognized in the Refinitiv Lipper Awards, for the 14th year in a row, with three TD Mutual Funds winning in their respective categories at the 2020 awards: TD Global Entertainment & Communications Fund – Investor Series, TD Science & Technology Fund – Investor Series, and TD U.S. Mid-Cap Growth – Investor Series.
- Acknowledged for our forward focus in digital banking by multiple industry independent sources including:
  - According to App Annie<sup>6</sup>, TD (Canada) is ranked #1 in customer adoption, engagement and satisfaction among retail banking apps in Canada. Over the last 12 months, the TD mobile app achieved the top ranking with: highest number of downloads; largest smartphone monthly active user base on average; most sessions per user on average; longest time spent on the app; and highest average review scores for the past 12 months;
  - #1 in Canadian digital banking apps with the highest number of digital unique visitors and the most digital time spent according to Comscore<sup>7</sup>; and
  - #1 for average digital reach of any bank in Canada, and amongst one of the leaders for domestic digital reach among major developed market banks, according to Comscore<sup>8</sup>.
- Continued to support new and existing customers as evidenced by strong volume growth across key businesses:
  - Strong retention rate across the portfolio, using newly developed tools to engage and retain our customers;
  - Personal chequing and savings deposit volumes growth of 18%;
  - Business Banking deposit volume growth of 24%;
  - Real estate secured lending loan volume growth of 5%;
  - Record accumulation of assets across our wealth businesses including record assets under management (AUM) in TD Asset Management (TDAM) and record assets under administration (AUA) in TD Direct Investing and the Advice businesses; and
  - Record auto finance and real estate secured lending originations, and higher General Insurance premiums.

- Maintained strong market share<sup>9</sup> positions across all businesses, including:
  - #1 market share in personal deposits, credit cards, and Direct Investing;
  - #2 market share in real estate secured lending, personal loans, mutual funds, and Business Banking deposits and loans;
  - Largest direct distribution insurer<sup>10</sup> and leader in the affinity market<sup>10</sup> in Canadian insurance; and
  - Largest money manager in Canada<sup>11</sup>.

## CHALLENGES IN 2020

- Contractions in economic growth and employment in Canada and around the world as a result of the COVID-19 pandemic.
- A significant increase in performing PCL primarily related to the resulting deterioration in the economic outlook.
- Lower fee income and pay down of unsecured loan balances reflecting consumer preference for elevated liquidity during the pandemic.
- A dramatic decline in interest rates, which impacted net interest income and margins.
- Changes in our retail network to adapt to the COVID-19 pandemic, including temporary branch closures, reduced hours and introduction of additional safety measures.
- Significant business adjustments due to a changing economic and regulatory environment, as well as evolving customer needs.

## INDUSTRY PROFILE

The personal and business banking environment in Canada comprises large chartered banks with sizeable regional banks and a number of niche competitors providing strong competition in specific products and markets. Continued success depends upon delivering a full suite of competitively priced products, outstanding customer service and convenience, maintaining disciplined risk management practices, and prudent expense management. The Canadian wealth management industry includes banks, insurance companies, independent asset management companies, and brokerages. Market share growth in the wealth management industry relies on the ability to differentiate by providing an integrated wealth solution and keeping pace with technological changes and the regulatory environment. This includes providing the right products, and legendary and consistent relationship-focused client experiences to serve the evolving needs and goals of our client base. The property and casualty insurance industry in Canada is fragmented and competitive, consisting of personal and commercial line writers, whereas the life and health insurance industry is comprised of several large competitors. Success in the insurance business depends on offering a range of products that provide protection at competitive prices that properly reflect the level of risk assumed. The above industries also include non-traditional competitors ranging from start-ups to established non-financial companies expanding into financial services.

<sup>2</sup> Ipsos 2020 Financial Service Excellence Awards are based on ongoing quarterly Customer Service Index (CSI) survey results. Sample size for the total 2020 CSI program year ended with the September 2020 survey wave was 48,284 completed surveys yielding 73,601 financial institution ratings national.

<sup>3</sup> TD Canada Trust has shared in the award for the Branch Service Excellence in the syndicated Ipsos 2020 Customer Service Index Study (“2020 Ipsos Study”).

<sup>4</sup> Big 5 Canadian Retail Banks consist of Bank of Montreal, Canadian Imperial Bank of Commerce, Royal Bank of Canada, Scotiabank, and The Toronto-Dominion Bank.

<sup>5</sup> TD Canada Trust has shared in the Automated Telephone Banking Excellence award in the 2020 Ipsos Study.

<sup>6</sup> TD ranked first according to App Annie, which measured time spent on Android phones; reviews are iOS only among top 10 Canadian retail banking apps by average smartphone MAUs for last 12-month period ending September 2020.

<sup>7</sup> Source: from Comscore Mobile Metrix®, Financial Services – Banking (Mobile Apps), Total Audience, 3-month average ending September 2020, Canada.

<sup>8</sup> Source: from Comscore MMX® Multi-Platform, Financial Services – Banking, Total audience, 3-month average ending September 2020, Canada, United States, Spain, France and U.K.

<sup>9</sup> Market share ranking is based on most current data available from OSFI for personal deposits and loans as at August 2020, from The Nilson Report for credit cards as at December 2019, from the Canadian Bankers Association for Real Estate Secured Lending as at May 2020, from the Canadian Bankers Association for business deposits and loans as at March 2020, from Investor Economics, a division of ISS Market Intelligence, for Direct Investing asset, trades, and revenue metrics as at June 2020, and from Investment Funds Institute of Canada for mutual funds when compared to the Big 6 Banks as at August 2020. The Big 6 Banks consist of Bank of Montreal, Canadian Imperial Bank of Canada, National Bank of Canada, Royal Bank of Canada, Scotiabank, and The Toronto-Dominion Bank.

<sup>10</sup> Based on Gross Written Premiums for Property and Casualty business. Ranks based on data available from OSFI, insurers, Insurance Bureau of Canada, and provincial regulators as at December 31, 2019.

<sup>11</sup> Investor Economics, a division of ISS Market Intelligence, Managed Money Advisory Service – Canada (Spring 2020 report, AUM effective December 2019), Benefits Canada 2020 Top 40 Money Managers report (May 2020 report, AUM effective December 2019).



## OVERALL BUSINESS STRATEGY

The strategy for Canadian Retail is to:

- Provide trusted advice to help our customers feel confident about their financial future.
- Consistently deliver legendary, personal, and connected customer experiences across all channels.
- Deepen customer relationships by delivering One TD and growing in underrepresented products and markets.

- Execute with speed and impact, taking only those risks we can understand and manage.
- Innovate with purpose for our customers and colleagues, simplifying to make it easier to get things done.
- Be recognized as an extraordinary place to work where diversity and inclusiveness are valued.
- Contribute to the well-being of our communities.

| TABLE 16   |  | CANADIAN RETAIL |                 |                 |
|--|--|-----------------|-----------------|-----------------|
| (millions of Canadian dollars, except as noted)                  |  | 2020            | 2019            | 2018            |
| Net interest income  |  | \$ 12,061       | \$ 12,349       | \$ 11,576       |
| Non-interest income  |  | 12,272          | 11,877          | 11,137          |
| Total revenue  |  | 24,333          | 24,226          | 22,713          |
| Provision for credit losses – impaired                           |  | 1,256           | 1,126           | 927             |
| Provision for credit losses – performing                         |  | 1,490           | 180             | 71              |
| Total provision for credit losses <sup>1</sup>                   |  | 2,746           | 1,306           | 998             |
| Insurance claims and related expenses                            |  | 2,886           | 2,787           | 2,444           |
| Non-interest expenses – reported                                 |  | 10,441          | 10,735          | 9,473           |
| Non-interest expenses – adjusted <sup>2</sup>                    |  | 10,341          | 10,011          | 9,473           |
| Provision for (recovery of) income taxes – reported              |  | 2,234           | 2,535           | 2,615           |
| Provision for (recovery of) income taxes – adjusted <sup>2</sup> |  | 2,236           | 2,701           | 2,615           |
| <b>Net income – reported</b>                                     |  | <b>6,026</b>    | <b>6,863</b>    | <b>7,183</b>    |
| <b>Net income – adjusted<sup>2</sup></b>                         |  | <b>\$ 6,124</b> | <b>\$ 7,421</b> | <b>\$ 7,183</b> |
| <b>Selected volumes and ratios</b>                               |  |                 |                 |                 |
| Return on common equity – reported <sup>3</sup>                  |  | 33.4%           | 38.6%           | 47.8%           |
| Return on common equity – adjusted <sup>2,3</sup>                |  | 33.9            | 41.7            | 47.8            |
| Net interest margin (including on securitized assets)            |  | 2.79            | 2.96            | 2.91            |
| Efficiency ratio – reported                                      |  | 42.9            | 44.3            | 41.7            |
| Efficiency ratio – adjusted <sup>2</sup>                         |  | 42.5            | 41.3            | 41.7            |
| Assets under administration (billions of Canadian dollars)       |  | \$ 433          | \$ 422          | \$ 389          |
| Assets under management (billions of Canadian dollars)           |  | 358             | 353             | 289             |
| Number of Canadian retail branches                               |  | 1,085           | 1,091           | 1,098           |
| Average number of full-time equivalent staff                     |  | 40,872          | 40,936          | 38,560          |

<sup>1</sup> PCL – impaired represents Stage 3 PCL under IFRS 9 on financial assets. PCL – performing represents Stage 1 and Stage 2 PCL under IFRS 9 on financial assets, loan commitments, and financial guarantees.

<sup>2</sup> Adjusted non-interest expenses exclude the following items of note: Charges related to the long-term loyalty agreement with Air Canada in 2019 – \$607 million (\$446 million after tax); and charges associated with the acquisition of Greystone in 2020 – \$100 million (\$98 million after tax) and 2019 – \$117 million (\$112 million

after tax). For explanations of items of note, refer to the “Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income” table in the “How We Performed” section of this document.

<sup>3</sup> Capital allocated to the business segment was reduced to 9% CET1 Capital effective the second quarter of fiscal 2020 compared with 10.5% in the first quarter of fiscal 2020, 10% in fiscal 2019, and 9% in fiscal 2018.

## REVIEW OF FINANCIAL PERFORMANCE

Canadian Retail reported net income for the year was \$6,026 million, a decrease of \$837 million, or 12%, compared with last year. The decrease in earnings reflects higher PCL and higher insurance claims, partially offset by revenue growth and higher non-interest expenses in the prior year related to the agreement with Air Canada and the acquisition of Greystone. On an adjusted basis, net income for the year was \$6,124 million, a decrease of \$1,297 million, or 17%. The reported and adjusted annualized ROE for the year was 33.4% and 33.9%, respectively, compared with 38.6% and 41.7%, respectively, last year.

Canadian Retail revenue is derived from the Canadian personal and commercial banking, wealth, and insurance businesses. Revenue for the year was \$24,333 million, an increase of \$107 million, compared with last year reflecting strong growth in wealth and insurance revenue as well as volume driven growth in personal and commercial banking revenue, offset by margin compression from lower interest rates in the year.

Net interest income decreased \$288 million, or 2%, reflecting lower margins, partially offset by volume growth. Average loan volumes increased \$16 billion, or 4%, reflecting 3% growth in personal loans and 7% growth in business loans. Average deposit volumes increased \$46 billion, or 14%, reflecting 11% growth in personal deposits, 15% growth in business deposits, and 28% growth in wealth deposits. Net interest margin was 2.79%, or a decrease of 17 bps, reflecting lower interest rates.

Non-interest income increased \$395 million, or 3%, reflecting higher transaction and fee-based revenue in the wealth business, higher insurance revenue, partially offset by lower fee-based revenue in the banking businesses reflecting lower customer activity.

AUA were \$433 billion as at October 31, 2020, an increase of \$11 billion, or 3%, compared with last year, reflecting new asset growth. AUM were \$358 billion as at October 31, 2020, an increase of \$5 billion, or 1%, compared with last year, reflecting market appreciation.

PCL for the year was \$2,746 million, an increase of \$1,440 million, compared with last year. PCL – impaired was \$1,256 million, an increase of \$130 million, or 12%, reflecting higher provisions in the commercial and consumer lending portfolios. PCL – performing was \$1,490 million, compared with \$180 million last year, primarily related to a significant deterioration in the economic outlook, including the impact of credit migration, with the increase reflected in the consumer and commercial lending portfolios. Annualized PCL as a percentage of credit volume was 0.62%, an increase of 31 bps.

Insurance claims and related expenses were \$2,886 million, an increase of \$99 million, or 4%, compared with last year. The increase reflects the impact of business growth, an increase in certain current year claims reserves, less favourable prior years' claims development and more severe weather-related events, partially offset by lower current year claims.

Reported non-interest expenses for the year were \$10,441 million, a decrease of \$294 million, or 3%, compared with last year. The decrease reflects charges related to the agreement with Air Canada and the acquisition of Greystone last year. On an adjusted basis, non-interest expenses were \$10,341 million, an increase of \$330 million, or 3%, reflecting higher people-related costs including variable compensation, volume-driven expenses and technology investments, partially offset by a reduction in other discretionary spend.

The reported and adjusted efficiency ratio for the year was 42.9% and 42.5%, respectively, compared with 44.3% and 41.3%, respectively, last year.

## KEY PRODUCT GROUPS

### **Personal Banking**

- Personal Deposits – offers a comprehensive line-up of chequing, savings, and investment products to retail customers.
- Consumer Lending – offers a diverse range of unsecured financing products to suit the needs of retail customers.
- Real Estate Secured Lending – offers homeowners a wide range of lending products secured by residential properties.
- Credit Cards – offers a variety of credit card products including proprietary, co-branded, and affinity credit card programs.
- Auto Finance – offers retail automotive and recreational vehicle financing including promotional rate loans offered in cooperation with large automotive manufacturers.

### **Business Banking**

- Commercial Banking – serves the borrowing, deposit and cash management needs of businesses across a wide range of industries including real estate, agriculture, automotive, and commercial mortgages.
- Small Business Banking and Merchant Solutions – offers a wide range of financial products and services to small businesses, as well as point-of-sale technology and payment solutions for large and small businesses.

## **Wealth**

- Direct Investing – offers resources to self-directed retail investors to facilitate research, investment management and trading in a range of investment products through online, phone and mobile channels.
- Wealth Advice – provides wealth management advice and financial planning solutions to mass affluent, High Net Worth and Ultra High Net Worth clients. The Wealth Advice business is integrated with the broader bank and other Wealth businesses.
- Asset Management – provides investment management and structuring services to retail and institutional clients. TD Mutual Funds provides a diversified range of mutual funds, ETFs, and professionally managed portfolios.

## **Insurance**

- Property and Casualty – offers home and auto insurance through direct channels and to members of affinity groups such as professional associations, universities and employer groups.
- Life and Health – offers credit protection to TD Canada Trust borrowing customers. Other simple life and health insurance products, credit card balance protection, and travel insurance products, are distributed through direct channels.

## KEY PRIORITIES FOR 2021

- **Expand our advisory capabilities through TD Ready Advice and continue to help our customers navigate the impact of COVID-19 and plan their financial futures;**
- **Enhance end-to-end omni-channel capabilities to support key customer journeys, enabling a seamless, intuitive and legendary customer experience;**
- **Grow our market share by providing best-in-class products and services, when and where our customers need them, with an emphasis on underrepresented products and markets;**
- **Accelerate growth and distribution capabilities in the Wealth Advice channels, enrich the client offering in the Direct Investing business, and innovate for leadership in Asset Management;**
- **Continue to invest in our insurance products and services, ensuring that they are competitive, easy to understand, and provide the protection our clients need;**
- **Invest in our business and infrastructure to keep pace with evolving customer expectations, regulatory and security requirements, and cyber risks;**
- **Enhance application of artificial intelligence, data and advanced analytics to deliver best-in-class customer experiences and drive high levels of engagement;**
- **Continue to evolve our brand as an employer of choice, where colleagues achieve their full potential and where diversity and inclusiveness are valued; and**
- **Adapt our operating models to further deliver efficiencies, drive faster value to customers, and empower our colleagues.**

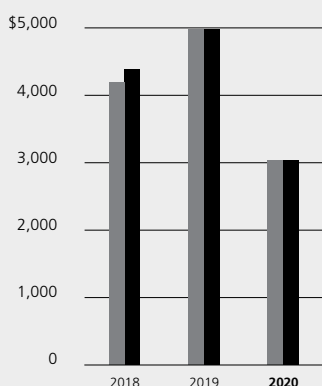
## BUSINESS SEGMENT ANALYSIS

### U.S. Retail

Operating under the brand name, TD Bank, America's Most Convenient Bank®, the U.S. Retail Bank offers a full range of financial products and services to over 9 million customers in the Bank's U.S. personal and business banking operations, including wealth management. U.S. Retail includes an investment in TD Ameritrade, which was exchanged on October 6, 2020 for an investment in Schwab upon the acquisition of TD Ameritrade by Schwab.

#### NET INCOME

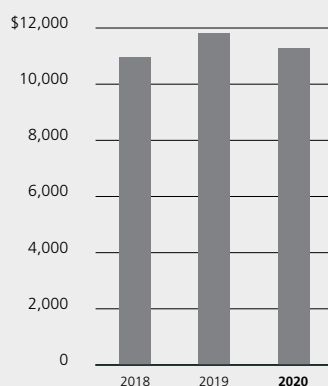
(millions of Canadian dollars)



■ Reported ■ Adjusted

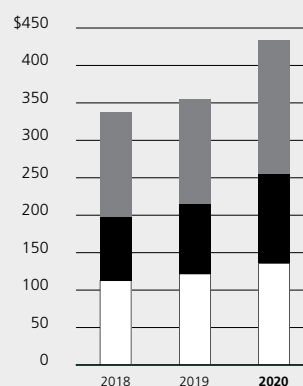
#### TOTAL REVENUE

(millions of Canadian dollars)



#### AVERAGE DEPOSITS

(billions of Canadian dollars)



□ Personal ■ Business ■ Sweep

TABLE 17 REVENUE – Reported<sup>1</sup>

(millions of dollars)

|                    | Canadian dollars |                  |                  | U.S. dollars    |                 |                 |
|--------------------|------------------|------------------|------------------|-----------------|-----------------|-----------------|
|                    | 2020             | 2019             | 2018             | 2020            | 2019            | 2018            |
| Personal Banking   | \$ 6,649         | \$ 6,894         | \$ 6,140         | \$ 4,942        | \$ 5,189        | \$ 4,769        |
| Business Banking   | 3,919            | 3,786            | 3,527            | 2,913           | 2,850           | 2,740           |
| Wealth             | 447              | 496              | 511              | 332             | 373             | 397             |
| Other <sup>2</sup> | 257              | 615              | 766              | 193             | 464             | 595             |
| <b>Total</b>       | <b>\$ 11,272</b> | <b>\$ 11,791</b> | <b>\$ 10,944</b> | <b>\$ 8,380</b> | <b>\$ 8,876</b> | <b>\$ 8,501</b> |

<sup>1</sup> Excludes equity in net income of an investment in TD Ameritrade.

<sup>2</sup> Other revenue consists primarily of revenue from investing activities, the TD Ameritrade IDA Agreement and the Schwab IDA Agreement.

## BUSINESS HIGHLIGHTS

- **Delivered a focused and unified effort to provide an exceptional Customer Experience during the COVID-19 pandemic:**
  - Quickly shifted store network operating model to adhere to physical distancing guidelines to help support the safety of our customers and colleagues;
  - Funded approximately 86,000 PPP loans with a gross carrying value of US\$8.2 billion; and
  - Revamped TD Cares, our customer assistance program, providing access to payment deferrals, fee waivers and other forms of assistance to meet the unique financial needs of more than 400,000 customers affected by the COVID-19 pandemic.
- **Rapidly deployed new capabilities including appointment booking, virtual queue, chat bot, and curbside debit card pickup to minimize physical contact to promote customer and colleague safety.**
- **Supported our colleagues in the Work From Home environment through numerous assistance programs and enhanced remote access capabilities resulting in improved employee engagement and experience scores.**
- **On October 6, 2020, exchanged investment in TD Ameritrade for an investment in Schwab. Refer to “Significant Events” in the “Financial Results Overview” section of this document.**
  - Entered into an insured deposit account agreement with Schwab with the initial term of the agreement to expire July 1, 2031.
- **Recognized as one of the Best Places to Work in the 2020 Disability Equality Index (DEI) for a fifth consecutive year.**
- **Continued to win the trust of new and existing customers as evidenced by strong volume growth across key businesses:**
  - Personal Banking deposit volume growth of 10%;
  - Business Banking deposit volume growth of 26%;
  - Sweep deposits deposit volume growth of 25%;
  - Residential mortgages loan volume growth of 15%; and
  - Record residential mortgage originations and Core Personal Checking Growth.

## CHALLENGES IN 2020

- **Contractions in economic growth and employment in the United States and around the world as a result of the COVID-19 pandemic.**
- **A dramatic decline in interest rates, including nine successive Fed rate cuts which impacted net interest income and margins.**
- **A significant increase in PCL primarily related to the resulting deterioration in the economic outlook.**
- **Lower fee income and increased operating costs related to the COVID-19 pandemic.**
- **Continuing industry trend of AUM moving from active to passive investment strategies.**
- **Increased competition from U.S. banks and non-bank competitors.**

## INDUSTRY PROFILE

The U.S. personal and business banking industry is highly competitive and includes several very large financial institutions as well as regional banks, small community and savings banks, finance companies, credit unions, and other providers of financial services. The wealth management industry includes national and regional banks, insurance companies, independent mutual fund companies, brokers, and independent asset management companies. The personal and business banking and wealth management industries also include non-traditional competitors ranging from start-ups to established non-financial companies expanding into financial services.

These industries serve individuals, businesses, and governments. Products include deposits, lending, cash management, financial advice, and asset management. These products may be distributed through a single channel or an array of distribution channels such as physical locations, digital, phone, and ATMs. Certain businesses also serve customers through indirect channels.

Traditional competitors are embracing new technologies and strengthening their focus on the customer experience. Non-traditional competitors have continued to gain momentum and are increasingly collaborating with banks to evolve customer products and experience. The keys to profitability continue to be attracting and retaining customer relationships with legendary service and convenience, offering products and services through an array of distribution channels that meet customers' evolving needs, making strategic investments while delivering disciplined expense management and managing risk prudently.

## OVERALL BUSINESS STRATEGY

The strategy for U.S. Retail is to:

- Deliver legendary omni-channel service and convenience.
- Grow and deepen customer relationships.
- Leverage our differentiated brand as the “human” bank.
- Innovate with purpose to simplify processes and execute with speed and excellence.
- Be a premier destination for top talent.
- Maintain prudent risk management.
- Actively support the communities where we operate.

| TABLE 18   | U.S. RETAIL     |                 |                 |
|--|-----------------|-----------------|-----------------|
| (millions of dollars, except as noted)   | 2020            | 2019            | 2018            |
| <b>Canadian Dollars</b>  |                 |                 |                 |
| Net interest income  | \$ 8,834        | \$ 8,951        | \$ 8,176        |
| Non-interest income  | 2,438           | 2,840           | 2,768           |
| Total revenue – reported   | 11,272          | 11,791          | 10,944          |
| Provisions for credit losses – impaired <sup>1</sup>                               | 997             | 936             | 776             |
| Provisions for credit losses – performing <sup>1</sup>                             | 1,928           | 146             | 141             |
| Total provisions for credit losses   | 2,925           | 1,082           | 917             |
| Non-interest expenses – reported   | 6,579           | 6,411           | 6,100           |
| Non-interest expenses – adjusted <sup>2</sup>                                      | 6,579           | 6,411           | 6,079           |
| Provisions for (recovery of) income taxes – reported                               | (167)           | 471             | 432             |
| Provisions for (recovery of) income taxes – adjusted <sup>2</sup>                  | (167)           | 471             | 437             |
| <b>U.S. Retail Bank net income – reported</b>                                      | <b>1,935</b>    | <b>3,827</b>    | <b>3,495</b>    |
| <b>U.S. Retail Bank net income – adjusted<sup>2</sup></b>                          | <b>1,935</b>    | <b>3,827</b>    | <b>3,511</b>    |
| Equity in net income of an investment in TD Ameritrade – reported <sup>3,4</sup>   | 1,091           | 1,154           | 693             |
| Equity in net income of an investment in TD Ameritrade – adjusted <sup>3,4,5</sup> | 1,091           | 1,154           | 865             |
| <b>Net income – reported</b>   | <b>3,026</b>    | <b>4,981</b>    | <b>4,188</b>    |
| <b>Net income – adjusted</b>   | <b>\$ 3,026</b> | <b>\$ 4,981</b> | <b>\$ 4,376</b> |
| <b>U.S. Dollars</b>  |                 |                 |                 |
| Net interest income  | \$ 6,561        | \$ 6,737        | \$ 6,350        |
| Non-interest income  | 1,819           | 2,139           | 2,151           |
| Total revenue – reported   | 8,380           | 8,876           | 8,501           |
| Provision for credit losses – impaired <sup>1</sup>                                | 738             | 705             | 605             |
| Provision for credit losses – performing <sup>1</sup>                              | 1,407           | 109             | 108             |
| Total provision for credit losses  | 2,145           | 814             | 713             |
| Non-interest expenses – reported   | 4,887           | 4,826           | 4,739           |
| Non-interest expenses – adjusted <sup>2</sup>                                      | 4,887           | 4,826           | 4,722           |
| Provisions for (recovery of) income taxes – reported                               | (119)           | 355             | 334             |
| Provisions for (recovery of) income taxes – adjusted <sup>2</sup>                  | (119)           | 355             | 338             |
| <b>U.S. Retail Bank net income – reported</b>                                      | <b>1,467</b>    | <b>2,881</b>    | <b>2,715</b>    |
| <b>U.S. Retail Bank net income – adjusted<sup>2</sup></b>                          | <b>1,467</b>    | <b>2,881</b>    | <b>2,728</b>    |
| Equity in net income of an investment in TD Ameritrade – reported <sup>3,4</sup>   | 811             | 869             | 538             |
| Equity in net income of an investment in TD Ameritrade – adjusted <sup>3,4,5</sup> | 811             | 869             | 673             |
| <b>Net income – reported</b>   | <b>2,278</b>    | <b>3,750</b>    | <b>3,253</b>    |
| <b>Net income – adjusted</b>   | <b>\$ 2,278</b> | <b>\$ 3,750</b> | <b>\$ 3,401</b> |
| <b>Selected volumes and ratios</b>   |                 |                 |                 |
| Return on common equity – reported <sup>6</sup>                                    | 7.7%            | 12.6%           | 12.2%           |
| Return on common equity – adjusted <sup>2,5,6</sup>                                | 7.7             | 12.6            | 12.8            |
| Net interest margin <sup>7</sup>   | 2.69            | 3.31            | 3.29            |
| Efficiency ratio – reported  | 58.3            | 54.4            | 55.7            |
| Efficiency ratio – adjusted <sup>2</sup>   | 58.3            | 54.4            | 55.5            |
| Assets under administration (billions of U.S. dollars)                             | \$ 24           | \$ 21           | \$ 19           |
| Assets under management (billions of U.S. dollars)                                 | 39              | 44              | 52              |
| Number of U.S. retail stores   | 1,223           | 1,241           | 1,257           |
| Average number of full-time equivalent staff                                       | 26,380          | 26,675          | 26,594          |

<sup>1</sup> PCL – impaired represents Stage 3 PCL under IFRS 9 on financial assets. PCL – performing represents Stage 1 and Stage 2 PCL under IFRS 9 on financial assets, loan commitments, and financial guarantees.

<sup>2</sup> Adjusted non-interest expense excludes the following items of note: Charges associated with the Bank's acquisition of Scottrade Bank in 2018 – \$21 million (\$16 million after tax) or US\$17 million (US\$13 million after tax). For explanations of items of note, refer to the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document.

<sup>3</sup> The Bank's share of TD Ameritrade's earnings is reported with a one-month lag. The same convention is being followed for Schwab, and the Bank will begin recording its share of Schwab's earnings on this basis in the first quarter of fiscal 2021. Refer to "Significant Events" in the "Financial Results Overview" section of this document.

<sup>4</sup> The after-tax amounts for amortization of intangibles relating to the Equity in net income of the investment in TD Ameritrade is recorded in the Corporate segment with other acquired intangibles.

<sup>5</sup> Adjusted equity in net income of an investment in TD Ameritrade excludes the following item of note: The Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade in 2018 – \$172 million or US\$135 million after tax. For explanations of items of note, refer to the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document.

<sup>6</sup> Capital allocated to the business segments was reduced to 9% CET1 Capital effective the second quarter of fiscal 2020 compared with 10.5% in the first quarter of fiscal 2020, 10% in fiscal 2019, and 9% in fiscal 2018.

<sup>7</sup> Net interest margin excludes the impact related to sweep deposits arrangements and the impact of intercompany deposits and cash collateral. In addition, the value of tax-exempt interest income is adjusted to its equivalent before-tax value.

## REVIEW OF FINANCIAL PERFORMANCE

U.S. Retail net income for the year was \$3,026 million (US\$2,278 million), a decrease of \$1,955 million (US\$1,472 million), or 39% (39% in U.S. dollars), compared with last year. The ROE for the year was 7.7%, compared with 12.6%, in the prior year.

U.S. Retail net income includes contributions from the U.S. Retail Bank and the Bank's investment in TD Ameritrade. Net income for the year from the U.S. Retail Bank and the Bank's investment in TD Ameritrade were \$1,935 million (US\$1,467 million) and \$1,091 million (US\$811 million), respectively.

The contribution from TD Ameritrade of US\$811 million decreased US\$58 million, or 7%, compared with last year, primarily reflecting reduced trading commissions, lower asset-based revenue, and higher operating expenses, partially offset by higher trading volumes.

U.S. Retail Bank net income for the year was US\$1,467 million, a decrease of US\$1,414 million, or 49%, compared with last year, primarily reflecting higher PCL and lower revenue, partially offset by lower tax expense.

U.S. Retail Bank revenue is derived from personal and business banking, and wealth management. Revenue for the year was US\$8,380 million, a decrease of US\$496 million, or 6%. Net interest income decreased US\$176 million, or 3%, as growth in loan and deposit volumes was more than offset by deposit margin compression in the low interest rate environment. Net interest margin was 2.69%, a decrease of 62 bps primarily reflecting lower deposit margins and balance sheet mix. Non-interest income decreased US\$320 million, or 15%, reflecting lower deposit and credit card activity as well as higher losses on low income housing tax credit investments.

Average loan volumes increased US\$12 billion, or 7%, compared with last year, reflecting growth in personal and business loans of 6% and 8%, respectively, with significant increases in business loans reflecting increased draws on commercial lines of credit and originations under the SBA PPP. Average deposit volumes increased US\$53 billion, or 20%, compared with last year, reflecting a 26% increase in business deposit volumes, a 25% increase in sweep deposit volumes, and a 10% increase in personal deposit volumes.

AUA were US\$24 billion as at October 31, 2020, an increase of US\$3 billion, or 16%, compared with last year, reflecting loan and deposit growth. AUM were US\$39 billion as at October 31, 2020, a decrease of US\$5 billion, or 11%, reflecting net fund outflows.

PCL for the year was US\$2,145 million, an increase of US\$1,331 million, compared with last year. PCL – impaired was US\$738 million, an increase of US\$33 million, or 5%. PCL – performing was US\$1,407 million, an increase of US\$1,298 million, primarily related to a significant deterioration in the economic outlook, including the impact of credit migration, and predominantly reflected in the commercial, credit card, and auto lending portfolios. U.S. Retail PCL including only the Bank's contractual portion of credit losses in the U.S. strategic cards portfolio, as an annualized percentage of credit volume was 1.30%, or an increase of 78 bps.

Non-interest expenses for the year were US\$4,887 million, an increase of US\$61 million, or 1%, compared with last year, primarily reflecting increases in legal provisions, employee-related expenses, and costs to support customers and employees during the COVID-19 pandemic, partially offset by productivity savings and restructuring charges incurred in the prior year.

Income taxes reflect a recovery of US\$119 million, compared to a provision of US\$355 million last year, a decrease of US\$474 million, primarily reflecting lower pre-tax income and changes to the estimated liability for uncertain tax positions, partially offset by higher provisions related to changes in tax law.

The reported and adjusted efficiency ratios for the year were 58.3%, compared with 54.4%, in the prior year.

## KEY PRODUCT GROUPS

### *Personal Banking*

- Personal Deposits – offers a full suite of chequing and savings products to retail customers through multiple delivery channels.
- Consumer Lending – offers a diverse range of financing products to suit the needs of retail customers.
- Credit Cards Services – offers TD-branded credit cards for retail and small business franchise customers. TD also offers private label and co-brand credit cards through nationwide, retail partnerships to provide credit card products to their U.S. customers.
- Auto Finance – offers indirect retail financing through a network of auto dealers, along with floorplan financing to automotive dealerships throughout the U.S.

### *Business Banking*

- Small Business Banking – offers a range of financial products and services to small businesses.
- Commercial Banking – serves the needs of U.S. businesses and governments across a wide range of industries.

### *Wealth*

- Advice-based Business – provides private banking, investment advisory, and trust services to retail and institutional clients. The advice-based business is integrated with the U.S. personal and commercial banking businesses.
- Asset Management – the U.S. asset management business is comprised of Epoch Investment Partners Inc. and the U.S. arm of TDAM's investment business.

## KEY PRIORITIES FOR 2021

- **Deepen customer engagement through delivering a personalized and connected experience across all channels;**
- **Continue to invest in data and technology to better understand and serve our customers;**
- **Increase efficiency, innovation, and speed of delivery to unlock colleague experience and deliver better customer outcomes;**
- **Grow our market share by deepening customer relationships and expanding into attractive markets;**
- **Prudently manage risk and meet regulatory expectations;**
- **Continue to make progress on our talent strategy with a focus on diversity and inclusion;**
- **Continue to build capabilities to be digitally enabled; and**
- **Be a leader in colleague experience and a premier destination for talent.**

## THE CHARLES SCHWAB CORPORATION AND TD AMERITRADE HOLDING CORPORATION

Refer to Note 12 of the 2020 Consolidated Financial Statements for further information on Schwab and TD Ameritrade.

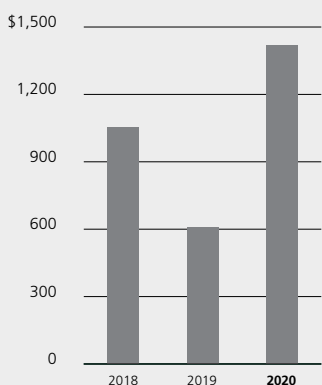
## BUSINESS SEGMENT ANALYSIS

# Wholesale Banking

Operating under the brand name TD Securities, Wholesale Banking offers a wide range of capital markets and corporate and investment banking services to corporate, government, and institutional clients in key global financial centres.

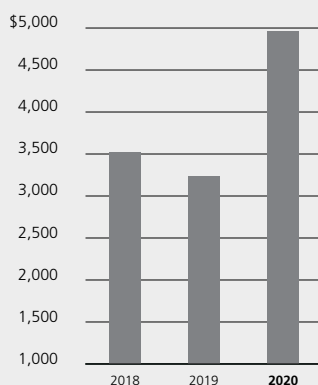
### NET INCOME

(millions of Canadian dollars)



### TOTAL REVENUE

(millions of Canadian dollars)



### AVERAGE GROSS LENDING PORTFOLIO

(billions of Canadian dollars)

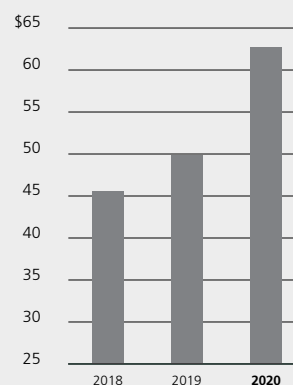


TABLE 19 REVENUE<sup>1</sup>

(millions of Canadian dollars)

|                                  | 2020            | 2019            | 2018            |
|----------------------------------|-----------------|-----------------|-----------------|
| Global markets                   | \$ 3,658        | \$ 2,155        | \$ 2,433        |
| Corporate and investment banking | 1,162           | 990             | 996             |
| Other                            | 138             | 86              | 88              |
| <b>Total</b>                     | <b>\$ 4,958</b> | <b>\$ 3,231</b> | <b>\$ 3,517</b> |

<sup>1</sup> Certain comparative amounts have been reclassified to conform with the presentation adopted in the current period.



## BUSINESS HIGHLIGHTS

- Delivered record earnings of \$1,418 million and an ROE of 16.9%.
  - Record revenue, reflecting the strength of our diversified business mix and client focused franchise in Canada and continued growth in our U.S. dollar business.
  - Provided corporate, government, and institutional clients with critical funding and liquidity support during a period of severe market dislocation, including supplying access to markets when it was most crucial.
  - Established a Sustainable Finance and Corporate Transitions Group within TD Securities to provide clients with advisory services and transition and sustainability-focused financing globally.
  - Notable deals in the year:
    - Acted as Joint Active Bookrunner on Air Canada’s \$1.6 billion share offering and private placement of convertible notes, and Joint Active Bookrunner on Brookfield Renewable Partner’s \$500 million secondary offering, reinforcing TD Securities’ leadership position in the Canadian market;
    - Continued to strengthen our position in the environmental, social and governance (ESG) space, by participating in over 40 green, social and sustainable bond transactions, including Alphabet’s US\$5.8 billion bond (the largest sustainable debt product issued in the market), RioCan’s \$350 million green bond (its inaugural green bond transaction), and TD Bank’s US\$500 million bond (the first-ever U.S. dollar sustainable bond offering in Secured Overnight Financing Rate Floating-Rate Note format); and
  - Continued to develop Wholesale Banking’s U.S. dollar strategy:
    - Delivering on key mandates for Canadian, U.S., and International clients;
    - Increased our market share in U.S. Investment Grade and High Yield underwriting;
    - Onboarded over 25 new corporate clients and 13 new TD Prime Services clients;
    - Acted as Joint Bookrunner on over 25 asset-backed securities (ABS) transactions;
    - Acted as Bookrunner on Verizon’s inaugural \$1.3 billion Maple offering via 10- and 30-year tranches; and
    - Acted as Lead Manager on World Bank’s US\$8 billion 5-year global benchmark bond (the largest ever U.S. dollar denominated bond issued by a supranational).
  - Made focused investments supporting the global expansion of Wholesale Banking’s U.S. dollar strategy, including the addition of the Kimberlite Group, LLC advisory team to expand our real estate banking franchise, and the addition of senior leaders in the Health Care, Life Sciences and Sponsor sectors.
  - Maintained top-two dealer status in Canada (for the calendar period ended October 31, 2020)<sup>12</sup>:
    - #2 in equity options block trading;
    - #1 in syndicated loans (on a rolling twelve-month basis);
    - #2 in government debt underwriting; and
    - #2 in corporate debt underwriting.
- Received recognition for TD Securities’ expertise and execution capabilities in Capital Markets:
    - Recognized as #1 Canadian FX Services Quality and Share Leader in the Greenwich Associates 2020 Canadian FX Services Study;
    - Named “Canada Derivatives House of the Year” for the third year in a row by GlobalCapital, as well as “Most Impressive SSA House in Dollars”, “Most Impressive SSA House in Non-Core Currencies”, and “Most Impressive SSA House for Post-Labor Solutions”; and
    - Received the 2020 Energy Risk Award for “Precious Metals House of the Year” for the second consecutive year.

## CHALLENGES IN 2020

- Higher provision for credit losses as a result of the significant deterioration in the economic outlook and oil prices.
- Increased market pressure from acceleration of structural changes to traditional order flow trading from electrification and increased competition as clients transitioned to work-from-home.
- Increase in investments and capital required to meet continued market and regulatory changes.

## INDUSTRY PROFILE

The wholesale banking sector is a mature, highly competitive market with competition arising from banks, large global investment firms, and independent niche dealers. Wholesale Banking provides services to corporate, government, and institutional clients. Products include capital markets and corporate and investment banking services. Changing regulatory requirements for wholesale banking businesses continue to impact strategy and returns for the sector. Overall, wholesale banks have continued to shift their focus to client-driven trading revenue and fee income to reduce risk and to preserve capital. Competition is expected to remain intense for transactions with high-quality counterparties, as securities firms focus on prudent risk and capital management. Longer term, wholesale banks that have a diversified client-focused business model, offer a wide range of products and services, and exhibit effective cost and capital management will be well-positioned to achieve attractive returns for shareholders.

## OVERALL BUSINESS STRATEGY

Continue to build an integrated North American dealer franchise with global reach.

- In Canada, we will be the top-ranked investment dealer.
- In the U.S., we will deliver value and trusted advice in sectors where we have competitive expertise.
- In Europe and Asia-Pacific, we will leverage our global capabilities to build connected, sustainable franchises.
- We will continue to grow with and support our TD partners.

Invest in an efficient and agile infrastructure, innovation and data capabilities, and adapt to industry and regulatory changes.

Be an extraordinary and inclusive place to work by attracting, developing, and retaining the best talent.

<sup>12</sup> Rankings reflect TD Securities’ position among Canadian peers in Canadian product markets. Equity options block trading: block trades by number of contracts on the Montreal Stock Exchange, Source: Montreal Exchange. Syndicated loans: deal volume awarded equally between the Bookrunners, Source: Bloomberg. Government and corporate debt underwriting: excludes self-led domestic bank deals and credit card deals, bonus credit to lead, Source: Bloomberg.

| TABLE 20  |  | WHOLESALE BANKING |               |                 |
|---|--|-------------------|---------------|-----------------|
| (millions of Canadian dollars, except as noted)                             |  | 2020              | 2019          | 2018            |
| Net interest income (TEB)   |  | \$ 1,990          | \$ 911        | \$ 1,150        |
| Non-interest income   |  | 2,968             | 2,320         | 2,367           |
| Total revenue   |  | 4,958             | 3,231         | 3,517           |
| Provision for (recovery of) credit losses – impaired <sup>1</sup>           |  | 279               | 20            | (8)             |
| Provision for (recovery of) credit losses – performing <sup>1</sup>         |  | 229               | 24            | 11              |
| Total provision for (recovery of) credit losses                             |  | 508               | 44            | 3               |
| Non-interest expenses   |  | 2,518             | 2,393         | 2,125           |
| Provision for (recovery of) income taxes (TEB)                              |  | 514               | 186           | 335             |
| <b>Net income</b>   |  | <b>\$ 1,418</b>   | <b>\$ 608</b> | <b>\$ 1,054</b> |
| <b>Selected volumes and ratios</b>  |  |                   |               |                 |
| Trading-related revenue (TEB)   |  | \$ 2,940          | \$ 1,573      | \$ 1,749        |
| Average gross lending portfolio (billions of Canadian dollars) <sup>2</sup> |  | 62.7              | 49.8          | 45.5            |
| Return on common equity <sup>3</sup>  |  | 16.9%             | 8.3%          | 17.7%           |
| Efficiency ratio  |  | 50.8              | 74.1          | 60.4            |
| Average number of full-time equivalent staff                                |  | 4,589             | 4,536         | 4,187           |

<sup>1</sup> PCL – impaired represents Stage 3 PCL on financial assets. PCL – performing represents Stage 1 and Stage 2 PCL on financial assets, loan commitments, and financial guarantees.

<sup>2</sup> Includes gross loans and bankers' acceptances relating to Wholesale Banking, excluding letters of credit, cash collateral, credit default swaps (CDS), and allowance for credit losses.

<sup>3</sup> Capital allocated to the business segment was reduced to 9% CET1 Capital effective the second quarter of fiscal 2020 compared with 10.5% in the first quarter of fiscal 2020, 10% in fiscal 2019, and 9% in fiscal 2018.

## REVIEW OF FINANCIAL PERFORMANCE

Wholesale Banking net income for the year was a record \$1,418 million, an increase of \$810 million, compared with the prior year reflecting higher revenue, partially offset by higher PCL and higher non-interest expenses.

Revenue for the year was \$4,958 million, an increase of \$1,727 million, or 53%, compared with the prior year reflecting higher trading-related revenue, higher underwriting fees, and higher loan fees.

PCL for the year was \$508 million, an increase of \$464 million compared to the prior year. PCL – impaired was \$279 million reflecting credit migration largely in the oil and gas sector. PCL – performing was \$229 million, primarily related to a significant deterioration in the economic outlook, including the impact of credit migration.

Non-interest expenses were \$2,518 million, an increase of \$125 million, or 5%, compared with the prior year. The increase reflects higher variable compensation, higher volume related expenses, and the impact of foreign exchange translation.

## LINES OF BUSINESS

- **Global Markets** includes sales, trading and research, debt and equity underwriting, client securitization, trade finance, cash management, prime brokerage, and trade execution services<sup>13</sup>.
- **Corporate and Investment Banking** includes corporate lending and syndications, debt and equity underwriting, and advisory services<sup>13</sup>.
- **Other** includes the investment portfolio and other accounting adjustments.

## KEY PRIORITIES FOR 2021

- **Attain top market share in our Canadian franchise.**
- **Grow our U.S. dollar business in sectors where we are competitively positioned, adding new clients and deepening our relationship value by maturing our product and advice offerings.**
- **Leverage our North American franchise and global capabilities to grow our Europe and Asia-Pacific businesses.**
- **Increase wallet share with sponsor, institutional, prime services and government clients globally.**
- **Continue to develop ESG expertise and become a leader in the space as we support clients on their transition to a low-carbon economy.**
- **Drive innovation and build data and analytical capabilities to improve end-to-end process efficiency and enhance client value.**
- **Continue to lower our cost structure to reflect reduced margins and volumes in parts of our business and create capacity for additional investments.**
- **Maintain our focus on managing risk, capital, balance sheet, and liquidity.**
- **Continue to be an extraordinary place to work with a focus on inclusion and diversity.**

<sup>13</sup> Revenue is shared between Global Markets and Corporate and Investment Banking lines of business in accordance with an established agreement.

## BUSINESS SEGMENT ANALYSIS

# Corporate

Corporate segment is comprised of a number of service and control groups. Certain costs relating to these functions are allocated to operating business segments. The basis of allocation and methodologies are reviewed periodically to align with management's evaluation of the Bank's business segments.

| TABLE 21 CORPORATE   |  | 2020            | 2019            | 2018              |
|--|--|-----------------|-----------------|-------------------|
| (millions of Canadian dollars)   |  |                 |                 |                   |
| <b>Net income (loss) – reported</b>                                    |  | <b>\$ 1,425</b> | <b>\$ (766)</b> | <b>\$ (1,091)</b> |
| <b>Adjustments for items of note<sup>1</sup></b>                       |  |                 |                 |                   |
| Amortization of intangibles before income taxes                        |  | 262             | 307             | 324               |
| Net gain on sale of the investment in TD Ameritrade                    |  | (1,421)         | –               | –                 |
| Impact of U.S. tax reform  |  | –               | –               | 48                |
| Less: impact of income taxes   |  | 866             | 48              | (289)             |
| <b>Net income (loss) – adjusted</b>                                    |  | <b>\$ (600)</b> | <b>\$ (507)</b> | <b>\$ (430)</b>   |
| <b>Decomposition of items included in net income (loss) – adjusted</b> |  |                 |                 |                   |
| Net corporate expenses   |  | \$ (833)        | \$ (715)        | \$ (822)          |
| Other  |  | 233             | 190             | 320               |
| Non-controlling interests  |  | –               | 18              | 72                |
| <b>Net income (loss) – adjusted</b>                                    |  | <b>\$ (600)</b> | <b>\$ (507)</b> | <b>\$ (430)</b>   |
| <b>Selected volumes</b>  |  |                 |                 |                   |
| Average number of full-time equivalent staff                           |  | 17,757          | 16,884          | 15,042            |

<sup>1</sup> For explanations of items of note, refer to the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document.

Corporate segment includes expenses related to a number of service and control functions, the impact of treasury and balance sheet management activities, certain tax items at an enterprise level, and intercompany adjustments such as elimination of TEB and the retailer program partners' share relating to the U.S. strategic cards portfolio.

Corporate segment reported net income for the year was \$1,425 million, compared with a reported net loss of \$766 million last year. The year-over-year increase was primarily attributable to a net gain on sale of the Bank's investment in TD Ameritrade of \$1,421 million (\$2,250 million after-tax), as well as a higher contribution from other items, partially offset by higher net corporate expenses in the current year and a contribution from non-controlling interests in the prior year. Other items increased reflecting the impact of legal provisions and the negative impact of tax items in the prior year, partially offset by lower contribution from treasury and balance sheet management activities. Net corporate expenses increased primarily reflecting the impact of corporate real estate optimization costs of \$163 million in the current year, partially offset by restructuring charges of \$51 million in the prior year. The adjusted net loss for the year was \$600 million, compared with an adjusted net loss of \$507 million last year.

### FOCUS FOR 2021

**In 2021, service and control groups within the Corporate segment will continue supporting our Business segments, executing enterprise and regulatory initiatives, and managing the Bank's balance sheet and funding activities. We will continue to proactively address the complexities and challenges from the operating environment as well as changing demands and expectations of our customers, communities, colleagues, governments and regulators. We will maintain our focus on the design, development, and implementation of processes, systems, technologies, enterprise and regulatory controls and initiatives to enable the Bank's businesses to operate efficiently and effectively and to be in compliance with all applicable regulatory requirements.**

## Summary of 2019 Performance

TABLE 22 REVIEW OF 2019 FINANCIAL PERFORMANCE

| (millions of Canadian dollars)                         | Canadian Retail | U.S. Retail     | Wholesale Banking | Corporate       | Total            |
|--|-----------------|-----------------|-------------------|-----------------|------------------|
| Net interest income                                    | \$ 12,349       | \$ 8,951        | \$ 911            | \$ 1,720        | \$ 23,931        |
| Non-interest income                                    | 11,877          | 2,840           | 2,320             | 97              | 17,134           |
| Total revenue  | 24,226          | 11,791          | 3,231             | 1,817           | 41,065           |
| Provision for (recovery of) credit losses – impaired   | 1,126           | 936             | 20                | 548             | 2,630            |
| Provision for (recovery of) credit losses – performing | 180             | 146             | 24                | 49              | 399              |
| Total provision for (recovery of) credit losses        | 1,306           | 1,082           | 44                | 597             | 3,029            |
| Insurance claims and related expenses                  | 2,787           | –               | –                 | –               | 2,787            |
| Non-interest expenses                                  | 10,735          | 6,411           | 2,393             | 2,481           | 22,020           |
| Net income (loss) before provision for income taxes    | 9,398           | 4,298           | 794               | (1,261)         | 13,229           |
| Provision for (recovery of) income taxes               | 2,535           | 471             | 186               | (457)           | 2,735            |
| Equity in net income of an investment in TD Ameritrade | –               | 1,154           | –                 | 38              | 1,192            |
| <b>Net income (loss) – reported</b>                    | <b>6,863</b>    | <b>4,981</b>    | <b>608</b>        | <b>(766)</b>    | <b>11,686</b>    |
| Adjustments for items of note, net of income taxes     | 558             | –               | –                 | 259             | 817              |
| <b>Net income (loss) – adjusted</b>                    | <b>\$ 7,421</b> | <b>\$ 4,981</b> | <b>\$ 608</b>     | <b>\$ (507)</b> | <b>\$ 12,503</b> |

**NET INCOME**

Reported net income for the year was \$11,686 million, an increase of \$352 million, or 3%, compared with the prior year. The increase reflects higher revenue, a higher contribution from TD Ameritrade, and the impact from U.S. tax reform in the prior year, partially offset by higher non-interest expenses, including charges related to the agreement with Air Canada, higher provisions for credit losses (PCL), and higher insurance claims. Adjusted net income for the year was \$12,503 million, an increase of \$320 million, or 3%, compared with the prior year.

Reported diluted EPS for the year was \$6.25, an increase of 4%, compared with \$6.01 in the prior year. Adjusted diluted EPS for the year was \$6.69, a 3% increase, compared with \$6.47 in the prior year.

Reported revenue was \$41,065 million, an increase of \$2,173 million, or 6%, compared with the prior year. Adjusted revenue was \$41,065 million, an increase of \$2,084 million, or 5%, compared with the prior year.

**NET INTEREST INCOME**

Net interest income for the year was \$23,931 million, an increase of \$1,692 million, or 8%, compared with the prior year. The increase reflects loan and deposit volume growth and higher margins in the Canadian and U.S. Retail segments, and the impact of foreign currency translation, partially offset by lower revenue in Wholesale Banking reflecting challenging market conditions in the first quarter of the year.

By segment, the increase in reported net interest income was due to an increase in U.S. Retail of \$775 million, an increase in Canadian Retail of \$773 million, and an increase in the Corporate segment of \$383 million, partially offset by a decrease in Wholesale Banking of \$239 million.

**NON-INTEREST INCOME**

Reported non-interest income for the year was \$17,134 million, an increase of \$481 million, or 3%, compared with the prior year. The increase reflects higher fee-based revenue in the wealth and banking businesses, higher revenue from the insurance business including changes in the fair value of investments supporting claims liabilities, which resulted in a similar increase to insurance claims, and the impact of foreign currency translation. The increase is partially offset by lower revenue from treasury and balance sheet management activities in the Corporate segment, and lower revenue in Wholesale Banking.

By segment, the increase in reported non-interest income was due to an increase in Canadian Retail of \$740 million, and an increase in U.S. Retail of \$72 million, partially offset by a decrease in Corporate of \$284 million, and a decrease in Wholesale Banking of \$47 million.

**PROVISION FOR CREDIT LOSSES**

PCL for the year was \$3,029 million, an increase of \$549 million, or 22%, compared with the same period in the prior year. PCL – impaired was \$2,630 million, an increase of \$464 million, or 21%, reflecting higher provisions in the consumer and commercial lending portfolios and volume growth. PCL – performing was \$399 million, an increase of \$85 million, or 27%, reflecting credit migration in the Canadian Retail and Wholesale Banking segments, and volume growth, partially offset by lower provisions in the U.S. strategic cards portfolio. Total PCL as a percentage of credit volume was 0.45%.

By segment, the increase in PCL was due to an increase in Canadian Retail of \$308 million, an increase in U.S. Retail of \$165 million, an increase in Wholesale Banking of \$41 million, and an increase in the Corporate segment of \$35 million.

**INSURANCE CLAIMS AND RELATED EXPENSES**

Insurance claims and related expenses were \$2,787 million, an increase of \$343 million, or 14%, compared with the prior year. The increase reflects changes in the fair value of investments supporting claims liabilities which resulted in a similar increase to non-interest income, higher current year claims reflecting business growth, and less favourable prior years' claims development, partially offset by fewer severe weather-related events.

**NON-INTEREST EXPENSES**

Reported non-interest expenses for the year were \$22,020 million, which included \$154 million of restructuring charges. Non-interest expenses increased \$1,825 million, or 9%, compared with the prior year, primarily reflecting charges related to the agreement with Air Canada and the acquisition of Greystone, higher employee-related costs, additional employees supporting business growth, investments in strategic initiatives, volume growth, restructuring charges, and the impact of foreign currency translation, partially offset by productivity savings. Adjusted non-interest expenses for the year were \$21,085 million, an increase of \$1,142 million, or 6%, compared with the prior year.

By segment, the increase in non-interest expenses was due to an increase in Canadian Retail of \$1,262 million, an increase in U.S. Retail of \$311 million, an increase in Wholesale Banking of \$268 million, partially offset by a decrease in the Corporate segment of \$16 million.

## PROVISION FOR INCOME TAXES

Reported total income and other taxes decreased by \$181 million, or 3.9%, compared with the prior year, reflecting a decrease in income tax expense of \$447 million, or 14.0%, and an increase in other taxes of \$266 million, or 18.9%. Adjusted total income and other taxes were up \$317 million from the prior year, or 7.4%, reflecting an increase in income tax expense of \$51 million.

The Bank's reported effective tax rate was 20.7% for 2019, compared with 23.1% in the prior year. The year-over-year decrease largely reflected the impact of U.S. tax reform in 2018, partially offset by business mix. For a reconciliation of the Bank's effective income tax rate with the Canadian statutory income tax rate, refer to Note 25 of the 2019 Consolidated Financial Statements.

The Bank's adjusted effective income tax rate for 2019 was 20.8%, compared with 20.5% in the prior year. The year-over-year increase largely reflected business mix.

The Bank reported its investment in TD Ameritrade using the equity method of accounting. TD Ameritrade's tax expense of \$389 million in 2019, compared with \$206 million in the prior year, was not part of the Bank's effective tax rate.

## BALANCE SHEET

**Total assets** were \$1,415 billion as at October 31, 2019, an increase of \$80 billion, or 6%, from October 31, 2018. The increase reflects securities purchased under reverse repurchase agreements of \$39 billion, loans, net of allowance for loan losses of \$38 billion, debt securities at amortized cost (DSAC), net of allowance for credit losses of \$23 billion, trading loans, securities, and other of \$18 billion, and non-trading financial assets at FVTPL of \$2 billion. The increase was partially offset by decreases in financial assets at fair value through other comprehensive income (FVOCI) of \$19 billion, derivatives of \$8 billion, cash and interest-bearing deposits with banks of \$5 billion, and other assets of \$8 billion.

**Total liabilities** were \$1,328 billion as at October 31, 2019, an increase of \$72 billion, or 6%, from October 31, 2018. The increase reflects financial liabilities designated at FVTPL of \$105 billion, deposits of \$35 billion, obligations related to securities sold under repurchase agreements of \$32 billion, derivatives of \$2 billion, and subordinated notes and debentures of \$2 billion. The increase was partially offset by decreases in trading deposits of \$88 billion, and other liabilities of \$16 billion.

**Equity** was \$88 billion as at October 31, 2019, an increase of \$8 billion, or 10%, from October 31, 2018. The increase reflects other comprehensive income from gains on cash flow hedges, retained earnings, the issuance of Non-Cumulative 5-year Rate Reset Preferred Shares, Series 22 and 24, and the issuance of common shares due to the acquisition of Greystone, partially offset by the redemption of the TD Capital Trust III securities.

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## 2019 FINANCIAL RESULTS OVERVIEW

# 2019 Financial Performance by Business Line

**Canadian Retail** reported net income for the year was \$6,863 million, a decrease of \$320 million, or 4%, compared with the prior year. The decrease in earnings reflects charges related to the agreement with Air Canada and the acquisition of Greystone, higher non-interest expenses, insurance claims, and PCL, partially offset by revenue growth. On an adjusted basis, net income for the year was \$7,421 million, an increase of \$238 million, or 3%. The reported and adjusted annualized ROE for the year was 38.6% and 41.7%, compared with 47.8% the prior year.

Canadian Retail revenue is derived from Canadian personal and commercial banking, wealth, and insurance businesses. Revenue for the year was \$24,226 million, an increase of \$1,513 million, or 7%, compared with the prior year.

Net interest income increased \$773 million, or 7%, reflecting volume growth and higher margins. Average loan volumes increased \$21 billion, or 5%, reflecting 5% growth in personal loans and 9% growth in business loans. Average deposit volumes increased \$11 billion, or 3%, reflecting 4% growth in personal deposits and 2% growth in business deposits. Net interest margin was 2.96%, or an increase of 5 bps, reflecting higher interest rates, partially offset by competitive pricing in loans.

Non-interest income increased \$740 million, or 7%, reflecting higher revenue from the insurance business, the acquisition of Greystone, higher asset levels in the wealth management business, and higher fee-based revenue in the banking businesses. An increase in the fair value of investments supporting claims liabilities, which resulted in a similar increase to insurance claims, increased non-interest income by \$171 million.

AUA were \$422 billion as at October 31, 2019, an increase of \$33 billion, or 8%, compared with the prior year, reflecting new asset growth and increases in market value. AUM were \$353 billion as at October 31, 2019, an increase of \$64 billion, or 22%, compared with the prior year, reflecting the acquisition of Greystone and increases in market value.

PCL for the year was \$1,306 million, an increase of \$308 million, compared with the prior year. PCL – impaired was \$1,126 million, an increase of \$199 million, or 21%, reflecting low prior period provisions in the commercial portfolio, higher losses in the other personal and auto portfolios, and volume growth across all portfolios. PCL – performing was \$180 million, an increase of \$109 million, reflecting credit migration in the consumer lending and commercial portfolios and volume growth. Annualized PCL as a percentage of credit volume was 0.31%, an increase of 6 bps.

Insurance claims and related expenses were \$2,787 million, an increase of \$343 million, or 14%, compared with the prior year. The increase reflects changes in the fair value of investments supporting claims liabilities, higher current year claims reflecting business growth and less favourable prior years' claims development, partially offset by fewer severe weather-related events.

Reported non-interest expenses for the year were \$10,735 million, an increase of \$1,262 million, or 13%, compared with the prior year. The increase reflects charges related to the agreement with Air Canada and the acquisition of Greystone, higher spend supporting business growth including employee-related expenses, and investment in strategic initiatives, partially offset by higher restructuring and promotion costs the prior year. On an adjusted basis, non-interest expenses were \$10,011 million, an increase of \$538 million, or 6%.

The reported and adjusted efficiency ratio for the year was 44.3% and 41.3%, respectively, compared with 41.7% the prior year.

**U.S. Retail** reported net income for the year was \$4,981 million (US\$3,750 million), an increase of \$793 million (US\$497 million), or 19% (15% in U.S. dollars), compared with the prior year. On an adjusted basis, net income for the year increased \$605 million (US\$349 million), or 14% (10% in U.S. dollars). The reported and adjusted ROE for the year was 12.6%, compared with 12.2%, and 12.8%, respectively, in the prior year.

U.S. Retail net income includes contributions from the U.S. Retail Bank and the Bank's investment in TD Ameritrade. Net income for the year from the U.S. Retail Bank and the Bank's investment in TD Ameritrade were \$3,827 million (US\$2,881 million) and \$1,154 million (US\$869 million), respectively.

The reported contribution from TD Ameritrade of US\$869 million increased US\$331 million, or 62%, compared with the prior year, primarily reflects higher asset-based revenue and charges associated with the Scottrade transaction in the prior year. On an adjusted basis, the contribution from TD Ameritrade increased US\$196 million, or 29%.

U.S. Retail Bank reported net income for the year was US\$2,881 million, an increase of US\$166 million, or 6%, compared with the prior year, primarily reflects higher revenue, partially offset by higher expenses and PCL. U.S. Retail Bank adjusted net income increased US\$153 million, or 6%.

U.S. Retail Bank revenue is derived from personal and business banking, and wealth management. Revenue for the year was US\$8,876 million, an increase of US\$375 million, or 4%, compared with the prior year. Net interest income increased US\$387 million, or 6%, reflecting growth in loan and deposit volumes as well as higher deposit margins. Net interest margin was 3.31%, a 2 bps increase primarily reflects higher deposit margins, partially offset by balance sheet mix. Non-interest income decreased US\$12 million, or 1%, as lower wealth management fees and investment income were partially offset by growth in personal banking fees.

Average loan volumes increased US\$8 billion, or 5%, compared with the prior year, reflecting growth in personal and business loans of 4% and 6%, respectively. Average deposit volumes increased US\$4 billion, or 2%, compared with the prior year, reflecting growth in personal and business deposit volumes of 4% and 5%, respectively, partially offset by a 3% decrease in sweep deposit volume from TD Ameritrade.

AUA were US\$21 billion as at October 31, 2019, relatively flat compared with the prior year. AUM were US\$44 billion as at October 31, 2019, a decrease of US\$8 billion, or 16%, reflecting net fund outflows including the impact of the strategic disposition of U.S. money market funds in the first quarter of this year.

PCL for the year was US\$814 million, an increase of US\$101 million, or 14%, compared with the prior year. PCL – impaired was US\$705 million, an increase of US\$100 million, or 17%, primarily reflecting higher provisions for commercial and auto portfolios. PCL – performing was US\$109 million, an increase of US\$1 million, or 1%. U.S. Retail PCL including only the Bank's contractual portion of credit losses in the U.S. strategic cards portfolio, as an annualized percentage of credit volume was 0.52%, or an increase of 4 bps.

Reported non-interest expenses for the year were US\$4,826 million, which included US\$52 million of restructuring charges. Non-interest expense increased US\$87 million, or 2%, compared with the prior year, primarily reflecting higher investments in business initiatives and volume growth, higher employee-related costs, and restructuring charges, partially offset by productivity savings, the elimination of the Federal Deposit Insurance Corporation (FDIC) deposit insurance surcharge, and recovery of a legal provision. On an adjusted basis, non-interest expenses for the year increased US\$104 million, or 2%.

The reported and adjusted efficiency ratios for the year were 54.4%, compared with 55.7% and 55.5%, respectively, in the prior year.

**Wholesale Banking** net income for the year was \$608 million, a decrease of \$446 million, or 42%, compared with the prior year reflecting lower revenue, higher non-interest expenses, and higher PCL.

Revenue for the year was \$3,231 million, a decrease of \$286 million, or 8%, compared with the prior year reflecting challenging market conditions in the first quarter of the year and derivative valuation charges of \$96 million in the fourth quarter of the year.

PCL for the year was \$44 million, compared to \$3 million in the prior year. PCL – impaired was \$20 million reflecting credit migration. PCL – performing was \$24 million reflecting credit migration.

Non-interest expenses were \$2,393 million, an increase of \$268 million, or 13%, compared with the prior year. The increase reflects restructuring charges of \$23 million, a favourable revaluation of certain liabilities for post-retirement benefits recognized in the prior year, continued investments supporting the global expansion of Wholesale Banking's U.S. dollar strategy, higher initiative spend, and the impact of foreign exchange translation, partially offset by lower variable compensation.

**Corporate segment** reported net loss for the year was \$766 million, compared with a reported net loss of \$1,091 million the prior year. The year-over-year decrease in reported net loss was attributable to the impact from U.S. tax reform the prior year and lower net corporate expenses in the current year, partially offset by lower contribution from other items and non-controlling interests. Other items decreased reflecting lower revenue from treasury and balance sheet management activities and the impact of legal provisions in the current year. Net corporate expenses decreased primarily reflecting lower net pension expenses in the current year, partially offset by restructuring charges of \$51 million. The adjusted net loss for the year was \$507 million, compared with an adjusted net loss of \$430 million the prior year.

GROUP FINANCIAL CONDITION

# Balance Sheet Review

**AT A GLANCE OVERVIEW**

**Total assets were \$1,716 billion as at October 31, 2020, an increase of \$301 billion, or 21%, compared with October 31, 2019.**

TABLE 23 CONDENSED CONSOLIDATED BALANCE SHEET ITEMS<sup>1</sup>

(millions of Canadian dollars)

|   | As at               |                     |
|---|---------------------|---------------------|
|   | October 31<br>2020  | October 31<br>2019  |
| <b>Assets</b>   |                     |                     |
| Cash and Interest-bearing deposits with banks                         | \$ 170,594          | \$ 30,446           |
| Trading loans, securities, and other                                  | 148,318             | 146,000             |
| Non-trading financial assets at fair value through profit or loss     | 8,548               | 6,503               |
| Derivatives   | 54,242              | 48,894              |
| Financial assets designated at fair value through profit or loss      | 4,739               | 4,040               |
| Financial assets at fair value through other comprehensive income     | 103,285             | 111,104             |
| Debt securities at amortized cost, net of allowance for credit losses | 227,679             | 130,497             |
| Securities purchased under reverse repurchase agreements              | 169,162             | 165,935             |
| Loans, net of allowance for loan losses                               | 717,523             | 684,608             |
| Investment in Schwab and TD Ameritrade                                | 12,174              | 9,316               |
| Other   | 99,601              | 77,947              |
| <b>Total assets</b>   | <b>\$ 1,715,865</b> | <b>\$ 1,415,290</b> |
| <b>Liabilities</b>  |                     |                     |
| Trading deposits  | \$ 19,177           | \$ 26,885           |
| Derivatives   | 53,203              | 50,051              |
| Financial liabilities designated at fair value through profit or loss | 59,665              | 105,131             |
| Deposits  | 1,135,333           | 886,977             |
| Obligations related to securities sold under repurchase agreements    | 188,876             | 125,856             |
| Subordinated notes and debentures                                     | 11,477              | 10,725              |
| Other   | 152,635             | 121,964             |
| <b>Total liabilities</b>  | <b>1,620,366</b>    | <b>1,327,589</b>    |
| <b>Total equity</b>   | <b>95,499</b>       | <b>87,701</b>       |
| <b>Total liabilities and equity</b>                                   | <b>\$ 1,715,865</b> | <b>\$ 1,415,290</b> |

<sup>1</sup> Certain comparative amounts have been reclassified to conform with the presentation adopted in the current period.

**Total assets** were \$1,716 billion as at October 31, 2020, an increase of \$301 billion, or 21%, from October 31, 2019. The increase reflects cash and interest-bearing deposits with banks of \$140 billion, DSAC, net of allowance for credit losses, of \$97 billion, loans, net of allowances for loan losses of \$33 billion, derivatives of \$5 billion, securities purchased under reverse repurchase agreements of \$3 billion, investment in Schwab and TD Ameritrade of \$3 billion, non-trading financial assets at FVTPL of \$2 billion, trading loans, securities, and other of \$2 billion, financial assets designated at FVTPL of \$1 billion, and other assets of \$23 billion. The increase was partially offset by a decrease in financial assets at FVOCI of \$8 billion. The change in the U.S. dollar from the prior fiscal year end increased assets by \$7 billion, or approximately 1%.

**Cash and interest-bearing deposits with banks** increased \$140 billion reflecting growth in customer deposits.

**Trading loans, securities, and other** increased \$2 billion reflecting an increase in government issued securities, partly offset by a decrease in equity positions.

**Non-trading financial assets at fair value through profit or loss** increased \$2 billion reflecting new investments.

**Derivatives** increased \$5 billion reflecting higher mark-to-market values on interest rate swaps.

**Financial assets designated at fair value through profit or loss** increased \$1 billion reflecting new investments.

**Financial assets at fair value through other comprehensive income** decreased \$8 billion reflecting maturities and principal repayments, partially offset by new investments.

**Debt securities at amortized cost, net of allowance for credit losses** increased \$97 billion reflecting new investments, partially offset by maturities.

**Securities purchased under reverse repurchase agreements** increased \$3 billion reflecting an increase in volume.

**Loans, net of allowance for loan losses** increased \$33 billion reflecting growth in business and government loans, residential mortgages and the impact of foreign exchange translation, partially offset by a reduction in credit card loans.

**Investment in Schwab and TD Ameritrade** increased \$3 billion primarily reflecting the revaluation gain on sale of the Bank's investment in TD Ameritrade.

**Other** assets increased \$23 billion reflecting amounts receivable from brokers, dealers, and clients, and the impact of ROU assets recorded upon adoption of IFRS 16.

**Total liabilities** were \$1,620 billion as at October 31, 2020, an increase of \$293 billion, or 22%, from October 31, 2019. The increase reflects deposits of \$248 billion, obligations related to securities sold under repurchase agreements of \$63 billion, derivatives of \$3 billion, subordinated notes and debentures of \$1 billion, and other liabilities of \$31 billion. The increase was partially offset by a decrease in financial liabilities designated at FVTPL of \$45 billion and trading deposits of \$8 billion. The change in the U.S. dollar from the prior fiscal year end increased liabilities by \$8 billion, or approximately 1%.

**Trading deposits** decreased \$8 billion reflecting maturities.

**Derivatives** increased \$3 billion reflecting higher mark-to-market values on interest rate swaps.

**Financial liabilities designated at fair value through profit or loss** decreased \$45 billion reflecting maturities.

**Deposits** increased \$248 billion reflecting growth in personal deposits, business and government deposits, and the impact of foreign exchange translation.

**Obligations related to securities sold under repurchase agreements** increased \$63 billion reflecting participation in Bank of Canada liquidity and funding programs, and an increase in volumes.

**Subordinated notes and debentures** increased \$1 billion reflecting new issuances, partially offset by maturities.

**Other** liabilities increased \$31 billion reflecting amounts payable to brokers, dealers, and clients, the impact of lease liabilities recorded upon adoption of IFRS 16, and obligations related to securities sold short.

**Equity** was \$96 billion as at October 31, 2020, an increase of \$8 billion, or 9%, from October 31, 2019. The increase reflects growth in retained earnings, higher AOCI reflecting gains on derivatives designated as cash flow hedges, and the issuance of common shares.

## GROUP FINANCIAL CONDITION

# Credit Portfolio Quality

### AT A GLANCE OVERVIEW

- **Loans and acceptances net of allowance for loan losses were \$735 billion, an increase of \$35 billion compared with last year.**
- **Impaired loans net of Stage 3 allowances were \$2,323 million, an increase of \$25 million compared with last year.**
- **Provision for credit losses was \$7,242 million, compared with \$3,029 million last year.**
- **Total allowance for credit losses including off-balance sheet positions increased by \$4,348 million to \$9,384 million.**

### LOAN PORTFOLIO

The Bank increased its credit portfolio net of allowance for loan losses by \$35 billion, or 5%, from the prior year, largely reflects to volume growth in the business and government and residential mortgage portfolios.

While the majority of the credit risk exposure is related to loans and acceptances, the Bank also engaged in activities that have off-balance sheet credit risk. These include credit instruments and derivative financial instruments, as explained in Note 31 of the 2020 Consolidated Financial Statements.

### CONCENTRATION OF CREDIT RISK

The Bank's loan portfolio continued to be concentrated in Canadian and U.S. residential mortgages, consumer instalment and other personal loans, and credit card loans, representing 63% of total loans net of Stage 3 allowances, down 1% from 2019. During the year, these portfolios increased by \$18 billion, or 4%, and totalled \$469 billion at year end. Residential mortgages represented 34% of total loans net of Stage 3 allowances in 2020, up 1% from 2019. Consumer instalment and other personal loans, and credit card loans were 29% of total loans net of Stage 3 allowances in 2020, down 2% from 2019.

The Bank's business and government credit exposure was 37% of total loans net of Stage 3 allowances, up 1% from 2019. The largest business and government sector concentrations in Canada were the Real estate and Financial sectors, which comprised 6% and 2% of net loans, respectively. Real estate, Health and social services, and Government, public sector entities and education, were the largest U.S. sector concentrations in 2020 representing 5%, 2%, and 2% of net loans, respectively.

Geographically, the credit portfolio remained concentrated in Canada. In 2020, the percentage of loans net of Stage 3 allowances held in Canada was 65%, down 1% from 2019. The largest Canadian regional exposure was in Ontario, which represented 38% of total loans net of Stage 3 allowances for 2020, compared with 39% in the prior year.

The remaining credit portfolio was predominantly in the U.S., which represented 34% of loans net of Stage 3 allowances, up 1% from 2019. Exposures to ACI loans, and other geographic regions were relatively small. The largest U.S. regional exposures were in New York, New England, and New Jersey which represented 6%, 6%, and 5% of total loans net of Stage 3 allowances, respectively, consistent with 2019.

Under IFRS 9, the Bank calculates allowances for expected credit losses (ECLs) on DSAC and FVOCI. The Bank has \$325,865 million in such debt securities of which \$325,865 million are performing securities (Stage 1 and 2) and none are impaired. The allowance for credit losses on debt securities at amortized cost and debt securities at FVOCI was \$2 million and \$5 million, respectively.



**TABLE 24 LOANS AND ACCEPTANCES, NET OF STAGE 3 ALLOWANCE FOR LOAN LOSSES BY INDUSTRY SECTOR<sup>1,2,3</sup>**

(millions of Canadian dollars, except as noted)

|   | As at              |  |                    |                    |                    | Percentage of total |                    |                    |
|---|--------------------|--|--------------------|--------------------|--------------------|---------------------|--------------------|--------------------|
|   | October 31<br>2020 | October 31<br>2019                                 | October 31<br>2018 | October 31<br>2019 | October 31<br>2018 | October 31<br>2020  | October 31<br>2019 | October 31<br>2018 |
|   | <b>Gross loans</b> | <b>Stage 3 allowances for loan losses impaired</b> | <b>Net loans</b>   | <b>Net loans</b>   | <b>Net loans</b>   |                     |                    |                    |
| <b>Canada</b>                                     |                    |  |                    |                    |                    |                     |                    |                    |
| Residential mortgages                             | \$ 213,239         | \$ 43  | \$ 213,196         | \$ 200,925         | \$ 193,810         | 28.7%               | 28.5%              | 28.9%              |
| Consumer instalment and other personal            |                    |  |                    |                    |                    |                     |                    |                    |
| HELOC   | 94,838             | 24   | 94,814             | 91,040             | 86,147             | 12.8                | 12.9               | 12.9               |
| Indirect Auto                                     | 27,350             | 39   | 27,311             | 25,644             | 24,170             | 3.7                 | 3.6                | 3.6                |
| Other   | 18,277             | 38   | 18,239             | 18,410             | 18,536             | 2.4                 | 2.6                | 2.8                |
| Credit card                                       | 15,552             | 73   | 15,479             | 18,358             | 17,971             | 2.1                 | 2.6                | 2.7                |
| Total personal                                    | 369,256            | 217  | 369,039            | 354,377            | 340,634            | 49.7                | 50.2               | 50.9               |
| Real estate                                       |                    |  |                    |                    |                    |                     |                    |                    |
| Residential                                       | 22,698             | 1  | 22,697             | 19,795             | 18,330             | 3.1                 | 2.8                | 2.7                |
| Non-residential                                   | 17,514             | 1  | 17,513             | 15,827             | 13,539             | 2.4                 | 2.2                | 2.0                |
| Total real estate                                 | 40,212             | 2  | 40,210             | 35,622             | 31,869             | 5.5                 | 5.0                | 4.7                |
| Agriculture                                       | 8,657              | 5  | 8,652              | 8,126              | 7,459              | 1.2                 | 1.2                | 1.1                |
| Automotive  | 5,176              | 10   | 5,166              | 6,590              | 6,633              | 0.7                 | 0.9                | 1.0                |
| Financial   | 14,012             | –  | 14,012             | 16,633             | 14,693             | 1.8                 | 2.5                | 2.1                |
| Food, beverage, and tobacco                       | 2,283              | 1  | 2,282              | 2,424              | 2,305              | 0.3                 | 0.3                | 0.3                |
| Forestry  | 529                | –  | 529                | 657                | 544                | 0.1                 | 0.1                | 0.1                |
| Government, public sector entities, and education | 3,564              | –  | 3,564              | 3,358              | 3,397              | 0.5                 | 0.5                | 0.5                |
| Health and social services                        | 7,754              | 9  | 7,745              | 7,134              | 6,664              | 1.0                 | 1.0                | 1.0                |
| Industrial construction and trade contractors     | 3,550              | 62   | 3,488              | 3,478              | 3,134              | 0.5                 | 0.5                | 0.5                |
| Metals and mining                                 | 1,527              | 13   | 1,514              | 1,668              | 1,684              | 0.2                 | 0.2                | 0.3                |
| Pipelines, oil, and gas                           | 4,963              | 30   | 4,933              | 4,641              | 3,882              | 0.7                 | 0.7                | 0.6                |
| Power and utilities                               | 1,856              | –  | 1,856              | 1,961              | 2,704              | 0.2                 | 0.3                | 0.4                |
| Professional and other services                   | 5,305              | 6  | 5,299              | 4,674              | 4,470              | 0.7                 | 0.7                | 0.7                |
| Retail sector                                     | 3,518              | 66   | 3,452              | 3,592              | 3,200              | 0.5                 | 0.5                | 0.5                |
| Sundry manufacturing and wholesale                | 2,310              | 14   | 2,296              | 2,685              | 2,806              | 0.3                 | 0.4                | 0.4                |
| Telecommunications, cable, and media              | 3,026              | 30   | 2,996              | 2,852              | 3,044              | 0.4                 | 0.4                | 0.5                |
| Transportation                                    | 2,618              | 13   | 2,605              | 2,209              | 1,708              | 0.4                 | 0.3                | 0.3                |
| Other   | 4,612              | 6  | 4,606              | 4,156              | 4,227              | 0.6                 | 0.6                | 0.6                |
| Total business and government                     | 115,472            | 267  | 115,205            | 112,460            | 104,423            | 15.6                | 16.1               | 15.6               |
| Total Canada                                      | \$ 484,728         | \$ 484   | \$ 484,244         | \$ 466,837         | \$ 445,057         | 65.3%               | 66.3%              | 66.5%              |

<sup>1</sup> Certain comparatives have been recast to conform with the presentation adopted in the current period.

<sup>2</sup> Primarily based on the geographic location of the customer's address.

<sup>3</sup> Includes loans that are measured at FVOCI.

**TABLE 24 LOANS AND ACCEPTANCES, NET OF STAGE 3 ALLOWANCE FOR LOAN LOSSES BY INDUSTRY SECTOR (continued)<sup>1,2,3</sup>**

(millions of Canadian dollars, except as noted)

|   | October 31        |   |                   | As at             |                   |                 | Percentage of total |                 |                 |
|---|-------------------|---|-------------------|-------------------|-------------------|-----------------|---------------------|-----------------|-----------------|
|   | 2020              | October 31 2019                             | October 31 2018   | October 31 2020   | October 31 2019   | October 31 2018 | October 31 2020     | October 31 2019 | October 31 2018 |
|   | Gross loans       | Stage 3 allowances for loan losses impaired | Net loans         | Net loans         | Net loans         |                 |                     |                 |                 |
| <b>United States</b>  |                   |   |                   |                   |                   |                 |                     |                 |                 |
| Residential mortgages   | \$ 38,832         | \$ 24                                       | \$ 38,808         | \$ 34,475         | \$ 31,099         | 5.2%            | 4.9%                | 4.7%            |                 |
| Consumer instalment and other personal  |                   |   |                   |                   |                   |                 |                     |                 |                 |
| HELOC   | 10,937            | 44  | 10,893            | 11,489            | 12,275            | 1.5             | 1.6                 | 1.8             |                 |
| Indirect Auto   | 33,087            | 39  | 33,048            | 32,428            | 29,845            | 4.4             | 4.6                 | 4.5             |                 |
| Other   | 943               | 2   | 941               | 1,113             | 876               | 0.1             | 0.2                 | 0.1             |                 |
| Credit card   | 16,777            | 131   | 16,646            | 17,877            | 16,700            | 2.3             | 2.6                 | 2.5             |                 |
| Total personal  | 100,576           | 240   | 100,336           | 97,382            | 90,795            | 13.5            | 13.9                | 13.6            |                 |
| Real estate   |                   |   |                   |                   |                   |                 |                     |                 |                 |
| Residential   | 10,200            | 5   | 10,195            | 8,875             | 8,073             | 1.3             | 1.3                 | 1.2             |                 |
| Non-residential   | 25,229            | 12  | 25,217            | 24,249            | 22,514            | 3.3             | 3.4                 | 3.4             |                 |
| Total real estate   | 35,429            | 17  | 35,412            | 33,124            | 30,587            | 4.6             | 4.7                 | 4.6             |                 |
| Agriculture   | 899               | –   | 899               | 736               | 705               | 0.1             | 0.1                 | 0.1             |                 |
| Automotive  | 6,580             | –   | 6,580             | 6,809             | 6,035             | 0.9             | 1.0                 | 0.9             |                 |
| Financial   | 13,062            | –   | 13,062            | 7,215             | 10,086            | 1.8             | 1.0                 | 1.5             |                 |
| Food, beverage, and tobacco   | 3,463             | 2   | 3,461             | 3,705             | 3,435             | 0.5             | 0.5                 | 0.5             |                 |
| Forestry  | 517               | –   | 517               | 699               | 637               | 0.1             | 0.1                 | 0.1             |                 |
| Government, public sector entities, and education   | 14,726            | 1   | 14,725            | 12,597            | 12,572            | 2.0             | 1.8                 | 1.9             |                 |
| Health and social services  | 16,041            | 2   | 16,039            | 13,175            | 12,422            | 2.2             | 2.0                 | 1.9             |                 |
| Industrial construction and trade contractors   | 3,613             | 2   | 3,611             | 2,234             | 2,094             | 0.5             | 0.3                 | 0.3             |                 |
| Metals and mining   | 1,897             | 6   | 1,891             | 1,887             | 1,922             | 0.3             | 0.3                 | 0.3             |                 |
| Pipelines, oil, and gas   | 4,553             | 51  | 4,502             | 4,554             | 2,681             | 0.6             | 0.6                 | 0.4             |                 |
| Power and utilities   | 2,998             | 3   | 2,995             | 3,052             | 3,010             | 0.4             | 0.4                 | 0.4             |                 |
| Professional and other services   | 14,315            | 7   | 14,308            | 11,723            | 10,920            | 1.9             | 1.7                 | 1.6             |                 |
| Retail sector   | 7,622             | 6   | 7,616             | 5,866             | 5,374             | 1.0             | 0.8                 | 0.8             |                 |
| Sundry manufacturing and wholesale  | 7,928             | 2   | 7,926             | 8,887             | 7,824             | 1.1             | 1.3                 | 1.2             |                 |
| Telecommunications, cable, and media  | 3,708             | 1   | 3,707             | 4,755             | 4,897             | 0.5             | 0.7                 | 0.7             |                 |
| Transportation  | 8,961             | 5   | 8,956             | 10,164            | 10,127            | 1.2             | 1.4                 | 1.5             |                 |
| Other   | 2,189             | 5   | 2,184             | 2,432             | 2,152             | 0.3             | 0.3                 | 0.3             |                 |
| Total business and government   | 148,501           | 110   | 148,391           | 133,614           | 127,480           | 20.0            | 19.0                | 19.0            |                 |
| Total United States   | 249,077           | 350   | 248,727           | 230,996           | 218,275           | 33.5            | 32.9                | 32.6            |                 |
| <b>International</b>  |                   |   |                   |                   |                   |                 |                     |                 |                 |
| Personal  | 12                | –   | 12                | 12                | 14                | –               | –                   | –               |                 |
| Business and government   | 9,206             | –   | 9,206             | 5,781             | 5,469             | 1.2             | 0.8                 | 0.8             |                 |
| Total international   | 9,218             | –   | 9,218             | 5,793             | 5,483             | 1.2             | 0.8                 | 0.8             |                 |
| Total excluding other loans   | 743,023           | 834   | 742,189           | 703,626           | 668,815           | 100.0           | 100.0               | 99.9            |                 |
| <b>Other loans</b>  |                   |   |                   |                   |                   |                 |                     |                 |                 |
| Acquired credit-impaired loans <sup>4</sup>   | 232               | 10  | 222               | 301               | 435               | –               | –                   | 0.1             |                 |
| Total other loans   | 232               | 10  | 222               | 301               | 435               | –               | –                   | 0.1             |                 |
| <b>Total</b>  | <b>\$ 743,255</b> | <b>\$ 844</b>                               | <b>\$ 742,411</b> | <b>\$ 703,927</b> | <b>\$ 669,250</b> | <b>100.0%</b>   | <b>100.0%</b>       | <b>100.0%</b>   |                 |
| <b>Stage 1 and Stage 2 allowance for loan losses – performing</b>   |                   |   |                   |                   |                   |                 |                     |                 |                 |
| Personal, business and government <sup>5</sup>  |                   |   | 7,446             | 3,701             | 2,845             |                 |                     |                 |                 |
| <b>Total, net of allowance<sup>5</sup></b>  |                   |   | <b>\$ 734,965</b> | <b>\$ 700,226</b> | <b>\$ 666,405</b> |                 |                     |                 |                 |
| Percentage change over previous year – loans and acceptances, net of Stage 3 allowance for loan losses (impaired) |                   |   | 5.5%              | 5.2%              | 5.8%              |                 |                     |                 |                 |
| Percentage change over previous year – loans and acceptances, net of allowance                                    |                   |   | 5.0               | 5.1               | 5.8               |                 |                     |                 |                 |

<sup>1</sup> Certain comparatives have been recast to conform with the presentation adopted in the current period.

<sup>2</sup> Primarily based on the geographic location of the customer's address.

<sup>3</sup> Includes loans that are measured at FVOCI.

<sup>4</sup> Includes all FDIC covered loans and other ACI loans.

<sup>5</sup> In the fourth quarter of 2019, the Bank revised its allocation methodology for the reporting of Allowance for Credit Losses for off-balance sheet instruments for certain retail portfolios.

**TABLE 25 LOANS AND ACCEPTANCES, NET OF STAGE 3 ALLOWANCE FOR LOAN LOSSES BY GEOGRAPHY<sup>1,2,3</sup>**

(millions of Canadian dollars, except as noted)

|   | October 31         |  |                   | As at             |                   |                 | Percentage of total |                 |                 |
|---|--------------------|--|-------------------|-------------------|-------------------|-----------------|---------------------|-----------------|-----------------|
|   | 2020               | October 31 2019                                    | October 31 2018   | October 31 2020   | October 31 2019   | October 31 2018 | October 31 2020     | October 31 2019 | October 31 2018 |
|   | <b>Gross loans</b> | <b>Stage 3 allowances for loan losses impaired</b> | <b>Net loans</b>  | Net loans         | Net loans         |                 |                     |                 |                 |
| <b>Canada</b>   |                    |  |                   |                   |                   |                 |                     |                 |                 |
| Atlantic provinces  | \$ 12,779          | \$ 12  | \$ 12,767         | \$ 12,722         | \$ 12,366         | 1.7%            | 1.8%                | 1.9%            |                 |
| British Columbia <sup>4</sup>   | 70,279             | 34   | 70,245            | 67,415            | 64,147            | 9.5             | 9.6                 | 9.6             |                 |
| Ontario <sup>4</sup>  | 279,697            | 342  | 279,355           | 271,220           | 256,764           | 37.6            | 38.5                | 38.3            |                 |
| Prairies <sup>4</sup>   | 81,275             | 72   | 81,203            | 75,932            | 75,084            | 10.9            | 10.8                | 11.2            |                 |
| Québec  | 40,698             | 24   | 40,674            | 39,548            | 36,696            | 5.6             | 5.6                 | 5.5             |                 |
| Total Canada  | 484,728            | 484  | 484,244           | 466,837           | 445,057           | 65.3            | 66.3                | 66.5            |                 |
| <b>United States</b>  |                    |  |                   |                   |                   |                 |                     |                 |                 |
| Carolinas (North and South)   | 13,496             | 13   | 13,483            | 12,711            | 11,537            | 1.8             | 1.8                 | 1.7             |                 |
| Florida   | 20,340             | 26   | 20,314            | 18,181            | 17,595            | 2.7             | 2.6                 | 2.6             |                 |
| New England <sup>5</sup>  | 42,506             | 41   | 42,465            | 42,508            | 41,557            | 5.7             | 6.0                 | 6.2             |                 |
| New Jersey  | 35,453             | 28   | 35,425            | 31,504            | 33,415            | 4.8             | 4.5                 | 5.0             |                 |
| New York  | 46,201             | 47   | 46,154            | 40,382            | 36,707            | 6.2             | 5.7                 | 5.5             |                 |
| Pennsylvania  | 15,285             | 18   | 15,267            | 12,999            | 11,884            | 2.1             | 1.9                 | 1.8             |                 |
| Other   | 75,796             | 177  | 75,619            | 72,711            | 65,580            | 10.2            | 10.4                | 9.8             |                 |
| Total United States   | 249,077            | 350  | 248,727           | 230,996           | 218,275           | 33.5            | 32.9                | 32.6            |                 |
| <b>International</b>  |                    |  |                   |                   |                   |                 |                     |                 |                 |
| Europe  | 3,229              | –  | 3,229             | 2,634             | 2,553             | 0.4             | 0.4                 | 0.4             |                 |
| Other   | 5,989              | –  | 5,989             | 3,159             | 2,930             | 0.8             | 0.4                 | 0.4             |                 |
| Total international   | 9,218              | –  | 9,218             | 5,793             | 5,483             | 1.2             | 0.8                 | 0.8             |                 |
| Total excluding other loans   | 743,023            | 834  | 742,189           | 703,626           | 668,815           | 100.0           | 100.0               | 99.9            |                 |
| <b>Other loans</b>  | 232                | 10   | 222               | 301               | 435               | –               | –                   | 0.1             |                 |
| <b>Total</b>  | <b>\$ 743,255</b>  | <b>\$ 844</b>                                      | <b>\$ 742,411</b> | <b>\$ 703,927</b> | <b>\$ 669,250</b> | <b>100.0%</b>   | <b>100.0%</b>       | <b>100.0%</b>   |                 |
| Stage 1 and Stage 2 allowances <sup>6</sup>   |                    |  | 7,446             | 3,701             | 2,845             |                 |                     |                 |                 |
| <b>Total, net of allowance<sup>6</sup></b>  |                    |  | <b>\$ 734,965</b> | <b>\$ 700,226</b> | <b>\$ 666,405</b> |                 |                     |                 |                 |
| <b>Percentage change over previous year – loans and acceptances, net of Stage 3 allowances for loan losses (impaired)</b> |                    |  |                   | 2020              | 2019              | 2018            |                     |                 |                 |
| Canada  |                    |  |                   | 3.7%              | 4.9%              | 7.6%            |                     |                 |                 |
| United States   |                    |  |                   | 7.7               | 5.8               | 3.4             |                     |                 |                 |
| International   |                    |  |                   | 59.1              | 5.7               | 22.1            |                     |                 |                 |
| Other loans   |                    |  |                   | (26.3)            | (30.8)            | (88.3)          |                     |                 |                 |
| <b>Total</b>  |                    |  |                   | <b>5.0%</b>       | <b>5.1%</b>       | <b>5.8%</b>     |                     |                 |                 |

<sup>1</sup> Certain comparatives have been recast to conform with the presentation adopted in the current period.

<sup>2</sup> Primarily based on the geographic location of the customer's address.

<sup>3</sup> Includes loans that are measured at FVOCI.

<sup>4</sup> The territories are included as follows: Yukon is included in British Columbia; Nunavut is included in Ontario; and Northwest Territories is included in the Prairies region.

<sup>5</sup> The states included in New England are as follows: Connecticut, Maine, Massachusetts, New Hampshire, and Vermont.

<sup>6</sup> In the fourth quarter of 2019, the Bank revised its allocation methodology for the reporting of Allowance for Credit Losses for off-balance sheet instruments for certain retail portfolios.

## REAL ESTATE SECURED LENDING

Retail real estate secured lending includes mortgages and lines of credit to North American consumers to satisfy financing needs including home purchases and refinancing. While the Bank retains first lien on the majority of properties held as security, there is a small portion of loans with second liens, but most of these are behind a TD mortgage that is in first position. In Canada, credit policies are designed so that the combined exposure of all uninsured facilities on one property does not exceed 80% of the collateral value at origination. Lending at a higher loan-to-value ratio is permitted by legislation but requires default insurance. This insurance is contractual coverage for the life of eligible facilities and protects the Bank's real estate secured lending portfolio against potential losses caused by borrowers' default. The Bank also purchases default insurance on lower loan-to-value ratio loans. The insurance is provided by either government-backed

entities or approved private mortgage insurers. In the U.S., for residential mortgage originations, mortgage insurance is usually obtained from either government-backed entities or approved private mortgage insurers when the loan-to-value exceeds 80% of the collateral value at origination.

The Bank regularly performs stress tests on its real estate lending portfolio as part of its overall stress testing program. This is done with a view to determine the extent to which the portfolio would be vulnerable to a severe downturn in economic conditions. The effect of severe changes in house prices, interest rates, and unemployment levels are among the factors considered when assessing the impact on credit losses and the Bank's overall profitability. A variety of portfolio segments, including dwelling type and geographical regions, are examined during the exercise to determine whether specific vulnerabilities exist.



**TABLE 29 UNINSURED AVERAGE LOAN-TO-VALUE – Newly Originated and Newly Acquired<sup>1,2,3</sup>**

|                               | For the 12 months ended |  |            |                       |  |            |
|-------------------------------|-------------------------|--|------------|-----------------------|--|------------|
|                               | October 31, 2020        |  |            | October 31, 2019      |  |            |
|                               | Residential mortgages   | Home equity lines of credit <sup>4,5</sup> | Total      | Residential mortgages | Home equity lines of credit <sup>4,5</sup> | Total      |
| <b>Canada</b>                 |                         |  |            |                       |  |            |
| Atlantic provinces            | 74%                     | 71%  | 73%        | 73%                   | 69%  | 72%        |
| British Columbia <sup>6</sup> | 68                      | 63   | 66         | 66                    | 62   | 65         |
| Ontario <sup>6</sup>          | 68                      | 66   | 67         | 68                    | 65   | 67         |
| Prairies <sup>6</sup>         | 74                      | 71   | 72         | 73                    | 70   | 72         |
| Québec                        | 73                      | 72   | 73         | 73                    | 72   | 73         |
| Total Canada                  | 69                      | 66   | 68         | 69                    | 66   | 68         |
| United States                 | 71                      | 62   | 69         | 70                    | 62   | 68         |
| <b>Total</b>                  | <b>69%</b>              | <b>66%</b>                                 | <b>68%</b> | <b>69%</b>            | <b>65%</b>                                 | <b>68%</b> |

<sup>1</sup> Geographic location is based on the address of the property mortgaged.

<sup>2</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.

<sup>3</sup> Based on house price at origination.

<sup>4</sup> HELOC loan-to-value includes first position collateral mortgage if applicable.

<sup>5</sup> HELOC fixed rate advantage option is included in loan-to-value calculation.

<sup>6</sup> The territories are included as follows: Yukon is included in British Columbia; Nunavut is included in Ontario; and the Northwest Territories is included in the Prairies region.

### IMPAIRED LOANS

A loan is considered impaired and migrates to Stage 3 when it is 90 days or more past due for retail exposures, rated BRR 9 for non-retail exposures, or when there is objective evidence that there has been a deterioration of credit quality to the extent that the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest. Gross impaired loans excluding FDIC covered loans and other ACI loans increased \$125 million, or 4%, compared with the prior year.

In Canada, impaired loans net of Stage 3 allowances increased by \$87 million, or 12% in 2020. Residential mortgages, consumer instalment and other personal loans, and credit cards, had net impaired loans of \$561 million, an increase of \$70 million, or 14%, primarily reflecting increases in the residential mortgage and home equity line of credit portfolios reflecting new formations outpacing resolutions, including the impact from the cessation of certain enforcement activities in response to COVID-19, partially offset by the ongoing impact of bank and government assistance programs. Business and government impaired loans net of

Stage 3 allowances were \$270 million, an increase of \$17 million, or 7%, compared with the prior year, largely reflecting new formations outpacing resolutions in the Canadian Commercial portfolio.

In the U.S., net impaired loans decreased by \$62 million, or 4% in 2020. Residential mortgages, consumer instalment and other personal loans, and credit cards, had net impaired loans of \$1,100 million, a decrease of \$100 million, or 8%, compared with the prior year largely reflecting the ongoing impact of bank and government assistance programs. Business and government net impaired loans were \$392 million, an increase of \$38 million, or 11%, compared with the prior year reflecting new formations outpacing resolutions in the U.S. Commercial portfolio.

Geographically, 36% of total net impaired loans were located in Canada and 64% in the U.S. The largest regional concentration of net impaired loans in Canada was in Ontario, increasing to 18% of total net impaired loans, compared with 17% in the prior year. The largest regional concentration of net impaired loans in the U.S. was in New York representing 14% of total net impaired loans, consistent with 2019.

**TABLE 30 CHANGES IN GROSS IMPAIRED LOANS AND ACCEPTANCES<sup>1,2,3</sup>**

| (millions of Canadian dollars)                 | 2020            | 2019            | 2018            |
|--|-----------------|-----------------|-----------------|
| <b>Personal, Business and Government Loans</b> |                 |                 |                 |
| Impaired loans as at beginning of period       | \$ 3,032        | \$ 3,154        | \$ 3,085        |
| Classified as impaired during the period       | 6,305           | 6,037           | 5,012           |
| Transferred to not impaired during the period  | (1,138)         | (1,272)         | (864)           |
| Net repayments                                 | (1,553)         | (1,492)         | (1,360)         |
| Disposals of loans                             | (67)            | (292)           | (21)            |
| Amounts written off                            | (3,436)         | (3,175)         | (2,748)         |
| Exchange and other movements                   | 14              | 72              | 50              |
| <b>Impaired loans as at end of year</b>        | <b>\$ 3,157</b> | <b>\$ 3,032</b> | <b>\$ 3,154</b> |

<sup>1</sup> Includes customers' liability under acceptances.

<sup>2</sup> Excludes ACI loans.

<sup>3</sup> Includes loans that are measured at FVOCI.

**TABLE 3 1 IMPAIRED LOANS NET OF STAGE 3 ALLOWANCE FOR LOAN LOSSES BY INDUSTRY SECTOR<sup>1,2,3,4</sup>**

(millions of Canadian dollars, except as noted)

|   | As at                |   |                    |                    |                    |                    | Percentage of total |              |              |              |       |       |
|---|----------------------|---|--------------------|--------------------|--------------------|--------------------|---------------------|--------------|--------------|--------------|-------|-------|
|   | Oct. 31 2020         | Oct. 31 2019                                | Oct. 31 2018       | Oct. 31 2017       | Oct. 31 2016       | Oct. 31 2020       | Oct. 31 2019        | Oct. 31 2018 | Oct. 31 2017 | Oct. 31 2016 |       |       |
|   | Gross impaired loans | Stage 3 allowances for loan losses impaired | Net impaired loans | Net impaired loans | Net impaired loans | Net impaired loans | Net impaired loans  |              |              |              |       |       |
| <b>Canada</b>                                     |                      |   |                    |                    |                    |                    |                     |              |              |              |       |       |
| Residential mortgages                             | \$ 376               | \$ 43                                       | \$ 333             | \$ 253             | \$ 246             | \$ 279             | \$ 385              | 14.3%        | 11.0%        | 10.0%        | 11.6% | 13.9% |
| Consumer instalment and other personal            |                      |   |                    |                    |                    |                    |                     |              |              |              |       |       |
| HELOC   | 201                  | 24  | 177                | 134                | 118                | 102                | 140                 | 7.6          | 5.8          | 4.8          | 4.3   | 5.0   |
| Indirect Auto                                     | 60                   | 39  | 21                 | 29                 | 23                 | 11                 | 9                   | 0.9          | 1.3          | 0.9          | 0.5   | 0.3   |
| Other   | 38                   | 38  | –                  | 9                  | 12                 | 19                 | 20                  | –            | 0.4          | 0.5          | 0.8   | 0.7   |
| Credit card <sup>5</sup>                          | 103                  | 73  | 30                 | 66                 | 55                 | 51                 | 46                  | 1.3          | 2.9          | 2.2          | 2.1   | 1.7   |
| Total personal                                    | 778                  | 217   | 561                | 491                | 454                | 462                | 600                 | 24.1         | 21.4         | 18.4         | 19.3  | 21.6  |
| Real estate                                       |                      |   |                    |                    |                    |                    |                     |              |              |              |       |       |
| Residential                                       | 8                    | 1   | 7                  | 2                  | 3                  | 3                  | 3                   | 0.3          | 0.1          | 0.1          | 0.1   | 0.1   |
| Non-residential                                   | 7                    | 1   | 6                  | 2                  | 2                  | 3                  | 7                   | 0.3          | 0.1          | 0.1          | 0.1   | 0.3   |
| Total real estate                                 | 15                   | 2   | 13                 | 4                  | 5                  | 6                  | 10                  | 0.6          | 0.2          | 0.2          | 0.2   | 0.4   |
| Agriculture                                       | 21                   | 5   | 16                 | 13                 | 4                  | 5                  | 9                   | 0.7          | 0.6          | 0.2          | 0.2   | 0.3   |
| Automotive  | 26                   | 10  | 16                 | 25                 | 9                  | 2                  | 1                   | 0.7          | 1.1          | 0.4          | 0.1   | –     |
| Financial   | –                    | –   | –                  | 1                  | 2                  | –                  | 2                   | –            | –            | 0.1          | –     | 0.1   |
| Food, beverage, and tobacco                       | 6                    | 1   | 5                  | 2                  | 1                  | 1                  | 2                   | 0.2          | 0.1          | –            | –     | 0.1   |
| Forestry  | –                    | –   | –                  | –                  | 1                  | –                  | –                   | –            | –            | –            | –     | –     |
| Government, public sector entities, and education | –                    | –   | –                  | –                  | –                  | –                  | –                   | –            | –            | –            | –     | –     |
| Health and social services                        | 30                   | 9   | 21                 | 4                  | 4                  | 11                 | 11                  | 0.9          | 0.2          | 0.2          | 0.5   | 0.4   |
| Industrial construction and trade contractors     | 133                  | 62  | 71                 | 142                | 136                | 2                  | 11                  | 3.0          | 6.2          | 5.5          | 0.1   | 0.4   |
| Metals and mining                                 | 17                   | 13  | 4                  | 6                  | 7                  | 15                 | 18                  | 0.2          | 0.2          | 0.3          | 0.7   | 0.7   |
| Pipelines, oil, and gas                           | 55                   | 30  | 25                 | 19                 | 9                  | 22                 | 51                  | 1.1          | 0.8          | 0.4          | 0.9   | 1.8   |
| Power and utilities                               | –                    | –   | –                  | –                  | –                  | –                  | –                   | –            | –            | –            | –     | –     |
| Professional and other services                   | 13                   | 6   | 7                  | 13                 | 5                  | 6                  | 4                   | 0.3          | 0.6          | 0.2          | 0.2   | 0.1   |
| Retail sector                                     | 120                  | 66  | 54                 | 11                 | 5                  | 8                  | 11                  | 2.3          | 0.5          | 0.2          | 0.3   | 0.4   |
| Sundry manufacturing and wholesale                | 24                   | 14  | 10                 | –                  | 6                  | 7                  | 3                   | 0.4          | –            | 0.2          | 0.3   | 0.1   |
| Telecommunications, cable, and media              | 49                   | 30  | 19                 | 6                  | 1                  | –                  | –                   | 0.8          | 0.2          | –            | –     | –     |
| Transportation                                    | 17                   | 13  | 4                  | 4                  | 2                  | 5                  | –                   | 0.2          | 0.2          | 0.1          | 0.2   | –     |
| Other   | 11                   | 6   | 5                  | 3                  | 1                  | 2                  | 4                   | 0.2          | 0.1          | –            | 0.1   | 0.1   |
| Total business and government                     | 537                  | 267   | 270                | 253                | 198                | 92                 | 137                 | 11.6         | 11.0         | 8.0          | 3.8   | 4.9   |
| Total Canada                                      | \$ 1,315             | \$ 484                                      | \$ 831             | \$ 744             | \$ 652             | \$ 554             | \$ 737              | 35.7%        | 32.4%        | 26.4%        | 23.1% | 26.5% |

<sup>1</sup> Includes customers' liability under acceptances.

<sup>2</sup> Primarily based on the geographic location of the customer's address.

<sup>3</sup> Includes loans that are measured at FVOCI.

<sup>4</sup> Excludes ACI loans, debt securities classified as loans under IAS 39, *Financial Instruments: Recognition and Measurement* (IAS 39) and DSAC and DSOCI under IFRS 9.

<sup>5</sup> Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.

**TABLE 3 1 IMPAIRED LOANS NET OF STAGE 3 ALLOWANCE FOR LOAN LOSSES BY INDUSTRY SECTOR (continued)**<sup>1,2,3,4</sup>

(millions of Canadian dollars, except as noted)

|   | As at                       |  |                           |                    |                    |                    | Percentage of total |                 |                 |                 |               |               |
|---|-----------------------------|--|---------------------------|--------------------|--------------------|--------------------|---------------------|-----------------|-----------------|-----------------|---------------|---------------|
|   | Oct. 31<br>2020             | Oct. 31<br>2019                                    | Oct. 31<br>2018           | Oct. 31<br>2017    | Oct. 31<br>2016    | Oct. 31<br>2020    | Oct. 31<br>2019     | Oct. 31<br>2018 | Oct. 31<br>2017 | Oct. 31<br>2016 |               |               |
|   | <b>Gross impaired loans</b> | <b>Stage 3 allowances for loan losses impaired</b> | <b>Net impaired loans</b> | Net impaired loans | Net impaired loans | Net impaired loans | Net impaired loans  |                 |                 |                 |               |               |
| <b>United States</b>                              |                             |  |                           |                    |                    |                    |                     |                 |                 |                 |               |               |
| Residential mortgages                             | \$ 449                      | \$ 24  | \$ 425                    | \$ 418             | \$ 416             | \$ 429             | \$ 418              | 18.3%           | 18.2%           | 16.9%           | 17.9%         | 15.0%         |
| Consumer instalment and other personal            |                             |  |                           |                    |                    |                    |                     |                 |                 |                 |               |               |
| HELOC   | 430                         | 44   | 386                       | 455                | 796                | 795                | 863                 | 16.6            | 19.8            | 32.3            | 33.1          | 31.0          |
| Indirect Auto                                     | 249                         | 39   | 210                       | 232                | 198                | 234                | 190                 | 9.0             | 10.1            | 8.0             | 9.8           | 6.8           |
| Other   | 10                          | 2  | 8                         | 5                  | 6                  | 4                  | 4                   | 0.3             | 0.2             | 0.2             | 0.2           | 0.1           |
| Credit card <sup>5</sup>                          | 202                         | 131  | 71                        | 90                 | 58                 | 38                 | 38                  | 3.1             | 3.9             | 2.4             | 1.6           | 1.4           |
| Total personal                                    | 1,340                       | 240  | 1,100                     | 1,200              | 1,474              | 1,500              | 1,513               | 47.3            | 52.2            | 59.8            | 62.6          | 54.3          |
| Real estate                                       |                             |  |                           |                    |                    |                    |                     |                 |                 |                 |               |               |
| Residential                                       | 50                          | 5  | 45                        | 20                 | 24                 | 27                 | 54                  | 1.9             | 0.9             | 1.0             | 1.1           | 1.9           |
| Non-residential                                   | 99                          | 12   | 87                        | 66                 | 97                 | 73                 | 87                  | 3.8             | 2.9             | 3.9             | 3.1           | 3.1           |
| Total real estate                                 | 149                         | 17   | 132                       | 86                 | 121                | 100                | 141                 | 5.7             | 3.8             | 4.9             | 4.2           | 5.0           |
| Agriculture                                       | 1                           | –  | 1                         | 1                  | 2                  | 2                  | 1                   | –               | –               | 0.1             | 0.1           | –             |
| Automotive  | 4                           | –  | 4                         | 5                  | 8                  | 12                 | 14                  | 0.2             | 0.2             | 0.3             | 0.5           | 0.5           |
| Financial   | 14                          | –  | 14                        | 15                 | 28                 | 39                 | 24                  | 0.6             | 0.7             | 1.1             | 1.6           | 0.9           |
| Food, beverage, and tobacco                       | 10                          | 2  | 8                         | 8                  | 10                 | 9                  | 4                   | 0.4             | 0.3             | 0.4             | 0.4           | 0.1           |
| Forestry  | –                           | –  | –                         | –                  | 1                  | 1                  | 12                  | –               | –               | –               | –             | 0.4           |
| Government, public sector entities, and education | 8                           | 1  | 7                         | 9                  | 7                  | 9                  | 8                   | 0.3             | 0.4             | 0.3             | 0.4           | 0.3           |
| Health and social services                        | 22                          | 2  | 20                        | 32                 | 11                 | 11                 | 29                  | 0.9             | 1.4             | 0.5             | 0.5           | 1.1           |
| Industrial construction and trade contractors     | 15                          | 2  | 13                        | 24                 | 19                 | 20                 | 22                  | 0.6             | 1.0             | 0.8             | 0.8           | 0.8           |
| Metals and mining                                 | 25                          | 6  | 19                        | 4                  | 3                  | 4                  | 4                   | 0.8             | 0.2             | 0.1             | 0.2           | 0.1           |
| Pipelines, oil, and gas                           | 52                          | 51   | 1                         | –                  | 11                 | 17                 | 77                  | –               | –               | 0.5             | 0.7           | 2.8           |
| Power and utilities                               | 16                          | 3  | 13                        | 1                  | 1                  | 1                  | –                   | 0.6             | –               | –               | –             | –             |
| Professional and other services                   | 59                          | 7  | 52                        | 68                 | 44                 | 46                 | 75                  | 2.2             | 2.9             | 1.8             | 1.9           | 2.7           |
| Retail sector                                     | 44                          | 6  | 38                        | 38                 | 37                 | 37                 | 43                  | 1.6             | 1.7             | 1.5             | 1.6           | 1.6           |
| Sundry manufacturing and wholesale                | 15                          | 2  | 13                        | 13                 | 15                 | 26                 | 41                  | 0.6             | 0.6             | 0.6             | 1.1           | 1.5           |
| Telecommunications, cable, and media              | 7                           | 1  | 6                         | 4                  | 3                  | 1                  | 9                   | 0.3             | 0.2             | 0.1             | –             | 0.3           |
| Transportation                                    | 35                          | 5  | 30                        | 26                 | 15                 | 6                  | 25                  | 1.3             | 1.1             | 0.6             | 0.2           | 0.9           |
| Other   | 26                          | 5  | 21                        | 20                 | 6                  | 3                  | 6                   | 0.9             | 0.9             | 0.2             | 0.1           | 0.2           |
| Total business and government                     | 502                         | 110  | 392                       | 354                | 342                | 344                | 535                 | 17.0            | 15.4            | 13.8            | 14.3          | 19.2          |
| Total United States                               | 1,842                       | 350  | 1,492                     | 1,554              | 1,816              | 1,844              | 2,048               | 64.3            | 67.6            | 73.6            | 76.9          | 73.5          |
| International                                     | –                           | –  | –                         | –                  | –                  | –                  | –                   | –               | –               | –               | –             | –             |
| <b>Total</b>                                      | <b>\$ 3,157</b>             | <b>\$ 834</b>                                      | <b>\$ 2,323</b>           | <b>\$ 2,298</b>    | <b>\$ 2,468</b>    | <b>\$ 2,398</b>    | <b>\$ 2,785</b>     | <b>100.0%</b>   | <b>100.0%</b>   | <b>100.0%</b>   | <b>100.0%</b> | <b>100.0%</b> |
| <b>Net impaired loans as a % of common equity</b> |                             |  | <b>2.59%</b>              | 2.81%              | 3.33%              | 3.45%              | 4.09%               |                 |                 |                 |               |               |

<sup>1</sup> Includes customers' liability under acceptances.

<sup>2</sup> Primarily based on the geographic location of the customer's address.

<sup>3</sup> Includes loans that are measured at FVOCI.

<sup>4</sup> Excludes ACI loans, debt securities classified as loans under IAS 39, *Financial Instruments: Recognition and Measurement* (IAS 39) and DSAC and DSOCI under IFRS 9.

<sup>5</sup> Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.

**TABLE 3 2 IMPAIRED LOANS NET OF STAGE 3 ALLOWANCE FOR LOAN LOSSES BY GEOGRAPHY<sup>1,2,3,4,5</sup>**

(millions of Canadian dollars, except as noted)

|   | As at                      |   |                          |                          |                          | Percentage of total |                    |                    |
|---|----------------------------|---|--------------------------|--------------------------|--------------------------|---------------------|--------------------|--------------------|
|   | October 31<br>2020         | October 31<br>2019                                      | October 31<br>2018       | October 31<br>2019       | October 31<br>2018       | October 31<br>2020  | October 31<br>2019 | October 31<br>2018 |
|   | Gross<br>impaired<br>loans | Stage 3<br>allowances<br>for loan<br>losses<br>impaired | Net<br>impaired<br>loans | Net<br>impaired<br>loans | Net<br>impaired<br>loans |                     |                    |                    |
| <b>Canada</b>                                     |                            |   |                          |                          |                          |                     |                    |                    |
| Atlantic provinces                                | \$ 35                      | \$ 12   | \$ 23                    | \$ 24                    | \$ 30                    | 1.0%                | 1.1%               | 1.2%               |
| British Columbia <sup>6</sup>                     | 129                        | 34  | 95                       | 71                       | 52                       | 4.0                 | 3.1                | 2.1                |
| Ontario <sup>6</sup>                              | 757                        | 342   | 415                      | 382                      | 315                      | 17.9                | 16.6               | 12.8               |
| Prairies <sup>6</sup>                             | 310                        | 72  | 238                      | 211                      | 177                      | 10.2                | 9.2                | 7.2                |
| Québec  | 84                         | 24  | 60                       | 56                       | 78                       | 2.6                 | 2.4                | 3.1                |
| Total Canada                                      | 1,315                      | 484   | 831                      | 744                      | 652                      | 35.7                | 32.4               | 26.4               |
| <b>United States</b>                              |                            |   |                          |                          |                          |                     |                    |                    |
| Carolinas (North and South)                       | 112                        | 13  | 99                       | 104                      | 108                      | 4.3                 | 4.5                | 4.4                |
| Florida   | 180                        | 26  | 154                      | 141                      | 156                      | 6.6                 | 6.1                | 6.3                |
| New England <sup>7</sup>                          | 340                        | 41  | 299                      | 367                      | 442                      | 12.9                | 16.0               | 17.9               |
| New Jersey  | 220                        | 28  | 192                      | 219                      | 333                      | 8.3                 | 9.5                | 13.5               |
| New York  | 371                        | 47  | 324                      | 324                      | 354                      | 13.9                | 14.1               | 14.3               |
| Pennsylvania                                      | 117                        | 18  | 99                       | 84                       | 113                      | 4.3                 | 3.7                | 4.6                |
| Other   | 502                        | 177   | 325                      | 315                      | 310                      | 14.0                | 13.7               | 12.6               |
| Total United States                               | 1,842                      | 350   | 1,492                    | 1,554                    | 1,816                    | 64.3                | 67.6               | 73.6               |
| <b>Total</b>                                      | <b>\$ 3,157</b>            | <b>\$ 834</b>   | <b>\$ 2,323</b>          | <b>\$ 2,298</b>          | <b>\$ 2,468</b>          | <b>100.0%</b>       | <b>100.0%</b>      | <b>100.0%</b>      |
| <b>Net impaired loans as a %<br/>of net loans</b> |                            |   | <b>0.32%</b>             | <b>0.33%</b>             | <b>0.37%</b>             |                     |                    |                    |

<sup>1</sup> Includes customers' liability under acceptances.

<sup>2</sup> Primarily based on the geographic location of the customer's address.

<sup>3</sup> Includes loans that are measured at FVOCI.

<sup>4</sup> Excludes ACL loans.

<sup>5</sup> Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.

<sup>6</sup> The territories are included as follows: Yukon is included in British Columbia; Nunavut is included in Ontario; and the Northwest Territories is included in the Prairies region.

<sup>7</sup> The states included in New England are as follows: Connecticut, Maine, Massachusetts, New Hampshire, and Vermont.

## ALLOWANCE FOR CREDIT LOSSES

The allowance for credit losses including off-balance sheet positions of \$9,384 million as at October 31, 2020, was comprised of Stage 3 allowance for impaired loans of \$878 million, Stage 2 allowance of \$5,574 million, and Stage 1 allowance of \$2,925 million, and allowance for debt securities of \$7 million. The Stage 1 and 2 allowances are for performing loans and off-balance sheet instruments.

### Stage 3 allowances (impaired)

The Stage 3 allowance for loan losses increased \$117 million, or 15%, compared with last year, primarily reflecting credit migration in the Wholesale Banking and Canadian Commercial lending portfolios, partially offset by the U.S. credit card portfolio, largely due to the ongoing impact of bank and government assistance programs.

### Stage 1 and Stage 2 allowances (performing)

As at October 31, 2020, the performing allowance was \$8,499 million, up from \$4,271 million as at October 31, 2019. The increase was primarily related to a significant deterioration in the economic outlook related to the COVID-19 pandemic, including the impact of credit migration, and the impact of foreign exchange. The allowance increase for consumer lending was reflected across all products and included \$535 million attributable to the partners' share of the U.S. strategic cards portfolios. The Business and Government allowance increase was broadly reflected across industries. The allowance for debt securities increased by \$3 million compared with last year.

Forward-looking information, including macroeconomic variables deemed to be predictive of ECLs based on the Bank's experience, is used to determine ECL scenarios and associated probability weights to determine the probability-weighted ECLs. Each quarter, all base forecast macroeconomic variables are refreshed, resulting in new upside and downside macroeconomic scenarios. Macroeconomic variables are statistically derived relative to the base forecast based on historical distributions for each variable. This process was followed for the upside forecast. For the downside forecast, since the second quarter of 2020, macroeconomic variables were based on plausible scenario analysis of COVID-19 impacts, given the lack of comparable historical data for a

shock of this nature. The probability weightings assigned to each ECL scenario are also reviewed each quarter and updated as required, as part of the Bank's ECL governance process. As a result of periodic reviews and quarterly updates, the allowance for credit losses may be revised to reflect updates in statistically derived loss estimates based on the Bank's recent loss experience and its forward-looking views, including the impact of COVID-19. The Bank periodically reviews the methodology and has performed certain additional qualitative portfolio and loan level assessments of significant increase in credit risk. Refer to Note 3 of the Bank's 2020 Consolidated Financial Statements for further details on forward-looking information.

The probability-weighted allowance for credit losses reflects the Bank's forward-looking views, including its estimate of the potential impact of COVID-19. The Bank continues to monitor the effects of COVID-19. To the extent that certain anticipated effects of COVID-19 cannot be fully incorporated into quantitative models, management continues to exercise expert credit judgment in determining the amount of ECLs by considering reasonable and supportable information. There remains considerable uncertainty regarding the impact of the COVID-19 pandemic, and as the situation unfolds, the allowance for credit losses will be refined in future quarters. Refer to Note 3 of the Bank's 2020 Consolidated Financial Statements for additional detail.

## PROVISION FOR CREDIT LOSSES

The PCL is the amount charged to income to bring the total allowance for credit losses, including both Stage 1 and 2 allowances (performing) and Stage 3 allowance (impaired), to a level that management considers adequate to absorb expected and incurred credit-related losses in the Bank's loan portfolio. Provisions are reduced by any recoveries in the year.

In Canada, PCL – impaired related to residential mortgages, consumer instalment and other personal loans, and credit card loans was \$1,021 million, an increase of \$30 million, or 3%, compared to 2019. PCL – impaired related to business and government loans was \$280 million, an increase of \$132 million or 89%, compared with last year, primarily reflecting credit migration.



In the U.S., PCL – impaired related to residential mortgages, consumer instalment and other personal loans, and credit card loans was \$1,301 million, a decrease of \$89 million, or 6%, compared to 2019, reflected in the credit card portfolio, largely due to the ongoing impact of bank and government assistance programs. PCL – impaired related to business and government loans was \$371 million, an increase of \$251 million compared to 2019, primarily reflecting credit migration.

Geographically, PCL – impaired in Canada and in the U.S. represented 18% and 23% of total PCL, respectively. The largest regional concentration of PCL – impaired in Canada was in Ontario, which represented 9.4% of total PCL, down from 16% in 2019. The largest regional concentration of PCL – impaired in the U.S. was in New England and New York, representing 2.6% and 2.5% of total PCL, respectively.

The following table provides a summary of provisions charged to the Consolidated Statement of Income.

| TABLE 3 3   |  | PROVISION FOR CREDIT LOSSES |                 |                 |
|---|--|-----------------------------|-----------------|-----------------|
| (millions of Canadian dollars)  |  | 2020                        | 2019            | 2018            |
| <b>Provision for credit losses – Stage 3 (impaired)</b>                           |  |                             |                 |                 |
| Canadian Retail   |  | \$ 1,256                    | \$ 1,126        | \$ 927          |
| U.S. Retail   |  | 997                         | 936             | 776             |
| Wholesale Banking   |  | 279                         | 20              | (8)             |
| Corporate <sup>1</sup>  |  | 431                         | 548             | 471             |
| Total provision for credit losses – Stage 3                                       |  | 2,963                       | 2,630           | 2,166           |
| <b>Provision for credit losses – Stage 1 and Stage 2 (performing)<sup>2</sup></b> |  |                             |                 |                 |
| Canadian Retail   |  | 1,490                       | 180             | 71              |
| U.S. Retail   |  | 1,928                       | 146             | 141             |
| Wholesale Banking   |  | 229                         | 24              | 11              |
| Corporate <sup>1</sup>  |  | 632                         | 49              | 91              |
| Total provision for credit losses – Stage 1 and 2                                 |  | 4,279                       | 399             | 314             |
| <b>Provision for credit losses</b>  |  | <b>\$ 7,242</b>             | <b>\$ 3,029</b> | <b>\$ 2,480</b> |

<sup>1</sup> Includes PCL on the retailer program partners' share of the U.S. strategic cards portfolio.

<sup>2</sup> Includes financial asset, loan commitments, and financial guarantees.

| TABLE 3 4   |                    | PROVISION FOR CREDIT LOSSES BY INDUSTRY SECTOR <sup>1,2</sup> |                    |                    |                            |                    |
|---|--------------------|---|--------------------|--------------------|----------------------------|--------------------|
| (millions of Canadian dollars, except as noted)       |                    | <i>For the years ended</i>                                    |                    |                    | <i>Percentage of total</i> |                    |
|   | October 31<br>2020 | October 31<br>2019  | October 31<br>2018 | October 31<br>2020 | October 31<br>2019         | October 31<br>2018 |
| <b>Stage 3 provision for credit losses (impaired)</b> |                    |   |                    |                    |                            |                    |
| <b>Canada</b>   |                    |   |                    |                    |                            |                    |
| Residential mortgages                                 | \$ 27              | \$ 26   | \$ 15              | 0.9%               | 1.0%                       | 0.7%               |
| Consumer instalment and other personal                |                    |   |                    |                    |                            |                    |
| HELOC   | 17                 | 11  | 11                 | 0.6                | 0.4                        | 0.5                |
| Indirect auto   | 221                | 238   | 205                | 7.5                | 9.1                        | 9.5                |
| Other   | 226                | 227   | 178                | 7.6                | 8.6                        | 8.2                |
| Credit card   | 530                | 489   | 471                | 17.9               | 18.6                       | 21.7               |
| Total personal  | 1,021              | 991   | 880                | 34.5               | 37.7                       | 40.6               |
| Real estate   |                    |   |                    |                    |                            |                    |
| Residential   | (4)                | 1   | (2)                | (0.1)              | –                          | (0.1)              |
| Non-residential                                       | 1                  | 1   | 3                  | –                  | –                          | 0.1                |
| Total real estate                                     | (3)                | 2   | 1                  | (0.1)              | –                          | –                  |
| Agriculture   | 5                  | 2   | 1                  | 0.2                | –                          | –                  |
| Automotive  | 5                  | 8   | 3                  | 0.2                | 0.3                        | 0.1                |
| Financial   | –                  | –   | –                  | –                  | –                          | –                  |
| Food, beverage, and tobacco                           | –                  | 3   | –                  | –                  | 0.1                        | –                  |
| Forestry  | –                  | –   | –                  | –                  | –                          | –                  |
| Government, public sector entities, and education     | –                  | –   | –                  | –                  | –                          | –                  |
| Health and social services                            | 4                  | 7   | 3                  | 0.1                | 0.3                        | 0.1                |
| Industrial construction and trade contractors         | 52                 | 48  | 2                  | 1.7                | 1.9                        | 0.1                |
| Metals and mining                                     | 4                  | 9   | 4                  | 0.1                | 0.3                        | 0.2                |
| Pipelines, oil, and gas                               | 17                 | 8   | (2)                | 0.6                | 0.3                        | (0.1)              |
| Power and utilities                                   | –                  | –   | –                  | –                  | –                          | –                  |
| Professional and other services                       | 20                 | 15  | 4                  | 0.7                | 0.6                        | 0.2                |
| Retail sector   | 99                 | 15  | 14                 | 3.3                | 0.6                        | 0.7                |
| Sundry manufacturing and wholesale                    | 7                  | 5   | (2)                | 0.2                | 0.2                        | (0.1)              |
| Telecommunications, cable, and media                  | 42                 | 7   | 2                  | 1.4                | 0.3                        | 0.1                |
| Transportation  | 15                 | 8   | 2                  | 0.6                | 0.3                        | 0.1                |
| Other   | 13                 | 11  | 13                 | 0.4                | 0.4                        | 0.7                |
| Total business and government                         | 280                | 148   | 45                 | 9.4                | 5.6                        | 2.1                |
| Total Canada  | \$ 1,301           | \$ 1,139  | \$ 925             | 43.9%              | 43.3%                      | 42.7%              |

<sup>1</sup> Primarily based on the geographic location of the customer's address.

<sup>2</sup> Includes loans that are measured at FVOCI.

| TABLE 3 4 PROVISION FOR CREDIT LOSSES BY INDUSTRY SECTOR (continued) <sup>1,2</sup> |                     |                    |                    |                     |                    |                    |
|---|---------------------|--------------------|--------------------|---------------------|--------------------|--------------------|
| (millions of Canadian dollars, except as noted)                                     |                     |                    |                    |                     |                    |                    |
|   | For the years ended |                    |                    | Percentage of total |                    |                    |
|   | October 31<br>2020  | October 31<br>2019 | October 31<br>2018 | October 31<br>2020  | October 31<br>2019 | October 31<br>2018 |
| <b>United States</b>  |                     |                    |                    |                     |                    |                    |
| Residential mortgages   | \$ 9                | \$ 10              | \$ 13              | 0.3%                | 0.4%               | 0.7%               |
| Consumer instalment and other personal  |                     |                    |                    |                     |                    |                    |
| HELOC   | 11                  | (12)               | 15                 | 0.4                 | (0.4)              | 0.7                |
| Indirect auto   | 349                 | 318                | 272                | 11.7                | 12.1               | 12.5               |
| Other   | 171                 | 180                | 155                | 5.8                 | 6.8                | 7.2                |
| Credit card   | 761                 | 894                | 805                | 25.7                | 34.0               | 37.1               |
| Total personal  | 1,301               | 1,390              | 1,260              | 43.9                | 52.9               | 58.2               |
| Real estate   |                     |                    |                    |                     |                    |                    |
| Residential   | 3                   | 3                  | (2)                | 0.1                 | 0.1                | (0.1)              |
| Non-residential   | 16                  | 4                  | (4)                | 0.5                 | 0.2                | (0.2)              |
| Total real estate   | 19                  | 7                  | (6)                | 0.6                 | 0.3                | (0.3)              |
| Agriculture   | –                   | –                  | –                  | –                   | –                  | –                  |
| Automotive  | –                   | 1                  | 1                  | –                   | –                  | –                  |
| Financial   | 1                   | 2                  | 7                  | –                   | –                  | 0.3                |
| Food, beverage, and tobacco   | 2                   | –                  | (1)                | 0.2                 | –                  | –                  |
| Government, public sector entities, and education                                   | –                   | 1                  | –                  | –                   | –                  | –                  |
| Health and social services  | 24                  | 7                  | –                  | 0.8                 | 0.3                | –                  |
| Industrial construction and trade contractors                                       | (4)                 | 15                 | 1                  | (0.1)               | 0.6                | –                  |
| Metals and mining   | 5                   | (1)                | 2                  | 0.3                 | –                  | 0.1                |
| Pipelines, oil, and gas   | 231                 | –                  | (7)                | 7.8                 | –                  | (0.3)              |
| Power and utilities   | 7                   | 18                 | –                  | 0.2                 | 0.7                | –                  |
| Professional and other services   | 25                  | 27                 | (1)                | 0.8                 | 1.1                | –                  |
| Retail sector   | 10                  | 8                  | –                  | 0.3                 | 0.3                | –                  |
| Sundry manufacturing and wholesale  | 6                   | 2                  | 1                  | 0.2                 | –                  | –                  |
| Telecommunications, cable, and media  | 7                   | 2                  | 1                  | 0.2                 | –                  | –                  |
| Transportation  | 7                   | 16                 | (4)                | 0.2                 | 0.6                | (0.2)              |
| Other   | 31                  | 15                 | 13                 | 1.0                 | 0.6                | 0.7                |
| Total business and government   | 371                 | 120                | 7                  | 12.5                | 4.5                | 0.3                |
| Total United States   | 1,672               | 1,510              | 1,267              | 56.4                | 57.4               | 58.5               |
| International   | 2                   | –                  | –                  | 0.1                 | –                  | –                  |
| Total excluding other loans   | 2,975               | 2,649              | 2,192              | 100.4               | 100.7              | 101.2              |
| <b>Other loans</b>  |                     |                    |                    |                     |                    |                    |
| Debt securities at amortized cost and FVOCI   | –                   | –                  | –                  | –                   | –                  | –                  |
| Acquired credit-impaired loans <sup>3</sup>   | (12)                | (19)               | (26)               | (0.4)               | (0.7)              | (1.2)              |
| Total other loans   | (12)                | (19)               | (26)               | (0.4)               | (0.7)              | (1.2)              |
| <b>Total Stage 3 provision for credit losses (impaired)</b>                         | <b>\$ 2,963</b>     | <b>\$ 2,630</b>    | <b>\$ 2,166</b>    | <b>100.0%</b>       | <b>100.0%</b>      | <b>100.0%</b>      |
| <b>Stage 1 and 2 provision for credit losses</b>                                    |                     |                    |                    |                     |                    |                    |
| Personal, business, and government  | \$ 4,276            | \$ 400             | \$ 306             |                     |                    |                    |
| Debt securities at amortized cost and FVOCI   | 3                   | (1)                | 8                  |                     |                    |                    |
| Total Stage 1 and 2 provision for credit losses                                     | 4,279               | 399                | 314                |                     |                    |                    |
| <b>Total provision for credit losses</b>  | <b>\$ 7,242</b>     | <b>\$ 3,029</b>    | <b>\$ 2,480</b>    |                     |                    |                    |

<sup>1</sup> Primarily based on the geographic location of the customer's address.

<sup>2</sup> Includes loans that are measured at FVOCI.

<sup>3</sup> Includes all FDIC covered loans and other ACI loans.

**TABLE 3 5 PROVISION FOR CREDIT LOSSES BY GEOGRAPHY<sup>1,2,3</sup>**

(millions of Canadian dollars, except as noted)

|  | For the years ended        |                            |                            | Percentage of total |                    |                    |
|--|----------------------------|----------------------------|----------------------------|---------------------|--------------------|--------------------|
|  | October 31<br>2020         | October 31<br>2019         | October 31<br>2018         | October 31<br>2020  | October 31<br>2019 | October 31<br>2018 |
| <b>Canada</b>  |                            |                            |                            |                     |                    |                    |
| Atlantic provinces   | \$ 67                      | \$ 80                      | \$ 74                      | 0.9%                | 2.6%               | 3.0%               |
| British Columbia <sup>4</sup>  | 138                        | 120                        | 106                        | 1.9                 | 4.0                | 4.3                |
| Ontario <sup>4</sup>   | 678                        | 490                        | 361                        | 9.4                 | 16.2               | 14.5               |
| Prairies <sup>4</sup>  | 276                        | 302                        | 262                        | 3.8                 | 10.0               | 10.6               |
| Québec   | 142                        | 147                        | 122                        | 2.0                 | 4.8                | 4.9                |
| Total Canada   | 1,301                      | 1,139                      | 925                        | 18.0                | 37.6               | 37.3               |
| <b>United States</b>   |                            |                            |                            |                     |                    |                    |
| Carolinas (North and South)  | 68                         | 63                         | 54                         | 0.9                 | 2.1                | 2.2                |
| Florida  | 117                        | 112                        | 93                         | 1.6                 | 3.7                | 3.7                |
| New England <sup>5</sup>   | 191                        | 161                        | 148                        | 2.6                 | 5.3                | 6.0                |
| New Jersey   | 107                        | 128                        | 107                        | 1.5                 | 4.2                | 4.3                |
| New York   | 180                        | 174                        | 142                        | 2.5                 | 5.7                | 5.7                |
| Pennsylvania   | 52                         | 61                         | 51                         | 0.7                 | 2.0                | 2.1                |
| Other <sup>6</sup>   | 957                        | 811                        | 672                        | 13.2                | 26.8               | 27.1               |
| Total United States  | 1,672                      | 1,510                      | 1,267                      | 23.0                | 49.8               | 51.1               |
| International  | 2                          | –                          | –                          | –                   | –                  | –                  |
| Total excluding other loans  | 2,975                      | 2,649                      | 2,192                      | 41.0                | 87.4               | 88.4               |
| Other loans <sup>7</sup>   | (12)                       | (19)                       | (26)                       | (0.1)               | (0.6)              | (1.1)              |
| Total Stage 3 provision for credit losses (impaired)                                       | 2,963                      | 2,630                      | 2,166                      | 40.9                | 86.8               | 87.3               |
| Stage 1 and 2 provision for credit losses  | 4,279                      | 399                        | 314                        | 59.1                | 13.2               | 12.7               |
| <b>Total provision for credit losses</b>   | <b>\$ 7,242</b>            | <b>\$ 3,029</b>            | <b>\$ 2,480</b>            | <b>100.0%</b>       | <b>100.0%</b>      | <b>100.0%</b>      |
| <b>Provision for credit losses as a % of average net loans and acceptances<sup>6</sup></b> | <b>October 31<br/>2020</b> | <b>October 31<br/>2019</b> | <b>October 31<br/>2018</b> |                     |                    |                    |
| <b>Canada</b>  |                            |                            |                            |                     |                    |                    |
| Residential mortgages  | 0.01%                      | 0.01%                      | 0.01%                      |                     |                    |                    |
| Credit card, consumer instalment and other personal  | 0.66                       | 0.65                       | 0.63                       |                     |                    |                    |
| Business and government  | 0.22                       | 0.13                       | 0.04                       |                     |                    |                    |
| Total Canada   | 0.27                       | 0.25                       | 0.21                       |                     |                    |                    |
| <b>United States</b>   |                            |                            |                            |                     |                    |                    |
| Residential mortgages  | 0.03                       | 0.03                       | 0.04                       |                     |                    |                    |
| Credit card, consumer instalment and other personal  | 2.10                       | 2.28                       | 2.18                       |                     |                    |                    |
| Business and government  | 0.26                       | 0.10                       | 0.01                       |                     |                    |                    |
| Total United States  | 0.70                       | 0.69                       | 0.63                       |                     |                    |                    |
| <b>International</b>   | <b>0.10</b>                | <b>–</b>                   | <b>–</b>                   |                     |                    |                    |
| Total excluding other loans  | 0.41                       | 0.39                       | 0.34                       |                     |                    |                    |
| Other loans  | (7.10)                     | (5.29)                     | (4.97)                     |                     |                    |                    |
| Total Stage 3 provision for credit losses (impaired)                                       | 0.41                       | 0.39                       | 0.34                       |                     |                    |                    |
| Stage 1 and 2 provision for credit losses  | 0.59                       | 0.06                       | 0.05                       |                     |                    |                    |
| <b>Total provision for credit losses as a % of average net loans and acceptances</b>       | <b>0.99%</b>               | <b>0.44%</b>               | <b>0.39%</b>               |                     |                    |                    |

<sup>1</sup> Primarily based on the geographic location of the customer's address.

<sup>2</sup> Includes loans that are measured at FVOCI.

<sup>3</sup> Includes customers' liability under acceptances.

<sup>4</sup> The territories are included as follows: Yukon is included in British Columbia; Nunavut is included in Ontario; and Northwest Territories is included in the Prairies region.

<sup>5</sup> The states included in New England are as follows: Connecticut, Maine, Massachusetts, New Hampshire, and Vermont.

<sup>6</sup> Other includes PCL attributable to other states/regions including those outside TD's core U.S. geographic footprint.

<sup>7</sup> Other loans include ACI.

## SOVEREIGN RISK

The following table provides a summary of the Bank's credit exposure to certain European countries, including Greece, Italy, Ireland, Portugal, and Spain (GIIPS).

| TABLE 3 6 EXPOSURE TO EUROPE – Total Net Exposure by Country and Counterparty |                                    |                  |                 |                  |   |                 |                  |                  |   |                  |                 |                  |                             |
|---|------------------------------------|------------------|-----------------|------------------|---|-----------------|------------------|------------------|---|------------------|-----------------|------------------|-----------------------------|
| (millions of Canadian dollars)  |                                    |                  |                 |                  |   |                 |                  |                  |   |                  |                 |                  | As at                       |
| Country   | Loans and commitments <sup>1</sup> |                  |                 |                  | Derivatives, repos, and securities lending <sup>2</sup> |                 |                  |                  | Trading and investment portfolio <sup>3,4</sup> |                  |                 |                  | Total Exposure <sup>5</sup> |
|   | Corporate                          | Sovereign        | Financial       | Total            | Corporate   | Sovereign       | Financial        | Total            | Corporate                                       | Sovereign        | Financial       | Total            |                             |
| October 31, 2020  |                                    |                  |                 |                  |   |                 |                  |                  |   |                  |                 |                  |                             |
| <b>GIIPS</b>  |                                    |                  |                 |                  |   |                 |                  |                  |   |                  |                 |                  |                             |
| Greece  | \$ –                               | \$ –             | \$ –            | \$ –             | \$ –  | \$ –            | \$ –             | \$ –             | \$ –  | \$ –             | \$ –            | \$ –             | \$ –                        |
| Italy   | –                                  | –                | 10              | 10               | –   | –               | 3                | 3                | 17  | –                | 17              | 34               | 47                          |
| Ireland   | –                                  | –                | 320             | 320              | 11  | –               | 331              | 342              | –   | –                | 21              | 21               | 683                         |
| Portugal  | –                                  | –                | –               | –                | –   | 86              | 24               | 110              | 13  | –                | –               | 13               | 123                         |
| Spain   | –                                  | –                | 89              | 89               | –   | –               | 86               | 86               | 4   | 715              | 38              | 757              | 932                         |
| <b>Total GIIPS</b>  | –                                  | –                | 419             | 419              | 11  | 86              | 444              | 541              | 34  | 715              | 76              | 825              | 1,785                       |
| <b>Rest of Europe</b>   |                                    |                  |                 |                  |   |                 |                  |                  |   |                  |                 |                  |                             |
| Austria   | –                                  | –                | 18              | 18               | 3   | 122             | 33               | 158              | 5   | 1,266            | 9               | 1,280            | 1,456                       |
| Belgium   | 266                                | –                | 189             | 455              | 824   | 30              | 175              | 1,029            | 40  | 320              | –               | 360              | 1,844                       |
| Denmark   | –                                  | 273              | 1               | 274              | –   | 95              | 480              | 575              | –   | 410              | 40              | 450              | 1,299                       |
| Finland   | –                                  | 252              | 9               | 261              | –   | 52              | 63               | 115              | –   | 1,054            | 16              | 1,070            | 1,446                       |
| France  | 591                                | 1,024            | 962             | 2,577            | 55  | 1,075           | 1,253            | 2,383            | 109   | 4,789            | 466             | 5,364            | 10,324                      |
| Germany   | 1,481                              | 494              | 374             | 2,349            | 895   | 697             | 725              | 2,317            | 249   | 9,691            | 30              | 9,970            | 14,636                      |
| Netherlands   | 609                                | 275              | 536             | 1,420            | 383   | 179             | 1,086            | 1,648            | 29  | 2,635            | 220             | 2,884            | 5,952                       |
| Norway  | –                                  | 365              | 29              | 394              | –   | 439             | 42               | 481              | 5   | 708              | 439             | 1,152            | 2,027                       |
| Sweden  | –                                  | –                | 67              | 67               | –   | 109             | 174              | 283              | 4   | 1,784            | 781             | 2,569            | 2,919                       |
| Switzerland   | 1,163                              | 151              | 331             | 1,645            | 327   | 19              | 856              | 1,202            | 16  | –                | 162             | 178              | 3,025                       |
| United Kingdom  | 5,333                              | 9,797            | 760             | 15,890           | 1,592   | 847             | 8,424            | 10,863           | 93  | 479              | 526             | 1,098            | 27,851                      |
| Other <sup>6</sup>  | –                                  | –                | 108             | 108              | 9   | 108             | 219              | 336              | –   | 20               | –               | 20               | 464                         |
| <b>Total Rest of Europe</b>   | <b>9,443</b>                       | <b>12,631</b>    | <b>3,384</b>    | <b>25,458</b>    | <b>4,088</b>  | <b>3,772</b>    | <b>13,530</b>    | <b>21,390</b>    | <b>550</b>                                      | <b>23,156</b>    | <b>2,689</b>    | <b>26,395</b>    | <b>73,243</b>               |
| <b>Total Europe</b>   | <b>\$ 9,443</b>                    | <b>\$ 12,631</b> | <b>\$ 3,803</b> | <b>\$ 25,877</b> | <b>\$ 4,099</b>   | <b>\$ 3,858</b> | <b>\$ 13,974</b> | <b>\$ 21,931</b> | <b>\$ 584</b>                                   | <b>\$ 23,871</b> | <b>\$ 2,765</b> | <b>\$ 27,220</b> | <b>\$ 75,028</b>            |

<sup>1</sup> Exposures include interest-bearing deposits with banks and are presented net of impairment charges where applicable. There were no impairment charges for European exposures as at October 31, 2020, or October 31, 2019.

<sup>2</sup> Exposures are calculated on a fair value basis and are net of collateral. Total market value of pledged collateral is \$1.5 billion (October 31, 2019 – \$1.1 billion) for GIIPS and \$82.3 billion for the rest of Europe (October 31, 2019 – \$84.5 billion). Derivatives are presented as net exposures where there is an International Swaps and Derivatives Association master netting agreement.

<sup>3</sup> Trading and investment portfolio includes deposits. Trading exposures are net of eligible short positions.

<sup>4</sup> The fair values of the GIIPS exposures in Level 3 in the trading and investment portfolio were not significant as at October 31, 2020 and October 31, 2019.

<sup>5</sup> This quarter the Bank had nil related notional protection purchased through CDS. (As at October 31, 2019, exposures did not include \$26 million notional amount of protection the Bank purchased through CDS).

<sup>6</sup> Other European exposure is distributed across 12 countries (October 31, 2019 – 8 countries), each of which has a net exposure including loans and commitments, derivatives, repos and securities lending, and trading and investment portfolio below \$1 billion as at October 31, 2020.

**TABLE 3 6 EXPOSURE TO EUROPE – Total Net Exposure by Country and Counterparty** (continued)

(millions of Canadian dollars)

As at

| Country                     | Loans and commitments <sup>1</sup> |           |           |           | Derivatives, repos, and securities lending <sup>2</sup> |           |           |           | Trading and investment portfolio <sup>3,4</sup> |           |           |           | Total Exposure <sup>5</sup> |
|-----------------------------|------------------------------------|-----------|-----------|-----------|---|-----------|-----------|-----------|---|-----------|-----------|-----------|-----------------------------|
|                             | Corporate                          | Sovereign | Financial | Total     | Corporate   | Sovereign | Financial | Total     | Corporate                                       | Sovereign | Financial | Total     |                             |
|                             |                                    |           |           |           |   |           |           |           |   |           |           |           | October 31, 2019            |
| <b>GIIPS</b>                |                                    |           |           |           |   |           |           |           |   |           |           |           |                             |
| Greece                      | \$ –                               | \$ –      | \$ –      | \$ –      | \$ –  | \$ –      | \$ –      | \$ –      | \$ –  | \$ –      | \$ –      | \$ –      | \$ –                        |
| Italy                       | –                                  | –         | 10        | 10        | –   | –         | 27        | 27        | 13  | –         | 6         | 19        | 56                          |
| Ireland                     | –                                  | –         | 298       | 298       | 14  | –         | 311       | 325       | –   | –         | 1         | 1         | 624                         |
| Portugal                    | –                                  | –         | –         | –         | –   | 56        | 1         | 57        | 2   | –         | –         | 2         | 59                          |
| Spain                       | –                                  | –         | 116       | 116       | –   | –         | 125       | 125       | 25  | 594       | 56        | 675       | 916                         |
| <b>Total GIIPS</b>          | –                                  | –         | 424       | 424       | 14  | 56        | 464       | 534       | 40  | 594       | 63        | 697       | 1,655                       |
| <b>Rest of Europe</b>       |                                    |           |           |           |   |           |           |           |   |           |           |           |                             |
| Austria                     | –                                  | –         | 18        | 18        | 4   | 61        | 16        | 81        | 1   | 668       | –         | 669       | 768                         |
| Belgium                     | 263                                | –         | 189       | 452       | 803   | 12        | 511       | 1,326     | 10  | 82        | 5         | 97        | 1,875                       |
| Denmark                     | –                                  | 92        | –         | 92        | 2   | 65        | 283       | 350       | 4   | 464       | 49        | 517       | 959                         |
| Finland                     | –                                  | 77        | 9         | 86        | –   | 49        | 141       | 190       | –   | 969       | 29        | 998       | 1,274                       |
| France                      | 576                                | 1,163     | 811       | 2,550     | 23  | 505       | 2,131     | 2,659     | 162   | 3,508     | 244       | 3,914     | 9,123                       |
| Germany                     | 1,272                              | 520       | 364       | 2,156     | 683   | 832       | 1,163     | 2,678     | 295   | 8,662     | 139       | 9,096     | 13,930                      |
| Netherlands                 | 485                                | 392       | 236       | 1,113     | 412   | 477       | 687       | 1,576     | 72  | 3,096     | 361       | 3,529     | 6,218                       |
| Norway                      | –                                  | 397       | 31        | 428       | 1   | 307       | 38        | 346       | 3   | 576       | 678       | 1,257     | 2,031                       |
| Sweden                      | –                                  | –         | 27        | 27        | –   | 193       | 109       | 302       | 20  | 1,433     | 651       | 2,104     | 2,433                       |
| Switzerland                 | 664                                | 58        | 324       | 1,046     | 363   | –         | 981       | 1,344     | 19  | –         | 144       | 163       | 2,553                       |
| United Kingdom              | 3,227                              | 6,736     | 717       | 10,680    | 1,457   | 693       | 7,889     | 10,039    | 155   | 983       | 1,656     | 2,794     | 23,513                      |
| Other <sup>6</sup>          | –                                  | –         | 116       | 116       | 11  | 100       | 489       | 600       | 2   | 35        | 10        | 47        | 763                         |
| <b>Total Rest of Europe</b> | 6,487                              | 9,435     | 2,842     | 18,764    | 3,759   | 3,294     | 14,438    | 21,491    | 743   | 20,476    | 3,966     | 25,185    | 65,440                      |
| <b>Total Europe</b>         | \$ 6,487                           | \$ 9,435  | \$ 3,266  | \$ 19,188 | \$ 3,773  | \$ 3,350  | \$ 14,902 | \$ 22,025 | \$ 783  | \$ 21,070 | \$ 4,029  | \$ 25,882 | \$ 67,095                   |

<sup>1</sup> Exposures include interest-bearing deposits with banks and are presented net of impairment charges where applicable. There were no impairment charges for European exposures as at October 31, 2020, or October 31, 2019.

<sup>2</sup> Exposures are calculated on a fair value basis and are net of collateral. Total market value of pledged collateral is \$1.5 billion (October 31, 2019 – \$1.1 billion) for GIIPS and \$82.3 billion for the rest of Europe (October 31, 2019 – \$84.5 billion). Derivatives are presented as net exposures where there is an International Swaps and Derivatives Association master netting agreement.

<sup>3</sup> Trading and investment portfolio includes deposits. Trading exposures are net of eligible short positions.

<sup>4</sup> The fair values of the GIIPS exposures in Level 3 in the trading and investment portfolio were not significant as at October 31, 2020 and October 31, 2019.

<sup>5</sup> This quarter the Bank had nil related notional protection purchased through CDS. (As at October 31, 2019, exposures did not include \$26 million notional amount of protection the Bank purchased through CDS).

<sup>6</sup> Other European exposure is distributed across 12 countries (October 31, 2019 – 8 countries), each of which has a net exposure including loans and commitments, derivatives, repos and securities lending, and trading and investment portfolio below \$1 billion as at October 31, 2020.

Of the Bank's European exposure, approximately 97% (October 31, 2019 – 97%) is to counterparties in countries rated either Aa3 or better by Moody's Investor Services (Moody's) or AA or better by Standard & Poor's (S&P), with the majority of this exposure to the sovereigns themselves or to well rated, systemically important banks in these countries. Derivatives and securities repurchase transactions are completed on a collateralized basis. The vast majority of derivatives exposure is offset by cash collateral while the repurchase transactions are backed largely by government securities rated AA or better, and cash. The Bank also takes a limited amount of exposure to well rated corporate issuers in Europe where the Bank also does business with their related entities in North America.

In addition to the European exposure identified above, the Bank also has \$14.8 billion (October 31, 2019 – \$14.0 billion) of exposure to supranational entities with European sponsorship and \$6.2 billion (October 31, 2019 – \$2.9 billion) of indirect exposure to European collateral from non-European counterparties related to repurchase and securities lending transactions that are margined daily.

As part of the Bank's usual credit risk and exposure monitoring processes, all exposures are reviewed on a regular basis. European exposures are reviewed monthly or more frequently as circumstances dictate and are periodically stress tested to identify and understand any potential vulnerabilities. Based on the most recent reviews, all European exposures are considered manageable.

GROUP FINANCIAL CONDITION

# Capital Position

| TABLE 37 CAPITAL STRUCTURE AND RATIOS – Basel III   |                   |                   |
|---|-------------------|-------------------|
| (millions of Canadian dollars, except as noted)   |                   |                   |
|   | 2020              | 2019              |
| <b>Common Equity Tier 1 Capital</b>   |                   |                   |
| Common shares plus related contributed surplus  | \$ 22,570         | \$ 21,828         |
| Retained earnings   | 53,845            | 49,497            |
| Accumulated other comprehensive income  | 13,437            | 10,581            |
| <b>Common Equity Tier 1 Capital before regulatory adjustments</b>   | <b>89,852</b>     | <b>81,906</b>     |
| <b>Common Equity Tier 1 Capital regulatory adjustments</b>  |                   |                   |
| Goodwill (net of related tax liability) <sup>1</sup>  | (17,019)          | (19,712)          |
| Intangibles (net of related tax liability)  | (2,030)           | (2,389)           |
| Deferred tax assets excluding those arising from temporary differences  | (177)             | (245)             |
| Cash flow hedge reserve   | (3,720)           | (1,389)           |
| Shortfall of provisions to expected losses  | –                 | (1,148)           |
| Gains and losses due to changes in own credit risk on fair valued liabilities   | (57)              | (132)             |
| Defined benefit pension fund net assets (net of related tax liability)  | (9)               | (13)              |
| Investment in own shares  | (36)              | (22)              |
| Non-significant investments in the capital of banking, financial, and insurance entities, net of eligible short positions (amount above 10% threshold) <sup>2</sup>   | (6,321)           | –                 |
| Significant investments in the common stock of banking, financial, and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold) <sup>2</sup> | –                 | (1,814)           |
| Other deductions or regulatory adjustments to CET1 as determined by OSFI <sup>3</sup>   | 2,133             | –                 |
| <b>Total regulatory adjustments to Common Equity Tier 1 Capital</b>   | <b>(27,236)</b>   | <b>(26,864)</b>   |
| <b>Common Equity Tier 1 Capital</b>   | <b>62,616</b>     | <b>55,042</b>     |
| <b>Additional Tier 1 Capital instruments</b>  |                   |                   |
| Directly issued qualifying Additional Tier 1 instruments plus stock surplus   | 5,647             | 5,795             |
| Directly issued capital instruments subject to phase out from Additional Tier 1   | 1,190             | 1,196             |
| <b>Additional Tier 1 Capital instruments before regulatory adjustments</b>  | <b>6,837</b>      | <b>6,991</b>      |
| <b>Additional Tier 1 Capital instruments regulatory adjustments</b>   |                   |                   |
| Non-significant investments in the capital of banking, financial, and insurance entities, net of eligible short positions (amount above 10% threshold)  | (12)              | –                 |
| Significant investments in the capital of banking, financial, and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions  | (350)             | (350)             |
| <b>Total regulatory adjustments to Additional Tier 1 Capital</b>  | <b>(362)</b>      | <b>(350)</b>      |
| <b>Additional Tier 1 Capital</b>  | <b>6,475</b>      | <b>6,641</b>      |
| <b>Tier 1 Capital</b>   | <b>69,091</b>     | <b>61,683</b>     |
| <b>Tier 2 Capital instruments and provisions</b>  |                   |                   |
| Directly issued qualifying Tier 2 instruments plus related stock surplus  | 11,277            | 10,527            |
| Directly issued capital instruments subject to phase out from Tier 2  | 160               | 198               |
| Collective allowances   | 509               | 1,874             |
| <b>Tier 2 Capital before regulatory adjustments</b>   | <b>11,946</b>     | <b>12,599</b>     |
| <b>Tier 2 regulatory adjustments</b>  |                   |                   |
| Investment in own Tier 2 instruments  | –                 | –                 |
| Non-significant investments in the capital of banking, financial, and insurance entities, net of eligible short positions (amount above 10% threshold) <sup>4</sup>   | (856)             | –                 |
| Significant investments in the capital of banking, financial, and insurance entities that are outside consolidation, net of eligible short positions  | (160)             | (160)             |
| <b>Total regulatory adjustments to Tier 2 Capital</b>   | <b>(1,016)</b>    | <b>(160)</b>      |
| <b>Tier 2 Capital</b>   | <b>10,930</b>     | <b>12,439</b>     |
| <b>Total Capital</b>  | <b>\$ 80,021</b>  | <b>\$ 74,122</b>  |
| <b>Risk-weighted assets</b>   | <b>\$ 478,909</b> | <b>\$ 455,977</b> |
| <b>Capital Ratios and Multiples<sup>5</sup></b>   |                   |                   |
| Common Equity Tier 1 Capital (as percentage of risk-weighted assets)  | 13.1%             | 12.1%             |
| Tier 1 Capital (as percentage of risk-weighted assets)  | 14.4              | 13.5              |
| Total Capital (as percentage of risk-weighted assets)   | 16.7              | 16.3              |
| Leverage ratio <sup>6</sup>   | 4.5               | 4.0               |

<sup>1</sup> Goodwill deduction decreased due to the sale of the investment in TD Ameritrade.  
<sup>2</sup> Significant investment deduction was eliminated due to the sale of the investment in TD Ameritrade and the non-significant investment deduction increased due to the investment in Schwab.  
<sup>3</sup> Represents ECL transitional arrangements provided by OSFI. Refer to the “OSFI’s Capital Requirements under Basel III” within the “Capital Position” section of this document for additional details.

<sup>4</sup> Includes other TLAC-eligible instruments issued by global systemically important banks (G-SIBs) and Canadian domestic systemically important banks (D-SIBs) that are outside the scope of regulatory consolidation, where the institution does not own more than 10% of the issued common share capital of the entity.  
<sup>5</sup> The CET1, Tier 1, Total Capital and Leverage ratios excluding the ECL transitional arrangements are 12.6%, 14.0%, 16.7%, and 4.4%, respectively.  
<sup>6</sup> The Leverage ratio is calculated as Tier 1 Capital divided by leverage exposure, as defined.

## THE BANK'S CAPITAL MANAGEMENT OBJECTIVES

The Bank's capital management objectives are:

- To be an appropriately capitalized financial institution as determined by:
  - the Bank's Risk Appetite Statement (RAS);
  - capital requirements defined by relevant regulatory authorities; and
  - the Bank's internal assessment of capital requirements, including stress test analysis, consistent with the Bank's risk profile and risk tolerance levels.
- To have the most economically achievable weighted-average cost of capital, consistent with preserving the appropriate mix of capital elements to meet targeted capitalization levels.
- To ensure ready access to sources of appropriate capital, at reasonable cost, in order to:
  - insulate the Bank from unexpected loss events; and
  - support and facilitate business growth and/or acquisitions consistent with the Bank's strategy and risk appetite.
- To support strong external debt ratings, in order to manage the Bank's overall cost of funds and to maintain accessibility to required funding.

These objectives are applied in a manner consistent with the Bank's overall objective of providing a satisfactory return on shareholders' equity.

## CAPITAL SOURCES

The Bank's capital is primarily derived from common shareholders and retained earnings. Other sources of capital include the Bank's preferred shareholders and holders of the Bank's subordinated debt.

## CAPITAL MANAGEMENT

The Treasury and Balance Sheet Management (TBSM) group manages capital for the Bank and is responsible for forecasting and monitoring compliance with capital targets. The Board of Directors (the "Board") oversees capital adequacy risk management.

The Bank continues to hold sufficient capital levels to ensure that flexibility is maintained to grow operations, both organically and through strategic acquisitions. The strong capital ratios are the result of the Bank's internal capital generation, management of the balance sheet, and periodic issuance of capital securities.

## ECONOMIC CAPITAL

Economic capital is the Bank's internal measure of capital requirements and is one of the key components in the Bank's internal assessment of capital adequacy. Economic capital is comprised of both risk-based capital required to fund losses that could occur under extremely adverse economic or operational conditions and investment capital utilized to fund acquisitions or investments to support future earnings growth.

The Bank uses internal models to determine the amount of risk-based capital required to support the risks resulting from the Bank's business operations. Characteristics of these models are described in the "Managing Risk" section of this document. The objective of the Bank's economic capital framework is to hold risk-based capital to cover unexpected losses in a manner consistent with the Bank's capital management objectives.

The Bank operates its capital regime under the Basel Capital Framework. Consequently, in addition to addressing Pillar 1 risks covering credit risk, market risk, and operational risk, the Bank's economic capital framework captures other material Pillar 2 risks including non-trading market risk for the retail portfolio (interest rate risk in the banking book), additional credit risk due to concentration (commercial and wholesale portfolios) and risks classified as "Other", namely business risk, insurance risk, and risks associated with the Bank's significant investments. The framework also captures diversification benefits across risk types and business segments.

Please refer to the "Economic Capital and Risk-Weighted Assets by Segment" section for a business segment breakdown of the Bank's economic capital.

## REGULATORY CAPITAL

Capital requirements of the Basel Committee on Banking Supervision (BCBS) are commonly referred to as Basel III. Under Basel III, Total Capital consists of three components, namely CET1, Additional Tier 1, and Tier 2 Capital. Risk sensitive regulatory capital ratios are calculated by dividing CET1, Tier 1, and Total Capital by RWA, inclusive of any minimum requirements outlined under the regulatory floor. In 2015, Basel III implemented a non-risk sensitive leverage ratio to act as a supplementary measure to the risk-sensitive capital requirements. The objective of the leverage ratio is to constrain the build-up of excess leverage in the banking sector. The leverage ratio is calculated by dividing Tier 1 Capital by leverage exposure which is primarily comprised of on-balance sheet assets with adjustments made to derivative and securities financing transaction exposures, and credit equivalent amounts of off-balance sheet exposures.

## OSFI's Capital Requirements under Basel III

OSFI's Capital Adequacy Requirements (CAR) guideline details how the Basel III capital rules apply to Canadian banks.

Effective January 1, 2013, all newly issued non-common Tier 1 and Tier 2 Capital instruments must include non-viability contingent capital (NVCC) provisions to qualify as regulatory capital. NVCC provisions require the conversion of non-common capital instruments into a variable number of common shares of the Bank upon the occurrence of a trigger event as defined in the guidance. Existing non-common Tier 1 and Tier 2 capital instruments which do not include NVCC provisions are non-qualifying capital instruments and are subject to a phase-out period which began in 2013 and ends in 2022.

The CAR guideline sets the minimum CET1, Tier 1, and Total Capital ratios at 4.5%, 6%, and 8%, respectively. OSFI expects Canadian banks to include an additional capital conservation buffer of 2.5%, effectively raising the CET1, Tier 1 Capital, and Total Capital ratio minimum requirements to 7%, 8.5%, and 10.5%, respectively.

In March 2013, OSFI designated the six major Canadian banks as Domestic Systemically Important Banks (D-SIBs), for which a 1% common equity capital surcharge is in effect from January 1, 2016. As a result, the six Canadian banks designated as D-SIBs, including TD, are required to meet Pillar 1 target CET1, Tier 1, and Total Capital ratios of 8%, 9.5%, and 11.5%, respectively.

At the discretion of OSFI, a common equity countercyclical capital buffer (CCB) within a range of 0% to 2.5% may be imposed. The primary objective of the CCB is to protect the banking sector against future potential losses resulting from periods of excess aggregate credit growth that have often been associated with the build-up of system-wide risk. The CCB is an extension of the capital conservation buffer and must be met with CET1 capital. The CCB is calculated using the weighted-average of the buffers deployed in Canada and across BCBS member jurisdictions and selected non-member jurisdictions to which the bank has private sector credit exposures. Due to COVID-19, several foreign jurisdictions have released, reduced or delayed planned increases in their CCBs. Canada's CCB remains unchanged at 0%.

Effective November 1, 2017, OSFI required D-SIBs and foreign bank subsidiaries in Canada to comply with the CCB regime, phased-in according to the transitional arrangements. As a result, the maximum countercyclical buffer relating to foreign private sector credit exposures was capped at 1.25% of total RWA in the first quarter of 2017 and increases each subsequent year by an additional 0.625%, to reach its final maximum of 2.5% of total RWA in the first quarter of 2019. As at October 31, 2020, the CCB is only applicable to private sector credit exposures located in Hong Kong SAR, Luxembourg and Norway. Based on the allocation of exposures and buffers currently in place in these countries, the Bank's countercyclical buffer requirement is 0% as at October 31, 2020.

On June 25, 2018, OSFI provided greater transparency related to a previously undisclosed Pillar 2 CET1 capital buffer through the introduction of the public Domestic Stability Buffer (DSB). The DSB is held by D-SIBs against Pillar 2 risks associated with systemic vulnerabilities including, but not limited to: i) Canadian consumer indebtedness; ii) asset imbalances in the Canadian market; and iii) Canadian institutional indebtedness. The level of the buffer ranges between 0% and 2.5% of total RWA and must be met with CET1 Capital. At a minimum, OSFI will review the buffer semi-annually and any changes will be made public. A breach of the buffer will not automatically constrain capital distributions; however, OSFI will require a remediation plan. On March 13, 2020, OSFI announced that the DSB, previously set to increase to 2.25% effective April 30, 2020, was being lowered to 1.00% effective immediately and would not be increased for at least 18 months from March 13, 2020. On June 23, 2020, OSFI announced that the DSB will remain at 1.00% of total risk-weighted assets, unchanged from the level set on March 13, 2020, as part of OSFI's response to COVID-19. Inclusive of the 1.00% DSB, the CET1 regulatory minimum is 9.00%. These actions were undertaken to support D-SIBs' ability to supply credit to the economy during an expected period of disruption related to COVID-19 and market conditions. OSFI has encouraged banks to use the additional lending capacity to support Canadian households and businesses and has set the expectation for all federally regulated financial institutions that dividend increases and share buybacks should be halted for the time being.

Effective in the second quarter of 2018, OSFI implemented a revised methodology for calculating the regulatory capital floor. The revised floor is based on the Basel II standardized approach, with the floor factor transitioned in over three quarters. The floor was fully transitioned to a factor of 75% in the fourth quarter of fiscal 2018. As noted below, the floor factor was lowered to 70%, effective April 9, 2020. The Bank is not currently constrained by the capital floor.

In the first quarter of 2019, the Bank implemented the revised CAR guidelines related to the domestic implementation of the standardized approach for measuring counterparty credit risk, capital requirements for bank exposures to central counterparties, as well as revisions to the securitization framework. On November 1, 2019, the one-year grandfathering of the capital treatment eliminating the initial impact of the revisions to the securitization framework expired.

The leverage ratio is calculated as per OSFI's Leverage Requirements guideline and has a regulatory minimum requirement of 3%.

On September 23, 2018, the Canadian Bail-in regime came into effect, including OSFI's Total Loss Absorbing Capacity (TLAC) guideline. Under this guideline, the Bank is required to meet supervisory risk-based TLAC and TLAC leverage ratio targets by November 1, 2021. As of September 2018, the targets were 23.0% of RWA for the risk-based TLAC ratio, inclusive of the 1.50% DSB effective at that time, and 6.75% for the TLAC leverage ratio. With the changes to the DSB described above, the Bank will be required to meet a risk-based TLAC target ratio of 22.5% of RWA, inclusive of the 1.00% DSB if it is still in effect, by November 1, 2021.

In July 2019, in consideration of the final Basel III revisions published by the BCBS in December 2017, OSFI published guidance related to the capital requirements for operational risk. Banks currently approved to use the Advanced Measurement Approach (AMA) will be required to use a revised Basel III standardized approach when the revised requirements are implemented in Canada. In January 2020, OSFI moved the implementation from the first quarter of 2021 to the first quarter of 2022 to coincide with the implementation of the final Basel III credit risk and leverage ratio requirements and provided a transition period for fiscal 2020 through to 2022, during which time banks currently approved to use AMA are required to report operational risk capital using the current standardized approach.

On November 22, 2019, the Bank was designated as a Global Systemically Important Bank (G-SIB) by the Financial Stability Board (FSB). The Bank maintained its G-SIB status when the FSB published the 2020 list of G-SIBs on November 11, 2020. As a result of the designation, the Bank is subject to an additional loss absorbency requirement (CET1 as a percentage of RWA) of 1% under applicable FSB member authority requirements; however, in accordance with OSFI's CAR guideline, for Canadian banks designated as a G-SIB, the higher of the D-SIB and G-SIB surcharges will apply. As the D-SIB surcharge is currently equivalent to the 1% G-SIB additional common equity ratio requirement, the Bank's G-SIB designation has no additional impact on the Bank's minimum CET1 regulatory requirements, as set forth above. For further detail, please refer to the "Global Systemically Important Banks Designation and Disclosures" section of the Bank's 2020 Annual Report.

In the second quarter of 2020, OSFI introduced a number of measures to support D-SIBs' ability to supply credit to the economy during an expected period of disruption related to COVID-19 and market conditions. Measures with immediate effect are summarized below. Measures that relate to future regulatory capital requirements are summarized in the "Future Regulatory Capital Developments" section.

- On March 13, 2020, as noted above, OSFI lowered the DSB to 1.00%.
- On March 27, 2020, OSFI announced the following additional measures:
  - Under regulatory capital requirements, bank loans subject to payment deferrals, such as mortgage loans, small business loans, retail loans and mid-market commercial loans will continue to be treated as performing loans under the CAR Guideline. Deposit-Taking Institutions (DTIs) should continue to assess the credit quality of these borrowers and follow sound credit risk management practices. This temporary capital treatment will remain in place for the duration of the payment deferral, up to a maximum of 6 months.
  - OSFI announced that transitional arrangements for ECL provisioning available under the Basel Framework would be introduced, with details on the calculation clarified further on April 9, 2020, as discussed below.
  - On a temporary basis, institutions subject to market risk capital requirements and using internal models are permitted to reduce the stressed Value-at-Risk (VaR) multiplier, that they were subject to at the end of the last fiscal quarter, by two. This means that the stressed VaR multipliers will temporarily not be subject to a minimum value of three.
  - Institutions are expected to remove hedges of Funding Valuation Adjustment (FVA) from the calculation of market risk capital to address the asymmetry in the existing rule where these hedges of FVA are included, while the underlying exposures to FVA are not. This removal was made effective at the beginning of the second fiscal quarter of 2020.
  - OSFI issued guidance on the capital treatment for exposures acquired through new Government of Canada programs referenced in "The Bank's Response to COVID-19" section of this document. The new CEBA Program is funded by the Government of Canada, and the loan exposures within this program can be excluded from the risk-based capital ratios calculated under the CAR Guideline and from the leverage ratio calculated under the LR Guideline. For the EDC Business Credit Availability Program, the government-guaranteed portion of the loan is treated as a sovereign exposure, with the remaining portion treated as a loan to the borrower. The entire amount of the loan is included in the leverage ratio calculation.



- On April 9, 2020, OSFI announced the following additional measures:
  - Guidance was provided regarding the calculation of the transitional adjustment to capital for ECL provisioning. The adjustment allows a portion of the increase in Stage 1 and Stage 2 allowances relative to a baseline level to be included in CET1 capital, rather than Tier 2 Capital, as the CAR guideline specifies. The baseline level is the sum of Stage 1 and Stage 2 allowances as at the first quarter of 2020 (for October year-end DTIs). This increase is tax effected and is subject to a scaling factor, which is set at 70% in fiscal 2020, 50% in fiscal 2021, and 25% in fiscal 2022. As part of their Pillar 3 regulatory capital disclosures, DTIs are required to disclose the transitional scalar applied during the reporting period, as well as their CET1, Tier 1 Capital, Total Capital, Leverage and TLAC ratios had the transitional arrangement not been applied.
  - DTIs can temporarily exclude exposures from central bank reserves and sovereign-issued securities that qualify as High Quality Liquid Assets (HQLA) under the Liquidity Adequacy Requirements (LAR) Guideline from the leverage ratio measure. This treatment is effective immediately and will remain in place until April 30, 2021. On November 5, 2020, OSFI extended this temporary exclusion treatment to December 31, 2021. OSFI encourages institutions to use the additional lending capacity resulting from the leverage ratio exclusions to support lending and financial intermediation activities and expects this not to be distributed (e.g. as dividends or bonus payments).
  - The capital floor factor used in the Internal Ratings-Based (IRB) approach to credit risk was lowered from 75% to 70%, effective immediately, and is expected to stay in place until the domestic implementation of the Basel III capital floor in the first quarter of 2023.
- On April 16, 2020, OSFI published a series of frequently asked questions and answers (FAQs) on regulatory reporting requirements and the measures it had announced to address issues stemming from COVID-19. Since then, OSFI has continued to add to its FAQs as new questions arise.
- On April 23, 2020, OSFI published guidance in its FAQs on the capital treatment for users of the Boston Federal Reserve's PPP Lending Facility, clarifying that PPP loans pledged under this facility can be excluded from the risk-based capital and leverage ratios.

During the third quarter of 2020, the Bank transitioned the U.S. Non-Retail portfolios from the Standardized Approach to the Advanced Internal Ratings-Based (AIRB) Approach for measuring credit risk RWA. As a result of this transition, the increase in Stage 1 and Stage 2 allowances allocated to the AIRB approach relative to the Q1 2020 baseline amount was capped at the total increase in Stage 1 and Stage 2 allowances reported by the Bank, for the purpose of the OSFI ECL provisioning transitional adjustment to CET1 capital that would otherwise be included in Tier 2 capital.

On August 31, 2020, OSFI published guidance on the phase out of the special capital treatment of loans subject to payment deferrals. Loans granted payment deferrals:

- before August 31 will continue to be treated as performing loans under the CAR Guideline for the duration of the deferral, up to a maximum of 6 calendar months from the effective date of the deferral;
- after August 30 and on or before September 30 will be treated as performing loans under the CAR Guideline for the duration of the deferral, up to a maximum of 3 calendar months from the approval date of the deferral; and
- after September 30, 2020 will not be eligible for the special capital treatment.

### **Capital Position and Capital Ratios**

The Basel framework allows qualifying banks to determine capital levels consistent with the way they measure, manage, and mitigate risks. It specifies methodologies for the measurement of credit, trading market, and operational risks. The Bank uses the AIRB approach to credit risk for all material portfolios. In the third quarter of 2020, OSFI approved the Bank to calculate the non-retail portfolio credit RWA in the U.S. Retail segment using the AIRB approach.

For accounting purposes, IFRS is followed for consolidation of subsidiaries and joint ventures. For regulatory capital purposes, all the subsidiaries of the Bank are consolidated except for insurance subsidiaries which are deconsolidated and follow prescribed treatment per OSFI's CAR guidelines. Insurance subsidiaries are subject to their own capital adequacy reporting, such as OSFI's Life Insurance Capital Adequacy Test.

Some of the Bank's subsidiaries are individually regulated by either OSFI or other regulators. Many of these subsidiaries have minimum capital requirements which they must maintain and which may limit the Bank's ability to extract capital or funds for other uses.

As at October 31, 2020, the Bank's CET1, Tier 1, and Total Capital ratios were 13.1%, 14.4%, and 16.7%, respectively. The increase in the Bank's CET1 Capital ratio from 12.1% as at October 31, 2019 was attributable primarily to the reduction in RWA resulting from the transition of the U.S. Non-Retail portfolios to the AIRB Approach for measuring credit risk RWA and the associated reclassification of Tier 2 capital to CET1 capital under OSFI's transitional arrangements for ECL provisioning, as well as the issuance of common shares from the Bank's dividend reinvestment plan and organic capital growth.

As at October 31, 2020, the Bank's leverage ratio was 4.5%. Compared with the Bank's leverage ratio of 4.0% at October 31, 2019, the leverage ratio increased due primarily to capital generation and OSFI's temporary adjustment to exclude central bank deposits and sovereign issued HQLA securities.

### **Common Equity Tier 1 Capital**

CET1 Capital was \$63 billion as at October 31, 2020. Earnings contributed the majority of CET1 Capital growth in the year. Capital management funding activities during the year included common share issuance of \$917 million under the dividend reinvestment plan and from stock option exercises.

### **Tier 1 and Tier 2 Capital**

Tier 1 Capital was \$69.1 billion as at October 31, 2020, consisting of CET1 Capital and Additional Tier 1 Capital of \$62.6 billion and \$6.5 billion, respectively. Tier 1 Capital management activities during the year consisted of the redemption of all of the Bank's 6 million outstanding Non-Cumulative Fixed Rate Class A First Preferred Shares NVCC, Series 11 ("Series 11 Shares"), at a redemption price of \$26.00 per Series 11 Share, for a total redemption cost of approximately \$156 million. On February 27, 2020, the Bank announced that, subject to regulatory approval, it expects to exercise a regulatory event redemption right in its fiscal 2022 year in respect of the TD Capital Trust IV Notes – Series 2 outstanding at that time, meaning that this redemption right could occur as early as November 1, 2021. The Bank's expectations regarding this redemption are based on a number of factors and assumptions, including the Bank's current and expected future capital position and market conditions, which are subject to change and may result in a change in the Bank's expectations regarding the redemption.

Tier 2 Capital was \$10.9 billion as at October 31, 2020. Tier 2 Capital management activities during the year consisted of the issuance of \$3 billion 3.105% subordinated debentures due April 22, 2030, which included NVCC Provisions to ensure loss absorbency at the point of non-viability, the redemption of \$1 billion 2.982% NVCC subordinated debentures due September 30, 2025, and the redemption of \$1.5 billion 2.692% NVCC subordinated debentures due June 24, 2025.

## INTERNAL CAPITAL ADEQUACY ASSESSMENT PROCESS

The Bank's Internal Capital Adequacy Assessment Process (ICAAP) is an integrated enterprise-wide process that encompasses the governance, management, and control of risk and capital functions within the Bank. It provides a framework for relating risks to capital requirements through the Bank's capital modelling and stress testing practices which help inform the Bank's overall CAR.

The ICAAP is led by TBSM and is supported by numerous functional areas who together help assess the Bank's internal capital adequacy. This assessment evaluates the capacity to bear risk in congruence with the Bank's risk profile and RAS. TBSM assesses and monitors the overall adequacy of the Bank's available capital in relation to both internal and regulatory capital requirements under normal and stressed conditions.

## DIVIDENDS

At October 31, 2020, the quarterly dividend was \$0.79 per share. Cash dividends declared and paid during the year totalled \$3.11 per share (2019 – \$2.89), representing a payout ratio of 58%, above the upper bound of the Bank's target payout range of 40-50% of adjusted earnings. For cash dividends payable on the Bank's preferred shares, refer to Note 21 of the 2020 Consolidated Financial Statements. As at October 31, 2020, 1,816 million common shares were outstanding (2019 – 1,812 million). The Bank's ability to pay dividends is subject to the requirements of the *Bank Act* and OSFI. Refer to Note 21 of the 2020 Consolidated Financial Statements for further information on dividend restrictions.

## NORMAL COURSE ISSUER BID

On December 19, 2019, the Bank announced that the Toronto Stock Exchange (TSX) and OSFI had approved the Bank's previously announced normal course issuer bid (NCIB) to repurchase for cancellation up to 30 million of its common shares. The NCIB commenced on December 24, 2019. During the year ended October 31, 2020, the Bank repurchased 12 million common shares under its NCIB at an average price of \$70.55 per share for a total amount of \$847 million. During the year ended October 31, 2019, the Bank repurchased an aggregate of 30 million common shares under its then current NCIB and a prior NCIB, at an average price of \$74.48 per share, for a total amount of \$2.2 billion.

On March 13, 2020, OSFI issued a news release announcing a series of measures to support the resilience of financial institutions in response to challenges posed by COVID-19 and current market conditions. One such measure was a decrease in the Domestic Stability Buffer by 1.25% of risk-weighted assets. In the news release, OSFI stated its expectation that banks will use the additional lending capacity to support Canadian households and businesses and set the expectation for all federally regulated financial institutions that dividend increases and share buybacks should be halted for the time being. For additional information regarding the OSFI announcement, refer to the "Regulatory Capital" section of this document.

## DIVIDEND REINVESTMENT PLAN

The Bank offers a dividend reinvestment plan for its common shareholders. Participation in the plan is optional and under the terms of the plan, cash dividends on common shares are used to purchase additional common shares. At the option of the Bank, the common shares may be issued from the Bank's treasury at an average market price based on the last five trading days before the date of the dividend payment, with a discount of between 0% to 5% at the Bank's discretion, or from the open market at market price.

During the year ended October 31, 2020, 4.1 million common shares were issued from the Bank's treasury with no discount and 10.0 million common shares were issued from the Bank's treasury with a 2% discount under the dividend reinvestment plan. During the year ended October 31, 2019, 4.8 million common shares were issued from the Bank's treasury with no discount under the dividend reinvestment plan.

## RISK-WEIGHTED ASSETS

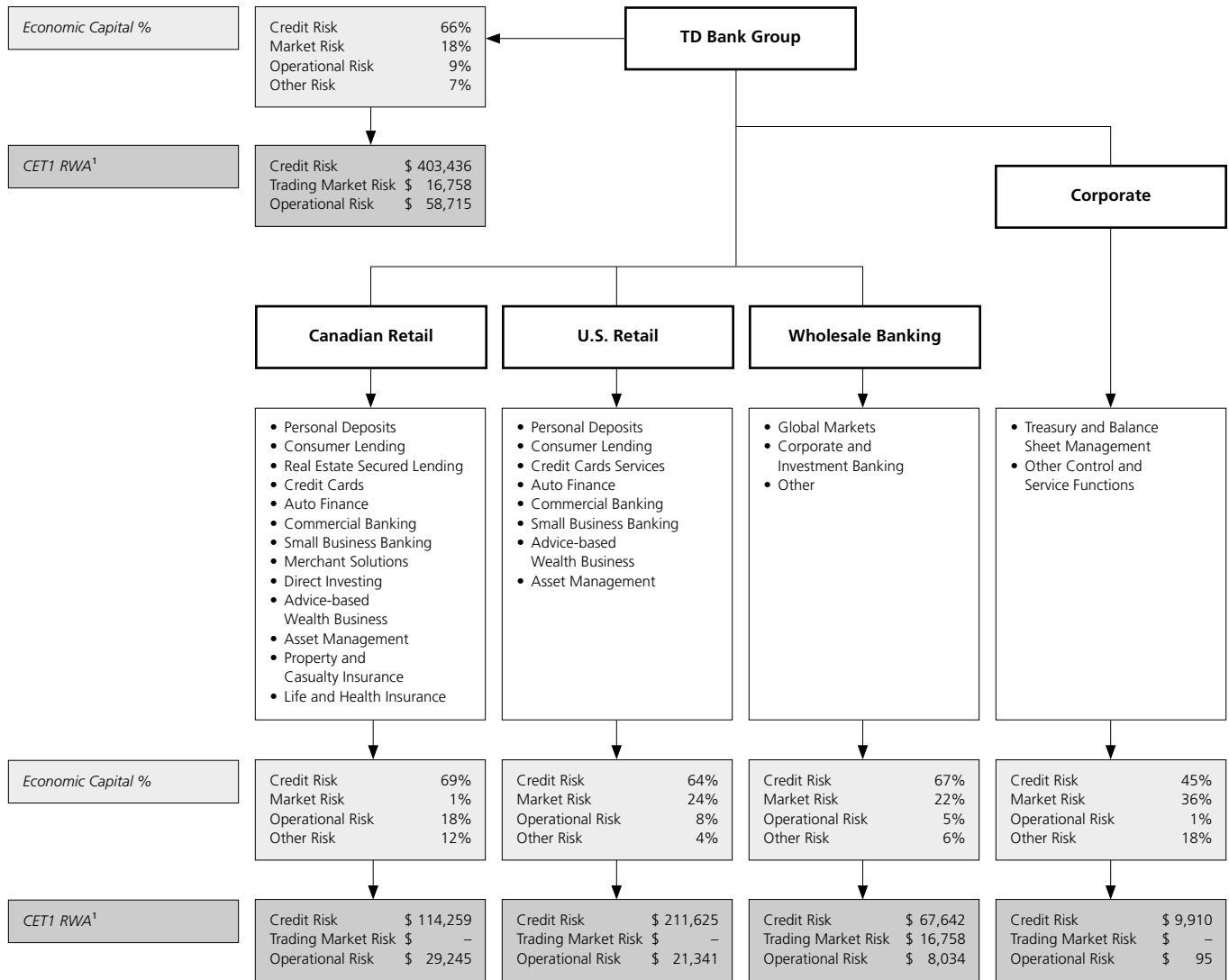
Based on Basel III, RWA are calculated for each of credit risk, market risk, and operational risk. Details of the Bank's RWA are included in the following table.

| TABLE 38  | COMMON EQUITY TIER 1 CAPITAL<br>RISK-WEIGHTED ASSETS |                             |
|---|--|-----------------------------|
|   | (millions of Canadian dollars)                       |                             |
|   | October 31<br>2020                                   | As at<br>October 31<br>2019 |
| <b>Credit risk</b>  |  |                             |
| <b>Retail</b>   |  |                             |
| Residential secured   | \$ 33,372  | \$ 33,397                   |
| Qualifying revolving retail   | 36,448   | 35,693                      |
| Other retail  | 42,182   | 44,885                      |
| <b>Non-retail</b>   |  |                             |
| Corporate   | 184,326  | 191,753                     |
| Sovereign   | 3,419  | 8,997                       |
| Bank  | 8,551  | 8,540                       |
| <b>Securitization exposures</b>   | 12,527   | 11,533                      |
| <b>Equity exposures</b>   | 26,970   | 4,775                       |
| Exposures subject to standardized or Internal<br>Ratings-Based (IRB) approaches | 347,795  | 339,573                     |
| Adjustment to IRB RWA for scaling factor  | 19,839   | 11,062                      |
| Other assets not included in standardized<br>or IRB approaches                  | 35,802   | 37,536                      |
| <b>Total credit risk</b>  | <b>403,436</b>                                       | <b>388,171</b>              |
| <b>Market risk</b>  | <b>16,758</b>  | <b>12,200</b>               |
| <b>Operational risk</b>   | <b>58,715</b>  | <b>55,606</b>               |
| <b>Total</b>  | <b>\$ 478,909</b>                                    | <b>\$ 455,977</b>           |

**ECONOMIC CAPITAL AND RISK-WEIGHTED ASSETS BY SEGMENT**

The following chart provides a breakdown of the Bank's RWA and economic capital as at October 31, 2020. RWA reflects capital requirements assessed based on regulatory prescribed rules for credit risk, trading market risk, and operational risk. Economic capital reflects the Bank's internal view of capital requirements for these risks as well

as risks not captured within the assessment of RWA as described in the "Economic Capital" section of this document. The results shown in the chart do not reflect attribution of goodwill and intangibles. For additional information on the risks highlighted below, refer to the "Managing Risk" section of this document.



<sup>1</sup> Amounts are in millions of Canadian dollars

**TABLE 39 EQUITY AND OTHER SECURITIES<sup>1</sup>**

(millions of shares/units, except as noted)

|   | <i>As at</i>                      |                           |
|---|-----------------------------------|---------------------------|
|   | <b>October 31<br/>2020</b>        | October 31<br>2019        |
|   | <b>Number of<br/>shares/units</b> | Number of<br>shares/units |
| <b>Common shares outstanding</b>                  | <b>1,816.1</b>                    | 1,812.5                   |
| Treasury shares – common                          | <b>(0.5)</b>                      | (0.6)                     |
| <b>Total common shares</b>                        | <b>1,815.6</b>                    | 1,811.9                   |
| <b>Stock options</b>                              |                                   |                           |
| Vested  | <b>5.4</b>                        | 4.7                       |
| Non-vested  | <b>7.7</b>                        | 8.1                       |
| <b>Preferred shares – Class A</b>                 |                                   |                           |
| Series 1  | <b>20.0</b>                       | 20.0                      |
| Series 3  | <b>20.0</b>                       | 20.0                      |
| Series 5 <sup>2</sup>                             | <b>20.0</b>                       | 20.0                      |
| Series 7 <sup>3</sup>                             | <b>14.0</b>                       | 14.0                      |
| Series 9 <sup>4</sup>                             | <b>8.0</b>                        | 8.0                       |
| Series 11 <sup>5</sup>                            | <b>–</b>                          | 6.0                       |
| Series 12   | <b>28.0</b>                       | 28.0                      |
| Series 14   | <b>40.0</b>                       | 40.0                      |
| Series 16   | <b>14.0</b>                       | 14.0                      |
| Series 18   | <b>14.0</b>                       | 14.0                      |
| Series 20   | <b>16.0</b>                       | 16.0                      |
| Series 22   | <b>14.0</b>                       | 14.0                      |
| Series 24   | <b>18.0</b>                       | 18.0                      |
| Total preferred shares – equity                   | <b>226.0</b>                      | 232.0                     |
| Treasury shares – preferred                       | <b>(0.1)</b>                      | (0.3)                     |
| <b>Total preferred shares</b>                     | <b>225.9</b>                      | 231.7                     |
| Debt issued by TD Capital Trust IV:               |                                   |                           |
| TD Capital Trust IV Notes – Series 2 <sup>6</sup> | <b>450.0</b>                      | 450.0                     |
| TD Capital Trust IV Notes – Series 3              | <b>750.0</b>                      | 750.0                     |

<sup>1</sup> For further details, including the principal amount, conversion and exchange features, and distributions, refer to Note 21 of the 2020 Consolidated Financial Statements.

<sup>2</sup> On January 16, 2020, the Bank announced that none of its 20 million Non-Cumulative 5-Year Rate Reset Preferred Shares NVCC, Series 5 (the “Series 5 Shares”) would be converted on January 31, 2020, into Non-Cumulative Floating Rate Preferred Shares NVCC, Series 6. As previously announced on January 2, 2020, the dividend rate for the Series 5 Shares for the 5-year period from and including January 31, 2020, to but excluding January 31, 2025, will be 3.876%.

<sup>3</sup> On July 16, 2020, the Bank announced that none of its 14 million Non-Cumulative 5-Year Rate Reset Preferred Shares NVCC, Series 7 (the “Series 7 Shares”) would be converted on July 31, 2020, into Non-Cumulative Floating Rate Preferred Shares NVCC, Series 8. As previously announced on July 2, 2020, the dividend rate for the Series 7 Shares for the 5-year period from and including July 31, 2020, to but excluding July 31, 2025, will be 3.201%.

<sup>4</sup> On October 16, 2020, the Bank announced that none of its 8 million Non-Cumulative 5-Year Rate Reset Preferred Shares NVCC, Series 9 (the “Series 9 Shares”) would be converted on October 31, 2020, into Non-Cumulative Floating Rate Preferred Shares NVCC, Series 10. As previously announced on October 1, 2020, the dividend rate for the Series 9 Shares for the 5-year period from and including October 31, 2020, to but excluding October 31, 2025, will be 3.242%.

<sup>5</sup> On October 31, 2020, the Bank redeemed all of its 6 million outstanding Non-Cumulative Fixed Rate Class A First Preferred Shares NVCC, Series 11 (“Series 11 Shares”), at a redemption price of \$26.00 per Series 11 Share, for a total redemption cost of approximately \$156 million.

<sup>6</sup> On February 27, 2020, the Bank announced that, subject to regulatory approval, it expects to exercise a regulatory event redemption right in its fiscal 2022 year in respect of the TD Capital Trust IV Notes – Series 2 outstanding at that time, meaning that this redemption right could occur as early as November 1, 2021. The Bank’s expectations regarding this redemption are based on a number of factors and assumptions, including the Bank’s current and expected future capital position and market conditions, which are subject to change and may result in a change in the Bank’s expectations regarding the redemption.

All series of preferred shares – Class A include NVCC provisions. If a NVCC trigger event were to occur, the maximum number of common shares that could be issued, assuming there are no declared and unpaid dividends on the respective series of preferred shares at the time of conversion, would be 1.1 billion in aggregate.

For NVCC subordinated notes and debentures, if a NVCC trigger event were to occur, the maximum number of common shares that could be issued, assuming there is no accrued and unpaid interest on the respective subordinated notes and debentures, would be 3.2 billion in aggregate. The following subordinated debentures contain NVCC provisions: 3.589% subordinated debentures due September 14, 2028, 3.224% subordinated debentures due July 25, 2029, 3.105% subordinated debentures due April 22, 2030, 4.859% subordinated debentures due March 4, 2031, 3.625% subordinated debentures due September 15, 2031, and the 3.06% subordinated debentures due January 26, 2032. Refer to Note 19 of the Bank’s 2020 Annual Consolidated Financial Statements for additional details.

#### Future Regulatory Capital Developments

On March 11, 2020, OSFI issued a revised version of Guideline E-22, effective March 11, 2020. The revisions consist of a clarification on the treatment of securities issued by entities that receive capital support from the U.S. government, and the extension of the final implementation of the initial margin requirements by one year. The extension of the final implementation of the initial margin requirements was aligned with the internationally agreed upon one-year extension. With this extension the final implementation phase will take place on September 1, 2021.

On March 27, 2020, as part of a series of measures introduced in response to COVID-19, OSFI announced that implementation of the remaining Basel III reforms published in December 2017 would be deferred until 2023. This includes revisions to the Standardized Approach and Internal Ratings-Based Approach to credit risk, the operational risk framework, and the leverage ratio framework, as well as the introduction of a more risk sensitive capital floor.

- The implementation date of the revised Pillar 3 disclosure requirements finalized in December 2018 was deferred by one year to the first quarter of 2023.
- The implementation date of the final set of revisions to the BCBS market risk framework (known as the “fundamental review of the trading book” or “FRTB”) published in January 2019 was deferred until the first quarter of 2024.
- The implementation date of revised credit valuation adjustment risk framework was also delayed to the first quarter of 2024.

On April 3, 2020, OSFI announced that the 2020 G-SIB assessment exercise will resume based on financial fiscal year end 2019 data. BCBS has postponed the implementation of the revised G-SIB framework by one year, from 2021 to 2022.

On April 9, 2020, OSFI announced that in line with the BCBS decision, OSFI is extending the deadline for the implementation of the final two phases of the initial margin requirements for non-centrally cleared derivatives outlined in OSFI’s Guideline E-22, by one year. With this extension, the final implementation phase will take place on September 1, 2022, at which point covered entities with an aggregate average notional amount (AANA) of non-centrally cleared derivatives greater than CAD \$12 billion will be subject to the requirements. As an intermediate step, from September 1, 2021, covered entities with an AANA of non-centrally cleared derivatives greater than CAD \$75 billion will be subject to the requirements.

On June 23, 2020, OSFI announced that the DSB will remain at 1.00% of total risk-weighted assets, unchanged from the level set on March 13, 2020 as part of OSFI’s response to COVID-19. Inclusive of the DSB, the CET1 regulatory minimum is 9.00%. Beginning the first quarter of 2022, D-SIBs will be expected to meet a supervisory target TLAC ratio of 22.50% of RWA, inclusive of the 1.00% DSB if still in effect. Investments in TLAC issued by G-SIBs or Canadian D-SIBs are subject to the 10% or 5% CET1 threshold deduction rules for significant and non-significant investments.

### Global Systemically Important Banks Designation and Disclosures

The FSB, in consultation with the BCBS and national authorities, identifies G-SIBs. In July 2013, the BCBS issued an update to the final rules on G-SIBs and outlined the G-SIB assessment methodology which is based on the submissions of the largest global banks. Twelve indicators are used in the G-SIB assessment methodology to determine systemic importance. The score for a particular indicator is calculated by dividing the individual bank value by the aggregate amount for the indicator summed across all banks included in the assessment. Accordingly, an individual bank's ranking is reliant on the results and submissions of other global banks. The update also provided clarity on the public disclosure requirements of the twelve indicators used in the assessment methodology.

The Bank is required to publish the twelve indicators used in the G-SIB indicator-based assessment framework. Public disclosure of financial year-end data is required annually, no later than the date of a bank's first quarter public disclosure of shareholder financial data in the following year.

The public communications on G-SIB status is issued annually each November. On November 22, 2019, the Bank was designated as a G-SIB by the FSB. The Bank maintained its G-SIB status when the FSB published the 2020 list of G-SIBs on November 11, 2020. As a result of this designation, the Bank would be subject to an additional loss absorbency requirement (CET1 as a percentage of RWA) of 1% under applicable FSB

member authority requirements; however, in accordance with OSFI's CAR guideline, for Canadian banks designated as a G-SIB, the higher of the D-SIB and G-SIB surcharges will apply. As the D-SIB surcharge is currently equivalent to the incremental 1% G-SIB common equity ratio requirement, the Bank's designation has no additional impact on the Bank's minimum CET1 regulatory requirements. There is no impact to the supervisory target risk-based TLAC ratio of 22.5% or TLAC leverage ratio of 6.75% as a result of the Bank's G-SIB requirements. The Bank continues to be in discussions with regulatory bodies regarding the G-SIB requirements.

As a result of the Bank's G-SIB designation, the U.S. Federal Reserve requires TD Group US Holding LLC (TDGUS), as TD's U.S. IHC, to maintain a minimum amount of TLAC and long-term debt. From the date the Bank was designated as a G-SIB, TDGUS has a three-year transitional period to meet these requirements.

In July 2018, BCBS issued a revised G-SIB framework; G-SIBs: revised assessment methodology and the higher loss absorbency requirement. The new assessment methodology introduces a trading volume indicator and modifies the weights in the substitutability category, amends the definition of cross-jurisdictional indicators, extends the scope of consolidation to insurance subsidiaries, and provides further guidance on bucket migration and associated loss absorbency surcharges. The revised methodology is expected to be implemented in 2022, using the 2021 year-end data.

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## GROUP FINANCIAL CONDITION

### Securitization and Off-Balance Sheet Arrangements

In the normal course of operations, the Bank engages in a variety of financial transactions that, under IFRS, are either not recorded on the Bank's Consolidated Balance Sheet or are recorded in amounts that differ from the full contract or notional amounts. These off-balance sheet arrangements involve, among other risks, varying elements of market, credit, and liquidity risks which are discussed in the "Managing Risk" section of this document. Off-balance sheet arrangements are generally undertaken for risk management, capital management, and funding management purposes and include securitizations, contractual obligations, and certain commitments and guarantees.

#### STRUCTURED ENTITIES

TD carries out certain business activities through arrangements with structured entities (SEs). The Bank uses SEs to raise capital, obtain sources of liquidity by securitizing certain of the Bank's financial assets, to assist TD's clients in securitizing their financial assets, and to create investment products for the Bank's clients. Securitizations are an important part of the financial markets, providing liquidity by facilitating investor access to specific portfolios of assets and risks. Refer to Notes 2, 9, and 10 of the 2020 Consolidated Financial Statements for further information regarding the Bank's involvement with SEs.

#### Securitization of Bank-Originated Assets

The Bank securitizes residential mortgages, business and government loans, credit card loans, and personal loans to enhance its liquidity position, to diversify sources of funding, and to optimize the management of the balance sheet.

The Bank securitizes residential mortgages under the National Housing Act Mortgage-Backed Securities (NHA MBS) program sponsored by the Canada Mortgage and Housing Corporation (CMHC). The securitization of the residential mortgages with the CMHC does not qualify for derecognition and the mortgages remain on the Bank's Consolidated Balance Sheet. Additionally, the Bank securitizes credit card and personal loans by selling them to Bank-sponsored SEs that are consolidated by the Bank. The Bank also securitizes U.S. residential mortgages with U.S. government-sponsored entities which qualify for derecognition and are removed from the Bank's Consolidated Balance Sheet. Refer to Notes 9 and 10 of the 2020 Consolidated Financial Statements for further information.

**TABLE 40 EXPOSURES SECURITIZED BY THE BANK AS ORIGINATOR<sup>1</sup>**

(millions of Canadian dollars)

As at

|   | Significant unconsolidated SEs |                                      | Significant consolidated SEs | Non-SE third-parties |                                      |
|---|--------------------------------|--------------------------------------|------------------------------|----------------------|--------------------------------------|
|   | Securitized assets             | Carrying value of retained interests | Securitized assets           | Securitized assets   | Carrying value of retained interests |
|   | October 31, 2020               |                                      |                              |                      |                                      |
| Residential mortgage loans                                | \$ 23,583                      | \$ –                                 | \$ –                         | \$ 1,688             | \$ –                                 |
| Consumer instalment and other personal loans <sup>2</sup> | –                              | –                                    | 2,862                        | –                    | –                                    |
| Credit card loans   | –                              | –                                    | 4,173                        | –                    | –                                    |
| Business and government loans                             | –                              | –                                    | –                            | 1,004                | 14                                   |
| <b>Total exposure</b>                                     | <b>\$ 23,583</b>               | <b>\$ –</b>                          | <b>\$ 7,035</b>              | <b>\$ 2,692</b>      | <b>\$ 14</b>                         |
|   | October 31, 2019               |                                      |                              |                      |                                      |
| Residential mortgage loans                                | \$ 23,065                      | \$ –                                 | \$ –                         | \$ 624               | \$ –                                 |
| Consumer instalment and other personal loans <sup>2</sup> | –                              | –                                    | 750                          | –                    | –                                    |
| Credit card loans   | –                              | –                                    | 5,113                        | –                    | –                                    |
| Business and government loans                             | –                              | –                                    | –                            | 1,118                | 19                                   |
| <b>Total exposure</b>                                     | <b>\$ 23,065</b>               | <b>\$ –</b>                          | <b>\$ 5,863</b>              | <b>\$ 1,742</b>      | <b>\$ 19</b>                         |

<sup>1</sup> Includes all assets securitized by the Bank, irrespective of whether they are on-balance or off-balance sheet for accounting purposes, except for securitizations through U.S. government-sponsored entities.

<sup>2</sup> In securitization transactions that the Bank has undertaken for its own assets it has acted as an originating bank and retained securitization exposure from a capital perspective.

### Residential Mortgage Loans

The Bank securitizes residential mortgage loans through significant unconsolidated SEs and Canadian non-SE third-parties. Residential mortgage loans securitized by the Bank may give rise to full derecognition of the financial assets depending on the individual arrangement of each transaction. In instances where the Bank fully derecognizes residential mortgage loans, the Bank may be exposed to the risks of transferred loans through retained interests.

### Consumer Instalment and Other Personal Loans

The Bank securitizes consumer instalment and other personal loans through a consolidated SE. The Bank consolidates the SE as it serves as a financing vehicle for the Bank's assets, the Bank has power over the key economic decisions of the SE, and the Bank is exposed to the majority of the residual risks of the SE. As at October 31, 2020, the SE had \$2.9 billion of issued notes outstanding (October 31, 2019 – \$750 million). As at October 31, 2020, the Bank's maximum potential exposure to loss for these conduits was \$2.9 billion (October 31, 2019 – \$750 million) with a fair value of \$2.9 billion (October 31, 2019 – \$750 million).

### Credit Card Loans

The Bank securitizes credit card loans through an SE. The Bank consolidates the SE as it serves as a financing vehicle for the Bank's assets, the Bank has power over the key economic decisions of the SE, and the Bank is exposed to the majority of the residual risks of the SE. As at October 31, 2020, the Bank had \$4 billion of securitized credit card receivables outstanding (October 31, 2019 – \$5 billion). As at October 31, 2020, the consolidated SE had US\$2 billion variable rate notes outstanding (October 31, 2019 – US\$3 billion). The notes are issued to third-party investors and have a fair value of US\$2 billion as at October 31, 2020 (October 31, 2019 – US\$3 billion). Due to the nature of the credit card receivables, their carrying amounts approximate fair value.

### Business and Government Loans

The Bank securitizes business and government loans through significant unconsolidated SEs and Canadian non-SE third-parties. Business and government loans securitized by the Bank may be derecognized from the Bank's balance sheet depending on the individual arrangement of each transaction. In instances where the Bank fully derecognizes business and government loans, the Bank may be exposed to the risks of transferred loans through retained interests. There are no ECLs on the retained interests of the securitized business and government loans as the mortgages are all government insured.

**Securitization of Third-Party Originated Assets**  
**Significant Unconsolidated Structured Entities**

*Multi-Seller Conduits*

The Bank administers multi-seller conduits and provides liquidity facilities as well as securities distribution services; it may also provide credit enhancements. Third-party originated assets are securitized through Bank-sponsored SEs, which are not consolidated by the Bank. The Bank's maximum potential exposure to loss due to its ownership interest in commercial paper and through the provision of liquidity facilities for multi-

seller conduits was \$10.9 billion as at October 31, 2020 (October 31, 2019 – \$10.2 billion). Further, as at October 31, 2020, the Bank had committed to provide an additional \$3.2 billion in liquidity facilities that can be used to support future asset-backed commercial paper (ABCP) in the purchase of deal-specific assets (October 31, 2019 – \$3.2 billion).

All third-party assets securitized by the Bank's unconsolidated multi-seller conduits were originated in Canada and sold to Canadian securitization structures. Details of the Bank-administered multi-seller ABCP conduits are included in the following table.

| TABLE 41                    | EXPOSURE TO THIRD-PARTY ORIGINATED ASSETS SECURITIZED BY BANK-SPONSORED UNCONSOLIDATED CONDUITS |   |   |   |
|-----------------------------|---|---|---|---|
|                             | October 31, 2020  |   | October 31, 2019  |   |
|                             | Exposure and ratings profile of unconsolidated SEs AAA <sup>1</sup>                             | Expected weighted-average life (years) <sup>2</sup> | Exposure and ratings profile of unconsolidated SEs AAA <sup>1</sup> | Expected weighted-average life (years) <sup>2</sup> |
| Residential mortgage loans  | \$ 6,411  | 3.5   | \$ 5,569  | 2.3   |
| Automobile loans and leases | 3,802   | 1.8   | 4,002   | 1.8   |
| Equipment leases            | 381   | 1.4   | 451   | 2.4   |
| Trade receivables           | 306   | 1.5   | 143   | 1.6   |
| <b>Total exposure</b>       | <b>\$ 10,900</b>  | <b>2.7</b>  | <b>\$ 10,165</b>  | <b>2.0</b>  |

<sup>1</sup> The Bank's total liquidity facility exposure only relates to 'AAA' rated assets.  
<sup>2</sup> Expected weighted-average life for each asset type is based upon each of the conduit's remaining purchase commitment for revolving pools and the expected weighted-average life of the assets for amortizing pools.

As at October 31, 2020, the Bank held \$1,750.8 million of ABCP issued by Bank-sponsored multi-seller conduits within the Trading loans, securities, and other category on its Consolidated Balance Sheet (October 31, 2019 – \$39.4 million).

**OFF-BALANCE SHEET EXPOSURE TO THIRD-PARTY SPONSORED CONDUITS**

The Bank has off-balance sheet exposure to third-party sponsored conduits arising from providing liquidity facilities and funding commitments of \$4.0 billion as at October 31, 2020 (October 31, 2019 – \$3.8 billion). The assets within these conduits are comprised of individual notes backed by automotive loan receivables, credit card receivables, equipment receivables and trade receivables. As at October 31, 2020, these assets have maintained ratings from various credit rating agencies, with a minimum rating of A. On-balance sheet exposure to third-party sponsored conduits have been included in the financial statements.

**COMMITMENTS**

The Bank enters into various commitments to meet the financing needs of the Bank's clients, to earn fee income, and to lease premises and equipment. Significant commitments of the Bank include financial and performance standby letters of credit, documentary and commercial letters of credit, commitments to extend credit, and obligations under long-term non-cancellable leases for premises and equipment. These products may expose the Bank to liquidity, credit, and reputational risks. There are adequate risk management and control processes in place to mitigate these risks. Certain commitments still remain off-balance sheet. Note 27 of the 2020 Consolidated Financial Statements provides detailed information about the maximum amount of additional credit the Bank could be obligated to extend and future minimum lease commitments.

**GUARANTEES**

In the normal course of business, the Bank enters into various guarantee contracts to support its clients. The Bank's significant types of guarantee products are financial and performance standby letters of credit, credit enhancements, and indemnification agreements. Certain guarantees remain off-balance sheet. Refer to Note 27 of the 2020 Consolidated Financial Statements for further information.

## Related Party Transactions

### TRANSACTIONS WITH KEY MANAGEMENT PERSONNEL, THEIR CLOSE FAMILY MEMBERS, AND THEIR RELATED ENTITIES

Key management personnel are those persons having authority and responsibility for planning, directing, and controlling the activities of the Bank, directly or indirectly. The Bank considers certain of its officers and directors to be key management personnel. The Bank makes loans to its key management personnel, their close family members, and their related entities on market terms and conditions with the exception of banking products and services for key management personnel, which are subject to approved policy guidelines that govern all employees.

In addition, the Bank offers deferred share and other plans to non-employee directors, executives, and certain other key employees. Refer to Note 23 of the 2020 Consolidated Financial Statements for more details.

In the ordinary course of business, the Bank also provides various banking services to associated and other related corporations on terms similar to those offered to non-related parties.

### TRANSACTIONS WITH SUBSIDIARIES, SCHWAB, TD AMERITRADE, AND SYMCOR INC.

Transactions between the Bank and its subsidiaries meet the definition of related party transactions. If these transactions are eliminated on consolidation, they are not disclosed as related party transactions.

Transactions between the Bank, Schwab, TD Ameritrade, and Symcor Inc. (Symcor) also qualify as related party transactions. There were no significant transactions between the Bank, Schwab, TD Ameritrade, and Symcor during the year ended October 31, 2020, other than as described in the following sections and in Note 12 of the 2020 Consolidated Financial Statements.

#### i) TRANSACTIONS WITH SCHWAB AND TD AMERITRADE

The Bank has significant influence over Schwab and accounts for its investment in Schwab using the equity method. Pursuant to the Stockholder Agreement in relation to the Bank's equity investment in Schwab, subject to certain conditions, the Bank has the right to designate two members of Schwab's Board of Directors and has representation on two Board Committees. As of October 31, 2020, the Bank's designated directors were the Bank's Group President and Chief Executive Officer and the Bank's Chair of the Board.

Prior to completion of the Schwab transaction on October 6, 2020, the Bank had significant influence over TD Ameritrade and accounted for its investment in TD Ameritrade using the equity method. Pursuant to the stockholders agreement in relation to the Bank's equity investment in TD Ameritrade, the Bank had the right to designate five of twelve members of TD Ameritrade's Board of Directors. Immediately prior to completion of the Schwab transaction, the Bank's designated directors were the Bank's Group President and Chief Executive Officer and four independent directors of TD or TD's U.S. subsidiaries.

#### *Insured Deposit Account Agreement*

In connection with the Schwab transaction, the Bank and Schwab entered into the Schwab IDA Agreement which became effective on completion of the Schwab transaction on October 6, 2020 and has an initial expiration date of July 1, 2031. Pursuant to the Schwab IDA Agreement, the Bank makes FDIC-insured (up to specified limits) money market deposit accounts

available to clients of Schwab. Schwab provides recordkeeping and support services with respect to the Schwab IDA Agreement. The servicing fee under the Schwab IDA Agreement is set at 15 bps per annum on the aggregate average daily balance in the sweep accounts. The Bank paid fees of \$136 million to Schwab for the period from October 6, 2020 to October 31, 2020 related to sweep deposit accounts. The amount paid by the Bank is based on the average insured deposit balance of \$194 billion for the period from October 6, 2020 to October 31, 2020 and yields based on agreed upon market benchmarks, less the actual interest paid to clients of Schwab.

Prior to the Schwab IDA Agreement becoming effective on completion of the Schwab transaction, the Bank was party to the TD Ameritrade IDA Agreement with TD Ameritrade. Pursuant to the TD Ameritrade IDA Agreement, the Bank made FDIC-insured (up to specified limits) money market deposit accounts available to clients of TD Ameritrade as either designated sweep vehicles or as non-sweep deposit accounts. TD Ameritrade provided marketing and support services with respect to the TD Ameritrade IDA Agreement. The Bank earned a servicing fee of 25 bps per annum on the aggregate average daily balance in the sweep accounts (subject to adjustment based on a specified formula). The Bank paid fees of \$1.9 billion in 2020 prior to completion of the Schwab transaction (2019 – \$2.2 billion; 2018 – \$1.9 billion) to TD Ameritrade related to sweep deposit accounts. The amount paid by the Bank was based on the average insured deposit balance of \$176 billion in 2020 prior to completion of the Schwab transaction (2019 – \$140 billion; 2018 – \$140 billion) and yields based on agreed upon market benchmarks, less the actual interest paid to clients of TD Ameritrade.

As at October 31, 2020, amounts receivable from Schwab under the Schwab IDA Agreement were \$75 million (amounts receivable from TD Ameritrade under the TD Ameritrade IDA Agreement as at October 31, 2019 – \$41 million). As at October 31, 2020, amounts payable to Schwab under the Schwab IDA Agreement were \$344 million (amounts payable to TD Ameritrade under the TD Ameritrade IDA Agreement as at October 31, 2019 – \$168 million).

The Bank and other financial institutions provided Schwab and its subsidiaries with unsecured revolving loan facilities. The total commitment provided by the Bank was \$305 million, which was undrawn as at October 31, 2020 (unsecured revolving loan facilities to TD Ameritrade as at October 31, 2019 – \$291 million undrawn).

#### ii) TRANSACTIONS WITH SYMCOR

The Bank has one-third ownership in Symcor, a Canadian provider of business process outsourcing services offering a diverse portfolio of integrated solutions in item processing, statement processing and production, and cash management services. The Bank accounts for Symcor's results using the equity method of accounting. During the year ended October 31, 2020, the Bank paid \$78 million (October 31, 2019 – \$81 million; October 31, 2018 – \$86 million) for these services. As at October 31, 2020, the amount payable to Symcor was \$12 million (October 31, 2019 – \$12 million).

The Bank and two other shareholder banks have also provided a \$100 million unsecured loan facility to Symcor which was undrawn as at October 31, 2020, and October 31, 2019.



## Financial Instruments

As a financial institution, the Bank's assets and liabilities are substantially composed of financial instruments. Financial assets of the Bank include, but are not limited to, cash, interest-bearing deposits, securities, loans, derivative instruments and securities purchased under reverse repurchase agreements; while financial liabilities include, but are not limited to, deposits, obligations related to securities sold short, securitization liabilities, obligations related to securities sold under repurchase agreements, derivative instruments, and subordinated debt.

The Bank uses financial instruments for both trading and non-trading activities. The Bank typically engages in trading activities by the purchase and sale of securities to provide liquidity and meet the needs of clients and, less frequently, by taking trading positions with the objective of earning a profit. Trading financial instruments include, but are not limited to, trading securities, trading deposits, and trading derivatives. Non-trading financial instruments include the majority of the Bank's lending portfolio, non-trading securities, hedging derivatives, and financial

liabilities. In accordance with accounting standards related to financial instruments, financial assets or liabilities classified as trading, non-trading financial instruments at FVTPL, financial instruments designated at FVTPL, financial assets at FVOCI, and all derivatives are measured at fair value in the Bank's 2020 Consolidated Financial Statements. DSAC, loans, and other liabilities are carried at amortized cost using the effective interest rate (EIR) method. For details on how fair values of financial instruments are determined, refer to the "Accounting Judgments, Estimates, and Assumptions" – "Fair Value Measurement" section of this document. The use of financial instruments allows the Bank to earn profits in trading, interest, and fee income. Financial instruments also create a variety of risks which the Bank manages with its extensive risk management policies and procedures. The key risks include interest rate, credit, liquidity, market, and foreign exchange risks. For a more detailed description on how the Bank manages its risk, refer to the "Managing Risk" section of this document.

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**RISK FACTORS AND MANAGEMENT**

## Risk Factors That May Affect Future Results

In addition to the risks described in the "Managing Risk" section, there are numerous other risk factors, many of which are beyond the Bank's control and the effects of which can be difficult to predict, that could cause the Bank's results to differ significantly from the Bank's plans, objectives, and estimates or could impact the Bank's reputation or sustainability of its business model. All forward-looking statements, including those in this MD&A, are, by their very nature, subject to inherent risks and uncertainties, general and specific, which may cause the Bank's actual results to differ materially from the plan, objectives, estimates or expectations expressed in the forward-looking statements. Some of these factors are discussed below and others are noted in the "Caution Regarding Forward-Looking Statements" section of this document.

### **TOP AND EMERGING RISKS**

TD considers it critical to regularly assess its operating environment and highlight top and emerging risks. These are risks with a potential to have a material effect on the Bank and where the attention of senior leaders is focused due to the potential magnitude or immediacy of their impact.

Risks are identified, discussed, and actioned by senior leaders and reported quarterly to the Risk Committee of the Board and the Board. Specific plans to mitigate top and emerging risks are prepared, monitored, and adjusted as required.

#### **General Business and Economic Conditions**

TD and its customers operate in Canada, the U.S., and to a lesser extent in other countries. As a result, the Bank's earnings are significantly affected by the general business and economic conditions in these regions. These conditions include short-term and long-term interest rates, inflation, fluctuations in financial markets, and related market liquidity, real estate prices, employment levels, consumer spending and debt levels, evolving consumer trends and business models, business investment, government spending, exchange rates, sovereign debt risks, the strength of the economy, threats of terrorism, civil unrest, reputational risk associated with increased regulatory, public, and media focus, pandemics or other public health emergencies, disruptions to public infrastructure, governmental policy, international trade and political relations, natural disasters, and the amount of business activities conducted in a specific region. Management regularly monitors the macroeconomic environment and incorporates

potential material changes into business plans, strategies and stress tests. As a result, the Bank is better able to understand the likely impact of these scenarios and better manage the associated risks, although there can be no assurance that these activities will mitigate these risks.

#### **Geopolitical Risk**

Government policy, international trade and political relations across the globe may impact overall market and economic stability in the regions where the Bank operates. While the nature and extent of risks may vary, they have the potential to disrupt global economic growth, create volatility in financial markets, interest rates, foreign exchange, commodity prices, credit spreads, and equities that may affect the Bank's trading and non-trading activities, and directly and indirectly influence general business and economic conditions in ways that impact the Bank and its customers. Geopolitical risks in 2020 included heightened trade tensions and rising protectionist measures, ongoing political fragmentation across Europe, including the protracted negotiations over Brexit, uncertainty surrounding the U.S. presidential election, and a sustained rise in civil and political unrest in the U.S., Asia-Pacific and Middle Eastern regions. Management regularly monitors geopolitical risks, assesses their potential impacts on the Bank's strategy and operations, and routinely incorporates these risks into stress testing activities.

#### **Impact of pandemics, including the COVID-19 pandemic**

Pandemics, epidemics or outbreaks of an infectious disease in Canada or worldwide could have an adverse impact on the Bank's results, business, financial condition or liquidity, and could result in changes to the way the Bank operates. On March 11, 2020, the World Health Organization declared the outbreak of a strain of novel coronavirus disease, COVID-19, a global pandemic. The COVID-19 pandemic continues to adversely affect the Bank's business and some of its clients, and its severity and scale pose ongoing risks to the global economy. The extent to which the COVID-19 pandemic continues to impact the Bank's results, business, financial condition or liquidity will depend on future developments in Canada, the U.S. and globally, including the development and widespread availability of efficient and accurate testing options, and effective treatment options or vaccines.

The COVID-19 pandemic has negatively impacted the Canadian, U.S., and global economies; disrupted Canadian, U.S., and global supply chains; disrupted financial markets; contributed to a decrease in interest rates and yields on Canadian and U.S. treasury securities; resulted in ratings downgrades, credit deterioration and defaults in many industries; forced the closure of many businesses, leading to loss of revenues, increased unemployment and bankruptcies; necessitated the imposition of quarantines, physical distancing, business closures, travel restrictions, and sheltering-in-place requirements in Canada, the U.S., and other countries; heightened concerns over household debt levels; and reduced customer spending and consumer confidence.

If the pandemic is prolonged, including through subsequent waves, or if further diseases emerge with similar effects, the adverse impact on the economy could worsen. The Bank would expect this to have adverse effects on its business and results of operations, including decreased demand for products and services; increased vulnerability of the Bank's customer to negative or unexpected events; increased loan delinquencies; lower asset management fees; lower trading-related, advisory and underwriting revenue; increased risk of impairment recognition on securities or other assets and potential reductions in income; increased non-interest expenses; downgrades to credit ratings; and higher credit losses due to deterioration in the financial condition of borrowers, which may necessitate further increases in provision for credit losses and net charge-offs. The Bank's liquidity and/or capital could also be adversely impacted by customers' withdrawal of deposits; difficulty in accessing liquidity at reasonable cost through the Bank's funding programs; volatility in financial markets; adverse risk migration; and increased customer draws on lines of credit. In addition, actual stress levels experienced by the Bank's borrowers may differ from assumptions incorporated in estimates or models used by the Bank during or prior to the pandemic. As the impacts of the COVID-19 pandemic continue to materialize, the effects of the disruption on the Bank's business strategies and initiatives have been and may continue to be adversely impacted.

Governmental and regulatory authorities have implemented, and are continuing to implement, significant measures to provide economic assistance to individual households and businesses, stabilize the financial markets, and support economic growth. While, in the short-term, these measures have mitigated some effects of the crisis, over the long-term, they may not be sufficient to fully offset its negative impact or avert continued recessionary conditions. In addition, upon cessation of these measures, the Bank may see an increase in borrower delinquencies or impairments, which could negatively impact its business, financial condition, liquidity and results of operations. Furthermore, the Bank's participation in these assistance programs has exposed the Bank to heightened risk of fraudulent behaviour by persons purporting to be eligible for such programs. Finally, it is unclear what impact, if any, the cost of implementing these programs will have on future fiscal, tax and regulatory policy, and the implications this may have for the Bank, its customers, and the financial services industry.

The pandemic has created additional operational and compliance risks, including the need to quickly implement and execute new programs and procedures for the Bank's products and services; provide enhanced safety measures for its employees and customers; comply with rapidly changing regulatory guidance; address the risk and increased incidence of, attempted fraudulent activity and cybersecurity threat behaviour; and protect the integrity and functionality of the Bank's systems, networks, and data as a larger number of employees work remotely. The Bank is also exposed to human capital risks due to issues related to health and safety matters, and other environmental stressors as a result of measures implemented in response to the COVID-19 pandemic, as well as the potential for a significant proportion of the Bank's employees, including key executives, to be unable to work effectively, because of illness, quarantines, sheltering-in-place arrangements, government actions or other restrictions in connection with the pandemic. The Bank also

faces increased risk as a result of its reliance on third parties to support its businesses. Just as the Bank is subject to additional operational and compliance risks, including those listed above, its suppliers may be exposed to similar and other risks which could in turn impact the Bank's operations.

The COVID-19 pandemic has and may continue to result in disruptions to the way in which the Bank conducts business, including the closure of certain branches and stores, changes in the availability of products and services that customers can access in-person, work from home arrangements for certain or significant portion of staff, higher volumes of customer requests, as well as disruptions to key suppliers of the Bank's goods and services, which have adversely impacted, and may continue to adversely impact, the Bank's business operations and the quality and continuity of service it provides to customers. In addition, consumer behaviour has changed during the COVID-19 pandemic (and may remain so changed even if economic conditions rebound and COVID-19 restrictions are lifted), and it is unclear how the macroeconomic and business environment, societal and business norms, and fiscal, tax and regulatory policy may change after the pandemic. Such developments could have an adverse impact on the Bank's results of operations and financial condition, including making the Bank's longer-term business, balance sheet and budget planning more difficult or costly. The Bank may also experience increased or different competitive and other challenges. To the extent that the Bank is not able to adapt or compete effectively, it could experience loss of business and its results of operations and financial condition could suffer.

The Bank may be criticized or face increased risk of litigation and governmental and regulatory scrutiny, client disputes, negative publicity, or exposure to litigation (including class actions, or regulatory and government actions and proceedings) as a result of the effects of the COVID-19 pandemic on market and economic conditions, including as a result of the Bank's participation (directly or on behalf of customers and clients) in governmental assistance programs, the Bank's deferral and other types of customer assistance programs, and the impact or effectiveness of the Bank's health and safety measures on its customers and employees. These risks could increase the Bank's operational, legal and compliance costs and damage its reputation.

The COVID-19 pandemic has resulted in an increase, and may result in further increases, in certain of the risks outlined in the Risk Factors and Management section of this document, including the Bank's top and emerging, strategic, credit, market, operational, model, insurance, liquidity, capital adequacy, legal, regulatory compliance and conduct, and reputational risks.

#### ***Executing on Long-Term Strategies, Shorter-Term Key Strategic Priorities, and Acquisitions***

The Bank has a number of strategies and priorities, including those detailed in each segment's "Business Segment Analysis" section of this document, which may include large scale strategic or regulatory initiatives that are at various stages of development or implementation. Examples include organic growth strategies, new acquisitions, integration of recently acquired businesses, projects to meet new regulatory requirements, new platforms and new technology or enhancement to existing technology. Risk can be elevated due to the size, scope, velocity, interdependency, and complexity of projects, the limited timeframes to complete the projects, and competing priorities for limited specialized resources.

The Bank regularly explores opportunities to acquire companies, or businesses, directly or indirectly through the acquisition strategies of its subsidiaries. In respect of acquisitions, the Bank undertakes transaction assessments and due diligence before completing a merger or an acquisition and closely monitors integration activities and performance post acquisition. However, the Bank's ability to successfully complete an acquisition is often subject to regulatory and other approvals, and the Bank cannot be certain when or if, or on what terms and conditions, any required approvals will be granted.

In general, while significant management attention is placed on the governance, oversight, methodology, tools, and resources needed to manage the Bank's priorities and strategies, the Bank's ability to execute on them is dependent on a number of assumptions and factors. These include those set out in the "Key Priorities for 2021", "Focus for 2021", and "Managing Risk" sections of this document, as well as disciplined resource and expense management and the Bank's ability to implement (and the costs associated with the implementation of) enterprise-wide programs to comply with new or enhanced regulations or regulator demands, all of which may not be in the Bank's control and are difficult to predict.

There is no assurance that the Bank will achieve its financial or strategic objectives, including anticipated cost savings or revenue synergies following acquisition and integration activities. In addition, from time to time, the Bank may invest in companies without taking a controlling position in those companies, which may subject the Bank to the operating and financial risks of those companies' businesses, the risk that the relevant company may make business, financial or management decisions that the Bank does not agree with, and the risk that the Bank may have differing objectives than the companies in which the Bank has interests.

As noted above under the header "Significant Events", on October 6, 2020, in exchange for the Bank's approximately 43% equity interest in TD Ameritrade, the Bank received approximately 13.5% equity interest in Schwab, consisting of 9.9% voting common stock and the remainder in non-voting common stock of Schwab. The value of the Bank's investment in Schwab and its contribution to the Bank's financial results are vulnerable to poor financial performance or other issues at Schwab affecting its business. In addition, the Bank relies on Schwab for its financial results that are included in the Bank's financial statements. Although the Bank has director designation rights to the Schwab board of directors and certain other rights under the Stockholder Agreement with Schwab so long as it holds at least a 5% equity interest in Schwab (and currently has designated two directors to serve on the Schwab board), there can be no assurance that these rights will mitigate the Bank's exposure to poor financial performance or other issues at Schwab that may affect the Bank's financial results.

If any of the Bank's acquisitions, strategic plans or priorities are not successfully executed, or do not achieve their financial or strategic objectives, there could be an impact on the Bank's operations and financial performance and the Bank's earnings could grow more slowly or decline.

### **Technology and Cyber Security Risk**

Technology and cyber security risks for large financial institutions like the Bank have increased in recent years. This is due, in part, to the proliferation, sophistication and constant evolution of new technologies and attack methodologies used by sociopolitical entities, organized criminals, malicious insiders, or service providers, nation states, hackers and other internal or external parties. The increased risks are also a factor of the Bank's size and scale of operations, geographic footprint, the complexity of its technology infrastructure, and the Bank's use of internet and telecommunications technologies to conduct financial transactions, such as its continued development of mobile and internet banking platforms as well as opportunistic threats by actors seeking to exploit the recent COVID-19 pandemic via phishing campaigns and cyber espionage.

The Bank's technologies, systems and networks, and those of the Bank's customers (including their own devices) and third parties providing services to the Bank, continue to be subject to cyber-attacks, and may be subject to disruption of services, data security or other breaches (including loss or exposure of confidential information, including customer or employee information), identity theft and corporate espionage, or other compromises. The Bank's use of third-party service providers, which are subject to these potential compromises, increases the Bank's risk of potential attack, breach or disruption as the Bank has less extensive, immediate or continuous oversight over their technology infrastructure or information security.

Although the Bank has not experienced any material financial losses relating to technology failure, cyber-attacks or data security or other breaches, there is no assurance that the Bank will not experience loss or damage in the future. These may include cyber-attacks such as targeted and automated online attacks on banking systems and applications, introduction of malicious software, denial of service attacks, malicious insider or service provider exfiltrating data and phishing attacks, any of which could result in the fraudulent use, disclosure or theft of data or customer or Bank funds. These may also include attempts by employees, agents or third-party service providers of the Bank to access or disclose sensitive information or other data of the Bank, its customers or its employees. Attempts to illicitly or misleadingly induce employees, customers, third-party service providers or other users of the Bank's systems will likely continue, in an effort to obtain sensitive information and gain access to the Bank's or its customers' or employees' data or customer or Bank funds. In addition, the Bank's customers often use their own devices, such as computers, smartphones, and tablets, which limits the Bank's ability to mitigate certain risks introduced through these personal devices. The Bank actively monitors, manages, and continues to enhance its ability to mitigate these technology and cyber security risks through enterprise-wide programs, using industry accepted practices, and industry accepted threat, and vulnerability assessments and responses, but there can be no assurance that these programs, assessments and responses will mitigate all risks, or that the Bank will not experience loss or damage arising from technology or cyber security threats.

The Bank continues to monitor and make strategic investments to mature its cyber defences in accordance with industry accepted standards and practices, including recent practices implemented in response to threats prompted by the COVID-19 pandemic, to enable rapid detection and response to internal and external cyber incidents and unauthorized access or exfiltration of the Bank's data. The adoption of certain technologies, such as cloud computing, artificial intelligence, machine learning, robotics, and process automation call for continued focus and investment to manage the Bank's risks effectively. It is possible that the Bank, or those with whom the Bank does business, may not anticipate or implement effective measures against all such cyber and technology-related risks, particularly because the tactics, techniques, and procedures used change frequently and risks can originate from a wide variety of sources that have also become increasingly sophisticated. Furthermore, the Bank's cyber insurance purchased to mitigate risk may not be sufficient to cover all financial losses. As such, with any cyber-attack, disruption of services, data, security or other breaches (including loss or exposure of confidential information), identity theft, corporate espionage or other compromise of technology or information systems, hardware or related processes, or any significant issues caused by weakness in information technology infrastructure and systems, the Bank may experience, among other things, financial loss; a loss of customers or business opportunities; disruption to operations; misappropriation or unauthorized release of confidential, financial or personal information; damage to computers or systems of the Bank and those of its customers and counterparties; violations of applicable privacy and other laws; litigation; regulatory penalties or intervention, remediation, investigation or restoration cost; increased costs to maintain and update the Bank's operational and security systems and infrastructure; and reputational damage. If the Bank were to experience such an incident, it may take a significant amount of time and resources to investigate the incident to obtain full and reliable information necessary to assess the impact. The Bank's owned and operated applications, processes, products, and services could be subject to failures or disruptions as a result of human error, natural disasters, utility disruptions, pandemics or other public health emergencies, malicious insiders, cyber-attacks or other criminal or terrorist acts, or non-compliance with regulations, which may impact the Bank's operations. Such adverse effects could limit the Bank's ability to deliver products and services to customers, and/or damage the Bank's reputation, which in turn could lead to disruptions to its businesses and financial loss.

### **Model Risk**

The pandemic and the associated governmental assistance program have introduced a heightened level of uncertainty in models and impacted model reliability across various business areas. Models impacted by the negative/low interest rate environment are required to be redeveloped quickly. Additionally, model performance issues are expected for models with macroeconomic sensitivity, and more broadly, for models that were trained on historical data that may become less relevant under the current environment (e.g. IFRS 9 and stress testing models).

In response, Model Risk Management (MRM) established the Model Risk Command Center (MRCC), which is comprised of key First and Second Line model stakeholders. This initiative enables the effective identifications of the impact on models due to the pandemic as well as the execution of appropriate short- and long-term mitigants so as to improve model resilience. Following on efforts from the MRCC, 68% of all impacted models have had their mitigants already executed, including redevelopments, enhanced monitoring, expert judgment overrides, and overlays. The remaining work is largely related to enhanced monitoring for Scorecard models, where MRM is working with the First Line to finalize a risk-based approach to prioritize activities. Command Center activities will continue to focus on executing longer-term redevelopments and reassessing mitigants given the evolving operating environment. Despite these activities, there can be no assurance that they will mitigate all model risk.

### **Fraud Activity**

As a financial institution, the Bank is inherently exposed to various types of fraud. The sophistication, complexity, and materiality of fraud evolves quickly, may arise from numerous sources, including potential or existing clients or customers, agents, third parties, including suppliers, service providers and outsourcers, other external parties, contractors, employees and third-party service providers to the Bank's customers which store bank account credentials and harvest data based on customers' web banking information and activities. In deciding whether to extend credit or enter into other transactions with customers or counterparties, the Bank may rely on information furnished by or on behalf of such customers, counterparties or other external parties including financial statements and financial information and authentication information. The Bank may also rely on the representations of customers, counterparties, and other external parties as to the accuracy and completeness of such information. In order to authenticate customers, whether through the Bank's phone or digital channels or in its branches and stores, the Bank may also rely on certain authentication methods which could be subject to fraud. In addition to the risk of material loss (financial loss, misappropriation of confidential information or other assets of the Bank or its customers and counterparties) that could result from fraudulent activity, the Bank could face legal action and client and market confidence in the Bank could be impacted. The Bank has invested in a coordinated approach to strengthen the Bank's fraud defences and build upon existing practices globally. This included an investment in the fraud environment with the establishment of the Fraud Risk Management group to reinforce fraud risk oversight, and formalized programs, including a Fraud Risk Assessment program, to help the Bank measure fraud risk. The Bank continues to introduce new capabilities and defenses to strengthen the Bank's controls with a focus on combatting more complex fraud, including cyber fraud. The Bank has seen an increase in the threat environment emanating from the COVID-19 pandemic against both customers and the Bank and is monitoring trends and adjusting fraud prevention and detection strategies across channels and products to help mitigate this fraud risk. Despite the Bank's investments in these programs, capabilities and defences, there can be no assurance that they will successfully mitigate fraudulent activity that could lead to disruptions in the Bank's businesses and financial loss.

### **Third-Party Service Providers**

The Bank recognizes the value of using third parties to support its businesses, as they provide access to leading applications, processes, products and services, specialized expertise, innovation, economies of scale, and operational efficiencies. However, they may also create reliance upon the provider with respect to continuity, reliability, and security, and their associated processes, people and facilities. As the financial services industry and its supply chain become more complex, the need for robust, holistic, and sophisticated controls and ongoing oversight increases. Just as the Bank's owned and operated applications, processes, products, and services could be subject to failures or disruptions as a result of human error, natural disasters, utility disruptions, pandemics or other public health emergencies, malicious insiders, cyber-attacks or other criminal or terrorist acts, or non-compliance with regulations, each of its suppliers may be exposed to similar risks which could in turn impact the Bank's operations. Such adverse effects could limit the Bank's ability to deliver products and services to customers, and/or damage the Bank's reputation, which in turn could lead to disruptions to its businesses and financial loss. Consequently, the Bank has established expertise and resources dedicated to third-party risk management, as well as policies and procedures governing third-party relationships from the point of selection through the life cycle of the business arrangement. The Bank develops and tests business continuity management plans which contemplate customer, employee, and operational implications, including technology and other infrastructure contingencies, although there can be no assurance that these activities will mitigate all risks.

### **Introduction of New and Changes to Current Laws and Regulations**

The financial services industry is highly regulated. TD's operations, profitability and reputation could be adversely affected by the introduction of new laws and regulations, changes to, or changes in interpretation or application of current laws and regulations, and issuance of judicial decisions. These adverse effects could also result from the fiscal, economic, and monetary policies of various central banks, regulatory agencies and governments in Canada, the U.S., the United Kingdom, and other countries, and changes in the interpretation or implementation of those policies. Such adverse effects may include incurring additional costs and resources to address initial and ongoing compliance; limiting the types or nature of products and services the Bank can provide and fees it can charge; unfavourably impacting the pricing and delivery of products and services the Bank provides; increasing the ability of new and existing competitors to compete on the basis of pricing, products and services (including, in jurisdictions outside Canada, the favouring of certain domestic institutions); and increasing risks associated with potential non-compliance. In addition to the adverse impacts described above, the Bank's failure to comply with applicable laws and regulations could result in sanctions and financial penalties that could adversely impact its earnings and its operations and damage its reputation.

The global anti-money laundering and economic sanctions landscape continues to experience regulatory change, with significant, complex new laws and regulations that have, or are anticipated to come into force in the short and medium-term in many of the jurisdictions in which the Bank operates.

In addition, the global data and privacy landscape has and continues to experience regulatory change, with significant new and amendments to existing legislation anticipated in some of the jurisdictions in which the Bank does business.

In addition, despite the Bank's monitoring and evaluation of the potential impact of rules, proposals, consent orders and regulatory guidance, governments and regulators around the world may introduce, and the issuance of judicial decisions may result in, unanticipated new regulations that are applicable to the Bank. In Europe, there are a number of uncertainties in connection with the future of the United Kingdom and its relationship with the European Union, and reforms implemented through the European Market Infrastructure Regulation and the review of Markets in Financial Instruments Directive and accompanying Regulation could result in higher operational and system costs and potential changes in the types of products and services the Bank can offer to clients in the region.

In addition, the Canadian Securities Administrators has proposed regulations relating to over-the-counter derivatives reform. The Bank is monitoring this regulatory initiative which, if implemented, could result in increased compliance costs, and compliance with these standards may impact the Bank's businesses, operations and results.

The Canadian Securities Administrators recently introduced regulatory reforms to enhance the client-registrant relationship, referred to as the Client Focused Reforms. Enhanced requirements under the Client Focused Reforms create a higher standard of conduct across all categories of registered dealers and advisors. This will result in new training, operational and systems costs, as well as changes in the types of products and services that are offered through the Bank's registered affiliates.

Finally, in Canada, there are a number of government initiatives underway that could impact financial institutions, including regulatory initiatives with respect to payments evolution and modernization, open banking, consumer protection, protection of customer data, and anti-money laundering. In addition, new regulations related to consumer protection in the banking industry will come into effect on a date to be set by regulation, and the Bank is currently assessing the impact of such regulations on its operations.

#### *U.S. Regulatory Reform*

The *Dodd-Frank Wall Street Reform and Consumer Protection Act* (Dodd-Frank), a 2010 U.S. federal law, required significant structural reform to the U.S. financial services industry and affects every banking organization operating in the U.S., including the Bank. Due to certain aspects with extraterritorial effect, Dodd-Frank also impacts the Bank's operations outside the U.S., including in Canada. The Bank has incurred, and will continue to incur, operational, capital, liquidity and compliance costs, and compliance with these standards may impact the Bank's businesses, operations and results in the U.S. and overall.

The 2018 *Economic Growth, Regulatory Relief and Consumer Protection Act* (Reform Act) included modifications to aspects of Dodd-Frank, including stress testing. In addition, the applicable U.S. Federal regulatory agencies have adopted regulatory amendments to certain of these requirements. In October 2019, the Federal Reserve issued a final rule that implements the Reform Act's changes to the application of enhanced prudential standards with respect to U.S. and non-U.S. banking organizations (the "Tailoring Rule"). The Tailoring Rule revised the enhanced prudential standards applicable to non-U.S. banking organizations, including the Bank, based on the risk profile of the organization. The Bank has incurred, and will continue to incur, operational, capital, liquidity, and compliance costs resulting from these standards.

The current U.S. regulatory environment for banking organizations may be further impacted by additional legislative or regulatory developments. The ultimate consequences of these developments and their impact on the Bank remain uncertain and it remains unclear whether any other legislative or regulatory proposals relating to these requirements will be enacted or adopted.

#### *Bank Recapitalization "Bail-In" Regime*

The Government of Canada's (GOC's) bail-in regime, which became effective in September 2018, was implemented through regulations published under the *Canada Deposit Insurance Corporation Act* (the

"CDIC Act") and the *Bank Act*, providing the final details of conversion and issuance regimes for bail-in instruments issued by D-SIBs including the Bank (collectively, the Bail-in Regulations).

Pursuant to the CDIC Act, if the Superintendent is of the opinion that a D-SIB has ceased or is about to cease to be viable and its viability cannot be restored through the exercise of the Superintendent's powers, the GOC can, among other things, appoint the Canada Deposit Insurance Corporation (CDIC) as receiver of the Bank and direct CDIC to convert certain shares (including preferred shares) and liabilities of the Bank (including certain senior debt securities) into common shares of the Bank or any of its affiliates (a Bail-in Conversion). However, under the CDIC Act, the conversion powers of CDIC would not apply to shares and liabilities issued or originated before September 23, 2018 (the date on which the Bail-in Regulations came into force) unless, on or after such date, they are amended or in the case of liabilities, their term is extended.

The Bail-in Regulations prescribe the types of shares and liabilities that are subject to a Bail-in Conversion. In general, any senior debt securities with an initial or amended term-to-maturity greater than 400 days that are unsecured or partially secured and have been assigned a CUSIP, ISIN, or similar identification number are subject to a Bail-in Conversion. Preferred shares and subordinated debt issued on or after September 23, 2018 that are not NVCC instruments would also be subject to a Bail-in Conversion. As at October 31, 2020, the Bank did not have any outstanding preferred shares or subordinated debt securities that would be subject to a Bail-in Conversion. Certain other debt obligations of the Bank such as structured notes (as defined in the Bail-in Regulations), covered bonds, and certain derivatives are not subject to a Bail-in Conversion.

The bail-in regime could adversely affect the Bank's cost of funding.

#### **Regulatory Oversight and Compliance Risk**

The Bank and its businesses are subject to extensive regulation and oversight. Regulatory change and changes in regulator expectations occur in all jurisdictions in which the Bank operates. Governments and regulators around the world have demonstrated an increased focus on conduct risk, data control, use and security, and money laundering and terrorist financing risks and threats. There is heightened scrutiny by regulators globally on the impact of COVID-19 on customers as well as the Bank's operations and its management and oversight of risks associated with the pandemic.

The Bank monitors and evaluates the potential impact of applicable regulatory developments (including rules, proposed rules, standards, and regulatory guidance). However, while the Bank devotes substantial compliance, legal, and operational business resources to facilitate compliance with these developments by their respective effective dates, and also to the consideration of other governmental and regulator expectations, it is possible that the Bank may not be able to accurately predict the impact of final rules implementing such developments, the interpretation or enforcement actions taken by governments, regulators and courts regarding such rules, or may not be able to develop or enhance the platforms, technology, or operational procedures and frameworks necessary to comply with, or adapt to, such rules or expectations in advance of their effective dates. This could require the Bank to take further actions or incur more costs than expected and may expose the Bank to enforcement and reputational risk. Regulatory change will continue to increase the Bank's compliance and operational risks and costs. In addition, if governments or regulators take formal enforcement action against the Bank, the Bank's operations, business strategies and product and service offerings may be adversely impacted, therefore impacting financial results.

Also, it may be determined that the Bank has not adequately, completely or timely addressed regulatory developments or enforcement actions to which it is subject, in a manner which meets governmental or regulator expectations. As such, the Bank may continue to face a greater number or wider scope of investigations, enforcement actions, and litigation. In addition, public notifications of enforcement actions are becoming more prevalent which could negatively impact the Bank's reputation.

The Bank may incur greater than expected costs associated with enhancing its compliance, or may incur fines, penalties or judgments not in its favour associated with non-compliance, all of which could also lead to negative impacts on the Bank's financial performance and its reputation.

### **Level of Competition, Shifts in Consumer Attitudes, and Disruptive Technology**

The Bank operates in a highly competitive industry and its performance is impacted by the level of competition. Customer retention and acquisition can be influenced by many factors, including the Bank's reputation as well as the pricing, market differentiation, and overall customer experience of the Bank's products and services.

Enhanced competition from incumbents and new entrants may impact the Bank's pricing of products and services and may cause it to lose revenue and/or market share. Increased competition requires the Bank to make additional short and long-term investments to remain competitive and continue delivering differentiated value to its customers, which may increase expenses. In addition, the Bank operates in environments where laws and regulations that apply to it may not universally apply to its current and emerging competitors, which could include the domestic institutions in jurisdictions outside of Canada or the U.S., or non-traditional providers (such as Fintech, big technology competitors) of financial products and services. Non-depository or non-financial institutions are often able to offer products and services that were traditionally banking products and compete with banks in offering digital financial solutions (primarily mobile or web-based services), without facing the same regulatory requirements or oversight. These competitors may also operate at much lower costs relative to revenue or balances than traditional banks. These third parties can seek to acquire customer relationships, react quickly to changes in consumer attitudes, and disintermediate customers from their primary financial institution, which can also increase fraud and privacy risks for customers and financial institutions in general. The nature of disruption is such that it can be difficult to anticipate and/or respond to adequately or quickly, representing inherent risks to certain Bank businesses, including payments. As such, this type of competition could also adversely impact the Bank's earnings. To mitigate these effects and identify how the changing landscape can enhance the Bank's value proposition, including delivering new revenue streams for the Bank and greater value for customers, stakeholders across each of the Bank's business segments seek to understand and leverage emerging technologies and trends together with how they impact consumer behaviour patterns. This includes monitoring the competitive environment in which the Bank operates and reviewing or amending its customer acquisition, management, and retention strategies as appropriate and building optionality and flexibility in the operating environment and into the products and services offered to keep pace with evolving customer expectations. However, there is no assurance that these activities will mitigate these effects and risks.

The Bank is committed to investing in differentiated and personalized experiences for its customers, putting a particular emphasis on mobile technologies, enabling customers to transact seamlessly across their preferred channels.

The Bank is also advancing artificial intelligence (AI) capabilities, to help further inform the Bank's business decisions and risk management practices. While the Bank is seeking to drive adoption and use of AI in a responsible way, there is no assurance that AI will appropriately or sufficiently replicate certain outcomes or accurately predict future events or exposures.

The Bank is also looking at emerging trends, some accelerated by the disruption caused by the COVID-19 pandemic, that may disrupt traditional interfaces, interaction preferences, or customer expectations. The Bank considers various options to accelerate innovation, including making strategic investments in innovative companies, exploring partnership

opportunities, and experimenting with new technologies and concepts internally, but there can be no assurance that these investments and activities will be successful. Legislative or regulatory action relating to such new technologies could emerge and continue to evolve, potentially increasing compliance costs and risks.

### **Environmental and Social Risk**

Environmental and social risk is the potential for loss of strategic, financial, operational, legal or reputational value resulting from the impact of environmental and social issues or concerns, including climate change, within the scope of short-term and long-term cycles. The Bank is exposed to environmental and social risks both through its businesses and operations and through its clients and customers. Environmental and social risks may lead to potential losses, resulting from the Bank's direct and indirect impact on the environment and society, and impact of environmental and social issues on the Bank.

Direct risks are associated with the ownership and operation of the Bank's businesses, which include management and operation of company-owned or managed real estate, business operations, and associated services. Acute physical climate risks as a result of the increased severity of extreme weather events such as hurricanes, wildfires and floods, could result in operational risks for the Bank through business disruptions and financial losses. The Bank's enterprise-wide Business Continuity and Crisis Management Program supports management's ability to operate the Bank's businesses and operations in the event of a business disruption incident.

Indirect risks are associated with environmental and societal issues, perceptions and developments that may have an impact on the Bank's customers and clients to whom the Bank provides financial services or in which the Bank invests.

Climate change and events such as pandemics and social unrest could result in strategic and credit risks for the Bank by impacting its customers' earnings and losses, and the Bank's action or inaction, response and disclosure on these matters can also give rise to legal and reputational risks for the Bank.

Environmental and social risks are managed under the Bank's Environmental and Social Risk Framework and through related business segment level policies and procedures across the enterprise. Additionally, emerging social risks are managed through governance forums, including Reputational Risk Committees.

Climate risk has emerged as one of the top environmental risks for the Bank. This includes physical risks related to the chronic and acute physical impacts of climate change (e.g., shifts in climate norms, and extreme weather events such as hurricanes, wildfires and floods), and transition risks associated with the global transition to a low-carbon economy (e.g., climate-related policy actions and litigation claims, technological innovations, and shifts in supply and demand for certain commodities, products and services). Both physical and transition risks could result in strategic, credit, operational, legal, and reputational risks for the Bank and its clients in climate sensitive sectors. TD supports Canada's objectives to meet the goals of the Paris Agreement and recognizes the Bank's responsibility to contribute by integrating climate considerations across its business. The Bank continues to monitor industry and regulatory developments and assess the potential impacts of climate change and related risks on its operations, lending portfolios, investments, and businesses.

The Bank is developing standardized methodologies and approaches for climate scenario analysis through participation in industry-wide working groups and is working to embed the assessment of climate-related risks and opportunities into relevant Bank processes.

## **OTHER RISK FACTORS**

### ***Legal Proceedings***

The Bank or its subsidiaries are from time to time named as defendants or are otherwise involved in various class actions and other litigation or disputes with third parties, including regulatory investigations and enforcement proceedings, related to its businesses and operations. The Bank manages the risks associated with these proceedings through a litigation management function. There is no assurance that the volume of claims and the amount of damages and penalties claimed in litigation, arbitration and regulatory proceedings will not increase in the future. Actions currently pending against the Bank may result in judgments, settlements, fines, penalties, disgorgements, injunctions, business improvement orders or other results adverse to the Bank, which could materially adversely affect the Bank's business, financial condition, results of operations, cash flows, capital and credit ratings; require material changes in the Bank's operations; result in loss of customers; or cause serious reputational harm to the Bank. Moreover, some claims asserted against the Bank may be highly complex, and include novel or untested legal theories. The outcome of such proceedings may be difficult to predict or estimate until late in the proceedings, which may last several years. In addition, settlement or other resolution of certain types of matters are often subject to external approval, which may or may not be granted. Although the Bank establishes reserves for these matters according to accounting requirements, the amount of loss ultimately incurred in relation to those matters may substantially differ from the amounts accrued. As a participant in the financial services industry, the Bank will likely continue to experience the possibility of significant litigation and regulatory investigations and enforcement proceedings related to its businesses and operations. Regulators and other government agencies examine the operations of the Bank and its subsidiaries on both a routine- and targeted-exam basis, and there is no assurance that they will not pursue regulatory settlements or other enforcement actions against the Bank in the future. For additional information relating to the Bank's material legal proceedings, refer to Note 27 of the 2020 Consolidated Financial Statements.

### ***Ability to Attract, Develop, and Retain Key Talent***

The Bank's future performance is dependent on the availability of qualified talent and the Bank's ability to attract, develop, and retain it. The Bank's management understands that the competition for talent continues to increase across geographies, industries, and emerging capabilities across a number of sectors including financial services. As a result, the Bank undertakes an annual talent review process to assess critical capability requirements for all areas of the business. Through this process, an assessment of current executive leadership, technical and core capabilities, as well as talent development opportunities is completed against both near term and future business needs. The outcomes from the process inform plans at both the enterprise and business level to retain, develop, or acquire the talent which are then actioned throughout the course of the year. Although it is the goal of the Bank's management resource policies and practices to attract, develop, and retain key talent employed by the Bank or an entity acquired by the Bank, there is no assurance that the Bank will be able to do so. The Bank continues to rely on the Bank's annual talent review program as well as the Bank's regular, effective management practices to proactively assess and address retention and recruitment risk and emphasize ongoing communication with talent to ensure appropriate responses on a case-by-case basis.

### ***Foreign Exchange Rates, Interest Rates, and Credit Spreads***

Foreign exchange rate, interest rate, and credit spread movements in Canada, the U.S., and other jurisdictions in which the Bank does business impact the Bank's financial position and its future earnings. Changes in the value of the Canadian dollar relative to the Global foreign exchange rates may also affect the earnings of the Bank's small business, commercial, and corporate clients. A change in the level of interest rates, negative interest rates or a prolonged low interest rate environment affects the interest spread between the Bank's deposits and other liabilities, and loans, and as a result, impacts the Bank's net interest income. A change in the level of credit spreads affects the relative valuation of assets and liabilities, and as a result, impacts the Bank's earnings. The Bank manages its structural foreign exchange rate risk, interest rate risk, and credit

spread risk exposures in accordance with the TD Non-Trading Market Risk Management Framework and the non-trading market risk management policies established by the Risk Committee.

### ***IBOR Transition***

Various interest rates and other indices that are deemed to be "benchmarks" (including IBOR benchmarks) have been, and continue to be, the subject of international regulatory guidance and proposals for reform. Following the announcement by the U.K. Financial Conduct Authority (FCA) on July 27, 2017, indicating that the FCA would no longer compel banks to submit rates for the calculation of London Interbank Offered Rate ("LIBOR") post December 31, 2021, efforts to transition away from IBORs to alternative reference rates ("ARR") have been continuing in various jurisdictions. The Bank continues to monitor industry consultations initiated by the ICE Benchmark Administration Limited, which serves as the administrator for the IBORs, regarding the process and timing for the orderly wind-down of LIBOR, as well as guidance from relevant regulatory agencies to cease issuance of such LIBOR products in 2021 despite the potential continuance of certain currencies and tenors of LIBOR beyond December 31, 2021. These developments, and the related uncertainty over the potential variance in the timing and manner of implementation in each jurisdiction, introduce risks that may have adverse consequences on the Bank, its clients, and the financial services industry. Moreover, the replacement of IBORs or other benchmark rates could result in market dislocation and have other adverse consequences to market participants.

As the Bank has significant contractual rights, obligations and exposures referenced to IBOR benchmarks, discontinuance of, or changes to, benchmark rates could adversely affect the Bank's business and results of operations. The Bank has established an enterprise-wide, cross functional initiative with senior management and Board oversight to evaluate the impact of the market, financial, operational, legal, technology and other risks on its products, services, systems, models, documents, processes, and risk management frameworks with the intention of managing the impact through appropriate mitigating actions. The Bank is also actively participating in trade associations, industry working groups, such as the Alternative Reference Rate Committee ("ARRC") in the U.S., and the Canadian Alternative Reference Rate ("CARR") Committee and is incorporating best practice guidance from these working groups and regulators globally, such as the FCA, on transition activities, including incorporating appropriate ARR fallback language in contracts, making available new products referencing ARRs, ceasing the issuance of IBOR based financial instruments and preparing for overall operational readiness. There is no assurance that these activities will mitigate these risks.

In addition to operational challenges, there are also market risks that arise because the new reference rates are likely to differ from the prior benchmark rates resulting in differences in the calculation of the applicable interest rate or payment amount. The difference could result in different financial performance for previously booked transactions, require different hedging strategies, or affect the Bank's capital and liquidity planning and management. Additionally, any adverse impacts on the value of and return on existing instruments and contracts for the Bank's clients may present an increased risk of litigation, regulatory intervention, and possible reputational damage.

### ***Accounting Policies and Methods Used by the Bank***

The Bank's accounting policies and estimates are essential to understanding its results of operations and financial condition. Some of the Bank's policies require subjective, complex judgments and estimates as they relate to matters that are inherently uncertain. Changes in these judgments or estimates and changes to accounting standards and policies could have a materially adverse impact on the Bank's Consolidated Financial Statements, and its reputation. The Bank has established procedures designed to ensure that accounting policies are applied consistently and that the processes for changing methodologies, determining estimates and adopting new accounting standards are controlled and occur in an appropriate and systematic manner. Significant accounting policies as well as current and future changes in accounting policies are described in Note 2 and Note 4, respectively, and significant accounting judgments, estimates, and assumptions are described in Note 3 of the 2020 Consolidated Financial Statements.

# Managing Risk

## EXECUTIVE SUMMARY

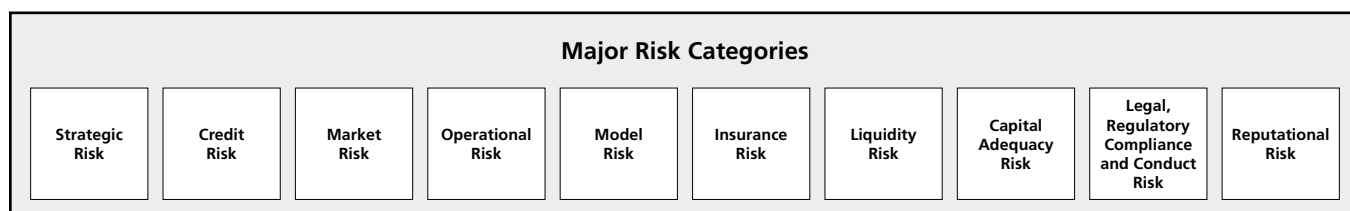
Growing profitability in financial results based on balanced revenue, expense and capital growth services involves selectively taking and managing risks within the Bank’s risk appetite. The Bank’s goal is to earn a stable and sustainable rate of return for every dollar of risk it takes, while putting significant emphasis on investing in its businesses to meet its future strategic objectives.

The Bank’s Enterprise Risk Framework (ERF) reinforces the Bank’s risk culture, which emphasizes transparency and accountability, and supports a common understanding among stakeholders of how the Bank manages risk. The ERF addresses: (1) the nature of risks to the Bank’s strategy and operations; (2) how the Bank defines the types of risk it is exposed to; (3) risk management governance and organization; and (4) how the Bank manages risk through processes that identify and assess, measure,

control, and monitor and report risk. The Bank’s risk management resources and processes are designed to both challenge and enable all its businesses to understand the risks they face and to manage them within the Bank’s risk appetite.

## RISKS INVOLVED IN TD’S BUSINESSES

The Bank’s Risk Inventory sets out the Bank’s major risk categories and related subcategories to which the Bank’s businesses and operations could be exposed. The Risk Inventory facilitates consistent risk identification and is the starting point in developing risk management strategies and processes. The Bank’s major risk categories are: Strategic Risk; Credit Risk; Market Risk; Operational Risk; Model Risk; Insurance Risk; Liquidity Risk; Capital Adequacy Risk; Legal, Regulatory Compliance and Conduct Risk; and Reputational Risk.



## RISK APPETITE

The Bank’s RAS is the primary means used to communicate how the Bank views risk and determines the type and amount of risk it is willing to take to deliver on its strategy and enhance shareholder value. In defining its risk appetite, the Bank takes into account its vision, purpose, strategy, shared commitments, and capacity to bear risk under both normal and recessionary conditions. The core risk principles for the Bank’s RAS are as follows:

- The Bank takes risks required to build its business, but only if those risks:
1. Fit the business strategy, and can be understood and managed.
  2. Do not expose the enterprise to any significant single loss events; TD does not ‘bet the Bank’ on any single acquisition, business, or product.
  3. Do not risk harming the TD brand.

The Bank’s Risk Appetite Governance Framework, describes the assumptions, responsibilities, and processes established to define, maintain, and govern TD’s risk appetite. The Bank considers current operating conditions and the impact of emerging risks in developing and applying its risk appetite. Adherence to enterprise risk appetite is managed and monitored across the Bank and is informed by the RAS and a broad collection of principles, policies, processes, and tools. The Bank’s RAS describes, by major risk category, the Bank’s risk principles and establishes both qualitative and quantitative measures with key indicators, thresholds, and limits, as appropriate. RAS measures consider both normal and stress scenarios and include those that can be aggregated at the enterprise level and disaggregated at the business segment level.

Risk Management is responsible for establishing practices and processes to formulate, monitor, and report on the Bank’s RAS measures. The Risk Management function also monitors and evaluates the effectiveness of these practices and processes, as well as the RAS measures. Compliance with RAS principles and measures is reported regularly to senior management, the Board, and the Risk Committee; other measures are tracked on an ongoing basis by management, and escalated to senior management and the Board, as required. Risk Management regularly assesses management’s performance against the Bank’s RAS measures.

## RISK CULTURE

The Bank’s risk culture starts with the “tone at the top” set by the Board, Chief Executive Officer (CEO), and the Senior Executive Team (SET), and is supported by its vision, purpose, and shared commitments. These governing objectives describe the behaviours that the Bank seeks to foster, among its employees, in building a culture where the only risks taken are those that can be understood and managed. The Bank’s risk culture promotes accountability, learning from past experiences, and encourages open communication and transparency on all aspects of risk taking.

The Bank’s employees are encouraged to challenge and escalate when they believe the Bank is operating outside of its risk appetite.

Ethical behaviour is a key component of the Bank’s risk culture. The Bank’s Code of Conduct and Ethics guides employees and Directors to make decisions that meet the highest standards of integrity, professionalism, and ethical behaviour. Every Bank employee and Director is expected and required to assess business decisions and actions on behalf of the organization in light of whether it is right, legal, and fair. The Bank’s desired risk culture is reinforced by linking compensation to management’s performance against the Bank’s risk appetite. Performance against risk appetite is a key consideration in determining compensation for executives, including adjustments to incentive awards both at the time of award and again at maturity for deferred compensation. An annual consolidated assessment of management’s performance against the RAS is prepared by Risk Management, reviewed by the Risk Committee, and is used by the Human Resources Committee as a key input into compensation decisions. All executives are individually assessed against objectives that include consideration of risk and control behaviours. This comprehensive approach allows the Bank to consider whether the actions of executive management resulted in risk and control events within their area of responsibility.



In addition, governance, risk, and oversight functions operate independently from business segments supported by an organizational structure that provides objective oversight and independent challenge. Governance, risk, and oversight function heads, including the Chief Risk Officer (CRO), have unfettered access to respective Board Committees to raise risk, compliance, and other issues. Lastly, awareness and communication of the Bank's RAS and the ERF take place across the organization through enterprise risk communication programs, employee orientation and training, and participation in internal risk management conferences. These activities further strengthen the Bank's risk culture by increasing the knowledge and understanding of the Bank's expectations for risk taking.

**WHO MANAGES RISK**

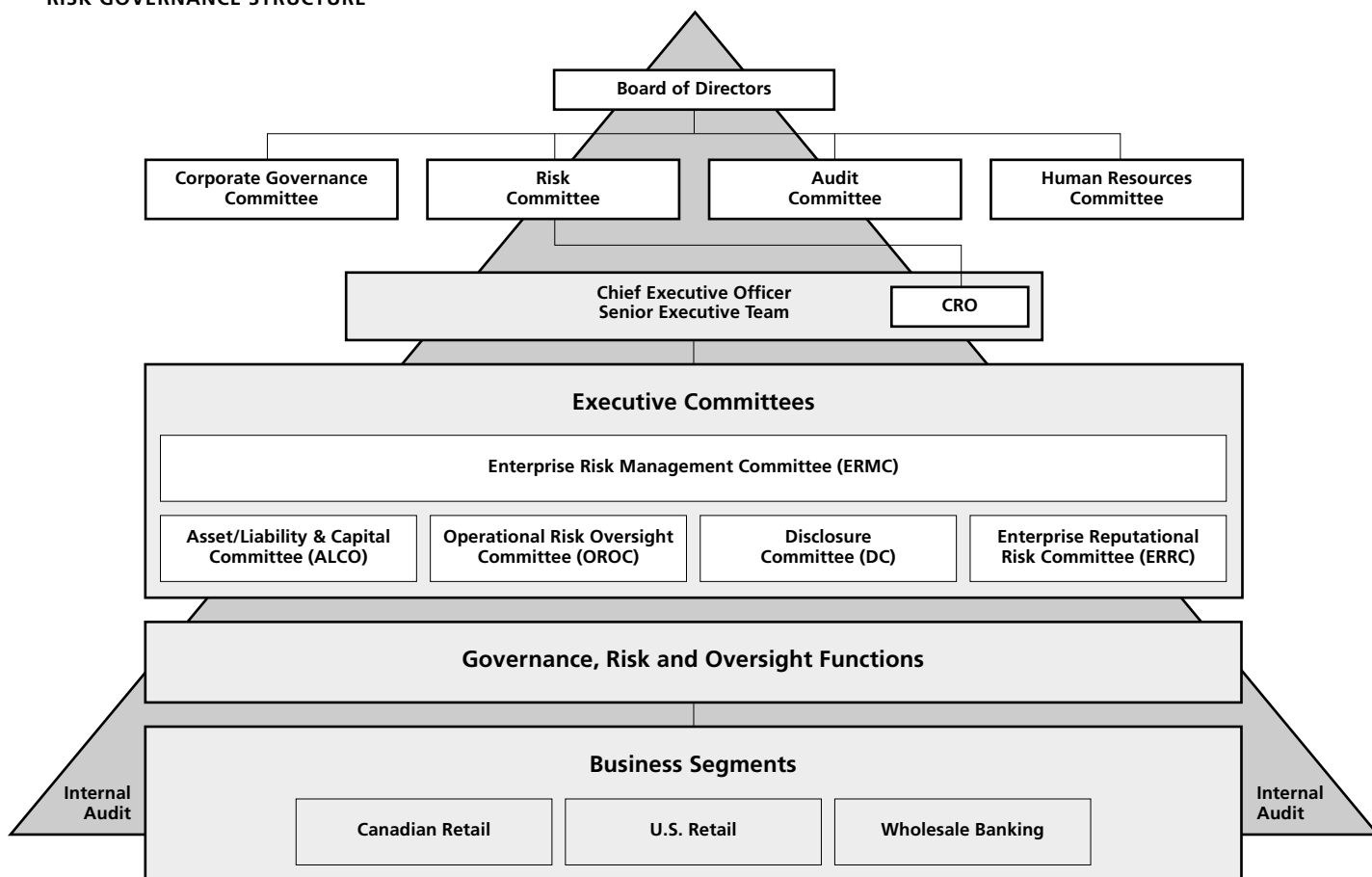
The Bank's risk governance structure emphasizes and balances independent oversight with clear ownership for risk control within each business segment. Under the Bank's approach to risk governance, a "three lines of defence" model is employed, in which the first line of defence is the risk owner, the second line provides risk oversight, and the third line is internal audit.

The Bank's risk governance model includes a senior management committee structure that is designed to support transparent risk reporting and discussions. The Bank's overall risk and control oversight is provided by the Board and its committees. The CEO and SET determine the Bank's long-term direction which is then carried out by business segments within the Bank's risk appetite. Risk Management, headed by the Group Head and CRO, sets enterprise risk strategy and policy and provides independent oversight to support a comprehensive and proactive risk management approach. The CRO, who is also a member of the SET, has unfettered access to the Risk Committee.

The Bank has a subsidiary governance framework to support its overall risk governance structure, including boards of directors, and committees for various subsidiary entities where appropriate. Within the U.S. Retail business segment, risk and control oversight is provided by a separate and distinct Board of Directors which includes a fully independent Board Risk Committee and Board Audit Committee. The U.S. Chief Risk Officer (U.S. CRO) has unfettered access to the Board Risk Committee.

The following section provides an overview of the key roles and responsibilities involved in risk management. The Bank's risk governance structure is illustrated in the following figure.

**RISK GOVERNANCE STRUCTURE**



### **The Board of Directors**

The Board oversees the Bank's strategic direction, the implementation of an effective risk culture, and the internal control framework across the enterprise. It accomplishes its risk management mandate both directly and indirectly through its four committees, the Audit, Risk, Corporate Governance, and Human Resources Committees. The Board reviews and approves the Bank's RAS and related measures annually, and monitors the Bank's risk profile and performance against risk appetite measures.

### **The Audit Committee**

The Audit Committee oversees financial reporting, the adequacy and effectiveness of internal controls, including internal controls over financial reporting, and the activities of the Bank's Global Anti-Money Laundering (GAML) group, Compliance group, and Internal Audit.

### **The Risk Committee**

The Risk Committee is responsible for reviewing and recommending TD's RAS for approval by the Board annually. The Risk Committee oversees the management of TD's risk profile and performance against its risk appetite. In support of this oversight, the Committee reviews and approves certain enterprise-wide risk management frameworks and policies that support compliance with TD's risk appetite, and monitors the management of risks and risk trends.

### **The Human Resources Committee**

The Human Resources Committee is responsible for overseeing the management of the Bank's culture. In addition to its other responsibilities, it satisfies itself that Human Resources risks are appropriately identified, assessed, and managed in a manner consistent with the risk programs within the Bank, and with the sustainable achievement of the Bank's business objectives.

### **The Corporate Governance Committee**

The Corporate Governance Committee, in addition to its other responsibilities, develops, and where appropriate, recommends to the Board for approval corporate governance guidelines, including a code of conduct and ethics, aimed at fostering a healthy governance culture at the Bank, and also acts as the conduct review committee for the Bank, including providing oversight of conduct risk.

### **Chief Executive Officer and Senior Executive Team**

The CEO and the SET develop and recommend to the Board the Bank's long-term strategic direction and also develop and recommend for Board approval TD's risk appetite. The SET members set the "tone at the top" and manage risk in accordance with the Bank's risk appetite while considering the impact of emerging risks on the Bank's strategy and risk profile. This accountability includes identifying and reporting significant risks to the Risk Committee.

### **Executive Committees**

The CEO, in consultation with the CRO determines the Bank's Executive Committees, which are chaired by SET members. The committees meet regularly to oversee governance, risk, and control activities and to review and monitor risk strategies and associated risk activities and practices.

The Enterprise Risk Management Committee (ERMC), chaired by the CEO, oversees the management of major enterprise governance, risk, and control activities and promotes an integrated and effective risk management culture. The following Executive Committees have been established to manage specific major risks based on the nature of the risk and related business activity:

- ALCO – chaired by the Group Head and Chief Financial Officer (CFO), the Asset/Liability and Capital Committee (ALCO) oversees directly and through its standing subcommittees (the Enterprise Capital Committee (ECC) and Global Liquidity Forum (GLF)) the management of the Bank's consolidated non-trading market risk and each of its consolidated liquidity, funding, investments, and capital positions.

- OROC – chaired by the Group Head and CRO, the Operational Risk Oversight Committee (OROC) oversees the identification, monitoring, and control of key risks within the Bank's operational risk profile.
- Disclosure Committee – chaired by the Group Head and CFO, the Disclosure Committee oversees that appropriate controls and procedures are in place and operating to permit timely, accurate, balanced, and compliant disclosure to regulators with respect to public disclosure, shareholders, and the market.
- ERRC – chaired by the Group Head and CRO, the Enterprise Reputational Risk Committee (ERRC) oversees the management of reputational risk within the Bank's risk appetite, and also provides a forum for discussion, review, and escalation for non-traditional risks.

### **Risk Management**

The Risk Management function, headed by the CRO, provides independent oversight of enterprise-wide risk management, risk governance, and control including the setting of risk strategy and policy to manage risk in alignment with the Bank's risk appetite and business strategy. Risk Management's primary objective is to support a comprehensive and proactive approach to risk management that promotes a strong risk culture. Risk Management works with the business segments and other corporate oversight functions to establish policies, standards, and limits that align with the Bank's risk appetite and monitors and reports on existing and emerging risks and compliance with the Bank's risk appetite. The CRO leads and directs a diverse team of risk management professionals organized to oversee risks arising from each of the Bank's major risk categories. There is an established process in place for the identification and assessment of top and emerging risks. In addition, the Bank has clear procedures governing when and how risk events and issues are brought to the attention of senior management and the Risk Committee.

### **Business Segments**

Each business segment has a dedicated risk management function that reports directly to a senior risk executive, who, in turn, reports to the CRO. This structure supports an appropriate level of independent oversight while emphasizing accountability for risk within the business segment. Business management is responsible for setting the business-level risk appetite and measures, which are reviewed and challenged by Risk Management, endorsed by the ERMC, and approved by the CEO, to align with the Bank's risk appetite and manage risk within approved risk limits.

### **Internal Audit**

The Bank's internal audit function provides independent and objective assurance to the Board regarding the reliability and effectiveness of key elements of the Bank's risk management, internal control, and governance processes.

### **Compliance**

The Compliance Department is responsible for fostering a culture of integrity, ethics, and compliance throughout the Bank; delivering independent regulatory compliance and conduct risk management and oversight throughout the Bank and providing reliable and objective guidance and reporting to senior leadership and the Board of Directors on state of regulatory compliance and conduct risk, based on independent monitoring and testing conducted and advising whether the Regulatory Compliance Management controls are sufficient to achieve compliance with applicable regulatory requirements enterprise-wide.

### **Global Anti-Money Laundering (GAML)**

The GAML Department is responsible for Anti-Money Laundering, Anti-Terrorist Financing, Economic Sanctions, and anti-bribery/anti-corruption regulatory compliance and broader prudential risk management across the Bank in alignment with enterprise policies so that the money laundering, terrorist financing, economic sanctions, and bribery and corruption risks are appropriately identified and mitigated.

### Three Lines of Defence

In order to further the understanding of responsibilities for risk management, the Bank employs the following “three lines of defence” model that describes the respective accountabilities of each line of defence in managing risk across the Bank.

| THREE LINES OF DEFENCE             |  |
|------------------------------------|--|
| <b>First Line</b>                  | <b>Risk Owner</b>  |
| <i>Identify and Control</i>        | <ul style="list-style-type: none"> <li>• Own, identify, manage, measure, and monitor current and emerging risks in day-to-day activities, operations, products, and services.</li> <li>• Design, implement, and maintain appropriate mitigating controls, and assess the design and operating effectiveness of those controls.</li> <li>• Assess activities to maintain compliance with applicable laws and regulations.</li> <li>• Monitor and report on risk profile to evaluate whether activities are within TD’s risk appetite and policies.</li> <li>• Implement risk-based approval processes for all new products, activities, processes, and systems.</li> <li>• Escalate risk issues and develop and implement action plans in a timely manner.</li> <li>• Deliver training, tools, and advice to support its accountabilities.</li> <li>• Promote a strong risk management culture.</li> </ul>  |
| <b>Second Line</b>                 | <b>Risk Oversight</b>  |
| <i>Set Standards and Challenge</i> | <ul style="list-style-type: none"> <li>• Establish and communicate enterprise governance, risk, and control strategies, frameworks, and policies.</li> <li>• Provide oversight and independent challenge to the first line through an effective objective assessment, that is evidenced and documented where material, including:               <ul style="list-style-type: none"> <li>– Challenge the quality and sufficiency of the first line’s risk activities;</li> <li>– Identify and assess current and emerging risks and controls, using a risk-based approach, as appropriate;</li> <li>– Monitor the adequacy and effectiveness of internal control activities;</li> <li>– Review and discuss assumptions, material risk decisions and outcomes; and</li> <li>– Aggregate and share results across business lines and control areas to identify similar events, patterns, or broad trends.</li> <li>– Identify and assess, and communicate relevant regulatory changes.</li> <li>– Develop and implement risk measurement tools so that activities are within TD’s Risk Appetite.</li> <li>– Monitor and report on compliance with TD’s Risk Appetite and policies.</li> <li>– Escalate risk issues in a timely manner.</li> </ul> </li> <li>• Report on the risks of the Bank on an enterprise-wide and disaggregated level to the Board and/or Senior Management, independently of the business lines or operational management.</li> <li>• Provide training, tools, and advice to support the first line in carrying out its accountabilities.</li> <li>• Promote a strong risk management culture.</li> </ul> |
| <b>Third Line</b>                  | <b>Internal Audit</b>  |
| <i>Independent Assurance</i>       | <ul style="list-style-type: none"> <li>• Verify independently that TD’s ERF is designed and operating effectively.</li> <li>• Validate the effectiveness of the first and second lines in fulfilling their mandates and managing risk.</li> </ul>  |

In support of a strong risk culture, the Bank applies the following principles in governing how it manages risks:

- **Enterprise-Wide in Scope** – Risk Management will span all areas of the Bank, including third-party alliances and joint venture undertakings to the extent they may impact the Bank, and all boundaries both geographic and regulatory.
- **Transparent and Effective Communication** – Matters relating to risk will be communicated and escalated in a timely, accurate, and forthright manner.
- **Enhanced Accountability** – Risks will be explicitly owned, understood, and actively managed by business management and all employees, individually and collectively.
- **Independent Oversight** – Risk policies, monitoring, and reporting will be established and conducted independently and objectively.
- **Integrated Risk and Control Culture** – Risk management disciplines will be integrated into the Bank’s daily routines, decision-making, and strategy formulation.
- **Strategic Balance** – Risk will be managed to an acceptable level of exposure, recognizing the need to protect and grow shareholder value.

### APPROACH TO RISK MANAGEMENT PROCESSES

The Bank’s comprehensive and proactive approach to risk management is comprised of four processes: risk identification and assessment, measurement, control, and monitoring and reporting.

#### Risk Identification and Assessment

Risk identification and assessment is focused on recognizing and understanding existing risks, risks that may arise from new or evolving business initiatives, aggregate risks, and non-traditional or emerging risks from the changing environment. The Bank’s objective is to establish and maintain integrated risk identification and assessment processes that enhance the understanding of risk interdependencies, consider how risk types intersect, and support the identification of emerging risk. To that end, the Bank’s Enterprise-Wide Stress Testing (EWST) program enables senior management, the Board, and its committees to identify and articulate enterprise-wide risks and understand potential vulnerabilities for the Bank.

### **Risk Measurement**

The ability to quantify risks is a key component of the Bank's risk management process. The Bank's risk measurement process aligns with regulatory requirements such as capital adequacy, leverage ratios, liquidity measures, stress testing, and maximum credit exposure guidelines established by its regulators. Additionally, the Bank has a process in place to quantify risks to provide accurate and timely measurements of the risks it assumes.

In quantifying risk, the Bank uses various risk measurement methodologies, including VaR analysis, scenario analysis, stress testing, and limits. Other examples of risk measurements include credit exposures, PCL, peer comparisons, trending analysis, liquidity coverage, leverage ratios, capital adequacy metrics, and operational risk event notification metrics. The Bank also requires business segments and corporate oversight functions to assess key risks and internal controls through a structured Risk and Control Self-Assessment (RCSA) program. Internal and external risk events are monitored to assess whether the Bank's internal controls are effective. This allows the Bank to identify, escalate, and monitor significant risk issues as needed.

### **Risk Control**

The Bank's risk control processes are established and communicated through Risk Committee and Management approved policies, and associated management approved procedures, control limits, and delegated authorities which reflect its risk appetite and risk tolerances.

The Bank's approach to risk control also includes risk and capital assessments to appropriately capture key risks in its measurement and management of capital adequacy. This involves the review, challenge, and endorsement by senior management committees of the Bank's ICAAP and related economic capital practices. The Bank's performance is measured based on the allocation of risk-based capital to businesses and the cost charged against that capital.

### **Risk Monitoring and Reporting**

The Bank monitors and reports on risk levels on a regular basis against its risk appetite and Risk Management reports on its risk monitoring activities to senior management, the Board and its Committees, and appropriate executive and management committees. Complementing regular risk monitoring and reporting, ad hoc risk reporting is provided to senior management, the Risk Committee, and the Board, as appropriate, for new and emerging risks or any significant changes to the Bank's risk profile.

### **Stress Testing**

Stress testing is an integral component of the Bank's risk management framework and serves as a key component of the Bank's capital, strategic and financial planning processes. Stress testing at the Bank comprises an annual enterprise-wide stress test featuring a range of severities, prescribed regulatory stress tests in multiple jurisdictions for various legal entities, and various ad hoc stress tests. The results of these stress tests enable management to assess the impact of geopolitical events and changes to economic and other market factors on the Bank's financial condition and assist in the determination of capital targets, capital risk appetite limits and liquidity adequacy. These exercises also complement the identification and quantification of vulnerabilities, the monitoring of changes in risk profile, the establishment of risk appetite limits and the assessment of the impact of strategic business decisions and potential management actions.

The Bank utilizes a combination of quantitative modelling and qualitative approaches to estimate the impact on the Bank's performance under hypothetical stress situations. Stress testing engages senior management across the lines of business, Finance, TBSM, Economics,

and Risk Management. Oversight committees range from those at the individual segment/business level to the Bank's Risk Committee of the Board. The results of stress tests are submitted, disclosed or shared with regulators as required or requested.

### **Enterprise-Wide Stress Testing**

The Bank conducts an annual EWST as part of a comprehensive capital planning, strategic, and financial exercise that is a key component of the Internal Capital Adequacy Assessment Programs (ICAAP) framework. The EWST results are considered in establishing the Bank's capital targets and risk appetite limits. The program is subject to a well-defined governance structure that facilitates oversight and engagement throughout the organization. The Bank's EWST program involves the development, application, and assessment of severe, but plausible, stress scenarios on the balance sheet, income statement, capital, liquidity, and leverage. It enables management to identify and articulate enterprise-wide risks and understand potential vulnerabilities, and changes to the risk profile of the Bank. Stress scenarios are developed with consideration of the Bank's key business activities, exposures and vulnerabilities. The scenarios cover a wide variety of risk factors meaningful to the Bank's risk profile in both the North American and global economies including unemployment, GDP, home prices, and interest rates.

Typical EWSTs feature two scenarios. One, is a plausible scenario calibrated to historical recessions in Canada and the U.S. and is used to evaluate downside risks. The second scenario is an extremely high severity, low probability scenario targeted towards stressing TD-specific risks and vulnerabilities in support of the ICAAP.

The 2020 EWST program has been modified in light of the current government, regulatory and Bank relief actions, and unique economic conditions of the COVID-19 pandemic. As part of the 2020 EWST program, the Bank developed and assessed multiple internally generated macroeconomic stress scenarios. These scenarios focused on COVID-19 and alternative downside scenarios designed to reflect various severities, duration of stress, and recovery paths. The assessment of the scenarios concluded that at that time, the Bank operated within its risk appetite and had sufficient capital to withstand severe and lasting stress conditions during the COVID-19 pandemic.

### **Other Stress Tests**

Stress tests are also conducted on certain legal entities and jurisdictions, in line with prescribed regulatory requirements. The Bank's U.S.-based operating bank subsidiaries' capital planning process includes activities and results from the OCC's Dodd-Frank Act stress testing (DFAST) requirements. The Bank's U.S. holding company capital planning process includes the stress testing activities and results from the Federal Reserve Board's capital plan rule and related Comprehensive Capital Analysis and Review (CCAR) requirements. In addition, certain Bank subsidiaries in Singapore, the Netherlands, Ireland, and the United Kingdom conduct stress testing exercises as part of their respective ICAAP. The Bank undertakes other internal and regulatory based stress tests including but not limited to liquidity and market risk, which are detailed in the respective sections.

The Bank also employs reverse stress testing as part of a comprehensive Crisis Management Recovery Planning program to assess potential mitigating actions and contingency planning strategies, as required. In addition, the Bank conducts ad hoc stress tests, which include enterprise or targeted portfolio testing, to evaluate potential vulnerabilities to specific changes in economic and market conditions.

## Strategic Risk

*Strategic risk is the risk of sub-optimal outcomes (including financial loss or reputational damage) arising from the Bank's choice of strategies, the improper implementation of chosen strategies, the inability to implement chosen strategies, or the taking of tail risk (i.e. low probability events that can result in extremely large quantifiable losses). Strategies include current operations and merger and acquisition activities.*

### WHO MANAGES STRATEGIC RISK

The CEO manages strategic risk supported by the members of the SET and the ERM. The CEO, together with the SET, defines the overall strategy, in consultation with, and subject to approval by the Board. The Enterprise Strategy and Decision Support group, under the leadership of the Group Head and CFO, is charged with developing the Bank's overall long-term strategy and shorter-term strategic priorities with input and support from senior executives across the Bank.

Each member of the SET is responsible for establishing and managing long-term strategy and shorter-term priorities for their areas of responsibility (business segment or corporate function), and that such strategies are aligned with the Bank's overall long-term strategy and short-term strategic priorities, and within the enterprise risk appetite. Each SET member is also accountable to the CEO for identifying, assessing, measuring, controlling, monitoring, and reporting on the effectiveness and risks of their business strategies.

The CEO, SET members, and other senior executives report to the Board on the implementation of the Bank's strategies, identifying related risks, and explaining how those risks are managed.

The ERM oversees the identification and monitoring of significant and emerging risks related to the Bank's strategies so that mitigating actions are taken where appropriate.

The shaded areas of this MD&A represent a discussion on risk management policies and procedures relating to credit, market, and liquidity risks as required under IFRS 7, *Financial Instruments: Disclosures*, which permits these specific disclosures to be included in the MD&A. Therefore, the shaded areas which include Credit Risk, Market Risk, and Liquidity Risk, form an integral part of the audited Consolidated Financial Statements for the years ended October 31, 2020 and 2019.

## Credit Risk

*Credit risk is the risk of loss if a borrower or counterparty in a transaction fails to meet its agreed payment obligations.*

*Credit risk is one of the most significant and pervasive risks in banking. Every loan, extension of credit, or transaction that involves the transfer of payments between the Bank and other parties or financial institutions exposes the Bank to some degree of credit risk.*

*The Bank's primary objective is to be methodical in its credit risk assessment so that the Bank can understand, select, and manage its exposures to reduce significant fluctuations in earnings.*

*The Bank's strategy is to include central oversight of credit risk in each business, and reinforce a culture of transparency, accountability, independence, and balance.*

### WHO MANAGES CREDIT RISK

The responsibility for credit risk management is enterprise-wide. To reinforce ownership of credit risk, credit risk control functions are integrated into each business, but also report to Risk Management.

Each business segment's credit risk control unit is responsible for its credit decisions and must comply with established policies, exposure guidelines, credit approval limits, and policy/limit exception procedures. It must also adhere to established enterprise-wide standards of credit assessment and obtain Risk Management's approval for credit decisions beyond its discretionary authority.

Risk Management is accountable for oversight of credit risk by developing policies that govern and control portfolio risks, and approval of product-specific policies, as required.

### HOW TD MANAGES STRATEGIC RISK

The Bank's enterprise-wide strategies and operating performance, and the strategies and operating performance of significant business segments and corporate functions, are assessed regularly by the CEO and the members of the SET through an integrated financial and strategic planning process, operating results reviews and strategic business plans.

The Bank's RAS establishes strategic risk measures at the enterprise and business segment-level.

The Bank's annual integrated financial and strategic planning process establishes enterprise and segment-level long-term and shorter-term strategies that are within the risk appetite and evaluates consistency and alignment among strategies.

Operating results are reviewed on a periodic basis during the year to monitor segment-level performance against the integrated financial and strategic plan. These reviews include an evaluation of the long-term strategy and short-term strategic priorities of each business segment, including but not limited to: the operating environment, competitive position, performance assessment, initiatives for strategy execution and key business risks. The frequency of the operating results reviews depends on the risk profile and size of the business segment or corporate function.

Strategic business plans are prepared at the business line-level; business lines are subsets of business segments. The plans assess the strategy for each business line, including but not limited to: vision, current position, key operating trends, long-term strategy, target metrics, key risks and mitigants, and alignment with enterprise strategy and risk appetite. The frequency of preparation depends on the risk profile and size of the business line.

The Bank's strategic risk, and adherence to its risk appetite, is reviewed by the ERM in the normal course, as well as by the Board. Additionally, material acquisitions are assessed for their fit with the Bank's strategy and risk appetite in accordance with the Bank's Due Diligence Policy. This assessment is reviewed by the SET and Board as part of the decision process.

The Risk Committee oversees the management of credit risk and annually approves certain significant credit risk policies.

### HOW TD MANAGES CREDIT RISK

The Bank's Credit Risk Management Framework outlines the internal risk and control structure to manage credit risk and includes risk appetite, policies, processes, limits and governance. The Credit Risk Management Framework is maintained by Risk Management and supports alignment with the Bank's risk appetite for credit risk.

Credit risk policies and credit decision-making strategies, as well as the discretionary limits of officers throughout the Bank for extending lines of credit are centrally approved by Risk Management, and the Board where applicable.

Limits are established to monitor and control country, industry, product, geographic, and group exposure risks in the portfolios in accordance with enterprise-wide policies.

In the Bank's Retail businesses, the Bank uses established underwriting guidelines (which include collateral and loan-to-value constraints) along with approved scoring techniques and standards in extending, monitoring, and reporting personal credit. Credit scores and decision strategies are used in the origination and ongoing management of new and existing retail credit exposures. Scoring models and decision strategies utilize a combination of borrower attributes, including employment status, existing loan exposure and performance, and size of total bank relationship, as well as external data such as credit bureau information, to determine the amount of credit the Bank is prepared to extend to retail customers and to estimate future credit performance. Established policies and procedures are in place to govern the use and ongoing monitoring and assessment of the performance of scoring models and decision strategies to align with expected performance results. Retail credit exposures approved within the regional credit centres are subject to ongoing Retail Risk Management review to assess the effectiveness of credit decisions and risk controls, as well as identify emerging or systemic issues and trends. Material policy exceptions are tracked and reported and larger dollar exposures and material exceptions to policy are escalated to Retail Risk Management.

The Bank's Commercial Banking and Wholesale Banking businesses use credit risk models and policies to establish borrower and facility risk ratings (FRR), quantify and monitor the level of risk, and facilitate the associated risk management. Risk ratings are also used to determine the amount of credit exposure the Bank is willing to extend to a particular borrower. Management processes are used to monitor country, industry, and borrower or counterparty risk ratings, which include daily, monthly, quarterly, and annual review requirements for credit exposures. The key parameters used in the Bank's credit risk models are monitored on an ongoing basis.

Unanticipated economic or political changes in a foreign country could affect cross-border payments for goods and services, loans, dividends, and trade-related finance, as well as repatriation of the Bank's capital in that country. The Bank currently has credit exposure in a number of countries, with the majority of the exposure in North America. The Bank measures country risk using approved risk rating models and qualitative factors that are also used to establish country exposure limits covering all aspects of credit exposure across all businesses. Country risk ratings are managed on an ongoing basis and are subject to a detailed review at least annually.

As part of the Bank's credit risk strategy, the Bank sets limits on the amount of credit it is prepared to extend to specific industry sectors. The Bank monitors its concentration to any given industry to provide for a diversified loan portfolio and to reduce the risk of undue concentration. The Bank manages this risk using limits based on an internal risk rating score that combines TD's industry risk rating model and industry analysis, and regularly reviews industry risk ratings to assess whether internal ratings properly reflect the risk of the industry. The Bank assigns a maximum exposure limit or a concentration limit to each major industry segment which is a percentage of its total wholesale and commercial private sector exposure.

The Bank may also set limits on the amount of credit it is prepared to extend to a particular entity or group of entities, also referred to as "entity risk". All entity risk is approved by the appropriate decision-making authority using limits based on the entity's borrower risk rating (BRR) and, for certain portfolios, the risk rating of the industry in which the entity operates. This exposure is monitored on a regular basis.

The Bank may also use credit derivatives to mitigate borrower-specific exposure as part of its portfolio risk management techniques.

To determine the potential loss that could be incurred under a range of adverse scenarios, the Bank subjects its credit portfolios to stress tests. Stress tests assess vulnerability of the portfolios to the effects of severe but plausible situations, such as an economic downturn or a material market disruption.

### **The Basel Framework**

The objective of the Basel Framework is to improve the consistency of capital requirements internationally and make required regulatory capital more risk-sensitive. The Basel Framework sets out several options which represent increasingly more risk-sensitive approaches for calculating credit, market, and operational RWA.

### **Credit Risk and the Basel Framework**

The Bank received approval from OSFI to use the Basel AIRB Approach for credit risk, effective November 1, 2007, with certain exemptions. Effective the third quarter of 2020, OSFI approved the use of the AIRB approach for the non-retail portfolio in the U.S. Retail segment. With this approval, the Bank now uses the AIRB approach for all material portfolios.

To continue to qualify using the AIRB Approach for credit risk, the Bank must meet the ongoing conditions and requirements established by OSFI and the Basel Framework. The Bank regularly assesses its compliance with these requirements.

### **Credit Risk Exposures Subject to the AIRB Approach**

Banks that adopt the AIRB Approach to credit risk must report credit risk exposures by counterparty type, each having different underlying risk characteristics. These counterparty types may differ from the presentation in the Bank's 2020 Consolidated Financial Statements. The Bank's credit risk exposures are divided into two main portfolios, retail and non-retail.

### **Risk Parameters**

Under the AIRB Approach, credit risk is measured using the following risk parameters:

- Probability of default (PD) – the likelihood that the borrower will not be able to meet its scheduled repayments within a one-year time horizon.
- Loss given default (LGD) – the amount of loss the Bank would likely incur when a borrower defaults on a loan, which is expressed as a percentage of exposure at default (EAD).
- EAD – the total amount the Bank is exposed to at the time of default.

By applying these risk parameters, the Bank can measure and monitor its credit risk to verify that it remains within pre-determined thresholds.

### **Retail Exposures**

In the retail portfolio, including individuals and small businesses, the Bank manages exposures on a pooled basis, using predictive credit scoring techniques. There are three sub-types of retail exposures: residential secured (for example, individual mortgages and home equity lines of credit), qualifying revolving retail (for example, individual credit cards, unsecured lines of credit, and overdraft protection products), and other retail (for example, personal loans, including secured automobile loans, student lines of credit, and small business banking credit products).

The Bank calculates RWA for its retail exposures using the AIRB Approach. All retail PD, LGD, and EAD parameter models are based exclusively on the internal default and loss performance history for each of the three retail exposure sub-types.

Account-level PD, LGD, and EAD models are built for each product portfolio and calibrated based on the observed account-level default and loss performance for the portfolio.

Consistent with the AIRB Approach, the Bank defines default for exposures as delinquency of 90 days or more for the majority of retail credit portfolios. LGD estimates used in the RWA calculations reflect economic losses, such as, direct and indirect costs as well as any appropriate discount to account for time between default and ultimate recovery. EAD estimates reflect the historically observed utilization of credit limits at default. PD, LGD, and EAD models are calibrated using established statistical methods, such as logistic and linear regression techniques. Predictive attributes in the models may include account attributes, such as loan size, interest rate, and collateral, where applicable; an account's previous history and current status; an account's age on book; a customer's credit bureau attributes; and a customer's other holdings with the Bank, and macroeconomic inputs, such as unemployment rate. For secured products such as residential mortgages, property characteristics, loan-to-value ratios, and a customer's equity in the property, play a significant role in PD as well as in LGD models.

All risk parameter estimates are updated on a quarterly basis based on the refreshed model inputs. Parameter estimation is fully automated based on approved formulas and is not subject to manual overrides.

Exposures are then assigned to one of nine pre-defined PD segments based on their estimated long-run average one-year PD.

The predictive power of the Bank's retail credit models is assessed against the most recently available one-year default and loss performance on a quarterly basis. All models are also subject to a comprehensive independent validation as outlined in the "Model Risk Management" section of this disclosure.

Long-run PD estimates are generated by including key economic indicators, such as interest rates and unemployment rates, and using their long-run average over the credit cycle to estimate PD.

LGD estimates are required to reflect a downturn scenario. Downturn LGD estimates are generated by using macroeconomic inputs, such as changes in housing prices and unemployment rates expected in an appropriately severe downturn scenario.

For unsecured products, downturn LGD estimates reflect the observed lower recoveries for exposures defaulted during the 2008 to 2009 recession. For products secured by residential real estate, such as mortgages and home equity lines of credit, downturn LGD reflects the potential impact of a severe housing downturn. EAD estimates similarly reflect a downturn scenario.

The following table maps PD ranges to risk levels:

| Risk Assessment | PD Segment | PD Range       |
|-----------------|------------|----------------|
| Low Risk        | 1          | 0.00 to 0.15%  |
| Normal Risk     | 2          | 0.16 to 0.41   |
|                 | 3          | 0.42 to 1.10   |
| Medium Risk     | 4          | 1.11 to 2.93   |
|                 | 5          | 2.94 to 4.74   |
| High Risk       | 6          | 4.75 to 7.59   |
|                 | 7          | 7.60 to 18.24  |
|                 | 8          | 18.25 to 99.99 |
| Default         | 9          | 100.00         |

### Non-Retail Exposures

In the non-retail portfolio, the Bank manages exposures on an individual borrower basis, using industry and sector-specific credit risk models, and expert judgment. The Bank has categorized non-retail credit risk exposures according to the following Basel counterparty types: corporate, including wholesale and commercial customers, sovereign, and bank. Under the AIRB Approach, CMHC-insured mortgages are considered sovereign risk and are therefore classified as non-retail.

The Bank evaluates credit risk for non-retail exposures by using both a BRR and FRR. The Bank uses this system for all corporate, sovereign, and bank exposures. The Bank determines the risk ratings using industry and sector-specific credit risk models that are based on internal historical data. In Canada, for both the wholesale and commercial lending portfolios, credit risk models are calibrated based on internal data beginning in 1994. In U.S., credit risk models are calibrated based on internal data beginning in 2007. All borrowers and facilities are assigned an internal risk rating that must be reviewed at least once each year. External data such as rating agency default rates or loss databases are used to validate the parameters.

| Description          | Rating Category | Standard & Poor's    | Moody's Investor Services |
|----------------------|-----------------|----------------------|---------------------------|
| Investment grade     | 0 to 1C         | AAA to AA-           | Aaa to Aa3                |
|                      | 2A to 2C        | A+ to A-             | A1 to A3                  |
|                      | 3A to 3C        | BBB+ to BBB-         | Baa1 to Baa3              |
| Non-investment grade | 4A to 4C        | BB+ to BB-           | Ba1 to Ba3                |
|                      | 5A to 5C        | B+ to B-             | B1 to B3                  |
| Watch and classified | 6 to 8          | CCC+ to CC and below | Caa1 to Ca and below      |
| Impaired/default     | 9A to 9B        | Default              | Default                   |

### Facility Risk Rating and LGD

The FRR maps to LGD and takes into account facility-specific characteristics such as collateral, seniority ranking of debt, and loan structure.

Different FRR models are used based on industry and obligor size. Data considered in the calibration of the LGD model includes variables such as collateral coverage, debt structure, and borrower enterprise value. Average LGD and the statistical uncertainty of LGD are estimated for each FRR grade. In some FRR models, lack of historical data requires the model to output a rank-ordering which is then mapped through expert judgment to the quantitative LGD scale.

The AIRB Approach stipulates the use of downturn LGD, where the downturn period, as determined by internal and/or external experience, suggests higher than average loss rates or lower than average recovery. To reflect this, calibrated LGDs take into account both the statistical estimation uncertainty and the higher than average LGDs experienced during downturn periods.

### Exposure at Default

The Bank calculates non-retail EAD by first measuring the drawn amount of a facility and then adding a potential increased utilization at default from the undrawn portion, if any. Usage Given Default (UGD) is measured as the percentage of Committed Undrawn exposure that would be expected to be drawn by a borrower defaulting in the next year, in addition to the amount that already has been drawn by the borrower. In the absence of credit mitigation effects or other details, the EAD is set at the drawn amount plus (UGD x Committed Undrawn), where UGD is a percentage between 0% and 100%.

Internal risk ratings (BRR and FRR) are key to portfolio monitoring and management, and are used to set exposure limits and loan pricing. Internal risk ratings are also used in the calculation of regulatory capital, economic capital, and allowance for credit losses.

### Borrower Risk Rating and PD

Each borrower is assigned a BRR that reflects the PD of the borrower using proprietary models and expert judgment. In assessing borrower risk, the Bank reviews the borrower's competitive position, financial performance, economic, and industry trends, management quality, and access to funds. Under the AIRB Approach, borrowers are grouped into BRR grades that have similar PD. Use of projections for model implied risk ratings is not permitted and BRRs may not incorporate a projected reversal, stabilization of negative trends, or the acceleration of existing positive trends. Historic financial results can however be sensitized to account for events that have occurred, or are about to occur, such as additional debt incurred by a borrower since the date of the last set of financial statements. In conducting an assessment of the BRR, all relevant and material information must be taken into account and the information being used must be current. Quantitative rating models are used to rank the expected through-the-cycle PD, and these models are segmented into categories based on industry and borrower size. The quantitative model output can be modified in some cases by expert judgment, as prescribed within the Bank's credit policies.

To calibrate PDs for each BRR band, the Bank computes yearly transition matrices based on annual cohorts and then estimates the average annual PD for each BRR. The PD is set at the average estimation level plus an appropriate adjustment to cover statistical and model uncertainty. The calibration process for PD is a through-the-cycle approach. TD's 21-point BRR scale broadly aligns to external ratings as follows:

BRR and drawn ratio up to one-year prior to default are predictors for UGD. Consequently, the UGD estimates are calibrated by BRR and drawn ratio, the latter representing the ratio of the drawn to authorized amounts.

Historical UGD experience is studied for any downturn impacts, similar to the LGD downturn analysis. The Bank has not found downturn UGD to be significantly different from average UGD, therefore the UGDs are set at the average calibrated level, by drawn ratio and/or BRR, plus an appropriate adjustment for statistical and model uncertainty.

### Credit Risk Exposures Subject to the Standardized Approach (SA)

Currently SA to credit risk is used on exempted portfolios which are either immaterial or expected to wind down. Under SA, the assets are multiplied by risk weights prescribed by OSFI to determine RWA. These risk weights are assigned according to certain factors including counterparty type, product type, and the nature/extent of credit risk mitigation. The Bank uses external credit ratings, including Moody's and S&P to determine the appropriate risk weight for its exposures to sovereigns (governments, central banks, and certain public sector entities) and banks (regulated deposit-taking institutions, securities firms, and certain public sector entities).

The Bank applies the following risk weights to on-balance sheet exposures under SA:

|           |                  |
|-----------|------------------|
| Sovereign | 0% <sup>1</sup>  |
| Bank      | 20% <sup>1</sup> |
| Corporate | 100%             |

<sup>1</sup> The risk weight may vary according to the external risk rating.

Lower risk weights apply where approved credit risk mitigants exist. Non-retail loans that are more than 90 days past due receive a risk weight of 150%. For off-balance sheet exposures, specified credit conversion factors are used to convert the notional amount of the exposure into a credit equivalent amount.

### **Derivative Exposures**

Credit risk on derivative financial instruments, also known as counterparty credit risk, is the risk of a financial loss occurring as a result of the failure of a counterparty to meet its obligation to the Bank. The Bank uses the standardized approach for counterparty credit risk to calculate the EAD amount, which is defined by OSFI as a multiple of the summation of replacement cost and potential future exposure, to estimate the risk and determine regulatory capital requirements for derivative exposures. The Counterparty Credit Risk group within Capital Markets Risk Management is responsible for estimating and managing counterparty credit risk in accordance with credit policies established by Risk Management.

The Bank uses various qualitative and quantitative methods to measure and manage counterparty credit risk. These include statistical methods to measure the current and future potential risk, as well as ongoing stress testing to identify and quantify exposure to extreme events. The Bank establishes various limits, including gross notional limits, to manage business volumes and concentrations. It also regularly assesses market conditions and the valuation of underlying financial instruments. Counterparty credit risk may increase during periods of receding market liquidity for certain instruments. Capital Markets Risk Management meets regularly with Market and Credit Risk Management and Trading businesses to discuss how evolving market conditions may impact the Bank's market risk and counterparty credit risk.

The Bank actively engages in risk mitigation strategies through the use of multi-product derivative master netting agreements, collateral pledging and other credit risk mitigation techniques. The Bank also executes certain derivatives through a central clearing house which reduces counterparty credit risk to bilateral counterparties due to the ability to net offsetting positions amongst counterparty participants that settle within clearing houses. Derivative-related credit risks are subject to the same credit approval, limit, monitoring, and exposure guideline standards that the Bank uses for managing other transactions that create credit risk exposure. These standards include evaluating the creditworthiness of counterparties, measuring and monitoring exposures, including wrong-way risk exposures, and managing the size, diversification, and maturity structure of the portfolios.

There are two types of wrong-way risk exposures, namely general and specific. General wrong-way risk arises when the PD of the counterparties moves in the same direction as a given market risk factor. Specific wrong-way risk arises when the exposure to a particular counterparty moves in the same direction as the PD of the counterparty due to the nature of the transactions entered into with that counterparty. These exposures require specific approval within the credit approval process. The Bank measures and manages specific wrong-way risk exposures in the same manner as direct loan obligations and controls them by way of approved credit facility limits.

As part of the credit risk monitoring process, management meets on a periodic basis to review all exposures, including exposures resulting from derivative financial instruments to higher risk counterparties. As at October 31, 2020, after taking into account risk mitigation strategies, the Bank does not have material derivative exposure to any counterparty considered higher risk as defined by the Bank's credit policies. In addition, the Bank does not have a material credit risk valuation adjustment to any specific counterparty.

### **Validation of the Credit Risk Rating System**

Credit risk rating systems and methodologies are independently validated on a regular basis to verify that they remain accurate predictors of risk. The validation process includes the following considerations:

- Risk parameter estimates – PDs, LGDs, and EADs are reviewed and updated against actual loss experience to verify that estimates continue to be reasonable predictors of potential loss.

- Model performance – Estimates continue to be discriminatory, stable, and predictive.
- Data quality – Data used in the risk rating system is accurate, appropriate, and sufficient.
- Assumptions – Key assumptions underlying the development of the model remain valid for the current portfolio and environment.

Risk Management verifies that the credit risk rating system complies with the Bank's Model Risk Policy. At least annually, the Risk Committee is informed of the performance of the credit risk rating system. The Risk Committee must approve any material changes to the Bank's credit risk rating system.

### **Credit Risk Mitigation**

The techniques the Bank uses to reduce or mitigate credit risk include written policies and procedures to value and manage financial and non-financial security (collateral) and to review and negotiate netting agreements. The amount and type of collateral, and other credit risk mitigation techniques required, are based on the Bank's own assessment of the borrower's or counterparty's credit quality and capacity to pay.

In the retail and commercial banking businesses, security for loans is primarily non-financial and includes residential real estate, real estate under development, commercial real estate, automobiles, and other business assets, such as accounts receivable, inventory, and fixed assets. In the Wholesale Banking business, a large portion of loans are to investment grade borrowers where no security is pledged. Non-investment grade borrowers typically pledge business assets in the same manner as commercial borrowers. Common standards across the Bank are used to value collateral, determine frequency of recalculation, and to document, register, perfect, and monitor collateral.

The Bank also uses collateral and master netting agreements to mitigate derivative counterparty exposure. Security for derivative exposures is primarily financial and includes cash and negotiable securities issued by highly rated governments and investment grade issuers. This approach includes pre-defined discounts and procedures for the receipt, safekeeping, and release of pledged securities.

In all but exceptional situations, the Bank secures collateral by taking possession and controlling it in a jurisdiction where it can legally enforce its collateral rights. In exceptional situations and when demanded by the Bank's counterparty, the Bank holds or pledges collateral with an acceptable third-party custodian. The Bank documents all such third-party arrangements with industry standard agreements.

Occasionally, the Bank may take guarantees to reduce the risk in credit exposures. For credit risk exposures subject to the AIRB approach, the Bank only recognizes irrevocable guarantees for Commercial Banking and Wholesale Banking credit exposures that are provided by entities with a better risk rating than that of the borrower or counterparty to the transaction.

The Bank makes use of credit derivatives to mitigate credit risk. The credit, legal, and other risks associated with these transactions are controlled through well-established procedures. The Bank's policy is to enter into these transactions with investment grade financial institutions and transact on a collateralized basis. Credit risk to these counterparties is managed through the same approval, limit, and monitoring processes the Bank uses for all counterparties for which it has credit exposure.

The Bank uses appraisals and automated valuation models (AVMs) to support property values when adjudicating loans collateralized by residential real property. AVMs are computer-based tools used to estimate or validate the market value of residential real property using market comparables and price trends for local market areas. The primary risk associated with the use of these tools is that the value of an individual property may vary significantly from the average for the market area. The Bank has specific risk management guidelines addressing the circumstances when they may be used, and processes to periodically validate AVMs including obtaining third-party appraisals.



## Gross Credit Risk Exposure

Gross credit risk exposure, also referred to as EAD, is the total amount the Bank is exposed to at the time of default of a loan and is measured before counterparty-specific provisions or write-offs. Gross credit risk exposure does not reflect the effects of credit risk mitigation and includes both on-balance sheet and off-balance sheet exposures. On-balance

sheet exposures consist primarily of outstanding loans, acceptances, non-trading securities, derivatives, and certain other repo-style transactions. Off-balance sheet exposures consist primarily of undrawn commitments, guarantees, and certain other repo-style transactions.

Gross credit risk exposures for the two approaches the Bank uses to measure credit risk are included in the following table.

|                                    | October 31, 2020 |                     |                     | October 31, 2019  |                     |                     |
|------------------------------------|------------------|---------------------|---------------------|-------------------|---------------------|---------------------|
|                                    | Standardized     | AIRB                | Total               | Standardized      | AIRB                | Total               |
|                                    |                  |                     |                     |                   |                     |                     |
| <b>Retail</b>                      |                  |                     |                     |                   |                     |                     |
| Residential secured                | \$ 3,594         | \$ 409,564          | \$ 413,158          | \$ 4,380          | \$ 386,840          | \$ 391,220          |
| Qualifying revolving retail        | –                | 153,820             | 153,820             | –                 | 131,863             | 131,863             |
| Other retail                       | 3,135            | 88,185              | 91,320              | 8,015             | 84,658              | 92,673              |
| Total retail                       | 6,729            | 651,569             | 658,298             | 12,395            | 603,361             | 615,756             |
| <b>Non-retail</b>                  |                  |                     |                     |                   |                     |                     |
| Corporate                          | 11,774           | 588,331             | 600,105             | 135,283           | 401,096             | 536,379             |
| Sovereign                          | 1                | 528,598             | 528,599             | 104,412           | 140,304             | 244,716             |
| Bank                               | 446              | 149,117             | 149,563             | 18,165            | 118,418             | 136,583             |
| Total non-retail                   | 12,221           | 1,266,046           | 1,278,267           | 257,860           | 659,818             | 917,678             |
| <b>Gross credit risk exposures</b> | <b>\$ 18,950</b> | <b>\$ 1,917,615</b> | <b>\$ 1,936,565</b> | <b>\$ 270,255</b> | <b>\$ 1,263,179</b> | <b>\$ 1,533,434</b> |

<sup>1</sup> Gross credit risk exposures represent EAD and are before the effects of credit risk mitigation. This table excludes securitization, equity, and other credit RWA.

## Other Credit Risk Exposures

### Non-trading Equity Exposures

Prior to the fourth quarter of 2020, the Bank's non-trading equity exposures qualified for the equity materiality exemption and were risk weighted at 100%. Given the Bank's investment in Schwab shares, the Bank now applies the simple risk weight method under the market-based approach to calculate RWA on the non-trading equity exposures. Under the simple risk weight method, a 300% risk weight is applied to equity holdings that are publicly traded and a 400% risk weight is applied to all other equity holdings. Equity exposures to sovereigns and holdings made under legislated programs continue to follow the appropriate OSFI prescribed risk weights of 0%, 20% or 100%.

### Securitization Exposures

Effective November 1, 2018, the Bank applies risk weights to all securitization exposures under the revised securitization framework published by OSFI. The revised securitization framework includes a hierarchy of approaches to determine capital treatment, and transactions that meet the simple, transparent, and comparable requirements that are eligible for preferential capital treatment.

For externally rated exposures, the Bank uses an External Ratings-Based Approach (SEC-ERBA). Risk weights to exposures are assigned using external ratings by external rating agencies, including Moody's and S&P. The SEC-ERBA also takes into account additional factors, including the type of the rating (long-term or short-term), maturity, and the seniority of the position.

For exposures that are not externally rated and are held by an ABCP issuing conduit, the Bank uses the Internal Assessment Approach (IAA).

Under the IAA, the Bank considers all relevant risk factors in assessing the credit quality of these exposures, including those published by the Moody's and S&P rating agencies. The Bank also uses loss coverage models and policies to quantify and monitor the level of risk, and facilitate its management. The Bank's IAA process includes an assessment of the extent by which the enhancement available for loss protection provides coverage of expected losses. The levels of stressed coverage the Bank requires for each internal risk rating are consistent with the rating agencies' published stressed factor requirements for equivalent external ratings by asset class.

Under the IAA, exposures are multiplied by OSFI prescribed risk weights to calculate RWA for capital purposes.

For exposures that are not externally rated and are not held by an ABCP-issuing conduit, the Bank uses the Standardized Approach (SEC-SA). Under SEC-SA, the primary factors that determine the risk weights include the asset class of the underlying loans, the seniority of the position, the level of credit enhancements, and historical delinquency rates.

Irrespective of the approach being used to determine the risk weights, all exposures are assigned an internal risk rating based on the Bank's assessment, which must be reviewed at least annually. The ratings scale TD uses corresponds to the long-term ratings scales used by the rating agencies.

The Bank's internal rating process is subject to all of the key elements and principles of the Bank's risk governance structure, and is managed in the same way as outlined in this "Credit Risk" section.

The Bank uses the results of the internal rating in all aspects of its credit risk management, including performance tracking, control mechanisms, and management reporting.

## Market Risk

*Trading Market Risk is the risk of loss in financial instruments held in trading positions due to adverse movements in market factors. These market factors include interest rates, foreign exchange rates, equity prices, commodity prices, credit spreads, and their respective volatilities.*

*Non-Trading Market Risk is the risk of loss on the balance sheet or volatility in earnings from non-trading activities such as asset-liability management or investments, due to adverse movements in market factors. These market factors are predominantly interest rate, credit spread, foreign exchange rates and equity prices.*

The Bank is exposed to market risk in its trading and investment portfolios, as well as through its non-trading activities. The Bank is an active participant in the market through its trading and investment portfolios, seeking to realize returns for TD through careful management of its positions and inventories. In the Bank's non-trading activities, it is exposed to market risk through the everyday banking transactions that the Bank's customers execute with TD.

The Bank complied with the Basel III market risk requirements as at October 31, 2020, using the Internal Models Approach.

## MARKET RISK LINKAGE TO THE BALANCE SHEET

The following table provides a breakdown of the Bank's balance sheet into assets and liabilities exposed to trading and non-trading market risks.

Market risk of assets and liabilities included in the calculation of VaR and other metrics used for regulatory market risk capital purposes is classified as trading market risk.

**TABLE 43 MARKET RISK LINKAGE TO THE BALANCE SHEET**

(millions of Canadian dollars)

|   | October 31, 2020    |                     |                         |                   | October 31, 2019    |                     |                         |                   | Non-trading market risk – primary risk sensitivity |
|---|---------------------|---------------------|-------------------------|-------------------|---------------------|---------------------|-------------------------|-------------------|--|
|   | Balance sheet       | Trading market risk | Non-trading market risk | Other             | Balance sheet       | Trading market risk | Non-trading market risk | Other             |  |
| <b>Assets subject to market risk</b>                                  |                     |                     |                         |                   |                     |                     |                         |                   |  |
| Interest-bearing deposits with banks                                  | \$ 164,149          | \$ 435              | \$ 163,714              | \$ –              | \$ 25,583           | \$ 215              | \$ 25,368               | \$ –              | Interest rate                                      |
| Trading loans, securities, and other                                  | 148,318             | 143,381             | 4,937                   | –                 | 146,000             | 143,342             | 2,658                   | –                 | Interest rate                                      |
| Non-trading financial assets at fair value through profit or loss     | 8,548               | –                   | 8,548                   | –                 | 6,503               | –                   | 6,503                   | –                 | Equity, foreign exchange, interest rate            |
| Derivatives   | 54,242              | 51,675              | 2,567                   | –                 | 48,894              | 45,716              | 3,178                   | –                 | Equity, foreign exchange, interest rate            |
| Financial assets designated at fair value through profit or loss      | 4,739               | –                   | 4,739                   | –                 | 4,040               | –                   | 4,040                   | –                 | Interest rate                                      |
| Financial assets at fair value through other comprehensive income     | 103,285             | –                   | 103,285                 | –                 | 111,104             | –                   | 111,104                 | –                 | Equity, foreign exchange, interest rate            |
| Debt securities at amortized cost, net of allowance for credit losses | 227,679             | –                   | 227,679                 | –                 | 130,497             | –                   | 130,497                 | –                 | Foreign exchange, interest rate                    |
| Securities purchased under reverse repurchase agreements              | 169,162             | 7,395               | 161,767                 | –                 | 165,935             | 4,843               | 161,092                 | –                 | Interest rate                                      |
| Loans, net of allowance for loan losses                               | 717,523             | –                   | 717,523                 | –                 | 684,608             | –                   | 684,608                 | –                 | Interest rate                                      |
| Customers' liability under acceptances                                | 14,941              | –                   | 14,941                  | –                 | 13,494              | –                   | 13,494                  | –                 | Interest rate                                      |
| Investment in Schwab and TD Ameritrade                                | 12,174              | –                   | 12,174                  | –                 | 9,316               | –                   | 9,316                   | –                 | Equity   |
| Other assets <sup>1</sup>   | 2,277               | –                   | 2,277                   | –                 | 1,774               | –                   | 1,774                   | –                 | Interest rate                                      |
| Assets not exposed to market risk                                     | 88,828              | –                   | –                       | 88,828            | 67,542              | –                   | –                       | 67,542            |  |
| <b>Total Assets</b>   | <b>\$ 1,715,865</b> | <b>\$ 202,886</b>   | <b>\$ 1,424,151</b>     | <b>\$ 88,828</b>  | <b>\$ 1,415,290</b> | <b>\$ 194,116</b>   | <b>\$ 1,153,632</b>     | <b>\$ 67,542</b>  |  |
| <b>Liabilities subject to market risk</b>                             |                     |                     |                         |                   |                     |                     |                         |                   |  |
| Trading deposits  | \$ 19,177           | \$ 12,608           | \$ 6,569                | \$ –              | \$ 26,885           | \$ 10,182           | \$ 16,703               | \$ –              | Interest rate                                      |
| Derivatives   | 53,203              | 50,046              | 3,157                   | –                 | 50,051              | 45,361              | 4,690                   | –                 | Equity, foreign exchange, interest rate            |
| Securitization liabilities at fair value                              | 13,718              | 13,718              | –                       | –                 | 13,058              | 13,058              | –                       | –                 | Interest rate                                      |
| Financial liabilities designated at fair value through profit or loss | 59,665              | 15                  | 59,650                  | –                 | 105,131             | 9                   | 105,122                 | –                 | Interest rate                                      |
| Deposits  | 1,135,333           | –                   | 1,135,333               | –                 | 886,977             | –                   | 886,977                 | –                 | Interest rate, foreign exchange                    |
| Acceptances   | 14,941              | –                   | 14,941                  | –                 | 13,494              | –                   | 13,494                  | –                 | Interest rate                                      |
| Obligations related to securities sold short                          | 34,999              | 34,307              | 692                     | –                 | 29,656              | 28,419              | 1,237                   | –                 | Interest rate                                      |
| Obligations related to securities sold under repurchase agreements    | 188,876             | 3,675               | 185,201                 | –                 | 125,856             | 2,973               | 122,883                 | –                 | Interest rate                                      |
| Securitization liabilities at amortized cost                          | 15,768              | –                   | 15,768                  | –                 | 14,086              | –                   | 14,086                  | –                 | Interest rate                                      |
| Subordinated notes and debentures                                     | 11,477              | –                   | 11,477                  | –                 | 10,725              | –                   | 10,725                  | –                 | Interest rate                                      |
| Other liabilities <sup>1</sup>  | 18,431              | –                   | 18,431                  | –                 | 17,597              | –                   | 17,597                  | –                 | Equity, interest rate                              |
| Liabilities and Equity not exposed to market risk                     | 150,277             | –                   | –                       | 150,277           | 121,774             | –                   | –                       | 121,774           |  |
| <b>Total Liabilities and Equity</b>                                   | <b>\$ 1,715,865</b> | <b>\$ 114,369</b>   | <b>\$ 1,451,219</b>     | <b>\$ 150,277</b> | <b>\$ 1,415,290</b> | <b>\$ 100,002</b>   | <b>\$ 1,193,514</b>     | <b>\$ 121,774</b> |  |

<sup>1</sup> Relates to retirement benefits, insurance, and structured entity liabilities.

## MARKET RISK IN TRADING ACTIVITIES

The overall objective of the Bank's trading businesses is to provide wholesale banking services, including facilitation and liquidity, to clients of the Bank. The Bank must take on risk in order to provide effective service in markets where its clients trade. In particular, the Bank needs to hold inventory, act as principal to facilitate client transactions, and underwrite new issues. The Bank also trades in order to have in-depth knowledge of market conditions to provide the most efficient and effective pricing and service to clients, while balancing the risks inherent in its dealing activities.

## WHO MANAGES MARKET RISK IN TRADING ACTIVITIES

Primary responsibility for managing market risk in trading activities lies with Wholesale Banking, with oversight from Market Risk Control within Risk Management. The Market Risk Control Committee meets regularly to conduct a review of the market risk profile, trading results of the Bank's trading businesses as well as changes to market risk policies. The committee is chaired by the Senior Vice President, Market Risk and Model Development, and includes Wholesale Banking senior management.

There were no significant reclassifications between trading and non-trading books during the year ended October 31, 2020.

## HOW TD MANAGES MARKET RISK IN TRADING ACTIVITIES

Market risk plays a key part in the assessment of any trading business strategy. The Bank launches new trading initiatives or expands existing ones only if the risk has been thoroughly assessed, and is judged to be within the Bank's risk appetite and business expertise, and if the appropriate infrastructure is in place to monitor, control, and manage the risk. The Trading Market Risk Framework outlines the management of trading market risk and incorporates risk appetite, risk governance structure, risk identification, measurement, and control. The Trading Market Risk Framework is maintained by Risk Management and supports alignment with the Bank's Risk Appetite for trading market risk.

## Trading Limits

The Bank sets trading limits that are consistent with the approved business strategy for each business and its tolerance for the associated market risk, aligned to its market risk appetite. In setting limits, the Bank takes into account market volatility, market liquidity, organizational experience, and business strategy. Limits are prescribed at the Wholesale Banking level in aggregate, as well as at more granular levels.

The core market risk limits are based on the key risk drivers in the business and includes notional, credit spread, yield curve shift, price, and volatility limits.

Another primary measure of trading limits is VaR, which the Bank uses to monitor and control overall risk levels and to calculate the regulatory capital required for market risk in trading activities. VaR measures the adverse impact that potential changes in market rates and prices could have on the value of a portfolio over a specified period of time.

At the end of each day, risk positions are compared with risk limits, and any excesses are reported in accordance with established market risk policies and procedures.

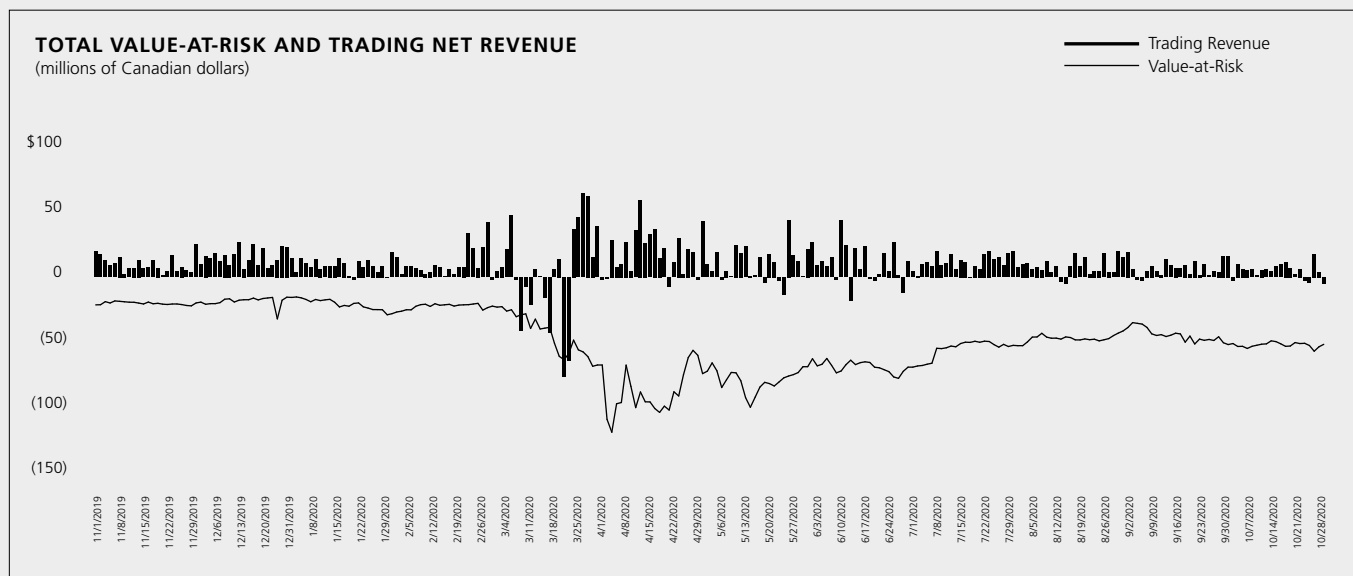
## Calculating VaR

The Bank computes total VaR on a daily basis by combining the General Market Risk (GMR) and Idiosyncratic Debt Specific Risk (IDSR) associated with its trading positions.

GMR is determined by creating a distribution of potential changes in the market value of the current portfolio using historical simulation. The Bank values the current portfolio using the market price and rate changes of the most recent 259 trading days for equity, interest rate, foreign exchange, credit, and commodity products. GMR is computed as the threshold level that portfolio losses are not expected to exceed more than one out of every 100 trading days. A one-day holding period is used for GMR calculation, which is scaled up to ten days for regulatory capital calculation purposes.

IDSR measures idiosyncratic (single-name) credit spread risk for credit exposures in the trading portfolio using Monte Carlo simulation. The IDSR model is based on the historical behaviour of five-year idiosyncratic credit spreads. Similar to GMR, IDSR is computed as the threshold level that portfolio losses are not expected to exceed more than one out of every 100 trading days. IDSR is measured for a ten-day holding period.

The following graph discloses daily one-day VaR usage and trading net revenue, reported on a taxable equivalent basis, within Wholesale Banking. Trading net revenue includes trading income and net interest income related to positions within the Bank's market risk capital trading books. For the year ending October 31, 2020, there were 32 days of trading losses and trading net revenue was positive for 88% of the trading days, reflecting normal trading activity. Losses in the year exceeded VaR on 4 trading days.



VaR is a valuable risk measure but it should be used in the context of its limitations, for example:

- VaR uses historical data to estimate future events, which limits its forecasting abilities;
- it does not provide information on losses beyond the selected confidence level; and
- it assumes that all positions can be liquidated during the holding period used for VaR calculation.

The Bank continuously improves its VaR methodologies and incorporates new risk measures in line with market conventions, industry best practices, and regulatory requirements. In 2020, the Bank implemented infrastructure enhancements that provided for improvements to its interest rate and foreign exchange VaR modelling.

To mitigate some of the shortcomings of VaR, the Bank uses additional metrics designed for risk management and capital purposes. These include Stressed VaR, Incremental Risk Charge (IRC), Stress Testing Framework, as well as limits based on the sensitivity to various market risk factors.

#### Calculating Stressed VaR (SVaR)

In addition to VaR, the Bank also calculates Stressed VaR, which includes Stressed GMR and Stressed IDSR. Stressed VaR is designed to measure the adverse impact that potential changes in market rates and prices

could have on the value of a portfolio over a specified period of stressed market conditions. Stressed VaR is determined using similar techniques and assumptions in GMR and IDSR VaR. However, instead of using the most recent 259 trading days (one year), the Bank uses a selected year of stressed market conditions. In the fourth quarter of fiscal 2020, Stressed VaR was calculated using the one-year period that includes the COVID-19 stress period. The appropriate historical one-year period to use for Stressed VaR is determined on a bi-weekly basis. Stressed VaR is a part of regulatory capital requirements.

#### Calculating the Incremental Risk Charge (IRC)

The IRC is applied to all instruments in the trading book subject to migration and default risk. Migration risk represents the risk of changes in the credit ratings of the Bank's exposures. The Bank applies a Monte Carlo simulation with a one-year horizon and a 99.9% confidence level to determine IRC, which is consistent with regulatory requirements. IRC is based on a "constant level of risk" assumption, which requires banks to assign a liquidity horizon to positions that are subject to IRC. IRC is a part of regulatory capital requirements.

The following table presents the end of year, average, high, and low usage of TD's portfolio metrics.

| TABLE 4.4 PORTFOLIO MARKET RISK MEASURES          | 2020         |              |                  |              | 2019   |         |         |        |
|---|--------------|--------------|------------------|--------------|--------|---------|---------|--------|
|   | As at        | Average      | High             | Low          | As at  | Average | High    | Low    |
| Interest rate risk                                | \$ 20.6      | \$ 19.1      | \$ 36.8          | \$ 7.6       | \$ 8.6 | \$ 9.4  | \$ 17.2 | \$ 4.3 |
| Credit spread risk                                | 37.3         | 35.1         | 109.3            | 6.9          | 13.8   | 13.2    | 22.5    | 7.5    |
| Equity risk                                       | 12.0         | 12.7         | 42.8             | 3.5          | 7.1    | 6.5     | 11.5    | 3.6    |
| Foreign exchange risk                             | 4.0          | 3.9          | 10.4             | 0.9          | 4.3    | 4.7     | 10.2    | 1.0    |
| Commodity risk                                    | 3.8          | 3.7          | 7.9              | 1.2          | 2.2    | 2.1     | 4.8     | 1.0    |
| Idiosyncratic debt specific risk                  | 48.9         | 37.0         | 69.5             | 10.9         | 16.5   | 15.6    | 23.5    | 10.6   |
| Diversification effect <sup>1</sup>               | (75.2)       | (64.9)       | n/m <sup>2</sup> | n/m          | (32.1) | (30.3)  | n/m     | n/m    |
| <b>Total Value-at-Risk (one-day)</b>              | <b>51.4</b>  | <b>46.6</b>  | <b>118.8</b>     | <b>15.1</b>  | 20.4   | 21.2    | 31.8    | 13.6   |
| <b>Stressed Value-at-Risk (one-day)</b>           | <b>49.5</b>  | <b>57.4</b>  | <b>126.9</b>     | <b>31.3</b>  | 51.5   | 47.9    | 84.4    | 33.4   |
| <b>Incremental Risk Capital Charge (one-year)</b> | <b>301.6</b> | <b>325.2</b> | <b>482.9</b>     | <b>164.8</b> | 230.7  | 225.0   | 279.6   | 173.1  |

<sup>1</sup> The aggregate VaR is less than the sum of the VaR of the different risk types due to risk offsets resulting from portfolio diversification.

<sup>2</sup> Not meaningful. It is not meaningful to compute a diversification effect because the high and low may occur on different days for different risk types.

In March 2020, the COVID-19 pandemic disrupted global markets and resulted in increased market risk due to increases in price volatility experienced across all asset classes. Key factors impacting the VaR models during the period were wider credit spreads, new scenario shocks rolling into the most recent 259-day trading window and change in the stress period, from the second quarter of 2020. As a result of these factors, the Bank expects VaR to remain at an elevated level until at least the second quarter of 2021.

The Bank has effectively managed the market risk by maintaining stable risk exposures, with daily trading net revenue losses exceeding daily VaR in only a few instances amidst significant market volatility during the year.

Average VaR and Average Stressed VaR increased compared to prior year. This was mainly due to an increase in the credit spread risk and equity risk due to credit spreads widening and significant equity market volatility experienced during the COVID-19 pandemic being included in the VaR and SVaR historical periods.

Average IRC increased year over year driven by widening credit spreads due to Government and Corporate bond positions.

#### Validation of VaR Model

The Bank uses a back-testing process to compare the actual and theoretical profit and losses to VaR to verify that they are consistent with the statistical results of the VaR model. The theoretical profit or loss is generated using the daily price movements on the assumption that there is no change in the composition of the portfolio. Validation of the IRC model must follow a different approach since the one-year horizon and 99.9% confidence level preclude standard back-testing techniques. Instead, key parameters of the IRC model such as transition and correlation matrices are subject to independent validation by benchmarking against external study results or through analysis using internal or external data.

### **Stress Testing**

The Bank's trading business is subject to an overall global stress test limit. In addition, global businesses have stress test limits, and each broad risk class has an overall stress test threshold. Stress scenarios are designed to model extreme economic events, replicate worst-case historical experiences, or introduce severe, but plausible, hypothetical changes in key market risk factors. The stress testing program includes scenarios developed using actual historical market data during periods of market disruption, in addition to hypothetical scenarios developed by Risk Management. The events the Bank has modelled include the 1987 equity market crash, the 1998 Russian debt default crisis, the aftermath of September 11, 2001, the 2007 ABCP crisis, the credit crisis of Fall 2008, the Brexit referendum of June 2016, and the COVID-19 pandemic of 2020.

Stress tests are produced and reviewed regularly with the Market Risk Control Committee.

### **MARKET RISK IN OTHER WHOLESALE BANKING ACTIVITIES**

The Bank is also exposed to market risk arising from its investment portfolio and other non-trading portfolios. Risk Management reviews and approves policies and procedures, which are established to monitor, measure, and mitigate these risks.

## **Structural (Non-Trading) Market Risk**

*Structural (Non-Trading) Market Risk deals with managing the market risks of TD's traditional banking activities. This generally reflects the market risks arising from personal and commercial banking products (loans and deposits) as well as related funding, investments and high-quality liquid assets (HQLA). It does not include exposures from TD's Wholesale Banking or Insurance businesses. Structural market risks primarily include interest rate risk and foreign exchange risk.*

### **WHO MANAGES STRUCTURAL (NON-TRADING) MARKET RISK**

The TBSM group measures and manages the market risks of the Bank's non-trading banking activities outside of Wholesale Banking, with oversight from the ALCO, which is chaired by the Group Head and CFO, and includes other senior executives. The Market Risk Control function provides independent oversight, governance, and control over these market risks. The Risk Committee of the Board periodically reviews and approves key non-trading market risk policies and receives reports on compliance with approved risk limits.

### **HOW TD MANAGES STRUCTURAL (NON-TRADING) MARKET RISK**

Non-trading interest rate risk is viewed as a non-productive risk as it has the potential to increase earnings volatility and generate losses without providing long run expected value. As a result, TBSM's mandate is to structure the asset and liability positions of the balance sheet in order to achieve a target profile that controls the impact of changes in interest rates on the Bank's net interest income and economic value to be consistent with the Bank's risk appetite.

### **Managing Structural Interest Rate Risk**

Interest rate risk is the impact that changes in interest rates could have on the Bank's margins, earnings, and economic value. Interest rate risk management is designed to generate stable and predictable earnings over time. The Bank has adopted a disciplined hedging approach to manage the net interest income from its asset and liability positions. Key aspects of this approach are:

- Evaluating and managing the impact of rising or falling interest rates on net interest income and economic value, and developing strategies to manage overall sensitivity to rates across varying interest rate scenarios;
- Modelling the expected impact of customer behaviour on TD's products (e.g. how actively customers exercise embedded options, such as prepaying a loan or redeeming a deposit before its maturity date);
- Assigning target-modelled maturity profiles for non-maturity assets, liabilities, and equity;

- Measuring the margins of TD's banking products on a risk-adjusted, fully-hedged basis, including the impact of financial options that are granted to customers; and
- Developing and implementing strategies to stabilize net interest income from all retail and commercial banking products.

The Bank is exposed to interest rate risk from "mismatched positions" when asset and liability principal and interest cash flows have different interest payment, repricing or maturity dates. The Bank measures this risk based on an assessment of: contractual cash flows, product embedded optionality, customer behaviour expectations and the modelled maturity profiles for non-maturity products. To manage this risk, the Bank primarily uses financial derivatives, wholesale investments, funding instruments, and other capital market alternatives.

The Bank also measures its exposure to non-maturity liabilities, such as core deposits, by assessing interest rate elasticity and balance permanence using historical data and business judgment. Fluctuations of non-maturity deposits can occur because of factors such as interest rate movements, equity market movements, and changes to customer liquidity preferences.

Banking product optionality, whether from freestanding options such as mortgage rate commitments or options embedded within loans and deposits, expose the Bank to a significant financial risk. To manage these exposures, the Bank purchases options or uses a dynamic hedging process designed to replicate the payoff of a purchased option.

- **Rate Commitments:** The Bank measures its exposure from freestanding mortgage rate commitment options using an expected funding profile based on historical experience. Customers' propensity to fund, and their preference for fixed or floating rate mortgage products, is influenced by factors such as market mortgage rates, house prices, and seasonality.
- **Asset Prepayment:** The Bank models its exposure to written options embedded in other products, such as the right to prepay residential mortgage loans, based on analysis of customer behaviour. Econometric models are used to model prepayments and the effects of prepayment behaviour to the Bank. In general mortgage prepayments are also affected by factors, such as mortgage age, house prices, and GDP growth. The combined impacts from these parameters are also assessed to determine a core liquidation speed which is independent of market incentives.

### **Structural Interest Rate Risk Measures**

As of January 31, 2020, the Bank's structural interest rate risk measures changed in connection with the updated OSFI Guideline B-12 for Interest Rate Risk in the Banking Book. The primary measures for this risk are Economic Value of Shareholders' Equity (EVE) Sensitivity and Net Interest Income Sensitivity (NIIS).

The EVE Sensitivity measures the impact of a specified interest rate shock to the change in the net present value of the Bank's banking book assets, liabilities, and certain off-balance sheet items. The measure excludes product margins and shareholders' equity. The updated EVE Sensitivity reflects a measurement of the potential present value impact on shareholders' equity without an assumed term profile for the management of the Bank's own equity. A target term profile for equity was included in the Bank's previous Economic Value at Risk (EVaR) measure.

The NIIS measures the NII change over a twelve-month horizon for a specified change in interest rates for banking book assets, liabilities, and certain off-balance sheet items assuming a constant balance sheet over the period. The Bank's previous NIIS primarily focused on the risk arising from mismatched positions.

The Bank's Market Risk policy sets overall limits on the structural interest rate risk measures. These limits are periodically reviewed and approved by the Risk Committee of the Board. In addition to the Board policy limits, book-level risk limits are set for the Bank's management of non-trading interest rate risk by Risk Management. Exposures against these limits are routinely monitored and reported, and breaches of the Board limits, if any, are escalated to both the ALCO and the Risk Committee of the Board.

The following table shows the potential before-tax impact of an immediate and sustained 100 bps increase or decrease in interest rates on the Bank's EVE and NII. Interest rate floors are applied by currency to the decrease in

rates such that they do not exceed expected lower bounds, with the most material currencies set to a floor of -25 bps.

**TABLE 4.5** STRUCTURAL INTEREST RATE SENSITIVITY MEASURES

(millions of Canadian dollars)

|                             | October 31, 2020 |            |            |                              |          |          | October 31, 2019 |                 |
|-----------------------------|------------------|------------|------------|------------------------------|----------|----------|------------------|-----------------|
|                             | EVE Sensitivity  |            |            | NII <sup>1</sup> Sensitivity |          |          | EVE Sensitivity  | NII Sensitivity |
|                             | Canada           | U.S.       | Total      | Canada                       | U.S.     | Total    | Total            | Total           |
| <b>Before-tax impact of</b> |                  |            |            |                              |          |          |                  |                 |
| 100 bps increase in rates   | \$ (19)          | \$ (1,857) | \$ (1,876) | \$ 926                       | \$ 1,000 | \$ 1,926 | \$ (1,832)       | \$ 890          |
| 100 bps decrease in rates   | (244)            | 521        | 277        | (459)                        | (413)    | (872)    | 618              | (1,231)         |

<sup>1</sup> Represents the twelve-month NII exposure to an immediate and sustained shock in rates.

As at October 31, 2020, an immediate and sustained 100 bps increase in interest rates would have had a negative impact to the Bank's EVE of \$1,876 million, an increase of \$44 million from last year, and a positive impact to the Bank's NII of \$1,926 million, an increase of \$1,036 million from last year. An immediate and sustained 100 bps decrease in interest rates would have had a positive impact to the Bank's EVE of \$277 million, a decrease of \$341 million from last year, and a negative impact to the Bank's NII of \$872 million, a decrease of \$359 million from last year. The year-over-year increase in up shock EVE Sensitivity is primarily due to increased sensitivity from loan optionality in the U.S. region. The year-over-year decrease in down shock NII is primarily due to the -25 bps floor on shocked rates for material currencies, partially offset by changes in deposit balances. As at October 31, 2020, reported EVE and NII Sensitivities remain within the Bank's risk appetite and established Board limits. Note that the October 31, 2019 EVE and revised NII Sensitivities were not previously reported but are included for comparative purposes.

#### Managing Non-trading Foreign Exchange Risk

Foreign exchange risk refers to losses that could result from changes in foreign-currency exchange rates. Assets and liabilities that are denominated in foreign currencies create foreign exchange risk.

The Bank is exposed to non-trading foreign exchange risk primarily from its investments in foreign operations. When the Bank's foreign currency assets are greater or less than its liabilities in that currency, they create a foreign currency open position. An adverse change in foreign exchange rates can impact the Bank's reported net income and shareholders' equity, and also its capital ratios.

In order to minimize the impact of an adverse foreign exchange rate change on certain capital ratios, the Bank's net investments in foreign operations are hedged to the point where certain capital ratios change by no more than an acceptable amount for a given change in foreign exchange rates. The Bank does not generally hedge the earnings of foreign subsidiaries which results in changes to the Bank's consolidated earnings when relevant foreign exchange rates change.

#### Other Non-Trading Market Risks

Other structural market risks monitored on a regular basis include:

- **Basis Risk** – The Bank is exposed to risks related to the difference in various market indices.
- **Equity Risk** – The Bank is exposed to equity risk through its equity-linked guaranteed investment certificate product offering. The exposure is managed by purchasing options to replicate the equity payoff. The Bank is also exposed to non-trading equity price risk primarily from its share-based compensation plans where certain employees are awarded share units equivalent to the Bank's common shares as compensation for services provided to the Bank. These share units are recorded as a liability over the vesting period and revalued at each reporting period until settled in cash. Changes in the Bank's share price can impact non-interest expenses. The Bank uses derivative instruments to manage its non-trading equity price risk. In addition, the Bank is exposed to equity risk from investment securities designated at FVOCI.

#### Managing Investment Portfolios

The Bank manages a securities portfolio that is integrated into the overall asset and liability management process. The securities portfolio is comprised of high-quality, low-risk securities and managed in a manner appropriate to the attainment of the following goals: (1) to generate a targeted credit of funds to deposits balances that are in excess of loan balances; (2) to provide a sufficient pool of liquid assets to meet deposit and loan fluctuations and overall liquidity management objectives; (3) to provide eligible securities to meet collateral and cash management requirements; and (4) to manage the target interest rate risk profile of the balance sheet. The Risk Committee of the Board reviews and approves the Enterprise Investment Policy that sets out limits for the Bank's investment portfolio. In addition, the Wholesale Banking and Insurance businesses also hold investments that are managed separately.

#### WHY NET INTEREST MARGIN FLUCTUATES OVER TIME

As previously noted, the Bank's approach to structural (non-trading) market risk is designed to generate stable and predictable earnings over time, regardless of cash flow mismatches and the exercise of options granted to customers. This approach also creates margin certainty on loan and deposit profitability as they are booked. Despite this approach however, the Bank's NIM is subject to change over time for the following reasons (among others):

- Differences in margins earned on new and renewing products relative to the margin previously earned on matured products;
- The weighted-average margin will shift as the mix of business changes;
- Changes in the basis between various benchmark rates (e.g. Prime, CDOR, or LIBOR);
- The lag in changing product prices in response to changes in wholesale rates;
- Changes from the repricing of hedging strategies to manage the investment profile of the Bank's non-rate sensitive deposits; and
- Margin changes from the portion of the Bank's deposits that are non-rate sensitive but not expected to be longer term in nature, resulting in a shorter term investment profile and higher sensitivity to short term rates.

The general level of interest rates will affect the return the Bank generates on its modelled maturity profile for core non-rate sensitive deposits and the investment profile for its net equity position as it evolves over time. The general level of interest rates is also a key driver of some modelled option exposures, and will affect the cost of hedging such exposures. The Bank's approach to managing these factors tends to moderate their impact over time, resulting in a more stable and predictable earnings stream.

## Operational Risk

*Operational risk is the risk of loss resulting from inadequate or failed internal processes or technology or from human activities or from external events. This definition includes legal risk but excludes strategic and reputational risk.*

Operational risk is inherent in all of the Bank's business activities, including the practices and controls used to manage other risks such as credit, market, and liquidity risk. Failure to manage operational risk can result in financial loss (direct or indirect), reputational harm, or regulatory censure and penalties.

The Bank seeks to actively mitigate and manage operational risk in order to create and sustain shareholder value, successfully execute the Bank's business strategies, operate efficiently, and provide reliable, secure, and convenient access to financial services. The Bank maintains a formal enterprise-wide operational risk management framework that emphasizes a strong risk management and internal control culture throughout TD.

In fiscal 2020, operational risk losses remained within the Bank's risk appetite. Refer to Note 27 of the 2020 Consolidated Financial Statements for further information on material legal or regulatory actions.

### WHO MANAGES OPERATIONAL RISK

Operational Risk Management is an independent function that owns and maintains the Bank's Operational Risk Management Framework. This framework sets out the enterprise-wide governance processes, policies, and practices to identify and assess, measure, control, monitor, escalate, report, and communicate on operational risk. Operational Risk Management is designed to provide appropriate monitoring and reporting of the Bank's operational risk profile and exposures to senior management through the OROC, the ERMIC, and the Risk Committee.

In addition to the framework, Operational Risk Management owns and maintains, or has oversight of the Bank's operational risk policies including those that govern business continuity and crisis management, third-party management, data management, financial crime and fraud management, project management, and technology and cyber security management.

The senior management of individual business units and corporate areas is responsible for the day-to-day management of operational risk following the Bank's established operational risk management framework and policies and the three lines of defence model. An independent risk management oversight function supports each business segment and corporate area, and monitors and challenges the implementation and use of the operational risk management framework programs according to the nature and scope of the operational risks inherent in the area. The senior executives in each business unit and corporate area participate in a Risk Management Committee that oversees operational risk management issues and initiatives.

Ultimately, every employee has a role to play in managing operational risk. In addition to policies and procedures guiding employee activities, training is available to all staff regarding specific types of operational risks and their role in helping to protect the interests and assets of the Bank.

### HOW TD MANAGES OPERATIONAL RISK

The Operational Risk Management Framework outlines the internal risk and control structure to manage operational risk and includes the operational risk appetite, governance processes, and policies. The Operational Risk Management Framework supports alignment with the Bank's ERF and risk appetite. The framework incorporates sound industry practices and meets regulatory requirements. Key components of the framework include:

#### **Governance and Policy**

Management reporting and organizational structures emphasize accountability, ownership, and effective oversight of each business unit and each corporate area's operational risk exposures. In addition, the expectations of the Risk Committee and senior management for managing operational risk are set out by enterprise-wide policies and practices.

### **Risk and Control Self-Assessment**

Internal controls are one of the primary methods of safeguarding the Bank's employees, customers, assets, and information, and in preventing and detecting errors and fraud. Management undertakes comprehensive assessments of key risk exposures and the internal controls in place to reduce or offset these risks. Senior management reviews the results of these evaluations to determine that risk management and internal controls are effective, appropriate, and compliant with the Bank's policies.

### **Operational Risk Event Monitoring**

In order to reduce the Bank's exposure to future loss, it is critical that the Bank remains aware of and responds to its own and industry operational risks. The Bank's policies and processes require that operational risk events be identified, tracked, and reported to the appropriate level of management to facilitate the Bank's analysis and management of its risks and inform the assessment of suitable corrective and preventative action. The Bank also reviews, analyzes, and benchmarks itself against operational risk losses that have occurred at other financial institutions using information acquired through recognized industry data providers.

### **Scenario Analysis**

Scenario Analysis is a systematic and repeatable process of obtaining expert business and risk opinion to derive assessments of the likelihood and potential loss estimates of high impact operational events that are unexpected and outside the normal course of business. The Bank applies this practice to meet risk measurement and risk management objectives. The process includes the use of relevant external operational loss event data that is assessed considering the Bank's operational risk profile and control structure. The program raises awareness and educates business owners regarding existing and emerging risks, which may result in the identification and implementation of new scenarios and risk mitigation action plans to minimize tail risk.

### **Risk Reporting**

Risk Management, in partnership with senior management, regularly monitors risk-related measures and the risk profile throughout the Bank to report to senior business management and the Risk Committee. Operational risk measures are systematically tracked, assessed, and reported to promote management accountability and direct the appropriate level of attention to current and emerging issues.

### **Insurance**

TD's Corporate Insurance team, with oversight from TD Risk Management, utilizes insurance and other risk transfer arrangements to mitigate and reduce potential future losses related to operational risk. Risk Management includes oversight of the effective use of insurance aligned with the Bank's risk management strategy and risk appetite. Insurance terms and provisions, including types and amounts of coverage, are regularly assessed so that the Bank's tolerance for risk and, where applicable, statutory requirements are satisfied. The management process includes conducting regular in-depth risk and financial analysis and identifying opportunities to transfer elements of the Bank's risk to third parties where appropriate. The Bank transacts with external insurers that satisfy its minimum financial rating requirements.

### **Technology and Cyber Security**

Virtually all aspects of the Bank's business and operations use technology and information to create and support new markets, competitive products, delivery channels, as well as other business operations and opportunities.

The Bank manages these risks to support adequate and proper day-to-day operations; and protect against unauthorized access of the Bank's technology, infrastructure, systems, information, or data. To achieve this, the Bank actively monitors, manages, and continues to enhance its ability to mitigate these technology and cyber security risks through enterprise-wide programs and industry-accepted cyber threat management practices to enable rapid detection and response.

The Bank's Cybersecurity Subcommittee provides dedicated senior executive oversight, direction and guidance regarding management of risks relating to cybersecurity, including cyber terrorism and activism, cyber fraud, cyber espionage, extortion, identity theft and data theft. The Cybersecurity Subcommittee endorses actions and makes recommendations to the CEO and the ERM as appropriate, including in some instances, supporting onward recommendations to the Risk Committee. Together with the Bank's operational risk management framework, technology and cyber security programs also include enhanced resiliency planning and testing, as well as disciplined change management practices.

#### **Data Management**

The Bank's data is a strategic asset that is governed and managed to preserve value and support business objectives. Inconsistent data governance and management practices may compromise the Bank's data and information assets which could result in financial and reputational impacts. The Bank's Office of the Chief Data Officer, Corporate and Technology partners develop and implement enterprise-wide standards and practices that describe how data and information assets are created, used, or maintained on behalf of the Bank.

#### **Business Continuity and Crisis Management**

The Bank maintains an enterprise-wide Business Continuity and Crisis Management Program that supports management's ability to operate the Bank's businesses and operations (including providing customers access to products and services) in the event of a business disruption incident. All areas of the Bank are required to maintain and regularly test business continuity plans to facilitate the continuity and recovery of business operations. The Bank's Program is supported by formal crisis management measures so that the appropriate level of leadership, oversight and management is applied to incidents affecting the Bank.

#### **Third-Party Management**

A third-party supplier/vendor is an entity that supplies products, services or other business activities, functions or processes to or on behalf of the Bank. While these relationships bring benefits to the Bank's businesses and customers, the Bank also needs to manage and minimize any risks related to the activity. The Bank does this through an enterprise third-party risk management program that is designed to manage third-party activities throughout the life cycle of an arrangement and provide a level of risk management and senior management oversight which is appropriate to the size, risk, and criticality of the third-party arrangement.

#### **Project Management**

The Bank has established a disciplined approach to project management across the enterprise coordinated by the Bank's Enterprise Project Delivery Excellence Group. This approach involves senior management governance and oversight of the Bank's project portfolio and leverages leading industry practices to guide the Bank's use of standardized project management methodology, defined project management accountabilities and capabilities, and project portfolio reporting and management tools to support successful project delivery.

#### **Fraud Management**

The Bank develops and implements enterprise-wide fraud management strategies, policies, and practices. The Bank employs prevention, detection and monitoring capabilities to strengthen the Bank's defences and enhance governance, oversight, and collaboration across the enterprise to protect customers, shareholders, and employees from increasingly sophisticated fraud.

#### **Operational Risk Capital Measurement**

The Bank's operational risk capital is determined using the Basel II Standardized Approach (TSA). Under this approach, the Bank applies prescribed factors to a three-year average of annual gross income for each of eight different business lines representing the different activities of the institution such as Corporate Finance, Retail Banking, and Asset Management.

## Model Risk

*Model risk is the potential for adverse consequences arising from decisions based on incorrect or misused models and other estimation approaches and their outputs. It can lead to financial loss, reputational risk, or incorrect business and strategic decisions.*

### **WHO MANAGES MODEL RISK**

Primary accountability for the management of model risk resides with the senior management of individual businesses with respect to the models they use. The Model Risk Governance Committee provides oversight of governance, risk, and control matters, by providing a platform to guide, challenge, and advise decision makers and model owners in model risk related matters. Model Risk Management monitors and reports on existing and emerging model risks, and provides periodic assessments to senior management, Risk Management, the Risk Committee of the Board, and regulators on the state of model risk at TD and alignment with the Bank's Model Risk Appetite. The Risk Committee of the Board approves the Bank's Model Risk Management Framework and Model Risk Policy.

### **HOW TD MANAGES MODEL RISK**

The Bank manages model risk in accordance with management approved model risk policies and supervisory guidance which encompass the life cycle of a model, including proof of concept, development, validation, implementation, usage, and ongoing model monitoring. The Bank's Model Risk Management Framework also captures key processes that may be partially or wholly qualitative, or based on expert judgment.

Business segments identify the need for a new model or process and are responsible for model development and documentation according to the Bank's policies and standards. During model development, controls with respect to code generation, acceptance testing, and usage are established and documented to a level of detail and comprehensiveness matching the materiality and complexity of the model. Once models are implemented, business owners are responsible for ongoing monitoring and usage in accordance with the Bank's Model Risk Policy. In cases where a model is deemed obsolete or unsuitable for its originally intended purposes, it is decommissioned in accordance with the Bank's policies.

Model Risk Management and Model Validation provide oversight, maintain a centralized inventory of all models as defined in the Bank's Model Risk Policy, validate and approve new and existing models on a pre-determined schedule depending on model complexity, materiality and criticality, set model monitoring standards, and provide training to all stakeholders. The validation process varies in rigour, depending on the model risk rating, but at a minimum contains a detailed determination of:

- the conceptual soundness of model methodologies and underlying quantitative and qualitative assumptions;
- the risk associated with a model based on complexity, materiality and criticality;
- the sensitivity of a model to model assumptions and changes in data inputs including stress testing; and
- the limitations of a model and the compensating risk mitigation mechanisms in place to address the limitations.

When appropriate, validation includes a benchmarking exercise which may include the building of an independent model based on an alternative modelling approach. The results of the benchmark model are compared to the model being assessed to validate the appropriateness of the model's methodology and its use. As with traditional model approaches, machine-learning models are also subject to the same rigorous standards and risk management practices.

At the conclusion of the validation process, a model will either be approved for use or will be rejected and require redevelopment or other courses of action. Models identified as obsolete or no longer appropriate for use through changes in industry practice, the business environment, or Bank strategies are subject to decommissioning.

The Bank has policies and procedures in place designed to properly discern models from non-models so that the level of independent challenge and oversight corresponds to the materiality and complexity of models.



## Insurance Risk

*Insurance risk is the risk of financial loss due to actual experience emerging differently from expectations in insurance product pricing and/or design, underwriting, claims at the inception of an insurance contract or reserving during the lifecycle of the claim. Unfavourable experience could emerge due to adverse fluctuations in timing, actual size, and/or frequency of claims (for example, driven by non-life premium risk, non-life reserving risk, catastrophic risk, mortality risk, morbidity risk, and longevity risk), policyholder behaviour, or associated expenses.*

Insurance contracts provide financial protection by transferring insured risks to the issuer in exchange for premiums. The Bank is engaged in insurance businesses relating to property and casualty insurance, life and health insurance, and reinsurance, through various subsidiaries; it is through these businesses that the Bank is exposed to insurance risk.

### WHO MANAGES INSURANCE RISK

Senior management within the insurance business units has primary responsibility for managing insurance risk with oversight by the CRO for Insurance, who reports into Risk Management. The Audit Committee of the Board acts as the Audit and Conduct Review Committee for the Canadian insurance company subsidiaries. The insurance company subsidiaries also have their own Boards of Directors who provide additional risk management oversight.

### HOW TD MANAGES INSURANCE RISK

The Bank's risk governance practices are designed to support independent oversight and control of risk within the insurance business. The TD Insurance Risk Committee and its subcommittees provide critical oversight of the risk management activities within the insurance business and monitor compliance with insurance risk policies. The Bank's Insurance Risk Management Framework and Insurance Risk Policy collectively outline the internal risk and control structure to manage insurance risk and include risk appetite, policies, processes, as well as limits and governance. These documents are maintained by Risk Management and support alignment with the Bank's risk appetite for insurance risk.

The assessment of policy (premium and claims) liabilities is central to the insurance operation. The Bank establishes reserves to cover estimated future payments (including loss adjustment expenses) on all claims or terminations/surrenders of premium arising from insurance contracts underwritten. The reserves cannot be established with complete certainty, and represent management's best estimate for future payments. As such, the Bank regularly monitors estimates against actual and emerging experience and adjusts reserves as appropriate if experience emerges differently than anticipated. Claim and premium liabilities are governed by the Bank's general insurance and life and health reserving policies.

Sound product design is an essential element of managing risk. The Bank's exposure to insurance risk is mostly short-term in nature as the principal underwriting risk relates to automobile and home insurance for individuals.

Insurance market cycles, as well as changes in insurance legislation, the regulatory environment, judicial environment, trends in court awards, climate patterns, pandemics or other applicable public health emergencies, and the economic environment may impact the performance of the insurance business. Consistent pricing policies and underwriting standards are maintained.

There is also exposure to concentration risk associated with general insurance and life and health coverage. Exposure to insurance risk concentration is managed through established underwriting guidelines, limits, and authorization levels that govern the acceptance of risk. Concentration of insurance risk is also mitigated through the purchase of reinsurance. The insurance business' reinsurance programs are governed by catastrophe and reinsurance risk management policies.

Strategies are in place to manage the risk to the Bank's reinsurance business. Underwriting risk on business assumed is managed through a policy that limits exposure to certain types of business and countries. The vast majority of reinsurance treaties are annually renewable, which minimizes long-term risk. Pandemic exposure is reviewed and estimated annually within the reinsurance business to manage concentration risk.

## Liquidity Risk

*The risk of having insufficient cash or collateral to meet financial obligations and an inability to, in a timely manner, raise funding or monetize assets at a non-distressed price. Financial obligations can arise from deposit withdrawals, debt maturities, commitments to provide credit or liquidity support or the need to pledge additional collateral.*

### TD'S LIQUIDITY RISK APPETITE

The Bank maintains a prudent and disciplined approach to managing its potential exposure to liquidity risk. The Bank targets a 90-day survival horizon under a combined bank-specific and market-wide stress scenario, and a minimum buffer over regulatory requirements prescribed by the OSFI LAR guidelines. Under the LAR guidelines, Canadian banks are required to maintain a Liquidity Coverage Ratio (LCR) at the minimum of 100% other than during periods of financial stress and to maintain a Net Stable Funding Ratio (NSFR) at the minimum of 100%. The Bank's funding program emphasizes maximizing deposits as a core source of funding, and having ready access to wholesale funding markets across diversified terms, funding types, and currencies that is designed to ensure low exposure to a sudden contraction of wholesale funding capacity and to minimize structural liquidity gaps. The Bank also maintains a comprehensive contingency funding plan to enhance preparedness for recovery from potential liquidity stress events. The Bank's strategies and actions comprise an integrated liquidity risk management program that is designed to ensure low exposure to liquidity risk and compliance with regulatory requirements.

## LIQUIDITY RISK MANAGEMENT RESPONSIBILITY

The Bank's ALCO oversees the Bank's liquidity risk management program. It ensures there are effective management structures and practices in place to properly measure and manage liquidity risk. The GLF, a subcommittee of the ALCO comprised of senior management from TBSM, Risk Management and Wholesale Banking, identifies and monitors the Bank's liquidity risks. The management of liquidity risk is the responsibility of the Head of TBSM, while oversight and challenge is provided by the ALCO and independently by Risk Management. The Risk Committee of the Board regularly reviews the Bank's liquidity position and approves the Bank's Liquidity Risk Management Framework bi-annually and the related policies annually.

The Bank has established TDGUS, as TD's U.S. Intermediate Holding Company (IHC), as well as a Combined U.S. Operations (CUSO) reporting unit that consists of the IHC and TD's U.S. branch and agency network. Both TDGUS and CUSO are managed to the U.S. Enhanced Prudential Standards liquidity requirements in addition to the Bank's liquidity management framework.

The following areas are responsible for measuring, monitoring, and managing liquidity risks for major business segments:

- Risk Management is responsible for maintaining the liquidity risk management policy and asset pledging policy, along with associated limits, standards, and processes which are established to ensure that consistent and efficient liquidity management approaches are applied across all of the Bank's operations. Risk Management jointly owns the liquidity risk management framework, along with the Chief Financial Officer. Enterprise Market Risk Control provides oversight of liquidity risk across the enterprise and provides independent risk assessment and effective challenge of liquidity risk management. Capital Markets Risk Management is responsible for independent liquidity risk metric reporting.
- TBSM Liquidity Management manages the liquidity position of the Canadian Retail (including wealth businesses), Corporate, Wholesale Banking, and U.S. Retail segments, as well as the liquidity position of CUSO.
- Other regional operations, including those within TD's insurance business, foreign branches, and/or subsidiaries are responsible for managing their liquidity risk in compliance with their own policies, and local regulatory requirements, while maintaining alignment with the enterprise framework.

## HOW TD MANAGES LIQUIDITY RISK

The Bank manages the liquidity profile of its businesses to be within the defined liquidity risk appetite, and maintains target requirements for liquidity survivability using a combination of internal and regulatory measures. The Bank's overall liquidity requirement is defined as the amount of liquid assets the Bank needs to hold to be able to cover expected future cash flow requirements, plus a prudent reserve against potential cash outflows in the event of a capital markets disruption or other events that could affect the Bank's access to funding or destabilize its deposit base.

The Bank maintains an internal view for measuring and managing liquidity that uses an assumed Severe Combined Stress Scenario (SCSS). The SCSS considers potential liquidity requirements during a crisis resulting from a loss of confidence in the Bank's ability to meet obligations as they come due. In addition to this bank-specific event, the SCSS also incorporates the impact of a stressed market-wide liquidity event that results in a significant reduction in the availability of funding for all institutions and a decrease in the marketability of assets. The Bank's liquidity policy stipulates that the Bank must maintain a sufficient level of liquid assets to support business growth, and to cover identified stressed liquidity requirements under the SCSS, for a period of up to 90 days. The Bank calculates stressed liquidity requirements for the SCSS related to the following conditions:

- wholesale funding maturing in the next 90 days (assumes maturing debt will be repaid instead of rolled over);
- accelerated attrition or "run-off" of deposit balances;
- increased utilization of available credit and liquidity facilities; and
- increased collateral requirements associated with downgrades in the Bank's credit rating and adverse movement in reference rates for derivative and securities financing transactions.

The Bank also manages its liquidity to comply with the regulatory liquidity requirements in the OSFI LAR (the LCR, the NSFR, and the Net Cumulative Cash Flow (NCCF) monitoring tool). The LCR requires that banks maintain a minimum liquidity coverage of 100% over a 30-day stress period, the NSFR requires that banks maintain available stable funding in excess of required stable funding for periods up to one year (a minimum NSFR of 100%), and the NCCF monitors the Bank's detailed cash flow gaps for various time bands. As a result, the Bank's liquidity is managed to the higher of its internal liquidity requirements and target buffers over the regulatory minimums.

The Bank considers potential regulatory restrictions on liquidity transferability in the calculation of enterprise liquidity positions. Accordingly, surplus liquidity domiciled in regulated subsidiaries may be excluded from consolidated liquidity positions as appropriate.

The Bank's Funds Transfer Pricing process considers liquidity risk as a key determinant of the cost or credit of funds to the retail and wholesale banking businesses. Liquidity costs applied to loans and trading assets are determined based on the cash flow or stressed liquidity profile, while deposits are assessed based on the required liquidity reserves and balance stability. Liquidity costs are also applied to other contingent obligations like undrawn lines of credit provided to customers.

## LIQUID ASSETS

The unencumbered liquid assets the Bank holds to meet its liquidity requirements must be high-quality securities that the Bank believes can be monetized quickly in stress conditions with minimum loss in market value. The liquidity value of unencumbered liquid assets considers estimated market or trading depths, settlement timing, and/or other identified impediments to potential sale or pledging. Overall, the Bank expects any reduction in market value of its liquid asset portfolio to be modest given the underlying high credit quality and demonstrated liquidity.

Assets held by the Bank to meet liquidity requirements are summarized in the following tables. The tables do not include assets held within the Bank's insurance businesses due to investment restrictions.

**TABLE 4 6 | SUMMARY OF LIQUID ASSETS BY TYPE AND CURRENCY<sup>1,2</sup>**

(millions of Canadian dollars, except as noted)

As at

|  | Bank-owned liquid assets | Securities received as collateral from securities financing and derivative transactions | Total liquid assets | % of total  | Encumbered liquid assets | Unencumbered liquid assets |
|--|--------------------------|---|---------------------|-------------|--------------------------|----------------------------|
| October 31, 2020   |                          |   |                     |             |                          |                            |
| Cash and central bank reserves   | \$ 94,640                | \$ –  | \$ 94,640           | 11%         | \$ 1,689                 | \$ 92,951                  |
| Canadian government obligations  | 39,008                   | 83,258  | 122,266             | 14          | 80,934                   | 41,332                     |
| National Housing Act Mortgage-Backed Securities (NHA MBS)                                  | 30,763                   | 23  | 30,786              | 3           | 2,294                    | 28,492                     |
| Provincial government obligations  | 18,862                   | 24,141  | 43,003              | 5           | 32,812                   | 10,191                     |
| Corporate issuer obligations   | 11,310                   | 2,841   | 14,151              | 1           | 2,331                    | 11,820                     |
| Equities   | 13,146                   | 2,618   | 15,764              | 2           | 8,248                    | 7,516                      |
| Other marketable securities and/or loans   | 4,137                    | 300   | 4,437               | 1           | 2,178                    | 2,259                      |
| <b>Total Canadian dollar-denominated</b>   | <b>211,866</b>           | <b>113,181</b>  | <b>325,047</b>      | <b>37</b>   | <b>130,486</b>           | <b>194,561</b>             |
| Cash and central bank reserves   | 68,783                   | –   | 68,783              | 8           | 51                       | 68,732                     |
| U.S. government obligations  | 82,701                   | 53,755  | 136,456             | 15          | 53,585                   | 82,871                     |
| U.S. federal agency obligations, including U.S. federal agency mortgage-backed obligations | 74,131                   | 9,566   | 83,697              | 9           | 21,495                   | 62,202                     |
| Other sovereign obligations  | 56,533                   | 55,432  | 111,965             | 13          | 49,546                   | 62,419                     |
| Corporate issuer obligations   | 77,319                   | 2,108   | 79,427              | 9           | 8,297                    | 71,130                     |
| Equities   | 29,758                   | 38,684  | 68,442              | 8           | 36,716                   | 31,726                     |
| Other marketable securities and/or loans   | 7,457                    | 17  | 7,474               | 1           | 225                      | 7,249                      |
| <b>Total non-Canadian dollar-denominated</b>   | <b>396,682</b>           | <b>159,562</b>  | <b>556,244</b>      | <b>63</b>   | <b>169,915</b>           | <b>386,329</b>             |
| <b>Total</b>   | <b>\$ 608,548</b>        | <b>\$ 272,743</b>   | <b>\$ 881,291</b>   | <b>100%</b> | <b>\$ 300,401</b>        | <b>\$ 580,890</b>          |
| October 31, 2019   |                          |   |                     |             |                          |                            |
| Cash and central bank reserves   | \$ 5,140                 | \$ –  | \$ 5,140            | 1%          | \$ 566                   | \$ 4,574                   |
| Canadian government obligations  | 13,872                   | 77,275  | 91,147              | 14          | 56,337                   | 34,810                     |
| NHA MBS  | 38,138                   | 15  | 38,153              | 6           | 3,816                    | 34,337                     |
| Provincial government obligations  | 15,679                   | 25,151  | 40,830              | 6           | 31,287                   | 9,543                      |
| Corporate issuer obligations   | 11,149                   | 3,623   | 14,772              | 2           | 3,882                    | 10,890                     |
| Equities   | 13,636                   | 2,770   | 16,406              | 3           | 11,225                   | 5,181                      |
| Other marketable securities and/or loans   | 2,512                    | 311   | 2,823               | –           | 1,078                    | 1,745                      |
| <b>Total Canadian dollar-denominated</b>   | <b>100,126</b>           | <b>109,145</b>  | <b>209,271</b>      | <b>32</b>   | <b>108,191</b>           | <b>101,080</b>             |
| Cash and central bank reserves   | 19,225                   | –   | 19,225              | 3           | 33                       | 19,192                     |
| U.S. government obligations  | 34,103                   | 47,803  | 81,906              | 13          | 37,367                   | 44,539                     |
| U.S. federal agency obligations, including U.S. federal agency mortgage-backed obligations | 58,222                   | 11,873  | 70,095              | 11          | 20,939                   | 49,156                     |
| Other sovereign obligations  | 47,854                   | 49,304  | 97,158              | 15          | 39,500                   | 57,658                     |
| Corporate issuer obligations   | 84,835                   | 1,856   | 86,691              | 13          | 7,070                    | 79,621                     |
| Equities   | 40,550                   | 34,607  | 75,157              | 12          | 39,403                   | 35,754                     |
| Other marketable securities and/or loans   | 4,658                    | 667   | 5,325               | 1           | 712                      | 4,613                      |
| <b>Total non-Canadian dollar-denominated</b>   | <b>289,447</b>           | <b>146,110</b>  | <b>435,557</b>      | <b>68</b>   | <b>145,024</b>           | <b>290,533</b>             |
| <b>Total</b>   | <b>\$ 389,573</b>        | <b>\$ 255,255</b>   | <b>\$ 644,828</b>   | <b>100%</b> | <b>\$ 253,215</b>        | <b>\$ 391,613</b>          |

<sup>1</sup> Positions stated include gross asset values pertaining to securities financing transactions.

<sup>2</sup> Liquid assets include collateral received that can be re-hypothecated or otherwise redeployed.

The increase of \$189 billion in total unencumbered liquid assets from October 31, 2019, was mainly due to deposit volume growth in the retail and commercial banking businesses in the wake of the COVID-19

pandemic. Unencumbered liquid assets are held in The Toronto-Dominion Bank and multiple domestic and foreign subsidiaries and branches and are summarized in the following table.

**TABLE 4 7 | SUMMARY OF UNENCUMBERED LIQUID ASSETS BY BANK, SUBSIDIARIES, AND BRANCHES**

(millions of Canadian dollars)

As at

|                                    | October 31 2020   | October 31 2019   |
|------------------------------------|-------------------|-------------------|
| The Toronto-Dominion Bank (Parent) | \$ 230,369        | \$ 139,550        |
| Bank subsidiaries                  | 334,308           | 228,978           |
| Foreign branches                   | 16,213            | 23,085            |
| <b>Total</b>                       | <b>\$ 580,890</b> | <b>\$ 391,613</b> |

The Bank's monthly average liquid assets (excluding those held in insurance subsidiaries) for the years ended October 31, 2020, and October 31, 2019, are summarized in the following table.

**TABLE 48** SUMMARY OF AVERAGE LIQUID ASSETS BY TYPE AND CURRENCY<sup>1,2</sup>

(millions of Canadian dollars, except as noted)

Average for the years ended

|  | Bank-owned liquid assets | Securities received as collateral from securities financing and derivative transactions | Total liquid assets | % of total  | Encumbered liquid assets | Unencumbered liquid assets |
|--|--------------------------|---|---------------------|-------------|--------------------------|----------------------------|
| October 31, 2020   |                          |   |                     |             |                          |                            |
| Cash and central bank reserves   | \$ 51,894                | \$ –  | \$ 51,894           | 7%          | \$ 1,755                 | \$ 50,139                  |
| Canadian government obligations  | 28,388                   | 80,484  | 108,872             | 14          | 66,335                   | 42,537                     |
| NHA MBS  | 36,761                   | 15  | 36,776              | 5           | 2,207                    | 34,569                     |
| Provincial government obligations  | 18,115                   | 25,296  | 43,411              | 5           | 32,791                   | 10,620                     |
| Corporate issuer obligations   | 11,531                   | 3,646   | 15,177              | 2           | 3,249                    | 11,928                     |
| Equities   | 11,568                   | 3,259   | 14,827              | 2           | 10,014                   | 4,813                      |
| Other marketable securities and/or loans   | 3,353                    | 290   | 3,643               | –           | 1,574                    | 2,069                      |
| <b>Total Canadian dollar-denominated</b>   | <b>161,610</b>           | <b>112,990</b>  | <b>274,600</b>      | <b>35</b>   | <b>117,925</b>           | <b>156,675</b>             |
| Cash and central bank reserves   | 62,831                   | –   | 62,831              | 8           | 40                       | 62,791                     |
| U.S. government obligations  | 55,676                   | 50,406  | 106,082             | 13          | 49,734                   | 56,348                     |
| U.S. federal agency obligations, including U.S. federal agency mortgage-backed obligations | 68,991                   | 9,950   | 78,941              | 10          | 21,202                   | 57,739                     |
| Other sovereign obligations  | 51,667                   | 49,092  | 100,759             | 13          | 42,892                   | 57,867                     |
| Corporate issuer obligations   | 82,704                   | 2,005   | 84,709              | 11          | 7,520                    | 77,189                     |
| Equities   | 34,279                   | 35,264  | 69,543              | 9           | 37,253                   | 32,290                     |
| Other marketable securities and/or loans   | 5,769                    | 980   | 6,749               | 1           | 729                      | 6,020                      |
| <b>Total non-Canadian dollar-denominated</b>   | <b>361,917</b>           | <b>147,697</b>  | <b>509,614</b>      | <b>65</b>   | <b>159,370</b>           | <b>350,244</b>             |
| <b>Total</b>   | <b>\$ 523,527</b>        | <b>\$ 260,687</b>   | <b>\$ 784,214</b>   | <b>100%</b> | <b>\$ 277,295</b>        | <b>\$ 506,919</b>          |
| October 31, 2019   |                          |   |                     |             |                          |                            |
| Cash and central bank reserves   | \$ 3,404                 | \$ –  | \$ 3,404            | 1%          | \$ 457                   | \$ 2,947                   |
| Canadian government obligations  | 13,779                   | 69,160  | 82,939              | 13          | 49,895                   | 33,044                     |
| NHA MBS  | 41,436                   | 32  | 41,468              | 7           | 3,607                    | 37,861                     |
| Provincial government obligations  | 14,042                   | 23,145  | 37,187              | 6           | 27,559                   | 9,628                      |
| Corporate issuer obligations   | 8,311                    | 3,907   | 12,218              | 2           | 4,038                    | 8,180                      |
| Equities   | 10,742                   | 3,876   | 14,618              | 2           | 9,540                    | 5,078                      |
| Other marketable securities and/or loans   | 3,130                    | 397   | 3,527               | 1           | 566                      | 2,961                      |
| <b>Total Canadian dollar-denominated</b>   | <b>94,844</b>            | <b>100,517</b>  | <b>195,361</b>      | <b>32</b>   | <b>95,662</b>            | <b>99,699</b>              |
| Cash and central bank reserves   | 27,019                   | –   | 27,019              | 4           | 34                       | 26,985                     |
| U.S. government obligations  | 32,168                   | 44,473  | 76,641              | 12          | 37,573                   | 39,068                     |
| U.S. federal agency obligations, including U.S. federal agency mortgage-backed obligations | 51,854                   | 7,139   | 58,993              | 10          | 16,393                   | 42,600                     |
| Other sovereign obligations  | 51,841                   | 45,645  | 97,486              | 16          | 36,818                   | 60,668                     |
| Corporate issuer obligations   | 80,482                   | 2,391   | 82,873              | 13          | 7,028                    | 75,845                     |
| Equities   | 37,818                   | 36,572  | 74,390              | 12          | 39,191                   | 35,199                     |
| Other marketable securities and/or loans   | 4,680                    | 770   | 5,450               | 1           | 955                      | 4,495                      |
| <b>Total non-Canadian dollar-denominated</b>   | <b>285,862</b>           | <b>136,990</b>  | <b>422,852</b>      | <b>68</b>   | <b>137,992</b>           | <b>284,860</b>             |
| <b>Total</b>   | <b>\$ 380,706</b>        | <b>\$ 237,507</b>   | <b>\$ 618,213</b>   | <b>100%</b> | <b>\$ 233,654</b>        | <b>\$ 384,559</b>          |

<sup>1</sup> Positions stated include gross asset values pertaining to securities financing transactions.

<sup>2</sup> Liquid assets include collateral received that can be re-hypothecated or otherwise redeployed.

Average unencumbered liquid assets held in The Toronto-Dominion Bank and multiple domestic and foreign subsidiaries (excluding insurance subsidiaries) and branches are summarized in the following table.

**TABLE 49** SUMMARY OF AVERAGE UNENCUMBERED LIQUID ASSETS BY BANK, SUBSIDIARIES, AND BRANCHES

(millions of Canadian dollars)

Average for the years ended

|                                    | October 31 2020   | October 31 2019   |
|------------------------------------|-------------------|-------------------|
| The Toronto-Dominion Bank (Parent) | \$ 194,726        | \$ 140,192        |
| Bank subsidiaries                  | 290,573           | 224,533           |
| Foreign branches                   | 21,620            | 19,834            |
| <b>Total</b>                       | <b>\$ 506,919</b> | <b>\$ 384,559</b> |

## ASSET ENCUMBRANCE

In the course of the Bank's day-to-day operations, assets are pledged to obtain funding, support trading and brokerage businesses, and participate in clearing and/or settlement systems. A summary of encumbered and

unencumbered assets (excluding assets held in insurance subsidiaries) is presented in the following table to identify assets that are used or available for potential funding needs.

| TABLE 50  |                                    | ENCUMBERED AND UNENCUMBERED ASSETS <sup>1</sup> |                                      |                    |                     |  | As at            |
|---|------------------------------------|---|--------------------------------------|--------------------|---------------------|--|------------------|
| (millions of Canadian dollars, except as noted)                       |                                    |   |                                      |                    |                     |  | October 31, 2020 |
|   | Encumbered <sup>2</sup>            |   | Unencumbered                         |                    | Total assets        | Encumbered assets as a % of total assets |                  |
|   | Pledged as collateral <sup>3</sup> | Other <sup>4</sup>                              | Available as collateral <sup>5</sup> | Other <sup>6</sup> |                     |  |                  |
| Cash and due from banks   | \$ 205                             | \$ –  | \$ –                                 | \$ 6,240           | \$ 6,445            | –%                                       |                  |
| Interest-bearing deposits with banks                                  | 5,237                              | 91  | 156,823                              | 1,998              | 164,149             | 0.3                                      |                  |
| Securities, trading loans, and other <sup>7</sup>                     | 90,161                             | 13,058  | 357,871                              | 31,479             | 492,569             | 6.0                                      |                  |
| Derivatives   | –                                  | –   | –                                    | 54,242             | 54,242              | –  |                  |
| Securities purchased under reverse repurchase agreements <sup>8</sup> | –                                  | –   | –                                    | 169,162            | 169,162             | –  |                  |
| Loans, net of allowance for loan losses                               | 51,151                             | 61,039  | 81,709                               | 523,624            | 717,523             | 6.6                                      |                  |
| Customers' liability under acceptances                                | –                                  | –   | –                                    | 14,941             | 14,941              | –  |                  |
| Investment in Schwab  | –                                  | –   | –                                    | 12,174             | 12,174              | –  |                  |
| Goodwill  | –                                  | –   | –                                    | 17,148             | 17,148              | –  |                  |
| Other intangibles   | –                                  | –   | –                                    | 2,125              | 2,125               | –  |                  |
| Land, buildings, equipment, and other depreciable assets              | –                                  | –   | –                                    | 10,136             | 10,136              | –  |                  |
| Deferred tax assets   | –                                  | –   | –                                    | 2,444              | 2,444               | –  |                  |
| Other assets <sup>9</sup>   | 422                                | –   | –                                    | 52,385             | 52,807              | –  |                  |
| <b>Total on-balance sheet assets</b>                                  | <b>\$ 147,176</b>                  | <b>\$ 74,188</b>                                | <b>\$ 596,403</b>                    | <b>\$ 898,098</b>  | <b>\$ 1,715,865</b> | <b>12.9%</b>                             |                  |
| <b>Off-balance sheet items<sup>10</sup></b>                           |                                    |   |                                      |                    |                     |  |                  |
| Securities purchased under reverse repurchase agreements              | 164,469                            | –   | 43,286                               | (169,162)          |                     |  |                  |
| Securities borrowing and collateral received                          | 56,120                             | –   | 23,983                               | –                  |                     |  |                  |
| Margin loans and other client activity                                | 5,581                              | –   | 26,378                               | (15,212)           |                     |  |                  |
| <b>Total off-balance sheet items</b>                                  | <b>226,170</b>                     | <b>–</b>  | <b>93,647</b>                        | <b>(184,374)</b>   |                     |  |                  |
| <b>Total</b>  | <b>\$ 373,346</b>                  | <b>\$ 74,188</b>                                | <b>\$ 690,050</b>                    | <b>\$ 713,724</b>  |                     |  |                  |

| October 31, 2019              |                   |                  |                   |                   |              |       |
|-------------------------------|-------------------|------------------|-------------------|-------------------|--------------|-------|
|                               |                   |                  |                   |                   |              |       |
| Total on-balance sheet assets | \$ 105,512        | \$ 74,065        | \$ 384,443        | \$ 851,270        | \$ 1,415,290 | 12.7% |
| Total off-balance sheet items | 211,882           | 3,707            | 71,797            | (180,084)         |              |       |
| <b>Total</b>                  | <b>\$ 317,394</b> | <b>\$ 77,772</b> | <b>\$ 456,240</b> | <b>\$ 671,186</b> |              |       |

<sup>1</sup> Certain comparatives have been restated to conform with the presentation adopted in the current period.

<sup>2</sup> Asset encumbrance has been analyzed on an individual asset basis. Where a particular asset has been encumbered and TD has holdings of the asset both on-balance sheet and off-balance sheet, for the purpose of this disclosure, the on and off-balance sheet holdings are encumbered in alignment with the business practice.

<sup>3</sup> Represents assets that have been posted externally to support the Bank's day-to-day operations, including securities financing transactions, clearing and payments, and derivative transactions. Also includes assets that have been pledged supporting Federal Home Loan Bank (FHLB) activity.

<sup>4</sup> Assets supporting TD's long-term funding activities, assets pledged against securitization liabilities, and assets held by consolidated securitization vehicles or in pools for covered bond issuance.

<sup>5</sup> Assets that are considered readily available in their current legal form to generate funding or support collateral needs. This category includes reported FHLB assets that remain unutilized and DSAC that are available for collateral purposes however not regularly utilized in practice.

<sup>6</sup> Assets that cannot be used to support funding or collateral requirements in their current form. This category includes those assets that are potentially eligible as funding program collateral or for pledging to central banks (for example, CMHC insured mortgages that can be securitized into NHA MBS).

<sup>7</sup> Securities include trading loans, securities, non-trading financial assets at FVTPL and other financial assets designated at FVTPL, securities at FVOCI, and DSAC.

<sup>8</sup> Assets reported in Securities purchased under reverse repurchase agreements represent the value of the loans extended and not the value of the collateral received.

<sup>9</sup> Other assets include amounts receivable from brokers, dealers, and clients.

<sup>10</sup> Off-balance sheet items include the collateral value from the securities received under reverse repurchase agreements, securities borrowing, margin loans, and other client activity. The loan value from the reverse repurchase transactions and margin loans/client activity is deducted from the on-balance sheet Unencumbered – Other category.

## LIQUIDITY STRESS TESTING AND CONTINGENCY FUNDING PLANS

In addition to the SCSS, the Bank performs liquidity stress testing on multiple alternate scenarios. These scenarios are a mix of TD-specific events and market-wide stress events designed to test the impact from risk factors material to the Bank's risk profile. Liquidity assessments are also part of the Bank's EWST program.

The Bank has liquidity contingency funding plans (CFP) in place at the overall Bank level and for subsidiaries operating in foreign jurisdictions ("Regional CFPs"). The Bank's CFP provides a documented framework for managing unexpected liquidity situations and thus is an integral component of the Bank's overall liquidity risk management program. It outlines different contingency levels based on the severity and duration of the liquidity situation, and identifies recovery actions appropriate for each level. For each recovery action, it provides key operational steps

required to execute the action. Regional CFPs identify recovery actions to address region-specific stress events. The actions and governance structure outlined in the Bank's CFP are aligned with the Bank's Crisis Management Recovery Plan.

The COVID-19 pandemic disrupted the financial markets and the Bank managed risks associated with this disruption in line with the framework of the CFP. During the year ended October 31, 2020, the Bank continued to rely on deposits as a primary source of core stable funding and accessed facilities offered by governments and central banks to augment available deposit and wholesale market funding in order to support the needs of households and businesses and the effective functioning of financial markets. As at October 31, 2020, the financial markets were no longer disrupted and the Bank continued to hold a significant amount of HQLA consistent with regulatory requirements and internal policies.

## CREDIT RATINGS

Credit ratings impact the Bank's borrowing costs and ability to raise funds. Rating downgrades could potentially result in higher financing costs, increased requirements to pledge collateral, reduced access to capital markets, and could also affect the Bank's ability to enter into derivative transactions.

Credit ratings and outlooks provided by rating agencies reflect their views and are subject to change from time-to-time, based on a number of factors including the Bank's financial strength, competitive position, and liquidity, as well as factors not entirely within the Bank's control, including the methodologies used by rating agencies and conditions affecting the overall financial services industry.

**TABLE 5.1 CREDIT RATINGS<sup>1</sup>**

|                                    | <i>As at</i>            |                |                     |
|------------------------------------|-------------------------|----------------|---------------------|
|                                    | <b>October 31, 2020</b> |                |                     |
|                                    | <b>Moody's</b>          | <b>S&amp;P</b> | <b>DBRS</b>         |
| Deposits/Counterparty <sup>2</sup> | <b>Aa1</b>              | <b>AA-</b>     | <b>AA (high)</b>    |
| Legacy Senior Debt <sup>3</sup>    | <b>Aa1</b>              | <b>AA-</b>     | <b>AA (high)</b>    |
| Senior Debt <sup>4</sup>           | <b>Aa3</b>              | <b>A</b>       | <b>AA</b>           |
| Covered Bonds                      | <b>Aaa</b>              | <b>-</b>       | <b>AAA</b>          |
| Subordinated Debt                  | <b>A2</b>               | <b>A</b>       | <b>AA (low)</b>     |
| Subordinated Debt – NVCC           | <b>A2 (hyb)</b>         | <b>A-</b>      | <b>A</b>            |
| Preferred Shares – NVCC            | <b>Baa1 (hyb)</b>       | <b>BBB</b>     | <b>Pfd-2 (high)</b> |
| Short-Term Debt (Deposits)         | <b>P-1</b>              | <b>A-1+</b>    | <b>R-1 (high)</b>   |
| Outlook                            | <b>Stable</b>           | <b>Stable</b>  | <b>Stable</b>       |

<sup>1</sup> The above ratings are for The Toronto-Dominion Bank legal entity. Subsidiaries' ratings are available on the Bank's website at <http://www.td.com/investor/credit.jsp>. Credit ratings are not recommendations to purchase, sell, or hold a financial obligation in as much as they do not comment on market price or suitability for a particular investor. Ratings are subject to revision or withdrawal at any time by the rating organization.

<sup>2</sup> Represents Moody's Long-Term Deposits Ratings and Counterparty Risk Rating, S&P's Issuer Credit Rating, and DBRS' Long-Term Issuer Rating.

<sup>3</sup> Includes a) Senior debt issued prior to September 23, 2018; and b) Senior debt issued on or after September 23, 2018 which is excluded from the bank recapitalization "bail-in" regime, including debt with an original term-to-maturity of less than 400 days and most structured notes.

<sup>4</sup> Subject to conversion under the bank recapitalization "bail-in" regime.

The Bank regularly reviews the level of increased collateral its trading counterparties would require in the event of a downgrade of TD's credit rating. The Bank holds liquid assets to ensure it is able to provide additional collateral required by trading counterparties in the event of a three-notch downgrades in the Bank's legacy senior debt ratings. The following table presents the additional collateral that could have been contractually required to be posted to the derivative counterparties as of the reporting date in the event of one, two, and three-notch downgrades of the Bank's credit ratings.

**TABLE 5.2 ADDITIONAL COLLATERAL REQUIREMENTS FOR RATING DOWNGRADES<sup>1</sup>**

|                       | <i>Average for the years ended</i> |                    |
|-----------------------|------------------------------------|--------------------|
|                       | <b>October 31<br/>2020</b>         | October 31<br>2019 |
| One-notch downgrade   | <b>\$ 212</b>                      | \$ 98              |
| Two-notch downgrade   | <b>275</b>                         | 118                |
| Three-notch downgrade | <b>1,013</b>                       | 648                |

<sup>1</sup> The above collateral requirements are based on trading counterparty Credit Support Annex and the Bank's credit rating across applicable rating agencies.

## LIQUIDITY COVERAGE RATIO

The LCR is a Basel III metric calculated as the ratio of the stock of unencumbered HQLA over the net cash outflow requirements in the next 30 days under a hypothetical liquidity stress event.

Other than during periods of financial stress, the Bank must maintain the LCR above 100% in accordance with the OSFI LAR requirement. The Bank's LCR is calculated according to the scenario parameters in the LAR guideline, including prescribed HQLA eligibility criteria and haircuts, deposit run-off rates, and other outflow and inflow rates. HQLA held by the Bank that are eligible for the LCR calculation under the LAR are primarily central bank reserves, sovereign-issued or sovereign-guaranteed securities, and high-quality securities issued by non-financial entities.

The following table summarizes the Bank's average daily LCR as of the relevant dates.

| TABLE 53   |  | <b>AVERAGE BASEL III LIQUIDITY COVERAGE RATIO<sup>1</sup></b> |   |
|--|--|---|---|
| (millions of Canadian dollars, except as noted)  |  | <i>Average for the three months ended</i>                     |   |
|  |  | <b>October 31, 2020</b>                                       |   |
|  |  | <b>Total unweighted value (average)<sup>2</sup></b>           | <b>Total weighted value (average)<sup>3</sup></b> |
| <b>High-quality liquid assets</b>  |  |   |   |
| Total high-quality liquid assets   |  | \$ n/a  | \$ 343,498  |
| <b>Cash outflows</b>   |  |   |   |
| Retail deposits and deposits from small business customers, of which:                                |  | \$ 626,179  | \$ 61,769   |
| Stable deposits <sup>4</sup>   |  | 235,595   | 7,068   |
| Less stable deposits   |  | 390,584   | 54,701  |
| Unsecured wholesale funding, of which:   |  | 313,322   | 151,253   |
| Operational deposits (all counterparties) and deposits in networks of cooperative banks <sup>5</sup> |  | 136,795   | 32,849  |
| Non-operational deposits (all counterparties)  |  | 130,480   | 72,357  |
| Unsecured debt   |  | 46,047  | 46,047  |
| Secured wholesale funding  |  | n/a   | 19,441  |
| Additional requirements, of which:   |  | 252,622   | 68,520  |
| Outflows related to derivative exposures and other collateral requirements                           |  | 46,437  | 25,668  |
| Outflows related to loss of funding on debt products   |  | 5,338   | 5,338   |
| Credit and liquidity facilities  |  | 200,847   | 37,514  |
| Other contractual funding obligations  |  | 12,502  | 7,012   |
| Other contingent funding obligations <sup>6</sup>  |  | 600,016   | 9,724   |
| <b>Total cash outflows</b>   |  | <b>\$ n/a</b>   | <b>\$ 317,719</b>                                 |
| <b>Cash inflows</b>  |  |   |   |
| Secured lending  |  | \$ 205,304  | \$ 20,572   |
| Inflows from fully performing exposures  |  | 14,472  | 7,653   |
| Other cash inflows   |  | 52,178  | 52,178  |
| <b>Total cash inflows</b>  |  | <b>\$ 271,954</b>   | <b>\$ 80,403</b>                                  |
|  |  | <i>Average for the three months ended</i>                     |   |
|  |  | <b>October 31 2020</b>  | July 31 2020                                      |
|  |  | <b>Total adjusted value</b>                                   | Total adjusted value                              |
| <b>Total high-quality liquid assets<sup>7</sup></b>  |  | <b>\$ 343,498</b>   | \$ 329,655  |
| <b>Total net cash outflows<sup>8</sup></b>   |  | <b>237,316</b>  | 219,275   |
| <b>Liquidity coverage ratio</b>  |  | <b>145%</b>   | 150%  |

<sup>1</sup> The LCR for the quarter ended October 31, 2020, is calculated as an average of the 62 daily data points in the quarter.

<sup>2</sup> Unweighted inflow and outflow values are outstanding balances maturing or callable within 30 days.

<sup>3</sup> Weighted values are calculated after the application of respective HQLA haircuts or inflow and outflow rates, as prescribed by OSFI LAR guideline.

<sup>4</sup> As defined by OSFI LAR, stable deposits from retail and small medium-sized enterprise (SME) customers are deposits that are insured, and are either held in transactional accounts or the depositors have an established relationship with the Bank that makes deposit withdrawal highly unlikely.

<sup>5</sup> Operational deposits from non-SME business customers are deposits kept with the Bank in order to facilitate their access and ability to conduct activities such as clearing, custody, or cash management services.

<sup>6</sup> Includes uncommitted credit and liquidity facilities, stable value money market mutual funds, outstanding debt securities with remaining maturity greater than 30 days, and other contractual cash outflows. With respect to outstanding debt securities with remaining maturity greater than 30 days, TD has no contractual obligation to buyback these outstanding TD debt securities, and as a result, a 0% outflow rate is applied under the OSFI LAR guideline.

<sup>7</sup> Adjusted Total HQLA includes both asset haircuts and applicable caps, as prescribed by the OSFI LAR guideline (HQLA assets after haircuts are capped at 40% for Level 2 and 15% for Level 2B).

<sup>8</sup> Adjusted Total Net Cash Outflows include both inflow and outflow rates and applicable caps, as prescribed by the OSFI LAR guideline (inflows are capped at 75% of outflows).

The Bank's average LCR of 145% for the quarter ended October 31, 2020 continues to meet the regulatory requirements.

The Bank holds a variety of liquid assets commensurate with the liquidity needs of the organization. Many of these assets qualify as HQLA under the OSFI LAR guideline. The average HQLA of the Bank for the quarter ended October 31, 2020 was \$343 billion (July 31, 2020 – \$330 billion), with Level 1 assets representing 88% (July 31, 2020 – 89%).

The Bank's reported HQLA excludes excess HQLA from the U.S. Retail operations, as required by the OSFI LAR guideline, to reflect liquidity transfer considerations between U.S. Retail and its affiliates as a result of the U.S. Federal Reserve Board's regulations. By excluding excess HQLA, the U.S. Retail LCR is effectively capped at 100% prior to total Bank consolidation.

## FUNDING

The Bank has access to a variety of unsecured and secured funding sources. The Bank's funding activities are conducted in accordance with the liquidity management policy that requires assets be funded to the appropriate term and to a prudent diversification profile.

The Bank's primary approach to managing funding activities is to maximize the use of deposits raised through personal and commercial banking channels. The following table illustrates the Bank's large base of personal and commercial, wealth, and sweep deposits (collectively, "P&C deposits") that make up over 70% of the Bank's total funding. Prior to October 6, 2020, the sweep deposits were placed with the Bank pursuant to the TD Ameritrade IDA agreement. Starting October 6, 2020, the sweep deposits are placed with the Bank pursuant to the Schwab IDA agreement.

As a result of the economic impact of COVID-19, the Bank of Canada took a number of actions to help Canadians bridge this difficult period by making credit affordable and available. The Bank of Canada set up or expanded numerous programs which involve acquiring financial assets and lending to financial institutions to support the proper functioning of the financial system and the ability of financial institutions to continue lending. The Bank has used certain of these programs including the Term Repo operations, the Standing Term Liquidity Facility, the Bankers' Acceptance Purchase Facility, and the Commercial Paper Purchase Facility.

CMHC launched a revised Insured Mortgage Purchase Program (IMPP) as part of Canada's COVID-19 Economic Response Plan. Under the IMPP, CMHC purchases insured mortgage pools to provide stable funding to banks and mortgage lenders to ensure continued lending to Canadians.

The Bank used the IMPP during the second quarter of fiscal 2020 and has not participated in subsequent purchase operations.

Globally, central banks and governments have made available similar asset purchase and lending programs to support market liquidity. Where appropriate, the Bank has accessed certain of these programs.

|                                | October 31<br>2020 | October 31<br>2019 |
|--------------------------------|--------------------|--------------------|
| P&C deposits – Canadian Retail | <b>\$ 471,543</b>  | \$ 382,252         |
| P&C deposits – U.S. Retail     | <b>477,738</b>     | 360,761            |
| Other deposits                 | –                  | 23                 |
| <b>Total</b>                   | <b>\$ 949,281</b>  | \$ 743,036         |

## WHOLESALE FUNDING

The Bank actively maintains various registered external wholesale term (greater than 1 year) funding programs to provide access to diversified funding sources, including asset securitization, covered bonds, and unsecured wholesale debt. The Bank raises term funding through Senior Notes, NHA MBS, Canada Mortgage Bonds, and notes backed by credit card receivables (Evergreen Credit Card Trust). The Bank's wholesale funding is diversified by geography, by currency, and by funding types. The Bank raises short-term (1 year and less) funding using certificates of deposit and commercial paper.

The following table summarizes the registered term funding programs by geography, with the related program size.

| Canada  | United States   | Europe   |
|---|---|--|
| Capital Securities Program (\$10 billion)<br>Canadian Senior Medium-Term Linked Notes Program (\$4 billion)<br>HELOC ABS Program (Genesis Trust II) (\$7 billion) | U.S. SEC (F-3) Registered Capital and Debt Program (US\$45 billion) | United Kingdom Listing Authority (UKLA) Registered Legislative Covered Bond Program (\$80 billion)<br>UKLA Registered European Medium-Term Note Program (US\$20 billion) |

The Bank regularly evaluates opportunities to diversify its funding into new markets and to new investors in order to manage funding risk and cost. The following table presents a breakdown of the Bank's term debt by currency and funding type. Term funding as at October 31, 2020, was \$121.1 billion (October 31, 2019 – \$129.8 billion).

Other than the IMPP, the funding provided by various central bank and other government programs is not reflected in Table 55: Long-Term Funding or Table 56: Wholesale Funding because funding provided as of the relevant dates is provided by way of asset purchase transactions and repurchase transactions.

|                                      | October 31<br>2020 | October 31<br>2019 |
|--------------------------------------|--------------------|--------------------|
| <b>Long-term funding by currency</b> |                    |                    |
| Canadian dollar                      | <b>32%</b>         | 32%                |
| U.S. dollar                          | <b>40</b>          | 37                 |
| Euro                                 | <b>20</b>          | 21                 |
| British pound                        | <b>4</b>           | 6                  |
| Other                                | <b>4</b>           | 4                  |
| <b>Total</b>                         | <b>100%</b>        | 100%               |
| <b>Long-term funding by type</b>     |                    |                    |
| Senior unsecured medium-term notes   | <b>50%</b>         | 54%                |
| Covered bonds                        | <b>33</b>          | 31                 |
| Mortgage securitization <sup>1</sup> | <b>13</b>          | 11                 |
| Term asset backed securities         | <b>4</b>           | 4                  |
| <b>Total</b>                         | <b>100%</b>        | 100%               |

<sup>1</sup> Mortgage securitization excludes the residential mortgage trading business.



The Bank maintains depositor concentration limits in respect of short-term wholesale deposits so that it is not overly reliant on individual depositors for funding. The Bank further limits short-term wholesale funding maturity concentration in an effort to mitigate refinancing risk during a stress event.

The following table represents the remaining maturity of various sources of funding outstanding as at October 31, 2020, and October 31, 2019.

TABLE 56 WHOLESALE FUNDING

(millions of Canadian dollars)

|  |                      |                  |                  |                       |                   |                      |                  | October 31        | October 31        |
|--|----------------------|------------------|------------------|-----------------------|-------------------|----------------------|------------------|-------------------|-------------------|
|  |                      |                  |                  |                       |                   |                      |                  | 2020              | 2019              |
|  | Less than<br>1 month | 1 to 3<br>months | 3 to 6<br>months | 6 months<br>to 1 year | Up to<br>1 year   | Over 1 to<br>2 years | Over<br>2 years  | Total             | Total             |
| Deposits from banks <sup>1</sup>                       | \$ 13,044            | \$ 1,856         | \$ 3,042         | \$ 71                 | \$ 18,013         | \$ –                 | \$ –             | \$ 18,013         | \$ 11,893         |
| Bearer deposit note                                    | 558                  | 642              | 387              | 8                     | 1,595             | –                    | –                | 1,595             | 5,442             |
| Certificates of deposit                                | 4,312                | 9,627            | 9,199            | 18,785                | 41,923            | –                    | –                | 41,923            | 61,995            |
| Commercial paper                                       | 19,245               | 8,914            | 11,290           | 8,918                 | 48,367            | –                    | –                | 48,367            | 48,872            |
| Covered bonds  | –                    | 1,551            | 2,952            | 9,377                 | 13,880            | 8,659                | 17,998           | 40,537            | 39,873            |
| Mortgage securitization                                | –                    | 1,664            | 464              | 1,822                 | 3,950             | 4,137                | 21,399           | 29,486            | 27,144            |
| Legacy senior unsecured medium-term notes <sup>2</sup> | –                    | 5,607            | 7,738            | 5,694                 | 19,039            | 5,105                | 11,781           | 35,925            | 55,277            |
| Senior unsecured medium-term notes <sup>3</sup>        | –                    | –                | 1,665            | –                     | 1,665             | –                    | 23,341           | 25,006            | 14,407            |
| Subordinated notes and debentures <sup>4</sup>         | –                    | –                | –                | –                     | –                 | –                    | 11,477           | 11,477            | 10,725            |
| Term asset backed securitization                       | –                    | 1,424            | 799              | 712                   | 2,935             | 570                  | 666              | 4,171             | 5,857             |
| Other <sup>5</sup>                                     | 8,982                | 713              | 240              | 611                   | 10,546            | 1,630                | 1,736            | 13,912            | 11,172            |
| <b>Total</b>   | <b>\$ 46,141</b>     | <b>\$ 31,998</b> | <b>\$ 37,776</b> | <b>\$ 45,998</b>      | <b>\$ 161,913</b> | <b>\$ 20,101</b>     | <b>\$ 88,398</b> | <b>\$ 270,412</b> | <b>\$ 292,657</b> |
| Of which:  |                      |                  |                  |                       |                   |                      |                  |                   |                   |
| Secured  | \$ –                 | \$ 4,639         | \$ 4,215         | \$ 11,911             | \$ 20,765         | \$ 13,366            | \$ 40,072        | \$ 74,203         | \$ 72,884         |
| Unsecured  | 46,141               | 27,359           | 33,561           | 34,087                | 141,148           | 6,735                | 48,326           | 196,209           | 219,773           |
| <b>Total</b>   | <b>\$ 46,141</b>     | <b>\$ 31,998</b> | <b>\$ 37,776</b> | <b>\$ 45,998</b>      | <b>\$ 161,913</b> | <b>\$ 20,101</b>     | <b>\$ 88,398</b> | <b>\$ 270,412</b> | <b>\$ 292,657</b> |

<sup>1</sup> Includes fixed-term deposits with banks.

<sup>2</sup> Includes a) senior debt issued prior to September 23, 2018; and b) senior debt issued on or after September 23, 2018 which is excluded from the bank recapitalization "bail-in" regime, including debt with an original term-to-maturity of less than 400 days.

<sup>3</sup> Comprised of senior debt subject to conversion under the bank recapitalization "bail-in" regime. Excludes \$2.6 billion of structured notes subject to conversion under the "bail-in" regime (October 31, 2019 – \$2.2 billion).

<sup>4</sup> Subordinated notes and debentures are not considered wholesale funding as they may be raised primarily for capital management purposes.

<sup>5</sup> Includes fixed-term deposits from non-bank institutions (unsecured) of \$13.9 billion (October 31, 2019 – \$11.2 billion).

Excluding the Wholesale Banking mortgage aggregation business, the Bank's total 2020 mortgage-backed securities issuance was \$4.0 billion (2019 – \$2.3 billion), and other asset-backed securities was nil (2019 – \$2.7 billion). The Bank also issued \$11.1 billion of unsecured medium-term notes (2019 – \$19.3 billion) and \$4.4 billion of covered bonds (2019 – \$8.9 billion), in various currencies and markets during the year ended October 31, 2020.

#### REGULATORY DEVELOPMENTS CONCERNING LIQUIDITY AND FUNDING

In March 2020, OSFI issued a letter announcing a comprehensive suite of adjustments to existing capital and liquidity requirements in response to the situation with COVID-19. As it relates to liquidity and funding, the letter's key measures included:

- Encouraging institutions to use their liquidity buffers as appropriate to support further lending;

- Temporarily increasing the covered bond limit to facilitate increased pledging of covered bonds as collateral to the Bank of Canada;
- Confirming LCR treatment for secured funding transactions with the Bank of Canada and use of the Bank of Canada's Bankers' Acceptance Purchase Facility; and
- Providing guidance with respect to the NSFR treatment for assets encumbered as part of central bank liquidity operations during stress periods.

In April 2019, OSFI included in LAR the revised treatment of deposit reserves and the final guidelines for the Canadian application of NSFR, which requires that Canadian D-SIBs maintain a ratio of available stable funding over required stable funding at the minimum of 100%.

These changes went into effect in January 2020 as required by LAR.

#### MATURITY ANALYSIS OF ASSETS, LIABILITIES, AND OFF-BALANCE SHEET COMMITMENTS

The following table summarizes on-balance sheet and off-balance sheet categories by remaining contractual maturity. Off-balance sheet commitments include contractual obligations to make future payments on certain lease-related commitments, certain purchase obligations, and other liabilities. The values of credit instruments reported in the following table represent the maximum amount of additional credit that the Bank could be obligated to extend should such instruments be fully drawn or utilized. Since a significant portion of guarantees and commitments are expected to expire without being drawn upon, the total of the contractual amounts is not representative of expected future liquidity requirements. These contractual obligations have an impact on the Bank's short-term and long-term liquidity and capital resource needs.

The maturity analysis presented does not depict the degree of the Bank's maturity transformation or the Bank's exposure to interest rate and liquidity risk. The Bank ensures that assets are appropriately funded to protect against borrowing cost volatility and potential reductions to funding market availability. The Bank utilizes stable non-maturity deposits (chequing and savings accounts) and term deposits as the primary source of long-term funding for the Bank's non-trading assets including personal and business term loans and the stable balance of revolving lines of credit. The Bank issues long-term funding based primarily on the projected net growth of non-trading assets and raises short term funding primarily to finance trading assets. The liquidity of trading assets under stressed market conditions is considered when determining the appropriate term of the funding.

**TABLE 57 REMAINING CONTRACTUAL MATURITY**

(millions of Canadian dollars)

*As at*

|   | October 31, 2020     |                  |                  |                  |                       |                      |                      |                   |                            |                     |
|---|----------------------|------------------|------------------|------------------|-----------------------|----------------------|----------------------|-------------------|----------------------------|---------------------|
|   | Less than<br>1 month | 1 to 3<br>months | 3 to 6<br>months | 6 to 9<br>months | 9 months<br>to 1 year | Over 1 to<br>2 years | Over 2 to<br>5 years | Over<br>5 years   | No<br>specific<br>maturity | Total               |
| <b>Assets</b>   |                      |                  |                  |                  |                       |                      |                      |                   |                            |                     |
| Cash and due from banks   | \$ 6,437             | \$ 8             | \$ –             | \$ –             | \$ –                  | \$ –                 | \$ –                 | \$ –              | \$ –                       | \$ 6,445            |
| Interest-bearing deposits with banks  | 161,326              | 656              | –                | –                | –                     | –                    | –                    | –                 | 2,167                      | 164,149             |
| Trading loans, securities, and other <sup>1</sup>                               | 4,363                | 6,920            | 7,866            | 6,913            | 3,867                 | 9,732                | 23,624               | 27,554            | 57,479                     | 148,318             |
| Non-trading financial assets at fair value through profit or loss               | 80                   | –                | 600              | 2,271            | 69                    | 1,430                | 1,425                | 1,879             | 794                        | 8,548               |
| Derivatives   | 5,299                | 7,167            | 4,554            | 2,810            | 2,525                 | 6,314                | 10,004               | 15,569            | –                          | 54,242              |
| Financial assets designated at fair value through profit or loss                | 820                  | 183              | 631              | 234              | 107                   | 930                  | 1,253                | 581               | –                          | 4,739               |
| Financial assets at fair value through other comprehensive income               | 2,501                | 2,799            | 8,490            | 6,101            | 4,886                 | 25,305               | 23,667               | 26,957            | 2,579                      | 103,285             |
| Debt securities at amortized cost, net of allowance for credit losses           | 6,444                | 23,449           | 16,052           | 5,855            | 5,498                 | 12,386               | 62,145               | 95,852            | (2)                        | 227,679             |
| Securities purchased under reverse repurchase agreements <sup>2</sup>           | 98,721               | 30,246           | 23,879           | 11,776           | 4,204                 | 29                   | 307                  | –                 | –                          | 169,162             |
| Loans   |                      |                  |                  |                  |                       |                      |                      |                   |                            |                     |
| Residential mortgages   | 472                  | 2,845            | 7,286            | 9,994            | 10,481                | 38,182               | 138,912              | 44,047            | –                          | 252,219             |
| Consumer instalment and other personal  | 706                  | 1,423            | 3,437            | 3,941            | 3,893                 | 14,594               | 68,961               | 28,038            | 60,467                     | 185,460             |
| Credit card   | –                    | –                | –                | –                | –                     | –                    | –                    | –                 | 32,334                     | 32,334              |
| Business and government   | 27,193               | 4,938            | 8,973            | 11,653           | 8,672                 | 35,439               | 70,478               | 65,144            | 23,309                     | 255,799             |
| Total loans   | 28,371               | 9,206            | 19,696           | 25,588           | 23,046                | 88,215               | 278,351              | 137,229           | 116,110                    | 725,812             |
| Allowance for loan losses   | –                    | –                | –                | –                | –                     | –                    | –                    | –                 | (8,289)                    | (8,289)             |
| Loans, net of allowance for loan losses   | 28,371               | 9,206            | 19,696           | 25,588           | 23,046                | 88,215               | 278,351              | 137,229           | 107,821                    | 717,523             |
| Customers' liability under acceptances  | 12,699               | 2,036            | 204              | 2                | –                     | –                    | –                    | –                 | –                          | 14,941              |
| Investment in Schwab  | –                    | –                | –                | –                | –                     | –                    | –                    | –                 | 12,174                     | 12,174              |
| Goodwill <sup>3</sup>   | –                    | –                | –                | –                | –                     | –                    | –                    | –                 | 17,148                     | 17,148              |
| Other intangibles <sup>3</sup>  | –                    | –                | –                | –                | –                     | –                    | –                    | –                 | 2,125                      | 2,125               |
| Land, buildings, equipment, and other depreciable assets <sup>3,4</sup>         | –                    | 1                | 6                | 91               | 9                     | 29                   | 299                  | 4,384             | 5,317                      | 10,136              |
| Deferred tax assets   | –                    | –                | –                | –                | –                     | –                    | –                    | –                 | 2,444                      | 2,444               |
| Amounts receivable from brokers, dealers, and clients                           | 33,951               | –                | –                | –                | –                     | –                    | –                    | –                 | –                          | 33,951              |
| Other assets  | 3,521                | 1,060            | 643              | 2,783            | 470                   | 150                  | 125                  | 171               | 9,933                      | 18,856              |
| <b>Total assets</b>   | <b>\$ 364,533</b>    | <b>\$ 83,731</b> | <b>\$ 82,621</b> | <b>\$ 64,424</b> | <b>\$ 44,681</b>      | <b>\$ 144,520</b>    | <b>\$ 401,200</b>    | <b>\$ 310,176</b> | <b>\$ 219,979</b>          | <b>\$ 1,715,865</b> |
| <b>Liabilities</b>  |                      |                  |                  |                  |                       |                      |                      |                   |                            |                     |
| Trading deposits  | \$ 1,802             | \$ 2,429         | \$ 2,065         | \$ 3,057         | \$ 1,639              | \$ 3,510             | \$ 3,455             | \$ 1,220          | \$ –                       | \$ 19,177           |
| Derivatives   | 4,718                | 6,783            | 3,997            | 1,917            | 2,012                 | 5,438                | 11,084               | 17,254            | –                          | 53,203              |
| Securitization liabilities at fair value  | –                    | 608              | 243              | 652              | 345                   | 2,495                | 6,706                | 2,669             | –                          | 13,718              |
| Financial liabilities designated at fair value through profit or loss           | 18,654               | 7,290            | 12,563           | 15,892           | 5,251                 | –                    | 4                    | 11                | –                          | 59,665              |
| Deposits <sup>5,6</sup>   |                      |                  |                  |                  |                       |                      |                      |                   |                            |                     |
| Personal  | 6,240                | 8,996            | 9,139            | 9,550            | 7,288                 | 10,095               | 7,923                | 37                | 565,932                    | 625,200             |
| Banks   | 12,870               | 1,592            | 313              | 56               | 28                    | –                    | 4                    | 5                 | 14,101                     | 28,969              |
| Business and government   | 25,387               | 24,703           | 24,841           | 15,274           | 7,214                 | 14,378               | 52,852               | 3,386             | 313,129                    | 481,164             |
| Total deposits  | 44,497               | 35,291           | 34,293           | 24,880           | 14,530                | 24,473               | 60,779               | 3,428             | 893,162                    | 1,135,333           |
| Acceptances   | 12,699               | 2,036            | 204              | 2                | –                     | –                    | –                    | –                 | –                          | 14,941              |
| Obligations related to securities sold short <sup>1</sup>                       | 698                  | 1,095            | 993              | 823              | 707                   | 4,888                | 9,789                | 14,986            | 1,020                      | 34,999              |
| Obligations related to securities sold under repurchase agreements <sup>2</sup> | 122,433              | 23,944           | 30,879           | 1,791            | 4,952                 | 4,873                | 4                    | –                 | –                          | 188,876             |
| Securitization liabilities at amortized cost                                    | –                    | 1,055            | 221              | 422              | 404                   | 1,642                | 8,799                | 3,225             | –                          | 15,768              |
| Amounts payable to brokers, dealers, and clients                                | 35,143               | –                | –                | –                | –                     | –                    | –                    | –                 | –                          | 35,143              |
| Insurance-related liabilities   | 306                  | 350              | 382              | 316              | 305                   | 963                  | 1,676                | 1,033             | 2,259                      | 7,590               |
| Other liabilities <sup>4</sup>  | 7,672                | 3,630            | 1,744            | 701              | 1,048                 | 1,304                | 1,402                | 5,633             | 7,342                      | 30,476              |
| Subordinated notes and debentures   | –                    | –                | –                | –                | –                     | –                    | 200                  | 11,277            | –                          | 11,477              |
| <b>Equity</b>   | <b>–</b>             | <b>–</b>         | <b>–</b>         | <b>–</b>         | <b>–</b>              | <b>–</b>             | <b>–</b>             | <b>–</b>          | <b>95,499</b>              | <b>95,499</b>       |
| <b>Total liabilities and equity</b>   | <b>\$ 248,622</b>    | <b>\$ 84,511</b> | <b>\$ 87,584</b> | <b>\$ 50,453</b> | <b>\$ 31,193</b>      | <b>\$ 49,586</b>     | <b>\$ 103,898</b>    | <b>\$ 60,736</b>  | <b>\$ 999,282</b>          | <b>\$ 1,715,865</b> |
| <b>Off-balance sheet commitments</b>  |                      |                  |                  |                  |                       |                      |                      |                   |                            |                     |
| Credit and liquidity commitments <sup>7,8</sup>                                 | \$ 19,568            | \$ 23,526        | \$ 25,918        | \$ 20,089        | \$ 14,289             | \$ 43,760            | \$ 107,951           | \$ 4,343          | \$ 1,309                   | \$ 260,753          |
| Other commitments <sup>9</sup>  | 77                   | 169              | 183              | 188              | 165                   | 657                  | 875                  | 553               | –                          | 2,867               |
| Unconsolidated structured entity commitments                                    | 903                  | 342              | 1,367            | 227              | 408                   | –                    | –                    | –                 | –                          | 3,247               |
| <b>Total off-balance sheet commitments</b>                                      | <b>\$ 20,548</b>     | <b>\$ 24,037</b> | <b>\$ 27,468</b> | <b>\$ 20,504</b> | <b>\$ 14,862</b>      | <b>\$ 44,417</b>     | <b>\$ 108,826</b>    | <b>\$ 4,896</b>   | <b>\$ 1,309</b>            | <b>\$ 266,867</b>   |

<sup>1</sup> Amount has been recorded according to the remaining contractual maturity of the underlying security.

<sup>2</sup> Certain contracts considered short-term are presented in 'less than 1 month' category.

<sup>3</sup> Certain non-financial assets have been recorded as having 'no specific maturity'.

<sup>4</sup> Upon adoption of IFRS 16, ROU assets recognized are included in 'Land, buildings, equipment, and other depreciable assets' and lease liabilities recognized are included in 'Other liabilities'.

<sup>5</sup> As the timing of demand deposits and notice deposits is non-specific and callable by the depositor, obligations have been included as having 'no specific maturity'.

<sup>6</sup> Includes \$41 billion of covered bonds with remaining contractual maturities of \$2 billion in 'over 1 months to 3 months', \$3 billion in 'over 3 months to 6 months', \$5 billion in 'over 6 months to 9 months', \$4 billion in 'over 9 months to 1 year', \$9 billion in 'over 1 to 2 years', \$16 billion in 'over 2 to 5 years', and \$2 billion in 'over 5 years'.

<sup>7</sup> Includes \$290 million in commitments to extend credit to private equity investments.

<sup>8</sup> Commitments to extend credit exclude personal lines of credit and credit card lines, which are unconditionally cancellable at the Bank's discretion at any time.

<sup>9</sup> Includes various purchase commitments as well as commitments for leases not yet commenced, and lease-related payments.

**TABLE 57 REMAINING CONTRACTUAL MATURITY (continued)<sup>1</sup>**

(millions of Canadian dollars)

As at

|  | October 31, 2019     |                  |                  |                  |                       |                      |                      |                   |                            |                     |
|--|----------------------|------------------|------------------|------------------|-----------------------|----------------------|----------------------|-------------------|----------------------------|---------------------|
|  | Less than<br>1 month | 1 to 3<br>months | 3 to 6<br>months | 6 to 9<br>months | 9 months<br>to 1 year | Over 1 to<br>2 years | Over 2 to<br>5 years | Over<br>5 years   | No<br>specific<br>maturity | Total               |
| <b>Assets</b>  |                      |                  |                  |                  |                       |                      |                      |                   |                            |                     |
| Cash and due from banks  | \$ 4,857             | \$ 6             | \$ –             | \$ –             | \$ –                  | \$ –                 | \$ –                 | \$ –              | \$ –                       | \$ 4,863            |
| Interest-bearing deposits with banks   | 23,412               | 1,137            | 77               | –                | –                     | –                    | –                    | –                 | 957                        | 25,583              |
| Trading loans, securities, and other <sup>2</sup>                                  | 1,197                | 3,990            | 3,916            | 3,171            | 2,873                 | 15,672               | 25,939               | 19,014            | 70,228                     | 146,000             |
| Non-trading financial assets at fair value through<br>profit or loss               | 147                  | 2                | 37               | 668              | 314                   | 1,301                | 1,803                | 1,488             | 743                        | 6,503               |
| Derivatives  | 5,786                | 8,472            | 3,255            | 2,109            | 2,222                 | 5,610                | 8,652                | 12,788            | –                          | 48,894              |
| Financial assets designated at fair value through<br>profit or loss                | 195                  | 696              | 156              | 82               | 83                    | 404                  | 1,725                | 699               | –                          | 4,040               |
| Financial assets at fair value through other<br>comprehensive income               | 1,431                | 3,818            | 4,161            | 6,339            | 6,426                 | 18,205               | 40,289               | 28,594            | 1,841                      | 111,104             |
| Debt securities at amortized cost, net of allowance<br>for credit losses           | 1,878                | 5,233            | 2,254            | 1,050            | 764                   | 8,791                | 45,127               | 65,401            | (1)                        | 130,497             |
| Securities purchased under reverse<br>repurchase agreements <sup>3</sup>           | 98,904               | 34,839           | 24,000           | 6,331            | 1,765                 | 44                   | 52                   | –                 | –                          | 165,935             |
| Loans  |                      |                  |                  |                  |                       |                      |                      |                   |                            |                     |
| Residential mortgages  | 2,006                | 5,595            | 8,013            | 9,832            | 11,719                | 34,029               | 101,591              | 62,855            | –                          | 235,640             |
| Consumer instalment and other personal   | 850                  | 1,819            | 3,170            | 3,620            | 3,544                 | 17,256               | 61,736               | 28,236            | 60,103                     | 180,334             |
| Credit card  | –                    | –                | –                | –                | –                     | –                    | –                    | –                 | 36,564                     | 36,564              |
| Business and government  | 29,460               | 5,573            | 7,970            | 9,496            | 8,830                 | 21,078               | 71,071               | 61,266            | 21,773                     | 236,517             |
| Total loans  | 32,316               | 12,987           | 19,153           | 22,948           | 24,093                | 72,363               | 234,398              | 152,357           | 118,440                    | 689,055             |
| Allowance for loan losses  | –                    | –                | –                | –                | –                     | –                    | –                    | –                 | (4,447)                    | (4,447)             |
| Loans, net of allowance for loan losses  | 32,316               | 12,987           | 19,153           | 22,948           | 24,093                | 72,363               | 234,398              | 152,357           | 113,993                    | 684,608             |
| Customers' liability under acceptances   | 11,127               | 2,211            | 152              | 4                | –                     | –                    | –                    | –                 | –                          | 13,494              |
| Investment in TD Ameritrade  | –                    | –                | –                | –                | –                     | –                    | –                    | –                 | 9,316                      | 9,316               |
| Goodwill <sup>4</sup>  | –                    | –                | –                | –                | –                     | –                    | –                    | –                 | 16,976                     | 16,976              |
| Other intangibles <sup>4</sup>   | –                    | –                | –                | –                | –                     | –                    | –                    | –                 | 2,503                      | 2,503               |
| Land, buildings, equipment, and other depreciable assets <sup>4</sup>              | –                    | –                | –                | –                | –                     | –                    | –                    | –                 | 5,513                      | 5,513               |
| Deferred tax assets  | –                    | –                | –                | –                | –                     | –                    | –                    | –                 | 1,799                      | 1,799               |
| Amounts receivable from brokers, dealers, and clients                              | 20,575               | –                | –                | –                | –                     | –                    | –                    | –                 | –                          | 20,575              |
| Other assets   | 2,548                | 1,391            | 2,830            | 168              | 103                   | 169                  | 157                  | 97                | 9,624                      | 17,087              |
| <b>Total assets</b>  | <b>\$ 204,373</b>    | <b>\$ 74,782</b> | <b>\$ 59,991</b> | <b>\$ 42,870</b> | <b>\$ 38,643</b>      | <b>\$ 122,559</b>    | <b>\$ 358,142</b>    | <b>\$ 280,438</b> | <b>\$ 233,492</b>          | <b>\$ 1,415,290</b> |
| <b>Liabilities</b>   |                      |                  |                  |                  |                       |                      |                      |                   |                            |                     |
| Trading deposits   | \$ 5,837             | \$ 3,025         | \$ 4,166         | \$ 2,606         | \$ 3,185              | \$ 2,430             | \$ 4,014             | \$ 1,622          | \$ –                       | \$ 26,885           |
| Derivatives  | 7,180                | 7,968            | 3,603            | 2,062            | 1,763                 | 5,546                | 8,148                | 13,781            | –                          | 50,051              |
| Securitization liabilities at fair value   | –                    | 668              | 412              | 494              | 387                   | 1,656                | 7,499                | 1,942             | –                          | 13,058              |
| Financial liabilities designated at fair value through<br>profit or loss           | 22,193               | 25,370           | 15,799           | 20,496           | 20,907                | 356                  | 1                    | 9                 | –                          | 105,131             |
| Deposits <sup>5,6</sup>  |                      |                  |                  |                  |                       |                      |                      |                   |                            |                     |
| Personal   | 5,218                | 8,990            | 9,459            | 7,691            | 7,583                 | 9,374                | 9,670                | 21                | 445,424                    | 503,430             |
| Banks  | 6,771                | 1,459            | 150              | 1                | 6                     | –                    | 3                    | 7                 | 8,354                      | 16,751              |
| Business and government <sup>7</sup>   | 18,576               | 10,049           | 7,569            | 10,482           | 10,670                | 34,130               | 46,188               | 7,594             | 221,538                    | 366,796             |
| Total deposits   | 30,565               | 20,498           | 17,178           | 18,174           | 18,259                | 43,504               | 55,861               | 7,622             | 675,316                    | 886,977             |
| Acceptances  | 11,127               | 2,211            | 152              | 4                | –                     | –                    | –                    | –                 | –                          | 13,494              |
| Obligations related to securities sold short <sup>2</sup>                          | 384                  | 654              | 398              | 819              | 1,171                 | 3,351                | 9,882                | 12,115            | 882                        | 29,656              |
| Obligations related to securities sold under<br>repurchase agreements <sup>3</sup> | 101,856              | 20,224           | 2,993            | 694              | 30                    | 47                   | 12                   | –                 | –                          | 125,856             |
| Securitization liabilities at amortized cost                                       | –                    | 513              | 1,274            | 355              | 342                   | 2,098                | 6,586                | 2,918             | –                          | 14,086              |
| Amounts payable to brokers, dealers, and clients                                   | 23,746               | –                | –                | –                | –                     | –                    | –                    | –                 | –                          | 23,746              |
| Insurance-related liabilities  | 190                  | 315              | 388              | 330              | 318                   | 940                  | 1,612                | 874               | 1,953                      | 6,920               |
| Other liabilities <sup>8</sup>   | 2,845                | 3,142            | 1,334            | 1,293            | 641                   | 3,339                | 1,663                | 138               | 6,609                      | 21,004              |
| Subordinated notes and debentures  | –                    | –                | –                | –                | –                     | –                    | –                    | 10,725            | –                          | 10,725              |
| <b>Equity</b>  | <b>–</b>             | <b>–</b>         | <b>–</b>         | <b>–</b>         | <b>–</b>              | <b>–</b>             | <b>–</b>             | <b>–</b>          | <b>87,701</b>              | <b>87,701</b>       |
| <b>Total liabilities and equity</b>  | <b>\$ 205,923</b>    | <b>\$ 84,588</b> | <b>\$ 47,697</b> | <b>\$ 47,327</b> | <b>\$ 47,003</b>      | <b>\$ 63,267</b>     | <b>\$ 95,278</b>     | <b>\$ 51,746</b>  | <b>\$ 772,461</b>          | <b>\$ 1,415,290</b> |
| <b>Off-balance sheet commitments</b>   |                      |                  |                  |                  |                       |                      |                      |                   |                            |                     |
| Credit and liquidity commitments <sup>9,10</sup>                                   | \$ 19,388            | \$ 21,652        | \$ 18,391        | \$ 13,537        | \$ 12,034             | \$ 27,207            | \$ 111,281           | \$ 5,856          | \$ 1,294                   | \$ 230,640          |
| Operating lease commitments <sup>11</sup>  | 82                   | 165              | 250              | 247              | 244                   | 936                  | 2,332                | 3,365             | –                          | 7,621               |
| Other purchase obligations   | 82                   | 182              | 185              | 206              | 177                   | 753                  | 1,031                | 556               | –                          | 3,172               |
| Unconsolidated structured entity commitments                                       | 408                  | 793              | 1,360            | 461              | 97                    | 81                   | –                    | –                 | –                          | 3,200               |
| <b>Total off-balance sheet commitments</b>   | <b>\$ 19,960</b>     | <b>\$ 22,792</b> | <b>\$ 20,186</b> | <b>\$ 14,451</b> | <b>\$ 12,552</b>      | <b>\$ 28,977</b>     | <b>\$ 114,644</b>    | <b>\$ 9,777</b>   | <b>\$ 1,294</b>            | <b>\$ 244,633</b>   |

<sup>1</sup> Certain comparative amounts have been reclassified to conform with the presentation adopted in the current period.

<sup>2</sup> Amount has been recorded according to the remaining contractual maturity of the underlying security.

<sup>3</sup> Certain contracts considered short-term are presented in 'less than 1 month' category.

<sup>4</sup> Certain non-financial assets have been recorded as having 'no specific maturity'.

<sup>5</sup> As the timing of demand deposits and notice deposits is non-specific and callable by the depositor, obligations have been included as having 'no specific maturity'.

<sup>6</sup> Includes \$40 billion of covered bonds with remaining contractual maturities of \$1 billion in less than 1 month, \$2 billion in over 3 months to 6 months, \$2 billion in over 6 months to 9 months, \$14 billion in 'over 1 to 2 years', \$18 billion in 'over 2 to 5 years', and \$3 billion in 'over 5 years'.

<sup>7</sup> On June 30, 2019, TD Capital Trust IV redeemed all of the outstanding \$550 million TD Capital Trust IV Notes – Series 1 at a redemption price of 100% of the principal amount plus any accrued and unpaid interest payable on the date of redemption.

<sup>8</sup> Includes \$83 million of capital lease commitments with remaining contractual maturities of \$2 million in 'less than 1 month', \$4 million in '1 month to 3 months', \$5 million in '3 months to 6 months', \$5 million in '6 months to 9 months', \$5 million in '9 months to 1 year', \$22 million in 'over 1 to 2 years', \$39 million in 'over 2 to 5 years', and \$1 million in 'over 5 years'.

<sup>9</sup> Includes \$374 million in commitments to extend credit to private equity investments.

<sup>10</sup> Commitments to extend credit exclude personal lines of credit and credit card lines, which are unconditionally cancellable at the Bank's discretion at any time.

<sup>11</sup> Includes rental payments, related taxes, and estimated operating expenses.

## Capital Adequacy Risk

*Capital adequacy risk is the risk of insufficient capital being available in relation to the amount of capital required to carry out the Bank's strategy and/or satisfy regulatory and internal CAR.*

Capital is held to protect the viability of the Bank in the event of unexpected financial losses. Capital represents the loss-absorbing funding required to provide a cushion to protect depositors and other creditors from unexpected losses.

Managing capital levels requires that the Bank holds sufficient capital, in normal and stress environments, to avoid the risk of breaching minimum capital levels prescribed by regulators and internal Board limits.

### WHO MANAGES CAPITAL ADEQUACY RISK

The Board reviews the adherence to capital targets and approves the annual capital plan and the Global Capital Management Policy. The Risk Committee reviews and approves the Capital Adequacy Risk Management Framework and oversees management's actions to maintain an appropriate ICAAP framework, commensurate with the Bank's risk profile. The CRO and CFO oversee that the Bank's ICAAP is effective in meeting CAR.

The ALCO recommends and maintains the Capital Adequacy Risk Management Framework and the Global Capital Management Policy for effective and prudent management of the Bank's capital position and supports maintenance of adequate capital. It oversees the allocation of capital limits for business segments and reviews adherence to capital targets.

TBSM is responsible for forecasting and monitoring compliance with capital targets, on a consolidated basis, with oversight provided by ALCO. TBSM updates the capital forecast, including appropriate changes to capital issuance, repurchase and redemption. The capital forecast is reviewed by ALCO. TBSM also leads the ICAAP and EWST processes. The Bank's business segments are responsible for managing to the allocated capital limits.

Additionally, regulated subsidiaries of the Bank, including certain insurance subsidiaries and subsidiaries in the U.S. and other jurisdictions, manage their capital adequacy risk in accordance with applicable regulatory requirements. Capital management policies and procedures of subsidiaries are also required to conform with those of the Bank. U.S. regulated subsidiaries of the Bank are required to follow several regulatory guidelines, rules and expectations related to capital planning and stress testing including the U.S. Federal Reserve Board's Regulation YY establishing Enhanced Prudential Standards for Foreign Banking Organizations, applicable to U.S. Bank Holding Companies. Refer to the sections on "Future Regulatory Capital Developments", "Enterprise-Wide Stress Testing", and "Risk Factors That May Affect Future Results" for further details.

### HOW TD MANAGES CAPITAL ADEQUACY RISK

Capital resources are managed in a manner designed so that the Bank's capital position can support business strategies under both current and future business operating environments. The Bank manages its operations within the capital constraints defined by both internal and regulatory capital requirements, so that it meets the higher of these requirements.

Regulatory capital requirements represent minimum capital levels. The Board approves capital targets that provide a sufficient buffer so that the Bank meets minimum capital requirements under stress conditions. The purpose of these capital targets is to reduce the risk of a breach of minimum capital requirements, due to an unexpected stress event, allowing management the opportunity to react to declining capital levels before minimum capital requirements are breached. Capital targets are defined in the Global Capital Management Policy.

A comprehensive periodic monitoring process is undertaken to plan and forecast capital requirements. As part of the annual planning process, business segments are allocated individual RWA and Leverage exposure limits. Capital generation and usage are monitored and reported to the ALCO.

The Bank assesses the sensitivity of its forecast capital requirements and new capital formations to various economic conditions through its EWST process. The results of the EWST are considered in the determination of capital targets and capital risk appetite limits.

The Bank also determines its internal capital requirements through the ICAAP process using models to measure the risk-based capital required based on its own tolerance for the risk of unexpected losses. This risk tolerance is calibrated to the required confidence level so that the Bank will be able to meet its obligations, even after absorbing worst-case unexpected losses over a one-year period.

In addition, the Bank has a Capital Contingency Plan that is designed to prepare management to maintain capital adequacy through periods of bank-specific or systemic market stress. The Capital Contingency Plan outlines the governance and procedures to be followed if the Bank's consolidated capital levels are forecast to fall below capital targets or when there are capital concerns from disruptive events or trends. It also outlines potential management actions that may be taken to prevent such a breach from occurring.

## Legal, Regulatory Compliance and Conduct Risk

*Legal, Regulatory Compliance and Conduct (LRCC) risk is the risk associated with the failure to meet the Bank's legal obligations from legislative, regulatory or contractual perspectives, obligations under the Bank's Code of Conduct and Ethics, or requirements of fair business conduct or market conduct practices. This includes risks associated with the failure to identify, communicate, and comply with current and changing laws, regulations, rules, regulatory guidance or self-regulatory organization standards, and codes, including the prudential risk management of Money Laundering, Terrorist Financing, Economic Sanctions, and Bribery and Corruption risk (the "LRCC Requirements"). Potential consequences of failing to mitigate LRCC risk include financial loss, regulatory sanctions, and loss of reputation, which could be material to the Bank.*

The Bank is exposed to LRCC risk in virtually all of its activities. Failure to mitigate LRCC risk and meet regulatory and legal requirements can impact the Bank's ability to meet strategic objectives, poses a risk of censure or penalty, may lead to litigation, and puts the Bank's reputation at risk. Financial penalties, reputational damage, and other costs associated with legal proceedings, and unfavourable judicial or regulatory determinations may also adversely affect the Bank's business, results of operations and financial condition. LRCC risk differs from other banking risks, such as credit risk or market risk, in that it is typically not a risk actively or deliberately assumed by management in expectation of a return and also because LRCC risk generally cannot be effectively mitigated by trying to limit its impact to any one business or jurisdiction, as realized LRCC risk may adversely impact unrelated business or jurisdictions. LRCC risk is inherent in the normal course of operating the Bank's businesses.

### WHO MANAGES LEGAL, REGULATORY COMPLIANCE, AND CONDUCT RISK

The proactive and effective management of LRCC risk is complex given the breadth and pervasiveness of exposure. The LRCC Risk Management Framework applies enterprise-wide to the Bank and to all of its corporate functions, business segments, its governance, risk, and oversight functions, and to its subsidiaries. All of the Bank's businesses are responsible for operating their business in compliance with LRCC Requirements applicable to their jurisdiction and specific business requirements, and for adhering to LRCC requirements in their business operations, including setting the appropriate tone for LRCC risk management. This accountability involves assessing the risk, designing and implementing controls, and monitoring and reporting on their ongoing effectiveness to safeguard the businesses from operating outside of the Bank's risk appetite. The Compliance, Global Anti-Money Laundering (GAML) and Regulatory Risk departments provide objective guidance, and oversight with respect to managing LRCC risk. The Legal and Regulatory Relationships and Government Affairs groups provide advice with respect to managing LRCC risk. Representatives of these groups interact regularly with senior executives of the Bank's businesses. Also, the senior management of the Legal, Compliance, and GAML departments have established regular meetings with and reporting to the Audit Committee, which oversees the establishment and maintenance of policies and programs reasonably designed to achieve and maintain the Bank's compliance with the laws and regulations that apply to it. Senior management of the Compliance Department also

reports regularly to the Corporate Governance Committee, which oversees conduct risk management in the Bank. In addition, senior management of the Regulatory Risk group has established periodic reporting to the Board and its committees.

#### **HOW TD MANAGES LEGAL, REGULATORY COMPLIANCE AND CONDUCT RISK**

Effective management of LRCC risk is a result of enterprise-wide collaboration and requires (a) independent and objective identification and assessment of LRCC risk, (b) objective guidance and advisory services and/or independent challenge and oversight to identify, assess, control, and monitor LRCC risk, and (c) an approved set of frameworks, policies, procedures, guidelines, and practices. While each business line is accountable for operating in compliance with applicable laws and regulations and for effectively managing LRCC risk, each of the Legal, Compliance, GAML, and Regulatory Risk departments plays a critical role in the management of LRCC risk at the Bank. Depending on the circumstances, they play different roles at different times: 'trusted advisor', provider of objective guidance, independent challenge, and oversight and control (including 'gatekeeper' or approver).

In particular, the Compliance department performs the following functions: it acts as an independent Regulatory Compliance and Conduct Risk management oversight function; it fosters a culture of integrity, ethics and compliance across the organization to manage and mitigate Regulatory Compliance and Conduct Risks; it assesses the adequacy of, adherence to, and effectiveness of the Bank's day-to-day Regulatory Compliance Management (RCM) controls; it is accountable for leading the enterprise Conduct Risk governance and oversight; and it supports the Global Chief Compliance Officer in providing an opinion to the Audit Committee as to whether the RCM controls are sufficiently robust in achieving compliance with applicable regulatory requirements. The Compliance department works in partnership with Human Resources and Operational Risk Management to provide oversight and challenge to the businesses in their management of conduct risk.

The GAML department: acts as an independent regulatory compliance and risk management oversight function and is responsible for regulatory compliance and the broader prudential risk management components of the Anti-Money Laundering, Anti-Terrorist Financing, Sanctions, and Anti-Bribery/Anti-Corruption programs (the "GAML Programs"), including their design, content, and enterprise-wide implementation; develops standards, monitors, evaluates, and reports on GAML program controls, design, and execution; and reports on the overall adequacy and effectiveness of the GAML Programs, including program design and operation. In addition, the Compliance and GAML departments have developed methodologies and processes to measure and aggregate regulatory compliance risks and conduct risks on an ongoing basis as a baseline to assess whether the Bank's internal controls are effective in adequately mitigating such risks and determine whether individual or aggregate business activities are conducted within the Bank's risk appetite.

The Legal department acts as an independent provider of legal services and advice, and protects the Bank from unacceptable legal risk. The Legal department has also developed methodologies for measuring litigation risk for adherence to the Bank's risk appetite.

Processes employed by the Legal, Compliance, and GAML departments (including policies and frameworks, training and education, and the Code of Conduct and Ethics) support the responsibility of each business to adhere to LRCC Requirements.

Finally, the Bank's Regulatory Risk and Government Affairs groups also create and facilitate communication with elected officials and regulators, monitor legislation and regulations, support business relationships with governments, coordinate regulatory examinations and regulatory findings remediation, support regulatory discussions on new or proposed products or business initiatives, and advance the public policy objectives of the Bank.

## **Reputational Risk**

*Reputational risk is the potential that stakeholder perceptions, whether true or not, regarding the Bank's business practices, actions or inactions, will or may cause a significant decline in the Bank's value, brand, liquidity or customer base, or require costly measures to address.*

A company's reputation is a valuable business asset that is essential to optimizing shareholder value and therefore, is constantly at risk. Reputational risk can arise as a consequence of negative perceptions about the Bank's business practices involving any aspect of the Bank's operations and usually involves concerns about business ethics and integrity, competence, or the quality or suitability of products and services. Since all risk categories can have an impact on a company's reputation, reputational risk is not managed in isolation from the Bank's other major risk categories and can ultimately impact its brand, earnings, and capital.

#### **WHO MANAGES REPUTATIONAL RISK**

Responsibility for managing risks to the Bank's reputation ultimately lies with the SET and the executive committees that examine reputational risk as part of their regular mandate. The Enterprise Reputational Risk Committee (ERRC) is the most senior executive committee for the review of reputational risk matters at TD. The mandate of the ERRC is to oversee the management of reputational risk within the Bank's risk appetite. Its main accountability is to review and assess business and corporate initiatives and activities where significant reputational risk profiles have been identified and escalated. The ERRC also provides a forum for discussion, review, and escalation for non-traditional risks.

At the same time, every employee and representative of the Bank has a responsibility to contribute in a positive way to the Bank's reputation and the management of reputational risk. This means that every Bank employee is responsible for following ethical practices at all times, complying with applicable policies, legislation, and regulations and are also supporting positive interactions with the Bank's stakeholders. Reputational risk is most effectively managed when everyone at the Bank works continuously to protect and enhance the Bank's reputation.

#### **HOW TD MANAGES REPUTATIONAL RISK**

The Bank's approach to the management of reputational risk combines the experience and knowledge of individual business segments, corporate shared service areas and governance, risk and oversight functions. It is based on enabling The Bank's businesses to understand their risks and developing the policies, processes, and controls required to manage these risks appropriately in line with the Bank's strategy and reputational risk appetite. The Bank's Reputational Risk Management Framework provides a comprehensive overview of its approach to the management of this risk. Amongst other significant policies, the Bank's Enterprise Reputational Risk Management Policy is approved by the Group Head and CRO and sets out the requirements under which business segments and corporate shared services are required to manage reputational risk. These requirements include implementing procedures and designating a business-level committee (where required by the Policy) to review and assess reputational risks and escalation to the ERRC as appropriate.

The Bank also has an enterprise-wide New Business and Product Approval (NBPA) Policy that is approved by the CRO and establishes standard practices to support consistent processes for approving new businesses, products, and services across the Bank. The policy is supported by business segment specific processes, which involve independent review from oversight functions, and consider all aspects of a new product, including reputational risk.

## Environmental and Social Risk

*Environmental and social risk is the potential for loss of strategic, financial, operational, legal or reputational value resulting from the Bank's direct and indirect impact on the environment and society, and impact of environmental and social issues on the Bank, within the scope of short-term and long-term cycles.*

Management of environmental and social risk is an enterprise-wide priority. Key environmental and social risks include: (1) direct risks associated with the ownership and operation of the Bank's business, which include management and operation of company-owned or managed real estate, business operations, and associated services; (2) indirect risks associated with environmental and social issues or events (including climate change) that may impact the Bank's customers and clients to whom the Bank provides financial services or in which the Bank invests; (3) identification and management of new or emerging environmental and social regulatory issues; and (4) failure to understand and appropriately leverage environmental or social-related trends to meet customer and consumer demands for products and services.

### WHO MANAGES ENVIRONMENTAL AND SOCIAL RISK

The Global Head, Sustainability and Corporate Citizenship and the Senior Vice President, Operational Risk Management hold senior executive accountability for environmental and social risk management. The Corporate Environmental Affairs team is responsible for developing environmental, social and related governance strategy, setting performance standards and targets, and reporting on performance. In addition, the Bank's Environmental and Social Risk Management group, operating under Operational Risk Management, has environmental and social risk oversight accountabilities, including establishing risk frameworks, policies, processes and governance to actively manage, monitor and report on these risks at the Bank. The Bank's various business-specific and enterprise risk committees are also involved in monitoring material risks and acting as governance bodies for escalation and oversight of material environmental and social risk issues.

### HOW TD MANAGES ENVIRONMENTAL AND SOCIAL RISK

The Bank manages environmental and social risks through an enterprise-wide Environmental and Social Risk Framework which is supported by business segment level policies and procedures across the Bank.

The Bank's environmental and social metrics, targets, and performance are publicly reported within its annual Environmental, Social and Governance (ESG) Report. Key performance measures are reported according to the Global Reporting Initiative (GRI) and are independently assured.

The Bank applies its Environmental and Social Credit Risk Management Procedures to credit and lending in the wholesale and commercial businesses. These procedures include assessment of the Bank's clients' policies, procedures, and performance on significant environmental and social issues, such as air, land, and water risk, biodiversity, stakeholder engagement, and free prior and informed consent (FPIC) of Indigenous Peoples. The Bank has developed a list of prohibited business activities and transactions based on environmental and social risks, including those related to human rights. In addition, within Wholesale and Commercial Banking, sector-specific guidelines have been developed for environmentally sensitive sectors. In the area of project finance, the Bank has been a signatory to the Equator Principles since 2007 and reports on Equator Principles projects within its annual ESG Report. The Equator Principles help financial institutions determine, assess, manage and report environmental and social risk in respect of projects that are in scope of the Equator Principles. The Bank uses a comprehensive set of tools and guidance documents to identify and categorize Equator Principle deals appropriately.

## Climate Risk

Climate risk is the risk of financial loss or reputational damage resulting from the physical and transitional impacts of climate change to the Bank and its customers and clients. The Bank reports on climate-related risk in its ESG Report. In the 2019 ESG Report, the Bank provided disclosure on its alignment with the recommendations of the Financial Stability Board's Task Force on Climate-related Financial Disclosures (TCFD) which seek to provide a more consistent approach in assessing and reporting climate-related risks, including physical and transition risks and opportunities. The Bank is a member of the United Nations Environment Programme Finance Initiative (UNEP-FI) and is participating in TCFD pilot studies led by UNEP-FI that seek to develop harmonized industry-wide approaches for climate scenario analysis in bank lending, investments, and insurance portfolios.

TDAM is a signatory to the United Nations Principles for Responsible Investment (UNPRI). Under the UNPRI, investors commit to incorporate ESG issues into investment analysis and decision-making. TDAM has adopted its Sustainable Investing Policy across its operations since 2009. The Policy provides a high-level overview of how TDAM fulfils its commitment to the six guiding principles set out by the UNPRI. In 2015, TD Insurance became a signatory to the UNEP-FI Principles for Sustainable Insurance, which provides a global framework for managing ESG risks within the insurance industry.

### Codes of Conduct and Human Rights

The Bank has several policies, including the Bank's Code of Conduct and Ethics that reflect the Bank's commitment to manage its business responsibly and in compliance with applicable law. For additional information on the Code of Conduct and Ethics, refer to the "Legal, Regulatory Compliance and Conduct Risk" section above. In addition, when registering suppliers, the Bank requests that suppliers confirm that they operate in accordance with the expectations described in our Supplier Code of Conduct. The Bank applies enhanced due diligence to sourcing products and services when social, ethical, environmental and geographical factors suggest higher risk. The Bank has a Human Rights Statement that also reflects the Bank's commitment to manage its business responsibly.

The Bank's North American Supplier Diversity Program seeks to promote a level playing field and encourage the inclusion of women, visible minorities, Indigenous Peoples, the LGBTQ2+ community, people with disabilities, veterans and other diverse groups in its procurement process.

The Bank publicly reports under the *United Kingdom Modern Slavery Act 2015*, and the Bank's Supplier Code of Conduct reflects this legislation.

The Bank proactively monitors and assesses policy and legislative developments, and maintains an 'open door' approach with environmental and community organizations, industry associations, and responsible investment organizations.

Additional information on TD's environmental and social risk management and performance is included in the ESG Report, which is available on the Bank's website.

## Critical Accounting Policies and Estimates

The Bank's accounting policies and estimates are essential to understanding its results of operations and financial condition. A summary of the Bank's significant accounting policies and estimates are presented in the Notes of the 2020 Consolidated Financial Statements. Some of the Bank's policies require subjective, complex judgments and estimates as they relate to matters that are inherently uncertain. Changes in these judgments or estimates and changes to accounting standards and policies could have a materially adverse impact on the Bank's Consolidated Financial Statements. The Bank has established procedures to ensure that accounting policies are applied consistently and that the processes for changing methodologies, determining estimates, and adopting new accounting standards are well-controlled and occur in an appropriate and systematic manner. In addition, the Bank's critical accounting policies are reviewed with the Audit Committee on a periodic basis. Critical accounting policies that require management's judgment and estimates include the classification and measurement of financial assets, accounting for impairments of financial assets, the determination of fair value of financial instruments, accounting for derecognition, the valuation of goodwill and other intangibles, accounting for employee benefits, accounting for income taxes, accounting for provisions, accounting for insurance, the consolidation of structured entities, and accounting for revenue from contract with customers.

### ACCOUNTING POLICIES AND ESTIMATES

The Bank's 2020 Consolidated Financial Statements have been prepared in accordance with IFRS. For details of the Bank's accounting policies under IFRS, refer to Note 2 of the Bank's 2020 Consolidated Financial Statements.

### ACCOUNTING JUDGMENTS, ESTIMATES, AND ASSUMPTIONS

The estimates used in the Bank's accounting policies are essential to understanding its results of operations and financial condition. Some of the Bank's policies require subjective, complex judgments and estimates as they relate to matters that are inherently uncertain. Changes in these judgments or estimates and changes to accounting standards and policies could have a materially adverse impact on the Bank's Consolidated Financial Statements. The Bank has established procedures to ensure that accounting policies are applied consistently and that the processes for changing methodologies, determining estimates, and adopting new accounting standards are well-controlled and occur in an appropriate and systematic manner.

### CLASSIFICATION AND MEASUREMENT OF FINANCIAL ASSETS

#### Business Model Assessment

The Bank determines its business models based on the objective under which its portfolios of financial assets are managed. Refer to Note 2 of the Bank's 2020 Consolidated Financial Statements for details on the Bank's business models. In determining its business models, the Bank considers the following:

- Management's intent and strategic objectives and the operation of the stated policies in practice;
- The primary risks that affect the performance of the business model and how these risks are managed;
- How the performance of the portfolio is evaluated and reported to management; and
- The frequency and significance of financial asset sales in prior periods, the reasons for such sales and the expected future sales activities.

Sales in themselves do not determine the business model and are not considered in isolation. Instead, sales provide evidence about how cash flows are realized. A held-to-collect business model will be reassessed by the Bank to determine whether any sales are consistent with an objective of collecting contractual cash flows if the sales are more than insignificant in value or infrequent.

### Solely Payments of Principal and Interest Test

In assessing whether contractual cash flows represent solely payments of principal and interest (SPPI), the Bank considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that they would not be consistent with a basic lending arrangement. In making the assessment, the Bank considers the primary terms as follows and assesses if the contractual cash flows of the instruments continue to meet the SPPI test:

- Performance-linked features;
- Terms that limit the Bank's claim to cash flows from specified assets (non-recourse terms);
- Prepayment and extension terms;
- Leverage features; and
- Features that modify elements of the time value of money.

### IMPAIRMENT OF FINANCIAL ASSETS

#### Significant Increase in Credit Risk

For retail exposures, criteria for assessing significant increase in credit risk are defined at the appropriate product or portfolio level and vary based on the exposure's credit risk at origination. The criteria include relative changes in PD, absolute PD backstop, and delinquency backstop when contractual payments are more than 30 days past due. Significant increase in credit risk since initial recognition has occurred when one of the criteria is met.

For non-retail exposures, BRR is determined on an individual borrower basis using industry and sector specific credit risk models that are based on historical data. Current and forward-looking information that is specific to the borrower, industry, and sector is considered based on expert credit judgment. Criteria for assessing significant increase in credit risk are defined at the appropriate segmentation level and vary based on the BRR of the exposure at origination. Criteria include relative changes in BRR, absolute BRR backstop, and delinquency backstop when contractual payments are more than 30 days past due. Significant increase in credit risk since initial recognition has occurred when one of the criteria is met. Refer to the "Impact of COVID-19" section of this document for considerations as a result of COVID-19.

#### Measurement of Expected Credit Loss

For retail exposures, ECLs are calculated as the product of PD, loss given default (LGD), and exposure at default (EAD) at each time step over the remaining expected life of the financial asset and discounted to the reporting date at the effective interest rate. PD estimates represent the forward-looking PD, updated quarterly based on the Bank's historical experience, current conditions, and relevant forward-looking expectations over the expected life of the exposure to determine the lifetime PD curve. LGD estimates are determined based on historical charge-off events and recovery payments, current information about attributes specific to the borrower, and direct costs. Expected cash flows from collateral, guarantees, and other credit enhancements are incorporated in LGD if integral to the contractual terms. Relevant macroeconomic variables are incorporated in determining expected LGD. EAD represents the expected balance at default across the remaining expected life of the exposure. EAD incorporates forward-looking expectations about repayments of drawn balances and expectations about future draws where applicable.

For non-retail exposures, ECLs are calculated based on the present value of cash shortfalls determined as the difference between contractual cash flows and expected cash flows over the remaining expected life of the financial instrument. Lifetime PD is determined by mapping the exposure's BRR to forward-looking PD over the expected life. LGD estimates are determined by mapping the exposure's facility risk rating (FRR) to expected LGD which takes into account facility-specific characteristics such as collateral, seniority ranking of debt, and loan structure. Relevant macroeconomic variables are incorporated in determining expected PD and LGD. Expected cash flows are determined by applying the expected LGD to the contractual cash flows to calculate cash shortfalls over the expected life of the exposure.

#### **Forward-Looking Information**

In calculating ECLs, the Bank employs internally developed models that utilize parameters for PD, LGD, and EAD. Forward-looking macroeconomic factors including at the regional level are incorporated in the risk parameters as relevant. Additional macroeconomic factors that are industry or segment specific are also incorporated, where relevant. Forward-looking macroeconomic forecasts are generated by TD Economics as part of the ECL process: A base economic forecast is accompanied with upside and downside estimates of possible economic conditions. All macroeconomic forecasts are updated quarterly for each variable on a regional basis where applicable and incorporated as relevant into the quarterly modelling of base, upside and downside risk parameters used in the calculation of ECL scenarios and probability weighted ECLs. Macroeconomic variables are statistically derived relative to the base forecast based on the historical distribution of each variable. TD Economics will apply judgment to recommend probability weights to each forecast on a quarterly basis. The proposed macroeconomic forecasts and probability weightings are subject to robust management review and challenge process by a cross-functional committee that includes representation from TD Economics, Risk, Finance, and Business. ECLs calculated under each of the three forecasts are applied against the respective probability-weightings to determine the probability-weighted ECLs. Refer to the "Impact of COVID-19" section of this document for considerations as a result of COVID-19 and Note 8 of the Consolidated Financial Statements for further details on the macroeconomic variables and ECL sensitivity.

#### **Expert Credit Judgment**

ECLs are recognized on initial recognition of the financial assets. Allowance for credit losses represents management's best estimate of the risk of default and ECLs on the financial assets, including any off-balance sheet exposures, at the balance sheet date. Management exercises expert credit judgment in assessing if an exposure has experienced significant increase in credit risk since initial recognition and in determining the amount of ECLs at each reporting date by considering reasonable and supportable information that is not already included in the quantitative models. Refer to the "Impact of COVID-19" section of this document for considerations as a result of COVID-19.

Management's judgment is used to determine the point within the range that is the best estimate for the qualitative component contributing to ECLs, based on an assessment of business and economic conditions, historical loss experience, loan portfolio composition, and other relevant indicators and forward-looking information that are not fully incorporated into the model calculation. Changes in these assumptions would have a direct impact on the provision for credit losses and may result in a change in the allowance for credit losses.

#### **Impact of COVID-19**

As a result of COVID-19, there is a higher degree of uncertainty in determining reasonable and supportable forward-looking information used in assessing significant increase in credit risk and measuring ECLs. The Bank introduced relief programs in the second quarter that allow borrowers to temporarily defer payments of principal and/or interest on their loans and is supporting various government-assistance programs which reduce the Bank's exposure to expected losses. Under these retail and non-retail programs and notwithstanding any other changes in credit risk, opting into a payment deferral program does not in and of itself trigger a significant increase in credit risk since initial recognition (which would result in stage migration) and does not result in additional days past due. Macroeconomic variables for the upside scenario are statistically derived relative to the base forecast based on historical distributions for each variable. For the downside scenario, since the second quarter of 2020, macroeconomic variables were based on plausible scenario analysis of COVID-19 impacts, given the lack of comparable historical data for a shock of this nature. Refer to Note 8 for additional details on the macroeconomic variables used in the forward-looking macroeconomic forecasts.

The current environment is subject to rapid change and to the extent that certain effects of COVID-19 are not fully incorporated into the model calculations, increased temporary quantitative and qualitative adjustments have been applied. This includes borrower credit scores, industry and geography specific COVID-19 impacts, payment support initiatives introduced by the Bank and governments, and the persistence of the economic shutdown, the effects of which are not yet fully reflected in the quantitative models. The Bank has performed certain additional qualitative portfolio and loan level assessments of significant increase in credit risk.

#### **LEASES**

The Bank applies judgment in determining the appropriate lease term on a lease-by-lease basis. All facts and circumstances that create an economic incentive to exercise a renewal option or not to exercise a termination option including investments in major leaseholds, branch performance and past business practice are considered. The periods covered by renewal or termination options are only included in the lease term if it is reasonably certain that the Bank will exercise the options; management considers "reasonably certain" to be a high threshold. Changes in the economic environment or changes in the industry may impact the Bank's assessment of lease term, and any changes in the Bank's estimate of lease terms may have a material impact on the Bank's Consolidated Balance Sheet and Consolidated Statement of Income.

In determining the carrying amount of ROU assets and lease liabilities, the Bank is required to estimate the incremental borrowing rate specific to each leased asset or portfolio of leased assets if the interest rate implicit in the lease is not readily determinable. The Bank determines the incremental borrowing rate of each leased asset or portfolio of leased assets by incorporating the Bank's creditworthiness, the security, term, and value of the ROU asset, and the economic environment in which the leased asset operates. The incremental borrowing rates are subject to change mainly due to changes in the macroeconomic environment.

#### **FAIR VALUE MEASUREMENTS**

The fair value of financial instruments traded in active markets at the balance sheet date is based on their quoted market prices. For all other financial instruments not traded in an active market, fair value may be based on other observable current market transactions involving the same or similar instruments, without modification or repackaging, or is based on a valuation technique which maximizes the use of observable market inputs. Observable market inputs may include interest rate yield curves, foreign exchange rates, and option volatilities. Valuation techniques include comparisons with similar instruments where observable market prices exist, discounted cash flow analysis, option pricing models, and other valuation techniques commonly used by market participants.



For certain complex or illiquid financial instruments, fair value is determined using valuation techniques in which current market transactions or observable market inputs are not available. Determining which valuation technique to apply requires judgment. The valuation techniques themselves also involve some level of estimation and judgment. The judgments include liquidity considerations and model inputs such as volatilities, correlations, spreads, discount rates, pre-payment rates, and prices of underlying instruments. Any imprecision in these estimates can affect the resulting fair value.

Judgment is used in recording valuation adjustments to model fair values to account for system limitations or measurement uncertainty, such as when valuing complex and less actively traded financial instruments. Valuation adjustments reflect the Bank's assessment of factors that market participants would use in pricing the asset or liability. The Bank recognizes various types of valuation adjustments including, but not limited to, adjustments for bid-offer spreads, adjustments for the unobservability of inputs used in pricing models, and adjustments for assumptions about risk, such as the creditworthiness of either counterparty and market implied funding costs for uncollateralized derivatives. If the market for a complex financial instrument develops, the pricing for this instrument may become more transparent, resulting in refinement of valuation models. For example, IBOR reform may also have an impact on the fair value of products that reference or use valuation models with IBOR inputs.

The Bank recognized valuation adjustments of \$543 million as at October 31, 2020 (October 31, 2019 – \$69 million) against the fair value of financial instruments, related mainly to credit risk, funding risk, and bid-offer spreads on derivatives.

An analysis of fair values of financial instruments and further details as to how they are measured are provided in Note 5 of the Bank's 2020 Consolidated Financial Statements.

#### **DERECOGNITION OF FINANCIAL INSTRUMENTS**

Certain assets transferred may qualify for derecognition from the Bank's Consolidated Balance Sheet. To qualify for derecognition certain key determinations must be made. A decision must be made as to whether the rights to receive cash flows from the financial assets have been retained or transferred and the extent to which the risks and rewards of ownership of the financial assets have been retained or transferred. If the Bank neither transfers nor retains substantially all of the risks and rewards of ownership of the financial asset, a decision must be made as to whether the Bank has retained control of the financial asset. Upon derecognition, the Bank will record a gain or loss on sale of those assets which is calculated as the difference between the carrying amount of the asset transferred and the sum of any cash proceeds received, including any financial asset received or financial liability assumed, and any cumulative gain or loss allocated to the transferred asset that had been recognized in AOCI. In determining the fair value of any financial asset received, the Bank estimates future cash flows by relying on estimates of the amount of interest that will be collected on the securitized assets, the yield to be paid to investors, the portion of the securitized assets that will be prepaid before their scheduled maturity, ECLs, the cost of servicing the assets, and the rate at which to discount these expected future cash flows. Actual cash flows may differ significantly from those estimated by the Bank. Retained interests are classified as trading securities and are initially recognized at relative fair value on the Bank's Consolidated Balance Sheet. Subsequently, the fair value of retained interests recognized by the Bank is determined by estimating the present value of future expected cash flows. Differences between the actual cash flows and the Bank's estimate of future cash flows are recognized in trading income. These assumptions are subject to periodic review and may change due to significant changes in the economic environment.

#### **GOODWILL AND OTHER INTANGIBLES**

The recoverable amount of the Bank's CGUs is determined from internally developed valuation models that consider various factors and assumptions such as forecasted earnings, growth rates, discount rates, and terminal values reflecting terminal growth rates or terminal price-earnings multiples. Management is required to use judgment in estimating the recoverable amount of CGUs, and the use of different assumptions and estimates in the calculations could influence the determination of the existence of impairment and the valuation of goodwill. Management believes that the assumptions and estimates used are reasonable and supportable. Where possible, assumptions generated internally are compared to relevant market information. The carrying amounts of the Bank's CGUs are determined by management using risk based capital models to adjust net assets and liabilities by CGU. These models consider various factors including market risk, credit risk, and operational risk, including investment capital (comprised of goodwill and other intangibles). Any capital not directly attributable to the CGUs is held within the Corporate segment. The Bank's capital oversight committees provide oversight to the Bank's capital allocation methodologies.

#### **EMPLOYEE BENEFITS**

The projected benefit obligation and expense related to the Bank's pension and non-pension post-retirement benefit plans are determined using multiple assumptions that may significantly influence the value of these amounts. Actuarial assumptions including discount rates, compensation increases, health care cost trend rates, and mortality rates are management's best estimates and are reviewed annually with the Bank's actuaries. The Bank develops each assumption using relevant historical experience of the Bank in conjunction with market-related data and considers if the market-related data indicates there is any prolonged or significant impact on the assumptions. The discount rate used to value liabilities is determined by reference to market yields on high-quality corporate bonds with terms matching the plans' specific cash flows. The other assumptions are also long-term estimates. All assumptions are subject to a degree of uncertainty. Differences between actual experiences and the assumptions, as well as changes in the assumptions resulting from changes in future expectations, result in actuarial gains and losses which are recognized in other comprehensive income during the year and also impact expenses in future periods.

#### **INCOME TAXES**

The Bank is subject to taxation in numerous jurisdictions. There are many transactions and calculations in the ordinary course of business for which the ultimate tax determination is uncertain. The Bank maintains provisions for uncertain tax positions that it believes appropriately reflect the risk of tax positions under discussion, audit, dispute, or appeal with tax authorities, or which are otherwise considered to involve uncertainty. These provisions are made using the Bank's best estimate of the amount expected to be paid based on an assessment of all relevant factors, which are reviewed at the end of each reporting period. However, it is possible that at some future date, an additional liability could result from audits by the relevant taxing authorities.

Deferred tax assets are recognized only when it is probable that sufficient taxable profit will be available in future periods against which deductible temporary differences may be utilized. The amount of the deferred tax asset recognized and considered realizable could, however, be reduced if projected income is not achieved due to various factors, such as unfavourable business conditions. If projected income is not expected to be achieved, the Bank would decrease its deferred tax assets to the amount that it believes can be realized. The magnitude of the decrease is significantly influenced by the Bank's forecast of future profit generation, which determines the extent to which it will be able to utilize the deferred tax assets.

## PROVISIONS

Provisions arise when there is some uncertainty in the timing or amount of a loss in the future. Provisions are based on the Bank's best estimate of all expenditures required to settle its present obligations, considering all relevant risks and uncertainties, as well as, when material, the effect of the time value of money.

Many of the Bank's provisions relate to various legal actions that the Bank is involved in during the ordinary course of business. Legal provisions require the involvement of both the Bank's management and legal counsel when assessing the probability of a loss and estimating any monetary impact. Throughout the life of a provision, the Bank's management or legal counsel may learn of additional information that may impact its assessments about the probability of loss or about the estimates of amounts involved. Changes in these assessments may lead to changes in the amount recorded for provisions. In addition, the actual costs of resolving these claims may be substantially higher or lower than the amounts recognized. The Bank reviews its legal provisions on a case-by-case basis after considering, among other factors, the progress of each case, the Bank's experience, the experience of others in similar cases, and the opinions and views of legal counsel.

Certain of the Bank's provisions relate to restructuring initiatives initiated by the Bank. Restructuring provisions require management's best estimate, including forecasts of economic conditions. Throughout the life of a provision, the Bank may become aware of additional information that may impact the assessment of amounts to be incurred. Changes in these assessments may lead to changes in the amount recorded for provisions.

## INSURANCE

The assumptions used in establishing the Bank's insurance claims and policy benefit liabilities are based on best estimates of possible outcomes.

For property and casualty insurance, the ultimate cost of claims liabilities is estimated using a range of standard actuarial claims projection techniques in accordance with Canadian accepted actuarial practices. Additional qualitative judgment is used to assess the extent to which past trends may or may not apply in the future, in order to arrive at the estimated ultimate claims cost that present the most likely outcome taking into account all the uncertainties involved.

For life and health insurance, actuarial liabilities consider all future policy cash flows, including premiums, claims, and expenses required to administer the policies. Critical assumptions used in the measurement of life and health insurance contract liabilities are determined by the appointed actuary.

Further information on insurance risk assumptions is provided in Note 22 of the 2020 Consolidated Financial Statements.

## CONSOLIDATION OF STRUCTURED ENTITIES

Management judgment is required when assessing whether the Bank should consolidate an entity. For instance, it may not be feasible to determine if the Bank controls an entity solely through an assessment of voting rights for certain structured entities. In this case, judgment is required to establish whether the Bank has decision-making power over the key relevant activities of the entity and whether the Bank has the ability to use that power to absorb significant variable returns from the entity. If it is determined that the Bank has both decision-making power and significant variable returns from the entity, judgment is also used to determine whether any such power is exercised by the Bank as principal, on its own behalf, or as agent, on behalf of another counterparty.

Assessing whether the Bank has decision-making power includes understanding the purpose and design of the entity in order to determine its key economic activities. In this context, an entity's key

economic activities are those which predominantly impact the economic performance of the entity. When the Bank has the current ability to direct the entity's key economic activities, it is considered to have decision-making power over the entity.

The Bank also evaluates its exposure to the variable returns of a structured entity in order to determine if it absorbs a significant proportion of the variable returns the entity is designed to create. As part of this evaluation, the Bank considers the purpose and design of the entity in order to determine whether it absorbs variable returns from the structured entity through its contractual holdings, which may take the form of securities issued by the entity, derivatives with the entity, or other arrangements such as guarantees, liquidity facilities, or lending commitments.

If the Bank has decision-making power over the entity and absorbs significant variable returns from the entity, it then determines if it is acting as principal or agent when exercising its decision-making power. Key factors considered include the scope of its decision-making powers; the rights of other parties involved with the entity, including any rights to remove the Bank as decision-maker or rights to participate in key decisions; whether the rights of other parties are exercisable in practice; and the variable returns absorbed by the Bank and by other parties involved with the entity. When assessing consolidation, a presumption exists that the Bank exercises decision-making power as principal if it is also exposed to significant variable returns, unless an analysis of the factors above indicates otherwise.

The decisions above are made with reference to the specific facts and circumstances relevant for the structured entity and related transaction(s) under consideration.

## REVENUE FROM CONTRACTS WITH CUSTOMERS

The Bank applies judgment to determine the timing of satisfaction of performance obligations which affects the timing of revenue recognition, by evaluating the pattern in which the Bank transfers control of services promised to the customer. A performance obligation is satisfied over time when the customer simultaneously receives and consumes the benefits as the Bank performs the service. For performance obligations satisfied over time, revenue is generally recognized using the time-elapsed method which is based on time elapsed in proportion to the period over which the service is provided, for example, personal deposit account bundle fees. The time-elapsed method is a faithful depiction of the transfer of control for these services as control is transferred evenly to the customer when the Bank provides a stand-ready service or effort is expended evenly by the Bank to provide a service over the contract period. In contracts where the Bank has a right to consideration from a customer in an amount that corresponds directly with the value to the customer of the Bank's performance completed to date, the Bank recognizes revenue in the amount to which it has a right to invoice.

The Bank satisfies a performance obligation at a point in time if the customer obtains control of the promised services at that date. Determining when control is transferred requires the use of judgment. For transaction-based services, the Bank determines that control is transferred to the customer at a point in time when the customer obtains substantially all of the benefits from the service rendered and the Bank has a present right to payment, which generally coincides with the moment the transaction is executed.

The Bank exercises judgment in determining whether costs incurred in connection with acquiring new revenue contracts would meet the requirement to be capitalized as incremental costs to obtain or fulfil a contract with customers.

## Current and Future Changes in Accounting Policies

### CURRENT CHANGES IN ACCOUNTING POLICIES

The following new standards have been adopted by the Bank on November 1, 2019.

#### Leases

In January 2016, the IASB issued IFRS 16, *Leases*, which replaced IAS 17, *Leases* (IAS 17) and became effective for annual periods beginning on or after January 1, 2019, which was November 1, 2019 for the Bank.

IFRS 16 introduces a single lessee accounting model for all leases by eliminating the distinction between operating and financing leases. IFRS 16 requires lessees to recognize ROU assets and lease liabilities for arrangements that meet the definition of a lease on the commencement date. The ROU asset is initially measured as the lease liability, subject to certain adjustments, if any, and is subsequently measured at such cost less accumulated depreciation and any related accumulated impairment. The lease liability is initially measured at the present value of the future lease payments over the remaining lease term and is discounted using the Bank's incremental borrowing rate. The lease term includes renewal and termination options that the Bank is reasonably certain to exercise, and the lease liability is remeasured when there are adjustments to future lease payments, changes in the Bank's assumptions or strategies relating to the exercise of purchase, extension, or termination options, or updates to the incremental borrowing rate. ROU assets are recorded in Land, buildings, equipment, and other depreciable assets and lease liabilities are included in Other liabilities on the Consolidated Balance Sheet. The Consolidated Statement of Income recognizes interest expense on lease liabilities, which is calculated on an EIR basis. Secondly, depreciation expense is recognized on the ROU assets and is calculated on a straight-line basis in non-interest expense. ROU assets are depreciated over the shorter of the useful life of the underlying asset and the lease term. Any changes in useful life are applied on a prospective basis. Previously, under IAS 17, net rental expense on operating leases was recorded in non-interest expense. The net impact of these changes shifts the timing and geography of expense recognition. Short-term leases, which are defined as those that have a lease term of twelve months or less, and leases of low-value assets are exempt, with their payments being recognized in Non-interest expense on a straight-line basis within the Bank's Consolidated Statement of Income. Lessor accounting remains substantially unchanged.

Upon transition to IFRS 16, the Bank adopted the new standard using the modified retrospective approach and recognized the cumulative effect of the transitional impact in opening retained earnings on November 1, 2019 with no restatement of comparative periods. The Bank has applied certain permitted practical expedients and elections including: using hindsight to determine the lease term where lease contracts contain options to extend or terminate; measuring the ROU asset retrospectively for certain leases; not reassessing contracts identified as leases under the previous accounting standards; not applying IFRS 16 to leases of intangible assets; and applying onerous lease provisions recognized as at October 31, 2019 as an alternative to performing an impairment review on the ROU assets as at November 1, 2019.

The main impact of IFRS 16 was on the Bank's real estate leases, which were previously classified as operating leases. The Bank also leases certain equipment and other assets. On November 1, 2019, the Bank recognized \$4.46 billion of ROU assets, \$5.66 billion of lease liabilities, and other balance sheet adjustments and reclassifications of \$0.65 billion. The decrease in retained earnings was \$0.55 billion after tax. The impact to Common Equity Tier 1 (CET1) capital was a decrease of 24 basis points (bps). The following table sets forth the adjustments to the Bank's operating lease commitments disclosed under IAS 17 as at October 31, 2019, which were used to derive the lease liabilities recognized by the Bank as at November 1, 2019:

| (millions of Canadian dollars)  | Amount <sup>1</sup> |
|---|---------------------|
| Operating lease commitments disclosed as at October 31, 2019  | \$ 7,621            |
| Commitments for leases that have not commenced at November 1, 2019, and commitments for non-lease payments <sup>2</sup> | (2,577)             |
| Effect of recognition exemption for short-term and low value leases   | (29)                |
| Effect of extension and termination options reasonably certain to be exercised and other                                | 4,732               |
| Effect of discounting using the incremental borrowing rate <sup>3</sup>   | (4,083)             |
| <b>Lease liabilities recognized as at November 1, 2019</b>  | <b>\$ 5,664</b>     |

<sup>1</sup> Certain amounts have been reclassified to conform with the presentation adopted in the current period.

<sup>2</sup> Non-lease payments include taxes and estimated operating expenses.

<sup>3</sup> The weighted average incremental borrowing rate was 2.8%.

#### Uncertainty over Income Tax Treatments

In June 2017, the IASB issued IFRIC (IFRS Interpretations Committee) Interpretation 23, *Uncertainty over Income Tax Treatments*, which clarifies application of recognition and measurement requirements in IAS 12, *Income Taxes*, when there is uncertainty over income tax treatments. The Bank adopted this interpretation on November 1, 2019 and it did not have a significant impact on the Bank.

#### FUTURE CHANGES IN ACCOUNTING POLICIES

The following standards and framework have been issued, but are not yet effective on the date of issuance of the Bank's Consolidated Financial Statements. The Bank is currently assessing the impact of the application of these standards and framework on the Consolidated Financial Statements.

#### IBOR Reform and its Effects on Financial Reporting

The IASB finalized its standard setting relating to the effects of IBOR reform and on August 27, 2020, the IASB issued *Interest Rate Benchmark Reform – Phase 2, Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16* (Interest Rate Benchmark Reform Phase 2), for which the Bank is currently assessing the impact of adoption. The Bank adopted the IASB's first phase of interest rate benchmark reform standard setting, *Interest Rate Benchmark Reform, Amendments to IFRS 9, IAS 39, and IFRS 7* (Interest Rate Benchmark Reform Phase 1), effective October 31, 2019.

Interest Rate Benchmark Reform Phase 2 addresses issues affecting financial reporting when changes are made to contractual cash flows of financial instruments or hedging relationships as a result of IBOR reform. The amendments are effective for annual periods beginning on or after January 1, 2021, with early adoption permitted. The changes relate to the modification of financial assets, financial liabilities and lessee lease liabilities, as well as providing specific hedge accounting relief and disclosure requirements. The amendments permit modification to financial assets, financial liabilities and lessee lease liabilities required as a direct consequence of IBOR reform made on an economically equivalent basis to be accounted for by updating the EIR prospectively. If the modification does not meet the practical expedient requirements, existing IFRS requirements are applied. Reliefs are also provided for an entity's hedge accounting relationships in circumstances where changes to hedged items and hedging instruments arise as a result of IBOR reform. The amendments enable entities to amend the formal designation and documentation of a hedging relationship to reflect these changes without discontinuing the hedging relationship or designating a new hedging relationship. Permitted changes include redefining the hedged risk to reference an ARR (contractually or non-contractually specified), amending the description of the hedged item and hedging instrument to reflect the ARR, and amending the description of how the entity will assess hedge effectiveness. Additional reliefs are also provided for specific hedge accounting requirements if certain conditions are met. Hedging relationships within the scope of Interest Rate Benchmark Reform Phase 2 are the same as those within the scope of Interest Rate Benchmark Reform Phase 1. Interest Rate Benchmark Reform Phase 2 also amended IFRS 7, introducing expanded qualitative and quantitative disclosures about the risks arising from IBOR reform, how an entity is managing those risks, its progress in completing the transition to ARRs, and how it is managing the transition.

### **Insurance Contracts**

The IASB issued IFRS 17, *Insurance Contracts* (IFRS 17), amended in June 2020, which replaces the guidance in IFRS 4, *Insurance Contracts* and establishes principles for recognition, measurement, presentation, and disclosure of insurance contracts. The standard is effective for annual reporting periods beginning on or after January 1, 2023, which will be November 1, 2023 for the Bank. OSFI's related Advisory precludes early adoption.

### **Conceptual Framework for Financial Reporting**

In March 2018, the IASB issued the revised Conceptual Framework for Financial Reporting (Revised Conceptual Framework), which provides a set of concepts to assist the IASB in developing standards and to help preparers consistently apply accounting policies where specific accounting standards do not exist. The framework is not an accounting standard and does not override the requirements that exist in other IFRS standards. The Revised Conceptual Framework describes that financial information must be relevant and faithfully represented to be useful, provides revised definitions and recognition criteria for assets and liabilities, and confirms that different measurement bases are useful and permitted. The Revised Conceptual Framework is effective for annual periods beginning on or after January 1, 2020, which will be November 1, 2020 for the Bank. The adoption of the Revised Conceptual Framework is not expected to have a significant impact on the Bank.

### **Business Combinations**

In October 2018, the IASB issued a narrow-scope amendment to IFRS 3, *Business Combinations* (IFRS 3). The amendments provide additional guidance on the definition of a business which determines whether an acquisition is of a business or a group of assets. An acquirer recognizes goodwill only when acquiring a business, not when acquiring a group of assets. The amendment to IFRS 3 are effective for annual reporting periods beginning on or after January 1, 2020, which will be November 1, 2020 for the Bank. These amendments will be applied prospectively and are not expected to have a significant impact on the Bank.

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## **ACCOUNTING STANDARDS AND POLICIES**

# Controls and Procedures

### **DISCLOSURE CONTROLS AND PROCEDURES**

An evaluation was performed under the supervision and with the participation of the Bank's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Bank's disclosure controls and procedures, as defined in the rules of the SEC and Canadian Securities Administrators, as of October 31, 2020. Based on that evaluation, the Bank's management, including the Chief Executive Officer and Chief Financial Officer, concluded that the Bank's disclosure controls and procedures were effective as of October 31, 2020.

### **MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

The Bank's management is responsible for establishing and maintaining adequate internal control over financial reporting for the Bank. The Bank's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records, that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Bank; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with IFRS, and that receipts and expenditures of the Bank are being made only in accordance with authorizations of the Bank's management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Bank's assets that could have a material effect on the financial statements.

The Bank's management has used the criteria established in the 2013 Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission to assess, with the participation of the Chief Executive Officer and Chief Financial Officer, the effectiveness of the Bank's internal control over financial reporting. Based on this assessment, management has concluded that as at October 31, 2020, the Bank's internal control over financial reporting was effective based on the applicable criteria. The effectiveness of the Bank's internal control over financial reporting has been audited by the independent auditors, Ernst & Young LLP, a registered public accounting firm that has also audited the Consolidated Financial Statements of the Bank as of, and for the year ended October 31, 2020. Their Report on Internal Controls under Standards of the Public Company Accounting Oversight Board (United States), included in the Consolidated Financial Statements, expresses an unqualified opinion on the effectiveness of the Bank's internal control over financial reporting as of October 31, 2020.

### **CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING**

During the year and quarter ended October 31, 2020, there have been no changes in the Bank's policies and procedures and other processes that comprise its internal control over financial reporting, that have materially affected, or are reasonably likely to materially affect, the Bank's internal control over financial reporting.

## ADDITIONAL FINANCIAL INFORMATION

Unless otherwise indicated, all amounts are expressed in Canadian dollars and have been primarily derived from the Bank's annual

Consolidated Financial Statements, prepared in accordance with IFRS as issued by the IASB.

TABLE 58 INVESTMENT PORTFOLIO – Securities Maturity Schedule<sup>1,2</sup>

(millions of Canadian dollars)

As at

|  | Remaining terms to maturities <sup>3</sup> |                        |                         |                          |               |                           | Total      | Total           |                 |                 |
|--|--|------------------------|-------------------------|--------------------------|---------------|---------------------------|------------|-----------------|-----------------|-----------------|
|  | Within 1 year                              | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years to 10 years | Over 10 years | With no specific maturity |            | October 31 2020 | October 31 2019 | October 31 2018 |
|  |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| <b>Securities at fair value through other comprehensive income</b>       |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| <b>Government and government-related securities</b>                      |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| Canadian government debt   |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| <i>Federal</i>   |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| Fair value   | \$ 2,144                                   | \$ 2,922               | \$ 6,120                | \$ 2,434                 | \$ 506        | \$ –                      | \$ 14,126  | \$ 9,663        | \$ 12,731       |                 |
| Amortized cost   | 2,141                                      | 2,904                  | 6,076                   | 2,403                    | 443           | –                         | 13,967     | 9,603           | 12,740          |                 |
| Yield  | 1.61%                                      | 1.72%                  | 1.58%                   | 2.41%                    | 2.72%         | –%                        | 1.79%      | 2.15%           | 2.12%           |                 |
| <i>Provinces</i>   |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| Fair value   | 1,368                                      | 2,308                  | 4,430                   | 7,920                    | 476           | –                         | 16,502     | 12,927          | 9,507           |                 |
| Amortized cost   | 1,365                                      | 2,279                  | 4,362                   | 7,860                    | 476           | –                         | 16,342     | 12,890          | 9,443           |                 |
| Yield  | 1.43%                                      | 2.68%                  | 2.86%                   | 3.41%                    | 1.92%         | –%                        | 2.95%      | 3.20%           | 3.12%           |                 |
| U.S. federal government debt   |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| Fair value   | 8,415                                      | 9,825                  | 1,420                   | 2,490                    | 18            | –                         | 22,168     | 25,176          | 27,060          |                 |
| Amortized cost   | 8,405                                      | 9,811                  | 1,378                   | 2,464                    | 16            | –                         | 22,074     | 25,166          | 26,898          |                 |
| Yield  | 1.66%                                      | 1.82%                  | 2.10%                   | 1.57%                    | 1.99%         | –%                        | 1.75%      | 1.67%           | 1.58%           |                 |
| U.S. states, municipalities, and agencies                                |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| Fair value   | 2,101                                      | 1,672                  | 1,047                   | 541                      | 5,505         | –                         | 10,866     | 15,561          | 18,706          |                 |
| Amortized cost   | 2,101                                      | 1,665                  | 1,047                   | 527                      | 5,461         | –                         | 10,801     | 15,537          | 18,959          |                 |
| Yield  | 1.34%                                      | 1.91%                  | 2.33%                   | 2.60%                    | 1.25%         | –%                        | 1.54%      | 2.33%           | 2.44%           |                 |
| Other OECD government-guaranteed debt                                    |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| Fair value   | 3,988                                      | 6,025                  | 539                     | 204                      | –             | –                         | 10,756     | 14,407          | 20,096          |                 |
| Amortized cost   | 3,983                                      | 6,006                  | 528                     | 203                      | –             | –                         | 10,720     | 14,394          | 20,034          |                 |
| Yield  | 1.25%                                      | 1.65%                  | 2.52%                   | 3.19%                    | –%            | –%                        | 1.58%      | 1.68%           | 1.53%           |                 |
| Canadian mortgage-backed securities                                      |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| Fair value   | 1,166                                      | 2,699                  | –                       | –                        | –             | –                         | 3,865      | 5,437           | 6,633           |                 |
| Amortized cost   | 1,162                                      | 2,693                  | –                       | –                        | –             | –                         | 3,855      | 5,407           | 6,575           |                 |
| Yield  | 1.48%                                      | 1.61%                  | –%                      | –%                       | –%            | –%                        | 1.57%      | 1.63%           | 1.67%           |                 |
| <b>Other debt securities</b>   |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| Asset-backed securities  |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| Fair value   | 954  | 1,978                  | 1,906                   | 1,649                    | 3,519         | –                         | 10,006     | 15,888          | 21,969          |                 |
| Amortized cost   | 954  | 1,976                  | 1,902                   | 1,645                    | 3,574         | –                         | 10,051     | 15,890          | 21,901          |                 |
| Yield  | 0.42%                                      | 2.45%                  | 2.17%                   | 1.96%                    | 0.88%         | –%                        | 1.57%      | 2.27%           | 2.37%           |                 |
| Non-agency CMO <sup>4</sup>  |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| Fair value   | –  | –                      | –                       | –                        | –             | –                         | –          | 247             | 472             |                 |
| Amortized cost   | –  | –                      | –                       | –                        | –             | –                         | –          | 247             | 471             |                 |
| Yield  | –%   | –%                     | –%                      | –%                       | –%            | –%                        | –%         | 2.52%           | 3.06%           |                 |
| Corporate and other debt   |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| Fair value   | 2,174                                      | 3,570                  | 2,519                   | 1,612                    | 20            | –                         | 9,895      | 7,834           | 8,507           |                 |
| Amortized cost   | 2,169                                      | 3,549                  | 2,500                   | 1,605                    | 30            | –                         | 9,853      | 7,832           | 8,534           |                 |
| Yield  | 2.34%                                      | 2.76%                  | 2.44%                   | 2.78%                    | 1.43%         | –%                        | 2.58%      | 2.56%           | 2.82%           |                 |
| <b>Equity securities</b>   |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| Common shares  |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| Fair value   | –  | –                      | –                       | –                        | –             | 2,387                     | 2,387      | 1,598           | 1,804           |                 |
| Amortized cost   | –  | –                      | –                       | –                        | –             | 2,641                     | 2,641      | 1,594           | 1,725           |                 |
| Yield  | –%   | –%                     | –%                      | –%                       | –%            | 2.03%                     | 2.03%      | 3.07%           | 3.43%           |                 |
| Preferred shares   |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| Fair value   | –  | –                      | –                       | –                        | –             | 212                       | 212        | 242             | 370             |                 |
| Amortized cost   | –  | –                      | –                       | –                        | –             | 303                       | 303        | 302             | 376             |                 |
| Yield  | –%   | –%                     | –%                      | –%                       | –%            | 3.38%                     | 3.38%      | 4.07%           | 4.17%           |                 |
| <b>Total securities at fair value through other comprehensive income</b> |  |                        |                         |                          |               |                           |            |                 |                 |                 |
| Fair value   | \$ 22,310                                  | \$ 30,999              | \$ 17,981               | \$ 16,850                | \$ 10,044     | \$ 2,599                  | \$ 100,783 | \$ 108,980      | \$ 127,855      |                 |
| Amortized cost   | 22,280                                     | 30,883                 | 17,793                  | 16,707                   | 10,000        | 2,944                     | 100,607    | 108,862         | 127,656         |                 |
| Yield  | 1.54%                                      | 1.98%                  | 2.19%                   | 2.76%                    | 1.22%         | 2.17%                     | 1.98%      | 2.17%           | 2.13%           |                 |

<sup>1</sup> Yields represent the weighted-average yield of each security owned at the end of the period. The effective yield includes the contractual interest or stated dividend rate and is adjusted for the amortization of premiums and discounts; the effect of related hedging activities is excluded.

<sup>2</sup> As at October 31, 2020, there were no securities from a single issuer where the book value was greater than 10% (as at October 31, 2019, includes securities issued by the Government of Japan \$9.6 billion, where the book value was greater than 10% of the shareholders' equity).

<sup>3</sup> Represents contractual maturities. Actual maturities may differ due to prepayment privileges in the applicable contract.

<sup>4</sup> Collateralized mortgage obligation (CMO).

**TABLE 5 8 INVESTMENT PORTFOLIO – Securities Maturity Schedule (continued)<sup>1,2</sup>**

(millions of Canadian dollars)

As at

|   | Remaining terms to maturities <sup>3</sup> |                           |                               |                                |                  |  | Total<br>October 31<br>2020 | October 31<br>2019 | Total<br>October 31<br>2018 |
|---|--|---------------------------|-------------------------------|--------------------------------|------------------|--|-----------------------------|--------------------|-----------------------------|
|   | Within<br>1 year                           | Over 1 year<br>to 3 years | Over<br>3 years to<br>5 years | Over<br>5 years to<br>10 years | Over<br>10 years | With no<br>specific<br>maturity <sup>3</sup> |                             |                    |                             |
| <b>Debt securities at amortized cost</b>            |  |                           |                               |                                |                  |  |                             |                    |                             |
| <b>Government and government-related securities</b> |  |                           |                               |                                |                  |  |                             |                    |                             |
| Canadian government debt                            |  |                           |                               |                                |                  |  |                             |                    |                             |
| <i>Federal</i>                                      |  |                           |                               |                                |                  |  |                             |                    |                             |
| Fair value  | \$ 11,041                                  | \$ 1,194                  | \$ 3,034                      | \$ 626                         | \$ 2,094         | \$ –   | \$ 17,989                   | \$ 4,759           | \$ 4,914                    |
| Amortized cost                                      | 11,046                                     | 1,201                     | 3,036                         | 643                            | 2,055            | –  | 17,981                      | 4,771              | 4,922                       |
| Yield   | 0.18%                                      | 1.01%                     | 0.19%                         | 1.53%                          | 1.87%            | –%   | 0.48%                       | 2.19%              | 1.97%                       |
| <i>Provinces</i>                                    |  |                           |                               |                                |                  |  |                             |                    |                             |
| Fair value  | 77   | 293                       | 2,102                         | 2,787                          | 407              | –  | 5,666                       | 2,268              | 783                         |
| Amortized cost                                      | 77   | 293                       | 2,075                         | 2,784                          | 398              | –  | 5,627                       | 2,271              | 782                         |
| Yield   | 0.46%                                      | 1.59%                     | 2.44%                         | 3.47%                          | 4.86%            | –%   | 3.05%                       | 3.92%              | 3.07%                       |
| U.S. federal government and agencies debt           |  |                           |                               |                                |                  |  |                             |                    |                             |
| Fair value  | 35,352                                     | 3,224                     | 745                           | 14,253                         | –                | –  | 53,574                      | 2,809              | 111                         |
| Amortized cost                                      | 35,348                                     | 3,196                     | 715                           | 14,161                         | –                | –  | 53,420                      | 2,806              | 114                         |
| Yield   | 0.15%                                      | 0.66%                     | 1.69%                         | 0.55%                          | –%               | –%   | 0.30%                       | 1.67%              | 0.03%                       |
| U.S. states, municipalities, and agencies           |  |                           |                               |                                |                  |  |                             |                    |                             |
| Fair value  | 1,444                                      | 4,905                     | 11,487                        | 8,970                          | 33,949           | –  | 60,755                      | 40,349             | 28,372                      |
| Amortized cost                                      | 1,440                                      | 4,791                     | 11,330                        | 8,925                          | 33,939           | –  | 60,425                      | 40,408             | 29,034                      |
| Yield   | 2.35%                                      | 2.05%                     | 2.69%                         | 2.10%                          | 0.60%            | –%   | 1.37%                       | 2.42%              | 2.47%                       |
| Other OECD government-guaranteed debt               |  |                           |                               |                                |                  |  |                             |                    |                             |
| Fair value  | 8,110                                      | 16,589                    | 11,295                        | 1,524                          | –                | –  | 37,518                      | 28,190             | 25,768                      |
| Amortized cost                                      | 8,105                                      | 16,438                    | 11,077                        | 1,520                          | –                | –  | 37,140                      | 28,019             | 25,683                      |
| Yield   | 0.15%                                      | 0.70%                     | 0.31%                         | 0.92%                          | –%               | –%   | 0.47%                       | 0.63%              | 0.72%                       |
| <b>Other debt securities</b>                        |  |                           |                               |                                |                  |  |                             |                    |                             |
| Asset-backed securities                             |  |                           |                               |                                |                  |  |                             |                    |                             |
| Fair value  | 9  | 5,861                     | 8,839                         | 2,128                          | 10,289           | –  | 27,126                      | 28,698             | 23,728                      |
| Amortized cost                                      | 9  | 5,856                     | 8,811                         | 2,102                          | 10,419           | –  | 27,197                      | 28,763             | 23,709                      |
| Yield   | 1.40%                                      | 1.98%                     | 2.45%                         | 2.49%                          | 1.17%            | –%   | 1.86%                       | 2.69%              | 2.91%                       |
| Non-agency CMO                                      |  |                           |                               |                                |                  |  |                             |                    |                             |
| Fair value  | –  | –                         | –                             | 81                             | 17,229           | –  | 17,310                      | 16,384             | 15,525                      |
| Amortized cost                                      | –  | –                         | –                             | 80                             | 16,912           | –  | 16,992                      | 16,236             | 15,867                      |
| Yield   | –%   | –%                        | –%                            | 2.39%                          | 2.85%            | –%   | 2.85%                       | 2.83%              | 2.85%                       |
| Canadian issuers                                    |  |                           |                               |                                |                  |  |                             |                    |                             |
| Fair value  | 203  | 49                        | 55                            | 574                            | 8                | –  | 889                         | 99                 | –                           |
| Amortized cost                                      | 203  | 49                        | 54                            | 573                            | 8                | –  | 887                         | 99                 | –                           |
| Yield   | 3.19%                                      | 3.42%                     | 3.19%                         | 2.58%                          | 1.40%            | –%   | 2.79%                       | 2.56%              | –%                          |
| Other issuers                                       |  |                           |                               |                                |                  |  |                             |                    |                             |
| Fair value  | 1,059                                      | 3,805                     | 1,760                         | 1,420                          | 2                | –  | 8,046                       | 7,189              | 7,064                       |
| Amortized cost                                      | 1,059                                      | 3,788                     | 1,746                         | 1,415                          | 2                | –  | 8,010                       | 7,124              | 7,060                       |
| Yield   | –%   | 0.56%                     | 0.74%                         | 1.48%                          | 5.39%            | –%   | 0.69%                       | 1.07%              | 1.17%                       |
| <b>Total debt securities at amortized cost</b>      |  |                           |                               |                                |                  |  |                             |                    |                             |
| Fair value  | \$ 57,295                                  | \$ 35,920                 | \$ 39,317                     | \$ 32,363                      | \$ 63,978        | \$ –   | \$ 228,873                  | \$ 130,745         | \$ 106,265                  |
| Amortized cost                                      | 57,287                                     | 35,612                    | 38,844                        | 32,203                         | 63,733           | –  | 227,679                     | 130,497            | 107,171                     |
| Yield   | 0.22%                                      | 1.10%                     | 1.64%                         | 1.47%                          | 1.36%            | –%   | 1.10%                       | 2.07%              | 2.09%                       |

<sup>1</sup> Yields represent the weighted-average yield of each security owned at the end of the period. The effective yield includes the contractual interest or stated dividend rate and is adjusted for the amortization of premiums and discounts; the effect of related hedging activities is excluded.

<sup>2</sup> As at October 31, 2020, there were no securities from a single issuer where the book value was greater than 10% (as at October 31, 2019, includes securities issued by the Government of Japan \$9.6 billion, where the book value was greater than 10% of the shareholders' equity).

<sup>3</sup> Represents contractual maturities. Actual maturities may differ due to prepayment privileges in the applicable contract.

TABLE 59 LOAN PORTFOLIO – Maturity Schedule<sup>1</sup>

(millions of Canadian dollars)

As at

|  | Remaining term-to-maturity |                   |                   |                    |                    |                    |                    |                    |  |
|--|----------------------------|-------------------|-------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--|
|  | Under<br>1 year            | 1 to<br>5 years   | Over<br>5 years   | Total              | Total              |                    |                    |                    |  |
|  |                            |                   |                   | October 31<br>2020 | October 31<br>2019 | October 31<br>2018 | October 31<br>2017 | October 31<br>2016 |  |
| <b>Canada</b>  |                            |                   |                   |                    |                    |                    |                    |                    |  |
| Residential mortgages                                    | \$ 29,951                  | \$ 177,618        | \$ 5,670          | \$ 213,239         | \$ 200,952         | \$ 193,829         | \$ 190,325         | \$ 189,299         |  |
| Consumer instalment and other personal                   |                            |                   |                   |                    |                    |                    |                    |                    |  |
| HELOC  | 44,993                     | 49,809            | 36                | 94,838             | 91,053             | 86,159             | 74,937             | 65,068             |  |
| Indirect Auto  | 593                        | 13,722            | 13,035            | 27,350             | 25,697             | 24,216             | 22,282             | 20,577             |  |
| Other  | 17,596                     | (55)              | 736               | 18,277             | 18,453             | 18,570             | 17,347             | 16,443             |  |
| Credit card  | 15,552                     | –                 | –                 | 15,552             | 18,428             | 18,046             | 18,028             | 18,226             |  |
| Total personal   | 108,685                    | 241,094           | 19,477            | 369,256            | 354,583            | 340,820            | 322,919            | 309,613            |  |
| Real estate  |                            |                   |                   |                    |                    |                    |                    |                    |  |
| Residential  | 7,807                      | 8,844             | 6,047             | 22,698             | 19,801             | 18,336             | 17,951             | 15,965             |  |
| Non-residential  | 9,674                      | 4,583             | 3,257             | 17,514             | 15,827             | 13,540             | 12,721             | 12,686             |  |
| Total real estate  | 17,481                     | 13,427            | 9,304             | 40,212             | 35,628             | 31,876             | 30,672             | 28,651             |  |
| Total business and government<br>(including real estate) | 67,362                     | 34,864            | 13,246            | 115,472            | 112,600            | 104,501            | 90,793             | 83,775             |  |
| Total loans – Canada                                     | 176,047                    | 275,958           | 32,723            | 484,728            | 467,183            | 445,321            | 413,712            | 393,388            |  |
| <b>United States</b>                                     |                            |                   |                   |                    |                    |                    |                    |                    |  |
| Residential mortgages                                    | 993                        | 202               | 37,637            | 38,832             | 34,501             | 31,128             | 31,460             | 27,662             |  |
| Consumer instalment and other personal                   |                            |                   |                   |                    |                    |                    |                    |                    |  |
| HELOC  | 9,536                      | 69                | 1,332             | 10,937             | 11,526             | 12,334             | 12,434             | 13,208             |  |
| Indirect Auto  | 337                        | 19,897            | 12,853            | 33,087             | 32,454             | 29,870             | 29,182             | 28,370             |  |
| Other  | 452                        | 479               | 12                | 943                | 1,115              | 878                | 854                | 758                |  |
| Credit card  | 16,777                     | –                 | –                 | 16,777             | 18,129             | 16,964             | 14,972             | 13,680             |  |
| Total personal   | 28,095                     | 20,647            | 51,834            | 100,576            | 97,725             | 91,174             | 88,902             | 83,678             |  |
| Real estate  |                            |                   |                   |                    |                    |                    |                    |                    |  |
| Residential  | 1,600                      | 3,997             | 4,603             | 10,200             | 8,880              | 8,078              | 7,346              | 6,888              |  |
| Non-residential  | 3,813                      | 12,580            | 8,836             | 25,229             | 24,255             | 22,521             | 22,274             | 21,769             |  |
| Total real estate  | 5,413                      | 16,577            | 13,439            | 35,429             | 33,135             | 30,599             | 29,620             | 28,657             |  |
| Total business and government<br>(including real estate) | 30,520                     | 69,117            | 48,864            | 148,501            | 133,659            | 127,523            | 122,691            | 119,052            |  |
| Total loans – United States                              | 58,615                     | 89,764            | 100,698           | 249,077            | 231,384            | 218,697            | 211,593            | 202,730            |  |
| <b>Other International</b>                               |                            |                   |                   |                    |                    |                    |                    |                    |  |
| Personal   | 12                         | –                 | –                 | 12                 | 12                 | 14                 | 14                 | 16                 |  |
| Business and government                                  | 8,008                      | 1,180             | 18                | 9,206              | 5,781              | 5,469              | 4,478              | 6,453              |  |
| Total loans – Other international                        | 8,020                      | 1,180             | 18                | 9,218              | 5,793              | 5,483              | 4,492              | 6,469              |  |
| <b>Other loans</b>                                       |                            |                   |                   |                    |                    |                    |                    |                    |  |
| Debt securities classified as loans                      | n/a                        | n/a               | n/a               | n/a                | n/a                | n/a                | 3,209              | 1,674              |  |
| Acquired credit-impaired loans                           | 8                          | 22                | 202               | 232                | 313                | 453                | 665                | 974                |  |
| Total other loans  | 8                          | 22                | 202               | 232                | 313                | 453                | 3,874              | 2,648              |  |
| <b>Total loans</b>                                       | <b>\$ 242,690</b>          | <b>\$ 366,924</b> | <b>\$ 133,641</b> | <b>\$ 743,255</b>  | <b>\$ 704,673</b>  | <b>\$ 669,954</b>  | <b>\$ 633,671</b>  | <b>\$ 605,235</b>  |  |

<sup>1</sup> Certain comparatives have been recast to conform with the presentation adopted in the current period.

TABLE 60 LOAN PORTFOLIO – Rate Sensitivity

(millions of Canadian dollars)

As at

|               | October 31, 2020  |                   | October 31, 2019  |                   | October 31, 2018  |                   | October 31, 2017  |                   | October 31, 2016  |                   |
|---------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|               | 1 to<br>5 years   | Over<br>5 years   | 1 to<br>5 years   | Over<br>5 years   | 1 to<br>5 years   | Over<br>5 years   | 1 to<br>5 years   | Over<br>5 years   | 1 to<br>5 years   | Over<br>5 years   |
|               | Fixed rate        | \$ 269,533        | \$ 97,698         | \$ 228,904        | \$ 91,698         | \$ 218,098        | \$ 84,450         | \$ 197,483        | \$ 84,080         | \$ 212,257        |
| Variable rate | 97,391            | 35,943            | 99,430            | 34,991            | 95,861            | 34,018            | 79,447            | 36,093            | 85,139            | 34,260            |
| <b>Total</b>  | <b>\$ 366,924</b> | <b>\$ 133,641</b> | <b>\$ 328,334</b> | <b>\$ 126,689</b> | <b>\$ 313,959</b> | <b>\$ 118,468</b> | <b>\$ 276,930</b> | <b>\$ 120,173</b> | <b>\$ 297,396</b> | <b>\$ 116,767</b> |

The changes in the Bank's allowance for loan losses for the years ended October 31 are shown in the following table.

| <b>TABLE 6.1 ALLOWANCE FOR LOAN LOSSES<sup>1</sup></b>          |                 |          |          |          |          |
|---|-----------------|----------|----------|----------|----------|
| (millions of Canadian dollars, except as noted)                 |                 |          |          |          |          |
|   | 2020            | 2019     | 2018     | 2017     | 2016     |
| <b>Allowance for loan losses – Balance at beginning of year</b> | <b>\$ 4,447</b> | \$ 3,549 | \$ 3,475 | \$ 3,873 | \$ 3,434 |
| <b>Provision for credit losses</b>                              | <b>7,239</b>    | 3,030    | 2,472    | 2,216    | 2,330    |
| <b>Write-offs</b>   |                 |          |          |          |          |
| <b>Canada</b>   |                 |          |          |          |          |
| Residential mortgages   | 13              | 17       | 15       | 22       | 18       |
| Consumer instalment and other personal                          |                 |          |          |          |          |
| HELOC   | 9               | 11       | 8        | 11       | 11       |
| Indirect Auto   | 303             | 284      | 251      | 337      | 334      |
| Other   | 267             | 256      | 216      | 216      | 221      |
| Credit card   | 620             | 585      | 557      | 595      | 623      |
| Total personal  | 1,212           | 1,153    | 1,047    | 1,181    | 1,207    |
| Real estate   |                 |          |          |          |          |
| Residential   | 2               | 2        | 2        | 1        | 3        |
| Non-residential   | 1               | 1        | 1        | 2        | 2        |
| Total real estate   | 3               | 3        | 3        | 3        | 5        |
| Total business and government (including real estate)           | 127             | 96       | 75       | 75       | 107      |
| Total Canada  | 1,339           | 1,249    | 1,122    | 1,256    | 1,314    |
| <b>United States</b>  |                 |          |          |          |          |
| Residential mortgages   | 13              | 14       | 16       | 19       | 22       |
| Consumer instalment and other personal                          |                 |          |          |          |          |
| HELOC   | 9               | 15       | 22       | 39       | 38       |
| Indirect Auto   | 476             | 450      | 387      | 315      | 232      |
| Other   | 197             | 204      | 192      | 152      | 121      |
| Credit card   | 1,100           | 1,114    | 958      | 777      | 530      |
| Total personal  | 1,795           | 1,797    | 1,575    | 1,302    | 943      |
| Real estate   |                 |          |          |          |          |
| Residential   | 5               | 2        | 1        | 3        | 3        |
| Non-residential   | 11              | 7        | 10       | 6        | 11       |
| Total real estate   | 16              | 9        | 11       | 9        | 14       |
| Total business and government (including real estate)           | 302             | 129      | 79       | 91       | 76       |
| Total United States   | 2,097           | 1,926    | 1,654    | 1,393    | 1,019    |
| <b>Other International</b>                                      |                 |          |          |          |          |
| Personal  | –               | –        | –        | –        | –        |
| Business and government   | –               | –        | –        | –        | –        |
| Total other international                                       | –               | –        | –        | –        | –        |
| <b>Other loans</b>  |                 |          |          |          |          |
| Debt securities classified as loans                             | n/a             | n/a      | n/a      | 9        | 14       |
| Acquired credit-impaired loans <sup>2,3</sup>                   | 1               | 3        | 2        | 1        | 4        |
| <b>Total other loans</b>  | <b>1</b>        | 3        | 2        | 10       | 18       |
| <b>Total write-offs against portfolio</b>                       | <b>3,437</b>    | 3,178    | 2,778    | 2,659    | 2,351    |
| <b>Recoveries</b>   |                 |          |          |          |          |
| <b>Canada</b>   |                 |          |          |          |          |
| Residential mortgages   | 1               | –        | 1        | 2        | 1        |
| Consumer instalment and other personal                          |                 |          |          |          |          |
| HELOC   | –               | –        | 1        | 1        | –        |
| Indirect Auto   | 68              | 54       | 58       | 90       | 91       |
| Other   | 39              | 36       | 37       | 41       | 52       |
| Credit card   | 91              | 87       | 87       | 98       | 118      |
| Total personal  | 199             | 177      | 184      | 232      | 262      |
| Real estate   |                 |          |          |          |          |
| Residential   | –               | –        | –        | 1        | 1        |
| Non-residential   | 1               | –        | –        | –        | 3        |
| Total real estate   | 1               | –        | –        | 1        | 4        |
| Total business and government (including real estate)           | 15              | 20       | 17       | 20       | 27       |
| Total Canada  | \$ 214          | \$ 197   | \$ 201   | \$ 252   | \$ 289   |

<sup>1</sup> Opening balance of allowance for loan losses effective November 1, 2017 was booked in accordance with IFRS 9. Allowance for loan losses prior to November 1, 2017 was booked in accordance with IAS 39.

<sup>2</sup> Includes all FDIC covered loans and other ACI loans.

<sup>3</sup> Other adjustments are required as a result of the accounting for FDIC covered loans.



**TABLE 6 1 ALLOWANCE FOR LOAN LOSSES (continued)<sup>1</sup>**

| (millions of Canadian dollars, except as noted)                               | 2020     | 2019     | 2018     | 2017     | 2016     |
|---|----------|----------|----------|----------|----------|
| <b>United States</b>  |          |          |          |          |          |
| Residential mortgages   | \$ 2     | \$ 1     | \$ 2     | \$ 4     | \$ 9     |
| Consumer instalment and other personal  |          |          |          |          |          |
| HELOC   | 5        | 4        | 4        | 11       | 5        |
| Indirect Auto   | 141      | 132      | 116      | 100      | 85       |
| Other   | 25       | 26       | 35       | 24       | 26       |
| Credit card   | 216      | 210      | 173      | 154      | 114      |
| Total personal  | 389      | 373      | 330      | 293      | 239      |
| Real estate   |          |          |          |          |          |
| Residential   | 2        | 2        | 2        | 2        | 4        |
| Non-residential   | 2        | 2        | 7        | 8        | 4        |
| Total real estate   | 4        | 4        | 9        | 10       | 8        |
| Total business and government (including real estate)                         | 28       | 23       | 42       | 58       | 54       |
| Total United States   | 417      | 396      | 372      | 351      | 293      |
| <b>Other International</b>  |          |          |          |          |          |
| Personal  | –        | –        | –        | –        | –        |
| Business and government   | –        | –        | –        | –        | –        |
| Total other international   | –        | –        | –        | –        | –        |
| <b>Other loans</b>  |          |          |          |          |          |
| Debt securities classified as loans   | n/a      | n/a      | n/a      | –        | –        |
| Acquired credit-impaired loans <sup>2,3</sup>                                 | 9        | 16       | 16       | 22       | 20       |
| <b>Total other loans</b>  | 9        | 16       | 16       | 22       | 20       |
| <b>Total recoveries on portfolio</b>  | 640      | 609      | 589      | 625      | 602      |
| <b>Net write-offs</b>   | (2,797)  | (2,569)  | (2,189)  | (2,034)  | (1,749)  |
| Disposals   | (22)     | (3)      | (46)     | (83)     | (2)      |
| Foreign exchange and other adjustments  | (75)     | (4)      | 49       | (122)    | 47       |
| <b>Total allowance for loan losses, including off-balance sheet positions</b> | 8,792    | 4,003    | 3,761    | 3,850    | 4,060    |
| Less: Change in allowance for off-balance sheet positions <sup>4,5</sup>      | 502      | (444)    | 212      | 67       | 187      |
| <b>Total allowance for loan losses, at end of period<sup>5</sup></b>          | \$ 8,290 | \$ 4,447 | \$ 3,549 | \$ 3,783 | \$ 3,873 |
| Ratio of net write-offs in the period to average loans outstanding            | 0.41%    | 0.38%    | 0.34%    | 0.33%    | 0.30%    |

<sup>1</sup> Opening balance of allowance for loan losses effective November 1, 2017 was booked in accordance with IFRS 9. Allowance for loan losses prior to November 1, 2017 was booked in accordance with IAS 39.

<sup>2</sup> Includes all FDIC covered loans and other ACL loans.

<sup>3</sup> Other adjustments are required as a result of the accounting for FDIC covered loans.

<sup>4</sup> The allowance for loan losses for off-balance sheet positions is recorded in Other liabilities on the Consolidated Balance Sheet.

<sup>5</sup> In the fourth quarter of 2019, the Bank revised its allocation methodology for the reporting of Allowance for Credit Losses for off-balance sheet instruments for certain retail portfolios.

**TABLE 6 2 AVERAGE DEPOSITS**

(millions of Canadian dollars, except as noted)

|   | <i>For the years ended</i> |                        |                   |                  |                        |                   |                  |                        |                   |
|---|----------------------------|------------------------|-------------------|------------------|------------------------|-------------------|------------------|------------------------|-------------------|
|   | October 31, 2020           |                        |                   | October 31, 2019 |                        |                   | October 31, 2018 |                        |                   |
|   | Average balance            | Total interest expense | Average rate paid | Average balance  | Total interest expense | Average rate paid | Average balance  | Total interest expense | Average rate paid |
| <b>Deposits booked in Canada<sup>1</sup></b>      |                            |                        |                   |                  |                        |                   |                  |                        |                   |
| Non-interest-bearing demand deposits              | \$ 17,331                  | \$ –                   | –%                | \$ 14,058        | \$ –                   | –%                | \$ 13,156        | \$ –                   | –%                |
| Interest-bearing demand deposits                  | 95,184                     | 1,057                  | 1.11              | 75,709           | 1,579                  | 2.09              | 57,030           | 1,094                  | 1.92              |
| Notice deposits                                   | 256,708                    | 384                    | 0.15              | 222,249          | 786                    | 0.35              | 222,394          | 567                    | 0.25              |
| Term deposits                                     | 251,314                    | 4,138                  | 1.65              | 246,078          | 5,609                  | 2.28              | 223,295          | 4,215                  | 1.89              |
| Total deposits booked in Canada                   | 620,537                    | 5,579                  | 0.90              | 558,094          | 7,974                  | 1.43              | 515,875          | 5,876                  | 1.14              |
| <b>Deposits booked in the United States</b>       |                            |                        |                   |                  |                        |                   |                  |                        |                   |
| Non-interest-bearing demand deposits              | 10,899                     | –                      | –                 | 9,745            | 1                      | 0.01              | 10,037           | –                      | –                 |
| Interest-bearing demand deposits                  | 10,075                     | 50                     | 0.50              | 5,147            | 43                     | 0.84              | 2,859            | 16                     | 0.56              |
| Notice deposits                                   | 405,965                    | 446                    | 0.11              | 330,301          | 3,795                  | 1.15              | 317,218          | 3,233                  | 1.02              |
| Term deposits                                     | 64,182                     | 837                    | 1.30              | 59,534           | 1,435                  | 2.41              | 52,461           | 958                    | 1.83              |
| Total deposits booked in the United States        | 491,121                    | 1,333                  | 0.27              | 404,727          | 5,274                  | 1.30              | 382,575          | 4,207                  | 1.10              |
| <b>Deposits booked in the other international</b> |                            |                        |                   |                  |                        |                   |                  |                        |                   |
| Non-interest-bearing demand deposits              | 14                         | –                      | –                 | 162              | –                      | –                 | 155              | –                      | –                 |
| Interest-bearing demand deposits                  | 2,415                      | 4                      | 0.17              | 627              | 1                      | 0.16              | 1,025            | 1                      | 0.10              |
| Notice deposits                                   | –                          | –                      | –                 | –                | –                      | –                 | –                | –                      | –                 |
| Term deposits                                     | 25,280                     | 247                    | 0.98              | 26,449           | 426                    | 1.61              | 37,435           | 405                    | 1.08              |
| Total deposits booked in other international      | 27,709                     | 251                    | 0.91              | 27,238           | 427                    | 1.57              | 38,615           | 406                    | 1.05              |
| <b>Total average deposits</b>                     | \$ 1,139,367               | \$ 7,163               | 0.63%             | \$ 990,059       | \$ 13,675              | 1.38%             | \$ 937,065       | \$ 10,489              | 1.12%             |

<sup>1</sup> As at October 31, 2020, deposits by foreign depositors in TD's Canadian bank offices amounted to \$154 billion (October 31, 2019 – \$152 billion, October 31, 2018 – \$152 billion).

|           |   |
|-----------|---|
| TABLE 6 3 | <b>DEPOSITS – Denominations of \$100,000 or greater<sup>1</sup></b> |
|-----------|---|

(millions of Canadian dollars)

As at

|                     | Remaining term-to-maturity |                      |                       |                   | Total             |
|---------------------|----------------------------|----------------------|-----------------------|-------------------|-------------------|
|                     | Within 3 months            | 3 months to 6 months | 6 months to 12 months | Over 12 months    |                   |
| October 31, 2020    |                            |                      |                       |                   |                   |
| Canada              | \$ 72,278                  | \$ 30,196            | \$ 36,774             | \$ 79,758         | \$ 219,006        |
| United States       | 19,326                     | 9,577                | 17,495                | 3,288             | 49,686            |
| Other international | 11,261                     | 4,135                | 3,039                 | –                 | 18,435            |
| <b>Total</b>        | <b>\$ 102,865</b>          | <b>\$ 43,908</b>     | <b>\$ 57,308</b>      | <b>\$ 83,046</b>  | <b>\$ 287,127</b> |
| October 31, 2019    |                            |                      |                       |                   |                   |
| Canada              | \$ 64,039                  | \$ 17,069            | \$ 43,559             | \$ 97,659         | \$ 222,326        |
| United States       | 19,616                     | 12,220               | 28,143                | 2,755             | 62,734            |
| Other international | 17,234                     | 2,880                | 3,601                 | –                 | 23,715            |
| <b>Total</b>        | <b>\$ 100,889</b>          | <b>\$ 32,169</b>     | <b>\$ 75,303</b>      | <b>\$ 100,414</b> | <b>\$ 308,775</b> |
| October 31, 2018    |                            |                      |                       |                   |                   |
| Canada              | \$ 65,253                  | \$ 22,761            | \$ 37,652             | \$ 92,105         | \$ 217,771        |
| United States       | 20,203                     | 16,547               | 11,654                | 2,166             | 50,570            |
| Other international | 20,225                     | 2,016                | 2,787                 | –                 | 25,028            |
| <b>Total</b>        | <b>\$ 105,681</b>          | <b>\$ 41,324</b>     | <b>\$ 52,093</b>      | <b>\$ 94,271</b>  | <b>\$ 293,369</b> |

<sup>1</sup> Deposits in Canada, U.S., and Other international include wholesale and retail deposits.

|           |                              |
|-----------|------------------------------|
| TABLE 6 4 | <b>SHORT-TERM BORROWINGS</b> |
|-----------|------------------------------|

(millions of Canadian dollars, except as noted)

As at

|   | October 31 2020 | October 31 2019 | October 31 2018 |
|---|-----------------|-----------------|-----------------|
| <b>Obligations related to securities sold under repurchase agreements</b> |                 |                 |                 |
| Balance at year-end   | \$ 188,876      | \$ 125,856      | \$ 93,389       |
| Average balance during the year   | 165,653         | 119,782         | 95,286          |
| Maximum month-end balance   | 198,705         | 126,115         | 98,539          |
| Weighted-average rate at October 31                                       | 0.27%           | 1.54%           | 1.63%           |
| Weighted-average rate during the year                                     | 0.72            | 1.98            | 1.65            |

**TABLE 6 5 NET INTEREST INCOME ON AVERAGE EARNING BALANCES<sup>1,2</sup>**

(millions of Canadian dollars, except as noted)

|   | 2020                |                       |              | 2019                |                       |              | 2018                |                       |              |
|---|---------------------|-----------------------|--------------|---------------------|-----------------------|--------------|---------------------|-----------------------|--------------|
|   | Average balance     | Interest <sup>3</sup> | Average rate | Average balance     | Interest <sup>3</sup> | Average rate | Average balance     | Interest <sup>3</sup> | Average rate |
| <b>Interest-earning assets</b>  |                     |                       |              |                     |                       |              |                     |                       |              |
| <b>Interest-bearing deposits with Banks</b>   |                     |                       |              |                     |                       |              |                     |                       |              |
| Canada  | \$ 50,740           | \$ 142                | 0.28%        | \$ 6,846            | \$ 128                | 1.87%        | \$ 5,204            | \$ 102                | 1.96%        |
| U.S.  | 55,810              | 194                   | 0.35         | 24,078              | 532                   | 2.21         | 34,424              | 592                   | 1.72         |
| <b>Securities</b>   |                     |                       |              |                     |                       |              |                     |                       |              |
| <b>Trading</b>  |                     |                       |              |                     |                       |              |                     |                       |              |
| Canada  | 70,972              | 1,985                 | 2.80         | 62,433              | 1,973                 | 3.16         | 55,519              | 1,684                 | 3.03         |
| U.S.  | 22,997              | 386                   | 1.68         | 20,254              | 506                   | 2.50         | 20,496              | 517                   | 2.52         |
| <b>Non-trading</b>  |                     |                       |              |                     |                       |              |                     |                       |              |
| Canada  | 64,357              | 1,257                 | 1.95         | 46,854              | 1,387                 | 2.96         | 47,761              | 1,219                 | 2.55         |
| U.S.  | 199,395             | 2,948                 | 1.48         | 169,275             | 4,641                 | 2.74         | 155,892             | 3,719                 | 2.39         |
| <b>Securities purchased under reverse repurchase agreements</b>                     |                     |                       |              |                     |                       |              |                     |                       |              |
| Canada  | 76,533              | 752                   | 0.98         | 66,015              | 1,250                 | 1.89         | 41,518              | 665                   | 1.60         |
| U.S.  | 47,797              | 592                   | 1.24         | 45,423              | 1,381                 | 3.04         | 44,238              | 1,020                 | 2.31         |
| <b>Loans</b>  |                     |                       |              |                     |                       |              |                     |                       |              |
| <b>Residential mortgages<sup>4</sup></b>  |                     |                       |              |                     |                       |              |                     |                       |              |
| Canada  | 217,734             | 5,459                 | 2.51         | 207,289             | 6,133                 | 2.96         | 201,772             | 5,656                 | 2.80         |
| U.S.  | 37,871              | 1,374                 | 3.63         | 32,821              | 1,253                 | 3.82         | 29,514              | 1,110                 | 3.76         |
| <b>Consumer instalment and other personal</b>                                       |                     |                       |              |                     |                       |              |                     |                       |              |
| Canada  | 135,265             | 5,450                 | 4.03         | 130,719             | 5,762                 | 4.41         | 120,273             | 5,215                 | 4.34         |
| U.S.  | 44,886              | 1,911                 | 4.26         | 43,372              | 2,015                 | 4.65         | 41,762              | 1,711                 | 4.10         |
| <b>Credit card</b>  |                     |                       |              |                     |                       |              |                     |                       |              |
| Canada  | 17,512              | 2,245                 | 12.82        | 19,197              | 2,422                 | 12.62        | 18,708              | 2,323                 | 12.42        |
| U.S.  | 16,976              | 2,764                 | 16.28        | 17,679              | 2,913                 | 16.48        | 15,853              | 2,550                 | 16.09        |
| <b>Business and government<sup>4</sup></b>  |                     |                       |              |                     |                       |              |                     |                       |              |
| Canada  | 116,263             | 2,975                 | 2.56         | 100,408             | 3,506                 | 3.49         | 92,348              | 2,943                 | 3.19         |
| U.S.  | 141,387             | 4,352                 | 3.08         | 125,914             | 4,800                 | 3.81         | 115,147             | 4,203                 | 3.65         |
| <b>International</b>  | <b>106,613</b>      | <b>861</b>            | <b>0.81</b>  | <b>105,401</b>      | <b>1,397</b>          | <b>1.33</b>  | <b>102,855</b>      | <b>1,193</b>          | <b>1.16</b>  |
| <b>Total interest-earning assets</b>  | <b>1,423,108</b>    | <b>35,647</b>         | <b>2.50</b>  | <b>1,223,978</b>    | <b>41,999</b>         | <b>3.43</b>  | <b>1,143,284</b>    | <b>36,422</b>         | <b>3.19</b>  |
| <b>Interest-bearing liabilities</b>   |                     |                       |              |                     |                       |              |                     |                       |              |
| <b>Deposits</b>   |                     |                       |              |                     |                       |              |                     |                       |              |
| <b>Personal<sup>5</sup></b>   |                     |                       |              |                     |                       |              |                     |                       |              |
| Canada  | 252,704             | 1,116                 | 0.44         | 224,374             | 1,634                 | 0.73         | 215,320             | 1,228                 | 0.57         |
| U.S.  | 297,021             | 85                    | 0.03         | 246,986             | 3,179                 | 1.29         | 238,005             | 2,788                 | 1.17         |
| <b>Banks<sup>6,7</sup></b>  |                     |                       |              |                     |                       |              |                     |                       |              |
| Canada  | 14,376              | 77                    | 0.54         | 11,414              | 169                   | 1.48         | 11,612              | 135                   | 1.16         |
| U.S.  | 1,424               | 3                     | 0.21         | 2,346               | 44                    | 1.88         | 7,214               | 135                   | 1.87         |
| <b>Business and government<sup>6,7</sup></b>  |                     |                       |              |                     |                       |              |                     |                       |              |
| Canada  | 303,449             | 4,386                 | 1.45         | 279,571             | 6,171                 | 2.21         | 248,013             | 4,513                 | 1.82         |
| U.S.  | 127,150             | 1,245                 | 0.98         | 101,874             | 2,051                 | 2.01         | 84,575              | 1,284                 | 1.52         |
| <b>Subordinated notes and debentures</b>  | <b>11,922</b>       | <b>425</b>            | <b>3.56</b>  | <b>9,589</b>        | <b>395</b>            | <b>4.12</b>  | <b>7,946</b>        | <b>337</b>            | <b>4.24</b>  |
| <b>Obligations related to securities sold short and under repurchase agreements</b> |                     |                       |              |                     |                       |              |                     |                       |              |
| Canada  | 95,110              | 1,044                 | 1.10         | 60,173              | 1,281                 | 2.13         | 46,981              | 1,091                 | 2.32         |
| U.S.  | 61,484              | 583                   | 0.95         | 57,028              | 1,602                 | 2.81         | 57,384              | 1,274                 | 2.22         |
| <b>Securitization liabilities<sup>8</sup></b>                                       | <b>28,220</b>       | <b>363</b>            | <b>1.29</b>  | <b>27,023</b>       | <b>524</b>            | <b>1.94</b>  | <b>27,805</b>       | <b>586</b>            | <b>2.11</b>  |
| <b>Other liabilities</b>  |                     |                       |              |                     |                       |              |                     |                       |              |
| Canada  | 7,267               | 173                   | 2.38         | 5,669               | 154                   | 2.72         | 5,706               | 132                   | 2.31         |
| U.S.  | 3,047               | 99                    | 3.25         | 35                  | 4                     | 11.43        | 34                  | 4                     | 11.76        |
| <b>International<sup>6,7</sup></b>  | <b>70,007</b>       | <b>437</b>            | <b>0.62</b>  | <b>67,833</b>       | <b>860</b>            | <b>1.27</b>  | <b>68,074</b>       | <b>676</b>            | <b>0.99</b>  |
| <b>Total interest-bearing liabilities</b>   | <b>1,273,181</b>    | <b>10,036</b>         | <b>0.79</b>  | <b>1,093,915</b>    | <b>18,068</b>         | <b>1.65</b>  | <b>1,018,669</b>    | <b>14,183</b>         | <b>1.39</b>  |
| <b>Total net interest income on average earning assets</b>                          | <b>\$ 1,423,108</b> | <b>\$ 25,611</b>      | <b>1.80%</b> | <b>\$ 1,223,978</b> | <b>\$ 23,931</b>      | <b>1.96%</b> | <b>\$ 1,143,284</b> | <b>\$ 22,239</b>      | <b>1.95%</b> |

<sup>1</sup> Net interest income includes dividends on securities.

<sup>2</sup> Geographic classification of assets and liabilities is based on the domicile of the booking point of assets and liabilities.

<sup>3</sup> Interest income includes loan fees earned by the Bank, which are recognized in net interest income over the life of the loan through the effective interest rate method.

<sup>4</sup> Includes average trading loans of \$13 billion (2019 – \$12 billion, 2018 – \$11 billion).

<sup>5</sup> Includes charges incurred on the TD Ameritrade IDA agreement of \$1.9 billion and Schwab IDA Agreement of \$136 million (charges on TD Ameritrade IDA Agreement 2019 – \$2.2 billion, 2018 – \$1.9 billion).

<sup>6</sup> Includes average trading deposits with a fair value of \$24 billion (2019 – \$61 billion, 2018 – \$102 billion).

<sup>7</sup> Includes average deposit designated at FVTPL of \$95 billion (2019 – \$59 billion).

<sup>8</sup> Includes average securitization liabilities at fair value of \$13 billion (2019 – \$13 billion, 2018 – \$12 billion) and average securitization liabilities at amortized cost of \$15 billion (2019 – \$14 billion, 2018 – \$16 billion).

The following table presents an analysis of the change in net interest income of volume and interest rate changes. In this analysis, changes due to volume/ interest rate variance have been allocated to average interest rate.

| TABLE 6 6   |  | ANALYSIS OF CHANGE IN NET INTEREST INCOME <sup>1,2</sup> |                 |                 |                                       |               |                 |
|---|--|--|-----------------|-----------------|---------------------------------------|---------------|-----------------|
| (millions of Canadian dollars)  |  | 2020 vs. 2019  |                 |                 | 2019 vs. 2018                         |               |                 |
|   |  | Increase (decrease) due to changes in                    |                 |                 | Increase (decrease) due to changes in |               |                 |
|   |  | Average volume   | Average rate    | Net change      | Average volume                        | Average rate  | Net change      |
| <b>Interest-earning assets</b>  |  |  |                 |                 |                                       |               |                 |
| <b>Interest-bearing deposits with banks</b>   |  |  |                 |                 |                                       |               |                 |
| Canada  |  | \$ 823   | \$ (809)        | \$ 14           | \$ 32                                 | \$ (6)        | \$ 26           |
| U.S.  |  | 702  | (1,040)         | (338)           | (178)                                 | 118           | (60)            |
| <b>Securities</b>   |  |  |                 |                 |                                       |               |                 |
| <b>Trading</b>  |  |  |                 |                 |                                       |               |                 |
| Canada  |  | 270  | (258)           | 12              | 210                                   | 79            | 289             |
| U.S.  |  | 69   | (189)           | (120)           | (6)                                   | (5)           | (11)            |
| <b>Non-trading</b>  |  |  |                 |                 |                                       |               |                 |
| Canada  |  | 518  | (648)           | (130)           | (23)                                  | 191           | 168             |
| U.S.  |  | 826  | (2,519)         | (1,693)         | 319                                   | 603           | 922             |
| <b>Securities purchased under reverse repurchase agreements</b>                     |  |  |                 |                 |                                       |               |                 |
| Canada  |  | 199  | (697)           | (498)           | 392                                   | 193           | 585             |
| U.S.  |  | 72   | (861)           | (789)           | 27                                    | 334           | 361             |
| <b>Loans</b>  |  |  |                 |                 |                                       |               |                 |
| <b>Residential mortgages</b>  |  |  |                 |                 |                                       |               |                 |
| Canada  |  | 309  | (983)           | (674)           | 154                                   | 323           | 477             |
| U.S.  |  | 193  | (72)            | 121             | 124                                   | 19            | 143             |
| <b>Consumer instalment and other personal</b>                                       |  |  |                 |                 |                                       |               |                 |
| Canada  |  | 200  | (512)           | (312)           | 453                                   | 94            | 547             |
| U.S.  |  | 70   | (174)           | (104)           | 66                                    | 238           | 304             |
| <b>Credit card</b>  |  |  |                 |                 |                                       |               |                 |
| Canada  |  | (212)  | 35              | (177)           | 60                                    | 39            | 99              |
| U.S.  |  | (116)  | (33)            | (149)           | 294                                   | 69            | 363             |
| <b>Business and government</b>  |  |  |                 |                 |                                       |               |                 |
| Canada  |  | 554  | (1,085)         | (531)           | 257                                   | 306           | 563             |
| U.S.  |  | 590  | (1,038)         | (448)           | 393                                   | 204           | 597             |
| <b>International</b>  |  | <b>(41)</b>  | <b>(495)</b>    | <b>(536)</b>    | <b>112</b>                            | <b>92</b>     | <b>204</b>      |
| <b>Total interest income</b>  |  | <b>5,026</b>   | <b>(11,378)</b> | <b>(6,352)</b>  | <b>2,686</b>                          | <b>2,891</b>  | <b>5,577</b>    |
| <b>Interest-bearing liabilities</b>   |  |  |                 |                 |                                       |               |                 |
| <b>Deposits</b>   |  |  |                 |                 |                                       |               |                 |
| <b>Personal</b>   |  |  |                 |                 |                                       |               |                 |
| Canada  |  | 206  | (724)           | (518)           | 52                                    | 354           | 406             |
| U.S.  |  | 644  | (3,738)         | (3,094)         | 106                                   | 285           | 391             |
| <b>Banks</b>  |  |  |                 |                 |                                       |               |                 |
| Canada  |  | 44   | (136)           | (92)            | (2)                                   | 36            | 34              |
| U.S.  |  | (17)   | (24)            | (41)            | (92)                                  | 1             | (91)            |
| <b>Business and government</b>  |  |  |                 |                 |                                       |               |                 |
| Canada  |  | 527  | (2,312)         | (1,785)         | 574                                   | 1,084         | 1,658           |
| U.S.  |  | 509  | (1,315)         | (806)           | 263                                   | 504           | 767             |
| <b>Subordinated notes and debentures</b>  |  | <b>96</b>  | <b>(66)</b>     | <b>30</b>       | <b>70</b>                             | <b>(12)</b>   | <b>58</b>       |
| <b>Obligations related to securities sold short and under repurchase agreements</b> |  |  |                 |                 |                                       |               |                 |
| Canada  |  | 744  | (981)           | (237)           | 306                                   | (116)         | 190             |
| U.S.  |  | 125  | (1,144)         | (1,019)         | (7)                                   | 335           | 328             |
| <b>Securitization liabilities</b>   |  | <b>23</b>  | <b>(184)</b>    | <b>(161)</b>    | <b>(17)</b>                           | <b>(45)</b>   | <b>(62)</b>     |
| <b>Other liabilities</b>  |  |  |                 |                 |                                       |               |                 |
| Canada  |  | 43   | (24)            | 19              | (1)                                   | 23            | 22              |
| U.S.  |  | 366  | (271)           | 95              | —                                     | —             | —               |
| <b>International</b>  |  | <b>20</b>  | <b>(443)</b>    | <b>(423)</b>    | <b>(15)</b>                           | <b>199</b>    | <b>184</b>      |
| <b>Total interest expense</b>   |  | <b>3,330</b>   | <b>(11,362)</b> | <b>(8,032)</b>  | <b>1,237</b>                          | <b>2,648</b>  | <b>3,885</b>    |
| <b>Net interest income</b>  |  | <b>\$ 1,696</b>  | <b>\$ (16)</b>  | <b>\$ 1,680</b> | <b>\$ 1,449</b>                       | <b>\$ 243</b> | <b>\$ 1,692</b> |

<sup>1</sup> Geographic classification of assets and liabilities is based on the domicile of the booking point of assets and liabilities.

<sup>2</sup> Interest income includes loan fees earned by the Bank, which are recognized in net interest income over the life of the loan through the effective interest rate method.

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**FINANCIAL RESULTS**

# Consolidated Financial Statements

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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## MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL INFORMATION

The management of The Toronto-Dominion Bank and its subsidiaries (the "Bank") is responsible for the integrity, consistency, objectivity, and reliability of the Consolidated Financial Statements of the Bank and related financial information as presented. International Financial Reporting Standards as issued by the International Accounting Standards Board, as well as the requirements of the *Bank Act* (Canada), and related regulations have been applied and management has exercised its judgment and made best estimates where appropriate.

The Bank's accounting system and related internal controls are designed, and supporting procedures maintained, to provide reasonable assurance that financial records are complete and accurate, and that assets are safeguarded against loss from unauthorized use or disposition. These supporting procedures include the careful selection and training of qualified staff, the establishment of organizational structures providing a well-defined division of responsibilities and accountability for performance, and the communication of policies and guidelines of business conduct throughout the Bank.

Management has assessed the effectiveness of the Bank's internal control over financial reporting as at October 31, 2020, using the framework found in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission 2013 Framework. Based upon this assessment, management has concluded that as at October 31, 2020, the Bank's internal control over financial reporting is effective.

The Bank's Board of Directors, acting through the Audit Committee which is composed entirely of independent directors, oversees management's responsibilities for financial reporting. The Audit Committee reviews the Consolidated Financial Statements and recommends them to the Board for approval. Other responsibilities of the Audit Committee include monitoring the Bank's system of internal control over the financial reporting process and making recommendations to the Board and shareholders regarding the appointment of the external auditor.

The Bank's Chief Auditor, who has full and free access to the Audit Committee, conducts an extensive program of audits. This program supports the system of internal control and is carried out by a professional staff of auditors.

The Office of the Superintendent of Financial Institutions Canada, makes such examination and enquiry into the affairs of the Bank as deemed necessary to ensure that the provisions of the *Bank Act*, having reference to the safety of the depositors, are being duly observed and that the Bank is in sound financial condition.

Ernst & Young LLP, the independent auditors appointed by the shareholders of the Bank, have audited the effectiveness of the Bank's internal control over financial reporting as at October 31, 2020, in addition to auditing the Bank's Consolidated Financial Statements as of the same date. Their reports, which expressed an unqualified opinion, can be found on the following pages of the Consolidated Financial Statements. Ernst & Young LLP have full and free access to, and meet periodically with, the Audit Committee to discuss their audit and matters arising therefrom, such as, comments they may have on the fairness of financial reporting and the adequacy of internal controls.



**Bharat B. Masrani**  
Group President and  
Chief Executive Officer



**Riaz Ahmed**  
Group Head and  
Chief Financial Officer

Toronto, Canada  
December 2, 2020

## INDEPENDENT AUDITOR'S REPORT

### To the Shareholders and Directors of The Toronto-Dominion Bank

#### **Opinion**

We have audited the consolidated financial statements of The Toronto-Dominion Bank and its subsidiaries (TD) which comprise the Consolidated Balance Sheet as at October 31, 2020 and 2019, and the Consolidated Statement of Income, Consolidated Statement of Comprehensive Income, Consolidated Statement of Changes in Equity, and Consolidated Statement of Cash Flows for each of the years in the three-year period ended October 31, 2020, and notes to the consolidated financial statements, including a summary of significant accounting policies (collectively referred to as the "consolidated financial statements"). In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of TD as at October 31, 2020 and 2019, and its consolidated financial performance and its consolidated cash flows for each of the years in the three-year period ended October 31, 2020, in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of TD in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the year ended October 31, 2020. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

#### **Allowance for credit losses**

##### *Key audit matter*

TD describes its significant accounting judgments, estimates, and assumptions in relation to the allowance for credit losses in Note 3 of the consolidated financial statements. As disclosed in Note 7 and Note 8 to the consolidated financial statements, TD recognized \$9,384 million in allowances for credit losses on its consolidated balance sheet using an expected credit loss model (ECL). The ECL is an unbiased and probability-weighted estimate of credit losses expected to occur in the future, which is based on the probability of default (PD), loss given default (LGD) and exposure at default (EAD) or the expected cash shortfall relating to the underlying financial asset. The ECL is determined by evaluating a range of possible outcomes incorporating the time value of money and reasonable and supportable information about past events, current conditions, and future economic forecasts. ECL allowances are measured at amounts equal to either (i) 12-month ECL; or (ii) lifetime ECL for those financial instruments that have experienced a significant increase in credit risk (SICR) since initial recognition or when there is objective evidence of impairment.

Auditing the allowance for credit losses was complex and required the application of significant judgment and involvement of specialists because of the sophistication of the models, the forward-looking nature of the key assumptions, and the inherent interrelationship of the critical variables used in measuring the ECL. Key areas of judgment include evaluating: (i) the models and methodologies used for measuring both the 12-month and lifetime expected credit losses; (ii) the assumptions used in the ECL scenarios including forward-looking information (FLI) and assigning probability weighting; (iii) the determination of SICR; and (iv) the assessment of the qualitative component applied to the modelled ECL based on management's expert credit judgment. Management has applied a significant level of judgment in the areas noted above in determining the impact of COVID-19 on the allowance for credit losses. Specifically, management has applied judgment in assessing the impact of COVID-19 on borrower credit scores, industry and geographic specific COVID-19 impacts, payment support initiatives introduced by TD and governments, and the persistence of the economic shutdown.

##### *How our audit addressed the key audit matter*

We obtained an understanding, evaluated the design, and tested the operating effectiveness of management's controls over the allowance for credit losses. The controls we tested included, amongst others, the development and validation of models and selection of appropriate inputs including economic forecasting and determination of non-retail borrower risk ratings, the integrity of the data used including the associated controls over relevant information technology (IT) systems, and the governance and oversight over the modelled results and the use of expert credit judgment.

To test the allowance for credit losses, our audit procedures included, amongst others, involving our credit risk specialists to assess whether the methodology and assumptions, including management's SICR triggers, used in significant models that estimate the ECL across various portfolios are consistent with the requirements of IFRS and industry standards. With the assistance of our economic specialists, we evaluated the process used by management to develop FLI and determine the ECL scenario probability weights. For a sample of FLI variables, we compared management's FLI to independently derived forecasts and publicly available information. On a sample basis, we recalculated the ECL to test the mathematical accuracy of management's models. We tested the completeness and accuracy of data used in measuring the ECL and evaluated management's non-retail borrower risk ratings against TD's risk rating policy. With the assistance of our credit risk specialists, we also evaluated management's methodology and governance over the application of expert credit judgment by evaluating that the amounts recorded were reflective of underlying credit quality and macroeconomic trends, including the impact of COVID-19. We also assessed the adequacy of disclosures related to the allowance for credit losses.

#### **Fair value measurement of derivatives**

##### *Key audit matter*

TD describes its significant accounting judgments, estimates, and assumptions in relation to the fair value measurement of derivatives in Note 3 of the consolidated financial statements. As disclosed in Note 5 of the consolidated financial statements, TD has derivative assets of \$54,242 million and derivative liabilities of \$53,203 million recorded at fair value. Of these derivatives, certain trades are complex and illiquid and require valuation techniques that may include complex models and non-observable inputs, requiring management's estimation and judgment.

Auditing the valuation of certain derivatives required the application of significant auditor judgment and involvement of valuation specialists in assessing the complex models and non-observable inputs used, including any significant valuation adjustments applied. Certain valuation inputs used to determine fair value that may be non-observable include volatilities, correlations, and credit spreads. The valuation of certain derivatives is sensitive to these inputs as they are forward-looking and could be affected by future economic and market conditions.

#### *How our audit addressed the key audit matter*

We obtained an understanding, evaluated the design, and tested the operating effectiveness of management's controls, including those related to technology, over the valuation of TD's derivative portfolio. The controls we tested included, amongst others, the controls over the suitability and mechanical accuracy of models used in the valuation of derivatives, controls over management's independent assessment of fair values, including the integrity of data used in the valuation such as the significant inputs noted above, controls over relevant IT systems, and the review of significant valuation adjustments applied.

To test the valuation of these derivatives, our audit procedures included, amongst others, an evaluation of the methodologies and significant inputs used by TD. With the assistance of our valuation specialists, we performed an independent valuation for a sample of derivatives to assess the modelling assumptions and significant inputs used to estimate the fair value, which involved independently obtaining significant inputs from external sources. For a sample of valuation adjustments, we utilized the assistance of our valuation specialists to evaluate the methodology applied against industry practice and performed a recalculation of these adjustments. We also assessed the adequacy of the disclosures related to the fair value measurement of derivatives.

#### **Valuation of provision for unpaid claims**

##### *Key audit matter*

TD describes its significant accounting judgments, estimates, and assumptions in relation to the valuation of provisions for unpaid claims in Note 3 of the consolidated financial statements. As disclosed in Note 22 to the consolidated financial statements, TD has recognized \$7,590 million in insurance-related liabilities on its consolidated balance sheet. The insurance-related liabilities include a provision for unpaid claims, which is determined in accordance with accepted actuarial practices.

Auditing the provision for unpaid claims involves the application of models, methodologies and assumptions that require significant judgment. The main assumption underlying the claims liability estimates is the amount and timing related to incurred insured events including those not yet reported by the claimants. It also considers variables such as discount rate, margin for adverse deviation, past loss experience, current claim trends and the impact changes in the prevailing social, economic and legal environment may have on claims.

#### *How our audit addressed the key audit matter*

We evaluated the objectivity, independence and expertise of the actuarial valuator appointed by management. Also, we obtained an understanding, evaluated the design, and tested the operating effectiveness of management's controls over the valuation of the provision for unpaid claims. The controls we tested included, amongst others, the controls related to TD's claims and actuarial processes including over the completeness and accuracy of data flow through the claims administration systems, and the overall review of the provision for unpaid claims by management.

To test the valuation for unpaid claims, our audit procedures included, amongst others, involving our actuarial specialists to independently calculate significant components of the provision for unpaid claims. This included assessing the accuracy of TD's data by agreeing to source systems on a sample basis and benchmarking the assumptions against industry trends. We involved our actuarial specialists in assessing TD's actuary's methodologies and significant assumptions, including the rationale for the judgments applied against accepted actuarial practice. We performed data integrity testing of incurred claims, paid claims, and earned premiums used in the estimation of the provision for unpaid claims. We also assessed the adequacy of the disclosures related to the claims liabilities.

#### **Measurement of provision for uncertain tax positions**

##### *Key audit matter*

TD describes its significant accounting judgments, estimates, and assumptions in relation to income taxes in Note 3 of the consolidated financial statements. As a financial institution operating in multiple jurisdictions, TD is subject to complex and constantly evolving tax legislation. Uncertainty in a tax position may arise as tax laws are subject to interpretation. TD uses significant judgment in i) determining whether

it is probable that TD will have to make a payment to tax authorities upon their examination of certain uncertain tax positions and ii) measuring the amount of the liability, where probable.

Auditing the recognition and measurement of TD's provision for uncertain tax positions involves the application of judgment and is based on interpretation of tax legislation and jurisprudence.

#### *How our audit addressed the key audit matter*

We obtained an understanding, evaluated the design, and tested the operating effectiveness of management's controls over the recognition and measurement of TD's provision for uncertain tax positions. This includes controls over the assessment of the technical merits of tax positions and management's process to measure the provision for uncertain tax positions.

With the assistance of our tax professionals our audit procedures included, amongst others, assessing the technical merits and the amount recorded for uncertain tax positions. This included using our knowledge of, and experience with, the application of tax laws by the relevant income tax authorities to evaluate TD's interpretations and assessment of tax laws with respect to uncertain tax positions. We assessed the implications of correspondence received by TD from the relevant tax authorities and evaluated income tax opinions or other third-party advice obtained. We also assessed the adequacy of the disclosures related to uncertain tax positions.

#### **Other Information**

Management is responsible for the other information. The other information comprises:

- Management's Discussion and Analysis; and
- The information, other than the consolidated financial statements and our auditor's report thereon, in the 2020 Annual Report.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information, and in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

We obtained Management's Discussion and Analysis and the 2020 Annual Report prior to the date of this auditor's report. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.

#### **Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing TD's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate TD or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing TD's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud



or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of TD's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on TD's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause TD to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within TD to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Carrie Marchitto.

*Ernst + Young LLP*

Chartered Professional Accountants  
Licensed Public Accountants

Toronto, Canada  
December 2, 2020

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

### To the Shareholders and Directors of The Toronto-Dominion Bank

#### **Opinion on the Consolidated Financial Statements**

We have audited the accompanying Consolidated Balance Sheet of The Toronto-Dominion Bank (TD) as of October 31, 2020 and 2019, the related Consolidated Statement of Income, Comprehensive Income, Changes in Equity, and Cash Flows for each of the years in the three-year period ended October 31, 2020, and the related notes (collectively referred to as the "consolidated financial statements").

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of TD as at October 31, 2020 and 2019, and the results of its operations and its consolidated cash flows for each of the years in the three-year period ended October 31, 2020, in conformity with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

#### **Report on Internal Control over Financial Reporting**

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), TD's internal control over financial reporting as of October 31, 2020, based on the criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) and our report dated December 2, 2020, expressed an unqualified opinion thereon.

#### **Basis for Opinion**

These consolidated financial statements are the responsibility of TD's management. Our responsibility is to express an opinion on TD's consolidated financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to TD in accordance with U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

#### **Critical Audit Matters**

The critical audit matters communicated below are matters arising from the current period audit of the consolidated financial statements that were communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the consolidated financial statements, and (2) involved our especially

challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matters below, providing separate opinions on the critical audit matters or on the accounts or disclosures to which they relate.

### **Allowance for credit losses**

#### *Description of the Matter*

TD describes its significant accounting judgments, estimates, and assumptions in relation to the allowance for credit losses in Note 3 of the consolidated financial statements. As disclosed in Note 7 and Note 8 to the consolidated financial statements, TD recognized \$9,384 million in allowances for credit losses on its consolidated balance sheet using an expected credit loss model (ECL). The ECL is an unbiased and probability-weighted estimate of credit losses expected to occur in the future, which is based on the probability of default (PD), loss given default (LGD) and exposure at default (EAD) or the expected cash shortfall relating to the underlying financial asset. The ECL is determined by evaluating a range of possible outcomes incorporating the time value of money and reasonable and supportable information about past events, current conditions, and future economic forecasts. ECL allowances are measured at amounts equal to either (i) 12-month ECL; or (ii) lifetime ECL for those financial instruments that have experienced a significant increase in credit risk (SICR) since initial recognition or when there is objective evidence of impairment.

Auditing the allowance for credit losses was complex and required the application of significant judgment and involvement of specialists because of the sophistication of the models, the forward-looking nature of the key assumptions, and the inherent interrelationship of the critical variables used in measuring the ECL. Key areas of judgment include evaluating: (i) the models and methodologies used for measuring both the 12-month and lifetime expected credit losses; (ii) the assumptions used in the ECL scenarios including forward-looking information (FLI) and assigning probability weighting; (iii) the determination of SICR; and (iv) the assessment of the qualitative component applied to the modelled ECL based on management's expert credit judgment. Management has applied a significant level of judgment in the areas noted above in determining the impact of COVID-19 on the allowance for credit losses. Specifically, management has applied judgment in assessing the impact of COVID-19 on borrower credit scores, industry and geographic specific COVID-19 impacts, payment support initiatives introduced by TD and governments, and the persistence of the economic shutdown.

#### *How We Addressed the Matter in Our Audit*

We obtained an understanding, evaluated the design, and tested the operating effectiveness of management's controls over the allowance for credit losses. The controls we tested included, amongst others, the development and validation of models and selection of appropriate inputs including economic forecasting and determination of non-retail borrower risk ratings, the integrity of the data used including the associated controls over relevant information technology (IT) systems, and the governance and oversight over the modelled results and the use of expert credit judgment.

To test the allowance for credit losses, our audit procedures included, amongst others, involving our credit risk specialists to assess whether the methodology and assumptions, including management's SICR triggers, used in significant models that estimate the ECL across various portfolios are consistent with the requirements of IFRS and industry standards. With the assistance of our economic specialists, we evaluated the process used by management to develop FLI and determine the ECL scenario probability weights. For a sample of FLI variables, we compared management's FLI to independently derived forecasts and publicly available information. On a sample basis, we recalculated the ECL to test the mathematical accuracy of management's models. We tested the completeness and accuracy of data used in measuring the ECL and evaluated management's non-retail borrower risk ratings against TD's risk rating policy. With the assistance of our credit risk specialists, we also evaluated management's methodology and governance over the application of expert credit judgment by evaluating that the amounts recorded were reflective of underlying credit quality and macroeconomic trends, including the impact of COVID-19. We also assessed the adequacy of disclosures related to the allowance for credit losses.

### **Fair value measurement of derivatives**

#### *Description of the Matter*

TD describes its significant accounting judgments, estimates, and assumptions in relation to the fair value measurement of derivatives in Note 3 of the consolidated financial statements. As disclosed in Note 5 of the consolidated financial statements, TD has derivative assets of \$54,242 million and derivative liabilities of \$53,203 million recorded at fair value. Of these derivatives, certain trades are complex and illiquid and require valuation techniques that may include complex models and non-observable inputs, requiring management's estimation and judgment.

Auditing the valuation of certain derivatives required the application of significant auditor judgment and involvement of valuation specialists in assessing the complex models and non-observable inputs used, including any significant valuation adjustments applied. Certain valuation inputs used to determine fair value that may be non-observable include volatilities, correlations, and credit spreads. The valuation of certain derivatives is sensitive to these inputs as they are forward-looking and could be affected by future economic and market conditions.

#### *How We Addressed the Matter in Our Audit*

We obtained an understanding, evaluated the design, and tested the operating effectiveness of management's controls, including those related to technology, over the valuation of TD's derivative portfolio. The controls we tested included, amongst others, the controls over the suitability and mechanical accuracy of models used in the valuation of derivatives, controls over management's independent assessment of fair values, including the integrity of data used in the valuation such as the significant inputs noted above, controls over relevant IT systems, and the review of significant valuation adjustments applied.

To test the valuation of these derivatives, our audit procedures included, amongst others, an evaluation of the methodologies and significant inputs used by TD. With the assistance of our valuation specialists, we performed an independent valuation for a sample of derivatives to assess the modelling assumptions and significant inputs used to estimate the fair value, which involved independently obtaining significant inputs from external sources. For a sample of valuation adjustments, we utilized the assistance of our valuation specialists to evaluate the methodology applied against industry practice and performed a recalculation of these adjustments. We also assessed the adequacy of the disclosures related to the fair value measurement of derivatives.

### **Valuation of provision for unpaid claims**

#### *Description of the Matter*

TD describes its significant accounting judgments, estimates, and assumptions in relation to the valuation of provisions for unpaid claims in Note 3 of the consolidated financial statements. As disclosed in Note 22 to the consolidated financial statements, TD has recognized \$7,590 million in insurance-related liabilities on its consolidated balance sheet. The insurance-related liabilities include a provision for unpaid claims, which is determined in accordance with accepted actuarial practices.

Auditing the provision for unpaid claims involves the application of models, methodologies and assumptions that require significant judgment. The main assumption underlying the claims liability estimates is the amount and timing related to incurred insured events including those not yet reported by the claimants. It also considers variables such as discount rate, margin for adverse deviation, past loss experience, current claim trends and the impact changes in the prevailing social, economic and legal environment may have on claims.

#### *How We Addressed the Matter in Our Audit*

We evaluated the objectivity, independence and expertise of the actuarial valuator appointed by management. Also, we obtained an understanding, evaluated the design, and tested the operating effectiveness of management's controls over the valuation of the provision for unpaid claims. The controls we tested included, amongst others, the controls related to TD's claims and actuarial processes including over the completeness and accuracy of data flow through the claims administration systems, and the overall review of the provision for unpaid claims by management.

To test the valuation for unpaid claims, our audit procedures included, amongst others, involving our actuarial specialists to independently calculate significant components of the provision for unpaid claims. This included assessing the accuracy of TD's data by agreeing to source systems on a sample basis and benchmarking the assumptions against industry trends. We involved our actuarial specialists in assessing TD's actuary's methodologies and significant assumptions, including the rationale for the judgments applied against accepted actuarial practice. We performed data integrity testing of incurred claims, paid claims, and earned premiums used in the estimation of the provision for unpaid claims. We also assessed the adequacy of the disclosures related to the claims liabilities.

#### **Measurement of provision for uncertain tax positions**

##### *Description of the Matter*

TD describes its significant accounting judgments, estimates, and assumptions in relation to income taxes in Note 3 of the consolidated financial statements. As a financial institution operating in multiple jurisdictions, TD is subject to complex and constantly evolving tax legislation. Uncertainty in a tax position may arise as tax laws are subject to interpretation. TD uses significant judgment in i) determining whether it is probable that TD will have to make a payment to tax authorities upon their examination of certain uncertain tax positions and ii) measuring the amount of the liability, where probable.

Auditing the recognition and measurement of TD's provision for uncertain tax positions involves the application of judgment and is based on interpretation of tax legislation and jurisprudence.

#### *How We Addressed the Matter in Our Audit*

We obtained an understanding, evaluated the design, and tested the operating effectiveness of management's controls over the recognition and measurement of TD's provision for uncertain tax positions. This includes controls over the assessment of the technical merits of tax positions and management's process to measure the provision for uncertain tax positions.

With the assistance of our tax professionals our audit procedures included, amongst others, assessing the technical merits and the amount recorded for uncertain tax positions. This included using our knowledge of, and experience with, the application of tax laws by the relevant income tax authorities to evaluate TD's interpretations and assessment of tax laws with respect to uncertain tax positions. We assessed the implications of correspondence received by TD from the relevant tax authorities and evaluated income tax opinions or other third-party advice obtained. We also assessed the adequacy of the disclosures related to uncertain tax positions.

We have served as TD's sole auditor since 2006. Prior to 2006, we or our predecessor firm have served as joint auditor with various other firms since 1955.

*Ernst + Young LLP*

Chartered Professional Accountants  
Licensed Public Accountants

Toronto, Canada  
December 2, 2020

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## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

### **To the Shareholders and Directors of The Toronto-Dominion Bank**

#### **Opinion on Internal Control over Financial Reporting**

We have audited The Toronto-Dominion Bank's (TD) internal control over financial reporting as of October 31, 2020, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). In our opinion, TD maintained, in all material respects, effective internal control over financial reporting as of October 31, 2020, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Consolidated Balance Sheet of TD as at October 31, 2020 and 2019, and the Consolidated Statements of Income, Comprehensive Income, Changes in Equity and Cash Flows for each of the years in the three-year period ended October 31, 2020, and the related notes, and our report dated December 2, 2020, expressed an unqualified opinion thereon.

#### **Basis for Opinion**

TD's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting contained in the accompanying Management's Discussion and Analysis. Our responsibility is to express an opinion on TD's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to TD in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and

evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

#### **Definition and Limitations of Internal Control over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

*Ernst + Young LLP*

Chartered Professional Accountants  
Licensed Public Accountants

Toronto, Canada  
December 2, 2020

# Consolidated Balance Sheet

| (As at and in millions of Canadian dollars)   | October 31<br>2020  | October 31<br>2019  |
|---|---------------------|---------------------|
| <b>ASSETS</b>   |                     |                     |
| <b>Cash and due from banks</b>  | <b>\$ 6,445</b>     | <b>\$ 4,863</b>     |
| <b>Interest-bearing deposits with banks</b>   | <b>164,149</b>      | <b>25,583</b>       |
|   | <b>170,594</b>      | <b>30,446</b>       |
| Trading loans, securities, and other (Notes 5, 7)   | 148,318             | 146,000             |
| Non-trading financial assets at fair value through profit or loss (Notes 5, 7)            | 8,548               | 6,503               |
| Derivatives (Notes 5, 11)   | 54,242              | 48,894              |
| Financial assets designated at fair value through profit or loss (Notes 5, 7)             | 4,739               | 4,040               |
| Financial assets at fair value through other comprehensive income (Notes 5, 7, 8)         | 103,285             | 111,104             |
|   | <b>319,132</b>      | <b>316,541</b>      |
| <b>Debt securities at amortized cost, net of allowance for credit losses (Notes 5, 7)</b> | <b>227,679</b>      | <b>130,497</b>      |
| <b>Securities purchased under reverse repurchase agreements (Note 5)</b>                  | <b>169,162</b>      | <b>165,935</b>      |
| <b>Loans (Notes 5, 8)</b>   |                     |                     |
| Residential mortgages   | 252,219             | 235,640             |
| Consumer instalment and other personal  | 185,460             | 180,334             |
| Credit card   | 32,334              | 36,564              |
| Business and government   | 255,799             | 236,517             |
|   | <b>725,812</b>      | <b>689,055</b>      |
| Allowance for loan losses (Note 8)  | (8,289)             | (4,447)             |
| Loans, net of allowance for loan losses   | 717,523             | 684,608             |
| <b>Other</b>  |                     |                     |
| Customers' liability under acceptances  | 14,941              | 13,494              |
| Investment in Schwab and TD Ameritrade (Note 12)  | 12,174              | 9,316               |
| Goodwill (Note 14)  | 17,148              | 16,976              |
| Other intangibles (Note 14)   | 2,125               | 2,503               |
| Land, buildings, equipment, and other depreciable assets (Note 15)                        | 10,136              | 5,513               |
| Deferred tax assets (Note 25)   | 2,444               | 1,799               |
| Amounts receivable from brokers, dealers, and clients                                     | 33,951              | 20,575              |
| Other assets (Note 16)  | 18,856              | 17,087              |
|   | <b>111,775</b>      | <b>87,263</b>       |
| <b>Total assets</b>   | <b>\$ 1,715,865</b> | <b>\$ 1,415,290</b> |
| <b>LIABILITIES</b>  |                     |                     |
| Trading deposits (Notes 5, 17)  | \$ 19,177           | \$ 26,885           |
| Derivatives (Notes 5, 11)   | 53,203              | 50,051              |
| Securitization liabilities at fair value (Notes 5, 9)                                     | 13,718              | 13,058              |
| Financial liabilities designated at fair value through profit or loss (Notes 5, 17)       | 59,665              | 105,131             |
|   | <b>145,763</b>      | <b>195,125</b>      |
| <b>Deposits (Notes 5, 17)</b>   |                     |                     |
| Personal  | 625,200             | 503,430             |
| Banks   | 28,969              | 16,751              |
| Business and government   | 481,164             | 366,796             |
|   | <b>1,135,333</b>    | <b>886,977</b>      |
| <b>Other</b>  |                     |                     |
| Acceptances   | 14,941              | 13,494              |
| Obligations related to securities sold short (Note 5)                                     | 34,999              | 29,656              |
| Obligations related to securities sold under repurchase agreements (Note 5)               | 188,876             | 125,856             |
| Securitization liabilities at amortized cost (Notes 5, 9)                                 | 15,768              | 14,086              |
| Amounts payable to brokers, dealers, and clients  | 35,143              | 23,746              |
| Insurance-related liabilities (Note 22)   | 7,590               | 6,920               |
| Other liabilities (Note 18)   | 30,476              | 21,004              |
|   | <b>327,793</b>      | <b>234,762</b>      |
| <b>Subordinated notes and debentures (Notes 5, 19)</b>                                    | <b>11,477</b>       | <b>10,725</b>       |
| <b>Total liabilities</b>  | <b>1,620,366</b>    | <b>1,327,589</b>    |
| <b>EQUITY</b>   |                     |                     |
| <b>Shareholders' Equity</b>   |                     |                     |
| Common shares (Note 21)   | 22,487              | 21,713              |
| Preferred shares (Note 21)  | 5,650               | 5,800               |
| Treasury shares – common (Note 21)  | (37)                | (41)                |
| Treasury shares – preferred (Note 21)   | (4)                 | (6)                 |
| Contributed surplus   | 121                 | 157                 |
| Retained earnings   | 53,845              | 49,497              |
| Accumulated other comprehensive income (loss)   | 13,437              | 10,581              |
| <b>Total equity</b>   | <b>95,499</b>       | <b>87,701</b>       |
| <b>Total liabilities and equity</b>   | <b>\$ 1,715,865</b> | <b>\$ 1,415,290</b> |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

  
**Bharat B. Masrani**  
 Group President and  
 Chief Executive Officer

  
**Alan N. MacGibbon**  
 Chair, Audit Committee

# Consolidated Statement of Income

(millions of Canadian dollars, except as noted)

For the years ended October 31

|  | 2020             | 2019             | 2018             |
|--|------------------|------------------|------------------|
| <b>Interest income<sup>1</sup></b>   |                  |                  |                  |
| Loans  | \$ 28,151        | \$ 31,925        | \$ 27,790        |
| Securities   |                  |                  |                  |
| Interest   | 5,432            | 7,843            | 6,685            |
| Dividends  | 1,714            | 1,548            | 1,234            |
| Deposits with banks  | 350              | 683              | 713              |
|  | <b>35,647</b>    | <b>41,999</b>    | <b>36,422</b>    |
| <b>Interest expense (Note 30)</b>  |                  |                  |                  |
| Deposits   | 7,163            | 13,675           | 10,489           |
| Securitization liabilities   | 363              | 524              | 586              |
| Subordinated notes and debentures  | 426              | 395              | 337              |
| Other (Note 4)   | 2,084            | 3,474            | 2,771            |
|  | <b>10,036</b>    | <b>18,068</b>    | <b>14,183</b>    |
| <b>Net interest income</b>   | <b>25,611</b>    | <b>23,931</b>    | <b>22,239</b>    |
| <b>Non-interest income</b>   |                  |                  |                  |
| Investment and securities services   | 5,341            | 4,872            | 4,714            |
| Credit fees  | 1,400            | 1,289            | 1,210            |
| Net securities gain (loss) (Note 7)  | 40               | 78               | 111              |
| Trading income (loss)  | 1,404            | 1,047            | 1,052            |
| Income (loss) from non-trading financial instruments at fair value through profit or loss        | 14               | 121              | 48               |
| Income (loss) from financial instruments designated at fair value through profit or loss         | 55               | 8                | (170)            |
| Service charges  | 2,593            | 2,885            | 2,716            |
| Card services  | 2,154            | 2,465            | 2,376            |
| Insurance revenue (Note 22)  | 4,565            | 4,282            | 4,045            |
| Other income (loss) (Note 12)  | 469              | 87               | 551              |
|  | <b>18,035</b>    | <b>17,134</b>    | <b>16,653</b>    |
| <b>Total revenue</b>   | <b>43,646</b>    | <b>41,065</b>    | <b>38,892</b>    |
| <b>Provision for credit losses (Note 8)</b>  | <b>7,242</b>     | <b>3,029</b>     | <b>2,480</b>     |
| <b>Insurance claims and related expenses (Note 22)</b>   | <b>2,886</b>     | <b>2,787</b>     | <b>2,444</b>     |
| <b>Non-interest expenses</b>   |                  |                  |                  |
| Salaries and employee benefits (Note 24)   | 11,891           | 11,244           | 10,377           |
| Occupancy, including depreciation  | 1,990            | 1,835            | 1,765            |
| Equipment, including depreciation  | 1,287            | 1,165            | 1,073            |
| Amortization of other intangibles  | 817              | 800              | 815              |
| Marketing and business development   | 740              | 769              | 803              |
| Restructuring charges (recovery)   | (16)             | 175              | 73               |
| Brokerage-related and sub-advisory fees  | 362              | 336              | 359              |
| Professional and advisory services   | 1,144            | 1,322            | 1,194            |
| Other  | 3,389            | 4,374            | 3,736            |
|  | <b>21,604</b>    | <b>22,020</b>    | <b>20,195</b>    |
| <b>Income before income taxes and equity in net income of an investment in TD Ameritrade</b>     | <b>11,914</b>    | <b>13,229</b>    | <b>13,773</b>    |
| <b>Provision for (recovery of) income taxes (Note 25)</b>  | <b>1,152</b>     | <b>2,735</b>     | <b>3,182</b>     |
| <b>Equity in net income of an investment in TD Ameritrade (Note 12)</b>                          | <b>1,133</b>     | <b>1,192</b>     | <b>743</b>       |
| <b>Net income</b>  | <b>11,895</b>    | <b>11,686</b>    | <b>11,334</b>    |
| <b>Preferred dividends</b>   | <b>267</b>       | <b>252</b>       | <b>214</b>       |
| <b>Net income available to common shareholders and non-controlling interests in subsidiaries</b> | <b>\$ 11,628</b> | <b>\$ 11,434</b> | <b>\$ 11,120</b> |
| Attributable to:   |                  |                  |                  |
| Common shareholders  | \$ 11,628        | \$ 11,416        | \$ 11,048        |
| Non-controlling interests in subsidiaries  | –                | 18               | 72               |
| <b>Earnings per share (Canadian dollars) (Note 26)</b>   |                  |                  |                  |
| Basic  | \$ 6.43          | \$ 6.26          | \$ 6.02          |
| Diluted  | 6.43             | 6.25             | 6.01             |
| <b>Dividends per common share (Canadian dollars)</b>   | <b>3.11</b>      | <b>2.89</b>      | <b>2.61</b>      |

<sup>1</sup> Includes \$32,524 million, for the year ended October 31, 2020 (October 31, 2019 – \$34,828 million; October 31, 2018 – \$30,639 million), which has been calculated based on the effective interest rate method (EIRM). Refer to Note 30.

The accompanying Notes are an integral part of these Consolidated Financial Statements.

# Consolidated Statement of Comprehensive Income<sup>1</sup>

(millions of Canadian dollars)

|   | <i>For the years ended October 31</i> |                  |                  |
|---|---------------------------------------|------------------|------------------|
|   | 2020                                  | 2019             | 2018             |
| <b>Net income</b>   | <b>\$ 11,895</b>                      | <b>\$ 11,686</b> | <b>\$ 11,334</b> |
| <b>Other comprehensive income (loss), net of income taxes</b>   |                                       |                  |                  |
| <b>Items that will be subsequently reclassified to net income</b>   |                                       |                  |                  |
| <b>Net change in unrealized gains (losses) on financial assets at fair value through other comprehensive income</b>                         |                                       |                  |                  |
| Change in unrealized gains (losses) on debt securities at fair value through other comprehensive income                                     | 312                                   | 110              | (261)            |
| Reclassification to earnings of net losses (gains) in respect of debt securities at fair value through other comprehensive income           | (94)                                  | (31)             | (22)             |
| Reclassification to earnings of changes in allowance for credit losses on debt securities at fair value through other comprehensive income  | 2                                     | (1)              | (1)              |
|   | <b>220</b>                            | <b>78</b>        | <b>(284)</b>     |
| <b>Net change in unrealized foreign currency translation gains (losses) on investments in foreign operations, net of hedging activities</b> |                                       |                  |                  |
| Unrealized gains (losses) on investments in foreign operations  | 855                                   | (165)            | 1,323            |
| Reclassification to earnings of net losses (gains) on investment in foreign operations (Note 12)  | (1,531)                               | –                | –                |
| Net gains (losses) on hedges of investments in foreign operations   | (291)                                 | 132              | (288)            |
| Reclassification to earnings of net losses (gains) on hedges of investments in foreign operations (Note 12)                                 | 1,531                                 | –                | –                |
|   | <b>564</b>                            | <b>(33)</b>      | <b>1,035</b>     |
| <b>Net change in gains (losses) on derivatives designated as cash flow hedges</b>   |                                       |                  |                  |
| Change in gains (losses) on derivatives designated as cash flow hedges  | 3,565                                 | 3,459            | (1,624)          |
| Reclassification to earnings of losses (gains) on cash flow hedges  | (1,230)                               | 519              | (455)            |
|   | <b>2,335</b>                          | <b>3,978</b>     | <b>(2,079)</b>   |
| <b>Items that will not be subsequently reclassified to net income</b>   |                                       |                  |                  |
| Actuarial gains (losses) on employee benefit plans  | (390)                                 | (921)            | 622              |
| Change in net unrealized gains (losses) on equity securities designated at fair value through other comprehensive income                    | (212)                                 | (95)             | 38               |
| Gains (losses) from changes in fair value due to credit risk on financial liabilities designated at fair value through profit or loss       | (51)                                  | 14               | –                |
|   | <b>(653)</b>                          | <b>(1,002)</b>   | <b>660</b>       |
| <b>Total other comprehensive income (loss), net of income taxes</b>   | <b>2,466</b>                          | <b>3,021</b>     | <b>(668)</b>     |
| <b>Total comprehensive income (loss), net of income taxes</b>   | <b>\$ 14,361</b>                      | <b>\$ 14,707</b> | <b>\$ 10,666</b> |
| Attributable to:  |                                       |                  |                  |
| Common shareholders   | \$ 14,094                             | \$ 14,437        | \$ 10,380        |
| Preferred shareholders  | 267                                   | 252              | 214              |
| Non-controlling interests in subsidiaries   | –                                     | 18               | 72               |

<sup>1</sup> The amounts are net of income tax provisions (recoveries) presented in the following table.

## Income Tax Provisions (Recoveries) in the Consolidated Statement of Comprehensive Income

(millions of Canadian dollars)

|  | <i>For the years ended October 31</i> |                 |                 |
|--|---------------------------------------|-----------------|-----------------|
|  | 2020                                  | 2019            | 2018            |
| Change in unrealized gains (losses) on debt securities at fair value through other comprehensive income                                    | \$ 78                                 | \$ 21           | \$ (139)        |
| Less: Reclassification to earnings of net losses (gains) in respect of debt securities at fair value through other comprehensive income    | 1                                     | (1)             | 13              |
| Reclassification to earnings of changes in allowance for credit losses on debt securities at fair value through other comprehensive income | 1                                     | –               | –               |
| Unrealized gains (losses) on investments in foreign operations   | –                                     | –               | –               |
| Less: Reclassification to earnings of net losses (gains) on investment in foreign operations (Note 12)                                     | –                                     | –               | –               |
| Net gains (losses) on hedges of investments in foreign operations  | (102)                                 | 48              | (104)           |
| Less: Reclassification to earnings of net losses (gains) on hedges of investments in foreign operations (Note 12)                          | (545)                                 | –               | –               |
| Change in gains (losses) on derivatives designated as cash flow hedges   | 947                                   | 1,235           | (473)           |
| Less: Reclassification to earnings of losses (gains) on cash flow hedges   | 121                                   | (157)           | 283             |
| Actuarial gains (losses) on employee benefit plans   | (140)                                 | (324)           | 243             |
| Change in net unrealized gains (losses) on equity securities designated at fair value through other comprehensive income                   | (78)                                  | (35)            | 20              |
| Gains (losses) from changes in fair value due to credit risk on financial liabilities designated at fair value through profit or loss      | (18)                                  | 4               | –               |
| <b>Total income taxes</b>  | <b>\$ 1,111</b>                       | <b>\$ 1,107</b> | <b>\$ (749)</b> |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

# Consolidated Statement of Changes in Equity

(millions of Canadian dollars)

For the years ended October 31

|  | 2020             | 2019             | 2018             |
|--|------------------|------------------|------------------|
| <b>Common shares (Note 21)</b>   |                  |                  |                  |
| Balance at beginning of year   | \$ 21,713        | \$ 21,221        | \$ 20,931        |
| Proceeds from shares issued on exercise of stock options   | 79               | 124              | 152              |
| Shares issued as a result of dividend reinvestment plan  | 838              | 357              | 366              |
| Shares issued in connection with acquisitions (Notes 13)   | –                | 366              | –                |
| Purchase of shares for cancellation and other  | (143)            | (355)            | (228)            |
| Balance at end of year   | 22,487           | 21,713           | 21,221           |
| <b>Preferred shares (Note 21)</b>  |                  |                  |                  |
| Balance at beginning of year   | 5,800            | 5,000            | 4,750            |
| Issue of shares  | –                | 800              | 750              |
| Redemption of shares   | (150)            | –                | (500)            |
| Balance at end of year   | 5,650            | 5,800            | 5,000            |
| <b>Treasury shares – common (Note 21)</b>  |                  |                  |                  |
| Balance at beginning of year   | (41)             | (144)            | (176)            |
| Purchase of shares   | (8,752)          | (9,782)          | (8,295)          |
| Sale of shares   | 8,756            | 9,885            | 8,327            |
| Balance at end of year   | (37)             | (41)             | (144)            |
| <b>Treasury shares – preferred (Note 21)</b>   |                  |                  |                  |
| Balance at beginning of year   | (6)              | (7)              | (7)              |
| Purchase of shares   | (122)            | (151)            | (129)            |
| Sale of shares   | 124              | 152              | 129              |
| Balance at end of year   | (4)              | (6)              | (7)              |
| <b>Contributed surplus</b>   |                  |                  |                  |
| Balance at beginning of year   | 157              | 193              | 214              |
| Net premium (discount) on sale of treasury shares  | (31)             | (22)             | (2)              |
| Issuance of stock options, net of options exercised (Note 23)  | –                | (8)              | (12)             |
| Other  | (5)              | (6)              | (7)              |
| Balance at end of year   | 121              | 157              | 193              |
| <b>Retained earnings</b>   |                  |                  |                  |
| Balance at beginning of year   | 49,497           | 46,145           | 40,489           |
| Impact on adoption of IFRS 16, <i>Leases</i> (IFRS 16) (Note 4)  | (553)            | n/a <sup>1</sup> | n/a              |
| Impact on adoption of IFRS 15, <i>Revenue from Contracts with Customers</i> (IFRS 15)  | n/a              | (41)             | n/a              |
| Impact on adoption of IFRS 9, <i>Financial Instruments</i> (IFRS 9)  | n/a              | n/a              | 53               |
| Net income attributable to shareholders  | 11,895           | 11,668           | 11,262           |
| Common dividends   | (5,614)          | (5,262)          | (4,786)          |
| Preferred dividends  | (267)            | (252)            | (214)            |
| Share issue expenses and other   | –                | (9)              | (10)             |
| Net premium on repurchase of common shares, redemption of preferred shares, and other  | (710)            | (1,880)          | (1,273)          |
| Actuarial gains (losses) on employee benefit plans   | (390)            | (921)            | 622              |
| Realized gains (losses) on equity securities designated at fair value through other comprehensive income                                     | (13)             | 49               | 2                |
| Balance at end of year   | 53,845           | 49,497           | 46,145           |
| <b>Accumulated other comprehensive income (loss)</b>   |                  |                  |                  |
| <i>Net unrealized gain (loss) on debt securities at fair value through other comprehensive income:</i>                                       |                  |                  |                  |
| Balance at beginning of year   | 323              | 245              | 510              |
| Impact on adoption of IFRS 9   | n/a              | n/a              | 19               |
| Other comprehensive income (loss)  | 218              | 79               | (283)            |
| Allowance for credit losses  | 2                | (1)              | (1)              |
| Balance at end of year   | 543              | 323              | 245              |
| <i>Net unrealized gain (loss) on equity securities designated at fair value through other comprehensive income:</i>                          |                  |                  |                  |
| Balance at beginning of year   | (40)             | 55               | 113              |
| Impact on adoption of IFRS 9   | n/a              | n/a              | (96)             |
| Other comprehensive income (loss)  | (225)            | (46)             | 40               |
| Reclassification of loss (gain) to retained earnings   | 13               | (49)             | (2)              |
| Balance at end of year   | (252)            | (40)             | 55               |
| <i>Gain (losses) from changes in fair value due to credit risk on financial liabilities designated at fair value through profit or loss:</i> |                  |                  |                  |
| Balance at beginning of year   | 14               | –                | –                |
| Other comprehensive income (loss)  | (51)             | 14               | –                |
| Balance at end of year   | (37)             | 14               | –                |
| <i>Net unrealized foreign currency translation gain (loss) on investments in foreign operations, net of hedging activities:</i>              |                  |                  |                  |
| Balance at beginning of year   | 8,793            | 8,826            | 7,791            |
| Other comprehensive income (loss)  | 564              | (33)             | 1,035            |
| Balance at end of year   | 9,357            | 8,793            | 8,826            |
| <i>Net gain (loss) on derivatives designated as cash flow hedges:</i>  |                  |                  |                  |
| Balance at beginning of year   | 1,491            | (2,487)          | (408)            |
| Other comprehensive income (loss)  | 2,335            | 3,978            | (2,079)          |
| Balance at end of year   | 3,826            | 1,491            | (2,487)          |
| <b>Total accumulated other comprehensive income</b>  | <b>13,437</b>    | <b>10,581</b>    | <b>6,639</b>     |
| <b>Total shareholders' equity</b>  | <b>95,499</b>    | <b>87,701</b>    | <b>79,047</b>    |
| <b>Non-controlling interests in subsidiaries</b>   |                  |                  |                  |
| Balance at beginning of year   | –                | 993              | 983              |
| Net income attributable to non-controlling interests in subsidiaries   | –                | 18               | 72               |
| Redemption of non-controlling interests in subsidiaries  | –                | (1,000)          | –                |
| Other  | –                | (11)             | (62)             |
| Balance at end of year   | –                | –                | 993              |
| <b>Total equity</b>  | <b>\$ 95,499</b> | <b>\$ 87,701</b> | <b>\$ 80,040</b> |

<sup>1</sup> Not applicable.

The accompanying Notes are an integral part of these Consolidated Financial Statements.

# Consolidated Statement of Cash Flows

(millions of Canadian dollars)

|  | For the years ended October 31 |                 |                 |
|--|--------------------------------|-----------------|-----------------|
|  | 2020                           | 2019            | 2018            |
| <b>Cash flows from (used in) operating activities</b>  |                                |                 |                 |
| Net income before income taxes, including equity in net income of an investment in TD Ameritrade | \$ 13,047                      | \$ 14,421       | \$ 14,516       |
| Adjustments to determine net cash flows from (used in) operating activities                      |                                |                 |                 |
| Provision for credit losses (Note 8)   | 7,242                          | 3,029           | 2,480           |
| Depreciation (Note 15)   | 1,324                          | 605             | 576             |
| Amortization of other intangibles  | 817                            | 800             | 815             |
| Net securities losses (gains) (Note 7)   | (40)                           | (78)            | (111)           |
| Equity in net income of an investment in TD Ameritrade (Note 12)                                 | (1,133)                        | (1,192)         | (743)           |
| Net gain on sale of the investment in TD Ameritrade (Note 12)                                    | (1,491)                        | –               | –               |
| Deferred taxes (Note 25)   | (1,065)                        | (33)            | 385             |
| Changes in operating assets and liabilities  |                                |                 |                 |
| Interest receivable and payable (Notes 16, 18)   | (108)                          | (26)            | (104)           |
| Securities sold under repurchase agreements  | 63,020                         | 32,467          | 4,798           |
| Securities purchased under reverse repurchase agreements   | (3,227)                        | (38,556)        | 7,050           |
| Securities sold short  | 5,343                          | (9,822)         | 3,996           |
| Trading loans and securities   | (2,318)                        | (18,103)        | (24,065)        |
| Loans net of securitization and sales  | (39,641)                       | (41,693)        | (45,620)        |
| Deposits   | 240,648                        | (52,281)        | 53,379          |
| Derivatives  | (2,196)                        | 9,883           | (3,745)         |
| Non-trading financial assets at fair value through profit or loss                                | (2,045)                        | (2,397)         | 5,257           |
| Financial assets and liabilities designated at fair value through profit or loss                 | (46,165)                       | 104,693         | (460)           |
| Securitization liabilities   | 2,342                          | (157)           | (1,532)         |
| Current taxes  | 280                            | (771)           | (780)           |
| Brokers, dealers, and clients amounts receivable and payable                                     | (1,979)                        | 1,726           | (1,435)         |
| Other  | (869)                          | (2,244)         | (8,964)         |
| Net cash from (used in) operating activities   | 231,786                        | 271             | 5,693           |
| <b>Cash flows from (used in) financing activities</b>  |                                |                 |                 |
| Issuance of subordinated notes and debentures (Note 19)  | 3,000                          | 1,749           | 1,750           |
| Redemption or repurchase of subordinated notes and debentures (Note 19)                          | (2,530)                        | 24              | (2,468)         |
| Common shares issued (Note 21)   | 68                             | 105             | 128             |
| Preferred shares issued (Note 21)  | –                              | 791             | 740             |
| Repurchase of common shares (Note 21)  | (847)                          | (2,235)         | (1,501)         |
| Redemption of preferred shares (Note 21)   | (156)                          | –               | (500)           |
| Redemption of non-controlling interests in subsidiaries (Note 21)                                | –                              | (1,000)         | –               |
| Sale of treasury shares (Note 21)  | 8,849                          | 10,015          | 8,454           |
| Purchase of treasury shares (Note 21)  | (8,874)                        | (9,933)         | (8,424)         |
| Dividends paid   | (5,043)                        | (5,157)         | (4,634)         |
| Distributions to non-controlling interests in subsidiaries                                       | –                              | (11)            | (72)            |
| Repayment of lease liabilities <sup>1</sup>  | (596)                          | n/a             | n/a             |
| Net cash from (used in) financing activities   | (6,129)                        | (5,652)         | (6,527)         |
| <b>Cash flows from (used in) investing activities</b>  |                                |                 |                 |
| Interest-bearing deposits with banks   | (138,566)                      | 5,137           | 20,465          |
| Activities in financial assets at fair value through other comprehensive income (Note 7)         |                                |                 |                 |
| Purchases  | (50,569)                       | (24,898)        | (20,269)        |
| Proceeds from maturities   | 49,684                         | 37,835          | 30,101          |
| Proceeds from sales  | 11,005                         | 10,158          | 2,731           |
| Activities in debt securities at amortized cost (Note 7)   |                                |                 |                 |
| Purchases  | (146,703)                      | (51,202)        | (51,663)        |
| Proceeds from maturities   | 51,400                         | 28,392          | 20,101          |
| Proceeds from sales  | 1,391                          | 1,418           | 670             |
| Net purchases of land, buildings, equipment, and other depreciable assets                        | (1,757)                        | (794)           | (587)           |
| Net cash acquired from (paid for) divestitures and acquisitions (Note 13)                        | –                              | (540)           | –               |
| Net cash from (used in) investing activities   | (224,115)                      | 5,506           | 1,549           |
| Effect of exchange rate changes on cash and due from banks                                       | 40                             | 3               | 49              |
| <b>Net increase (decrease) in cash and due from banks</b>  | <b>1,582</b>                   | <b>128</b>      | <b>764</b>      |
| Cash and due from banks at beginning of year   | 4,863                          | 4,735           | 3,971           |
| <b>Cash and due from banks at end of year</b>  | <b>\$ 6,445</b>                | <b>\$ 4,863</b> | <b>\$ 4,735</b> |
| <b>Supplementary disclosure of cash flows from operating activities</b>                          |                                |                 |                 |
| Amount of income taxes paid (refunded) during the year   | \$ 2,285                       | \$ 3,589        | \$ 3,535        |
| Amount of interest paid during the year  | 10,287                         | 17,958          | 13,888          |
| Amount of interest received during the year  | 34,076                         | 40,315          | 34,789          |
| Amount of dividends received during the year   | 1,675                          | 1,584           | 1,202           |

<sup>1</sup> Prior to the adoption of IFRS 16, payments on finance lease liabilities were included in "Net cash from (used in) operating activities".

The accompanying Notes are an integral part of these Consolidated Financial Statements.



# Notes to Consolidated Financial Statements

## NOTE 1 NATURE OF OPERATIONS

### CORPORATE INFORMATION

The Toronto-Dominion Bank is a bank chartered under the *Bank Act*. The shareholders of a bank are not, as shareholders, liable for any liability, act, or default of the bank except as otherwise provided under the *Bank Act*. The Toronto-Dominion Bank and its subsidiaries are collectively known as TD Bank Group (“TD” or the “Bank”). The Bank was formed through the amalgamation on February 1, 1955, of The Bank of Toronto (chartered in 1855) and The Dominion Bank (chartered in 1869). The Bank is incorporated and domiciled in Canada with its registered and principal business offices located at 66 Wellington Street West, Toronto, Ontario. TD serves customers in three business segments operating in a number of locations in key financial centres around the globe: Canadian Retail, U.S. Retail, and Wholesale Banking.

### BASIS OF PREPARATION

The accompanying Consolidated Financial Statements and accounting principles followed by the Bank have been prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB), including the accounting requirements of the Office of the Superintendent of Financial Institutions Canada (OSFI). The Consolidated Financial Statements are presented in Canadian dollars, unless otherwise indicated.

These Consolidated Financial Statements were prepared using the accounting policies as described in Notes 2 and 4. Certain comparative amounts have been revised to conform with the presentation adopted in the current period.

The preparation of the Consolidated Financial Statements requires that management make estimates, assumptions, and judgments regarding the reported amount of assets, liabilities, revenue and expenses, and disclosure of contingent assets and liabilities, as further described in Note 3. Accordingly, actual results may differ from estimated amounts as future confirming events occur.

The accompanying Consolidated Financial Statements of the Bank were approved and authorized for issue by the Bank’s Board of Directors, in accordance with a recommendation of the Audit Committee, on December 2, 2020.

Certain disclosures are included in the shaded sections of the “Managing Risk” section of the accompanying 2020 Management’s Discussion and Analysis (MD&A), as permitted by IFRS, and form an integral part of the Consolidated Financial Statements.

## NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### BASIS OF CONSOLIDATION

The Consolidated Financial Statements include the assets, liabilities, results of operations, and cash flows of the Bank and its subsidiaries including certain structured entities which it controls.

The Bank’s Consolidated Financial Statements have been prepared using uniform accounting policies for like transactions and events in similar circumstances. All intercompany transactions, balances, and unrealized gains and losses on transactions are eliminated on consolidation.

#### **Subsidiaries**

Subsidiaries are corporations or other legal entities controlled by the Bank, generally through directly holding more than half of the voting power of the entity. Control of subsidiaries is determined based on the power exercisable through ownership of voting rights and is generally aligned with the risks and/or returns (collectively referred to as “variable returns”) absorbed from subsidiaries through those voting rights. As a result, the Bank controls and consolidates subsidiaries when it holds the majority of the voting rights of the subsidiary, unless there is evidence that another investor has control over the subsidiary. The existence and effect of potential voting rights that are currently exercisable or convertible are considered in assessing whether the Bank controls an entity. Subsidiaries are consolidated from the date the Bank obtains control and continue to be consolidated until the date when control ceases to exist.

The Bank may consolidate certain subsidiaries where it owns 50% or less of the voting rights. Most of those subsidiaries are structured entities as described in the following section.

#### **Structured Entities**

Structured entities are entities that are created to accomplish a narrow and well-defined objective. Structured entities may take the form of a corporation, trust, partnership, or unincorporated entity. They are often created with legal arrangements that impose limits on the decision-making powers of their governing board, trustee, or management over the operations of the entity. Typically, structured entities may not be controlled directly through holding more than half of the voting power of the entity as the ownership of voting rights may not be aligned with the variable returns absorbed from the entity. As a result, structured entities

are consolidated when the substance of the relationship between the Bank and the structured entity indicates that the entity is controlled by the Bank. When assessing whether the Bank has to consolidate a structured entity, the Bank evaluates three primary criteria in order to conclude whether, in substance:

- The Bank has the power to direct the activities of the structured entity that have the most significant impact on the entity’s risks and/or returns;
- The Bank is exposed to significant variable returns arising from the entity; and
- The Bank has the ability to use its power to affect the risks and/or returns to which it is exposed.

Consolidation conclusions are reassessed at the end of each financial reporting period. The Bank’s policy is to consider the impact on consolidation of all significant changes in circumstances, focusing on the following:

- Substantive changes in ownership, such as the purchase or disposal of more than an insignificant additional interest in an entity;
- Changes in contractual or governance arrangements of an entity;
- Additional activities undertaken, such as providing a liquidity facility beyond the original terms or entering into a transaction not originally contemplated; or
- Changes in the financing structure of an entity.

#### **Investments in Associates and Joint Ventures**

Entities over which the Bank has significant influence are associates and entities over which the Bank has joint control are joint ventures. Significant influence is the power to participate in the financial and operating policy decisions of an investee, but is not control or joint control over these entities. Significant influence is presumed to exist where the Bank holds between 20% and 50% of the voting rights of an entity. Significant influence may also exist where the Bank holds less than 20% of the voting rights and has influence over financial and operating policy-making processes, through board representation and significant commercial arrangements. Associates and joint ventures are accounted for using the equity method of accounting. Investments in associates and joint

ventures are carried on the Consolidated Balance Sheet initially at cost and increased or decreased to recognize the Bank's share of the profit or loss of the associate or joint venture, capital transactions, including the receipt of any dividends, and write-downs to reflect any impairment in the value of such entities. These increases or decreases, together with any gains and losses realized on disposition, are reported on the Consolidated Statement of Income. The carrying amount of the investments also includes the Bank's share of the investee's other comprehensive income or loss, which is reported in the relevant section of the Consolidated Statement of Comprehensive Income.

At each balance sheet date, the Bank assesses whether there is any objective evidence that the investment in an associate or joint venture is impaired. The Bank calculates the amount of impairment as the difference between the higher of fair value or value-in-use and its carrying value.

#### **Non-controlling Interests**

When the Bank does not own all of the equity of a consolidated entity, the minority shareholders' interest is presented on the Consolidated Balance Sheet as Non-controlling interests in subsidiaries within total equity, separate from the equity of the Bank's shareholders' equity. The income attributable to the minority interest holders, net of tax, is presented as a separate line item on the Consolidated Statement of Income.

#### **CASH AND DUE FROM BANKS**

Cash and due from banks consist of cash and amounts due from banks which are issued by investment grade financial institutions. These amounts are due on demand or have an original maturity of three months or less.

#### **REVENUE RECOGNITION**

Revenue is recognized at an amount that reflects the consideration the Bank expects to be entitled to in exchange for transferring services to a customer, excluding amounts collected on behalf of third parties. The Bank recognizes revenue when it transfers control of a good or a service to a customer at a point in time or over time. The determination of when performance obligations are satisfied requires the use of judgment. Refer to Note 3 for further details.

The Bank identifies contracts with customers subject to IFRS 15, which create enforceable rights and obligations. The Bank determines the performance obligations based on distinct services promised to the customers in the contracts. The Bank's contracts generally have a term of one year or less, consist of a single performance obligation, and the performance obligations generally reflect services.

For each contract, the Bank determines the transaction price, which includes estimating variable consideration and assessing whether the price is constrained. Variable consideration is included in the transaction price to the extent that it is highly probable that a significant reversal of the amount will not occur when the uncertainty associated with the amount of variable consideration is subsequently resolved. As such, the estimate of the variable consideration is constrained until the end of the invoicing period. The uncertainty is generally resolved at the end of the reporting period and as such, no significant judgment is required when recognizing variable consideration in revenues.

The Bank's receipt of payment from customers generally occurs subsequent to the satisfaction of performance obligations or a short time thereafter. As such, the Bank has not recognized any material contract assets (unbilled receivables) or contract liabilities (deferred revenues) and there is no significant financing component associated with the consideration due to the Bank.

When another party is involved in the transfer of services to a customer, an assessment is made to evaluate whether the Bank is the principal such that revenues are reported on a gross basis or the agent such that revenues are reported on a net basis. The Bank is the principal when it controls the services in the contract promised to the customer before they are transferred. Control is demonstrated by the Bank being primarily responsible for fulfilling the transfer of the services to the customer, having discretion in establishing pricing of the services, or both.

Interest from interest-bearing assets and liabilities not measured at fair value through profit or loss is recognized as net interest income using the effective interest rate (EIR). EIR is the rate that discounts expected future cash flows for the expected life of the financial instrument to its carrying value. The calculation takes into account the contractual interest rate, along with any fees or incremental costs that are directly attributable to the instrument and all other premiums or discounts.

#### **Investment and securities services**

Investment and securities services income include asset management fees, administration and commission fees, and investment banking fees. The Bank recognizes asset management and administration fees based on time elapsed, which depicts the rendering of investment management and related services over time. The fees are primarily calculated based on average daily or point in time assets under management (AUM) or assets under administration (AUA) depending on the investment mandate.

Commission fees include sales, trailer and brokerage commissions. Sales and brokerage commissions are generally recognized at a point in time when the transaction is executed. Trailer commissions are recognized over time and are generally calculated based on the average daily net asset value of the fund during the period.

Investment banking fees include advisory fees and underwriting fees and are generally recognized at a point in time upon successful completion of the engagement.

#### **Credit fees**

Credit fees include liquidity fees, restructuring fees, letter of credit fees, and loan syndication fees. Liquidity, restructuring, and letter of credit fees are recognized in income over the period in which the service is provided. Loan syndication fees are generally recognized at a point in time upon completion of the financing placement.

#### **Service charges**

Service charges income is earned on personal and commercial deposit accounts and consists of account fees and transaction-based service charges. Account fees relate to account maintenance activities and are recognized in income over the period in which the service is provided. Transaction-based service charges are recognized as earned at a point in time when the transaction is complete.

#### **Card services**

Card services income includes interchange income as well as card fees such as annual and transactional fees. Interchange income is recognized at a point in time when the transaction is authorized and funded. Card fees are recognized as earned at the transaction date with the exception of annual fees, which are recognized over a twelve-month period.

#### **IFRS 9 FINANCIAL INSTRUMENTS**

The Bank applies IFRS 9, *Financial Instruments* (IFRS 9), which includes requirements on: (1) Classification and measurement of financial assets and liabilities; (2) Impairment of financial assets; and (3) General hedge accounting. Accounting for macro hedging has been decoupled from IFRS 9. The Bank has an accounting policy choice to apply the hedge accounting requirements of IFRS 9 or IAS 39, *Financial Instruments: Recognition and Measurement* (IAS 39). The Bank has made the decision to continue applying the IAS 39 hedge accounting requirements and complies with the revised annual hedge accounting disclosures as required by the related amendments to IFRS 7, *Financial Instruments: Disclosures* (IFRS 7).

Various interest rates and other indices that are deemed to be "benchmarks" (including Interbank Offered Rate (IBOR) benchmarks) have been, and continue to be, the subject of international regulatory guidance and proposals for reform. Following the announcement by the U.K. Financial Conduct Authority (FCA) on July 27, 2017 indicating that the FCA would no longer compel banks to submit rates for the calculation of London Interbank Offered Rate (LIBOR) post December 31, 2021, efforts to transition away from IBORs to alternative reference rates (ARRs) have

been continuing in various jurisdictions. These developments, and the related uncertainty over the potential variance in the timing and manner of implementation in each jurisdiction, introduce risks that may have adverse consequences on the Bank, its clients and the financial services industry. Moreover, the replacement of the IBORs or other benchmark rates could result in market dislocation and have other adverse consequences for market participants.

The Bank has adopted *Interest Rate Benchmark Reform, Amendments to IFRS 9, IAS 39 and IFRS 7* (Interest Rate Benchmark Reform Phase 1), including the applicable amendments to IFRS 7 relating to hedge accounting in the fourth quarter of 2019. Under these amendments, it is assumed that the hedged interest rate benchmark is not altered and thus hedge accounting continues through to the date of replacement of the existing interest rate benchmark with its ARR. The Bank is not required to discontinue hedge accounting if the actual results of the hedge do not meet the effectiveness requirements as a result of interest rate benchmark reform. Refer to Note 11 for disclosures related to the Bank's hedges impacted by interest rate benchmark reform.

Refer to Note 4 for details of *Interest Rate Benchmark Reform – Phase 2, Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16* (Interest Rate Benchmark Reform Phase 2), issued on August 27, 2020 and not yet adopted by the Bank.

### Classification and Measurement of Financial Assets

The Bank classifies its financial assets into the following categories:

- Amortized cost;
- Fair value through other comprehensive income (FVOCI);
- Held-for-trading;
- Non-trading fair value through profit or loss (FVTPL); and
- Designated at FVTPL.

The Bank recognizes financial assets on a settlement date basis, except for derivatives and securities, which are recognized on a trade date basis.

### Debt Instruments

The classification and measurement for debt instruments is based on the Bank's business models for managing its financial assets and whether the contractual cash flows represent solely payments of principal and interest (SPPI). Refer to Note 3 for judgment with respect to the determination of the Bank's business models and whether contractual cashflows represent SPPI.

The Bank has determined its business models as follows:

- Held-to-collect: the objective is to collect contractual cash flows;
- Held-to-collect-and-sell: the objective is both to collect contractual cash flows and sell the financial assets; and
- Held-for-sale and other business models: the objective is neither of the above.

The Bank performs the SPPI test for financial assets held within the held-to-collect and held-to-collect-and-sell business models. If these financial assets have contractual cash flows which are inconsistent with a basic lending arrangement, they are classified as non-trading financial assets measured at FVTPL. In a basic lending arrangement, interest includes only consideration for time value of money, credit risk, other basic lending risks, and a reasonable profit margin.

### Debt Securities and Loans Measured at Amortized Cost

Debt securities and loans held within a held-to-collect business model where their contractual cash flows pass the SPPI test are measured at amortized cost. The carrying amount of these financial assets is adjusted by an allowance for credit losses recognized and measured as described in the *Impairment – Expected Credit Loss Model* section of this Note, as well as any write-offs and unearned income which includes prepaid interest, loan origination fees and costs, commitment fees, loan syndication fees, and unamortized discounts or premiums. Interest income is recognized using EIRM. Loan origination fees and costs are considered to be

adjustments to the loan yield and are recognized in interest income over the term of the loan. Commitment fees are recognized in credit fees over the commitment period when it is unlikely that the commitment will be called upon; otherwise, they are recognized in interest income over the term of the resulting loan. Loan syndication fees are recognized in credit fees upon completion of the financing placement unless the yield on any loan retained by the Bank is less than that of other comparable lenders involved in the financing syndicate. In such cases, an appropriate portion of the fee is recognized as a yield adjustment in interest income over the term of the loan.

### Debt Securities and Loans Measured at Fair Value through Other Comprehensive Income

Debt securities and loans held within a held-to-collect-and-sell business model where their contractual cash flows pass the SPPI test are measured at FVOCI. Fair value changes are recognized in other comprehensive income, except for impairment gains or losses, interest income and foreign exchange gains and losses on the instrument's amortized cost, which are recognized in the Consolidated Statement of Income. The expected credit loss (ECL) allowance is recognized and measured as described in the *Impairment – Expected Credit Loss Model* section of this Note. When the financial asset is derecognized, the cumulative gain or loss previously recognized in other comprehensive income is reclassified from equity to income and recognized in net securities gain (loss). Interest income from these financial assets is included in interest income using EIRM.

### Financial Assets Held-for-Trading

The held-for-sale business model includes financial assets held within a trading portfolio, which have been originated, acquired, or incurred principally for the purpose of selling in the near term, or if they form part of a portfolio of identified financial instruments that are managed together and for which there is evidence of short-term profit-taking. Financial assets held within this business model consist of trading securities, trading loans, as well as certain debt securities and financing-type physical commodities that are recorded as securities purchased under reverse repurchase agreements on the Consolidated Balance Sheet.

Trading portfolio assets are accounted for at fair value, with changes in fair value as well as any gains or losses realized on disposal recognized in trading income (loss). Transaction costs are expensed as incurred. Dividends are recognized on the ex-dividend date and interest is recognized on an accrual basis. Both dividends and interest are included in interest income.

### Non-Trading Financial Assets Measured at Fair Value through Profit or Loss

Non-trading financial assets measured at FVTPL include financial assets held within the held-for-sale and other business models, for example debt securities and loans managed on a fair value basis. Financial assets held within the held-to-collect or held-to-collect-and-sell business models that do not pass the SPPI test are also classified as non-trading financial assets measured at FVTPL. Changes in fair value as well as any gains or losses realized on disposal are recognized in income (loss) from non-trading financial instruments at FVTPL. Interest income from debt instruments is included in interest income on an accrual basis.

### Financial Assets Designated at Fair Value through Profit or Loss

Debt instruments in a held-to-collect or held-to-collect-and-sell business model can be designated at initial recognition as measured at FVTPL, provided the designation can eliminate or significantly reduce an accounting mismatch that would otherwise arise from measuring these financial assets on a different basis. The FVTPL designation is available only for those financial instruments for which a reliable estimate of fair value can be obtained. Once financial assets are designated at FVTPL, the designation is irrevocable. Changes in fair value as well as any gains or losses realized on disposal are recognized in income (loss) from financial instruments designated at FVTPL. Interest income from these financial assets is included in interest income on an accrual basis.

### *Customers' Liability under Acceptances*

Acceptances represent a form of negotiable short-term debt issued by customers, which the Bank guarantees for a fee. Revenue is recognized on an accrual basis. The potential obligation of the Bank is reported as a liability under Acceptances on the Consolidated Balance Sheet. The Bank's recourse against the customer in the event of a call on any of these commitments is reported as an asset of the same amount.

### **Equity Instruments**

Equity investments are required to be measured at FVTPL, except where the Bank has elected at initial recognition to irrevocably designate an equity investment, held for purposes other than trading, at FVOCI. If such an election is made, the fair value changes, including any associated foreign exchange gains or losses, are recognized in other comprehensive income and are not subsequently reclassified to net income, including upon disposal. Realized gains and losses are transferred directly to retained earnings upon disposal. Consequently, there is no review required for impairment. Dividends will normally be recognized in interest income unless the dividends represent a recovery of part of the cost of the investment. Gains and losses on trading and non-trading equity investments measured at FVTPL are included in trading income (loss) and income (loss) from non-trading financial instruments at FVTPL, respectively.

### **Classification and Measurement for Financial Liabilities**

The Bank classifies its financial liabilities into the following categories:

- Held-for-trading;
- Designated at FVTPL; and
- Other liabilities.

### **Financial Liabilities Held-for-Trading**

Financial liabilities are held within a trading portfolio if they have been incurred principally for the purpose of repurchasing in the near term, or form part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Financial liabilities held-for-trading are primarily trading deposits, securitization liabilities at fair value, obligations related to securities sold short and certain obligations related to securities sold under repurchase agreements.

Trading portfolio liabilities are accounted for at fair value, with changes in fair value as well as any gains or losses realized on disposal recognized in trading income (loss). Transaction costs are expensed as incurred. Interest is recognized on an accrual basis and included in interest expense.

### **Financial Liabilities Designated at Fair Value through Profit or Loss**

Certain financial liabilities may be designated at FVTPL at initial recognition. To be designated at FVTPL, financial liabilities must meet one of the following criteria: (1) the designation eliminates or significantly reduces a measurement or recognition inconsistency; (2) the financial liabilities or a group of financial assets and financial liabilities are managed, and its performance is evaluated, on a fair value basis in accordance with a documented risk management or investment strategy; or (3) the instrument contains one or more embedded derivatives unless a) the embedded derivative does not significantly modify the cash flows that otherwise would be required by the contract, or b) it is clear with little or no analysis that separation of the embedded derivative from the financial instrument is prohibited. In addition, the FVTPL designation is available only for those financial instruments for which a reliable estimate of fair value can be obtained. Once financial liabilities are designated at FVTPL, the designation is irrevocable.

Financial liabilities designated at FVTPL are carried at fair value on the Consolidated Balance Sheet, with changes in fair value as well as any gains or losses realized on disposal recognized in income (loss) from financial instruments designated at FVTPL, except for the amount of change in fair value attributable to changes in the Bank's own credit risk, which is presented in other comprehensive income. Amounts recognized in other comprehensive income are not subsequently reclassified to net income upon derecognition of the financial liability; instead, they are transferred directly to retained earnings.

Changes in fair value attributable to changes in the Bank's own credit risk are measured as the difference between: (i) the period-over-period change in the present value of the expected cash flows using an all-in discount curve reflecting both the interest rate benchmark curve and the Bank's own credit risk; and (ii) the period-over-period change in the present value of the same expected cash flows using a discount curve based solely on the interest rate benchmark curve.

Certain deposits are designated at FVTPL. For loan commitments and financial guarantee contracts that are designated at FVTPL, the full change in fair value of the liability is recognized in income (loss) from financial instruments designated at FVTPL.

Interest is recognized on an accrual basis in interest expense.

### **Other Financial Liabilities**

#### *Deposits*

Deposits, other than deposits included in a trading portfolio and deposits designated at FVTPL, are accounted for at amortized cost. Accrued interest on deposits is included in Other liabilities on the Consolidated Balance Sheet. Interest, including capitalized transaction costs, is recognized on an accrual basis using EIRM as Interest expense on the Consolidated Statement of Income.

#### *Subordinated Notes and Debentures*

Subordinated notes and debentures are accounted for at amortized cost. Accrued interest on subordinated notes and debentures is included in Other liabilities on the Consolidated Balance Sheet. Interest, including capitalized transaction costs, is recognized on an accrual basis using EIRM as Interest expense on the Consolidated Statement of Income.

### **Reclassification of Financial Assets and Liabilities**

Financial assets and financial liabilities are not reclassified subsequent to their initial recognition, except for financial assets for which the Bank changes its business model for managing financial assets. Such reclassifications of financial assets are expected to be rare in practice.

### **Impairment – Expected Credit Loss Model**

The ECL model applies to financial assets, including loans and debt securities measured at amortized cost, loans and debt securities measured at FVOCI, loan commitments, and financial guarantees that are not measured at FVTPL.

The ECL model consists of three stages: Stage 1 – twelve-month ECLs for performing financial assets, Stage 2 – Lifetime ECLs for financial assets that have experienced a significant increase in credit risk since initial recognition, and Stage 3 – Lifetime ECLs for financial assets that are credit-impaired. ECLs are the difference between all the contractual cash flows that are due to the Bank in accordance with the contract and all the cash flows the Bank expects to receive, discounted at the original EIR. If a significant increase in credit risk has occurred since initial recognition, impairment is measured as lifetime ECLs. Otherwise, impairment is measured as twelve-month ECLs which represent the portion of lifetime ECLs that are expected to occur based on default events that are possible within twelve months after the reporting date. If credit quality improves in a subsequent period such that the increase in credit risk since initial recognition is no longer considered significant, the loss allowance reverts to being measured based on twelve-month ECLs.

### **Significant Increase in Credit Risk**

For retail exposures, significant increase in credit risk is assessed based on changes in the twelve-month probability of default (PD) since initial recognition, using a combination of individual and collective information that incorporates borrower and account specific attributes and relevant forward-looking macroeconomic variables.

For non-retail exposures, significant increase in credit risk is assessed based on changes in the internal risk rating (borrower risk ratings (BRR)) since initial recognition. Refer to the shaded areas of the "Managing Risk" section of the 2020 MD&A for further details on the Bank's 21-point BRR scale to risk levels.

The Bank defines default as delinquency of 90 days or more for most retail products and BRR 9 for non-retail exposures. Exposures are considered credit-impaired and migrate to Stage 3 when the definition of default is met or when there is objective evidence that there has been a deterioration of credit quality to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest.

When assessing whether there has been a significant increase in credit risk since initial recognition of a financial asset, the Bank considers all reasonable and supportable information that is available without undue cost or effort about past events, current conditions, and forecast of future economic conditions. Refer to Note 3 for additional details.

#### **Measurement of Expected Credit Losses**

ECLs are measured as the probability-weighted present value of expected cash shortfalls over the remaining expected life of the financial instrument and consider reasonable and supportable information about past events, current conditions, and forecasts of future events and economic conditions that impact the Bank's credit risk assessment. Expected life is the maximum contractual period the Bank is exposed to credit risk, including extension options for which the borrower has unilateral right to exercise. For certain financial instruments that include both a loan and an undrawn commitment, and the Bank's contractual ability to demand repayment and cancel the undrawn commitment does not limit the Bank's exposure to credit losses to the contractual notice period, ECLs are measured over the period the Bank is exposed to credit risk. For example, ECLs for credit cards are measured over the borrowers' expected behavioural life, incorporating survivorship assumptions and borrower-specific attributes.

The Bank leverages its Advanced Internal Ratings-Based (AIRB) models used for regulatory capital purposes and incorporates adjustments where appropriate to calculate ECLs.

#### **Forward-Looking Information and Expert Credit Judgment**

Forward-looking information is considered when determining significant increase in credit risk and measuring ECLs. Forward-looking macroeconomic factors are incorporated in the risk parameters as relevant.

Qualitative factors that are not already considered in the modelling are incorporated by exercising expert credit judgment in determining the final ECLs. Refer to Note 3 for additional details.

#### **Modified Loans**

In cases where a borrower experiences financial difficulties, the Bank may grant certain concessionary modifications to the terms and conditions of a loan. Modifications may include payment deferrals, extension of amortization periods, rate reductions, principal forgiveness, debt consolidation, forbearance and other modifications intended to minimize the economic loss and to avoid foreclosure or repossession of collateral. The Bank has policies in place to determine the appropriate remediation strategy based on the individual borrower.

If the Bank determines that a modification results in expiry of cash flows, the original asset is derecognized while a new asset is recognized based on the new contractual terms. Significant increase in credit risk is assessed relative to the risk of default on the date of modification.

If the Bank determines that a modification does not result in derecognition, significant increase in credit risk is assessed based on the risk of default at initial recognition of the original asset. Expected cash flows arising from the modified contractual terms are considered when calculating ECLs for the modified asset. For loans that were modified while having lifetime ECLs, the loans can revert to having twelve-month ECLs after a period of performance and improvement in the borrower's financial condition.

#### **Allowance for Loan Losses, Excluding Acquired Credit-Impaired (ACI) Loans**

The allowance for loan losses represents management's calculation of probability-weighted ECLs in the lending portfolios, including any off-balance sheet exposures, at the balance sheet date. The allowance for loan losses for lending portfolios reported on the Consolidated Balance

Sheet, which includes credit-related allowances for residential mortgages, consumer instalment and other personal, credit card, and business and government loans, is deducted from Loans on the Consolidated Balance Sheet. The allowance for loan losses for loans measured at FVOCI is presented on the Consolidated Statement of Changes in Equity. The allowance for loan losses for off-balance sheet instruments, which relates to certain guarantees, letters of credit, and undrawn lines of credit, is recognized in Other liabilities on the Consolidated Balance Sheet. Allowances for lending portfolios reported on the balance sheet and off-balance sheet exposures are calculated using the same methodology. The allowance is increased by the provision for credit losses and decreased by write-offs net of recoveries and disposals. Each quarter, allowances are reassessed and adjusted based on any changes in management's estimate of ECLs. Loan losses on impaired loans in Stage 3 continue to be recognized by means of an allowance for loan losses until a loan is written off.

A loan is written off against the related allowance for loan losses when there is no realistic prospect of recovery. Non-retail loans are generally written off when all reasonable collection efforts have been exhausted, such as when a loan is sold, when all security has been realized, or when all security has been resolved with the receiver or bankruptcy court. Non-real estate retail loans are generally written off when contractual payments are 180 days past due, or when a loan is sold. Real estate secured retail loans are generally written off when the security is realized. The time period over which the Bank performs collection activities of the contractual amount outstanding of financial assets that are written off varies from one jurisdiction to another and generally spans between less than one year to five years.

#### **Allowance for Credit Losses on Debt Securities**

The allowance for credit losses on debt securities represents management's calculation of probability-weighted ECLs. Debt securities measured at amortized cost are presented net of the allowance for credit losses on the Consolidated Balance Sheet. The allowance for credit losses on debt securities measured at FVOCI are presented on the Consolidated Statement of Changes in Equity. The allowance for credit losses is increased by the provision for credit losses and decreased by write-offs net of recoveries and disposals. Each quarter, allowances are reassessed and adjusted based on any changes in management's estimate of ECLs.

#### **Acquired Performing Loans**

Acquired performing loans are initially measured at fair value, which considers incurred and expected future credit losses estimated at the acquisition date and also reflects adjustments based on the acquired loan's interest rate in comparison to current market rates. On acquisition, twelve-month ECLs are recognized on the acquired performing loans, resulting in the carrying amount being lower than fair value. Acquired performing loans are subsequently accounted for at amortized cost based on their contractual cash flows and any acquisition related discount or premium, including credit-related discounts, is considered to be an adjustment to the loan yield and is recognized in interest income using EIRM over the term of the loan, or the expected life of the loan for acquired performing loans with revolving terms.

#### **Acquired Credit-Impaired Loans**

When loans are acquired with evidence of incurred credit loss where it is probable at the purchase date that the Bank will be unable to collect all contractually required principal and interest payments, they are generally considered to be ACI loans, with no ECLs recognized on acquisition. ACI loans are identified as impaired at acquisition based on specific risk characteristics of the loans, including past due status, performance history, and recent borrower credit scores. ACI loans are accounted for based on the present value of expected cash flows as opposed to their contractual cash flows. The Bank determines the fair value of these loans at the acquisition date by discounting expected cash flows at a discount rate that reflects factors a market participant would use when determining fair value including management assumptions relating to default rates, loss severities, the amount and timing of prepayments, and other factors

that are reflective of current market conditions. With respect to certain individually significant ACI loans, accounting is applied individually at the loan level. The remaining ACI loans are aggregated provided they are acquired in the same fiscal quarter and have common risk characteristics. Aggregated loans are accounted for as a single asset with aggregated cash flows and a single composite interest rate. Subsequent to acquisition, the Bank regularly reassesses and updates its cash flow estimates for changes to assumptions relating to default rates, loss severities, the amount and timing of prepayments, and other factors that are reflective of current market conditions. Probable decreases in expected cash flows trigger the recognition of additional impairment, which is measured based on the present value of the revised expected cash flows discounted at the loan's effective interest rate as compared to the carrying value of the loan. The ECL in excess of the initial credit-related discount is recorded through the provision for credit losses. Interest income on ACI loans is calculated by multiplying the credit-adjusted EIR to the amortized cost of ACI loans.

## SHARE CAPITAL

The Bank classifies financial instruments that it issues as either financial liabilities, equity instruments, or compound instruments.

Issued instruments that are mandatorily redeemable or convertible into a variable number of the Bank's common shares at the holder's option are classified as liabilities on the Consolidated Balance Sheet. Dividend or interest payments on these instruments are recognized in Interest expense on the Consolidated Statement of Income.

Issued instruments are classified as equity when there is no contractual obligation to transfer cash or other financial assets. Further, issued instruments that are not mandatorily redeemable or that are not convertible into a variable number of the Bank's common shares at the holder's option, are classified as equity and presented in share capital. Incremental costs directly attributable to the issue of equity instruments are included in equity as a deduction from the proceeds, net of tax. Dividend payments on these instruments are recognized as a reduction in equity.

Compound instruments are comprised of both liability and equity components in accordance with the substance of the contractual arrangement. At inception, the fair value of the liability component is initially measured with any residual amount assigned to the equity component. Transaction costs are allocated proportionately to the liability and equity components.

Common or preferred shares held by the Bank are classified as treasury shares in equity, and the cost of these shares is recorded as a reduction in equity. Upon the sale of treasury shares, the difference between the sale proceeds and the cost of the shares is recorded in or against contributed surplus.

## GUARANTEES

The Bank issues guarantee contracts that require payments to be made to guaranteed parties based on: (1) changes in the underlying economic characteristics relating to an asset or liability of the guaranteed party; (2) failure of another party to perform under an obligating agreement; or (3) failure of another third party to pay its indebtedness when due. Guarantees are initially measured and recorded at their fair value. The fair value of a guarantee liability at initial recognition is normally equal to the present value of the guarantee fees received over the life of contract. The Bank's release from risk is recognized over the term of the guarantee using a systematic and rational amortization method.

If a guarantee meets the definition of a derivative, it is carried at fair value on the Consolidated Balance Sheet and reported as a derivative asset or derivative liability at fair value. Guarantees that are considered derivatives are a type of credit derivative contract which are over-the-counter (OTC) contracts designed to transfer the credit risk in an underlying financial instrument from one counterparty to another.

## DERIVATIVES

Derivatives are instruments that derive their value from changes in underlying interest rates, foreign exchange rates, credit spreads, commodity prices, equities, or other financial or non-financial measures. Such instruments include interest rate, foreign exchange, equity, commodity, and credit derivative contracts. The Bank uses these instruments for trading and non-trading purposes. Derivatives are carried at their fair value on the Consolidated Balance Sheet.

### **Derivatives Held-for-Trading Purposes**

The Bank enters into trading derivative contracts to meet the needs of its customers, to provide liquidity and market-making related activities, and in certain cases, to manage risks related to its trading portfolios. The realized and unrealized gains or losses on trading derivatives are recognized in trading income (loss).

### **Derivatives Held for Non-trading Purposes**

Non-trading derivatives are primarily used to manage interest rate, foreign exchange, and other market risks of the Bank's traditional banking activities. When derivatives are held for non-trading purposes and when the transactions meet the hedge accounting requirements of IAS 39, they are presented as non-trading derivatives and receive hedge accounting treatment, as appropriate. Certain derivative instruments that are held for economic hedging purposes, and do not meet the hedge accounting requirements of IAS 39, are also presented as non-trading derivatives with the change in fair value of these derivatives recognized in non-interest income.

### **Hedging Relationships**

#### *Hedge Accounting*

At the inception of a hedging relationship, the Bank documents the relationship between the hedging instrument and the hedged item, its risk management objective, and its strategy for undertaking the hedge. The Bank also requires a documented assessment, both at hedge inception and on an ongoing basis, of whether or not the derivatives that are used in hedging relationships are highly effective in offsetting the changes attributable to the hedged risks in the fair values or cash flows of the hedged items. In order to be considered effective, the hedging instrument and the hedged item must be highly and inversely correlated such that the changes in the fair value of the hedging instrument will substantially offset the effects of the hedged exposure to the Bank throughout the term of the hedging relationship. If a hedging relationship becomes ineffective, it no longer qualifies for hedge accounting and any subsequent change in the fair value of the hedging instrument is recognized in Non-interest income on the Consolidated Statement of Income.

Changes in fair value relating to the derivative component excluded from the assessment of hedge effectiveness, are recognized in Non-interest income on the Consolidated Statement of Income.

When derivatives are designated as hedges, the Bank classifies them either as: (1) hedges of the changes in fair value of recognized assets or liabilities or firm commitments (fair value hedges); (2) hedges of the variability in highly probable future cash flows attributable to a recognized asset or liability, or a forecasted transaction (cash flow hedges); or (3) hedges of net investments in a foreign operation (net investment hedges).

#### *Interest Rate Benchmark Reform*

A hedging relationship is affected by interest rate benchmark reform if it gives rise to uncertainties about (a) the interest rate benchmark (contractually or non-contractually specified) designated as a hedged risk; and/or (b) the timing or the amount of interest rate benchmark-based cash flows of the hedged item or of the hedging instrument.

For such hedging relationships, the following temporary exceptions apply during the period of uncertainty:

- when assessing whether a forecast transaction is highly probable or expected to occur, it is assumed that the interest rate benchmark on which the hedged cash flows (contractually or non-contractually specified) are based is not altered as a result of interest rate benchmark reform;
- when assessing whether a hedge is expected to be highly effective, it is assumed that the interest rate benchmark on which the hedged cash flows and/or the hedged risk (contractually or non-contractually specified) are based, or the interest rate benchmark on which the cash flows of the hedging instrument are based, is not altered as a result of interest rate benchmark reform;
- a hedge is not required to be discontinued if the actual results of the hedge are outside of a range of 80–125 percent as a result of interest rate benchmark reform;
- for a hedge of a non-contractually specified benchmark portion of interest rate risk, the requirement that the risk component is separately identifiable need only be met at the inception of the hedging relationship.

### *Fair Value Hedges*

The Bank's fair value hedges principally consist of interest rate swaps that are used to protect against changes in the fair value of fixed-rate financial instruments due to movements in market interest rates.

Changes in the fair value of derivatives that are designated and qualify as fair value hedging instruments are recognized in Non-interest income on the Consolidated Statement of Income, along with changes in the fair value of the assets, liabilities, or group thereof that are attributable to the hedged risk. Any change in fair value relating to the ineffective portion of the hedging relationship is recognized immediately in non-interest income.

The cumulative adjustment to the carrying amount of the hedged item (the basis adjustment) is amortized to the Consolidated Statement of Income in Net interest income based on a recalculated EIR over the remaining expected life of the hedged item, with amortization beginning no later than when the hedged item ceases to be adjusted for changes in its fair value attributable to the hedged risk. Where the hedged item has been derecognized, the basis adjustment is immediately released to Net interest income or Non-interest income, as applicable, on the Consolidated Statement of Income.

### *Cash Flow Hedges*

The Bank is exposed to variability in future cash flows attributable to interest rate, foreign exchange rate, and equity price risks. The amounts and timing of future cash flows are projected for each hedged exposure on the basis of their contractual terms and other relevant factors, including estimates of prepayments and defaults.

The effective portion of the change in the fair value of the derivative that is designated and qualifies as a cash flow hedge is initially recognized in other comprehensive income. The change in fair value of the derivative relating to the ineffective portion is recognized immediately in non-interest income.

Amounts in accumulated other comprehensive income (AOCI) attributable to interest rate, foreign exchange rate, and equity price components, as applicable, are reclassified to Net interest income or Non-interest income on the Consolidated Statement of Income in the period in which the hedged item affects income, and are reported in the same income statement line as the hedged item.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in AOCI at that time remains in AOCI until the forecasted transaction impacts the Consolidated Statement of Income. When a forecasted transaction is no longer expected to occur, the cumulative gain or loss that was reported in AOCI is immediately reclassified to Net interest income or Non-interest income, as applicable, on the Consolidated Statement of Income.

### *Net Investment Hedges*

Hedges of net investments in foreign operations are accounted for similar to cash flow hedges. The change in fair value on the hedging instrument relating to the effective portion is recognized in other comprehensive income. The change in fair value of the hedging instrument relating to the ineffective portion is recognized immediately in non-interest income. Gains and losses in AOCI are reclassified to the Consolidated Statement of Income upon the disposal or partial disposal of the investment in the foreign operation. The Bank designates derivatives and non-derivatives (such as foreign currency deposit liabilities) as hedging instruments in net investment hedges.

### **Embedded Derivatives**

Derivatives may be embedded in financial liabilities or other host contracts. Embedded derivatives are treated as separate derivatives when their economic characteristics and risks are not closely related to those of the host instrument, a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative, and the combined contract is not measured at fair value with changes in fair value recognized in income, such as held-for-trading or designated at FVTPL. These embedded derivatives, which are bifurcated from the host contract, are recognized on the Consolidated Balance Sheet as Derivatives and measured at fair value with subsequent changes in fair value recognized in Non-interest income on the Consolidated Statement of Income.

### **TRANSLATION AND PRESENTATION OF FOREIGN CURRENCIES**

The Bank's Consolidated Financial Statements are presented in Canadian dollars. Items included in the financial statements of each of the Bank's entities are measured using their functional currency, which is the currency of the primary economic environment in which they operate.

Monetary assets and liabilities denominated in a currency that differs from an entity's functional currency are translated into the functional currency of the entity at exchange rates prevailing at the balance sheet date. Non-monetary assets and liabilities are translated at historical exchange rates. Income and expenses are translated into an entity's functional currency at average exchange rates for the period. Translation gains and losses are included in non-interest income except for equity investments designated at FVOCI where unrealized translation gains and losses are recorded in other comprehensive income.

Foreign operations are those with a functional currency other than Canadian dollars. For the purpose of translation into the Bank's presentation currency, all assets and liabilities are first measured in the functional currency of the foreign operation and subsequently, translated at exchange rates prevailing at the balance sheet date. Income and expenses are translated at average exchange rates for the period. Unrealized translation gains and losses relating to these foreign operations, net of gains or losses arising from net investment hedges and applicable income taxes, are included in other comprehensive income. Translation gains and losses in AOCI are recognized on the Consolidated Statement of Income upon the disposal or partial disposal of the foreign operation. The investment balance of foreign entities accounted for by the equity method, including TD Ameritrade and The Charles Schwab Corporation, is translated into Canadian dollars using exchange rates prevailing at the balance sheet date with exchange gains or losses recognized in other comprehensive income.

### **OFFSETTING OF FINANCIAL INSTRUMENTS**

Financial assets and liabilities are offset, with the net amount presented on the Consolidated Balance Sheet, only if the Bank currently has a legally enforceable right to set off the recognized amounts, and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously. In all other situations, assets and liabilities are presented on a gross basis.

### **DETERMINATION OF FAIR VALUE**

The fair value of a financial instrument on initial recognition is normally the transaction price, such as the fair value of the consideration given or received. The best evidence of fair value is quoted prices in active markets. When financial assets and liabilities have offsetting market risks or credit risks, the Bank applies a measurement exception, as described in Note 5 under Portfolio Exception. The value determined from application of the portfolio exception must be allocated to the individual financial instruments within the group to arrive at the fair value of an individual financial instrument. Balance sheet offsetting presentation requirements, as described above under the *Offsetting of Financial Instruments* section of this Note, are then applied, if applicable. When there is no active market for the instrument, the fair value may be based on other observable current market transactions involving the same or similar instrument, without modification or repackaging, or is based on a valuation technique which maximizes the use of observable market inputs.

Valuation adjustments reflect the Bank's assessment of factors that market participants would use in pricing the asset or liability. The Bank recognizes various types of valuation adjustments including, but not limited to, adjustments for bid-offer spreads, adjustments for the unobservability of inputs used in pricing models, and adjustments for assumptions about risk, such as the creditworthiness of either counterparty and market implied funding costs for uncollateralized derivatives.

If there is a difference between the initial transaction price and the value based on a valuation technique, the difference is referred to as inception profit or loss. Inception profit or loss is recognized upon initial recognition of the instrument only if the fair value is based on observable inputs. When an instrument is measured using a valuation technique that utilizes significant non-observable inputs, it is initially valued at the transaction price, which is considered the best estimate of fair value. Subsequent to initial recognition, any difference between the transaction

price and the value determined by the valuation technique at initial recognition is recognized as non-observable inputs become observable.

If the fair value of a financial asset measured at fair value becomes negative, it is recognized as a financial liability until either its fair value becomes positive, at which time it is recognized as a financial asset, or until it is extinguished.

## **DERECOGNITION OF FINANCIAL INSTRUMENTS**

### **Financial Assets**

The Bank derecognizes a financial asset when the contractual rights to that asset have expired. Derecognition may also be appropriate where the contractual right to receive future cash flows from the asset have been transferred, or where the Bank retains the rights to future cash flows from the asset, but assumes an obligation to pay those cash flows to a third party subject to certain criteria.

When the Bank transfers a financial asset, it is necessary to assess the extent to which the Bank has retained the risks and rewards of ownership of the transferred asset. If substantially all the risks and rewards of ownership of the financial asset have been retained, the Bank continues to recognize the financial asset and also recognizes a financial liability for the consideration received. Certain transaction costs incurred are also capitalized and amortized using EIRM. If substantially all the risks and rewards of ownership of the financial asset have been transferred, the Bank will derecognize the financial asset and recognize separately as assets or liabilities any rights and obligations created or retained in the transfer. The Bank determines whether substantially all the risks and rewards have been transferred by quantitatively comparing the variability in cash flows before and after the transfer. If the variability in cash flows does not change significantly as a result of the transfer, the Bank has retained substantially all of the risks and rewards of ownership.

If the Bank neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset, the Bank derecognizes the financial asset where it has relinquished control of the financial asset. The Bank is considered to have relinquished control of the financial asset where the transferee has the practical ability to sell the transferred financial asset. Where the Bank has retained control of the financial asset, it continues to recognize the financial asset to the extent of its continuing involvement in the financial asset. Under these circumstances, the Bank usually retains the rights to future cash flows relating to the asset through a residual interest and is exposed to some degree of risk associated with the financial asset.

The derecognition criteria are also applied to the transfer of part of an asset, rather than the asset as a whole, or to a group of similar financial assets in their entirety, when applicable. If transferring a part of an asset, it must be a specifically identified cash flow, a fully proportionate share of the asset, or a fully proportionate share of a specifically identified cash flow.

### **Securitization**

Securitization is the process by which financial assets are transformed into securities. The Bank securitizes financial assets by transferring those financial assets to a third party and as part of the securitization, certain financial assets may be retained and may consist of an interest-only strip and, in some cases, a cash reserve account (collectively referred to as "retained interests"). If the transfer qualifies for derecognition, a gain or loss is recognized immediately in other income after the effects of hedges on the assets sold, if applicable. The amount of the gain or loss is calculated as the difference between the carrying amount of the asset transferred and the sum of any cash proceeds received, including any financial asset received or financial liability assumed, and any cumulative gain or loss allocated to the transferred asset that had been recognized in AOCI. To determine the value of the retained interest initially recorded, the previous carrying value of the transferred asset is allocated between the amount derecognized from the balance sheet and the retained interest recorded, in proportion to their relative fair values on the date of transfer. Subsequent to initial recognition, as market prices are generally not available for retained interests, fair value is determined by estimating the present value of future expected cash flows using management's best estimates of key assumptions that market participants would use

in determining fair value. Refer to Note 3 for assumptions used by management in determining the fair value of retained interests. Retained interest is classified as trading securities with subsequent changes in fair value recorded in trading income.

Where the Bank retains the servicing rights, the benefits of servicing are assessed against market expectations. When the benefits of servicing are more than adequate, a servicing asset is recognized. Similarly, when the benefits of servicing are less than adequate, a servicing liability is recognized. Servicing assets and servicing liabilities are initially recognized at fair value and subsequently carried at amortized cost.

### **Financial Liabilities**

The Bank derecognizes a financial liability when the obligation under the liability is discharged, cancelled, or expires. If an existing financial liability is replaced by another financial liability from the same lender on substantially different terms or where the terms of the existing liability are substantially modified, the original liability is derecognized and a new liability is recognized with the difference in the respective carrying amounts recognized on the Consolidated Statement of Income.

### **Securities Purchased Under Reverse Repurchase Agreements, Securities Sold Under Repurchase Agreements, and Securities Borrowing and Lending**

Securities purchased under reverse repurchase agreements involve the purchase of securities by the Bank under agreements to resell the securities at a future date. These agreements are treated as collateralized lending transactions whereby the Bank takes possession of the purchased securities, but does not acquire the risks and rewards of ownership. The Bank monitors the market value of the purchased securities relative to the amounts due under the reverse repurchase agreements, and when necessary, requires transfer of additional collateral. In the event of counterparty default, the agreements provide the Bank with the right to liquidate the collateral held and offset the proceeds against the amount owing from the counterparty.

Obligations related to securities sold under repurchase agreements involve the sale of securities by the Bank to counterparties under agreements to repurchase the securities at a future date. These agreements do not result in the risks and rewards of ownership being relinquished and are treated as collateralized borrowing transactions. The Bank monitors the market value of the securities sold relative to the amounts due under the repurchase agreements, and when necessary, transfers additional collateral and may require counterparties to return collateral pledged. Certain transactions that do not meet derecognition criteria are also included in obligations related to securities sold under repurchase agreements. Refer to Note 9 for further details.

Securities purchased under reverse repurchase agreements and obligations related to securities sold under repurchase agreements are initially recorded on the Consolidated Balance Sheet at the respective prices at which the securities were originally acquired or sold, plus accrued interest. Subsequently, the agreements are measured at amortized cost on the Consolidated Balance Sheet, plus accrued interest. Interest earned on reverse repurchase agreements and interest incurred on repurchase agreements is determined using EIRM and is included in Interest income and Interest expense, respectively, on the Consolidated Statement of Income.

In securities lending transactions, the Bank lends securities to a counterparty and receives collateral in the form of cash or securities. If cash collateral is received, the Bank records the cash along with an obligation to return the cash as Obligations related to securities sold under repurchase agreements on the Consolidated Balance Sheet. Where securities are received as collateral, the Bank does not record the collateral on the Consolidated Balance Sheet.

In securities borrowing transactions, the Bank borrows securities from a counterparty and pledges either cash or securities as collateral. If cash is pledged as collateral, the Bank records the transaction as Securities purchased under reverse repurchase agreements on the Consolidated Balance Sheet. Securities pledged as collateral remain on the Bank's Consolidated Balance Sheet.



Where securities are pledged or received as collateral, security borrowing fees and security lending income are recorded in Non-interest income on the Consolidated Statement of Income over the term of the transaction. Where cash is pledged or received as collateral, interest received or incurred is included in Interest income and Interest expense, respectively, on the Consolidated Statement of Income.

Physical commodities purchased or sold with an agreement to sell or repurchase the physical commodities at a later date at a fixed price, are also included in securities purchased under reverse repurchase agreements and obligations related to securities sold under repurchase agreements, respectively, if the derecognition criteria are not met. These instruments are measured at fair value.

## GOODWILL

Goodwill represents the excess purchase price paid over the net fair value of identifiable assets and liabilities acquired in a business combination. Goodwill is carried at its initial cost less accumulated impairment losses.

Goodwill is allocated to a cash-generating unit (CGU) or a group of CGUs that is expected to benefit from the synergies of the business combination, regardless of whether any assets acquired and liabilities assumed are assigned to the CGU or group of CGUs. A CGU is the smallest identifiable group of assets that generates cash flows largely independent of the cash inflows from other assets or groups of assets. Each CGU or group of CGUs, to which goodwill is allocated, represents the lowest level within the Bank at which the goodwill is monitored for internal management purposes and is not larger than an operating segment. If the composition of a CGU or group of CGUs to which goodwill has been allocated changes as a result of the sale of a business, restructuring or other changes, the goodwill is reallocated to the units affected using a relative value approach, unless the Bank can demonstrate that some other method better reflects the goodwill associated with the units affected.

Goodwill is assessed for impairment at least annually and when an event or change in circumstances indicates that the carrying amount may be impaired. When impairment indicators are present, the recoverable amount of the CGU or group of CGUs, which is the higher of its estimated fair value less costs of disposal and its value-in-use, is determined. If the carrying amount of the CGU or group of CGUs is higher than its recoverable amount, an impairment loss exists. The impairment loss is recognized on the Consolidated Statement of Income and cannot be reversed in future periods.

## INTANGIBLE ASSETS

Intangible assets represent identifiable non-monetary assets and are acquired either separately or through a business combination, or internally generated software. The Bank's intangible assets consist primarily of core deposit intangibles, credit card related intangibles, and software intangibles. Intangible assets are initially recognized at fair value and are amortized over their estimated useful lives (3 to 20 years) proportionate to their expected economic benefits, except for software which is amortized over its estimated useful life (3 to 7 years) on a straight-line basis.

The Bank assesses its intangible assets for impairment on a quarterly basis. When impairment indicators are present, the recoverable amount of the asset, which is the higher of its estimated fair value less costs of disposal and its value-in-use, is determined. If the carrying amount of the asset is higher than its recoverable amount, the asset is written down to its recoverable amount. Where it is not possible to estimate the recoverable amount of an individual asset, the Bank estimates the recoverable amount of the CGU to which the asset belongs. If the CGU is not impaired, the useful life of the intangible asset is assessed with any changes applied on a prospective basis. An impairment loss is recognized on the Consolidated Statement of Income in the period in which the impairment is identified. Impairment losses recognized previously are assessed and reversed if the circumstances leading to the impairment are no longer present. Reversal of any impairment loss will not exceed the carrying amount of the intangible asset that would have been determined had no impairment loss been recognized for the asset in prior periods.

## LAND, BUILDINGS, EQUIPMENT, AND OTHER DEPRECIABLE ASSETS

Land is recognized at cost. Buildings, computer equipment, furniture and fixtures, other equipment, and leasehold improvements are recognized at cost less accumulated depreciation and provisions for impairment, if any. Gains or losses on disposal are included in Non-interest income on the Consolidated Statement of Income.

The Bank adopted IFRS 16, *Leases* (IFRS 16), on November 1, 2019. Refer to Note 4 for further details.

The Bank records the obligation associated with the retirement of a long-lived asset at fair value in the period in which it is incurred and can be reasonably estimated, and records a corresponding increase to the carrying amount of the asset. The asset is depreciated on a straight-line basis over its remaining useful life while the liability is accreted to reflect the passage of time until the eventual settlement of the obligation.

Depreciation is recognized on a straight-line basis over the useful lives of the assets estimated by asset category, as follows:

| Asset                  | Useful Life   |
|------------------------|---|
| Buildings              | 15 to 40 years  |
| Computer equipment     | 2 to 8 years  |
| Furniture and fixtures | 3 to 15 years   |
| Other equipment        | 5 to 15 years   |
| Leasehold improvements | Lesser of the remaining lease term and the remaining useful life of the asset |

The Bank assesses its depreciable assets for changes in useful life or impairment on a quarterly basis. Where an impairment indicator exists and the depreciable asset does not generate separate cash flows on a stand-alone basis, impairment is assessed based on the recoverable amount of the CGU to which the depreciable asset belongs. If the CGU is not impaired, the useful life of the depreciable asset is assessed with any changes applied on a prospective basis. Any impairment loss is recognized on the Consolidated Statement of Income in the period in which the impairment is identified. Impairment losses previously recognized are assessed and reversed if the circumstances leading to their impairment are no longer present. Reversal of any impairment loss will not exceed the carrying amount of the depreciable asset that would have been determined had no impairment loss been recognized for the asset in prior periods.

## NON-CURRENT ASSETS HELD-FOR-SALE

Individual non-current assets or disposal groups are classified as held-for-sale if they are available for immediate sale in their present condition subject only to terms that are usual and customary for sales of such assets or disposal groups, and their sale must be highly probable to occur within one year. For a sale to be highly probable, management must be committed to a sales plan and initiate an active program to market the sale of the non-current assets or disposal groups. Non-current assets or disposal groups classified as held-for-sale are measured at the lower of their carrying amount and fair value less costs to sell on the Consolidated Balance Sheet. Write-downs on premises related non-current assets and write-downs on equipment on initial classification as held-for-sale are included in the line items Occupancy, including depreciation and Equipment, including depreciation, respectively; both of which are included in Non-interest expenses on the Consolidated Statement of Income. Subsequently, a non-current asset or disposal group that is held-for-sale is no longer depreciated or amortized, and any subsequent write-downs in fair value less costs to sell or such increases not in excess of cumulative write-downs, are recognized in Other income on the Consolidated Statement of Income.

## SHARE-BASED COMPENSATION

The Bank grants share options to certain employees as compensation for services provided to the Bank. The Bank uses a binomial tree-based valuation option pricing model to estimate fair value for all share option compensation awards. The cost of the share options is based on the fair

value estimated at the grant date and is recognized as compensation expense and contributed surplus over the service period required for employees to become fully entitled to the awards. This period is generally equal to the vesting period in addition to a period prior to the grant date. For the Bank's share options, this period is generally equal to five years. When options are exercised, the amount initially recognized in the contributed surplus balance is reduced, with a corresponding increase in common shares.

The Bank has various other share-based compensation plans where certain employees are awarded share units equivalent to the Bank's common shares as compensation for services provided to the Bank. The obligation related to share units is included in Other liabilities on the Consolidated Balance Sheet. Compensation expense is recognized based on the fair value of the share units at the grant date adjusted for changes in fair value between the grant date and the vesting date, net of hedging activities, over the service period required for employees to become fully entitled to the awards. This period is generally equal to the vesting period, in addition to a period prior to the grant date. For the Bank's share units, this period is generally equal to four years.

## **EMPLOYEE BENEFITS**

### ***Defined Benefit Plans***

Actuarial valuations are prepared at least every three years to determine the present value of the projected benefit obligation related to the Bank's principal pension and non-pension post-retirement benefit plans. In periods between actuarial valuations, an extrapolation is performed based on the most recent valuation completed. All actuarial gains and losses are recognized immediately in other comprehensive income, with cumulative gains and losses reclassified to retained earnings. Pension and non-pension post-retirement benefit expenses are determined based upon separate actuarial valuations using the projected benefit method pro-rated on service and management's best estimates of discount rate, compensation increases, health care cost trend rate, and mortality rates, which are reviewed annually with the Bank's actuaries. The discount rate used to value liabilities is determined by reference to market yields on high-quality corporate bonds with terms matching the plans' specific cash flows. The expense recognized includes the cost of benefits for employee service provided in the current year, net interest expense or income on the net defined benefit liability or asset, past service costs related to plan amendments, curtailments or settlements, and administrative costs. Plan amendment costs are recognized in the period of a plan amendment, irrespective of its vested status. Curtailments and settlements are recognized by the Bank when the curtailment or settlement occurs. A curtailment occurs when there is a significant reduction in the number of employees covered by the plan. A settlement occurs when the Bank enters into a transaction that eliminates all further legal or constructive obligation for part or all of the benefits provided under a defined benefit plan.

The fair value of plan assets and the present value of the projected benefit obligation are measured as at October 31. The net defined benefit asset or liability represents the difference between the cumulative actuarial gains and losses, expenses, and recognized contributions and is reported in other assets or other liabilities.

Net defined benefit assets recognized by the Bank are subject to a ceiling which limits the asset recognized on the Consolidated Balance Sheet to the amount that is recoverable through refunds of contributions or future contribution holidays. In addition, where a regulatory funding deficit exists related to a defined benefit plan, the Bank is required to record a liability equal to the present value of all future cash payments required to eliminate that deficit.

### ***Defined Contribution Plans***

For defined contribution plans, annual pension expense is equal to the Bank's contributions to those plans.

## **INSURANCE**

Premiums for short-duration insurance contracts are deferred as unearned premiums and reported in Non-interest income on the Consolidated Statement of Income on a straight-line basis over the contractual term

of the underlying policies, usually twelve months. Such premiums are recognized net of amounts ceded for reinsurance and apply primarily to property and casualty contracts. Unearned premiums are reported in insurance-related liabilities, gross of premiums ceded to reinsurers which are recognized in other assets. Premiums from life and health insurance policies are recognized as income when earned in insurance revenue.

For property and casualty insurance, insurance claims and policy benefit liabilities represent current claims and estimates for future claims related to insurable events occurring at or before the Consolidated Balance Sheet date. These are determined by the appointed actuary in accordance with accepted actuarial practices and are reported as other liabilities. Expected claims and policy benefit liabilities are determined on a case-by-case basis and consider such variables as past loss experience, current claims trends and changes in the prevailing social, economic, and legal environment. These liabilities are continually reviewed, and as experience develops and new information becomes known, the liabilities are adjusted as necessary. In addition to reported claims information, the liabilities recognized by the Bank include a provision to account for the future development of insurance claims, including insurance claims incurred but not reported by policyholders (IBNR). IBNR liabilities are evaluated based on historical development trends and actuarial methodologies for groups of claims with similar attributes. For life and health insurance, actuarial liabilities represent the present values of future policy cash flows as determined using standard actuarial valuation practices. Actuarial liabilities are reported in insurance-related liabilities with changes reported in insurance claims and related expenses.

## **PROVISIONS**

Provisions are recognized when the Bank has a present obligation (legal or constructive) as a result of a past event, the amount of which can be reliably estimated, and it is probable that an outflow of resources will be required to settle the obligation.

Provisions are measured based on management's best estimate of the consideration required to settle the obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. If the effect of the time value of money is material, provisions are measured at the present value of the expenditure expected to be required to settle the obligation, using a discount rate that reflects the current market assessment of the time value of money and the risks specific to the obligation.

## **INCOME TAXES**

Income tax is comprised of current and deferred tax. Income tax is recognized in the Provision for (recovery of) income taxes on the Consolidated Statement of Income, except to the extent that it relates to items recognized in other comprehensive income or directly in equity, in which case the related taxes are also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities on the Consolidated Balance Sheet and the amounts attributed to such assets and liabilities for tax purposes. Deferred tax assets and liabilities are determined based on the tax rates that are expected to apply when the assets or liabilities are reported for tax purposes. Deferred tax assets are recognized only when it is probable that sufficient taxable profit will be available in future periods against which deductible temporary differences may be utilized. Deferred tax liabilities are not recognized on temporary differences arising on investments in subsidiaries, branches, and associates, and interests in joint ventures if the Bank controls the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

The Bank records a provision for uncertain tax positions if it is probable that the Bank will have to make a payment to tax authorities upon their examination of a tax position. This provision is measured at the Bank's best estimate of the amount expected to be paid. Provisions are reversed in provision for (recovery of) income taxes in the period in which management determines they are no longer required or as determined by statute.

The estimates used in the Bank's accounting policies are essential to understanding its results of operations and financial condition. Some of the Bank's policies require subjective, complex judgments and estimates as they relate to matters that are inherently uncertain. Changes in these judgments or estimates and changes to accounting standards and policies could have a materially adverse impact on the Bank's Consolidated Financial Statements. The Bank has established procedures to ensure that accounting policies are applied consistently and that the processes for changing methodologies, determining estimates, and adopting new accounting standards are well-controlled and occur in an appropriate and systematic manner.

## CLASSIFICATION AND MEASUREMENT OF FINANCIAL ASSETS

### Business Model Assessment

The Bank determines its business models based on the objective under which its portfolios of financial assets are managed. Refer to Note 2 for details on the Bank's business models. In determining its business models, the Bank considers the following:

- Management's intent and strategic objectives and the operation of the stated policies in practice;
- The primary risks that affect the performance of the business model and how these risks are managed;
- How the performance of the portfolio is evaluated and reported to management; and
- The frequency and significance of financial asset sales in prior periods, the reasons for such sales and the expected future sales activities.

Sales in themselves do not determine the business model and are not considered in isolation. Instead, sales provide evidence about how cash flows are realized. A held-to-collect business model will be reassessed by the Bank to determine whether any sales are consistent with an objective of collecting contractual cash flows if the sales are more than insignificant in value or more than infrequent.

### Solely Payments of Principal and Interest Test

In assessing whether contractual cash flows represent SPPI, the Bank considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that they would not be consistent with a basic lending arrangement. In making the assessment, the Bank considers the primary terms as follows and assesses if the contractual cash flows of the instruments continue to meet the SPPI test:

- Performance-linked features;
- Terms that limit the Bank's claim to cash flows from specified assets (non-recourse terms);
- Prepayment and extension terms;
- Leverage features; and
- Features that modify elements of the time value of money.

## IMPAIRMENT OF FINANCIAL ASSETS

### Significant Increase in Credit Risk

For retail exposures, criteria for assessing significant increase in credit risk are defined at the appropriate product or portfolio level and vary based on the exposure's credit risk at origination. The criteria include relative changes in PD, absolute PD backstop, and delinquency backstop when contractual payments are more than 30 days past due. Significant increase in credit risk since initial recognition has occurred when one of the criteria is met.

For non-retail exposures, BRR is determined on an individual borrower basis using industry and sector specific credit risk models that are based on historical data. Current and forward-looking information that is specific to the borrower, industry, and sector is considered based on expert credit judgment. Criteria for assessing significant increase in credit risk are

defined at the appropriate segmentation level and vary based on the BRR of the exposure at origination. Criteria include relative changes in BRR, absolute BRR backstop, and delinquency backstop when contractual payments are more than 30 days past due. Significant increase in credit risk since initial recognition has occurred when one of the criteria is met. Refer to the *Impact of COVID-19* section of this Note for considerations as a result of COVID-19.

### Measurement of Expected Credit Loss

For retail exposures, ECLs are calculated as the product of PD, loss given default (LGD), and exposure at default (EAD) at each time step over the remaining expected life of the financial asset and discounted to the reporting date at the effective interest rate. PD estimates represent the forward-looking PD, updated quarterly based on the Bank's historical experience, current conditions, and relevant forward-looking expectations over the expected life of the exposure to determine the lifetime PD curve. LGD estimates are determined based on historical charge-off events and recovery payments, current information about attributes specific to the borrower, and direct costs. Expected cash flows from collateral, guarantees, and other credit enhancements are incorporated in LGD if integral to the contractual terms. Relevant macroeconomic variables are incorporated in determining expected LGD. EAD represents the expected balance at default across the remaining expected life of the exposure. EAD incorporates forward-looking expectations about repayments of drawn balances and expectations about future draws where applicable.

For non-retail exposures, ECLs are calculated based on the present value of cash shortfalls determined as the difference between contractual cash flows and expected cash flows over the remaining expected life of the financial instrument. Lifetime PD is determined by mapping the exposure's BRR to forward-looking PD over the expected life. LGD estimates are determined by mapping the exposure's facility risk rating (FRR) to expected LGD which takes into account facility-specific characteristics such as collateral, seniority ranking of debt, and loan structure. Relevant macroeconomic variables are incorporated in determining expected PD and LGD. Expected cash flows are determined by applying the expected LGD to the contractual cash flows to calculate cash shortfalls over the expected life of the exposure.

### Forward-Looking Information

In calculating ECLs, the Bank employs internally developed models that utilize parameters for PD, LGD, and EAD. Forward-looking macroeconomic factors including at the regional level are incorporated in the risk parameters as relevant. Additional risk factors that are industry or segment specific are also incorporated, where relevant. Forward-looking macroeconomic forecasts are generated by TD Economics as part of the ECL process: A base economic forecast is accompanied with upside and downside estimates of realistically possible economic conditions. All macroeconomic forecasts are updated quarterly for each variable on a regional basis where applicable and incorporated as relevant into the quarterly modelling of base, upside and downside risk parameters used in the calculation of ECL scenarios and probability-weighted ECLs. Macroeconomic variables are statistically derived relative to the base forecast based on the historical distribution of each variable. TD Economics will apply judgment to recommend probability weights to each forecast on a quarterly basis. The proposed macroeconomic forecasts and probability weightings are subject to robust management review and challenge process by a cross-functional committee that includes representation from TD Economics, Risk, Finance, and Business. ECLs calculated under each of the three forecasts are applied against the respective probability weightings to determine the probability-weighted ECLs. Refer to the *Impact of COVID-19* section of this Note for considerations as a result of COVID-19 and Note 8 for further details on the macroeconomic variables and ECL sensitivity.

### **Expert Credit Judgment**

ECLs are recognized on initial recognition of the financial assets. Allowance for credit losses represents management's best estimate of the risk of default and ECLs on the financial assets, including any off-balance sheet exposures, at the balance sheet date. Management exercises expert credit judgment in assessing if an exposure has experienced significant increase in credit risk since initial recognition and in determining the amount of ECLs at each reporting date by considering reasonable and supportable information that is not already included in the quantitative models. Refer to the *Impact of COVID-19* section of this Note for considerations as a result of COVID-19.

Management's judgment is used to determine the point within the range that is the best estimate for the qualitative component contributing to ECLs, based on an assessment of business and economic conditions, historical loss experience, loan portfolio composition, and other relevant indicators and forward-looking information that are not fully incorporated into the model calculation. Changes in these assumptions would have a direct impact on the provision for credit losses and may result in a change in the allowance for credit losses.

### **Impact of COVID-19**

As a result of COVID-19, there is a higher degree of uncertainty in determining reasonable and supportable forward-looking information used in assessing significant increase in credit risk and measuring ECLs. The Bank introduced relief programs in the second quarter that allow borrowers to temporarily defer payments of principal and/or interest on their loans and is supporting various government-assistance programs which reduce the Bank's exposure to expected losses. Under these retail and non-retail programs and notwithstanding any other changes in credit risk, opting into a payment deferral program does not in and of itself trigger a significant increase in credit risk since initial recognition (which would result in stage migration) and does not result in additional days past due. Macroeconomic variables for the upside scenario are statistically derived relative to the base forecast based on historical distributions for each variable. For the downside scenario, since the second quarter of 2020, macroeconomic variables were based on plausible scenario analysis of COVID-19 impacts, given the lack of comparable historical data for a shock of this nature. Refer to Note 8 for additional details on the macroeconomic variables used in the forward-looking macroeconomic forecasts.

The current environment is subject to rapid change and to the extent that certain effects of COVID-19 are not fully incorporated into the model calculations, increased temporary quantitative and qualitative adjustments have been applied. This includes borrower credit scores, industry and geography specific COVID-19 impacts, payment support initiatives introduced by the Bank and governments, and the persistence of the economic shutdown, the effects of which are not yet fully reflected in the quantitative models. The Bank has performed certain additional qualitative portfolio and loan level assessments of significant increase in credit risk.

### **LEASES**

The Bank applies judgment in determining the appropriate lease term on a lease-by-lease basis. All facts and circumstances that create an economic incentive to exercise a renewal option or not to exercise a termination option including investments in major leaseholds, branch performance and past business practice are considered. The periods covered by renewal or termination options are only included in the lease term if it is reasonably certain that the Bank will exercise the options; management considers "reasonably certain" to be a high threshold. Changes in the economic environment or changes in the industry may impact the Bank's assessment of lease term, and any changes in the Bank's estimate of lease terms may have a material impact on the Bank's Consolidated Balance Sheet and Consolidated Statement of Income.

In determining the carrying amount of right-of-use (ROU) assets and lease liabilities, the Bank is required to estimate the incremental borrowing rate specific to each leased asset or portfolio of leased assets if the interest rate implicit in the lease is not readily determinable. The Bank determines the incremental borrowing rate of each leased asset or portfolio of leased assets by incorporating the Bank's creditworthiness, the security, term, and value of the ROU asset, and the economic environment in which the leased asset operates. The incremental borrowing rates are subject to change mainly due to changes in the macroeconomic environment.

### **FAIR VALUE MEASUREMENTS**

The fair value of financial instruments traded in active markets at the balance sheet date is based on their quoted market prices. For all other financial instruments not traded in an active market, fair value may be based on other observable current market transactions involving the same or similar instruments, without modification or repackaging, or is based on a valuation technique which maximizes the use of observable market inputs. Observable market inputs may include interest rate yield curves, foreign exchange rates, and option volatilities. Valuation techniques include comparisons with similar instruments where observable market prices exist, discounted cash flow analysis, option pricing models, and other valuation techniques commonly used by market participants.

For certain complex or illiquid financial instruments, fair value is determined using valuation techniques in which current market transactions or observable market inputs are not available. Determining which valuation technique to apply requires judgment. The valuation techniques themselves also involve some level of estimation and judgment. The judgments include liquidity considerations and model inputs such as volatilities, correlations, spreads, discount rates, pre-payment rates, and prices of underlying instruments. Any imprecision in these estimates can affect the resulting fair value.

Judgment is also used in recording valuation adjustments to model fair values to account for system limitations or measurement uncertainty, such as when valuing complex and less actively traded financial instruments. If the market for a complex financial instrument develops, the pricing for this instrument may become more transparent, resulting in refinement of valuation models. For example, IBOR reform may also have an impact on the fair value of products that reference or use valuation models with IBOR inputs.

An analysis of fair values of financial instruments and further details as to how they are measured are provided in Note 5.

### **DERECOGNITION OF FINANCIAL INSTRUMENTS**

Certain assets transferred may qualify for derecognition from the Bank's Consolidated Balance Sheet. To qualify for derecognition certain key determinations must be made. A decision must be made as to whether the rights to receive cash flows from the financial assets have been retained or transferred and the extent to which the risks and rewards of ownership of the financial assets have been retained or transferred. If the Bank neither transfers nor retains substantially all of the risks and rewards of ownership of the financial asset, a decision must be made as to whether the Bank has retained control of the financial asset. Upon derecognition, the Bank will record a gain or loss on sale of those assets which is calculated as the difference between the carrying amount of the asset transferred and the sum of any cash proceeds received, including any financial asset received or financial liability assumed, and any cumulative gain or loss allocated to the transferred asset that had been recognized in AOCI. In determining the fair value of any financial asset received, the Bank estimates future cash flows by relying on estimates of the amount of interest that will be collected on the securitized assets, the yield to be paid to investors, the portion of the securitized assets that will be prepaid before their scheduled maturity, ECLs, the cost of servicing the assets, and the rate at which to discount these expected future cash flows. Actual cash flows may differ significantly from those estimated by the Bank. Retained interests are classified as trading securities and are initially recognized at relative fair value on the Bank's Consolidated Balance Sheet. Subsequently, the fair value of retained interests recognized by the Bank is determined by estimating the present value of future expected cash flows. Differences between the actual cash flows and the Bank's estimate of future cash flows are recognized in trading income. These assumptions are subject to periodic review and may change due to significant changes in the economic environment.

### **GOODWILL AND OTHER INTANGIBLES**

The recoverable amount of the Bank's CGUs is determined from internally developed valuation models that consider various factors and assumptions such as forecasted earnings, growth rates, discount rates, and terminal values reflecting terminal growth rates or terminal price-earnings multiples. Management is required to use judgment in estimating the recoverable amount of CGUs, and the use of different assumptions and estimates in the calculations could influence the determination of the existence of impairment and the valuation of goodwill. Management believes that

the assumptions and estimates used are reasonable and supportable. Where possible, assumptions generated internally are compared to relevant market information. The carrying amounts of the Bank's CGUs are determined by management using risk based capital models to adjust net assets and liabilities by CGU. These models consider various factors including market risk, credit risk, and operational risk, including investment capital (comprised of goodwill and other intangibles). Any capital not directly attributable to the CGUs is held within the Corporate segment. The Bank's capital oversight committees provide oversight to the Bank's capital allocation methodologies.

#### **EMPLOYEE BENEFITS**

The projected benefit obligation and expense related to the Bank's pension and non-pension post-retirement benefit plans are determined using multiple assumptions that may significantly influence the value of these amounts. Actuarial assumptions including discount rates, compensation increases, health care cost trend rates, and mortality rates are management's best estimates and are reviewed annually with the Bank's actuaries. The Bank develops each assumption using relevant historical experience of the Bank in conjunction with market-related data and considers if the market-related data indicates there is any prolonged or significant impact on the assumptions. The discount rate used to value liabilities is determined by reference to market yields on high-quality corporate bonds with terms matching the plans' specific cash flows. The other assumptions are also long-term estimates. All assumptions are subject to a degree of uncertainty. Differences between actual experiences and the assumptions, as well as changes in the assumptions resulting from changes in future expectations, result in actuarial gains and losses which are recognized in other comprehensive income during the year and also impact expenses in future periods.

#### **INCOME TAXES**

The Bank is subject to taxation in numerous jurisdictions. There are many transactions and calculations in the ordinary course of business for which the ultimate tax determination is uncertain. The Bank maintains provisions for uncertain tax positions that it believes appropriately reflect the risk of tax positions under discussion, audit, dispute, or appeal with tax authorities, or which are otherwise considered to involve uncertainty. These provisions are made using the Bank's best estimate of the amount expected to be paid based on an assessment of all relevant factors, which are reviewed at the end of each reporting period. However, it is possible that at some future date, an additional liability could result from audits by the relevant taxing authorities.

Deferred tax assets are recognized only when it is probable that sufficient taxable profit will be available in future periods against which deductible temporary differences may be utilized. The amount of the deferred tax asset recognized and considered realizable could, however, be reduced if projected income is not achieved due to various factors, such as unfavourable business conditions. If projected income is not expected to be achieved, the Bank would decrease its deferred tax assets to the amount that it believes can be realized. The magnitude of the decrease is significantly influenced by the Bank's forecast of future profit generation, which determines the extent to which it will be able to utilize the deferred tax assets.

#### **PROVISIONS**

Provisions arise when there is some uncertainty in the timing or amount of a loss in the future. Provisions are based on the Bank's best estimate of all expenditures required to settle its present obligations, considering all relevant risks and uncertainties, as well as, when material, the effect of the time value of money.

Many of the Bank's provisions relate to various legal actions that the Bank is involved in during the ordinary course of business. Legal provisions require the involvement of both the Bank's management and legal counsel when assessing the probability of a loss and estimating any monetary impact. Throughout the life of a provision, the Bank's management or legal counsel may learn of additional information that may impact its assessments about the probability of loss or about the estimates of amounts involved. Changes in these assessments may lead to changes in the amount recorded for provisions. In addition, the actual costs of resolving these claims may be substantially higher or lower than the amounts recognized. The Bank reviews its legal provisions on a

case-by-case basis after considering, among other factors, the progress of each case, the Bank's experience, the experience of others in similar cases, and the opinions and views of legal counsel.

Certain of the Bank's provisions relate to restructuring initiatives initiated by the Bank. Restructuring provisions require management's best estimate, including forecasts of economic conditions. Throughout the life of a provision, the Bank may become aware of additional information that may impact the assessment of amounts to be incurred. Changes in these assessments may lead to changes in the amount recorded for provisions.

#### **INSURANCE**

The assumptions used in establishing the Bank's insurance claims and policy benefit liabilities are based on best estimates of possible outcomes.

For property and casualty insurance, the ultimate cost of claims liabilities is estimated using a range of standard actuarial claims projection techniques in accordance with Canadian accepted actuarial practices. Additional qualitative judgment is used to assess the extent to which past trends may or may not apply in the future, in order to arrive at the estimated ultimate claims cost that present the most likely outcome taking into account all the uncertainties involved.

For life and health insurance, actuarial liabilities consider all future policy cash flows, including premiums, claims, and expenses required to administer the policies. Critical assumptions used in the measurement of life and health insurance contract liabilities are determined by the appointed actuary.

Further information on insurance risk assumptions is provided in Note 22.

#### **CONSOLIDATION OF STRUCTURED ENTITIES**

Management judgment is required when assessing whether the Bank should consolidate an entity. For instance, it may not be feasible to determine if the Bank controls an entity solely through an assessment of voting rights for certain structured entities. In this case, judgment is required to establish whether the Bank has decision-making power over the key relevant activities of the entity and whether the Bank has the ability to use that power to absorb significant variable returns from the entity. If it is determined that the Bank has both decision-making power and significant variable returns from the entity, judgment is also used to determine whether any such power is exercised by the Bank as principal, on its own behalf, or as agent, on behalf of another counterparty.

Assessing whether the Bank has decision-making power includes understanding the purpose and design of the entity in order to determine its key economic activities. In this context, an entity's key economic activities are those which predominantly impact the economic performance of the entity. When the Bank has the current ability to direct the entity's key economic activities, it is considered to have decision-making power over the entity.

The Bank also evaluates its exposure to the variable returns of a structured entity in order to determine if it absorbs a significant proportion of the variable returns the entity is designed to create. As part of this evaluation, the Bank considers the purpose and design of the entity in order to determine whether it absorbs variable returns from the structured entity through its contractual holdings, which may take the form of securities issued by the entity, derivatives with the entity, or other arrangements such as guarantees, liquidity facilities, or lending commitments.

If the Bank has decision-making power over the entity and absorbs significant variable returns from the entity, it then determines if it is acting as principal or agent when exercising its decision-making power. Key factors considered include the scope of its decision-making powers; the rights of other parties involved with the entity, including any rights to remove the Bank as decision-maker or rights to participate in key decisions; whether the rights of other parties are exercisable in practice; and the variable returns absorbed by the Bank and by other parties involved with the entity. When assessing consolidation, a presumption exists that the Bank exercises decision-making power as principal if it is also exposed to significant variable returns, unless an analysis of the factors above indicates otherwise.

The decisions above are made with reference to the specific facts and circumstances relevant for the structured entity and related transaction(s) under consideration.

## REVENUE FROM CONTRACTS WITH CUSTOMERS

The Bank applies judgment to determine the timing of satisfaction of performance obligations which affects the timing of revenue recognition, by evaluating the pattern in which the Bank transfers control of services promised to the customer. A performance obligation is satisfied over time when the customer simultaneously receives and consumes the benefits as the Bank performs the service. For performance obligations satisfied over time, revenue is generally recognized using the time-elapsed method which is based on time elapsed in proportion to the period over which the service is provided, for example, personal deposit account bundle fees. The time-elapsed method is a faithful depiction of the transfer of control for these services as control is transferred evenly to the customer when the Bank provides a stand-ready service or effort is expended evenly by the Bank to provide a service over the contract period. In contracts where the Bank has a right to consideration from a customer in an

amount that corresponds directly with the value to the customer of the Bank's performance completed to date, the Bank recognizes revenue in the amount to which it has a right to invoice.

The Bank satisfies a performance obligation at a point in time if the customer obtains control of the promised services at that date. Determining when control is transferred requires the use of judgment. For transaction-based services, the Bank determines that control is transferred to the customer at a point in time when the customer obtains substantially all of the benefits from the service rendered and the Bank has a present right to payment, which generally coincides with the moment the transaction is executed.

The Bank exercises judgment in determining whether costs incurred in connection with acquiring new revenue contracts would meet the requirement to be capitalized as incremental costs to obtain or fulfil a contract with customers.

## NOTE 4 CURRENT AND FUTURE CHANGES IN ACCOUNTING POLICIES

### CURRENT CHANGES IN ACCOUNTING POLICY

The following new standards were adopted by the Bank on November 1, 2019.

#### Leases

In January 2016, the IASB issued IFRS 16, *Leases*, which replaced IAS 17, *Leases* (IAS 17) and became effective for annual periods beginning on or after January 1, 2019, which was November 1, 2019 for the Bank.

IFRS 16 introduces a single lessee accounting model for all leases by eliminating the distinction between operating and financing leases. IFRS 16 requires lessees to recognize ROU assets and lease liabilities for arrangements that meet the definition of a lease on the commencement date. The ROU asset is initially measured as the lease liability, subject to certain adjustments, if any, and is subsequently measured at such cost less accumulated depreciation and any related accumulated impairment. The lease liability is initially measured at the present value of the future lease payments over the remaining lease term and is discounted using the Bank's incremental borrowing rate. The lease term includes renewal and termination options that the Bank is reasonably certain to exercise, and the lease liability is remeasured when there are adjustments to future lease payments, changes in the Bank's assumptions or strategies relating to the exercise of purchase, extension, or termination options, or updates to the incremental borrowing rate. ROU assets are recorded in Land, buildings, equipment, and other depreciable assets and lease liabilities are included in Other liabilities on the Consolidated Balance Sheet. The Consolidated Statement of Income recognizes interest expense on lease liabilities, which is calculated on an EIR basis. Secondly, depreciation expense is recognized on the ROU assets and is calculated on a straight-line basis in non-interest expense. ROU assets are depreciated over the shorter of the useful life of the underlying asset and the lease term. Any changes in useful life are applied on a prospective basis. Previously, under IAS 17, net rental expense on operating leases was recorded in non-interest expense. The net impact of these changes shifts the timing and geography of expense recognition. Short-term leases, which are defined as those that have a lease term of twelve months or less, and leases of low-value assets are exempt, with their payments being recognized in Non-interest expense on a straight-line basis within the Bank's Consolidated Statement of Income. Lessor accounting remains substantially unchanged.

Upon transition to IFRS 16, the Bank adopted the new standard using the modified retrospective approach and recognized the cumulative effect of the transitional impact in opening retained earnings on November 1, 2019 with no restatement of comparative periods. The Bank has applied certain permitted practical expedients and elections including: using hindsight to determine the lease term where lease contracts contain options to extend or terminate; measuring the ROU asset retrospectively for certain leases; not reassessing contracts identified as leases under the previous accounting standards; not applying IFRS 16 to leases of intangible assets; and applying onerous lease provisions recognized as at October 31, 2019 as an alternative to performing an impairment review on the ROU assets as at November 1, 2019.

The main impact of IFRS 16 was on the Bank's real estate leases, which were previously classified as operating leases. The Bank also leases certain equipment and other assets. On November 1, 2019, the Bank recognized \$4.46 billion of ROU assets, \$5.66 billion of lease liabilities, and other balance sheet adjustments and reclassifications of \$0.65 billion. The decrease in retained earnings was \$0.55 billion after tax. The impact to Common Equity Tier 1 (CET1) capital was a decrease of 24 basis points (bps). The following table sets forth the adjustments to the Bank's operating lease commitments disclosed under IAS 17 as at October 31, 2019, which were used to derive the lease liabilities recognized by the Bank as at November 1, 2019:

| (millions of Canadian dollars)  | Amount <sup>1</sup> |
|---|---------------------|
| Operating lease commitments disclosed as at October 31, 2019  | \$ 7,621            |
| Commitments for leases that have not commenced at November 1, 2019, and commitments for non-lease payments <sup>2</sup> | (2,577)             |
| Effect of recognition exemption for short-term and low value leases   | (29)                |
| Effect of extension and termination options reasonably certain to be exercised and other                                | 4,732               |
| Effect of discounting using the incremental borrowing rate <sup>3</sup>   | (4,083)             |
| <b>Lease liabilities recognized as at November 1, 2019</b>  | <b>\$ 5,664</b>     |

<sup>1</sup> Certain amounts have been reclassified to conform with the presentation adopted in the current period.

<sup>2</sup> Non-lease payments include taxes and estimated operating expenses.

<sup>3</sup> The weighted average incremental borrowing rate was 2.8%.

### Uncertainty over Income Tax Treatments

In June 2017, the IASB issued IFRIC (IFRS Interpretations Committee) Interpretation 23, *Uncertainty over Income Tax Treatments*, which clarifies application of recognition and measurement requirements in IAS 12, *Income Taxes*, when there is uncertainty over income tax treatments. The Bank adopted this interpretation on November 1, 2019 and it did not have a significant impact on the Bank.

### FUTURE CHANGES IN ACCOUNTING POLICIES

The following standards and framework have been issued, but are not yet effective on the date of issuance of the Bank's Consolidated Financial Statements. The Bank is currently assessing the impact of the application of these standards and framework on the Consolidated Financial Statements.

#### IBOR Reform and its Effects on Financial Reporting

The IASB finalized its standard setting relating to the effects of IBOR reform and on August 27, 2020, the IASB issued *Interest Rate Benchmark Reform – Phase 2, Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16*, for which the Bank is currently assessing the impact of adoption. The Bank adopted the IASB's first phase of interest rate benchmark reform standard setting, *Interest Rate Benchmark Reform, Amendments to IFRS 9, IAS 39, and IFRS 7*, effective October 31, 2019.

Interest Rate Benchmark Reform Phase 2 addresses issues affecting financial reporting when changes are made to contractual cash flows of financial instruments or hedging relationships as a result of IBOR reform. The amendments are effective for annual periods beginning on or after January 1, 2021, with early adoption permitted. The changes relate to the modification of financial assets, financial liabilities and lessee lease liabilities, as well as providing specific hedge accounting relief and disclosure requirements. The amendments permit modification to financial assets, financial liabilities and lessee lease liabilities required as a direct consequence of IBOR reform made on an economically equivalent basis to be accounted for by updating the EIR prospectively. If the modification does not meet the practical expedient requirements, existing IFRS requirements are applied. Reliefs are also provided for an entity's hedge accounting relationships in circumstances where changes to hedged items and hedging instruments arise as a result of IBOR reform. The amendments enable entities to amend the formal designation and documentation of a hedging relationship to reflect these changes without discontinuing the hedging relationship or designating a new hedging relationship. Permitted changes include redefining the hedged risk to reference an ARR (contractually or non-contractually specified), amending the description of the hedged item and hedging instrument to reflect the ARR, and amending the description of how the entity will assess hedge effectiveness. Additional reliefs are also provided for specific hedge accounting requirements if certain conditions are met. Hedging relationships within the scope of Interest Rate Benchmark Reform Phase 2 are the same as those within the scope of Interest Rate Benchmark Reform Phase 1. Interest Rate Benchmark Reform Phase 2 also amended IFRS 7, introducing expanded qualitative and quantitative disclosures about the risks arising from IBOR reform, how an entity is managing those risks, its progress in completing the transition to ARRs, and how it is managing the transition.

### **Insurance Contracts**

The IASB issued IFRS 17, *Insurance Contracts* (IFRS 17), amended in June 2020, which replaces the guidance in IFRS 4, *Insurance Contracts* and establishes principles for recognition, measurement, presentation, and disclosure of insurance contracts. The standard is effective for annual reporting periods beginning on or after January 1, 2023, which will be November 1, 2023 for the Bank. OSFI's related Advisory precludes early adoption.

### **Conceptual Framework for Financial Reporting**

In March 2018, the IASB issued the revised Conceptual Framework for Financial Reporting (Revised Conceptual Framework), which provides a set of concepts to assist the IASB in developing standards and to help preparers consistently apply accounting policies where specific accounting standards do not exist. The framework is not an accounting standard and does not override the requirements that exist in other IFRS standards. The Revised Conceptual Framework describes that financial information must be relevant and faithfully represented to be useful, provides revised definitions and recognition criteria for assets and liabilities, and confirms that different measurement bases are useful and permitted. The Revised Conceptual Framework is effective for annual periods beginning on or after January 1, 2020, which will be November 1, 2020 for the Bank. The adoption of the Revised Conceptual Framework is not expected to have a significant impact on the Bank.

### **Business Combinations**

In October 2018, the IASB issued a narrow-scope amendment to IFRS 3, *Business Combinations* (IFRS 3). The amendments provide additional guidance on the definition of a business which determines whether an acquisition is of a business or a group of assets. An acquirer recognizes goodwill only when acquiring a business, not when acquiring a group of assets. The amendment to IFRS 3 are effective for annual reporting periods beginning on or after January 1, 2020, which will be November 1, 2020 for the Bank. These amendments will be applied prospectively and are not expected to have a significant impact on the Bank.

|        |                                |
|--------|--------------------------------|
| NOTE 5 | <b>FAIR VALUE MEASUREMENTS</b> |
|--------|--------------------------------|

Certain assets and liabilities, primarily financial instruments, are carried on the balance sheet at their fair value on a recurring basis. These financial instruments include trading loans and securities, non-trading financial assets at FVTPL, financial assets and liabilities designated at FVTPL, financial assets at FVOCI, derivatives, certain securities purchased under reverse repurchase agreements, certain deposits classified as trading, securitization liabilities at fair value, obligations related to securities sold short, and certain obligations related to securities sold under repurchase agreements. All other financial assets and financial liabilities are carried at amortized cost.

### **VALUATION GOVERNANCE**

Valuation processes are guided by policies and procedures that are approved by senior management and subject matter experts. Senior Executive oversight over the valuation process is provided through various valuation-related committees. Further, the Bank has a number of additional controls in place, including an independent price verification process to ensure the accuracy of fair value measurements reported in the financial statements. The sources used for independent pricing comply with the standards set out in the approved valuation-related policies, which include consideration of the reliability, relevancy, and timeliness of data.

### **METHODS AND ASSUMPTIONS**

The Bank calculates fair values for measurement and disclosure purposes based on the following methods of valuation and assumptions:

#### **Government and Government-Related Securities**

The fair value of Canadian government debt securities is based on quoted prices in active markets, where available. Where quoted prices are not available, valuation techniques such as discounted cash flow models may be used, which maximize the use of observable inputs such as government bond yield curves.

The fair value of U.S. federal and state government, as well as agency debt securities, is determined by reference to recent transaction prices, broker quotes, or third-party vendor prices. Brokers or third-party vendors may use a pool-specific valuation model to value these securities. Observable market inputs to the model include to-be-announced market prices, the applicable indices, and metrics such as the coupon, maturity, and weighted-average maturity of the pool. Market inputs used in the valuation model include, but are not limited to, indexed yield curves and trading spreads.

The fair value of other OECD government guaranteed debt is based on broker quotes and third-party vendor prices, or where these quotes or prices are not readily available, other valuation techniques, such as discounted cash flow models, may be used. Market inputs used in other valuation techniques or broker quotes and third-party vendor prices include government bond yield curves and trade execution data.

The fair value of residential mortgage-backed securities (MBS) is based on broker quotes, third-party vendor prices, or other valuation techniques, such as the use of option-adjusted spread models which include inputs such as prepayment rate assumptions related to the underlying collateral. Observable inputs include, but are not limited to, indexed yield curves and bid-ask spreads. Other inputs may include volatility assumptions derived using Monte Carlo simulations and take into account factors such as counterparty credit quality and liquidity.

#### **Other Debt Securities**

The fair value of corporate and other debt securities is based on broker quotes, third-party vendor prices, or other valuation techniques, such as discounted cash flow techniques. Market inputs used in the other valuation techniques or underlying third-party vendor prices or broker quotes include benchmark and government bond yield curves, credit spreads, and trade execution data.

Asset-backed securities are primarily fair valued using third-party vendor prices. The third-party vendor employs a valuation model which maximizes the use of observable inputs such as benchmark yield curves and bid-ask spreads. The model also takes into account relevant data about the underlying collateral, such as weighted-average terms to maturity and prepayment rate assumptions.

### **Equity Securities**

The fair value of equity securities is based on quoted prices in active markets, where available. Where quoted prices in active markets are not readily available, such as for private equity securities, or where there is a wide bid-ask spread, fair value is determined based on quoted market prices for similar securities or through valuation techniques, including discounted cash flow analysis, multiples of earnings before taxes, depreciation and amortization, and other relevant valuation techniques.

If there are trading restrictions on the equity security held, a valuation adjustment is recognized against available prices to reflect the nature of the restriction. However, restrictions that are not part of the security held and represent a separate contractual arrangement that has been entered into by the Bank and a third party do not impact the fair value of the original instrument.

### **Retained Interests**

Retained interests are classified as trading securities and are initially recognized at their relative fair market value. Subsequently, the fair value of retained interests recognized by the Bank is determined by estimating the present value of future expected cash flows. Differences between the actual cash flows and the Bank's estimate of future cash flows are recognized in income. These assumptions are subject to periodic review and may change due to significant changes in the economic environment.

### **Loans**

The estimated fair value of loans carried at amortized cost reflects changes in market price that have occurred since the loans were originated or purchased. For fixed-rate performing loans, estimated fair value is determined by discounting the expected future cash flows related to these loans at current market interest rates for loans with similar credit risks. For floating-rate performing loans, changes in interest rates have minimal impact on fair value since loans reprice to market frequently. On that basis, fair value is assumed to approximate carrying value. The fair value of loans is not adjusted for the value of any credit protection the Bank has purchased to mitigate credit risk.

The fair value of loans carried at FVTPL, which includes trading loans and non-trading loans at FVTPL, is determined using observable market prices, where available. Where the Bank is a market maker for loans traded in the secondary market, fair value is determined using executed prices, or prices for comparable trades. For those loans where the Bank is not a market maker, the Bank obtains broker quotes from other reputable dealers, and corroborates this information using valuation techniques or by obtaining consensus or composite prices from pricing services.

The fair value of loans carried at FVOCI is assumed to approximate amortized cost as they are generally floating rate performing loans that are short term in nature.

### **Commodities**

The fair value of commodities is based on quoted prices in active markets, where available. The Bank also transacts commodity derivative contracts which can be traded on an exchange or in OTC markets.

### **Derivative Financial Instruments**

The fair value of exchange-traded derivative financial instruments is based on quoted market prices. The fair value of OTC derivative financial instruments is estimated using well established valuation techniques, such as discounted cash flow techniques, the Black-Scholes model, and Monte Carlo simulation. The valuation models incorporate inputs that are observable in the market or can be derived from observable market data.

Prices derived by using models are recognized net of valuation adjustments. The inputs used in the valuation models depend on the type of derivative and the nature of the underlying instrument and are specific to the instrument being valued. Inputs can include, but are not limited to, interest rate yield curves, foreign exchange rates, dividend yield projections, commodity spot and forward prices, recovery rates, volatilities, spot prices, and correlation.

A credit valuation adjustment (CVA) is recognized against the model value of OTC derivatives to account for the uncertainty that either counterparty in a derivative transaction may not be able to fulfil its obligations under the transaction. In determining CVA, the Bank takes into account master netting agreements and collateral, and considers the creditworthiness of the counterparty and of the Bank itself, using market observed or proxy credit spreads, in assessing potential future amounts owed to, or by the Bank.

The fair value of a derivative is partly a function of collateralization. The Bank uses the relevant overnight index swap curve to discount the cash flows for collateralized derivatives as most collateral is posted in cash and can be funded at the overnight rate.

A funding valuation adjustment (FVA) is recognized against the model value of OTC derivatives to recognize the market implied funding costs and benefits considered in the pricing and fair valuation of uncollateralized derivatives. Some of the key drivers of FVA include the market implied funding spread and the expected average exposure by counterparty.

The Bank will continue to monitor industry practice on valuation adjustments and may refine the methodology as market practices evolve.

### **Deposits**

The estimated fair value of term deposits is determined by discounting the contractual cash flows using interest rates currently offered for deposits with similar terms.

For deposits with no defined maturities, the Bank considers fair value to equal carrying value, which is equivalent to the amount payable on the balance sheet date.

For trading deposits and deposits designated at FVTPL, which is included in financial liabilities designated at FVTPL, fair value is determined using discounted cash flow valuation techniques which maximize the use of observable market inputs such as benchmark yield curves and foreign exchange rates. The Bank considers the impact of its own creditworthiness in the valuation of these deposits by reference to observable market inputs.

### **Securitization Liabilities**

The fair value of securitization liabilities is based on quoted market prices or quoted market prices for similar financial instruments, where available. Where quoted prices are not available, fair value is determined using valuation techniques, which maximize the use of observable inputs, such as Canada Mortgage Bond (CMB) curves and MBS curves.

### **Obligations Related to Securities Sold Short**

The fair value of these obligations is based on the fair value of the underlying securities, which can include equity or debt securities. As these obligations are fully collateralized, the method used to determine fair value would be the same as that of the relevant underlying equity or debt securities.

### **Securities Purchased Under Reverse Repurchase Agreements and Obligations Related to Securities Sold Under Repurchase Agreements**

Commodities and bonds purchased or sold with an agreement to sell or repurchase them at a later date at a fixed price are carried at fair value. The fair value of these agreements is based on valuation techniques such as discounted cash flow models which maximize the use of observable market inputs such as interest rate swap curves and commodity forward prices.



### Subordinated Notes and Debentures

The fair value of subordinated notes and debentures are based on quoted market prices for similar issues or current rates offered to the Bank for debt of equivalent credit quality and remaining maturity.

### Portfolio Exception

IFRS 13, *Fair Value Measurement* provides a measurement exception that allows an entity to determine the fair value of a group of financial assets and liabilities with offsetting risks based on the sale or transfer of its net exposure to a particular risk or risks. The Bank manages certain financial assets and financial liabilities, such as derivative assets and derivative liabilities, on the basis of net exposure to a particular risk, or risks; and uses mid-market prices as a basis for establishing fair values for the offsetting risk positions and applies the most representative price within the bid-ask spread to the net open position, as appropriate. Refer to Note 2 for further details on the use of the portfolio exception to establish fair value.

### Fair Value of Assets and Liabilities not carried at Fair Value

The fair value of assets and liabilities subsequently not carried at fair value include most loans, most deposits, certain debt securities,

certain securitization liabilities, most securities purchased under reverse repurchase agreements, most obligations relating to securities sold under repurchase agreements, and subordinated notes and debentures. For these instruments, fair values are calculated for disclosure purposes only, and the valuation techniques are disclosed above. In addition, the Bank has determined that the carrying value approximates the fair value for the following assets and liabilities as they are usually liquid floating rate financial instruments and are generally short term in nature: cash and due from banks, interest-bearing deposits with banks, securities purchased under reverse repurchase agreements, customers' liability under acceptances, amounts receivable from brokers, dealers, and clients, other assets, acceptances, obligations related to securities sold under repurchase agreements, amounts payable to brokers, dealers, and clients, and other liabilities.

### Carrying Value and Fair Value of Financial Instruments not carried at Fair Value

The fair values in the following table exclude assets that are not financial instruments, such as land, buildings and equipment, as well as goodwill and other intangible assets, including customer relationships, which are of significant value to the Bank.

### Financial Assets and Liabilities not carried at Fair Value<sup>1</sup>

(millions of Canadian dollars)

|   | October 31, 2020 |              | As at<br>October 31, 2019 |            |
|---|------------------|--------------|---------------------------|------------|
|   | Carrying value   | Fair value   | Carrying value            | Fair value |
| <b>FINANCIAL ASSETS</b>   |                  |              |                           |            |
| Debt securities at amortized cost, net of allowance for credit losses       |                  |              |                           |            |
| Government and government-related securities                                | \$ 174,592       | \$ 175,500   | \$ 78,275                 | \$ 78,374  |
| Other debt securities   | 53,087           | 53,373       | 52,222                    | 52,370     |
| Total debt securities at amortized cost, net of allowance for credit losses | 227,679          | 228,873      | 130,497                   | 130,744    |
| Total loans, net of allowance for loan losses                               | 717,523          | 727,197      | 684,608                   | 688,154    |
| Total financial assets not carried at fair value                            | \$ 945,202       | \$ 956,070   | \$ 815,105                | \$ 818,898 |
| <b>FINANCIAL LIABILITIES</b>  |                  |              |                           |            |
| Deposits  | \$ 1,135,333     | \$ 1,137,624 | \$ 886,977                | \$ 892,597 |
| Securitization liabilities at amortized cost                                | 15,768           | 16,143       | 14,086                    | 14,258     |
| Subordinated notes and debentures   | 11,477           | 12,374       | 10,725                    | 11,323     |
| Total financial liabilities not carried at fair value                       | \$ 1,162,578     | \$ 1,166,141 | \$ 911,788                | \$ 918,178 |

<sup>1</sup> This table excludes financial assets and liabilities where the carrying amount is a reasonable approximation of fair value.

### Fair Value Hierarchy

IFRS requires disclosure of a three-level hierarchy for fair value measurements based upon the observability of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

**Level 1:** Fair value is based on quoted market prices for identical assets or liabilities that are traded in an active exchange market or highly liquid and actively traded in OTC markets.

**Level 2:** Fair value is based on observable inputs other than Level 1 prices, such as quoted market prices for similar (but not identical) assets or liabilities in active markets, quoted market prices for identical assets or liabilities in markets that are not active, and other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are traded less

frequently than exchange-traded instruments and derivative contracts whose value is determined using valuation techniques with inputs that are observable in the market or can be derived principally from or corroborated by observable market data.

**Level 3:** Fair value is based on non-observable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Financial instruments classified within Level 3 of the fair value hierarchy are initially recognized at their transaction price, which is considered the best estimate of fair value. After initial measurement, the fair value of Level 3 assets and liabilities is determined using valuation models, discounted cash flow methodologies, or similar techniques.

The following table presents the levels within the fair value hierarchy for each of the assets and liabilities measured at fair value on a recurring basis as at October 31, 2020 and October 31, 2019.

**Fair Value Hierarchy for Assets and Liabilities Measured at Fair Value on a Recurring Basis**

(millions of Canadian dollars)

|  | As at            |                |              |                    |                  |                |              |                    |
|--|------------------|----------------|--------------|--------------------|------------------|----------------|--------------|--------------------|
|  | October 31, 2020 |                |              |                    | October 31, 2019 |                |              |                    |
|  | Level 1          | Level 2        | Level 3      | Total <sup>1</sup> | Level 1          | Level 2        | Level 3      | Total <sup>1</sup> |
| <b>FINANCIAL ASSETS AND COMMODITIES</b>                                      |                  |                |              |                    |                  |                |              |                    |
| <b>Trading loans, securities, and other<sup>2</sup></b>                      |                  |                |              |                    |                  |                |              |                    |
| <b>Government and government-related securities</b>                          |                  |                |              |                    |                  |                |              |                    |
| Canadian government debt   |                  |                |              |                    |                  |                |              |                    |
| Federal  | \$ 351           | \$ 21,141      | \$ –         | \$ 21,492          | \$ 395           | \$ 10,521      | \$ –         | \$ 10,916          |
| Provinces  | –                | 8,468          | –            | 8,468              | –                | 8,510          | 8            | 8,518              |
| U.S. federal, state, municipal governments, and agencies debt                |                  |                |              |                    |                  |                |              |                    |
|  | –                | 22,809         | 16           | 22,825             | –                | 19,133         | –            | 19,133             |
| Other OECD government guaranteed debt  |                  |                |              |                    |                  |                |              |                    |
|  | –                | 4,563          | –            | 4,563              | –                | 4,132          | –            | 4,132              |
| Mortgage-backed securities   |                  |                |              |                    |                  |                |              |                    |
|  | –                | 1,690          | –            | 1,690              | –                | 1,746          | –            | 1,746              |
| <b>Other debt securities</b>   |                  |                |              |                    |                  |                |              |                    |
| Canadian issuers   |                  |                |              |                    |                  |                |              |                    |
|  | –                | 5,613          | 2            | 5,615              | –                | 5,129          | 3            | 5,132              |
| Other issuers  |                  |                |              |                    |                  |                |              |                    |
|  | –                | 13,352         | 1            | 13,353             | –                | 13,547         | 1            | 13,548             |
| <b>Equity securities</b>   |                  |                |              |                    |                  |                |              |                    |
| Common shares  |                  |                |              |                    |                  |                |              |                    |
|  | 43,803           | 39             | –            | 43,842             | 56,058           | 61             | –            | 56,119             |
| Preferred shares   |                  |                |              |                    |                  |                |              |                    |
|  | 37               | –              | –            | 37                 | 57               | –              | –            | 57                 |
| <b>Trading loans</b>   |                  |                |              |                    |                  |                |              |                    |
|  | –                | 12,959         | –            | 12,959             | –                | 12,482         | –            | 12,482             |
| <b>Commodities</b>   |                  |                |              |                    |                  |                |              |                    |
|  | 12,976           | 484            | –            | 13,460             | 13,761           | 437            | –            | 14,198             |
| <b>Retained interests</b>  |                  |                |              |                    |                  |                |              |                    |
|  | –                | 14             | –            | 14                 | –                | 19             | –            | 19                 |
|  | <b>57,167</b>    | <b>91,132</b>  | <b>19</b>    | <b>148,318</b>     | <b>70,271</b>    | <b>75,717</b>  | <b>12</b>    | <b>146,000</b>     |
| <b>Non-trading financial assets at fair value through profit or loss</b>     |                  |                |              |                    |                  |                |              |                    |
| Securities   |                  |                |              |                    |                  |                |              |                    |
|  | 232              | 4,027          | 571          | 4,830              | 229              | 3,985          | 493          | 4,707              |
| Loans  |                  |                |              |                    |                  |                |              |                    |
|  | –                | 3,715          | 3            | 3,718              | –                | 1,791          | 5            | 1,796              |
|  | <b>232</b>       | <b>7,742</b>   | <b>574</b>   | <b>8,548</b>       | <b>229</b>       | <b>5,776</b>   | <b>498</b>   | <b>6,503</b>       |
| <b>Derivatives</b>   |                  |                |              |                    |                  |                |              |                    |
| Interest rate contracts  |                  |                |              |                    |                  |                |              |                    |
|  | 22               | 17,937         | –            | 17,959             | 22               | 14,794         | –            | 14,816             |
| Foreign exchange contracts   |                  |                |              |                    |                  |                |              |                    |
|  | 13               | 29,605         | 2            | 29,620             | 24               | 30,623         | 3            | 30,650             |
| Credit contracts   |                  |                |              |                    |                  |                |              |                    |
|  | –                | 19             | –            | 19                 | –                | 16             | –            | 16                 |
| Equity contracts   |                  |                |              |                    |                  |                |              |                    |
|  | 5                | 3,855          | 370          | 4,230              | 1                | 1,298          | 589          | 1,888              |
| Commodity contracts  |                  |                |              |                    |                  |                |              |                    |
|  | 383              | 2,022          | 9            | 2,414              | 266              | 1,246          | 12           | 1,524              |
|  | <b>423</b>       | <b>53,438</b>  | <b>381</b>   | <b>54,242</b>      | <b>313</b>       | <b>47,977</b>  | <b>604</b>   | <b>48,894</b>      |
| <b>Financial assets designated at fair value through profit or loss</b>      |                  |                |              |                    |                  |                |              |                    |
| Securities <sup>2</sup>  |                  |                |              |                    |                  |                |              |                    |
|  | –                | 4,739          | –            | 4,739              | –                | 4,040          | –            | 4,040              |
|  | –                | 4,739          | –            | 4,739              | –                | 4,040          | –            | 4,040              |
| <b>Financial assets at fair value through other comprehensive income</b>     |                  |                |              |                    |                  |                |              |                    |
| <b>Government and government-related securities</b>                          |                  |                |              |                    |                  |                |              |                    |
| Canadian government debt   |                  |                |              |                    |                  |                |              |                    |
| Federal  | –                | 14,126         | –            | 14,126             | –                | 9,663          | –            | 9,663              |
| Provinces  | –                | 16,502         | –            | 16,502             | –                | 12,927         | –            | 12,927             |
| U.S. federal, state, municipal governments, and agencies debt                |                  |                |              |                    |                  |                |              |                    |
|  | –                | 33,034         | –            | 33,034             | –                | 40,737         | –            | 40,737             |
| Other OECD government guaranteed debt  |                  |                |              |                    |                  |                |              |                    |
|  | –                | 10,756         | –            | 10,756             | –                | 14,407         | –            | 14,407             |
| Mortgage-backed securities   |                  |                |              |                    |                  |                |              |                    |
|  | –                | 3,865          | –            | 3,865              | –                | 5,437          | –            | 5,437              |
| <b>Other debt securities</b>   |                  |                |              |                    |                  |                |              |                    |
| Asset-backed securities  |                  |                |              |                    |                  |                |              |                    |
|  | –                | 10,006         | –            | 10,006             | –                | 15,888         | –            | 15,888             |
| Non-agency collateralized mortgage obligation portfolio                      |                  |                |              |                    |                  |                |              |                    |
|  | –                | –              | –            | –                  | –                | 247            | –            | 247                |
| Corporate and other debt   |                  |                |              |                    |                  |                |              |                    |
|  | –                | 9,875          | 20           | 9,895              | –                | 7,810          | 24           | 7,834              |
| <b>Equity securities</b>   |                  |                |              |                    |                  |                |              |                    |
| Common shares  |                  |                |              |                    |                  |                |              |                    |
|  | 819              | 15             | 1,553        | 2,387              | 89               | 2              | 1,507        | 1,598              |
| Preferred shares   |                  |                |              |                    |                  |                |              |                    |
|  | 186              | –              | 26           | 212                | 198              | –              | 44           | 242                |
| <b>Loans</b>   |                  |                |              |                    |                  |                |              |                    |
|  | –                | 2,502          | –            | 2,502              | –                | 2,124          | –            | 2,124              |
|  | <b>1,005</b>     | <b>100,681</b> | <b>1,599</b> | <b>103,285</b>     | <b>287</b>       | <b>109,242</b> | <b>1,575</b> | <b>111,104</b>     |
| <b>Securities purchased under reverse repurchase agreements</b>              |                  |                |              |                    |                  |                |              |                    |
|  | –                | 7,395          | –            | 7,395              | –                | 4,843          | –            | 4,843              |
| <b>FINANCIAL LIABILITIES</b>   |                  |                |              |                    |                  |                |              |                    |
| <b>Trading deposits</b>  |                  |                |              |                    |                  |                |              |                    |
|  | –                | 14,528         | 4,649        | 19,177             | –                | 22,793         | 4,092        | 26,885             |
| <b>Derivatives</b>   |                  |                |              |                    |                  |                |              |                    |
| Interest rate contracts  |                  |                |              |                    |                  |                |              |                    |
|  | 14               | 19,022         | 96           | 19,132             | 19               | 14,404         | 83           | 14,506             |
| Foreign exchange contracts   |                  |                |              |                    |                  |                |              |                    |
|  | 14               | 27,300         | –            | 27,314             | 21               | 29,374         | 4            | 29,399             |
| Credit contracts   |                  |                |              |                    |                  |                |              |                    |
|  | –                | 327            | –            | 327                | –                | 420            | –            | 420                |
| Equity contracts   |                  |                |              |                    |                  |                |              |                    |
|  | –                | 3,360          | 1,077        | 4,437              | –                | 2,877          | 1,514        | 4,391              |
| Commodity contracts  |                  |                |              |                    |                  |                |              |                    |
|  | 355              | 1,611          | 27           | 1,993              | 266              | 1,040          | 29           | 1,335              |
|  | <b>383</b>       | <b>51,620</b>  | <b>1,200</b> | <b>53,203</b>      | <b>306</b>       | <b>48,115</b>  | <b>1,630</b> | <b>50,051</b>      |
| <b>Securitization liabilities at fair value</b>                              |                  |                |              |                    |                  |                |              |                    |
|  | –                | 13,718         | –            | 13,718             | –                | 13,058         | –            | 13,058             |
| <b>Financial liabilities designated at fair value through profit or loss</b> |                  |                |              |                    |                  |                |              |                    |
|  | –                | 59,641         | 24           | 59,665             | –                | 105,110        | 21           | 105,131            |
| <b>Obligations related to securities sold short<sup>2</sup></b>              |                  |                |              |                    |                  |                |              |                    |
|  | 1,039            | 33,960         | –            | 34,999             | 878              | 28,778         | –            | 29,656             |
| <b>Obligations related to securities sold under repurchase agreements</b>    |                  |                |              |                    |                  |                |              |                    |
|  | –                | 3,675          | –            | 3,675              | –                | 2,973          | –            | 2,973              |

<sup>1</sup> Fair value is the same as carrying value.

<sup>2</sup> Balances reflect the reduction of securities owned (long positions) by the amount of identical securities sold but not yet purchased (short positions).

The Bank's policy is to record transfers of assets and liabilities between the different levels of the fair value hierarchy using the fair values as at the end of each reporting period. Assets are transferred between Level 1 and Level 2 depending on if there is sufficient frequency and volume in an active market.

There were no significant transfers between Level 1 and Level 2 during the years ended October 31, 2020 and October 31, 2019.

### Movements of Level 3 instruments

Significant transfers into and out of Level 3 occur mainly due to the following reasons:

- Transfers from Level 3 to Level 2 occur when techniques used for valuing the instrument incorporate significant observable market inputs or broker-dealer quotes which were previously not observable.

- Transfers from Level 2 to Level 3 occur when an instrument's fair value, which was previously determined using valuation techniques with significant observable market inputs, is now determined using valuation techniques with significant unobservable inputs.

Due to the unobservable nature of the inputs used to value Level 3 financial instruments there may be uncertainty about the valuation of these instruments. The fair value of Level 3 instruments may be drawn from a range of reasonably possible alternatives. In determining the appropriate levels for these unobservable inputs, parameters are chosen so that they are consistent with prevailing market evidence and management judgment.

The following tables reconcile changes in fair value of all assets and liabilities measured at fair value using significant Level 3 unobservable inputs for the years ended October 31, 2020 and October 31, 2019.

### Reconciliation of Changes in Fair Value for Level 3 Assets and Liabilities

(millions of Canadian dollars)

|  | Fair value as at November 1 2019 | Total realized and unrealized gains (losses) |                                | Movements            |                                 | Transfers    |                | Fair value as at October 31 2020 | Change in unrealized gains (losses) on instruments still held <sup>5</sup> |
|--|----------------------------------|--|--------------------------------|----------------------|---------------------------------|--------------|----------------|----------------------------------|--|
|  |                                  | Included in income <sup>1</sup>              | Included in OCI <sup>2,3</sup> | Purchases/ Issuances | Sales/ Settlements <sup>4</sup> | Into Level 3 | Out of Level 3 |                                  |  |
| <b>FINANCIAL ASSETS</b>  |                                  |  |                                |                      |                                 |              |                |                                  |  |
| <b>Trading loans, securities, and other</b>                                  |                                  |  |                                |                      |                                 |              |                |                                  |  |
| <b>Government and government-related securities</b>                          |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Canadian government debt   |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Provinces  | \$ 8                             | \$ -   | \$ -                           | \$ -                 | \$ (8)                          | \$ -         | \$ -           | \$ -                             | \$ -   |
| U.S. federal, state, municipal governments and agencies debt                 | -                                | (1)  | -                              | -                    | -                               | 17           | -              | 16                               | -  |
| <b>Other debt securities</b>   |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Canadian issuers   | 3                                | -  | -                              | -                    | (1)                             | 2            | (2)            | 2                                | -  |
| Other issuers  | 1                                | -  | -                              | 29                   | (40)                            | 16           | (5)            | 1                                | -  |
|  | 12                               | (1)  | -                              | 29                   | (49)                            | 35           | (7)            | 19                               | -  |
| <b>Non-trading financial assets at fair value through profit or loss</b>     |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Securities   | 493                              | 12   | -                              | 118                  | (52)                            | -            | -              | 571                              | (2)  |
| Loans  | 5                                | -  | -                              | -                    | (2)                             | -            | -              | 3                                | -  |
|  | 498                              | 12   | -                              | 118                  | (54)                            | -            | -              | 574                              | (2)  |
| <b>Financial assets at fair value through other comprehensive income</b>     |                                  |  |                                |                      |                                 |              |                |                                  |  |
| <b>Government and government-related securities</b>                          |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Other OECD government guaranteed debt  | -                                | -  | -                              | -                    | -                               | -            | -              | -                                | -  |
| <b>Other debt securities</b>   |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Asset-backed securities  | -                                | -  | -                              | -                    | -                               | -            | -              | -                                | -  |
| Corporate and other debt   | 24                               | -  | (4)                            | -                    | -                               | -            | -              | 20                               | (4)  |
| <b>Equity securities</b>   |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Common shares  | 1,507                            | -  | (4)                            | 48                   | 2                               | -            | -              | 1,553                            | (4)  |
| Preferred shares   | 44                               | -  | (19)                           | 2                    | (1)                             | -            | -              | 26                               | (20)   |
|  | \$ 1,575                         | \$ -   | \$ (27)                        | \$ 50                | \$ 1                            | \$ -         | \$ -           | \$ 1,599                         | \$ (28)  |
| <b>FINANCIAL LIABILITIES</b>   |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Trading deposits <sup>6</sup>  | \$ (4,092)                       | \$ 214                                       | \$ -                           | \$ (3,334)           | \$ 2,558                        | \$ (3)       | \$ 8           | \$ (4,649)                       | \$ 328   |
| <b>Derivatives<sup>7</sup></b>   |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Interest rate contracts  | (83)                             | (43)   | -                              | -                    | 30                              | -            | -              | (96)                             | (17)   |
| Foreign exchange contracts   | (1)                              | 2  | -                              | -                    | -                               | 1            | -              | 2                                | 1  |
| Equity contracts   | (925)                            | 172  | -                              | (101)                | 146                             | (1)          | 2              | (707)                            | 172  |
| Commodity contracts  | (17)                             | (42)   | -                              | -                    | 41                              | -            | -              | (18)                             | (16)   |
|  | (1,026)                          | 89   | -                              | (101)                | 217                             | -            | 2              | (819)                            | 140  |
| <b>Financial liabilities designated at fair value through profit or loss</b> |                                  |  |                                |                      |                                 |              |                |                                  |  |
|  | (21)                             | 112  | -                              | (202)                | 87                              | -            | -              | (24)                             | 112  |
| <b>Obligations related to securities sold short</b>                          |                                  |  |                                |                      |                                 |              |                |                                  |  |
|  | -                                | -  | -                              | -                    | -                               | (6)          | 6              | -                                | -  |

<sup>1</sup> Gains/losses on financial assets and liabilities are recognized within Non-interest income on the Consolidated Statement of Income.

<sup>2</sup> Other comprehensive income.

<sup>3</sup> Includes realized gains/losses transferred to retained earnings on disposal of equities designated at FVOCI. Refer to Note 7 for further details.

<sup>4</sup> Includes foreign exchange.

<sup>5</sup> Changes in unrealized gains/losses on financial assets at FVOCI are recognized in AOCl.

<sup>6</sup> Issuances and repurchases of trading deposits are reported on a gross basis.

<sup>7</sup> As at October 31, 2020, consists of derivative assets of \$0.4 billion (November 1, 2019 - \$0.6 billion) and derivative liabilities of \$1.2 billion (November 1, 2019 - \$1.6 billion), which have been netted in this table for presentation purposes only.

## Reconciliation of Changes in Fair Value for Level 3 Assets and Liabilities

(millions of Canadian dollars)

|  | Fair value as at November 1 2018 | Total realized and unrealized gains (losses) |                                | Movements            |                                 | Transfers    |                | Fair value as at October 31 2019 | Change in unrealized gains (losses) on instruments still held <sup>5</sup> |
|--|----------------------------------|--|--------------------------------|----------------------|---------------------------------|--------------|----------------|----------------------------------|--|
|  |                                  | Included in income <sup>1</sup>              | Included in OCI <sup>2,3</sup> | Purchases/ Issuances | Sales/ Settlements <sup>4</sup> | Into Level 3 | Out of Level 3 |                                  |  |
| <b>FINANCIAL ASSETS</b>  |                                  |  |                                |                      |                                 |              |                |                                  |  |
| <b>Trading loans, securities, and other</b>                                  |                                  |  |                                |                      |                                 |              |                |                                  |  |
| <b>Government and government-related securities</b>                          |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Canadian government debt   |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Provinces  | \$ 3                             | \$ –   | \$ –                           | \$ –                 | \$ (50)                         | \$ 55        | \$ –           | \$ 8                             | \$ –   |
| <b>Other debt securities</b>   |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Canadian issuers   | 1                                | –  | –                              | 1                    | (2)                             | 4            | (1)            | 3                                | –  |
| Other issuers  | 16                               | 1  | –                              | 2                    | (24)                            | 20           | (14)           | 1                                | –  |
|  | 20                               | 1  | –                              | 3                    | (76)                            | 79           | (15)           | 12                               | –  |
| <b>Non-trading financial assets at fair value through profit or loss</b>     |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Securities   | 408                              | 97   | –                              | 317                  | (329)                           | –            | –              | 493                              | 20   |
| Loans  | 19                               | 4  | –                              | 5                    | (23)                            | –            | –              | 5                                | 1  |
|  | 427                              | 101  | –                              | 322                  | (352)                           | –            | –              | 498                              | 21   |
| <b>Financial assets at fair value through other comprehensive income</b>     |                                  |  |                                |                      |                                 |              |                |                                  |  |
| <b>Government and government-related securities</b>                          |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Other OECD government guaranteed debt  | 200                              | 24   | –                              | –                    | (224)                           | –            | –              | –                                | –  |
| <b>Other debt securities</b>   |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Asset-backed securities  | 562                              | –  | –                              | –                    | –                               | –            | (562)          | –                                | –  |
| Corporate and other debt   | 24                               | –  | –                              | –                    | –                               | –            | –              | 24                               | –  |
| <b>Equity securities</b>   |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Common shares  | 1,492                            | –  | (3)                            | 31                   | (13)                            | –            | –              | 1,507                            | (4)  |
| Preferred shares   | 135                              | –  | (16)                           | 1                    | (75)                            | –            | (1)            | 44                               | (23)   |
|  | \$ 2,413                         | \$ 24  | \$ (19)                        | \$ 32                | \$ (312)                        | \$ –         | \$ (563)       | \$ 1,575                         | \$ (27)  |
| <b>FINANCIAL LIABILITIES</b>   |                                  |  |                                |                      |                                 |              |                |                                  |  |
| <b>Trading deposits<sup>6</sup></b>  | \$ (3,024)                       | \$ (380)                                     | \$ –                           | \$ (2,030)           | \$ 1,342                        | \$ –         | \$ –           | \$ (4,092)                       | \$ (243)   |
| <b>Derivatives<sup>7</sup></b>   |                                  |  |                                |                      |                                 |              |                |                                  |  |
| Interest rate contracts  | (63)                             | (22)   | –                              | –                    | 6                               | (4)          | –              | (83)                             | (32)   |
| Foreign exchange contracts   | 1                                | –  | –                              | –                    | –                               | (5)          | 3              | (1)                              | (1)  |
| Equity contracts   | (624)                            | (472)  | –                              | (127)                | 298                             | –            | –              | (925)                            | (460)  |
| Commodity contracts  | 27                               | (33)   | –                              | –                    | (11)                            | –            | –              | (17)                             | (20)   |
|  | (659)                            | (527)  | –                              | (127)                | 293                             | (9)          | 3              | (1,026)                          | (513)  |
| <b>Financial liabilities designated at fair value through profit or loss</b> | (14)                             | 104  | –                              | (187)                | 76                              | –            | –              | (21)                             | 65   |
| <b>Obligations related to securities sold short</b>                          | –                                | –  | –                              | 1                    | –                               | –            | (1)            | –                                | –  |

<sup>1</sup> Gains/losses on financial assets and liabilities are recognized within Non-interest income on the Consolidated Statement of Income.

<sup>2</sup> Other comprehensive income.

<sup>3</sup> Includes realized gains/losses transferred to retained earnings on disposal of equities designated at FVOCI. Refer to Note 7 for further details.

<sup>4</sup> Includes foreign exchange.

<sup>5</sup> Changes in unrealized gains/losses on financial assets at FVOCI are recognized in AOCI.

<sup>6</sup> Issuances and repurchases of trading deposits are reported on a gross basis.

<sup>7</sup> As at October 31, 2019, consists of derivative assets of \$0.6 billion (November 1, 2018 – \$0.5 billion) and derivative liabilities of \$1.6 billion (November 1, 2018 – \$1.2 billion), which have been netted in this table for presentation purposes only.

## **VALUATION OF ASSETS AND LIABILITIES CLASSIFIED AS LEVEL 3 Significant unobservable inputs in Level 3 positions**

The following section discusses the significant unobservable inputs for Level 3 positions and assesses the potential effect that a change in each unobservable input may have on the fair value measurement.

### *Price Equivalent*

Certain financial instruments, mainly debt and equity securities, are valued using price equivalents when market prices are not available, with fair value measured by comparison with observable pricing data from instruments with similar characteristics. For debt securities, the price equivalent is expressed in 'points', and represents a percentage of the par amount, and prices at the lower end of the range are generally a result of securities that are written down. For equity securities, the price equivalent is based on a percentage of a proxy price. There may be wide ranges depending on the liquidity of the securities. New issuances of debt and equity securities are priced at 100% of the issue price.

### *Correlation*

The movements of inputs are not necessarily independent from other inputs. Such relationships, where material to the fair value of a given instrument, are captured via correlation inputs into the pricing models. The Bank includes correlation between the asset class, as well as across asset classes. For example, price correlation is the relationship between prices of equity securities in equity basket derivatives, and quanto correlation is the relationship between instruments which settle in one currency and the underlying securities which are denominated in another currency.

### *Implied Volatility*

Implied volatility is the value of the volatility of the underlying instrument which, when input in an option pricing model, such as Black-Scholes, will return a theoretical value equal to the current market price of the option. Implied volatility is a forward-looking and subjective measure, and differs from historical volatility because the latter is calculated from known past returns of a security.

### *Funding Ratio*

The funding ratio is a significant unobservable input required to value loan commitments issued by the Bank. The funding ratio represents an estimate of the percentage of commitments that are ultimately funded by the Bank. The funding ratio is based on a number of factors such as observed historical funding percentages within the various lending channels and the future economic outlook, considering factors including, but not limited to, competitive pricing and fixed/variable mortgage rate gap. An increase/decrease in funding ratio will increase/decrease the value of the lending commitment in relationship to prevailing interest rates.

### *Earnings Multiple, Discount Rate, and Liquidity Discount*

Earnings multiple, discount rate, and liquidity discount are significant inputs used when valuing certain equity securities and certain retained interests. Earnings multiples are selected based on comparable entities and a higher multiple will result in a higher fair value. Discount rates are applied to cash flow forecasts to reflect time value of money and the risks associated with the cash flows. A higher discount rate will result in a lower fair value. Liquidity discounts may be applied as a result of the difference in liquidity between the comparable entity and the equity securities being valued.

### *Currency-Specific Swap Curve*

The fair value of foreign exchange contracts is determined using inputs such as foreign exchange spot rates and swap curves. Generally, swap curves are observable, but there may be certain durations or currency-specific foreign exchange spot and currency-specific swap curves that are not observable.

### *Dividend Yield*

Dividend yield is a key input for valuing equity contracts and is generally expressed as a percentage of the current price of the stock. Dividend yields can be derived from the repo or forward price of the actual stock being fair valued. Spot dividend yields can also be obtained from pricing sources, if it can be demonstrated that spot yields are a good indication of future dividends.

### *Inflation Rate Swap Curve*

The fair value of inflation rate swap contracts is a swap between the interest rate curve and the inflation index. The inflation rate swap spread is not observable and is determined using proxy inputs such as inflation index rates and Consumer Price Index (CPI) bond yields. Generally, swap curves are observable; however, there may be instances where certain specific swap curves are not observable.

### *Net Asset Value*

The fair value of certain private funds is based on the net asset value determined by the fund managers based on valuation methodologies, as there are no observable prices for these instruments.

## **Valuation techniques and inputs used in the fair value measurement of Level 3 assets and liabilities**

The following table presents the Bank's assets and liabilities recognized at fair value and classified as Level 3, together with the valuation techniques used to measure fair value, the significant inputs used in the valuation technique that are considered unobservable, and a range of values for those unobservable inputs. The range of values represents the highest and lowest inputs used in calculating the fair value.

**Valuation Techniques and Inputs Used in the Fair Value Measurement of Level 3 Assets and Liabilities**

|  |                      |   |             | As at            |             |                  |        |  |
|--|----------------------|---|-------------|------------------|-------------|------------------|--------|--|
|  |                      |   |             | October 31, 2020 |             | October 31, 2019 |        |  |
|  | Valuation technique  | Significant unobservable inputs (Level 3) | Lower range | Upper range      | Lower range | Upper range      | Unit   |  |
| <b>Government and government-related securities</b>                          | Market comparable    | Bond price equivalent                     | 19          | 116              | 101         | 158              | points |  |
| <b>Other debt securities</b>   | Market comparable    | Bond price equivalent                     | –           | 111              | –           | 113              | points |  |
| <b>Equity securities<sup>1</sup></b>   | Market comparable    | New issue price                           | 100         | 100              | 100         | 100              | %      |  |
|  | Discounted cash flow | Discount rate                             | 9           | 9                | 9           | 9                | %      |  |
|  | EBITDA multiple      | Earnings multiple                         | n/a         | n/a              | 3.5         | 3.5              | times  |  |
|  | Market comparable    | Price equivalent                          | 23          | 23               | 79          | 80               | %      |  |
| <b>Non-trading financial assets at fair value through profit or loss</b>     | Market comparable    | New issue price                           | 100         | 100              | 100         | 100              | %      |  |
|  | Discounted cash flow | Discount rates                            | 20          | 20               | 8           | 20               | %      |  |
|  | EBITDA multiple      | Earnings multiple                         | 1.5         | 16.0             | 1.1         | 6.7              | times  |  |
|  | Price-based          | Net Asset Value <sup>2</sup>              | n/a         | n/a              | n/a         | n/a              |        |  |
| <b>Derivatives</b>   |                      |   |             |                  |             |                  |        |  |
| <b>Interest rate contracts</b>   | Swaption model       | Currency-specific volatility              | n/a         | n/a              | 27          | 325              | %      |  |
|  | Discounted cash flow | Inflation rate swap curve                 | 1           | 2                | 1           | 2                | %      |  |
|  | Option model         | Funding ratio                             | 60          | 75               | 60          | 75               | %      |  |
| <b>Foreign exchange contracts</b>  | Option model         | Currency-specific volatility              | 4           | 18               | 4           | 12               | %      |  |
| <b>Equity contracts</b>  | Option model         | Price correlation                         | (16)        | 95               | (19)        | 97               | %      |  |
|  |                      | Quanto correlation                        | 10          | 68               | 10          | 68               | %      |  |
|  |                      | Dividend yield                            | –           | 10               | –           | 8                | %      |  |
|  |                      | Equity volatility                         | 8           | 117              | 7           | 124              | %      |  |
|  | Market comparable    | New issue price                           | 100         | 100              | 100         | 100              | %      |  |
| <b>Commodity contracts</b>   | Option model         | Quanto correlation                        | (66)        | (46)             | (66)        | (46)             | %      |  |
|  |                      | Swaption correlation                      | 73          | 85               | 44          | 56               | %      |  |
| <b>Trading deposits</b>  | Option model         | Price correlation                         | (16)        | 98               | (19)        | 97               | %      |  |
|  |                      | Quanto correlation                        | (35)        | 68               | (43)        | 68               | %      |  |
|  |                      | Dividend yield                            | –           | 11               | –           | 16               | %      |  |
|  |                      | Equity volatility                         | 7           | 284              | 7           | 96               | %      |  |
|  | Swaption model       | Currency-specific volatility              | 21          | 462              | 25          | 325              | %      |  |
| <b>Financial liabilities designated at fair value through profit or loss</b> | Option model         | Funding ratio                             | 1           | 70               | 2           | 70               | %      |  |

<sup>1</sup> As at October 31, 2020, common shares exclude the fair value of Federal Reserve stock and Federal Home Loan Bank stock of \$1.5 billion (October 31, 2019 – \$1.5 billion) which are redeemable by the issuer at cost which approximates fair value. These securities cannot be traded in the market, hence, these securities have not been subjected to the sensitivity analysis.

<sup>2</sup> Net asset value information for private funds has not been disclosed due to the wide range in prices for these instruments.

The following table summarizes the potential effect of using reasonably possible alternative assumptions for financial assets and financial liabilities held, that are classified in Level 3 of the fair value hierarchy as at October 31. For interest rate derivatives, the Bank performed a sensitivity analysis on the unobservable implied volatility. For equity derivatives, the sensitivity was calculated by using reasonably possible alternative

assumptions by shocking dividends, correlation, or the price and volatility of the underlying equity instrument. For non-trading securities at FVTPL and equity securities at FVOCI, the sensitivity was calculated based on an upward and downward shock of the fair value reported. For trading deposits, the sensitivity was calculated by varying unobservable inputs which may include volatility, credit spreads, and correlation.

### Sensitivity Analysis of Level 3 Financial Assets and Liabilities

(millions of Canadian dollars)

|  | October 31, 2020          |                           | As at<br>October 31, 2019 |                           |
|--|---------------------------|---------------------------|---------------------------|---------------------------|
|  | Impact to net assets      |                           | Impact to net assets      |                           |
|  | Decrease in<br>fair value | Increase in<br>fair value | Decrease in<br>fair value | Increase in<br>fair value |
| <b>FINANCIAL ASSETS</b>  |                           |                           |                           |                           |
| <b>Non-trading financial assets at fair value through profit or loss</b>     |                           |                           |                           |                           |
| Securities   | \$ 57                     | \$ 27                     | \$ 49                     | \$ 23                     |
| Loans  | –                         | –                         | 1                         | 1                         |
|  | <b>57</b>                 | <b>27</b>                 | 50                        | 24                        |
| <b>Derivatives</b>   |                           |                           |                           |                           |
| Equity contracts   | 18                        | 27                        | 14                        | 17                        |
| <b>Financial assets at fair value through other comprehensive income</b>     |                           |                           |                           |                           |
| <b>Other debt securities</b>   |                           |                           |                           |                           |
| Corporate and other debt   | –                         | –                         | 2                         | 2                         |
| <b>Equity securities</b>   |                           |                           |                           |                           |
| Common shares  | 6                         | 3                         | 6                         | 3                         |
| Preferred shares   | 7                         | 4                         | 10                        | 4                         |
|  | <b>13</b>                 | <b>7</b>                  | 18                        | 9                         |
| <b>FINANCIAL LIABILITIES</b>   |                           |                           |                           |                           |
| <b>Trading deposits</b>  |                           |                           |                           |                           |
|  | <b>33</b>                 | <b>72</b>                 | 23                        | 32                        |
| <b>Derivatives</b>   |                           |                           |                           |                           |
| Interest rate contracts  | 12                        | 10                        | 20                        | 14                        |
| Equity contracts   | 71                        | 52                        | 41                        | 35                        |
|  | <b>83</b>                 | <b>62</b>                 | 61                        | 49                        |
| <b>Financial liabilities designated at fair value through profit or loss</b> |                           |                           |                           |                           |
|  | <b>1</b>                  | <b>3</b>                  | 2                         | 2                         |
| <b>Total</b>   | <b>\$ 205</b>             | <b>\$ 198</b>             | \$ 168                    | \$ 133                    |

The best evidence of a financial instrument's fair value at initial recognition is its transaction price unless the fair value of the instrument is evidenced by comparison with other observable current market transactions in the same instrument (that is, without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets. Consequently, the difference between the fair value using other observable current market transactions or a valuation technique using observable inputs and the transaction price results in an unrealized gain or loss at initial recognition.

The difference between the transaction price at initial recognition and the value determined at that date using a valuation technique with significant non-observable inputs is not recognized in income until the significant non-observable inputs used to value the instruments become

observable. The following table summarizes the aggregate difference yet to be recognized in net income due to the difference between the transaction price and the amount determined using valuation techniques with significant non-observable inputs at initial recognition.

|   | For the years ended October 31 |              |
|---|--------------------------------|--------------|
|   | 2020                           | 2019         |
| (millions of Canadian dollars)  |                                |              |
| Balance as at beginning of year                                       | \$ 15                          | \$ 14        |
| New transactions  | 87                             | 38           |
| Recognized in the Consolidated Statement<br>of Income during the year | (66)                           | (37)         |
| <b>Balance as at end of year</b>                                      | <b>\$ 36</b>                   | <b>\$ 15</b> |

## FINANCIAL ASSETS DESIGNATED AT FAIR VALUE

### Securities Designated at Fair Value through Profit or Loss

Certain securities supporting insurance reserves within the Bank's insurance underwriting subsidiaries have been designated at FVTPL to eliminate or significantly reduce an accounting mismatch. The actuarial valuation of the insurance reserve is measured using a discount factor which is based on the yield of the supporting invested assets, which includes the securities designated at FVTPL, with changes in the discount factor being recognized on the Consolidated Statement of Income. The unrealized gains or losses on securities designated at FVTPL are recognized on the Consolidated Statement of Income in the same period as gains or losses resulting from changes to the discount rate used to value the insurance liabilities.

In addition, certain debt securities have been designated at FVTPL as they are economically hedged with derivatives and the designation eliminates or significantly reduces an accounting mismatch. The derivatives are carried at fair value, with changes in fair value recognized in non-interest income.

### Fair Value Hierarchy for Assets and Liabilities not carried at Fair Value

The following table presents the levels within the fair value hierarchy for each of the financial assets and liabilities not carried at fair value as at October 31, 2020 and October 31, 2019, but for which fair value is disclosed.

### Fair Value Hierarchy for Assets and Liabilities not carried at Fair Value<sup>1</sup>

(millions of Canadian dollars)

|   | October 31, 2020 |              |            |              | October 31, 2019 |            |            |            |
|---|------------------|--------------|------------|--------------|------------------|------------|------------|------------|
|   | Level 1          | Level 2      | Level 3    | Total        | Level 1          | Level 2    | Level 3    | Total      |
| <b>ASSETS</b>   |                  |              |            |              |                  |            |            |            |
| Debt securities at amortized cost, net of allowance for credit losses       |                  |              |            |              |                  |            |            |            |
| Government and government-related securities                                | \$ 919           | \$ 174,571   | \$ 10      | \$ 175,500   | \$ 169           | \$ 78,195  | \$ 10      | \$ 78,374  |
| Other debt securities   | –                | 53,371       | 2          | 53,373       | –                | 52,368     | 2          | 52,370     |
| Total debt securities at amortized cost, net of allowance for credit losses | 919              | 227,942      | 12         | 228,873      | 169              | 130,563    | 12         | 130,744    |
| Total loans, net of allowance for loan losses                               | –                | 236,287      | 490,910    | 727,197      | –                | 221,405    | 466,749    | 688,154    |
| Total assets with fair value disclosures                                    | \$ 919           | \$ 464,229   | \$ 490,922 | \$ 956,070   | \$ 169           | \$ 351,968 | \$ 466,761 | \$ 818,898 |
| <b>LIABILITIES</b>  |                  |              |            |              |                  |            |            |            |
| Deposits  | \$ –             | \$ 1,137,624 | \$ –       | \$ 1,137,624 | \$ –             | \$ 892,597 | \$ –       | \$ 892,597 |
| Securitization liabilities at amortized cost                                | –                | 16,143       | –          | 16,143       | –                | 14,258     | –          | 14,258     |
| Subordinated notes and debentures   | –                | 12,374       | –          | 12,374       | –                | 11,323     | –          | 11,323     |
| Total liabilities with fair value disclosures                               | \$ –             | \$ 1,166,141 | \$ –       | \$ 1,166,141 | \$ –             | \$ 918,178 | \$ –       | \$ 918,178 |

<sup>1</sup> This table excludes financial assets and liabilities where the carrying amount is a reasonable approximation of fair value.

## NOTE 6 OFFSETTING FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The Bank enters into netting agreements with counterparties (such as clearing houses) to manage the credit risks associated primarily with repurchase and reverse repurchase transactions, securities borrowing and lending transactions, and OTC and exchange-traded derivatives. These netting agreements and similar arrangements generally allow the counterparties to set-off liabilities against available assets received. The right to set-off is a legal right to settle or otherwise eliminate all or a portion of an amount due by applying against that amount an amount receivable from the other party. These agreements effectively reduce the Bank's credit exposure by what it would have been if those same counterparties were liable for the gross exposure on the same underlying contracts.

Netting arrangements are typically constituted by a master netting agreement which specifies the general terms of the agreement between the counterparties, including information on the basis of the netting calculation, types of collateral, and the definition of default and other termination events for transactions executed under the agreement. The master netting agreements contain the terms and conditions by which all

(or as many as possible) relevant transactions between the counterparties are governed. Multiple individual transactions are subsumed under this general master netting agreement, forming a single legal contract under which the counterparties conduct their relevant mutual business. In addition to the mitigation of credit risk, placing individual transactions under a single master netting agreement that provides for netting of transactions in scope also helps to mitigate settlement risks associated with transacting in multiple jurisdictions or across multiple contracts. These arrangements include clearing agreements, global master repurchase agreements, and global master securities lending agreements.

In the normal course of business, the Bank enters into numerous contracts to buy and sell goods and services from various suppliers. Some of these contracts may have netting provisions that allow for the offset of various trade payables and receivables in the event of default of one of the parties. While these are not disclosed in the following table, the gross amount of all payables and receivables to and from the Bank's vendors is disclosed in Note 16 in accounts receivable and other items, and in Note 18 in accounts payable, accrued expenses, and other items.



The Bank also enters into regular way purchases and sales of stocks and bonds. Some of these transactions may have netting provisions that allow for the offset of broker payables and broker receivables related to these purchases and sales. While these are not disclosed in the following table, the amount of receivables are disclosed in amounts receivable from brokers, dealers, and clients and payables are disclosed in amounts payable to brokers, dealers, and clients.

The following table provides a summary of the financial assets and liabilities which are subject to enforceable master netting agreements and similar arrangements, including amounts not otherwise set off on

the Consolidated Balance Sheet, as well as financial collateral received to mitigate credit exposures for these financial assets and liabilities. The gross financial assets and liabilities are reconciled to the net amounts presented within the associated line on the Consolidated Balance Sheet, after giving effect to transactions with the same counterparties that have been offset on the Consolidated Balance Sheet. Related amounts and collateral received that are not offset on the Consolidated Balance Sheet, but are otherwise subject to the same enforceable netting agreements and similar arrangements, are then presented to arrive at a net amount.

### Offsetting Financial Assets and Financial Liabilities

(millions of Canadian dollars)

|  | As at  |  |   |  |                   |                 |
|--|--|--|---|--|-------------------|-----------------|
|  | October 31, 2020   |  |   |  |                   |                 |
|  | Amounts subject to an enforceable master netting arrangement or similar agreement that are not offset in the Consolidated Balance Sheet <sup>1,2</sup> |  |   |  |                   |                 |
|  | Gross amounts of recognized financial instruments before balance sheet netting   | Gross amounts of recognized financial instruments offset in the Consolidated Balance Sheet | Net amount of financial instruments presented in the Consolidated Balance Sheet | Amounts subject to an enforceable master netting agreement | Collateral        | Net Amount      |
| <b>Financial Assets</b>  |  |  |   |  |                   |                 |
| Derivatives  | \$ 55,732  | \$ 1,490   | \$ 54,242   | \$ 34,970  | \$ 8,914          | \$ 10,358       |
| Securities purchased under reverse repurchase agreements           | 198,273  | 29,111   | 169,162   | 38,335   | 129,682           | 1,145           |
| <b>Total</b>   | <b>254,005</b>   | <b>30,601</b>  | <b>223,404</b>  | <b>73,305</b>  | <b>138,596</b>    | <b>11,503</b>   |
| <b>Financial Liabilities</b>                                       |  |  |   |  |                   |                 |
| Derivatives  | 54,693   | 1,490  | 53,203  | 34,970   | 16,998            | 1,235           |
| Obligations related to securities sold under repurchase agreements | 217,987  | 29,111   | 188,876   | 38,335   | 149,882           | 659             |
| <b>Total</b>   | <b>\$ 272,680</b>  | <b>\$ 30,601</b>   | <b>\$ 242,079</b>   | <b>\$ 73,305</b>   | <b>\$ 166,880</b> | <b>\$ 1,894</b> |
| October 31, 2019   |  |  |   |  |                   |                 |
| <b>Financial Assets</b>  |  |  |   |  |                   |                 |
| Derivatives  | \$ 55,973  | \$ 7,079   | \$ 48,894   | \$ 32,664  | \$ 8,840          | \$ 7,390        |
| Securities purchased under reverse repurchase agreements           | 180,054  | 14,119   | 165,935   | 14,430   | 141,903           | 9,602           |
| <b>Total</b>   | <b>236,027</b>   | <b>21,198</b>  | <b>214,829</b>  | <b>47,094</b>  | <b>150,743</b>    | <b>16,992</b>   |
| <b>Financial Liabilities</b>                                       |  |  |   |  |                   |                 |
| Derivatives  | 57,130   | 7,079  | 50,051  | 32,664   | 17,387            | –               |
| Obligations related to securities sold under repurchase agreements | 139,975  | 14,119   | 125,856   | 14,430   | 110,995           | 431             |
| <b>Total</b>   | <b>\$ 197,105</b>  | <b>\$ 21,198</b>   | <b>\$ 175,907</b>   | <b>\$ 47,094</b>   | <b>\$ 128,382</b> | <b>\$ 431</b>   |

<sup>1</sup> Excess collateral as a result of overcollateralization has not been reflected in the table.

<sup>2</sup> Includes amounts where the contractual set-off rights are subject to uncertainty under the laws of the relevant jurisdiction.

**Remaining Terms to Maturities of Securities**

The remaining terms to contractual maturities of the securities held by the Bank are shown on the following table.

**Securities Maturity Schedule<sup>1</sup>**

(millions of Canadian dollars)

|  | Remaining terms to maturities <sup>2</sup> |                               |                               |                                |                  |                                 | October 31<br>2020 | As at<br>October 31<br>2019 |
|--|--|-------------------------------|-------------------------------|--------------------------------|------------------|---------------------------------|--------------------|-----------------------------|
|  | Within<br>1 year                           | Over 1<br>years to<br>3 years | Over 3<br>years to<br>5 years | Over 5<br>years to<br>10 years | Over 10<br>years | With no<br>specific<br>maturity | Total              | Total                       |
| <b>Trading securities</b>  |  |                               |                               |                                |                  |                                 |                    |                             |
| <b>Government and government-related securities</b>                            |  |                               |                               |                                |                  |                                 |                    |                             |
| Canadian government debt   |  |                               |                               |                                |                  |                                 |                    |                             |
| Federal  | \$ 16,124                                  | \$ 1,774                      | \$ 431                        | \$ 2,335                       | \$ 828           | \$ –                            | \$ 21,492          | \$ 10,916                   |
| Provinces  | 1,621                                      | 984                           | 904                           | 917                            | 4,042            | –                               | 8,468              | 8,518                       |
| U.S. federal, state, municipal governments,<br>and agencies debt               | 4,615                                      | 5,466                         | 5,235                         | 781                            | 6,728            | –                               | 22,825             | 19,133                      |
| Other OECD government-guaranteed debt  | 1,085                                      | 915                           | 554                           | 1,460                          | 549              | –                               | 4,563              | 4,132                       |
| Mortgage-backed securities   |  |                               |                               |                                |                  |                                 |                    |                             |
| Residential  | 299  | 575                           | 653                           | –                              | –                | –                               | 1,527              | 1,603                       |
| Commercial   | –  | 16                            | 80                            | 67                             | –                | –                               | 163                | 143                         |
|  | 23,744                                     | 9,730                         | 7,857                         | 5,560                          | 12,147           | –                               | 59,038             | 44,445                      |
| <b>Other debt securities</b>   |  |                               |                               |                                |                  |                                 |                    |                             |
| Canadian issuers   | 816  | 1,500                         | 1,284                         | 1,310                          | 705              | –                               | 5,615              | 5,132                       |
| Other issuers  | 3,753                                      | 4,817                         | 2,965                         | 1,572                          | 246              | –                               | 13,353             | 13,548                      |
|  | 4,569                                      | 6,317                         | 4,249                         | 2,882                          | 951              | –                               | 18,968             | 18,680                      |
| <b>Equity securities</b>   |  |                               |                               |                                |                  |                                 |                    |                             |
| Common shares  | –  | –                             | –                             | –                              | –                | 43,842                          | 43,842             | 56,119                      |
| Preferred shares   | –  | –                             | –                             | –                              | –                | 37                              | 37                 | 57                          |
|  | –  | –                             | –                             | –                              | –                | 43,879                          | 43,879             | 56,176                      |
| <b>Retained interests</b>  | –  | 3                             | 6                             | 5                              | –                | –                               | 14                 | 19                          |
| <b>Total trading securities</b>  | <b>\$ 28,313</b>                           | <b>\$ 16,050</b>              | <b>\$ 12,112</b>              | <b>\$ 8,447</b>                | <b>\$ 13,098</b> | <b>\$ 43,879</b>                | <b>\$ 121,899</b>  | <b>\$ 119,320</b>           |
| <b>Non-trading financial assets at fair value through profit or loss</b>       |  |                               |                               |                                |                  |                                 |                    |                             |
| <b>Government and government-related securities</b>                            |  |                               |                               |                                |                  |                                 |                    |                             |
| Canadian government debt   |  |                               |                               |                                |                  |                                 |                    |                             |
| Federal  | \$ –                                       | \$ –                          | \$ –                          | \$ –                           | \$ –             | \$ –                            | \$ –               | \$ 32                       |
| U.S. federal, state, municipal governments,<br>and agencies debt               | –  | –                             | –                             | –                              | 388              | –                               | 388                | 287                         |
|  | –  | –                             | –                             | –                              | 388              | –                               | 388                | 319                         |
| <b>Other debt securities</b>   |  |                               |                               |                                |                  |                                 |                    |                             |
| Canadian issuers   | –  | 47                            | 281                           | –                              | –                | 324                             | 652                | 587                         |
| Asset-backed securities  | 112  | 1,997                         | 527                           | 598                            | 58               | –                               | 3,292              | 3,362                       |
| Other issuers  | –  | –                             | –                             | –                              | –                | 170                             | 170                | 132                         |
|  | 112  | 2,044                         | 808                           | 598                            | 58               | 494                             | 4,114              | 4,081                       |
| <b>Equity securities</b>   |  |                               |                               |                                |                  |                                 |                    |                             |
| Common shares  | –  | –                             | –                             | –                              | –                | 293                             | 293                | 277                         |
| Preferred shares   | –  | –                             | –                             | –                              | –                | 35                              | 35                 | 30                          |
|  | –  | –                             | –                             | –                              | –                | 328                             | 328                | 307                         |
| <b>Total non-trading financial assets at fair value through profit or loss</b> | <b>\$ 112</b>                              | <b>\$ 2,044</b>               | <b>\$ 808</b>                 | <b>\$ 598</b>                  | <b>\$ 446</b>    | <b>\$ 822</b>                   | <b>\$ 4,830</b>    | <b>\$ 4,707</b>             |

<sup>1</sup> Certain comparative amounts have been added to conform with the presentation adopted in the current period.

<sup>2</sup> Represents contractual maturities. Actual maturities may differ due to prepayment privileges in the applicable contract.

**Securities Maturity Schedule<sup>1</sup>** (continued)

(millions of Canadian dollars)

|  | Remaining terms to maturities <sup>2</sup> |                               |                               |                                |                  |                                 | October 31<br>2020 | As at<br>October 31<br>2019 |
|--|--|-------------------------------|-------------------------------|--------------------------------|------------------|---------------------------------|--------------------|-----------------------------|
|  | Within<br>1 year                           | Over 1<br>years to<br>3 years | Over 3<br>years to<br>5 years | Over 5<br>years to<br>10 years | Over 10<br>years | With no<br>specific<br>maturity | Total              | Total                       |
| <b>Financial assets designated at fair value through profit or loss</b>            |  |                               |                               |                                |                  |                                 |                    |                             |
| <b>Government and government-related securities</b>                                |  |                               |                               |                                |                  |                                 |                    |                             |
| Canadian government debt   |  |                               |                               |                                |                  |                                 |                    |                             |
| Federal  | \$ 1,129                                   | \$ –                          | \$ –                          | \$ –                           | \$ –             | \$ –                            | \$ 1,129           | \$ 164                      |
| Provinces  | 325  | 70                            | 50                            | 1                              | 99               | –                               | 545                | 388                         |
| U.S. federal, state, municipal governments, and agencies debt                      | –  | 11                            | –                             | –                              | –                | –                               | 11                 | 67                          |
| Other OECD government-guaranteed debt  | 146  | 137                           | 101                           | –                              | –                | –                               | 384                | 794                         |
|  | 1,600                                      | 218                           | 151                           | 1                              | 99               | –                               | 2,069              | 1,413                       |
| <b>Other debt securities</b>   |  |                               |                               |                                |                  |                                 |                    |                             |
| Canadian issuers   | 309  | 757                           | 635                           | 457                            | 22               | –                               | 2,180              | 1,888                       |
| Other issuers  | 65   | 252                           | 173                           | –                              | –                | –                               | 490                | 739                         |
|  | 374  | 1,009                         | 808                           | 457                            | 22               | –                               | 2,670              | 2,627                       |
| <b>Total financial assets designated at fair value through profit or loss</b>      | <b>\$ 1,974</b>                            | <b>\$ 1,227</b>               | <b>\$ 959</b>                 | <b>\$ 458</b>                  | <b>\$ 121</b>    | <b>\$ –</b>                     | <b>\$ 4,739</b>    | <b>\$ 4,040</b>             |
| <b>Securities at fair value through other comprehensive income</b>                 |  |                               |                               |                                |                  |                                 |                    |                             |
| <b>Government and government-related securities</b>                                |  |                               |                               |                                |                  |                                 |                    |                             |
| Canadian government debt   |  |                               |                               |                                |                  |                                 |                    |                             |
| Federal  | \$ 2,144                                   | \$ 2,922                      | \$ 6,120                      | \$ 2,434                       | \$ 506           | \$ –                            | \$ 14,126          | \$ 9,663                    |
| Provinces  | 1,368                                      | 2,308                         | 4,430                         | 7,920                          | 476              | –                               | 16,502             | 12,927                      |
| U.S. federal, state, municipal governments, and agencies debt                      | 10,516                                     | 11,497                        | 2,467                         | 3,031                          | 5,523            | –                               | 33,034             | 40,737                      |
| Other OECD government-guaranteed debt  | 3,988                                      | 6,025                         | 539                           | 204                            | –                | –                               | 10,756             | 14,407                      |
| Mortgage-backed securities   | 1,166                                      | 2,699                         | –                             | –                              | –                | –                               | 3,865              | 5,437                       |
|  | 19,182                                     | 25,451                        | 13,556                        | 13,589                         | 6,505            | –                               | 78,283             | 83,171                      |
| <b>Other debt securities</b>   |  |                               |                               |                                |                  |                                 |                    |                             |
| Asset-backed securities  | 954  | 1,978                         | 1,906                         | 1,649                          | 3,519            | –                               | 10,006             | 15,888                      |
| Non-agency collateralized mortgage obligation portfolio                            | –  | –                             | –                             | –                              | –                | –                               | –                  | 247                         |
| Corporate and other debt   | 2,174                                      | 3,570                         | 2,519                         | 1,612                          | 20               | –                               | 9,895              | 7,834                       |
|  | 3,128                                      | 5,548                         | 4,425                         | 3,261                          | 3,539            | –                               | 19,901             | 23,969                      |
| <b>Equity securities</b>   |  |                               |                               |                                |                  |                                 |                    |                             |
| Common shares  | –  | –                             | –                             | –                              | –                | 2,387                           | 2,387              | 1,598                       |
| Preferred shares   | –  | –                             | –                             | –                              | –                | 212                             | 212                | 242                         |
|  | –  | –                             | –                             | –                              | –                | 2,599                           | 2,599              | 1,840                       |
| <b>Total securities at fair value through other comprehensive income</b>           | <b>\$ 22,310</b>                           | <b>\$ 30,999</b>              | <b>\$ 17,981</b>              | <b>\$ 16,850</b>               | <b>\$ 10,044</b> | <b>\$ 2,599</b>                 | <b>\$ 100,783</b>  | <b>\$ 108,980</b>           |
| <b>Debt securities at amortized cost, net of allowance for credit losses</b>       |  |                               |                               |                                |                  |                                 |                    |                             |
| <b>Government and government-related securities</b>                                |  |                               |                               |                                |                  |                                 |                    |                             |
| Canadian government debt   |  |                               |                               |                                |                  |                                 |                    |                             |
| Federal  | \$ 11,046                                  | \$ 1,201                      | \$ 3,036                      | \$ 643                         | \$ 2,055         | \$ –                            | \$ 17,981          | \$ 4,771                    |
| Provinces  | 77   | 293                           | 2,075                         | 2,784                          | 398              | –                               | 5,627              | 2,271                       |
| U.S. federal, state, municipal governments, and agencies debt                      | 36,788                                     | 7,987                         | 12,045                        | 23,086                         | 33,939           | –                               | 113,845            | 43,214                      |
| Other OECD government guaranteed debt  | 8,105                                      | 16,438                        | 11,077                        | 1,520                          | –                | –                               | 37,140             | 28,019                      |
|  | 56,016                                     | 25,919                        | 28,233                        | 28,033                         | 36,392           | –                               | 174,593            | 78,275                      |
| <b>Other debt securities</b>   |  |                               |                               |                                |                  |                                 |                    |                             |
| Asset-backed securities  | 9  | 5,856                         | 8,811                         | 2,102                          | 10,419           | –                               | 27,197             | 28,763                      |
| Non-agency collateralized mortgage obligation portfolio                            | –  | –                             | –                             | 80                             | 16,912           | –                               | 16,992             | 16,236                      |
| Canadian issuers   | 203  | 49                            | 54                            | 573                            | 8                | –                               | 887                | 99                          |
| Other issuers  | 1,059                                      | 3,788                         | 1,746                         | 1,415                          | 2                | –                               | 8,010              | 7,124                       |
|  | 1,271                                      | 9,693                         | 10,611                        | 4,170                          | 27,341           | –                               | 53,086             | 52,222                      |
| <b>Total debt securities at amortized cost, net of allowance for credit losses</b> | <b>57,287</b>                              | <b>35,612</b>                 | <b>38,844</b>                 | <b>32,203</b>                  | <b>63,733</b>    | <b>–</b>                        | <b>227,679</b>     | <b>130,497</b>              |
| <b>Total securities</b>  | <b>\$ 109,996</b>                          | <b>\$ 85,932</b>              | <b>\$ 70,704</b>              | <b>\$ 58,556</b>               | <b>\$ 87,442</b> | <b>\$ 47,300</b>                | <b>\$ 459,930</b>  | <b>\$ 367,544</b>           |

<sup>1</sup> Certain comparative amounts have been added to conform with the presentation adopted in the current period.

<sup>2</sup> Represents contractual maturities. Actual maturities may differ due to prepayment privileges in the applicable contract.

### Unrealized Securities Gains (Losses)

The following table summarizes the unrealized gains and losses as at October 31, 2020 and October 31, 2019.

#### Unrealized Securities Gains (Losses) for Securities at Fair Value Through Other Comprehensive Income

|  | As at                                   |                              |                                 |                   |   |                              |                                 |                   |
|--|---|------------------------------|---------------------------------|-------------------|---|------------------------------|---------------------------------|-------------------|
|  | October 31, 2020                        |                              |                                 |                   | October 31, 2019                        |                              |                                 |                   |
|  | Cost/<br>amortized<br>cost <sup>1</sup> | Gross<br>unrealized<br>gains | Gross<br>unrealized<br>(losses) | Fair<br>value     | Cost/<br>amortized<br>cost <sup>1</sup> | Gross<br>unrealized<br>gains | Gross<br>unrealized<br>(losses) | Fair<br>value     |
| <b>Government and government-related securities</b>                      |   |                              |                                 |                   |   |                              |                                 |                   |
| Canadian government debt   |   |                              |                                 |                   |   |                              |                                 |                   |
| Federal  | \$ 13,967                               | \$ 160                       | \$ (1)                          | \$ 14,126         | \$ 9,603                                | \$ 62                        | \$ (2)                          | \$ 9,663          |
| Provinces  | 16,342                                  | 181                          | (21)                            | 16,502            | 12,890                                  | 77                           | (40)                            | 12,927            |
| U.S. federal, state, municipal governments, and agencies debt            | 32,875                                  | 192                          | (33)                            | 33,034            | 40,703                                  | 86                           | (52)                            | 40,737            |
| Other OECD government guaranteed debt                                    | 10,720                                  | 39                           | (3)                             | 10,756            | 14,394                                  | 21                           | (8)                             | 14,407            |
| Mortgage-backed securities   | 3,855                                   | 11                           | (1)                             | 3,865             | 5,407                                   | 31                           | (1)                             | 5,437             |
|  | 77,759                                  | 583                          | (59)                            | 78,283            | 82,997                                  | 277                          | (103)                           | 83,171            |
| <b>Other debt securities</b>   |   |                              |                                 |                   |   |                              |                                 |                   |
| Asset-backed securities  | 10,051                                  | 26                           | (71)                            | 10,006            | 15,890                                  | 29                           | (31)                            | 15,888            |
| Non-agency collateralized mortgage obligation portfolio                  | –                                       | –                            | –                               | –                 | 247                                     | –                            | –                               | 247               |
| Corporate and other debt   | 9,853                                   | 79                           | (37)                            | 9,895             | 7,832                                   | 27                           | (25)                            | 7,834             |
|  | 19,904                                  | 105                          | (108)                           | 19,901            | 23,969                                  | 56                           | (56)                            | 23,969            |
| <b>Total debt securities</b>   | <b>97,663</b>                           | <b>688</b>                   | <b>(167)</b>                    | <b>98,184</b>     | <b>106,966</b>                          | <b>333</b>                   | <b>(159)</b>                    | <b>107,140</b>    |
| <b>Equity securities</b>   |   |                              |                                 |                   |   |                              |                                 |                   |
| Common shares  | 2,641                                   | 26                           | (280)                           | 2,387             | 1,594                                   | 31                           | (27)                            | 1,598             |
| Preferred shares   | 303                                     | –                            | (91)                            | 212               | 302                                     | 4                            | (64)                            | 242               |
|  | 2,944                                   | 26                           | (371)                           | 2,599             | 1,896                                   | 35                           | (91)                            | 1,840             |
| <b>Total securities at fair value through other comprehensive income</b> | <b>\$ 100,607</b>                       | <b>\$ 714</b>                | <b>\$(538)</b>                  | <b>\$ 100,783</b> | <b>\$ 108,862</b>                       | <b>\$ 368</b>                | <b>\$(250)</b>                  | <b>\$ 108,980</b> |

<sup>1</sup> Includes the foreign exchange translation of amortized cost balances at the period-end spot rate.

### Equity Securities Designated at Fair Value Through Other Comprehensive Income

The Bank designated certain equity securities shown in the following table as equity securities at FVOCI. The designation was made because the investments are held for purposes other than trading.

#### Equity Securities Designated at Fair Value Through Other Comprehensive Income

|                  | As at            |                  | For the year ended         |                  |
|------------------|------------------|------------------|----------------------------|------------------|
|                  | October 31, 2020 | October 31, 2019 | October 31, 2020           | October 31, 2019 |
|                  | Fair value       |                  | Dividend income recognized |                  |
| Common shares    | \$ 2,387         | \$ 1,598         | \$ 93                      | \$ 64            |
| Preferred shares | 212              | 242              | 14                         | 15               |
| <b>Total</b>     | <b>\$ 2,599</b>  | <b>\$ 1,840</b>  | <b>\$ 107</b>              | <b>\$ 79</b>     |

The Bank disposed of certain equity securities in line with the Bank's investment strategy with a fair value of \$40 million during the year ended October 31, 2020 (October 31, 2019 – \$323 million). The Bank realized a cumulative gain (loss) of \$(18) million during the year ended October 31, 2020 (October 31, 2019 – \$68 million) on disposal of these equity securities and recognized dividend income of nil during the year ended October 31, 2020 (October 31, 2019 – \$3 million).

#### Securities Net Realized Gains (Losses)

|  | For the year ended                |                  |
|--|-----------------------------------|------------------|
|  | October 31, 2020                  | October 31, 2019 |
|  | Debt securities at amortized cost | \$ 13            |
| Debt securities at fair value through other comprehensive income | 27                                | 29               |
| <b>Total</b>   | <b>\$ 40</b>                      | <b>\$ 78</b>     |

### Credit Quality of Debt Securities

The Bank evaluates non-retail credit risk on an individual borrower basis, using both a BRR and FRR, as detailed in the shaded area of the “Managing Risk” section of the 2020 MD&A. This system is used to assess all non-retail exposures, including debt securities.

The following table provides the gross carrying amounts of debt securities measured at amortized cost and debt securities at FVOCI by internal risk ratings for credit risk management purposes, presenting separately those debt securities that are subject to Stage 1, Stage 2, and Stage 3 allowances.

### Debt Securities by Risk Ratings

(millions of Canadian dollars)

|   | October 31, 2020  |               |             |                   | October 31, 2019  |              |             |                   |
|---|-------------------|---------------|-------------|-------------------|-------------------|--------------|-------------|-------------------|
|   | Stage 1           | Stage 2       | Stage 3     | Total             | Stage 1           | Stage 2      | Stage 3     | Total             |
| <b>Debt securities</b>  |                   |               |             |                   |                   |              |             |                   |
| Investment grade  | \$ 322,842        | \$ –          | \$ n/a      | \$ 322,842        | \$ 235,475        | \$ –         | \$ n/a      | \$ 235,475        |
| Non-Investment grade  | 2,762             | 244           | n/a         | 3,006             | 2,109             | 54           | n/a         | 2,163             |
| Watch and classified  | n/a               | 17            | n/a         | 17                | n/a               | –            | n/a         | –                 |
| Default   | n/a               | n/a           | –           | –                 | n/a               | n/a          | –           | –                 |
| <b>Total debt securities</b>  | <b>325,604</b>    | <b>261</b>    | <b>–</b>    | <b>325,865</b>    | <b>237,584</b>    | <b>54</b>    | <b>–</b>    | <b>237,638</b>    |
| <b>Allowance for credit losses on debt securities at amortized cost</b> | <b>2</b>          | <b>–</b>      | <b>–</b>    | <b>2</b>          | <b>1</b>          | <b>–</b>     | <b>–</b>    | <b>1</b>          |
| <b>Debt securities, net of allowance</b>                                | <b>\$ 325,602</b> | <b>\$ 261</b> | <b>\$ –</b> | <b>\$ 325,863</b> | <b>\$ 237,583</b> | <b>\$ 54</b> | <b>\$ –</b> | <b>\$ 237,637</b> |

As at October 31, 2020, the allowance for credit losses on debt securities was \$7 million (October 31, 2019 – \$4 million), comprising \$2 million (October 31, 2019 – \$1 million) for debt securities at amortized cost (DSAC) and \$5 million (October 31, 2019 – \$3 million) for debt securities at FVOCI. For the year ended October 31, 2020, the Bank reported a provision for credit losses of \$1 million (October 31, 2019 – \$1 million) on DSAC. For the year ended October 31, 2020, the Bank reported a

provision for credit losses of \$2 million (October 31, 2019 – recovery of credit losses of \$2 million) on debt securities at FVOCI.

The difference between probability-weighted ECLs and base ECLs on debt securities at FVOCI and at amortized cost as at both October 31, 2020 and October 31, 2019, was insignificant.

Refer to Note 3 for further details.

NOTE 8

### LOANS, IMPAIRED LOANS, AND ALLOWANCE FOR CREDIT LOSSES

### Credit Quality of Loans

In the retail portfolio, including individuals and small businesses, the Bank manages exposures on a pooled basis, using predictive credit scoring techniques. For non-retail exposures, each borrower is assigned a BRR that reflects the PD of the borrower using proprietary industry and sector specific risk models and expert judgment. Refer to the shaded areas of the “Managing Risk” section of the 2020 MD&A for further details, including the mapping of PD ranges to risk levels for retail exposures as well as

the Bank’s 21-point BRR scale to risk levels and external ratings for non-retail exposures.

The following tables provide the gross carrying amounts of loans, acceptances, and credit risk exposures on loan commitments and financial guarantee contracts by internal risk ratings for credit risk management purposes, presenting separately those that are subject to Stage 1, Stage 2, and Stage 3 allowances.

## Loans and Acceptances by Risk Ratings

(millions of Canadian dollars)

As at

|  | October 31, 2020  |                  |                 |                   | October 31, 2019  |                  |                 |                   |
|--|-------------------|------------------|-----------------|-------------------|-------------------|------------------|-----------------|-------------------|
|  | Stage 1           | Stage 2          | Stage 3         | Total             | Stage 1           | Stage 2          | Stage 3         | Total             |
| <b>Residential mortgages<sup>1,2,3</sup></b>                       |                   |                  |                 |                   |                   |                  |                 |                   |
| Low Risk   | \$ 169,710        | \$ 3,125         | \$ n/a          | \$ 172,835        | \$ 181,748        | \$ 77            | \$ n/a          | \$ 181,825        |
| Normal Risk  | 56,663            | 9,938            | n/a             | 66,601            | 43,988            | 248              | n/a             | 44,236            |
| Medium Risk  | –                 | 7,690            | n/a             | 7,690             | 5,817             | 433              | n/a             | 6,250             |
| High Risk  | –                 | 4,120            | 443             | 4,563             | 964               | 1,454            | 366             | 2,784             |
| Default  | n/a               | n/a              | 530             | 530               | n/a               | n/a              | 545             | 545               |
| <b>Total</b>   | <b>226,373</b>    | <b>24,873</b>    | <b>973</b>      | <b>252,219</b>    | <b>232,517</b>    | <b>2,212</b>     | <b>911</b>      | <b>235,640</b>    |
| <b>Allowance for loan losses</b>                                   | <b>32</b>         | <b>205</b>       | <b>65</b>       | <b>302</b>        | <b>28</b>         | <b>26</b>        | <b>56</b>       | <b>110</b>        |
| <b>Loans, net of allowance</b>                                     | <b>226,341</b>    | <b>24,668</b>    | <b>908</b>      | <b>251,917</b>    | <b>232,489</b>    | <b>2,186</b>     | <b>855</b>      | <b>235,530</b>    |
| <b>Consumer instalment and other personal<sup>4</sup></b>          |                   |                  |                 |                   |                   |                  |                 |                   |
| Low Risk   | 77,178            | 1,199            | n/a             | 78,377            | 92,601            | 953              | n/a             | 93,554            |
| Normal Risk  | 59,349            | 1,360            | n/a             | 60,709            | 46,878            | 973              | n/a             | 47,851            |
| Medium Risk  | 28,094            | 3,631            | n/a             | 31,725            | 27,576            | 879              | n/a             | 28,455            |
| High Risk  | 3,700             | 9,940            | 638             | 14,278            | 6,971             | 2,435            | 618             | 10,024            |
| Default  | n/a               | n/a              | 371             | 371               | n/a               | n/a              | 450             | 450               |
| <b>Total</b>   | <b>168,321</b>    | <b>16,130</b>    | <b>1,009</b>    | <b>185,460</b>    | <b>174,026</b>    | <b>5,240</b>     | <b>1,068</b>    | <b>180,334</b>    |
| <b>Allowance for loan losses</b>                                   | <b>567</b>        | <b>1,265</b>     | <b>187</b>      | <b>2,019</b>      | <b>690</b>        | <b>384</b>       | <b>175</b>      | <b>1,249</b>      |
| <b>Loans, net of allowance</b>                                     | <b>167,754</b>    | <b>14,865</b>    | <b>822</b>      | <b>183,441</b>    | <b>173,336</b>    | <b>4,856</b>     | <b>893</b>      | <b>179,085</b>    |
| <b>Credit card</b>   |                   |                  |                 |                   |                   |                  |                 |                   |
| Low Risk   | 3,916             | 49               | n/a             | 3,965             | 7,188             | 48               | n/a             | 7,236             |
| Normal Risk  | 7,027             | 129              | n/a             | 7,156             | 10,807            | 82               | n/a             | 10,889            |
| Medium Risk  | 10,431            | 804              | n/a             | 11,235            | 11,218            | 275              | n/a             | 11,493            |
| High Risk  | 3,493             | 6,180            | 206             | 9,879             | 4,798             | 1,670            | 355             | 6,823             |
| Default  | n/a               | n/a              | 99              | 99                | n/a               | n/a              | 123             | 123               |
| <b>Total</b>   | <b>24,867</b>     | <b>7,162</b>     | <b>305</b>      | <b>32,334</b>     | <b>34,011</b>     | <b>2,075</b>     | <b>478</b>      | <b>36,564</b>     |
| <b>Allowance for loan losses</b>                                   | <b>624</b>        | <b>1,726</b>     | <b>204</b>      | <b>2,554</b>      | <b>732</b>        | <b>521</b>       | <b>322</b>      | <b>1,575</b>      |
| <b>Loans, net of allowance</b>                                     | <b>24,243</b>     | <b>5,436</b>     | <b>101</b>      | <b>29,780</b>     | <b>33,279</b>     | <b>1,554</b>     | <b>156</b>      | <b>34,989</b>     |
| <b>Business and government<sup>1,2,3,5,6,7</sup></b>               |                   |                  |                 |                   |                   |                  |                 |                   |
| Investment grade or Low/Normal Risk                                | 120,106           | 250              | n/a             | 120,356           | 111,763           | 81               | n/a             | 111,844           |
| Non-Investment grade or Medium Risk                                | 126,509           | 11,818           | n/a             | 138,327           | 128,263           | 5,540            | n/a             | 133,803           |
| Watch and classified or High Risk                                  | 890               | 12,567           | 120             | 13,577            | 951               | 4,649            | 158             | 5,758             |
| Default  | n/a               | n/a              | 982             | 982               | n/a               | n/a              | 730             | 730               |
| <b>Total</b>   | <b>247,505</b>    | <b>24,635</b>    | <b>1,102</b>    | <b>273,242</b>    | <b>240,977</b>    | <b>10,270</b>    | <b>888</b>      | <b>252,135</b>    |
| <b>Allowance for loan and acceptances losses</b>                   | <b>1,321</b>      | <b>1,706</b>     | <b>388</b>      | <b>3,415</b>      | <b>672</b>        | <b>648</b>       | <b>193</b>      | <b>1,513</b>      |
| <b>Loans and acceptances, net of allowance</b>                     | <b>246,184</b>    | <b>22,929</b>    | <b>714</b>      | <b>269,827</b>    | <b>240,305</b>    | <b>9,622</b>     | <b>695</b>      | <b>250,622</b>    |
| <b>Total loans and acceptances<sup>5,8</sup></b>                   | <b>667,066</b>    | <b>72,800</b>    | <b>3,389</b>    | <b>743,255</b>    | <b>681,531</b>    | <b>19,797</b>    | <b>3,345</b>    | <b>704,673</b>    |
| <b>Total Allowance for loan losses<sup>8</sup></b>                 | <b>2,544</b>      | <b>4,902</b>     | <b>844</b>      | <b>8,290</b>      | <b>2,122</b>      | <b>1,579</b>     | <b>746</b>      | <b>4,447</b>      |
| <b>Total loans and acceptances, net of allowance<sup>5,8</sup></b> | <b>\$ 664,522</b> | <b>\$ 67,898</b> | <b>\$ 2,545</b> | <b>\$ 734,965</b> | <b>\$ 679,409</b> | <b>\$ 18,218</b> | <b>\$ 2,599</b> | <b>\$ 700,226</b> |

<sup>1</sup> As at October 31, 2020, impaired loans with a balance of \$111 million (October 31, 2019 – \$127 million) did not have a related allowance for loan losses. An allowance was not required for these loans as the balance relates to loans where the realizable value of the collateral exceeded the loan amount.

<sup>2</sup> As at October 31, 2020, excludes trading loans and non-trading loans at FVTPL with a fair value of \$13 billion (October 31, 2019 – \$12 billion) and \$4 billion (October 31, 2019 – \$2 billion), respectively.

<sup>3</sup> As at October 31, 2020, includes insured mortgages of \$86 billion (October 31, 2019 – \$88 billion).

<sup>4</sup> As at October 31, 2020, includes Canadian government-insured real estate personal loans of \$12 billion (October 31, 2019 – \$13 billion).

<sup>5</sup> As at October 31, 2020, includes loans that are measured at FVOCI of \$3 billion (October 31, 2019 – \$2 billion) and customers' liability under acceptances of \$15 billion (October 31, 2019 – \$13 billion).

<sup>6</sup> As at October 31, 2020, includes loans guaranteed by government agencies of \$27 billion (October 31, 2019 – \$26 billion), which are primarily classified in Non-Investment grade or a lower risk rating based on the borrowers' credit risk.

<sup>7</sup> Certain comparative amounts have been reclassified to conform with the presentation adopted in the current year.

<sup>8</sup> As at October 31, 2020, Stage 3 includes ACI loans of \$232 million (October 31, 2019 – \$313 million) and a related allowance for loan losses of \$10 million (October 31, 2019 – \$12 million), which have been included in the "Default" risk rating category as they were impaired at acquisition.

## Loans and Acceptances by Risk Ratings – Off-Balance Sheet Credit Instruments<sup>1</sup>

(millions of Canadian dollars)

|   | As at             |                  |               |                   |                   |                 |              |                   |
|---|-------------------|------------------|---------------|-------------------|-------------------|-----------------|--------------|-------------------|
|   | October 31, 2020  |                  |               |                   | October 31, 2019  |                 |              |                   |
|   | Stage 1           | Stage 2          | Stage 3       | Total             | Stage 1           | Stage 2         | Stage 3      | Total             |
| <b>Retail Exposures<sup>2</sup></b>                                 |                   |                  |               |                   |                   |                 |              |                   |
| Low Risk  | \$ 200,226        | \$ 724           | \$ n/a        | \$ 200,950        | \$ 227,757        | \$ 732          | \$ n/a       | \$ 228,489        |
| Normal Risk   | 78,448            | 1,124            | n/a           | 79,572            | 67,245            | 570             | n/a          | 67,815            |
| Medium Risk   | 35,187            | 1,444            | n/a           | 36,631            | 13,204            | 277             | n/a          | 13,481            |
| High Risk   | 2,004             | 3,025            | –             | 5,029             | 1,869             | 854             | –            | 2,723             |
| Default   | n/a               | n/a              | –             | –                 | n/a               | n/a             | –            | –                 |
| <b>Non-Retail Exposures<sup>3</sup></b>                             |                   |                  |               |                   |                   |                 |              |                   |
| Investment grade  | 194,182           | –                | n/a           | 194,182           | 179,650           | –               | n/a          | 179,650           |
| Non-Investment grade  | 76,280            | 6,553            | n/a           | 82,833            | 64,553            | 3,397           | n/a          | 67,950            |
| Watch and classified  | 18                | 4,416            | –             | 4,434             | 2                 | 2,126           | –            | 2,128             |
| Default   | n/a               | n/a              | 144           | 144               | n/a               | n/a             | 108          | 108               |
| <b>Total off-balance sheet credit instruments</b>                   | <b>586,345</b>    | <b>17,286</b>    | <b>144</b>    | <b>603,775</b>    | <b>554,280</b>    | <b>7,956</b>    | <b>108</b>   | <b>562,344</b>    |
| <b>Allowance for off-balance sheet credit instruments</b>           | <b>381</b>        | <b>672</b>       | <b>34</b>     | <b>1,087</b>      | <b>293</b>        | <b>277</b>      | <b>15</b>    | <b>585</b>        |
| <b>Total off-balance sheet credit instruments, net of allowance</b> | <b>\$ 585,964</b> | <b>\$ 16,614</b> | <b>\$ 110</b> | <b>\$ 602,688</b> | <b>\$ 553,987</b> | <b>\$ 7,679</b> | <b>\$ 93</b> | <b>\$ 561,759</b> |

<sup>1</sup> Exclude mortgage commitments.

<sup>2</sup> As at October 31, 2020, includes \$321 billion (October 31, 2019 – \$311 billion) of personal lines of credit and credit card lines, which are unconditionally cancellable at the Bank's discretion at any time.

<sup>3</sup> As at October 31, 2020, includes \$43 billion (October 31, 2019 – \$41 billion) of the undrawn component of uncommitted credit and liquidity facilities.

The following table presents information related to the Bank's impaired loans as at October 31, 2020 and October 31, 2019.

## Impaired Loans<sup>1</sup>

(millions of Canadian dollars)

|  | As at                                 |                 |                                     |                              |                                       |                 |                                     |                              |
|--|---------------------------------------|-----------------|-------------------------------------|------------------------------|---------------------------------------|-----------------|-------------------------------------|------------------------------|
|  | October 31, 2020                      |                 |                                     |                              | October 31, 2019                      |                 |                                     |                              |
|  | Unpaid principal balance <sup>2</sup> | Carrying value  | Related allowance for credit losses | Average gross impaired loans | Unpaid principal balance <sup>2</sup> | Carrying value  | Related allowance for credit losses | Average gross impaired loans |
| Residential mortgages                  | \$ 885                                | \$ 825          | \$ 67                               | \$ 781                       | \$ 788                                | \$ 724          | \$ 53                               | \$ 698                       |
| Consumer instalment and other personal | 1,068                                 | 988             | 186                                 | 1,067                        | 1,159                                 | 1,037           | 173                                 | 1,160                        |
| Credit card                            | 305                                   | 305             | 204                                 | 446                          | 478                                   | 478             | 322                                 | 465                          |
| Business and government                | 1,134                                 | 1,039           | 377                                 | 1,137                        | 870                                   | 793             | 186                                 | 906                          |
| <b>Total</b>                           | <b>\$ 3,392</b>                       | <b>\$ 3,157</b> | <b>\$ 834</b>                       | <b>\$ 3,431</b>              | <b>\$ 3,295</b>                       | <b>\$ 3,032</b> | <b>\$ 734</b>                       | <b>\$ 3,229</b>              |

<sup>1</sup> Balances exclude ACI loans.

<sup>2</sup> Represents contractual amount of principal owed.

The changes to the Bank's allowance for loan losses, as at and for the years ended October 31, 2020 and October 31, 2019, are shown in the following table.

### Allowance for Loan Losses

(millions of Canadian dollars)

|   | For the years ended October 31 |          |                      |          |         |         |                      |          |
|---|--------------------------------|----------|----------------------|----------|---------|---------|----------------------|----------|
|   | 2020                           |          |                      |          | 2019    |         |                      |          |
|   | Stage 1                        | Stage 2  | Stage 3 <sup>1</sup> | Total    | Stage 1 | Stage 2 | Stage 3 <sup>1</sup> | Total    |
| <b>Residential Mortgages</b>  |                                |          |                      |          |         |         |                      |          |
| Balance at beginning of period  | \$ 28                          | \$ 26    | \$ 56                | \$ 110   | \$ 24   | \$ 34   | \$ 52                | \$ 110   |
| Provision for credit losses   |                                |          |                      |          |         |         |                      |          |
| Transfer to Stage 1 <sup>2</sup>  | 66                             | (65)     | (1)                  | –        | 35      | (33)    | (2)                  | –        |
| Transfer to Stage 2   | (33)                           | 46       | (13)                 | –        | (5)     | 13      | (8)                  | –        |
| Transfer to Stage 3   | –                              | (14)     | 14                   | –        | (2)     | (8)     | 10                   | –        |
| Net remeasurement due to transfers <sup>3</sup>                                     | (20)                           | 29       | –                    | 9        | (16)    | 6       | –                    | (10)     |
| New originations or purchases <sup>4</sup>  | 15                             | n/a      | n/a                  | 15       | 14      | n/a     | n/a                  | 14       |
| Net repayments <sup>5</sup>   | –                              | (1)      | –                    | (1)      | –       | (1)     | –                    | (1)      |
| Derecognition of financial assets (excluding disposals and write-offs) <sup>6</sup> | (4)                            | (11)     | (22)                 | (37)     | (4)     | (5)     | (17)                 | (26)     |
| Changes to risk, parameters, and models <sup>7</sup>                                | (21)                           | 196      | 53                   | 228      | (18)    | 20      | 49                   | 51       |
| Disposals   | –                              | –        | –                    | –        | –       | –       | –                    | –        |
| Write-offs  | –                              | –        | (26)                 | (26)     | –       | –       | (31)                 | (31)     |
| Recoveries  | 1                              | (1)      | 1                    | 1        | –       | –       | 1                    | 1        |
| Foreign exchange and other adjustments  | –                              | –        | 3                    | 3        | –       | –       | 2                    | 2        |
| Balance at end of period  | \$ 32                          | \$ 205   | \$ 65                | \$ 302   | \$ 28   | \$ 26   | \$ 56                | \$ 110   |
| <b>Consumer Instalment and Other Personal</b>                                       |                                |          |                      |          |         |         |                      |          |
| Balance, including off-balance sheet instruments, at beginning of period            | \$ 717                         | \$ 417   | \$ 175               | \$ 1,309 | \$ 599  | \$ 392  | \$ 180               | \$ 1,171 |
| Provision for credit losses   |                                |          |                      |          |         |         |                      |          |
| Transfer to Stage 1 <sup>2</sup>  | 490                            | (473)    | (17)                 | –        | 352     | (333)   | (19)                 | –        |
| Transfer to Stage 2   | (438)                          | 504      | (66)                 | –        | (121)   | 164     | (43)                 | –        |
| Transfer to Stage 3   | (11)                           | (147)    | 158                  | –        | (15)    | (164)   | 179                  | –        |
| Net remeasurement due to transfers <sup>3</sup>                                     | (216)                          | 473      | 11                   | 268      | (149)   | 160     | 11                   | 22       |
| New originations or purchases <sup>4</sup>  | 327                            | n/a      | n/a                  | 327      | 326     | n/a     | n/a                  | 326      |
| Net repayments <sup>5</sup>   | (92)                           | (62)     | (11)                 | (165)    | (88)    | (30)    | (12)                 | (130)    |
| Derecognition of financial assets (excluding disposals and write-offs) <sup>6</sup> | (95)                           | (73)     | (31)                 | (199)    | (81)    | (71)    | (49)                 | (201)    |
| Changes to risk, parameters, and models <sup>7</sup>                                | (83)                           | 698      | 952                  | 1,567    | (105)   | 298     | 893                  | 1,086    |
| Disposals   | –                              | –        | –                    | –        | –       | –       | –                    | –        |
| Write-offs  | –                              | –        | (1,261)              | (1,261)  | –       | –       | (1,220)              | (1,220)  |
| Recoveries  | –                              | –        | 278                  | 278      | –       | –       | 254                  | 254      |
| Foreign exchange and other adjustments  | (4)                            | (7)      | (1)                  | (12)     | (1)     | 1       | 1                    | 1        |
| Balance, including off-balance sheet instruments, at end of period                  | 595                            | 1,330    | 187                  | 2,112    | 717     | 417     | 175                  | 1,309    |
| Less: Allowance for off-balance sheet instruments <sup>8</sup>                      | 28                             | 65       | –                    | 93       | 27      | 33      | –                    | 60       |
| Balance at end of period  | \$ 567                         | \$ 1,265 | \$ 187               | \$ 2,019 | \$ 690  | \$ 384  | \$ 175               | \$ 1,249 |

<sup>1</sup> Includes allowance for loan losses related to ACI loans.

<sup>2</sup> Transfers represent stage transfer movements prior to ECL remeasurement.

<sup>3</sup> Represents the mechanical remeasurement between twelve-month (i.e., Stage 1) and lifetime ECLs (i.e., Stage 2 or 3) due to stage transfers necessitated by credit risk migration, as described in the "Significant Increase in Credit Risk" section of Note 2, *Summary of Significant Accounting Policies* and Note 3, *Significant Accounting Judgments, Estimates and Assumptions*, holding all other factors impacting the change in ECLs constant.

<sup>4</sup> Represents the increase in the allowance resulting from loans that were newly originated, purchased, or renewed.

<sup>5</sup> Represents the changes in the allowance related to cash flow changes associated with new draws or repayments on loans outstanding.

<sup>6</sup> Represents the decrease in the allowance resulting from loans that were fully repaid and excludes the decrease associated with loans that were disposed or fully written off.

<sup>7</sup> Represents the changes in the allowance related to current period changes in risk (e.g. PD) caused by changes to macroeconomic factors, level of risk, parameters, and/or models, subsequent to stage migration. Refer to the "Measurement of Expected Credit Losses", "Forward Looking Information" and "Expert Credit Judgment" sections of Note 2, *Summary of Significant Accounting Policies* and Note 3, *Significant Accounting Judgments, Estimates and Assumptions* for further details.

<sup>8</sup> The allowance for loan losses for off-balance sheet instruments is recorded in Other liabilities on the Consolidated Balance Sheet.



**Allowance for Loan Losses** (continued)

(millions of Canadian dollars)

For the years ended October 31

|   | 2020            |                 |                      |                 | 2019            |                 |                      |                 |
|---|-----------------|-----------------|----------------------|-----------------|-----------------|-----------------|----------------------|-----------------|
|   | Stage 1         | Stage 2         | Stage 3 <sup>1</sup> | Total           | Stage 1         | Stage 2         | Stage 3 <sup>1</sup> | Total           |
| <b>Credit Card<sup>2</sup></b>  |                 |                 |                      |                 |                 |                 |                      |                 |
| Balance, including off-balance sheet instruments, at beginning of period            | \$ 934          | \$ 673          | \$ 322               | \$ 1,929        | \$ 819          | \$ 580          | \$ 341               | \$ 1,740        |
| Provision for credit losses   | 1,000           | (970)           | (30)                 | –               | 705             | (623)           | (82)                 | –               |
| Transfer to Stage 1 <sup>3</sup>  | (598)           | 673             | (75)                 | –               | (224)           | 288             | (64)                 | –               |
| Transfer to Stage 2   | (19)            | (638)           | 657                  | –               | (30)            | (563)           | 593                  | –               |
| Transfer to Stage 3   | (356)           | 830             | 22                   | 496             | (240)           | 314             | 41                   | 115             |
| Net remeasurement due to transfers <sup>3</sup>                                     | 174             | n/a             | n/a                  | 174             | 144             | n/a             | n/a                  | 144             |
| New originations or purchases <sup>3</sup>  | (35)            | (7)             | 35                   | (7)             | 92              | 3               | (22)                 | 73              |
| Net repayments <sup>3</sup>   |                 |                 |                      |                 |                 |                 |                      |                 |
| Derecognition of financial assets (excluding disposals and write-offs) <sup>3</sup> | (145)           | (174)           | (378)                | (697)           | (96)            | (107)           | (439)                | (642)           |
| Changes to risk, parameters, and models <sup>3</sup>                                | (152)           | 1,814           | 1,063                | 2,725           | (236)           | 781             | 1,356                | 1,901           |
| Disposals   | –               | –               | –                    | –               | –               | –               | –                    | –               |
| Write-offs  | –               | –               | (1,720)              | (1,720)         | –               | –               | (1,699)              | (1,699)         |
| Recoveries  | –               | –               | 306                  | 306             | –               | –               | 297                  | 297             |
| Foreign exchange and other adjustments  | (4)             | (20)            | 2                    | (22)            | –               | –               | –                    | –               |
| Balance, including off-balance sheet instruments, at end of period                  | 799             | 2,181           | 204                  | 3,184           | 934             | 673             | 322                  | 1,929           |
| Less: Allowance for off-balance sheet instruments <sup>4</sup>                      | 175             | 455             | –                    | 630             | 202             | 152             | –                    | 354             |
| Balance at end of period  | \$ 624          | \$ 1,726        | \$ 204               | \$ 2,554        | \$ 732          | \$ 521          | \$ 322               | \$ 1,575        |
| <b>Business and Government<sup>5</sup></b>  |                 |                 |                      |                 |                 |                 |                      |                 |
| Balance, including off-balance sheet instruments, at beginning of period            | \$ 736          | \$ 740          | \$ 208               | \$ 1,684        | \$ 736          | \$ 688          | \$ 133               | \$ 1,557        |
| Provision for credit losses   |                 |                 |                      |                 |                 |                 |                      |                 |
| Transfer to Stage 1 <sup>3</sup>  | 255             | (248)           | (7)                  | –               | 214             | (210)           | (4)                  | –               |
| Transfer to Stage 2   | (459)           | 482             | (23)                 | –               | (127)           | 138             | (11)                 | –               |
| Transfer to Stage 3   | (14)            | (131)           | 145                  | –               | (18)            | (136)           | 154                  | –               |
| Net remeasurement due to transfers <sup>3</sup>                                     | (94)            | 256             | (4)                  | 158             | (89)            | 115             | 2                    | 28              |
| New originations or purchases <sup>3</sup>  | 871             | n/a             | n/a                  | 871             | 451             | n/a             | n/a                  | 451             |
| Net repayments <sup>3</sup>   | (52)            | (68)            | (54)                 | (174)           | (9)             | (35)            | (42)                 | (86)            |
| Derecognition of financial assets (excluding disposals and write-offs) <sup>3</sup> | (459)           | (503)           | (242)                | (1,204)         | (340)           | (382)           | (85)                 | (807)           |
| Changes to risk, parameters, and models <sup>3</sup>                                | 727             | 1,334           | 827                  | 2,888           | (83)            | 564             | 241                  | 722             |
| Disposals   | –               | –               | (22)                 | (22)            | –               | (3)             | –                    | (3)             |
| Write-offs  | –               | –               | (430)                | (430)           | –               | –               | (228)                | (228)           |
| Recoveries  | –               | –               | 52                   | 52              | –               | –               | 57                   | 57              |
| Foreign exchange and other adjustments  | (12)            | (4)             | (28)                 | (44)            | 1               | 1               | (9)                  | (7)             |
| Balance, including off-balance sheet instruments, at end of period                  | 1,499           | 1,858           | 422                  | 3,779           | 736             | 740             | 208                  | 1,684           |
| Less: Allowance for off-balance sheet instruments <sup>4</sup>                      | 178             | 152             | 34                   | 364             | 64              | 92              | 15                   | 171             |
| Balance at end of period  | 1,321           | 1,706           | 388                  | 3,415           | 672             | 648             | 193                  | 1,513           |
| <b>Total Allowance for Loan Losses at end of period</b>                             | <b>\$ 2,544</b> | <b>\$ 4,902</b> | <b>\$ 844</b>        | <b>\$ 8,290</b> | <b>\$ 2,122</b> | <b>\$ 1,579</b> | <b>\$ 746</b>        | <b>\$ 4,447</b> |

<sup>1</sup> Includes allowance for loan losses related to ACI loans.

<sup>2</sup> Credit cards are considered impaired and migrate to Stage 3 when they are 90 days past due and written off at 180 days past due. Refer to Note 2 for further details.

<sup>3</sup> For explanations regarding this line item, refer to the "Allowance for Loan Losses" table on the previous page in this Note.

<sup>4</sup> The allowance for loan losses for off-balance sheet instruments is recorded in Other liabilities on the Consolidated Balance Sheet.

<sup>5</sup> Includes the allowance for loan losses related to customers' liability under acceptances.

The allowance for credit losses on all remaining financial assets is not significant.

**FORWARD-LOOKING INFORMATION**

Relevant macroeconomic factors are incorporated in risk parameters as appropriate. Additional risk factors that are industry or segment specific are also incorporated, where relevant. The key macroeconomic variables used in determining ECLs include regional unemployment rates for all retail exposures and regional housing price indices for residential mortgages and home equity lines of credit. For business and government loans, the key macroeconomic variables include GDP, unemployment rates, interest rates, and credit spreads. Refer to Note 3 for a discussion of how forward-looking information is considered in determining whether there has been a significant increase in credit risk and in measuring ECLs.

Forward-looking macroeconomic forecasts are generated by TD Economics as part of the ECL process: A base economic forecast is accompanied with upside and downside estimates of realistically possible economic conditions. All macroeconomic forecasts are updated quarterly for each variable on a regional basis where applicable and incorporated as relevant into the quarterly modelling of base, upside and downside risk parameters used in the calculation of ECL scenarios and probability-weighted ECLs. Macroeconomic variables for the upside scenario are statistically derived relative to the base forecast based on historical distribution of each variable. For the downside scenario, since the second quarter of 2020, macroeconomic variables were based on plausible scenario analysis of COVID-19 impacts, given the lack of comparable historical data for a shock of this nature.

## Macroeconomic Variables

Select macroeconomic variables are projected over the forecast period. The following table represents the average values of the macroeconomic variables over the next four calendar quarters and the remaining 4-year forecast period for the base, upside, and downside forecasts used in determining the Bank's ECLs as at October 31, 2020. As the forecast period increases, information about the future becomes less readily available and projections are anchored on assumptions around structural relationships between economic parameters that are inherently much less certain. The economic outlook is particularly uncertain at present given the wide range of potential outcomes related to the pandemic and

government decisions. Following the onset of the COVID-19 pandemic in North America in March 2020, the economy went through a sudden and severe downturn in the first half of the calendar year followed by a rapid rebound in the third calendar quarter. The base forecast reflects an ongoing economic recovery at a significantly slower pace due to persistent restrictions imposed on economic activity to mitigate health risks. This prevents real GDP and unemployment rates from returning to pre-pandemic levels for several more quarters. The downside scenario incorporates an acceleration in infections that prompts more extensive government-imposed lockdowns, resulting in a severely deteriorated economic environment relative to the base forecast.

## Macroeconomic Variables

|   | Calendar Quarters <sup>1</sup> |         |         |         | Base Forecasts                       |                                      | Upside Forecasts                     |                                      | Downside Forecasts                   |                                      |
|---|--------------------------------|---------|---------|---------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
|   | Q4 2020                        | Q1 2021 | Q2 2021 | Q3 2021 | Average Q4 2020-Q3 2021 <sup>2</sup> | Remaining 4-year period <sup>2</sup> | Average Q4 2020-Q3 2021 <sup>2</sup> | Remaining 4-year period <sup>2</sup> | Average Q4 2020-Q3 2021 <sup>2</sup> | Remaining 4-year period <sup>2</sup> |
|   | Unemployment rate              |         |         |         |                                      |                                      |                                      |                                      |                                      |                                      |
| Canada  | 9.3%                           | 8.8%    | 8.0%    | 7.5%    | 8.4%                                 | 6.1%                                 | 7.8%                                 | 5.7%                                 | 10.2%                                | 6.2%                                 |
| United States                                   | 8.3                            | 7.9     | 7.7     | 7.2     | 7.8                                  | 4.8                                  | 7.1                                  | 4.1                                  | 9.4                                  | 5.1                                  |
| Real GDP  |                                |         |         |         |                                      |                                      |                                      |                                      |                                      |                                      |
| Canada  | 2.1                            | 2.6     | 2.9     | 4.0     | 2.4                                  | 2.2                                  | 3.2                                  | 2.8                                  | (0.7)                                | 2.9                                  |
| United States                                   | 2.8                            | 2.9     | 2.7     | 4.3     | 1.8                                  | 2.4                                  | 2.3                                  | 3.0                                  | (1.5)                                | 3.1                                  |
| Home prices                                     |                                |         |         |         |                                      |                                      |                                      |                                      |                                      |                                      |
| Canada (average existing price) <sup>3</sup>    | 0.1                            | (19.3)  | (9.4)   | 0.7     | 6.0                                  | 1.1                                  | 7.4                                  | 3.1                                  | (3.5)                                | 3.5                                  |
| United States (CoreLogic HPI) <sup>4</sup>      | 1.0                            | 0.5     | –       | 0.5     | 2.9                                  | 2.9                                  | 3.4                                  | 4.1                                  | (2.4)                                | 4.1                                  |
| Central bank policy interest rate               |                                |         |         |         |                                      |                                      |                                      |                                      |                                      |                                      |
| Canada  | 0.25                           | 0.25    | 0.25    | 0.25    | 0.25                                 | 0.50                                 | 0.25                                 | 0.64                                 | 0.25                                 | 0.39                                 |
| United States                                   | 0.25                           | 0.25    | 0.25    | 0.25    | 0.25                                 | 0.50                                 | 0.25                                 | 0.72                                 | 0.25                                 | 0.39                                 |
| U.S. 10-year treasury yield                     | 0.75                           | 0.88    | 1.03    | 1.18    | 0.96                                 | 1.82                                 | 1.39                                 | 2.78                                 | 0.69                                 | 1.71                                 |
| U.S. 10-year BBB spread (%-pts)                 | 1.90                           | 1.88    | 1.85    | 1.83    | 1.87                                 | 1.80                                 | 1.77                                 | 1.53                                 | 2.14                                 | 1.81                                 |
| Exchange rate (U.S. dollar/<br>Canadian dollar) | \$ 0.77                        | \$ 0.78 | \$ 0.78 | \$ 0.78 | \$ 0.78                              | \$ 0.77                              | \$ 0.78                              | \$ 0.81                              | \$ 0.76                              | \$ 0.77                              |

<sup>1</sup> Quarterly figures for real GDP and home prices are presented as the quarter on quarter change, seasonally adjusted annualized rate.

<sup>2</sup> The numbers represent average values for the quoted periods, and average of year-on-year growth for real GDP and home prices.

<sup>3</sup> The average home price is the average transacted sale price of homes sold via the Multiple Listing Service; data is collected by the Canadian Real Estate Association.

<sup>4</sup> The CoreLogic home price index (HPI) is a repeat-sales index which tracks increases and decreases in the same home's sales price over time.

The following table represents the average values of the macroeconomic variables over the next twelve months and the remaining 4-year forecast period for the base, upside, and downside forecasts used in determining the Bank's ECLs as at October 31, 2019.

## Macroeconomic Variables

|   | As at<br>October 31, 2019   |                                      |                             |                                      |                             |                                      |
|---|-----------------------------|--------------------------------------|-----------------------------|--------------------------------------|-----------------------------|--------------------------------------|
|   | Base Forecasts              |                                      | Upside                      |                                      | Downside                    |                                      |
|   | Next 12 months <sup>1</sup> | Remaining 4-year period <sup>1</sup> | Next 12 months <sup>1</sup> | Remaining 4-year period <sup>1</sup> | Next 12 months <sup>1</sup> | Remaining 4-year period <sup>1</sup> |
| Unemployment rate                               |                             |                                      |                             |                                      |                             |                                      |
| Canada  | 5.8%                        | 5.8%                                 | 5.7%                        | 5.2%                                 | 6.8%                        | 8.0%                                 |
| United States                                   | 3.8                         | 4.1                                  | 3.6                         | 3.5                                  | 4.9                         | 6.1                                  |
| Real gross domestic product (GDP) <sup>2</sup>  |                             |                                      |                             |                                      |                             |                                      |
| Canada  | 1.6                         | 1.8                                  | 1.8                         | 2.2                                  | 0.6                         | 0.3                                  |
| United States                                   | 1.9                         | 1.8                                  | 2.0                         | 2.1                                  | 0.7                         | 0.2                                  |
| Home prices <sup>2</sup>                        |                             |                                      |                             |                                      |                             |                                      |
| Canada (average home price) <sup>3</sup>        | 7.1                         | 2.7                                  | 8.9                         | 5.9                                  | 2.7                         | (3.5)                                |
| United States (CoreLogic HPI) <sup>4</sup>      | 3.6                         | 3.6                                  | 4.4                         | 5.0                                  | 2.4                         | 1.7                                  |
| Central bank policy interest rate               |                             |                                      |                             |                                      |                             |                                      |
| Canada  | 1.31                        | 1.53                                 | 1.75                        | 2.16                                 | 0.75                        | 0.63                                 |
| United States                                   | 1.75                        | 2.20                                 | 2.00                        | 2.86                                 | 1.06                        | 1.00                                 |
| U.S. 10-year treasury yield                     | 1.76                        | 2.50                                 | 2.25                        | 3.44                                 | 1.32                        | 1.79                                 |
| U.S. 10-year BBB spread                         | 1.80                        | 1.80                                 | 1.73                        | 1.59                                 | 1.96                        | 2.19                                 |
| Exchange rate (U.S. dollar/<br>Canadian dollar) | \$ 0.76                     | \$ 0.77                              | \$ 0.78                     | \$ 0.83                              | \$ 0.74                     | \$ 0.69                              |

<sup>1</sup> The numbers represent average values for the quoted periods.

<sup>2</sup> The numbers represent annual % change.

<sup>3</sup> The average home price is the average transacted sale price of homes sold via the Multiple Listing Service (MLS); data is collected by the Canadian Real Estate Association (CREA).

<sup>4</sup> The CoreLogic home price index (HPI) is a repeat-sales index which tracks increases and decreases in the same home's sales price over time.

## SENSITIVITY OF EXPECTED CREDIT LOSSES

The ECLs are sensitive to the inputs used in internally developed models, the macroeconomic variables in the forward-looking forecasts and respective probability weightings in determining the probability-weighted ECLs, and other factors considered when applying expert credit judgment. Changes in these inputs, assumptions, models, and judgments would affect the assessment of significant increase in credit risk and the measurement of ECLs. Refer to Note 3 for further details and for significant judgments applied as a result of COVID-19.

The following table presents the base ECL scenario compared to the probability-weighted ECLs, with the latter derived from three ECL scenarios for performing loans and off-balance sheet instruments. The difference reflects the impact of deriving multiple scenarios around the base ECLs and resultant change in ECLs due to non-linearity and sensitivity to using macroeconomic forecasts.

### Change from Base to Probability-Weighted ECLs

| (millions of Canadian dollars,<br>except as noted) | As at            |                  |
|--|------------------|------------------|
|  | October 31, 2020 | October 31, 2019 |
| Probability-weighted ECLs                          | \$ 8,500         | \$ 4,271         |
| Base ECLs  | 8,157            | 4,104            |
| Difference – in amount                             | \$ 343           | \$ 167           |
| Difference – in percentage                         | 4.0%             | 3.9%             |

The ECLs for performing loans and off-balance sheet instruments consist of an aggregate amount of Stage 1 and Stage 2 probability-weighted ECLs which are twelve-month ECLs and lifetime ECLs, respectively. Transfers from Stage 1 to Stage 2 ECLs result from a significant increase in credit risk since initial recognition of the loan. The following table shows the estimated impact of staging on ECLs by presenting all performing loans

### Loans Past Due but not Impaired<sup>1,2,3</sup>

| (millions of Canadian dollars)         | As at            |                 |               |                  |                  |                 |               |                  |
|--|------------------|-----------------|---------------|------------------|------------------|-----------------|---------------|------------------|
|  | October 31, 2020 |                 |               |                  | October 31, 2019 |                 |               |                  |
|  | 1-30 days        | 31-60 days      | 61-89 days    | Total            | 1-30 days        | 31-60 days      | 61-89 days    | Total            |
| Residential mortgages                  | \$ 1,325         | \$ 221          | \$ 64         | \$ 1,610         | \$ 1,709         | \$ 404          | \$ 111        | \$ 2,224         |
| Consumer instalment and other personal | 5,623            | 590             | 200           | 6,413            | 6,038            | 845             | 266           | 7,149            |
| Credit card                            | 956              | 218             | 149           | 1,323            | 1,401            | 351             | 229           | 1,981            |
| Business and government                | 2,521            | 723             | 329           | 3,573            | 1,096            | 858             | 60            | 2,014            |
| <b>Total</b>                           | <b>\$ 10,425</b> | <b>\$ 1,752</b> | <b>\$ 742</b> | <b>\$ 12,919</b> | <b>\$ 10,244</b> | <b>\$ 2,458</b> | <b>\$ 666</b> | <b>\$ 13,368</b> |

<sup>1</sup> Includes loans that are measured at FVOCI.

<sup>2</sup> Balances exclude ACI loans.

and off-balance sheet instruments calculated using twelve-month ECLs compared to the current aggregate probability-weighted ECLs, holding all risk profiles constant.

### Incremental Lifetime ECLs Impact

| (millions of Canadian dollars)   | As at            |                  |
|--|------------------|------------------|
|  | October 31, 2020 | October 31, 2019 |
| Aggregate Stage 1 and 2 probability-weighted ECLs                          | \$ 8,500         | \$ 4,271         |
| All performing loans and off-balance sheet instruments using 12-month ECLs | 6,482            | 3,672            |
| <b>Incremental lifetime ECLs impact</b>                                    | <b>\$ 2,018</b>  | <b>\$ 599</b>    |

## FORECLOSED ASSETS

Foreclosed assets are repossessed non-financial assets where the Bank gains title, ownership, or possession of individual properties, such as real estate properties, which are managed for sale in an orderly manner with the proceeds used to reduce or repay any outstanding debt. The Bank does not generally occupy foreclosed properties for its business use. The Bank predominantly relies on third-party appraisals to determine the carrying value of foreclosed assets. Foreclosed assets held for sale were \$77 million as at October 31, 2020 (October 31, 2019 – \$121 million), and were recorded in Other assets on the Consolidated Balance Sheet.

## LOANS PAST DUE BUT NOT IMPAIRED

A loan is classified as past due when a borrower has failed to make a payment by the contractual due date. The following table summarizes loans that are contractually past due but not impaired as at October 31, 2020 and October 31, 2019.

## MODIFIED FINANCIAL ASSETS

To provide financial relief to customers affected by the economic consequences of COVID-19, the Bank offered certain relief programs, including payment deferral options for residential mortgages, home equity loans, personal loans, auto loans, and commercial and small business loans. Including the modifications under the COVID-19 relief programs, the amortized cost of financial assets with lifetime allowance that were modified during the year ended October 31, 2020, was \$7.7 billion (October 31, 2019 – \$407 million) before modification, with insignificant modification gain or loss. The gross carrying amount of modified financial assets for which the loss allowance changed from lifetime to twelve-month ECLs during the year ended October 31, 2020 was \$609 million (October 31, 2019 – \$243 million).

## COLLATERAL

As at October 31, 2020, the collateral held against total gross impaired loans represents 86% (October 31, 2019 – 77%) of total gross impaired loans. The fair value of non-financial collateral is determined at the origination date of the loan. A revaluation of non-financial collateral is performed if there has been a significant change in the terms and conditions of the loan and/or the loan is considered impaired. Management considers the nature of the collateral, seniority ranking of the debt, and loan structure in assessing the value of collateral. These estimated cash flows are reviewed at least annually, or more frequently when new information indicates a change in the timing or amount expected to be received.

**LOAN SECURITIZATIONS**

The Bank securitizes loans through structured entity or non-structured entity third parties. Most loan securitizations do not qualify for derecognition since in most circumstances, the Bank continues to be exposed to substantially all of the prepayment, interest rate, and/or credit risk associated with the securitized financial assets and has not transferred substantially all of the risk and rewards of ownership of the securitized assets. Where loans do not qualify for derecognition, they are not derecognized from the balance sheet, retained interests are not recognized, and a securitization liability is recognized for the cash proceeds received. Certain transaction costs incurred are also capitalized and amortized using EIRM.

The Bank securitizes insured residential mortgages under the National Housing Act Mortgage-Backed Securities (NHA MBS) program sponsored by the Canada Mortgage and Housing Corporation (CMHC). The MBS that are created through the NHA MBS program are sold to the Canada Housing Trust (CHT) as part of the CMB program, sold to third-party investors, or are held by the Bank. The CHT issues CMB to third-party investors and uses resulting proceeds to purchase NHA MBS from the Bank and other mortgage issuers in the Canadian market. Assets purchased by the CHT are comingled in a single trust from which CMB are issued.

The Bank continues to be exposed to substantially all of the risks of the underlying mortgages, through the retention of a seller swap which transfers principal and interest payment risk on the NHA MBS back to the Bank in return for coupon paid on the CMB issuance and as such, the sales do not qualify for derecognition.

The Bank securitizes U.S. originated residential mortgages with U.S. government agencies which qualify for derecognition from the Bank's Consolidated Balance Sheet. As part of the securitization, the Bank retains the right to service the transferred mortgage loans. The MBS that are created through the securitization are typically sold to third-party investors.

The Bank also securitizes personal loans and business and government loans to entities which may be structured entities. These securitizations may give rise to derecognition of the financial assets depending on the individual arrangement of each transaction.

In addition, the Bank transfers credit card receivables, consumer instalment and other personal loans to structured entities that the Bank consolidates. Refer to Note 10 for further details.

The following table summarizes the securitized asset types that did not qualify for derecognition, along with their associated securitization liabilities as at October 31, 2020 and October 31, 2019.

**Financial Assets Not Qualifying for Derecognition Treatment as Part of the Bank's Securitization Programs**

(millions of Canadian dollars)

|   | October 31, 2020 |                  | October 31, 2019 |                 |
|---|------------------|------------------|------------------|-----------------|
|   | Fair value       | Carrying amount  | Fair value       | Carrying amount |
| <b>Nature of transaction</b>  |                  |                  |                  |                 |
| Securitization of residential mortgage loans                              | \$ 25,622        | \$ 25,271        | \$ 23,705        | \$ 23,689       |
| Other financial assets transferred related to securitization <sup>1</sup> | 4,101            | 4,084            | 3,525            | 3,524           |
| <b>Total</b>  | <b>29,723</b>    | <b>29,355</b>    | 27,230           | 27,213          |
| <b>Associated liabilities<sup>2</sup></b>                                 | <b>\$ 29,861</b> | <b>\$ 29,486</b> | \$ 27,316        | \$ 27,144       |

<sup>1</sup> Includes asset-backed securities, asset-backed commercial paper (ABCP), cash, repurchase agreements, and Government of Canada securities used to fulfil funding requirements of the Bank's securitization structures after the initial securitization of mortgage loans.

<sup>2</sup> Includes securitization liabilities carried at amortized cost of \$16 billion as at October 31, 2020 (October 31, 2019 – \$14 billion), and securitization liabilities carried at fair value of \$14 billion as at October 31, 2020 (October 31, 2019 – \$13 billion).

**Other Financial Assets Not Qualifying for Derecognition**

The Bank enters into certain transactions where it transfers previously recognized commodities and financial assets, such as, debt and equity securities, but retains substantially all of the risks and rewards of those assets. These transferred assets are not derecognized and the transfers are accounted for as financing transactions. The most common transactions of this nature are repurchase agreements and securities lending agreements, in which the Bank retains substantially all of the associated credit, price, interest rate, and foreign exchange risks and rewards associated with the assets.

The following table summarizes the carrying amount of financial assets and the associated transactions that did not qualify for derecognition, as well as their associated financial liabilities as at October 31, 2020 and October 31, 2019.

**Other Financial Assets Not Qualifying for Derecognition<sup>1</sup>**

(millions of Canadian dollars)

|  | As at            |                 |
|--|------------------|-----------------|
|  | October 31 2020  | October 31 2019 |
| <b>Carrying amount of assets</b>                             |                  |                 |
| <i>Nature of transaction</i>                                 |                  |                 |
| Repurchase agreements <sup>2,3</sup>                         | \$ 28,549        | \$ 16,537       |
| Securities lending agreements                                | 38,934           | 39,128          |
| <b>Total</b>   | <b>67,483</b>    | 55,665          |
| <b>Carrying amount of associated liabilities<sup>3</sup></b> | <b>\$ 27,855</b> | \$ 16,975       |

<sup>1</sup> Certain comparative amounts have been restated to conform with the presentation adopted in the current year.

<sup>2</sup> Includes \$2.4 billion, as at October 31, 2020, of assets related to repurchase agreements or swaps that are collateralized by physical precious metals (October 31, 2019 – \$1.3 billion).

<sup>3</sup> Associated liabilities are all related to repurchase agreements.

## TRANSFERS OF FINANCIAL ASSETS QUALIFYING FOR DERECOGNITION

### *Transferred financial assets that are derecognized in their entirety where the Bank has a continuing involvement*

Continuing involvement may arise if the Bank retains any contractual rights or obligations subsequent to the transfer of financial assets. Certain business and government loans securitized by the Bank are derecognized from the Bank's Consolidated Balance Sheet. In instances where the Bank fully derecognizes business and government loans, the Bank may be exposed to the risks of transferred loans through a retained interest. As at October 31, 2020, the fair value of retained interests was \$14 million (October 31, 2019 – \$19 million). There are no ECLs on the retained interests of the securitized business and government loans as the underlying mortgages are all government insured. A gain or loss on sale of the loans is recognized immediately in other income after considering the effect of hedge accounting on the assets sold, if applicable. The amount of the gain or loss recognized depends on the previous carrying values of the loans involved in the transfer, allocated between the assets sold and the retained interests based on their relative fair values at the date of transfer. For the year ended October 31, 2020, the trading income recognized on the retained interest was nil (October 31, 2019 – \$1 million).

Certain portfolios of U.S. residential mortgages originated by the Bank are sold and derecognized from the Bank's Consolidated Balance Sheet. In certain instances, the Bank has a continuing involvement to service those loans. As at October 31, 2020, the carrying value of these servicing rights was \$61 million (October 31, 2019 – \$52 million) and the fair value was \$56 million (October 31, 2019 – \$51 million). A gain or loss on sale of the loans is recognized immediately in other income. The gain (loss)

on sale of the loans for the year ended October 31, 2020 was \$78 million (October 31, 2019 – \$14 million).

### **Canada Emergency Business Account Program**

Under the Canada Emergency Business Account (CEBA) Program, with funding provided by Her Majesty in Right of Canada (the "Government of Canada") and Export Development Canada (EDC) as the Government of Canada's agent, the Bank provides loans to its eligible business banking customers. Under the CEBA Program, eligible businesses receive a \$40,000 interest-free loan until December 31, 2022. If \$30,000 is repaid on or before December 31, 2022, the remaining amount of the loan is eligible for complete forgiveness. If the loan is not repaid by December 31, 2022, it will be extended for an additional 3-year term bearing an interest rate of 5% per annum. The funding provided to the Bank by the Government of Canada in respect of the CEBA Program represents an obligation to pass-through collections on the CEBA loans and is otherwise non-recourse to the Bank. Accordingly, the Bank is required to remit all collections of principal and interest on the CEBA loans to the Government of Canada but is not required to repay amounts that its customers fail to pay or that have been forgiven. The Bank receives an administration fee to recover the costs to administer the program for the Government of Canada. The Bank continues to work with the Government of Canada and EDC as further amendments to the CEBA Program are contemplated. Loans issued under the program are not recognized on the Bank's Consolidated Balance Sheet, as the Bank transfers substantially all risks and rewards in respect of the loans to the Government of Canada. As of October 31, 2020, the Bank had provided approximately 184,000 customers with CEBA loans and had funded approximately \$7.3 billion in loans under the program.

|         |                     |
|---------|---------------------|
| NOTE 10 | STRUCTURED ENTITIES |
|---------|---------------------|

The Bank uses structured entities for a variety of purposes including: (1) to facilitate the transfer of specified risks to clients; (2) as financing vehicles for itself or for clients; or (3) to segregate assets on behalf of investors. The Bank is typically restricted from accessing the assets of the structured entity under the relevant arrangements.

The Bank is involved with structured entities that it sponsors, as well as entities sponsored by third parties. Factors assessed when determining if the Bank is the sponsor of a structured entity include whether the Bank is the predominant user of the entity; whether the entity's branding or marketing identity is linked with the Bank; and whether the Bank provides an implicit or explicit guarantee of the entity's performance to investors or other third parties. The Bank is not considered to be the sponsor of a structured entity if it only provides arm's-length services to the entity, for example, by acting as administrator, distributor, custodian, or loan servicer. Sponsorship of a structured entity may indicate that the Bank had power over the entity at inception; however, this is not sufficient to determine if the Bank consolidates the entity. Regardless of whether or not the Bank sponsors an entity, consolidation is determined on a case-by-case basis.

### **SPONSORED STRUCTURED ENTITIES**

The following section outlines the Bank's involvement with key sponsored structured entities.

#### **Securitizations**

The Bank securitizes its own assets and facilitates the securitization of client assets through structured entities, such as conduits, which issue ABCP or other securitization entities which issue longer-dated term securities. Securitizations are an important source of liquidity for the Bank, allowing it to diversify its funding sources and to optimize its balance sheet management approach.

The Bank sponsors both single-seller and multi-seller securitization conduits. Depending on the specifics of the entity, the variable returns absorbed through ABCP may be significantly mitigated by variable returns retained by the sellers. The Bank provides liquidity facilities to certain conduits for the benefit of ABCP investors which are structured as loan facilities between the Bank, as the sole liquidity lender, and the Bank-sponsored entity. If an entity experiences difficulty issuing ABCP due to illiquidity in the commercial market, the entity may draw on the loan

facility, and use the proceeds to pay maturing ABCP. The ABCP issued by each multi-seller conduit is in the conduit's own name with recourse to the financial assets owned by the multi-seller conduit, and is non-recourse to the Bank except through our participation in liquidity facilities. The Bank's exposure to the variable returns of these conduits from its provision of liquidity facilities and any related commitments is mitigated by the sellers' continued exposure to variable returns, as described below. The Bank provides administration and securities distribution services to its sponsored securitization conduits, which may result in it holding an investment in the ABCP issued by these entities. In some cases, the Bank may also provide credit enhancements or may transact derivatives with securitization conduits. The Bank earns fees from the conduits which are recognized when earned.

The Bank sells assets to single-seller conduits which it controls and consolidates. Control results from the Bank's power over the entity's key economic decisions, predominantly, the mix of assets sold into the conduit and exposure to the variable returns of the transferred assets, usually through a derivative or the provision of credit mitigation in the form of cash reserves, over-collateralization, or guarantees over the performance of the entity's portfolio of assets.

Multi-seller conduits provide customers with alternate sources of financing through the securitization of their assets. These conduits are similar to single-seller conduits except that financial assets are purchased from more than one seller and commingled into a single portfolio of assets. Each transaction is structured with transaction-specific first loss protection provided by the third-party seller. This enhancement can take various forms, including but not limited to overcollateralization, excess spread, subordinated classes of financial assets, guarantees or letters of credit. The Bank is typically deemed to have power over the entity's key economic decisions, namely, the selection of sellers and related assets sold as well as other decisions related to the management of risk in the vehicle. The Bank's exposure to the variable returns of multi-seller conduits from its provision of liquidity facilities and any related commitments is mitigated by the sellers' continued exposure to variable returns from the entity. Where the Bank has power over multi-seller conduits, but is not exposed to significant variable returns it does not consolidate such entities. Where the Bank is exposed to variable returns of a multi-seller conduit from

provision of liquidity facilities, together with power over the entity as well as the ability to use its power to influence significant variable returns, the Bank consolidates the conduit.

#### **Investment Funds and Other Asset Management Entities**

As part of its asset management business, the Bank creates investment funds and trusts (including mutual funds), enabling it to provide its clients with a broad range of diversified exposure to different risk profiles, in accordance with the client's risk appetite. Such entities may be actively managed or may be passively directed, for example, through the tracking of a specified index, depending on the entity's investment strategy. Financing for these entities is obtained through the issuance of securities to investors, typically in the form of fund units. Based on each entity's specific strategy and risk profile, the proceeds from this issuance are used by the entity to purchase a portfolio of assets. An entity's portfolio may contain investments in securities, derivatives, or other assets, including cash. At the inception of a new investment fund or trust, the Bank will typically invest an amount of seed capital in the entity, allowing it to establish a performance history in the market. Over time, the Bank sells its seed capital holdings to third-party investors, as the entity's AUM increases. As a result, the Bank's holding of seed capital investment in its own sponsored investment funds and trusts is typically not significant to the Consolidated Financial Statements. Aside from any seed capital investments, the Bank's interest in these entities is generally limited to fees earned for the provision of asset management services. The Bank does not typically provide guarantees over the performance of these funds.

The Bank is typically considered to have power over the key economic decisions of sponsored asset management entities; however, it does not consolidate an entity unless it is also exposed to significant variable returns of the entity. This determination is made on a case-by-case basis, in accordance with the Bank's consolidation policy.

#### **Financing Vehicles**

The Bank may use structured entities to provide a cost-effective means of financing its operations, including raising capital or obtaining funding. These structured entities include: (1) TD Capital Trust IV (Trust IV) and (2) TD Covered Bond (Legislative) Guarantor Limited Partnership (the "Covered Bond Entity"). The Bank had previously issued TD Capital Trust III Securities – Series 2008 (TD CaTS III) through TD Capital Trust III (Trust III), which were included in Non-controlling interests in subsidiaries on the Consolidated Balance Sheet. The TD CaTS III were fully redeemed on December 31, 2018 at a price of \$1 billion plus the unpaid distribution payable on the redemption date. On June 30, 2019, Trust IV redeemed all of the outstanding \$550 million TD Capital Trust IV Notes – Series 1. Refer to Note 20 for additional details.

Trust IV issued innovative capital securities which count as Tier 1 Capital of the Bank, but, under Basel III, are considered non-qualifying capital instruments and are subject to the Basel III phase-out rules. The proceeds from these issuances were invested in assets purchased from the Bank which generate income for distribution to investors. Trust IV holds assets which are only exposed to the Bank's own credit risk. The Bank is considered to have decision-making power over the key economic activities of Trust IV; however, the Bank does not consolidate the trust because it does not absorb significant variable returns of the trust as it is ultimately exposed only to its own credit risk. Refer to Note 20 for further details.

The Bank issues, or has issued, debt under its covered bond program where the principal and interest payments of the notes are guaranteed by the Covered Bond Entity. The Bank sold a portfolio of assets to the Covered Bond Entity and provided a loan to the Covered Bond Entity to facilitate the purchase. The Bank is restricted from accessing the Covered Bond Entity's assets under the relevant agreement. Investors in the Bank's covered bonds may have recourse to the Bank should the assets of the Covered Bond Entity be insufficient to satisfy the covered bond liabilities. The Bank consolidates the Covered Bond Entity as it has power over the key economic activities and retains all the variable returns in this entity.

#### **THIRD-PARTY SPONSORED STRUCTURED ENTITIES**

In addition to structured entities sponsored by the Bank, the Bank is also involved with structured entities sponsored by third parties. Key involvement with third-party sponsored structured entities is described in the following section.

#### **Third-party Sponsored Securitization Programs**

The Bank participates in the securitization program of government-sponsored structured entities, including the CMHC, a Crown corporation of the Government of Canada, and similar U.S. government-sponsored entities. The CMHC guarantees CMB issued through the CHT.

The Bank is exposed to the variable returns in the CHT, through its retention of seller swaps resulting from its participation in the CHT program. The Bank does not have power over the CHT as its key economic activities are controlled by the Government of Canada. The Bank's exposure to the CHT is included in the balance of residential mortgage loans as noted in Note 9, and is not disclosed in the table accompanying this Note.

The Bank participates in the securitization programs sponsored by U.S. government agencies. The Bank is not exposed to significant variable returns from these agencies and does not have power over the key economic activities of the agencies, which are controlled by the U.S. government.

#### **Investment Holdings and Derivatives**

The Bank may hold interests in third-party structured entities, predominantly in the form of direct investments in securities or partnership interests issued by those structured entities, or through derivatives transacted with counterparties which are structured entities. Investments in, and derivatives with, structured entities are recognized on the Bank's Consolidated Balance Sheet. The Bank does not typically consolidate third-party structured entities where its involvement is limited to investment holdings and/or derivatives as the Bank would not generally have power over the key economic decisions of these entities.

#### **Financing Transactions**

In the normal course of business, the Bank may enter into financing transactions with third-party structured entities including commercial loans, reverse repurchase agreements, prime brokerage margin lending, and similar collateralized lending transactions. While such transactions expose the Bank to the structured entities' counterparty credit risk, this exposure is mitigated by the collateral related to these transactions. The Bank typically has neither power nor significant variable returns due to financing transactions with structured entities and would not generally consolidate such entities. Financing transactions with third-party sponsored structured entities are included on the Bank's Consolidated Financial Statements and have not been included in the table accompanying this Note.

#### **Arm's-length Servicing Relationships**

In addition to the involvement outlined above, the Bank may also provide services to structured entities on an arm's-length basis, for example as sub-advisor to an investment fund or asset servicer. Similarly, the Bank's asset management services provided to institutional investors may include transactions with structured entities. As a consequence of providing these services, the Bank may be exposed to variable returns from these structured entities, for example, through the receipt of fees or short-term exposure to the structured entity's securities. Any such exposure is typically mitigated by collateral or some other contractual arrangement with the structured entity or its sponsor. The Bank generally has neither power nor significant variable returns from the provision of arm's-length services to a structured entity and, consequently does not consolidate such entities. Fees and other exposures through servicing relationships are included on the Bank's Consolidated Financial Statements and have not been included in the table accompanying this Note.

#### **INVOLVEMENT WITH CONSOLIDATED STRUCTURED ENTITIES Securitizations**

The Bank securitizes consumer instalment, and other personal loans through securitization entities, predominantly single-seller conduits. These conduits are consolidated by the Bank based on the factors described above. Aside from the exposure resulting from its involvement as seller and sponsor of consolidated securitization conduits described above, including the liquidity facilities provided, the Bank has no contractual or non-contractual arrangements to provide financial support to consolidated securitization conduits. The Bank's interests in securitization conduits generally rank senior to interests held by other parties, in accordance

with the Bank's investment and risk policies. As a result, the Bank has no significant obligations to absorb losses before other holders of securitization issuances.

#### Other Structured Consolidated Structured Entities

Depending on the specific facts and circumstances of the Bank's involvement with structured entities, the Bank may consolidate asset management entities, financing vehicles, or third-party sponsored structured entities, based on the factors described above. Aside from its exposure resulting from its involvement as sponsor or investor in the structured entities as previously discussed, the Bank does not typically have other contractual or non-contractual arrangements to provide financial support to these consolidated structured entities.

#### INVOLVEMENT WITH UNCONSOLIDATED STRUCTURED ENTITIES

The following table presents information related to the Bank's unconsolidated structured entities. Unconsolidated structured entities include both TD and third-party sponsored entities. Securitizations include holdings in TD-sponsored multi-seller conduits, as well as third-party sponsored mortgage and asset-backed securitizations, including government-sponsored agency securities such as CMBs, and U.S. government agency issuances. Investment Funds and Trusts include holdings in third-party funds and trusts, as well as holdings in TD-sponsored asset management funds and trusts and commitments to certain U.S. municipal funds. Amounts in Other are predominantly related to investments in community-based U.S. tax-advantage entities described in Note 12. These holdings do not result in the consolidation of these entities as TD does not have power over these entities.

#### Carrying Amount and Maximum Exposure to Unconsolidated Structured Entities

(millions of Canadian dollars)

|  | October 31, 2020  |                             |                 |                   | October 31, 2019  |                             |                 |                   |
|--|-------------------|-----------------------------|-----------------|-------------------|-------------------|-----------------------------|-----------------|-------------------|
|  | Securitizations   | Investment funds and trusts | Other           | Total             | Securitizations   | Investment funds and trusts | Other           | Total             |
| <b>FINANCIAL ASSETS</b>  |                   |                             |                 |                   |                   |                             |                 |                   |
| Trading loans, securities, and other   | \$ 8,764          | \$ 845                      | \$ –            | \$ 9,609          | \$ 8,450          | \$ 1,096                    | \$ –            | \$ 9,546          |
| Non-trading financial assets at fair value through profit or loss                        | 3,680             | 513                         | 68              | 4,261             | 3,649             | 488                         | –               | 4,137             |
| Derivatives <sup>1</sup>   | –                 | 368                         | 6               | 374               | –                 | 64                          | 6               | 70                |
| Financial assets designated at fair value through profit or loss                         | –                 | 23                          | –               | 23                | –                 | 4                           | –               | 4                 |
| Financial assets at fair value through other comprehensive income                        | 30,278            | 2,395                       | 7               | 32,680            | 34,451            | 1,550                       | 9               | 36,010            |
| Debt securities at amortized cost, net of allowance for credit losses                    | 104,914           | 28                          | –               | 104,942           | 85,456            | –                           | –               | 85,456            |
| Loans  | 2,134             | 5                           | –               | 2,139             | 1,314             | 5                           | –               | 1,319             |
| Other  | 8                 | –                           | 3,098           | 3,106             | 6                 | –                           | 3,027           | 3,033             |
| <b>Total assets</b>  | <b>149,778</b>    | <b>4,177</b>                | <b>3,179</b>    | <b>157,134</b>    | <b>133,326</b>    | <b>3,207</b>                | <b>3,042</b>    | <b>139,575</b>    |
| <b>FINANCIAL LIABILITIES</b>   |                   |                             |                 |                   |                   |                             |                 |                   |
| Derivatives <sup>1</sup>   | –                 | 150                         | –               | 150               | –                 | 395                         | –               | 395               |
| Obligations related to securities sold short   | 3,337             | 335                         | –               | 3,672             | 3,164             | 503                         | –               | 3,667             |
| <b>Total liabilities</b>   | <b>3,337</b>      | <b>485</b>                  | <b>–</b>        | <b>3,822</b>      | <b>3,164</b>      | <b>898</b>                  | <b>–</b>        | <b>4,062</b>      |
| <b>Off-balance sheet exposure<sup>2</sup></b>  | <b>16,431</b>     | <b>5,105</b>                | <b>1,289</b>    | <b>22,825</b>     | <b>17,233</b>     | <b>4,234</b>                | <b>1,222</b>    | <b>22,689</b>     |
| <b>Maximum exposure to loss from involvement with unconsolidated structured entities</b> | <b>\$ 162,872</b> | <b>\$ 8,797</b>             | <b>\$ 4,468</b> | <b>\$ 176,137</b> | <b>\$ 147,395</b> | <b>\$ 6,543</b>             | <b>\$ 4,264</b> | <b>\$ 158,202</b> |
| <b>Size of sponsored unconsolidated structured entities<sup>3</sup></b>                  | <b>\$ 10,862</b>  | <b>\$ 37,286</b>            | <b>\$ 1,200</b> | <b>\$ 49,348</b>  | <b>\$ 10,068</b>  | <b>\$ 37,638</b>            | <b>\$ 1,200</b> | <b>\$ 48,906</b>  |

<sup>1</sup> Derivatives primarily subject to vanilla interest rate or foreign exchange risk are not included in these amounts as those derivatives are designed to align the structured entity's cash flows with risks absorbed by investors and are not predominantly designed to expose the Bank to variable returns created by the entity.

<sup>2</sup> For the purposes of this disclosure, off-balance sheet exposure represents the notional value of liquidity facilities, guarantees, or other off-balance sheet commitments without considering the effect of collateral or other credit enhancements.

<sup>3</sup> The size of sponsored unconsolidated structured entities is provided based on the most appropriate measure of size for the type of entity: (1) The par value of notes issued by securitization conduits and similar liability issuers; (2) the total AUM of investment funds and trusts; and (3) the total fair value of partnership or equity shares in issue for partnerships and similar equity issuers.

#### Sponsored Unconsolidated Structured Entities in which the Bank has no Significant Investment at the End of the Period

Sponsored unconsolidated structured entities in which the Bank has no significant investment at the end of the period are predominantly investment funds and trusts created for the asset management business. The Bank would not typically hold investments, with the exception of seed capital, in these structured entities. However, the Bank continues to earn fees from asset management services provided to these entities, some of which could be based on the performance of the fund. Fees payable are generally senior in the entity's priority of payment and would also be backed by collateral, limiting the Bank's exposure to loss from

these entities. The Bank earned non-interest income of \$2.1 billion (October 31, 2019 – \$2.0 billion) from its involvement with these asset management entities for the year ended October 31, 2020, of which \$1.8 billion (October 31, 2019 – \$1.8 billion) was received directly from these entities. The total AUM in these entities as at October 31, 2020 was \$241.4 billion (October 31, 2019 – \$233.9 billion). Any assets transferred by the Bank during the period are co-mingled with assets obtained from third parties in the market. Except as previously disclosed, the Bank has no contractual or non-contractual arrangements to provide financial support to unconsolidated structured entities.

## DERIVATIVE PRODUCT TYPES AND RISK EXPOSURES

The majority of the Bank's derivative contracts are OTC transactions that are bilaterally negotiated between the Bank and the counterparty to the contract. The remainder are exchange-traded contracts transacted through organized and regulated exchanges and consist primarily of certain options and futures.

The Bank's derivative transactions relate to trading and non-trading activities. The purpose of derivatives held for non-trading activities is primarily for managing interest rate, foreign exchange, and equity risk related to the Bank's funding, lending, investment activities, and other structural market risk management activities. The Bank's risk management strategy for these risks is discussed in shaded sections of the "Managing Risk" section of the MD&A. The Bank also enters into derivative transactions to economically hedge certain exposures that do not otherwise qualify for hedge accounting, or where hedge accounting is not considered feasible.

Where hedge accounting is applied, only a specific or a combination of risk components are hedged, including benchmark interest rate, foreign exchange rate, and equity price components. All these risk components are observable in the relevant market environment and the change in the fair value or the variability in cash flows attributable to these risk components can be reliably measured for hedged items.

Where the derivatives are in hedge relationships, the main sources of ineffectiveness can be attributed to differences between hedging instruments and hedged items:

- Differences in fixed rates, when contractual coupons of the fixed rate hedged items are designated;
- Differences in the discounting factors, when hedging derivatives are collateralized;
- CVA on the hedging derivatives; and
- Mismatch in critical terms such as tenor and timing of cash flows between hedging instruments and hedged items.

To mitigate a portion of the ineffectiveness, the Bank designates the benchmark risk component of contractual cash flows of hedged items and executes hedging derivatives with high-quality counterparties. The majority of the Bank's hedging derivatives are collateralized.

### Interest Rate Derivatives

Interest rate swaps are OTC contracts in which two counterparties agree to exchange cash flows over a period of time based on rates applied to a specified notional amount. This includes interest rate swaps that are transacted and settled through a clearing house which acts as a central counterparty. A typical interest rate swap would require one counterparty to pay a fixed market interest rate in exchange for a variable market interest rate determined from time to time, with both calculated on a specified notional amount. No exchange of principal amount takes place.

Forward rate agreements are OTC contracts that effectively fix a future interest rate for a period of time. A typical forward rate agreement provides that at a pre-determined future date, a cash settlement will be made between the counterparties based upon the difference between a contracted rate and a market rate to be determined in the future, calculated on a specified notional amount. No exchange of principal amount takes place.

Interest rate options are contracts in which one party (the purchaser of an option) acquires from another party (the writer of an option), in exchange for a premium, the right, but not the obligation, either to buy or sell, on a specified future date or series of future dates or within a specified time, a specified financial instrument at a contracted price. The underlying financial instrument will have a market price which varies in response to changes in interest rates. In managing the Bank's interest rate exposure, the Bank acts as both a writer and purchaser of these options. Options are transacted both OTC and through exchanges. Interest rate futures are standardized contracts transacted on an exchange. They are based upon an agreement to buy or sell a specified quantity of a financial instrument on a specified future date, at a contracted price. These contracts differ from forward rate agreements in that they are in standard amounts with standard settlement dates and are transacted on an exchange.

The Bank uses interest rate swaps to hedge its exposure to benchmark interest rate risk by modifying the repricing or maturity characteristics of existing and/or forecasted assets and liabilities, including funding and investment activities. These swaps are designated in either fair value hedge against fixed rate asset/liability or cash flow hedge against floating rate asset/liability. For fair value hedges, the Bank assesses and measures the hedge effectiveness based on the change in the fair value or cash flows of the derivative hedging instrument relative to the change in the fair value or cash flows of the hedged item. For cash flow hedges, the Bank uses the hypothetical derivative having terms that identically match the critical terms of the hedged item as the proxy for measuring the change in fair value or cash flows of the hedged item.

### Foreign Exchange Derivatives

Foreign exchange forwards are OTC contracts in which one counterparty contracts with another to exchange a specified amount of one currency for a specified amount of a second currency, at a future date or range of dates.

Swap contracts comprise foreign exchange swaps and cross-currency interest rate swaps. Foreign exchange swaps are transactions in which a foreign currency is simultaneously purchased in the spot market and sold in the forward market, or vice-versa. Cross-currency interest rate swaps are transactions in which counterparties exchange principal and interest cash flows in different currencies over a period of time. These contracts are used to manage currency and/or interest rate exposures.

Foreign exchange futures contracts are similar to foreign exchange forward contracts but differ in that they are in standard currency amounts with standard settlement dates and are transacted on an exchange.

Where hedge accounting is applied, the Bank assesses and measures the hedge effectiveness based on the change in the fair value of the hedging instrument relative to translation gains and losses of net investment in foreign operations or the change in cash flows of the foreign currency denominated asset/liability attributable to foreign exchange risk, using the hypothetical derivative method.

The Bank uses non-derivative instruments such as foreign currency deposit liabilities and derivative instruments such as cross-currency swaps and foreign exchange forwards to hedge its foreign currency exposure. These hedging instruments are designated in either net investment hedges or cash flow hedges.

### Credit Derivatives

The Bank uses credit derivatives such as credit default swaps (CDS) and total return swaps in managing risks of the Bank's corporate loan portfolio and other cash instruments, as well as managing counterparty credit risk on derivatives. Credit risk is the risk of loss if a borrower or counterparty in a transaction fails to meet its agreed payment obligations. The Bank uses credit derivatives to mitigate industry concentration and borrower-specific exposure as part of the Bank's portfolio risk management techniques. The credit, legal, and other risks associated with these transactions are controlled through well established procedures. The Bank's policy is to enter into these transactions with investment grade financial institutions. Credit risk to these counterparties is managed through the same approval, limit, and monitoring processes that is used for all counterparties to which the Bank has credit exposure.

Credit derivatives are OTC contracts designed to transfer the credit risk in an underlying financial instrument (usually termed as a reference asset) from one counterparty to another. The most common credit derivatives are CDS (referred to as option contracts), which include contracts transacted through clearing houses, and total return swaps (referred to as swap contracts). In option contracts, an option purchaser acquires credit protection on a reference asset or group of assets from an option writer in exchange for a premium. The option purchaser may pay the agreed premium at inception or over a period of time. The credit protection compensates the option purchaser for deterioration in value of the reference asset or group of assets upon the occurrence of certain credit events such as bankruptcy, or changes in specified credit rating or credit index. Settlement may be cash based or physical, requiring the delivery of the reference asset to the option writer. In swap contracts,



one counterparty agrees to pay or receive from the other cash amounts based on changes in the value of a reference asset or group of assets, including any returns such as interest earned on these assets in exchange for amounts that are based on prevailing market funding rates. These cash settlements are made regardless of whether there is a credit event.

### Other Derivatives

The Bank also transacts in equity and commodity derivatives in both the exchange and OTC markets.

Equity swaps are OTC contracts in which one counterparty agrees to pay, or receive from the other, cash amounts based on changes in the value of a stock index, a basket of stocks or a single stock. These contracts sometimes include a payment in respect of dividends.

Equity options give the purchaser of the option, for a premium, the right, but not the obligation, to buy from or sell to the writer of an option, an underlying stock index, basket of stocks or single stock at a contracted price. Options are transacted both OTC and through exchanges.

Equity index futures are standardized contracts transacted on an exchange. They are based on an agreement to pay or receive a cash amount based on the difference between the contracted price level of an underlying stock index and its corresponding market price level at a specified future date. There is no actual delivery of stocks that comprise the underlying index. These contracts are in standard amounts with standard settlement dates.

Commodity contracts include commodity forwards, futures, swaps, and options, such as precious metals and energy-related products in both OTC and exchange markets.

Where hedge accounting is applied, the Bank uses equity forwards and/or total return swaps to hedge its exposure to equity price risk. These derivatives are designated as cash flow hedges. The Bank assesses and measures the hedge effectiveness based on the change in the fair value of the hedging instrument relative to the change in the cash flows of the hedged item attributable to movement in equity price, using the hypothetical derivative method.

### Fair Value of Derivatives

(millions of Canadian dollars)

|  | October 31, 2020                    |                  | October 31, 2019                    |                  |
|--|-------------------------------------|------------------|-------------------------------------|------------------|
|  | Fair value as at balance sheet date |                  | Fair value as at balance sheet date |                  |
|  | Positive                            | Negative         | Positive                            | Negative         |
| <b>Derivatives held or issued for trading purposes</b>     |                                     |                  |                                     |                  |
| Interest rate contracts                                    |                                     |                  |                                     |                  |
| Forward rate agreements                                    | \$ 38                               | \$ 71            | \$ 24                               | \$ 149           |
| Swaps  | 12,290                              | 15,068           | 11,244                              | 11,952           |
| Options written  | –                                   | 1,321            | –                                   | 1,099            |
| Options purchased  | 1,322                               | –                | 1,168                               | –                |
| Total interest rate contracts                              | 13,650                              | 16,460           | 12,436                              | 13,200           |
| Foreign exchange contracts                                 |                                     |                  |                                     |                  |
| Forward contracts  | 818                                 | 1,361            | 713                                 | 1,540            |
| Swaps  | 10,858                              | 9,649            | 12,734                              | 12,613           |
| Cross-currency interest rate swaps                         | 15,106                              | 14,431           | 14,721                              | 12,913           |
| Options written  | –                                   | 286              | –                                   | 302              |
| Options purchased  | 256                                 | –                | 289                                 | –                |
| Total foreign exchange contracts                           | 27,038                              | 25,727           | 28,457                              | 27,368           |
| Credit derivative contracts                                |                                     |                  |                                     |                  |
| Credit default swaps – protection purchased                | 3                                   | 165              | –                                   | 241              |
| Credit default swaps – protection sold                     | 7                                   | 9                | 16                                  | –                |
| Total credit derivative contracts                          | 10                                  | 174              | 16                                  | 241              |
| Other contracts  |                                     |                  |                                     |                  |
| Equity contracts   | 3,649                               | 3,328            | 748                                 | 2,942            |
| Commodity contracts  | 2,414                               | 1,993            | 1,524                               | 1,335            |
| Total other contracts                                      | 6,063                               | 5,321            | 2,272                               | 4,277            |
| <b>Fair value – trading</b>                                | <b>46,761</b>                       | <b>47,682</b>    | <b>43,181</b>                       | <b>45,086</b>    |
| <b>Derivatives held or issued for non-trading purposes</b> |                                     |                  |                                     |                  |
| Interest rate contracts                                    |                                     |                  |                                     |                  |
| Forward rate agreements                                    | 2                                   | 1                | –                                   | 2                |
| Swaps  | 4,299                               | 2,671            | 2,365                               | 1,303            |
| Options written  | –                                   | 2                | –                                   | 1                |
| Options purchased  | 9                                   | –                | 15                                  | –                |
| Total interest rate contracts                              | 4,310                               | 2,674            | 2,380                               | 1,306            |
| Foreign exchange contracts                                 |                                     |                  |                                     |                  |
| Forward contracts  | 608                                 | 187              | 660                                 | 90               |
| Swaps  | 8                                   | 1                | 2                                   | 22               |
| Cross-currency interest rate swaps                         | 1,964                               | 1,399            | 1,531                               | 1,919            |
| Total foreign exchange contracts                           | 2,580                               | 1,587            | 2,193                               | 2,031            |
| Credit derivative contracts                                |                                     |                  |                                     |                  |
| Credit default swaps – protection purchased                | 9                                   | 153              | –                                   | 179              |
| Total credit derivative contracts                          | 9                                   | 153              | –                                   | 179              |
| Other contracts  |                                     |                  |                                     |                  |
| Equity contracts   | 582                                 | 1,107            | 1,140                               | 1,449            |
| Total other contracts                                      | 582                                 | 1,107            | 1,140                               | 1,449            |
| <b>Fair value – non-trading</b>                            | <b>7,481</b>                        | <b>5,521</b>     | <b>5,713</b>                        | <b>4,965</b>     |
| <b>Total fair value</b>                                    | <b>\$ 54,242</b>                    | <b>\$ 53,203</b> | <b>\$ 48,894</b>                    | <b>\$ 50,051</b> |

The following table distinguishes derivatives held or issued for non-trading purposes between those that have been designated in qualifying hedge accounting relationships and those which have not been designated in qualifying hedge accounting relationships as at October 31, 2020 and October 31, 2019.

#### Fair Value of Non-Trading Derivatives<sup>1</sup>

(millions of Canadian dollars)

|  | As at   |                 |                |   |                 |   |                 |                |   |                 |
|--|---|-----------------|----------------|---|-----------------|---|-----------------|----------------|---|-----------------|
|  | October 31, 2020                                |                 |                |   |                 |   |                 |                |   |                 |
|  | Derivative Assets                               |                 |                |   |                 | Derivative Liabilities                          |                 |                |   |                 |
|  | Derivatives in qualifying hedging relationships |                 |                | Derivatives not in qualifying hedging relationships |                 | Derivatives in qualifying hedging relationships |                 |                | Derivatives not in qualifying hedging relationships |                 |
|  | Fair value                                      | Cash flow       | Net investment | Derivatives not in qualifying hedging relationships | Total           | Fair value                                      | Cash flow       | Net investment | Derivatives not in qualifying hedging relationships | Total           |
| <b>Derivatives held or issued for non-trading purposes</b> |   |                 |                |   |                 |   |                 |                |   |                 |
| Interest rate contracts                                    | \$ 1,624  | \$ 1,061        | \$ –           | \$ 1,625  | \$ 4,310        | \$ 884  | \$ 81           | \$ –           | \$ 1,709  | \$ 2,674        |
| Foreign exchange contracts                                 | –   | 2,503           | –              | 77  | 2,580           | –   | 1,546           | –              | 41  | 1,587           |
| Credit derivative contracts                                | –   | –               | –              | 9   | 9               | –   | –               | –              | 153   | 153             |
| Other contracts  | –   | 200             | –              | 382   | 582             | –   | 142             | –              | 965   | 1,107           |
| <b>Fair value – non-trading</b>                            | <b>\$ 1,624</b>                                 | <b>\$ 3,764</b> | <b>\$ –</b>    | <b>\$ 2,093</b>                                     | <b>\$ 7,481</b> | <b>\$ 884</b>                                   | <b>\$ 1,769</b> | <b>\$ –</b>    | <b>\$ 2,868</b>                                     | <b>\$ 5,521</b> |
| October 31, 2019   |   |                 |                |   |                 |   |                 |                |   |                 |
| <b>Derivatives held or issued for non-trading purposes</b> |   |                 |                |   |                 |   |                 |                |   |                 |
| Interest rate contracts                                    | \$ 882  | \$ 804          | \$ –           | \$ 694  | \$ 2,380        | \$ 786  | \$ (46)         | \$ –           | \$ 566  | \$ 1,306        |
| Foreign exchange contracts                                 | –   | 2,175           | 2              | 16  | 2,193           | –   | 1,910           | 58             | 63  | 2,031           |
| Credit derivative contracts                                | –   | –               | –              | –   | –               | –   | –               | –              | 179   | 179             |
| Other contracts  | –   | 531             | –              | 609   | 1,140           | –   | –               | –              | 1,449   | 1,449           |
| <b>Fair value – non-trading</b>                            | <b>\$ 882</b>                                   | <b>\$ 3,510</b> | <b>\$ 2</b>    | <b>\$ 1,319</b>                                     | <b>\$ 5,713</b> | <b>\$ 786</b>                                   | <b>\$ 1,864</b> | <b>\$ 58</b>   | <b>\$ 2,257</b>                                     | <b>\$ 4,965</b> |

<sup>1</sup> Certain derivative assets qualify to be offset with certain derivative liabilities on the Consolidated Balance Sheet. Refer to Note 6 for further details.

## Fair Value Hedges

The following table presents the effects of fair value hedges on the Consolidated Balance Sheet and the Consolidated Statement of Income.

### Fair Value Hedges

(millions of Canadian dollars)

For the years ended or as at October 31

|   | 2020  |   |                       |                                   |   |   |
|---|---|---|-----------------------|-----------------------------------|---|---|
|   | Change in value of hedged items for ineffectiveness measurement | Change in fair value of hedging instruments for ineffectiveness measurement | Hedge ineffectiveness | Carrying amounts for hedged items | Accumulated amount of fair value hedge adjustments on hedged items <sup>1</sup> | Accumulated amount of fair value hedge adjustments on de-designated hedged item |
| <b>Assets</b>   |   |   |                       |                                   |   |   |
| <i>Interest rate risk</i>   |   |   |                       |                                   |   |   |
| Debt securities at amortized cost                                 | \$ 1,377  | \$ (1,384)  | \$ (7)                | \$ 59,095                         | \$ 2,572  | \$ 215  |
| Financial assets at fair value through comprehensive income       | 1,413   | (1,414)   | (1)                   | 66,000                            | 1,812   | 52  |
| Loans   | 1,834   | (1,838)   | (4)                   | 36,019                            | 2,059   | 37  |
| <b>Total assets</b>   | <b>4,624</b>  | <b>(4,636)</b>  | <b>(12)</b>           | <b>161,114</b>                    | <b>6,443</b>  | <b>304</b>  |
| <b>Liabilities</b>  |   |   |                       |                                   |   |   |
| <i>Interest rate risk</i>   |   |   |                       |                                   |   |   |
| Deposits  | (3,962)   | 3,922   | (40)                  | 142,464                           | 4,703   | 72  |
| Securitization liabilities at amortized cost                      | (201)   | 202   | 1                     | 3,519                             | 230   | –   |
| Subordinated notes and debentures                                 | (246)   | 246   | –                     | 2,658                             | 111   | (13)  |
| <b>Total liabilities</b>  | <b>(4,409)</b>  | <b>4,370</b>  | <b>(39)</b>           | <b>148,641</b>                    | <b>5,044</b>  | <b>59</b>   |
| <b>Total</b>  | <b>\$ 215</b>   | <b>\$ (266)</b>   | <b>\$ (51)</b>        |                                   |   |   |
| 2019  |   |   |                       |                                   |   |   |
| <b>Assets</b>   |   |   |                       |                                   |   |   |
| <i>Interest rate risk</i>   |   |   |                       |                                   |   |   |
| Debt securities at amortized cost                                 | \$ 2,144  | \$ (2,160)  | \$ (16)               | \$ 46,888                         | \$ 1,502  | \$ –  |
| Financial assets at fair value through other comprehensive income | 3,286   | (3,299)   | (13)                  | 78,688                            | 580   | (119)   |
| Loans   | 1,440   | (1,458)   | (18)                  | 59,270                            | 741   | (6)   |
| <b>Total assets</b>   | <b>6,870</b>  | <b>(6,917)</b>  | <b>(47)</b>           | <b>184,846</b>                    | <b>2,823</b>  | <b>(125)</b>  |
| <b>Liabilities</b>  |   |   |                       |                                   |   |   |
| <i>Interest rate risk</i>   |   |   |                       |                                   |   |   |
| Deposits  | (4,566)   | 4,584   | 18                    | 125,602                           | 2,214   | (11)  |
| Securitization liabilities at amortized cost                      | (149)   | 151   | 2                     | 5,481                             | 82  | –   |
| Subordinated notes and debentures                                 | (189)   | 190   | 1                     | 5,071                             | (28)  | (135)   |
| <b>Total liabilities</b>  | <b>(4,904)</b>  | <b>4,925</b>  | <b>21</b>             | <b>136,154</b>                    | <b>2,268</b>  | <b>(146)</b>  |
| <b>Total</b>  | <b>\$ 1,966</b>   | <b>\$ (1,992)</b>   | <b>\$ (26)</b>        |                                   |   |   |
| 2018  |   |   |                       |                                   |   |   |
| <b>Total</b>  | <b>\$ (802)</b>   | <b>\$ 804</b>   | <b>\$ 2</b>           |                                   |   |   |

<sup>1</sup> The Bank has portfolios of fixed rate financial assets and liabilities whereby the notional amount changes frequently due to originations, issuances, maturities and prepayments. The interest rate risk hedges on these portfolios are rebalanced dynamically.

### Cash Flow Hedges and Net Investment Hedges

The following table presents the effects of cash flow hedges and net investment hedges on the Bank's Consolidated Statement of Income and the Consolidated Statement of Comprehensive Income.

#### Cash Flow and Net Investment Hedges

| For the years ended October 31            |   |   |                       |  |   |  |
|---|---|---|-----------------------|--|---|--|
| 2020                                      |   |   |                       |  |   |  |
|   | Change in value of hedged items for ineffectiveness measurement | Change in fair value of hedging instruments for ineffectiveness measurement | Hedge ineffectiveness | Hedging gains (losses) recognized in other comprehensive income <sup>1</sup> | Amount reclassified from accumulated other comprehensive income (loss) to earnings <sup>1</sup> | Net change in other comprehensive income (loss) <sup>1</sup> |
| <b>Cash flow hedges<sup>2</sup></b>       |   |   |                       |  |   |  |
| Interest rate risk <sup>3</sup>           | \$ (3,884)  | \$ 3,891  | \$ 7                  | \$ 4,222   | \$ 609  | \$ 3,613   |
| Foreign exchange risk <sup>4,5,6</sup>    | (1,129)   | 1,122   | (7)                   | 650  | 1,043   | (393)  |
| Equity price risk                         | 364   | (364)   | –                     | (364)  | (294)   | (70)   |
| <b>Total cash flow hedges</b>             | <b>\$ (4,649)</b>   | <b>\$ 4,649</b>   | <b>\$ –</b>           | <b>\$ 4,508</b>  | <b>\$ 1,358</b>   | <b>\$ 3,150</b>  |
| <b>Net investment hedges</b>              | <b>\$ 394</b>   | <b>\$ (394)</b>   | <b>\$ –</b>           | <b>\$ (394)</b>  | <b>\$ (2,077)</b>   | <b>\$ 1,683</b>  |
| 2019                                      |   |   |                       |  |   |  |
| <b>Cash flow hedges<sup>2</sup></b>       |   |   |                       |  |   |  |
| Interest rate risk <sup>3</sup>           | \$ (5,087)  | \$ 5,089  | \$ 2                  | \$ 5,041   | \$ (218)  | \$ 5,259   |
| Foreign exchange risk <sup>4,5,6</sup>    | 251   | (250)   | 1                     | (466)  | (572)   | 106  |
| Equity price risk                         | (122)   | 122   | –                     | 122  | 117   | 5  |
| <b>Total cash flow hedges</b>             | <b>\$ (4,958)</b>   | <b>\$ 4,961</b>   | <b>\$ 3</b>           | <b>\$ 4,697</b>  | <b>\$ (673)</b>   | <b>\$ 5,370</b>  |
| <b>Net investment hedges</b>              | <b>\$ (180)</b>   | <b>\$ 180</b>   | <b>\$ –</b>           | <b>\$ 180</b>  | <b>\$ –</b>   | <b>\$ 180</b>  |
| 2018                                      |   |   |                       |  |   |  |
| <b>Total cash flow hedges<sup>2</sup></b> | <b>\$ 2,070</b>   | <b>\$ (2,072)</b>   | <b>\$ (2)</b>         | <b>\$ (2,100)</b>  | <b>\$ 738</b>   | <b>\$ (2,838)</b>  |
| <b>Net investment hedges</b>              | <b>\$ 392</b>   | <b>\$ (392)</b>   | <b>\$ –</b>           | <b>\$ (392)</b>  | <b>\$ –</b>   | <b>\$ (392)</b>  |

<sup>1</sup> Effects on other comprehensive income are presented on a pre-tax basis.

<sup>2</sup> During the years ended October 31, 2020, October 31, 2019, and October 31, 2018, there were no instances where forecasted hedged transactions failed to occur.

<sup>3</sup> Hedged items include forecasted interest cash flows on loans, deposits, and securitization liabilities.

<sup>4</sup> For non-derivative instruments designated as hedging foreign exchange risk, fair value change is measured as the gains and losses due to spot foreign exchange movements.

<sup>5</sup> Cross-currency swaps may be used to hedge foreign exchange risk or a combination of interest rate risk and foreign exchange risk in a single hedging relationship. These hedges are disclosed in the above risk category (foreign exchange risk).

<sup>6</sup> Hedged items include principal and interest cash flows on foreign denominated securities, loans, deposits, other liabilities, and subordinated notes and debentures.

#### Reconciliation of Accumulated Other Comprehensive Income (Loss)<sup>1</sup>

| For the years ended October 31 |  |  |  |  |   |
|--------------------------------|--|--|--|--|---|
| 2020                           |  |  |  |  |   |
|                                | Accumulated other comprehensive income (loss) at beginning of year | Net changes in other comprehensive income (loss) | Accumulated other comprehensive income (loss) at end of year | Accumulated other comprehensive income (loss) on designated hedges | Accumulated other comprehensive income (loss) on de-designated hedges |
| <b>Cash flow hedges</b>        |  |  |  |  |   |
| Interest rate risk             | \$ 1,603   | \$ 3,613   | \$ 5,216   | \$ 1,881   | \$ 3,335  |
| Foreign exchange risk          | 353  | (393)  | (40)   | (40)   | –   |
| Equity price risk              | 25   | (70)   | (45)   | (45)   | –   |
| <b>Total cash flow hedges</b>  | <b>\$ 1,981</b>  | <b>\$ 3,150</b>                                  | <b>\$ 5,131</b>  | <b>\$ 1,796</b>  | <b>\$ 3,335</b>   |
| <b>Net investment hedges</b>   |  |  |  |  |   |
| Foreign translation risk       | \$ (5,509)   | \$ 1,683   | \$ (3,826)   | \$ (3,826)   | \$ –  |
| 2019                           |  |  |  |  |   |
| <b>Cash flow hedges</b>        |  |  |  |  |   |
| Interest rate risk             | \$ (3,656)   | \$ 5,259   | \$ 1,603   | \$ 1,226   | \$ 377  |
| Foreign exchange risk          | 247  | 106  | 353  | 353  | –   |
| Equity price risk              | 20   | 5  | 25   | 25   | –   |
| <b>Total cash flow hedges</b>  | <b>\$ (3,389)</b>  | <b>\$ 5,370</b>                                  | <b>\$ 1,981</b>  | <b>\$ 1,604</b>  | <b>\$ 377</b>   |
| <b>Net investment hedges</b>   |  |  |  |  |   |
| Foreign translation risk       | \$ (5,689)   | \$ 180   | \$ (5,509)   | \$ (5,509)   | \$ –  |

<sup>1</sup> Presented on a pre-tax basis and excludes the Bank's equity in the AOCI of an investment in TD Ameritrade.

## NOTIONAL AMOUNTS

The notional amounts are not recorded as assets or liabilities as they represent the face amount of the contract to which a rate or price is applied to determine the amount of cash flows to be exchanged. Notional amounts do not represent the potential gain or loss associated with

the market risk nor are they indicative of the credit risk associated with derivative financial instruments.

The following table discloses the notional amount of over-the-counter and exchange-traded derivatives.

### Over-the-Counter and Exchange-Traded Derivatives

(millions of Canadian dollars)

|   |                               |                     |                     |                      |                          |                      | As at                |
|---|-------------------------------|---------------------|---------------------|----------------------|--------------------------|----------------------|----------------------|
|   |                               |                     |                     |                      |                          |                      | October 31           |
|   |                               |                     |                     |                      |                          |                      | 2020                 |
|   |                               |                     |                     |                      |                          |                      | October 31           |
|   |                               |                     |                     |                      |                          |                      | 2019                 |
|   | Trading                       |                     |                     |                      |                          |                      |                      |
|   | Over-the-Counter <sup>1</sup> |                     | Exchange-traded     | Total                | Non-trading <sup>3</sup> | Total                | Total                |
|   | Clearing house <sup>2</sup>   | Non clearing house  |                     |                      |                          |                      |                      |
| <b>Notional</b>                             |                               |                     |                     |                      |                          |                      |                      |
| <b>Interest rate contracts</b>              |                               |                     |                     |                      |                          |                      |                      |
| Futures                                     | \$ –                          | \$ –                | \$ 546,112          | \$ 546,112           | \$ –                     | \$ 546,112           | \$ 884,565           |
| Forward rate agreements                     | 1,468,217                     | 9,035               | –                   | 1,477,252            | 1,497                    | 1,478,749            | 1,846,927            |
| Swaps                                       | 8,659,568                     | 350,193             | –                   | 9,009,761            | 1,338,113                | 10,347,874           | 11,412,846           |
| Options written                             | –                             | 89,499              | 275,160             | 364,659              | 1,649                    | 366,308              | 246,268              |
| Options purchased                           | –                             | 82,712              | 366,412             | 449,124              | 3,914                    | 453,038              | 314,793              |
| Total interest rate contracts               | 10,127,785                    | 531,439             | 1,187,684           | 11,846,908           | 1,345,173                | 13,192,081           | 14,705,399           |
| <b>Foreign exchange contracts</b>           |                               |                     |                     |                      |                          |                      |                      |
| Futures                                     | –                             | –                   | –                   | –                    | –                        | –                    | 16                   |
| Forward contracts                           | –                             | 116,537             | –                   | 116,537              | 31,717                   | 148,254              | 190,465              |
| Swaps                                       | –                             | 2,035,231           | –                   | 2,035,231            | 1,263                    | 2,036,494            | 1,749,551            |
| Cross-currency interest rate swaps          | –                             | 896,278             | –                   | 896,278              | 97,182                   | 993,460              | 858,701              |
| Options written                             | –                             | 17,863              | 40                  | 17,903               | –                        | 17,903               | 27,654               |
| Options purchased                           | –                             | 17,894              | 26                  | 17,920               | –                        | 17,920               | 27,295               |
| Total foreign exchange contracts            | –                             | 3,083,803           | 66                  | 3,083,869            | 130,162                  | 3,214,031            | 2,853,682            |
| <b>Credit derivative contracts</b>          |                               |                     |                     |                      |                          |                      |                      |
| Credit default swaps – protection purchased | 8,444                         | 102                 | –                   | 8,546                | 4,196                    | 12,742               | 12,670               |
| Credit default swaps – protection sold      | 1,336                         | 207                 | –                   | 1,543                | 1                        | 1,544                | 1,112                |
| Total credit derivative contracts           | 9,780                         | 309                 | –                   | 10,089               | 4,197                    | 14,286               | 13,782               |
| <b>Other contracts</b>                      |                               |                     |                     |                      |                          |                      |                      |
| Equity contracts                            | –                             | 76,337              | 71,960              | 148,297              | 27,767                   | 176,064              | 188,371              |
| Commodity contracts                         | 66                            | 46,370              | 56,835              | 103,271              | –                        | 103,271              | 96,687               |
| Total other contracts                       | 66                            | 122,707             | 128,795             | 251,568              | 27,767                   | 279,335              | 285,058              |
| <b>Total</b>                                | <b>\$ 10,137,631</b>          | <b>\$ 3,738,258</b> | <b>\$ 1,316,545</b> | <b>\$ 15,192,434</b> | <b>\$ 1,507,299</b>      | <b>\$ 16,699,733</b> | <b>\$ 17,857,921</b> |

<sup>1</sup> Collateral held under a Credit Support Annex to help reduce counterparty credit risk is in the form of high-quality and liquid assets such as cash and high-quality government securities. Acceptable collateral is governed by the Collateralized Trading Policy.

<sup>2</sup> Derivatives executed through a central clearing house reduce settlement risk due to the ability to net settle offsetting positions for capital purposes and therefore receive preferential capital treatment compared to those settled with non-central clearing house counterparties.

<sup>3</sup> As at October 31, 2020, includes \$1,150 billion of OTC derivatives that are transacted with clearing houses (October 31, 2019 – \$1,454 billion) and \$357 billion of OTC derivatives that are transacted with non-clearing houses (October 31, 2019 – \$352 billion). There were no exchange-traded derivatives both as at October 31, 2020 and October 31, 2019.

The following table distinguishes the notional amount of derivatives held or issued for non-trading purposes between those that have been designated in qualifying hedge accounting relationships and those which have not been designated in qualifying hedge accounting relationships.

### Notional of Non-Trading Derivatives

| As at   |   |                        |                             |   |                     |
|---|---|------------------------|-----------------------------|---|---------------------|
| October 31, 2020  |   |                        |                             |   |                     |
| Derivatives held or issued for hedging (non-trading) purposes | Derivatives in qualifying hedging relationships |                        |                             | Derivatives not in qualifying hedging relationships |                     |
|   | Fair value                                      | Cash flow <sup>1</sup> | Net Investment <sup>1</sup> |   | Total               |
| Interest rate contracts                                       | \$ 313,461                                      | \$ 193,897             | \$ –                        | \$ 837,815  | \$ 1,345,173        |
| Foreign exchange contracts                                    | –   | 121,263                | 44                          | 8,855   | 130,162             |
| Credit derivative contracts                                   | –   | –                      | –                           | 4,197   | 4,197               |
| Other contracts   | –   | 1,630                  | –                           | 26,137  | 27,767              |
| <b>Total notional non-trading</b>                             | <b>\$ 313,461</b>                               | <b>\$ 316,790</b>      | <b>\$ 44</b>                | <b>\$ 877,004</b>                                   | <b>\$ 1,507,299</b> |

| October 31, 2019                  |                   |                   |                 |                     |                     |
|-----------------------------------|-------------------|-------------------|-----------------|---------------------|---------------------|
| Interest rate contracts           | \$ 337,374        | \$ 234,134        | \$ –            | \$ 1,077,788        | \$ 1,649,296        |
| Foreign exchange contracts        | –                 | 117,532           | 1,292           | 4,525               | 123,349             |
| Credit derivative contracts       | –                 | –                 | –               | 3,199               | 3,199               |
| Other contracts                   | –                 | 2,079             | –               | 27,375              | 29,454              |
| <b>Total notional non-trading</b> | <b>\$ 337,374</b> | <b>\$ 353,745</b> | <b>\$ 1,292</b> | <b>\$ 1,112,887</b> | <b>\$ 1,805,298</b> |

<sup>1</sup> Certain cross-currency swaps are executed using multiple derivatives, including interest rate swaps. These derivatives are used to hedge foreign exchange rate risk in cash flow hedges and net investment hedges.

The following table discloses the notional principal amount of over-the-counter derivatives and exchange-traded derivatives based on their contractual terms to maturity.

### Derivatives by Remaining Term-to-Maturity

| As at                                       |                     |                        |                     |                      |                      |
|---|---------------------|------------------------|---------------------|----------------------|----------------------|
| October 31                                  |                     |                        |                     |                      |                      |
| Notional Principal                          |                     |                        |                     | October 31 2020      | October 31 2019      |
|   | Within 1 year       | Over 1 year to 5 years | Over 5 years        | Total                | Total                |
| <b>Interest rate contracts</b>              |                     |                        |                     |                      |                      |
| Futures                                     | \$ 422,942          | \$ 123,170             | \$ –                | \$ 546,112           | \$ 884,565           |
| Forward rate agreements                     | 1,431,511           | 46,454                 | 784                 | 1,478,749            | 1,846,927            |
| Swaps                                       | 3,184,527           | 5,020,569              | 2,142,778           | 10,347,874           | 11,412,846           |
| Options written                             | 293,678             | 63,196                 | 9,434               | 366,308              | 246,268              |
| Options purchased                           | 383,966             | 59,949                 | 9,123               | 453,038              | 314,793              |
| Total interest rate contracts               | 5,716,624           | 5,313,338              | 2,162,119           | 13,192,081           | 14,705,399           |
| <b>Foreign exchange contracts</b>           |                     |                        |                     |                      |                      |
| Futures                                     | –                   | –                      | –                   | –                    | 16                   |
| Forward contracts                           | 137,409             | 10,761                 | 84                  | 148,254              | 190,465              |
| Swaps                                       | 1,993,627           | 36,992                 | 5,875               | 2,036,494            | 1,749,551            |
| Cross-currency interest rate swaps          | 253,709             | 543,801                | 195,950             | 993,460              | 858,701              |
| Options written                             | 15,796              | 1,830                  | 277                 | 17,903               | 27,654               |
| Options purchased                           | 15,671              | 1,964                  | 285                 | 17,920               | 27,295               |
| Total foreign exchange contracts            | 2,416,212           | 595,348                | 202,471             | 3,214,031            | 2,853,682            |
| <b>Credit derivative contracts</b>          |                     |                        |                     |                      |                      |
| Credit default swaps – protection purchased | 1,869               | 4,526                  | 6,347               | 12,742               | 12,670               |
| Credit default swaps – protection sold      | 410                 | 901                    | 233                 | 1,544                | 1,112                |
| Total credit derivative contracts           | 2,279               | 5,427                  | 6,580               | 14,286               | 13,782               |
| <b>Other contracts</b>                      |                     |                        |                     |                      |                      |
| Equity contracts                            | 132,950             | 43,103                 | 11                  | 176,064              | 188,371              |
| Commodity contracts                         | 87,727              | 15,333                 | 211                 | 103,271              | 96,687               |
| Total other contracts                       | 220,677             | 58,436                 | 222                 | 279,335              | 285,058              |
| <b>Total</b>                                | <b>\$ 8,355,792</b> | <b>\$ 5,972,549</b>    | <b>\$ 2,371,392</b> | <b>\$ 16,699,733</b> | <b>\$ 17,857,921</b> |

The following table discloses the notional amount and average price of derivative instruments designated in qualifying hedge accounting relationships.

### Hedging Instruments by Remaining Term-to-Maturity

(millions of Canadian dollars, except as noted)

|   | October 31        |                        |                   |                   | As at             |
|---|-------------------|------------------------|-------------------|-------------------|-------------------|
|   | Within 1 year     | Over 1 year to 5 years | Over 5 years      | 2020              | October 31 2019   |
| <b>Notional</b>                               |                   |                        |                   | <b>Total</b>      | <b>Total</b>      |
| <b>Interest rate risk</b>                     |                   |                        |                   |                   |                   |
| <b>Interest rate swaps</b>                    |                   |                        |                   |                   |                   |
| <b>Notional – pay fixed</b>                   | \$ 35,776         | \$ 76,270              | \$ 48,976         | \$ 161,022        | \$ 201,878        |
| Average fixed interest rate %                 | 1.29              | 1.54                   | 1.53              |                   |                   |
| <b>Notional – received fixed</b>              | 37,905            | 140,448                | 50,404            | 228,757           | 248,779           |
| Average fixed interest rate %                 | 0.93              | 1.58                   | 0.89              |                   |                   |
| <b>Total notional – interest rate risk</b>    | <b>73,681</b>     | <b>216,718</b>         | <b>99,380</b>     | <b>389,779</b>    | <b>450,657</b>    |
| <b>Foreign exchange risk<sup>1</sup></b>      |                   |                        |                   |                   |                   |
| <b>Forward contracts</b>                      |                   |                        |                   |                   |                   |
| Notional – USD/CAD                            | 680               | 775                    | 200               | 1,655             | 1,063             |
| Average FX forward rate                       | 1.32              | 1.33                   | 1.34              |                   |                   |
| Notional – EUR/CAD                            | 4,240             | 12,471                 | 316               | 17,027            | 17,009            |
| Average FX forward rate                       | 1.56              | 1.65                   | 1.73              |                   |                   |
| Notional – other                              | 44                | –                      | –                 | 44                | 1,292             |
| <b>Cross-currency swaps<sup>2,3</sup></b>     |                   |                        |                   |                   |                   |
| Notional – USD/CAD                            | 27,547            | 24,498                 | 2,634             | 54,679            | 49,455            |
| Average FX rate                               | 1.30              | 1.32                   | 1.33              |                   |                   |
| Notional – EUR/CAD                            | 2,327             | 16,691                 | 2,898             | 21,916            | 23,474            |
| Average FX rate                               | 1.46              | 1.51                   | 1.50              |                   |                   |
| Notional – GBP/CAD                            | 2,071             | 3,020                  | 284               | 5,375             | 5,033             |
| Average FX rate                               | 1.72              | 1.70                   | 1.71              |                   |                   |
| Notional – other currency pairs <sup>4</sup>  | 9,691             | 10,365                 | 552               | 20,608            | 21,468            |
| <b>Total notional – foreign exchange risk</b> | <b>46,600</b>     | <b>67,820</b>          | <b>6,884</b>      | <b>121,304</b>    | <b>118,794</b>    |
| <b>Equity Price Risk</b>                      |                   |                        |                   |                   |                   |
| Notional – equity forward contracts           | 1,657             | –                      | –                 | 1,657             | 2,092             |
| <b>Total notional</b>                         | <b>\$ 121,938</b> | <b>\$ 284,538</b>      | <b>\$ 106,264</b> | <b>\$ 512,740</b> | <b>\$ 571,543</b> |

<sup>1</sup> Foreign currency denominated deposit liabilities are also used to hedge foreign exchange risk. As at October 31, 2020, the carrying value of these non-derivative hedging instruments was \$27.9 billion (October 31, 2019 – \$23.9 billion) designated under net investment hedges.

<sup>2</sup> Cross-currency swaps may be used to hedge foreign exchange risk or a combination of interest rate risk and foreign exchange risk in a single hedge relationship. Both these types of hedges are disclosed under the Foreign exchange risk as the risk category.

<sup>3</sup> Certain cross-currency swaps are executed using multiple derivatives, including interest rate swaps. The notional amount of these interest rate swaps, excluded from the above, is \$117.6 billion as at October 31, 2020 (October 31, 2019 – \$120.9 billion).

<sup>4</sup> Includes derivatives executed to manage non-trading foreign currency exposures, when more than one currency is involved prior to hedging to the Canadian dollar, when the functional currency of the entity is not the Canadian dollar, or when the currency pair is not a significant exposure for the Bank.

### Interest Rate Benchmark Reform

The Bank's hedging relationships have significant exposure to US LIBOR, EURIBOR and GBP LIBOR benchmark rates. Under IBOR reform, these benchmark rates may be subject to discontinuance, changes in methodology, or become illiquid when the adoption of ARRs as established benchmark rates increase. As a result of these developments, significant judgment is required in determining whether certain hedging relationships that hedge the variability of cash flows and interest rate or foreign exchange risk due to changes in IBORs continue to qualify for hedge accounting.

Impacted hedging relationships will continue to be monitored for each significant benchmark rate subject to potential ARR transition. As the new ARRs are likely to differ from the prior benchmark rates, new or revised hedging strategies may be required to better align derivative hedging instruments with hedged items. However, given the market uncertainty, the assessment of the impact on the Bank's hedging strategies and its mitigation plans is ongoing.

The following table discloses the notional amount of derivative instruments designated in qualifying hedge accounting relationships, disaggregated by significant interest rate benchmark, that have yet to transition to an alternative benchmark rate for contracts maturing after December 31, 2021. EURIBOR underwent a methodology change in 2019 and will continue as a benchmark rate in the foreseeable future and is excluded from this table. As at October 31, 2020, the notional amount of derivative instruments indexed to EURIBOR in designated hedge accounting relationships is \$46 billion (October 31, 2019 – \$48 billion). As at October 31, 2020, none of the Bank's derivative instruments in designated hedge accounting relationships have transitioned to an ARR.

## Derivative Instruments Designated in Qualifying Hedge Accounting Relationships<sup>1,2</sup>

|   | <i>As at</i>  |                   |
|---|---|-------------------|
|   | October 31, 2020  | October 31, 2019  |
| (millions of Canadian dollars)          |   |                   |
|   | <b>Hedging derivatives maturing after December 31, 2021</b> |                   |
| <b>Notional</b>                         |   |                   |
| <b>Interest rate risk</b>               |   |                   |
| <b>Interest rate swaps</b>              |   |                   |
| US LIBOR                                | \$ 210,352  | \$ 173,763        |
| GBP LIBOR                               | -   | -                 |
| <b>Foreign exchange risk</b>            |   |                   |
| <b>Interest rate swaps</b>              |   |                   |
| US LIBOR                                | 17,024  | 9,586             |
| GBP LIBOR                               | 1,726   | 1,706             |
| <b>Cross-currency swaps<sup>3</sup></b> |   |                   |
| US LIBOR                                | 34,359  | 21,539            |
| GBP LIBOR                               | 2,589   | 2,559             |
| <b>Total</b>                            | <b>\$ 266,050</b>   | <b>\$ 209,153</b> |

<sup>1</sup> US LIBOR transitioning to Secured Overnight Financing Rate (SOFR). GBP LIBOR transitioning to Sterling Overnight Interbank Average Rate (SONIA).

<sup>2</sup> Excludes hedging derivatives which reference rates in multi-rate jurisdictions, including CDOR. Derivative instruments indexed to 6-month and 12-month CDOR tenors will be discontinued on May 17, 2021 while other tenors of CDOR will continue as a benchmark rate. As at October 31, 2020, the Bank does not have any derivative instruments indexed to 6-month or 12-month CDOR in designated hedge accounting relationships.

<sup>3</sup> Cross-currency swaps may be used to hedge foreign exchange risk or a combination of interest rate risk and foreign exchange risk in a single hedge relationship. Both these types of hedges are disclosed under the Foreign exchange risk as the risk category.

## DERIVATIVE-RELATED RISKS

### Market Risk

Derivatives, in the absence of any compensating upfront cash payments, generally have no market value at inception. They obtain value, positive or negative, as relevant interest rates, foreign exchange rates, equity,

commodity or credit prices or indices change, such that the previously contracted terms of the derivative transactions have become more or less favourable than what can be negotiated under current market conditions for contracts with the same terms and the same remaining period to expiry.

The potential for derivatives to increase or decrease in value as a result of the foregoing factors is generally referred to as market risk.

### Credit Risk

Credit risk on derivatives, also known as counterparty credit risk, is the risk of a financial loss occurring as a result of the failure of a counterparty to meet its obligation to the Bank.

Derivative-related credit risks are subject to the same credit approval, limit and monitoring standards that are used for managing other transactions that create credit exposure. This includes evaluating the creditworthiness of counterparties, and managing the size, diversification and maturity structure of the portfolios. The Bank actively engages in risk mitigation strategies through the use of multi-product derivative master netting agreements, collateral and other risk mitigation techniques. Master netting agreements reduce risk to the Bank by allowing the Bank to close out and net transactions with counterparties subject to such agreements upon the occurrence of certain events. The current replacement cost and credit equivalent amount shown in the following table are based on the standardized approach for counterparty credit risk. According to this approach, the current replacement cost accounts for the fair value of the positions, posted and received collateral, and master netting agreement clauses. The credit equivalent amount is the sum of the current replacement cost and the potential future exposure, which is calculated by applying factors determined by OSFI to the notional principal amount of the derivatives. The risk-weighted amount is determined by applying the adequate risk weights to the credit equivalent amount.

## Credit Exposure of Derivatives<sup>1</sup>

|  | <i>As at</i>             |                          |                      |                          |                          |                      |
|--|--------------------------|--------------------------|----------------------|--------------------------|--------------------------|----------------------|
|  | October 31, 2020         |                          |                      | October 31, 2019         |                          |                      |
|  | Current replacement cost | Credit equivalent amount | Risk-weighted amount | Current replacement cost | Credit equivalent amount | Risk-weighted amount |
| <b>Interest rate contracts</b>                   |                          |                          |                      |                          |                          |                      |
| Forward rate agreements                          | \$ 20                    | \$ 325                   | \$ 229               | \$ 31                    | \$ 536                   | \$ 449               |
| Swaps  | 4,347                    | 10,607                   | 2,641                | 3,210                    | 9,635                    | 1,809                |
| Options written                                  | 33                       | 129                      | 36                   | 64                       | 224                      | 60                   |
| Options purchased                                | 5                        | 75                       | 23                   | 69                       | 235                      | 42                   |
| Total interest rate contracts                    | 4,405                    | 11,136                   | 2,929                | 3,374                    | 10,630                   | 2,360                |
| <b>Foreign exchange contracts</b>                |                          |                          |                      |                          |                          |                      |
| Forward contracts                                | 465                      | 2,364                    | 353                  | 434                      | 2,555                    | 375                  |
| Swaps  | 1,999                    | 15,638                   | 1,370                | 1,961                    | 14,286                   | 1,635                |
| Cross-currency interest rate swaps               | 2,087                    | 10,422                   | 1,500                | 1,812                    | 10,288                   | 1,183                |
| Options written                                  | 29                       | 135                      | 44                   | 29                       | 193                      | 45                   |
| Options purchased                                | 8                        | 104                      | 28                   | 19                       | 170                      | 38                   |
| Total foreign exchange contracts                 | 4,588                    | 28,663                   | 3,295                | 4,255                    | 27,492                   | 3,276                |
| <b>Other contracts</b>                           |                          |                          |                      |                          |                          |                      |
| Credit derivatives                               | 3                        | 508                      | 123                  | 6                        | 634                      | 149                  |
| Equity contracts                                 | 689                      | 8,513                    | 1,376                | 151                      | 5,706                    | 667                  |
| Commodity contracts                              | 714                      | 3,610                    | 975                  | 383                      | 3,083                    | 627                  |
| Total other contracts                            | 1,406                    | 12,631                   | 2,474                | 540                      | 9,423                    | 1,443                |
| <b>Total derivatives</b>                         | <b>10,399</b>            | <b>52,430</b>            | <b>8,698</b>         | <b>8,169</b>             | <b>47,545</b>            | <b>7,079</b>         |
| Qualifying Central Counterparty (QCCP) Contracts | 3,274                    | 14,150                   | 410                  | 3,085                    | 12,967                   | 349                  |
| <b>Total</b>                                     | <b>\$ 13,673</b>         | <b>\$ 66,580</b>         | <b>\$ 9,108</b>      | <b>\$ 11,254</b>         | <b>\$ 60,512</b>         | <b>\$ 7,428</b>      |

<sup>1</sup> Certain comparative amounts have been reclassified to conform with the presentation adopted in the current year.



## Current Replacement Cost of Derivatives

(millions of Canadian dollars, except as noted)

| By sector                             |                     |                    |                            |                    |                                  |                    | As at              |                    |
|---------------------------------------|---------------------|--------------------|----------------------------|--------------------|----------------------------------|--------------------|--------------------|--------------------|
|                                       | Canada <sup>1</sup> |                    | United States <sup>1</sup> |                    | Other international <sup>1</sup> |                    | Total              |                    |
|                                       | October 31<br>2020  | October 31<br>2019 | October 31<br>2020         | October 31<br>2019 | October 31<br>2020               | October 31<br>2019 | October 31<br>2020 | October 31<br>2019 |
| Financial                             | \$ 2,562            | \$ 2,416           | \$ 123                     | \$ 80              | \$ 309                           | \$ 245             | \$ 2,994           | \$ 2,741           |
| Government                            | 2,156               | 1,836              | 26                         | 43                 | 116                              | 221                | 2,298              | 2,100              |
| Other                                 | 2,092               | 1,279              | 2,397                      | 1,531              | 618                              | 518                | 5,107              | 3,328              |
| <b>Total current replacement cost</b> | <b>\$ 6,810</b>     | <b>\$ 5,531</b>    | <b>\$ 2,546</b>            | <b>\$ 1,654</b>    | <b>\$ 1,043</b>                  | <b>\$ 984</b>      | <b>\$ 10,399</b>   | <b>\$ 8,169</b>    |

| By location of risk                   | October 31<br>2020 | October 31<br>2019 | October 31<br>2020<br>% mix | October 31<br>2019<br>% mix |
|---------------------------------------|--------------------|--------------------|-----------------------------|-----------------------------|
|                                       | Canada             | \$ 3,752           | \$ 2,768                    | 36.1%                       |
| United States                         | 4,078              | 2,936              | 39.2                        | 36.0                        |
| Other international                   |                    |                    |                             |                             |
| United Kingdom                        | 371                | 501                | 3.6                         | 6.1                         |
| Europe – other                        | 1,414              | 1,211              | 13.6                        | 14.8                        |
| Other                                 | 784                | 753                | 7.5                         | 9.2                         |
| Total Other international             | 2,569              | 2,465              | 24.7                        | 30.1                        |
| <b>Total current replacement cost</b> | <b>\$ 10,399</b>   | <b>\$ 8,169</b>    | <b>100.0%</b>               | <b>100.0%</b>               |

<sup>1</sup> Based on geographic location of unit responsible for recording revenue.

Certain of the Bank's derivative contracts are governed by master derivative agreements having provisions that may permit the Bank's counterparties to require, upon the occurrence of a certain contingent event: (1) the posting of collateral or other acceptable remedy such as assignment of the affected contracts to an acceptable counterparty; or (2) settlement of outstanding derivative contracts. Most often, these contingent events are in the form of a downgrade of the senior debt rating of the Bank, either as counterparty or as guarantor of one of the Bank's subsidiaries. At October 31, 2020, the aggregate net liability position of those contracts would require: (1) the posting of collateral or other acceptable remedy totalling \$120 million (October 31, 2019 – \$102 million) in the event of a one-notch or two-notch downgrade in the Bank's senior debt rating; and (2) funding totalling nil (October 31, 2019 – \$0.5 million) following the termination and settlement of outstanding derivative contracts in the event of a one-notch or two-notch downgrade in the Bank's senior debt rating.

Certain of the Bank's derivative contracts are governed by master derivative agreements having credit support provisions that permit the Bank's counterparties to call for collateral depending on the net mark-to-market exposure position of all derivative contracts governed by that master derivative agreement. Some of these agreements may permit the Bank's counterparties to require, upon the downgrade of the credit rating of the Bank, to post additional collateral. As at October 31, 2020, the fair value of all derivative instruments with credit risk related contingent features in a net liability position was \$11 billion (October 31, 2019 – \$11 billion). The Bank has posted \$14 billion (October 31, 2019 – \$14 billion) of collateral for this exposure in the normal course of business. As at October 31, 2020, the impact of a one-notch downgrade in the Bank's credit rating would require the Bank to post an additional \$202 million (October 31, 2019 – \$147 million) of collateral to that posted in the normal course of business. A two-notch downgrade in the Bank's credit rating would require the Bank to post an additional \$249 million (October 31, 2019 – \$192 million) of collateral to that posted in the normal course of business.

## NOTE 12 INVESTMENT IN ASSOCIATES AND JOINT VENTURES

### INVESTMENT IN THE CHARLES SCHWAB CORPORATION

On October 6, 2020, The Charles Schwab Corporation ("Schwab") completed its acquisition of TD Ameritrade Holding Corporation ("TD Ameritrade"), of which the Bank was a major shareholder (the "Schwab transaction"). Under the terms of the Schwab transaction, all TD Ameritrade shareholders, including the Bank, exchanged each TD Ameritrade share they owned for 1.0837 common shares of Schwab. Upon closing, the Bank exchanged its approximately 43% ownership in TD Ameritrade for an approximately 13.5% stake in Schwab, consisting of 9.9% voting common shares and the remainder in non-voting common shares, convertible into voting common shares upon transfer to a third party. The Bank recognized a net gain on sale of its investment in TD Ameritrade of \$1.4 billion (\$2.3 billion after-tax) in the fourth quarter of 2020, which was recorded in Other income (loss) on the Consolidated Statement of Income. The gain was primarily related to the revaluation on sale of the Bank's investment in TD Ameritrade, after elimination of the unrealized portion relating to the Bank's ownership in Schwab, and the release of a deferred tax liability related to the Bank's investment in TD Ameritrade, and after transaction costs. The Bank also released the cumulative foreign currency translation gains (losses) from AOCI related to the Bank's foreign investment in TD Ameritrade on the sale of its investment, with an offsetting AOCI release of the designated hedging items and related taxes against this foreign investment. The transaction had an approximately neutral impact on CET1 at closing.

The Bank and Schwab are party to a stockholder agreement (the "Stockholder Agreement") under which the Bank has the right to designate two members of Schwab's Board of Directors and has representation on two Board Committees, subject to the Bank meeting certain conditions. As of October 31, 2020, the Bank's designated directors were the Bank's Group President and Chief Executive Officer and the Bank's Chair of the Board. Under the Stockholder Agreement, the Bank is not permitted to own more than 9.9% voting common shares of Schwab, and the Bank is subject to customary standstill and lockup restrictions, including, subject to certain exceptions, transfer restrictions. In addition, the insured deposit account agreement between the Bank and Schwab (the "Schwab IDA Agreement") became effective upon closing and has an initial expiration date of July 1, 2031. Refer to Note 28 for further details on the Schwab IDA Agreement.

Through a combination of the Bank's ownership, board representation and the Schwab IDA Agreement, the Bank has significant influence over Schwab and the ability to participate in the financial and operating policy-making decisions of Schwab. As such, the Bank accounts for its investment in Schwab using the equity method. The Bank's share of Schwab's earnings available to common shareholders is reported with a one-month lag, and the Bank will begin recording its share of Schwab's earnings on this basis in the first quarter of fiscal 2021.

As at October 31, 2020, the Bank's reported investment in Schwab was 13.51% of the outstanding voting and non-voting common shares of Schwab with a fair value of \$14 billion (US\$10 billion) based on the closing price of US\$41.11 on the New York Stock Exchange.

#### INVESTMENT IN TD AMERITRADE HOLDING CORPORATION

Prior to completion of the Schwab transaction on October 6, 2020, the Bank had significant influence over TD Ameritrade and accounted for its investment in TD Ameritrade using the equity method. The Bank's share of TD Ameritrade's earnings, excluding dividends, was reported with a one-month lag. The Bank's reported investment in TD Ameritrade was 43.19% of the outstanding shares of TD Ameritrade on October 31, 2019 with a fair value of \$12 billion (US\$9 billion) based on the closing price of US\$38.38 on the New York Stock Exchange.

During the year ended October 31, 2020, TD Ameritrade repurchased 2.0 million shares (for the year ended October 31, 2019 – 21.5 million shares). Pursuant to the stockholders agreement in relation to the Bank's equity investment in TD Ameritrade, if stock repurchases by TD Ameritrade caused the Bank's ownership percentage of TD Ameritrade to exceed 45%, the Bank was required to use reasonable efforts to sell or dispose of such excess stock, subject to the Bank's commercial judgment as to the optimal timing, amount, and method of sales with a view to maximizing proceeds from such sales. However, in the event that stock repurchases by TD Ameritrade caused the Bank's ownership percentage of TD Ameritrade to exceed 45%, the Bank had no absolute obligation to reduce its ownership percentage to 45%. In addition, stock repurchases by TD Ameritrade could not result in the Bank's ownership percentage of TD Ameritrade exceeding 47%.

Pursuant to the stockholders agreement in relation to the Bank's equity investment in TD Ameritrade, the Bank had the right to designate five of twelve members of TD Ameritrade's Board of Directors. Immediately prior

to completion of the Schwab transaction, the Bank's designated directors were the Bank's Group President and Chief Executive Officer and four independent directors of TD or TD's U.S. subsidiaries.

The condensed financial statements of TD Ameritrade, based on its consolidated financial statements, are included in the following tables.

#### Condensed Consolidated Balance Sheets<sup>1</sup>

| (millions of Canadian dollars)                                   | As at                |                      |
|--|----------------------|----------------------|
|  | September 30<br>2020 | September 30<br>2019 |
| <b>Assets</b>  |                      |                      |
| Receivables from brokers, dealers,<br>and clearing organizations | \$ 2,070             | \$ 3,212             |
| Receivables from clients, net                                    | 36,938               | 27,156               |
| Other assets, net  | 36,223               | 27,303               |
| <b>Total assets</b>  | <b>\$ 75,231</b>     | <b>\$ 57,671</b>     |
| <b>Liabilities</b>   |                      |                      |
| Payable to brokers, dealers,<br>and clearing organizations       | \$ 4,307             | \$ 4,357             |
| Payable to clients   | 50,382               | 35,650               |
| Other liabilities  | 7,174                | 6,205                |
| <b>Total liabilities</b>   | <b>61,863</b>        | <b>46,212</b>        |
| <b>Stockholders' equity<sup>2</sup></b>                          | <b>13,368</b>        | <b>11,459</b>        |
| <b>Total liabilities and stockholders' equity</b>                | <b>\$ 75,231</b>     | <b>\$ 57,671</b>     |

<sup>1</sup> Customers' securities are reported on a settlement date basis whereas the Bank reports customers' securities on a trade date basis.

<sup>2</sup> As at October 31, 2019, the difference between the carrying value of the Bank's investment in TD Ameritrade and the Bank's share of TD Ameritrade's stockholders' equity was comprised of goodwill, other intangibles, and the cumulative translation adjustment.

#### Condensed Consolidated Statements of Income

(millions of Canadian dollars, except as noted)

|   | For the years ended September 30 |                 |                 |
|---|----------------------------------|-----------------|-----------------|
|   | 2020                             | 2019            | 2018            |
| <b>Revenues</b>                                 |                                  |                 |                 |
| Net interest revenue                            | \$ 1,873                         | \$ 2,036        | \$ 1,635        |
| Fee-based and other revenue                     | 6,202                            | 5,947           | 5,365           |
| <b>Total revenues</b>                           | <b>8,075</b>                     | <b>7,983</b>    | <b>7,000</b>    |
| <b>Operating expenses</b>                       |                                  |                 |                 |
| Employee compensation and benefits              | 1,905                            | 1,756           | 1,992           |
| Other   | 2,388                            | 2,245           | 2,434           |
| <b>Total operating expenses</b>                 | <b>4,293</b>                     | <b>4,001</b>    | <b>4,426</b>    |
| <b>Other expense (income)</b>                   | <b>143</b>                       | <b>94</b>       | <b>142</b>      |
| <b>Pre-tax income</b>                           | <b>3,639</b>                     | <b>3,888</b>    | <b>2,432</b>    |
| Provision for income taxes                      | 910                              | 957             | 535             |
| <b>Net income<sup>1,2</sup></b>                 | <b>\$ 2,729</b>                  | <b>\$ 2,931</b> | <b>\$ 1,897</b> |
| Earnings per share – basic (Canadian dollars)   | \$ 5.04                          | \$ 5.27         | \$ 3.34         |
| Earnings per share – diluted (Canadian dollars) | 5.02                             | 5.26            | 3.32            |

<sup>1</sup> The Bank's share of TD Ameritrade's earnings is based on the published consolidated financial statements of TD Ameritrade after converting into Canadian dollars and is subject to adjustments relating to the amortization of certain intangibles.

<sup>2</sup> The Bank's share of TD Ameritrade's earnings for the year ended October 31, 2018 included a net favourable adjustment of \$41 million (US\$32 million) primarily representing the Bank's share of TD Ameritrade's remeasurement of its deferred income tax balances as a result of the reduction in the U.S. federal corporate income tax rate.

#### INVESTMENT IN IMMATERIAL ASSOCIATES OR JOINT VENTURES

Except for Schwab and TD Ameritrade as disclosed above, no associate or joint venture was individually material to the Bank as of October 31, 2020, or October 31, 2019. The carrying amount of the Bank's investment in individually immaterial associates and joint ventures during the period was \$3.4 billion (October 31, 2019 – \$3.2 billion).

Individually immaterial associates and joint ventures consisted predominantly of investments in private funds or partnerships that make equity investments, provide debt financing or support community-based tax-advantaged investments. The investments in these entities generate a return primarily through the realization of U.S. federal and state income tax credits, including Low Income Housing Tax Credits, New Markets Tax Credits, and Historic Tax Credits.

The Bank recorded an impairment loss during the year ended October 31, 2018 of \$89 million representing the immediate impact of lower future tax deductions on Low Income Housing Tax Credit (LIHTC) investments as a result of the reduction in the U.S. federal corporate tax rate, which was recorded in Other income (loss) on the Consolidated Statement of Income. This impairment loss does not include losses taken upon tax credit-related investments including LIHTC on a normal course basis. Refer to Note 25 for further details on the reduction of the U.S. federal corporate tax rate.

**Agreement for Air Canada Credit Card Loyalty Program**

On January 10, 2019, the Bank's long-term loyalty program agreement (the "Loyalty Agreement") with Air Canada became effective in conjunction with Air Canada completing its acquisition of Aimia Canada Inc., which operates the Aeroplan loyalty business (the "Transaction"). Under the terms of the Loyalty Agreement, the Bank became the primary credit card issuer for Air Canada's new loyalty program when it launched in November 2020 through to 2030. TD Aeroplan cardholders became members of Air Canada's new loyalty program and their miles were transitioned when Air Canada's new loyalty program launched in 2020.

In connection with the Transaction, the Bank paid \$622 million plus applicable sales tax to Air Canada, of which \$547 million (\$446 million after sales and income taxes) was recognized in Non-interest expenses – Other on the Consolidated Statement of Income, and \$75 million was recognized as an intangible asset which will be amortized over the Loyalty Agreement term. In addition, the Bank prepaid \$308 million plus applicable sales tax for the future purchase of loyalty points over a ten-year period.

**Acquisition of Greystone Managed Investments Inc.**

On November 1, 2018, the Bank acquired 100% of the outstanding equity of Greystone Capital Management Inc., the parent company of Greystone

Managed Investments Inc. ("Greystone") for consideration of \$821 million, of which \$479 million was paid in cash and \$342 million was paid in the Bank's common shares. The value of 4.7 million common shares issued as consideration was based on the volume weighted-average market price of the Bank's common shares over the 10 trading day period immediately preceding the fifth business day prior to the acquisition date and was recorded based on market price at close. Common shares of \$167 million issued to employee shareholders in respect of the purchase price were held in escrow for two years post-acquisition up to November 1, 2020, subject to their continued employment, and were recorded as a compensation expense over the two-year escrow period.

The acquisition was accounted for as a business combination under the purchase method. As at November 1, 2018, the acquisition contributed \$165 million of assets and \$46 million of liabilities. The excess of accounting consideration over the fair value of the identifiable net assets was allocated to customer relationship intangibles of \$140 million, deferred tax liability of \$37 million, and goodwill of \$432 million. Goodwill is not deductible for tax purposes. The results of the acquisition have been consolidated from the acquisition date and reported in the Canadian Retail segment. For the year ended October 31, 2020, the contribution of Greystone to the Bank's revenue and net income was not significant.

The recoverable amount of the Bank's CGUs is determined from internally developed valuation models that consider various factors and assumptions such as forecasted earnings, growth rates, discount rates, and terminal values reflecting terminal growth rates or terminal price-earnings multiples. Management is required to use judgment in estimating the recoverable amount of CGUs, and the use of different assumptions and estimates in the calculations could influence the determination of the existence of impairment and the valuation of goodwill. Management believes that the assumptions and estimates used are reasonable and supportable. Where possible, assumptions generated internally are compared to relevant market information. The carrying amounts of the Bank's CGUs are determined by management using risk-based capital models to adjust net assets and liabilities by CGU. These models consider various factors including market risk, credit risk, and operational risk, including investment capital (comprised of goodwill and other intangibles). Any capital not directly attributable to the CGUs is held within the Corporate segment. As at the date of the last impairment test, the amount of capital was approximately \$20.6 billion and primarily related to treasury assets and excess capital managed within the Corporate segment. The Bank's capital oversight committees provide oversight to the Bank's capital allocation methodologies.

The Bank assessed whether market conditions and uncertainty about the macroeconomic impacts of COVID-19, including on gross domestic product (GDP) growth, unemployment rates and interest rates, have resulted in an impairment of its goodwill and intangible assets. Having considered these indicators, the Bank concluded that there is no impairment in the carrying amount of its goodwill and intangible assets as of October 31, 2020.

**Key Assumptions**

The recoverable amount of each CGU or group of CGUs has been determined based on its estimated value-in-use. In assessing value-in-use, estimated future cash flows based on the Bank's internal forecast are discounted using an appropriate pre-tax discount rate.

The following were the key assumptions applied in the goodwill impairment testing:

**Discount Rate**

The pre-tax discount rates used reflect current market assessments of the risks specific to each group of CGUs and are dependent on the risk profile and capital requirements of each group of CGUs.

**Terminal Value**

The earnings included in the goodwill impairment testing for each operating segment were based on the Bank's internal forecast, which projects expected cash flows over the next five years. Beyond the Bank's internal forecast, cash flows were assumed to grow at a steady terminal growth rate. Terminal growth rates were based on the expected long-term growth of gross domestic product and inflation and ranged from 2.0% to 4.0% (2019 – 2.0% to 4.0%). The pre-tax terminal multiples for the period after the Bank's internal forecast were consistent with observable multiples of comparable financial institutions and ranged from 9 times to 14 times (2019 – 9 times to 13 times).

In considering the sensitivity of the key assumptions discussed above, management determined that a reasonable change in any of the above would not result in the recoverable amount of any of the groups of CGUs to be less than their carrying amount.

## Goodwill by Segment

| (millions of Canadian dollars)  | Canadian Retail | U.S. Retail <sup>1</sup> | Wholesale Banking | Total            |
|---|-----------------|--------------------------|-------------------|------------------|
| Carrying amount of goodwill as at November 1, 2018                    | \$ 2,403        | \$ 13,973                | \$ 160            | \$ 16,536        |
| Additions   | 432             | –                        | –                 | 432              |
| Foreign currency translation adjustments and other                    | 1               | 7                        | –                 | 8                |
| Carrying amount of goodwill as at October 31, 2019                    | \$ 2,836        | \$ 13,980                | \$ 160            | \$ 16,976        |
| Foreign currency translation adjustments and other                    | 10              | 162                      | –                 | 172              |
| <b>Carrying amount of goodwill as at October 31, 2020<sup>2</sup></b> | <b>\$ 2,846</b> | <b>\$ 14,142</b>         | <b>\$ 160</b>     | <b>\$ 17,148</b> |

| Pre-tax discount rates |                 |                 |             |
|------------------------|-----------------|-----------------|-------------|
| 2019                   | 9.7–11.0%       | 9.6–11.8%       | 12.7%       |
| <b>2020</b>            | <b>9.7–11.0</b> | <b>9.2–11.8</b> | <b>12.7</b> |

<sup>1</sup> Goodwill predominantly relates to U.S. personal and commercial banking.

<sup>2</sup> Accumulated impairment as at October 31, 2020 and October 31, 2019 was nil.

## OTHER INTANGIBLES

The following table presents details of other intangibles as at October 31, 2020 and October 31, 2019.

### Other Intangibles

| (millions of Canadian dollars)                     | Core deposit intangibles | Credit card related intangibles | Internally generated software | Other software | Other intangibles | Total           |
|--|--------------------------|---------------------------------|-------------------------------|----------------|-------------------|-----------------|
| <b>Cost</b>  |                          |                                 |                               |                |                   |                 |
| As at November 1, 2018                             | \$ 2,575                 | \$ 759                          | \$ 2,760                      | \$ 300         | \$ 586            | \$ 6,980        |
| Additions  | –                        | 83                              | 541                           | 63             | 163               | 850             |
| Disposals  | –                        | –                               | (40)                          | –              | –                 | (40)            |
| Fully amortized intangibles                        | –                        | –                               | (322)                         | (79)           | –                 | (401)           |
| Foreign currency translation adjustments and other | 1                        | –                               | (12)                          | 11             | (6)               | (6)             |
| As at October 31, 2019                             | \$ 2,576                 | \$ 842                          | \$ 2,927                      | \$ 295         | \$ 743            | \$ 7,383        |
| Additions  | –                        | –                               | 327                           | 44             | 41                | 412             |
| Disposals  | –                        | –                               | (55)                          | (25)           | –                 | (80)            |
| Fully amortized intangibles                        | –                        | –                               | (391)                         | (37)           | –                 | (428)           |
| Foreign currency translation adjustments and other | 30                       | 2                               | 26                            | 1              | 6                 | 65              |
| <b>As at October 31, 2020</b>                      | <b>\$ 2,606</b>          | <b>\$ 844</b>                   | <b>\$ 2,834</b>               | <b>\$ 278</b>  | <b>\$ 790</b>     | <b>\$ 7,352</b> |
| <b>Amortization and impairment</b>                 |                          |                                 |                               |                |                   |                 |
| As at November 1, 2018                             | \$ 2,404                 | \$ 542                          | \$ 1,031                      | \$ 184         | \$ 360            | \$ 4,521        |
| Disposals  | –                        | –                               | (14)                          | –              | –                 | (14)            |
| Impairment losses                                  | –                        | –                               | 4                             | –              | 1                 | 5               |
| Amortization charge for the year                   | 76                       | 86                              | 474                           | 82             | 58                | 776             |
| Fully amortized intangibles                        | –                        | –                               | (322)                         | (79)           | –                 | (401)           |
| Foreign currency translation adjustments and other | 1                        | –                               | (6)                           | 4              | (6)               | (7)             |
| As at October 31, 2019                             | \$ 2,481                 | \$ 628                          | \$ 1,167                      | \$ 191         | \$ 413            | \$ 4,880        |
| Disposals  | –                        | –                               | (32)                          | (25)           | –                 | (57)            |
| Impairment losses                                  | –                        | –                               | 4                             | –              | 13                | 17              |
| Amortization charge for the year                   | 54                       | 60                              | 528                           | 73             | 66                | 781             |
| Fully amortized intangibles                        | –                        | –                               | (391)                         | (37)           | –                 | (428)           |
| Foreign currency translation adjustments and other | 28                       | 2                               | (1)                           | 2              | 3                 | 34              |
| <b>As at October 31, 2020</b>                      | <b>\$ 2,563</b>          | <b>\$ 690</b>                   | <b>\$ 1,275</b>               | <b>\$ 204</b>  | <b>\$ 495</b>     | <b>\$ 5,227</b> |
| <b>Net Book Value:</b>                             |                          |                                 |                               |                |                   |                 |
| As at October 31, 2019                             | \$ 95                    | \$ 214                          | \$ 1,760                      | \$ 104         | \$ 330            | \$ 2,503        |
| <b>As at October 31, 2020</b>                      | <b>43</b>                | <b>154</b>                      | <b>1,559</b>                  | <b>74</b>      | <b>295</b>        | <b>2,125</b>    |

The following table presents details of the Bank's land, buildings, equipment, and other depreciable assets as at October 31, 2019 and October 31, 2020.

### Land, Buildings, Equipment, and Other Depreciable Assets

(millions of Canadian dollars)

|   | Land          | Buildings       | Computer equipment | Furniture, fixtures, and other depreciable assets | Leasehold improvements | Total           |
|---|---------------|-----------------|--------------------|---|------------------------|-----------------|
| <b>Cost</b>   |               |                 |                    |   |                        |                 |
| As at November 1, 2018  | \$ 971        | \$ 3,378        | \$ 829             | \$ 1,315  | \$ 1,993               | \$ 8,486        |
| Additions   | 30            | 194             | 259                | 147   | 227                    | 857             |
| Acquisitions through business combinations                      | –             | –               | –                  | 1   | 2                      | 3               |
| Disposals   | (2)           | (29)            | (119)              | (35)  | (48)                   | (233)           |
| Fully depreciated assets  | –             | (45)            | (156)              | (63)  | (53)                   | (317)           |
| Foreign currency translation adjustments and other              | (12)          | (10)            | –                  | (14)  | 18                     | (18)            |
| <b>As at October 31, 2019</b>                                   | <b>987</b>    | <b>3,488</b>    | <b>813</b>         | <b>1,351</b>                                      | <b>2,139</b>           | <b>8,778</b>    |
| Impact on adoption of IFRS 16 <sup>1</sup>                      | –             | (71)            | (188)              | –   | –                      | (259)           |
| As at November 1, 2019  | <b>987</b>    | <b>3,417</b>    | <b>625</b>         | <b>1,351</b>                                      | <b>2,139</b>           | <b>8,519</b>    |
| Additions   | 1             | 217             | 233                | 149   | 315                    | 915             |
| Disposals   | (1)           | (16)            | (76)               | (74)  | (71)                   | (238)           |
| Fully depreciated assets  | –             | (28)            | 17                 | (20)  | (69)                   | (100)           |
| Foreign currency translation adjustments and other <sup>2</sup> | (19)          | (105)           | 4                  | (10)  | 6                      | (124)           |
| <b>As at October 31, 2020</b>                                   | <b>\$ 968</b> | <b>\$ 3,485</b> | <b>\$ 803</b>      | <b>\$ 1,396</b>                                   | <b>\$ 2,320</b>        | <b>\$ 8,972</b> |
| <b>Accumulated depreciation and impairment losses</b>           |               |                 |                    |   |                        |                 |
| As at November 1, 2018  | \$ –          | \$ 1,173        | \$ 449             | \$ 605  | \$ 935                 | \$ 3,162        |
| Depreciation charge for the year                                | –             | 120             | 168                | 138   | 179                    | 605             |
| Disposals   | –             | (19)            | (85)               | (31)  | (38)                   | (173)           |
| Fully depreciated assets  | –             | (45)            | (156)              | (63)  | (53)                   | (317)           |
| Foreign currency translation adjustments and other              | –             | (11)            | 1                  | (1)   | (1)                    | (12)            |
| <b>As at October 31, 2019</b>                                   | <b>–</b>      | <b>1,218</b>    | <b>377</b>         | <b>648</b>  | <b>1,022</b>           | <b>3,265</b>    |
| Impact on adoption of IFRS 16 <sup>1</sup>                      | –             | 185             | (129)              | –   | –                      | 56              |
| As at November 1, 2019  | –             | <b>1,403</b>    | <b>248</b>         | <b>648</b>  | <b>1,022</b>           | <b>3,321</b>    |
| Depreciation charge for the year                                | –             | 155             | 172                | 156   | 194                    | 677             |
| Disposals   | –             | (27)            | (48)               | (62)  | (43)                   | (180)           |
| Impairment losses   | –             | 53              | 3                  | –   | –                      | 56              |
| Fully depreciated assets  | –             | (28)            | 17                 | (20)  | (69)                   | (100)           |
| Foreign currency translation adjustments and other <sup>2</sup> | –             | (122)           | (18)               | (3)   | 24                     | (119)           |
| <b>As at October 31, 2020</b>                                   | <b>\$ –</b>   | <b>\$ 1,434</b> | <b>\$ 374</b>      | <b>\$ 719</b>                                     | <b>\$ 1,128</b>        | <b>\$ 3,655</b> |
| <b>Net Book Value Excluding Right of Use Assets:</b>            |               |                 |                    |   |                        |                 |
| As at October 31, 2019  | \$ 987        | \$ 2,270        | \$ 436             | \$ 703  | \$ 1,117               | \$ 5,513        |
| <b>As at October 31, 2020</b>                                   | <b>968</b>    | <b>2,051</b>    | <b>429</b>         | <b>677</b>  | <b>1,192</b>           | <b>5,317</b>    |

<sup>1</sup> Refer to Note 4 for further details.

<sup>2</sup> Includes adjustments to reclassify premises related non-current assets held-for-sale to other assets.

The following table presents details of the Bank's ROU assets as recorded in accordance with IFRS 16. Refer to Note 18: Other Liabilities, and Note 27: Provisions, Contingent Liabilities, Commitments, Guarantees, Pledged Assets and Collateral for the related lease liabilities details.

### Right of Use Assets Net Book Value

(millions of Canadian dollars)

|  | Land          | Buildings       | Computer equipment | Total           |
|--|---------------|-----------------|--------------------|-----------------|
| <b>As at October 31, 2019</b>  | \$ n/a        | \$ n/a          | \$ n/a             | \$ n/a          |
| Impact on adoption of IFRS 16 <sup>1</sup>                           | <b>1,027</b>  | <b>3,377</b>    | <b>59</b>          | <b>4,463</b>    |
| As at November 1, 2019   | <b>1,027</b>  | <b>3,377</b>    | <b>59</b>          | <b>4,463</b>    |
| Additions  | 2             | 733             | –                  | 735             |
| Depreciation   | (98)          | (476)           | (17)               | (591)           |
| Reassessments, modifications, and variable lease payment adjustments | 14            | 186             | –                  | 200             |
| Terminations and impairment  | (2)           | (18)            | –                  | (20)            |
| Foreign currency translation adjustments and other                   | 13            | 19              | –                  | 32              |
| <b>As at October 31, 2020</b>  | <b>\$ 956</b> | <b>\$ 3,821</b> | <b>\$ 42</b>       | <b>\$ 4,819</b> |

<sup>1</sup> Refer to Note 4 for further details.

## Total Land, Buildings, Equipment, and Other Depreciable Assets Net Book Value

(millions of Canadian dollars)

|                               | Land         | Buildings    | Computer equipment | Furniture, fixtures, and other depreciable assets | Leasehold improvements | Total         |
|-------------------------------|--------------|--------------|--------------------|---|------------------------|---------------|
| As at October 31, 2019        | \$ 987       | \$ 2,270     | \$ 436             | \$ 703  | \$ 1,117               | \$ 5,513      |
| <b>As at October 31, 2020</b> | <b>1,924</b> | <b>5,872</b> | <b>471</b>         | <b>677</b>  | <b>1,192</b>           | <b>10,136</b> |

### NOTE 16 OTHER ASSETS

#### Other Assets

(millions of Canadian dollars)

|   | October 31<br>2020 | October 31<br>2019 |
|---|--------------------|--------------------|
| Accounts receivable and other items             | <b>\$ 10,799</b>   | \$ 9,069           |
| Accrued interest                                | <b>2,336</b>       | 2,479              |
| Current income tax receivable                   | <b>2,294</b>       | 2,468              |
| Defined benefit asset                           | <b>9</b>           | 13                 |
| Insurance-related assets, excluding investments | <b>2,268</b>       | 1,761              |
| Prepaid expenses                                | <b>1,150</b>       | 1,297              |
| <b>Total</b>                                    | <b>\$ 18,856</b>   | \$ 17,087          |

### NOTE 17 DEPOSITS

Demand deposits are those for which the Bank does not have the right to require notice prior to withdrawal. These deposits are in general chequing accounts.

Notice deposits are those for which the Bank can legally require notice prior to withdrawal. These deposits are in general savings accounts.

Term deposits are those payable on a fixed date of maturity purchased by customers to earn interest over a fixed period. The terms are from one day to ten years. The deposits are generally term deposits, guaranteed investment certificates, senior debt, and similar instruments. The aggregate amount of term deposits in denominations of \$100,000 or more as at October 31, 2020 was \$287 billion (October 31, 2019 – \$309 billion).

Certain deposit liabilities are classified as Trading deposits on the Consolidated Balance Sheet and accounted for at fair value with the change in fair value recognized on the Consolidated Statement of Income.

Certain deposits have been designated at FVTPL on the Consolidated Balance Sheet to reduce an accounting mismatch from related economic hedges. These deposits are accounted for at fair value with the change in fair value recognized on the Consolidated Statement of Income, except for the amount of change in fair value attributable to changes in the Bank's own credit risk, which is recognized on the Consolidated Statement of Comprehensive Income.

For deposits designated at FVTPL, the estimated amount that the Bank would be contractually required to pay at maturity, which is based on notional amounts, was \$155 million less than its fair value as at October 31, 2020 (October 31, 2019 – \$328 million).

## Deposits

(millions of Canadian dollars)

|  |                   |                   |                   |                   |                   |                  | As at               |                     |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|---------------------|---------------------|
|  |                   |                   |                   |                   |                   |                  | October 31          | October 31          |
|  |                   |                   |                   |                   |                   |                  | 2020                | 2019                |
|  | By Type           |                   |                   | By Country        |                   |                  | Total               | Total               |
|  | Demand            | Notice            | Term <sup>1</sup> | Canada            | United States     | International    |                     |                     |
| Personal   | \$ 20,237         | \$ 545,695        | \$ 59,268         | \$ 274,953        | \$ 350,244        | \$ 3             | \$ 625,200          | \$ 503,430          |
| Banks <sup>2</sup>   | 13,974            | 126               | 14,869            | 19,735            | 4,692             | 4,542            | 28,969              | 16,751              |
| Business and government <sup>3</sup>                           | 115,436           | 197,845           | 167,883           | 326,460           | 151,431           | 3,273            | 481,164             | 366,796             |
| Trading <sup>2</sup>   | –                 | –                 | 19,177            | 11,842            | 2,657             | 4,678            | 19,177              | 26,885              |
| Designated at fair value through profit or loss <sup>2,4</sup> | –                 | –                 | 59,626            | 27,555            | 26,080            | 5,991            | 59,626              | 105,100             |
| <b>Total</b>   | <b>\$ 149,647</b> | <b>\$ 743,666</b> | <b>\$ 320,823</b> | <b>\$ 660,545</b> | <b>\$ 535,104</b> | <b>\$ 18,487</b> | <b>\$ 1,214,136</b> | <b>\$ 1,018,962</b> |
| <b>Non-interest-bearing included above</b>                     |                   |                   |                   |                   |                   |                  |                     |                     |
| In domestic offices  |                   |                   |                   |                   |                   |                  | \$ 55,920           | \$ 43,887           |
| In foreign offices   |                   |                   |                   |                   |                   |                  | 76,099              | 53,381              |
| <b>Interest-bearing deposits included above</b>                |                   |                   |                   |                   |                   |                  |                     |                     |
| In domestic offices  |                   |                   |                   |                   |                   |                  | 604,625             | 530,608             |
| In foreign offices   |                   |                   |                   |                   |                   |                  | 472,913             | 391,076             |
| U.S. federal funds deposited <sup>2</sup>                      |                   |                   |                   |                   |                   |                  | 4,579               | 10                  |
| <b>Total<sup>3,5</sup></b>                                     |                   |                   |                   |                   |                   |                  | <b>\$ 1,214,136</b> | <b>\$ 1,018,962</b> |

<sup>1</sup> Includes \$27.58 billion (October 31, 2019 – \$17 billion) of senior debt which is subject to the bank recapitalization “bail-in” regime. This regime provides certain statutory powers to the Canada Deposit Insurance Corporation, including the ability to convert specified eligible shares and liabilities into common shares in the event that the Bank becomes non-viable.

<sup>2</sup> Includes deposits and advances with the Federal Home Loan Bank.

<sup>3</sup> As at October 31, 2020, includes \$40.5 billion relating to covered bondholders (October 31, 2019 – \$39.9 billion) and \$1.2 billion (October 31, 2019 – \$1.2 billion) due to TD Capital Trust IV.

<sup>4</sup> Financial liabilities designated at FVTPL consist of deposits designated at FVTPL and \$39 million (October 31, 2019 – \$31 million) of loan commitments and financial guarantees designated at FVTPL.

<sup>5</sup> As at October 31, 2020, includes deposits of \$708 billion (October 31, 2019 – \$580 billion) denominated in U.S. dollars and \$44 billion (October 31, 2019 – \$52 billion) denominated in other foreign currencies.

## Term Deposits by Remaining Term-to-Maturity

(millions of Canadian dollars)

|   |                   |                        |                         |                         |                         |                 | As at             |                   |
|---|-------------------|------------------------|-------------------------|-------------------------|-------------------------|-----------------|-------------------|-------------------|
|   |                   |                        |                         |                         |                         |                 | October 31        | October 31        |
|   |                   |                        |                         |                         |                         |                 | 2020              | 2019              |
|   | Within 1 year     | Over 1 year to 2 years | Over 2 years to 3 years | Over 3 years to 4 years | Over 4 years to 5 years | Over 5 years    | Total             | Total             |
| Personal  | \$ 41,213         | \$ 10,096              | \$ 5,065                | \$ 1,712                | \$ 1,145                | \$ 37           | \$ 59,268         | \$ 58,006         |
| Banks   | 14,859            | –                      | 3                       | –                       | 2                       | 5               | 14,869            | 8,397             |
| Business and government                         | 97,278            | 14,382                 | 25,761                  | 18,166                  | 8,911                   | 3,385           | 167,883           | 145,258           |
| Trading   | 10,993            | 3,510                  | 1,349                   | 1,254                   | 851                     | 1,220           | 19,177            | 26,885            |
| Designated at fair value through profit or loss | 59,626            | –                      | –                       | –                       | –                       | –               | 59,626            | 105,100           |
| <b>Total</b>                                    | <b>\$ 223,969</b> | <b>\$ 27,988</b>       | <b>\$ 32,178</b>        | <b>\$ 21,132</b>        | <b>\$ 10,909</b>        | <b>\$ 4,647</b> | <b>\$ 320,823</b> | <b>\$ 343,646</b> |

## Term Deposits due within a Year

(millions of Canadian dollars)

|   |                   |                           |                            |                   | As at             |            |
|---|-------------------|---------------------------|----------------------------|-------------------|-------------------|------------|
|   |                   |                           |                            |                   | October 31        | October 31 |
|   |                   |                           |                            |                   | 2020              | 2019       |
|   | Within 3 months   | Over 3 months to 6 months | Over 6 months to 12 months | Total             | Total             |            |
| Personal  | \$ 15,235         | \$ 9,139                  | \$ 16,839                  | \$ 41,213         | \$ 38,941         |            |
| Banks   | 14,462            | 313                       | 84                         | 14,859            | 8,387             |            |
| Business and government                         | 50,090            | 24,700                    | 22,488                     | 97,278            | 57,346            |            |
| Trading   | 4,232             | 2,065                     | 4,696                      | 10,993            | 18,819            |            |
| Designated at fair value through profit or loss | 25,919            | 12,563                    | 21,144                     | 59,626            | 104,744           |            |
| <b>Total</b>                                    | <b>\$ 109,938</b> | <b>\$ 48,780</b>          | <b>\$ 65,251</b>           | <b>\$ 223,969</b> | <b>\$ 228,237</b> |            |

|         |                          |
|---------|--------------------------|
| NOTE 18 | <b>OTHER LIABILITIES</b> |
|---------|--------------------------|

**Other Liabilities<sup>1</sup>**

(millions of Canadian dollars)

|   | October 31<br>2020 | October 31<br>2019 |
|---|--------------------|--------------------|
| Accounts payable, accrued expenses, and other items | \$ 6,571           | \$ 5,163           |
| Accrued interest                                    | 1,142              | 1,393              |
| Accrued salaries and employee benefits              | 2,900              | 3,245              |
| Cheques and other items in transit                  | 2,440              | 1,042              |
| Current income tax payable                          | 275                | 169                |
| Deferred tax liabilities                            | 284                | 193                |
| Defined benefit liability                           | 3,302              | 2,781              |
| Lease liabilities <sup>2</sup>                      | 6,095              | 66                 |
| Liabilities related to structured entities          | 5,898              | 5,857              |
| Provisions  | 1,569              | 1,095              |
| <b>Total</b>  | <b>\$ 30,476</b>   | <b>\$ 21,004</b>   |

<sup>1</sup> Certain comparative amounts have been recast to conform with the presentation adopted in the current year.

<sup>2</sup> Refer to Note 27 for lease liability maturity and lease payment details.

|         |  |
|---------|--|
| NOTE 19 | <b>SUBORDINATED NOTES AND DEBENTURES</b> |
|---------|--|

Subordinated notes and debentures are direct unsecured obligations of the Bank or its subsidiaries and are subordinated in right of payment to the claims of depositors and certain other creditors. Redemptions,

cancellations, exchanges, and modifications of subordinated debentures qualifying as regulatory capital are subject to the consent and approval of OSFI.

**Subordinated Notes and Debentures**

(millions of Canadian dollars, except as noted)

| Maturity date                   | Interest rate (%)  | Reset spread (%)   | Earliest par redemption date    | October 31<br>2020 | October 31<br>2019 |
|---------------------------------|--------------------|--------------------|---------------------------------|--------------------|--------------------|
| May 26, 2025                    | 9.150              | n/a                | –                               | \$ 200             | \$ 198             |
| June 24, 2025 <sup>1</sup>      | 2.692 <sup>2</sup> | 1.210 <sup>2</sup> | June 24, 2020 <sup>3</sup>      | –                  | 1,496              |
| September 30, 2025 <sup>1</sup> | 2.982 <sup>2</sup> | 1.830 <sup>2</sup> | September 30, 2020 <sup>4</sup> | –                  | 996                |
| September 14, 2028 <sup>1</sup> | 3.589 <sup>2</sup> | 1.060 <sup>2</sup> | September 14, 2023              | 1,743              | 1,738              |
| July 25, 2029 <sup>1</sup>      | 3.224 <sup>2</sup> | 1.250 <sup>2</sup> | July 25, 2024                   | 1,561              | 1,509              |
| April 22, 2030 <sup>1</sup>     | 3.105 <sup>2</sup> | 2.160 <sup>2</sup> | April 22, 2025 <sup>5</sup>     | 2,974              | –                  |
| March 4, 2031 <sup>1</sup>      | 4.859 <sup>2</sup> | 3.490 <sup>2</sup> | March 4, 2026                   | 1,279              | 1,206              |
| September 15, 2031 <sup>1</sup> | 3.625 <sup>6</sup> | 2.205 <sup>6</sup> | September 15, 2026              | 1,881              | 1,842              |
| January 26, 2032 <sup>1</sup>   | 3.060 <sup>2</sup> | 1.330 <sup>2</sup> | January 26, 2027                | 1,839              | 1,740              |
| <b>Total</b>                    |                    |                    |                                 | <b>\$ 11,477</b>   | <b>\$ 10,725</b>   |

<sup>1</sup> Non-viability contingent capital (NVCC). The subordinated notes and debentures qualify as regulatory capital under OSFI's Capital Adequacy Requirements (CAR) guideline. If a NVCC conversion were to occur in accordance with the NVCC Provisions, the maximum number of common shares that could be issued based on the formula for conversion set out in the respective prospectus supplements, assuming there is no declared and unpaid interest on the respective subordinated notes, would be 525 million for the 3.589% subordinated debentures due September 14, 2028, 450 million for the 3.224% subordinated debentures due July 25, 2029, 900 million for the 3.105% subordinated debentures due April 22, 2030, 375 million for the 4.859% subordinated debentures due March 4, 2031, 450 million for the 3.625% subordinated debentures due September 15, 2031 (assuming a Canadian to U.S. dollar exchange rate of 1.00), and 525 million for the 3.060% subordinated debentures due January 26, 2032.

<sup>2</sup> Interest rate is for the period to but excluding the earliest par redemption date, and thereafter, it will be reset at a rate of three-month Bankers' Acceptance rate (as such term is defined in the applicable offering document) plus the reset spread noted.

<sup>3</sup> On June 24, 2020, the Bank redeemed all of its outstanding \$1.5 billion 2.692% NVCC subordinated debentures due June 24, 2025, at a redemption price of 100% of the principal amount plus accrued and unpaid interest to, but excluding, the redemption date.

<sup>4</sup> On September 30, 2020, the Bank redeemed all of its outstanding \$1 billion 2.982% NVCC subordinated debentures due September 30, 2025, at a redemption price of 100% of the principal amount plus accrued and unpaid interest to, but excluding, the redemption date.

<sup>5</sup> On April 22, 2020, the Bank issued \$3 billion of NVCC medium-term notes constituting subordinated indebtedness of the Bank (the "Notes"). The Notes bear interest at a fixed rate of 3.105% per annum (paid semi-annually) until April 22, 2025, and at the three-month Bankers' Acceptance rate (as such term is defined in the applicable offering document) plus 2.16% thereafter (paid quarterly) until maturity on April 22, 2030. With the prior approval of OSFI, the Bank may, at its option, redeem the Notes on or after April 22, 2025, in whole or in part, at par plus accrued and unpaid interest. Not more than 60 nor less than 30 days' notice is required to be given to the Notes' holders for such redemptions.

<sup>6</sup> Interest rate is for the period to but excluding the earliest par redemption date, and thereafter, it will be reset at a rate of 5-year Mid-Swap Rate plus the reset spread noted.



The total change in subordinated notes and debentures for the year ended October 31, 2020 primarily relates to the issuance and redemption of subordinated debentures, foreign exchange translation, and the basis adjustment for fair value hedges.

#### REPAYMENT SCHEDULE

The aggregate remaining maturities of the Bank's subordinated notes and debentures are as follows:

#### Maturities

|                         | (millions of Canadian dollars) |                    |
|-------------------------|--------------------------------|--------------------|
|                         | October 31<br>2020             | October 31<br>2019 |
| Within 1 year           | \$ –                           | \$ –               |
| Over 1 year to 3 years  | –                              | –                  |
| Over 3 years to 4 years | –                              | –                  |
| Over 4 years to 5 years | 200                            | –                  |
| Over 5 years            | 11,277                         | 10,725             |
| <b>Total</b>            | <b>\$ 11,477</b>               | <b>\$ 10,725</b>   |

#### NOTE 20 CAPITAL TRUST SECURITIES

The Bank issued innovative capital securities through two structured entities: Trust III and Trust IV.

##### TD CAPITAL TRUST III SECURITIES – SERIES 2008

On September 17, 2008, Trust III, a closed-end trust, issued TD CaTS III. The proceeds from the issuance were invested in trust assets purchased from the Bank. On December 31, 2018, Trust III redeemed all of the outstanding TD CaTS III at a price of \$1 billion plus the unpaid distribution payable on the redemption date. TD CaTS III were reported on the Consolidated Balance Sheet as Non-controlling interests in subsidiaries.

##### TD CAPITAL TRUST IV NOTES – SERIES 1 TO 3

On January 26, 2009, Trust IV issued TD Capital Trust IV Notes – Series 1 due June 30, 2108 (TD CaTS IV – 1) and TD Capital Trust IV Notes – Series 2 due June 30, 2108 (TD CaTS IV – 2) and on September 15, 2009, issued TD Capital Trust IV Notes – Series 3 due June 30, 2108 (TD CaTS IV – 3, and collectively TD CaTS IV Notes). The proceeds from the issuances were

invested in bank deposit notes. On June 30, 2019, Trust IV redeemed all of the outstanding TD CaTS IV – 1. Each TD CaTS IV – 2 may be automatically exchanged into non-cumulative Class A First Preferred Shares, Series A10 of the Bank and each TD CaTS IV – 3 may be automatically exchanged into non-cumulative Class A First Preferred Shares, Series A11 of the Bank, in each case, without the consent of the holders, on the occurrence of certain events. On each interest payment date in respect of which certain events have occurred, holders of TD CaTS IV Notes will be required to invest interest paid on such TD CaTS IV Notes in a new series of non-cumulative Class A First Preferred Shares of the Bank. The Bank does not consolidate Trust IV because it does not absorb significant returns of Trust IV as it is ultimately exposed only to its own credit risk. Therefore, TD CaTS IV Notes are not reported on the Bank's Consolidated Balance Sheet, but the deposit notes issued to Trust IV are reported in Deposits on the Consolidated Balance Sheet. Refer to Notes 10 and 17 for further details.

#### Capital Trust Securities

(millions of Canadian dollars, except as noted)

|  | Thousands of units | Distribution/Interest payment dates | Annual yield         | Redemption date             |  | October 31 2020 | October 31 2019 |
|--|--------------------|-------------------------------------|----------------------|-----------------------------|--|-----------------|-----------------|
|  |                    |                                     |                      | At the option of the issuer |  |                 |                 |
| <b>TD CaTS IV Notes issued by Trust IV</b> |                    |                                     |                      |                             |  |                 |                 |
| TD Capital Trust IV Notes – Series 2       | 450                | June 30, Dec. 31                    | 10.000% <sup>1</sup> | June 30, 2014 <sup>2</sup>  |  | 450             | 450             |
| TD Capital Trust IV Notes – Series 3       | 750                | June 30, Dec. 31                    | 6.631% <sup>3</sup>  | Dec. 31, 2014 <sup>2</sup>  |  | 750             | 750             |
|  | 1,200              |                                     |                      |                             |  | <b>\$ 1,200</b> | <b>\$ 1,200</b> |

<sup>1</sup> From and including January 26, 2009, to but excluding June 30, 2039. Starting on June 30, 2039, and on every fifth anniversary thereafter, the interest rate will reset to equal the then 5-year Government of Canada yield plus 9.735%.

<sup>2</sup> On or after the redemption date, Trust IV may, with regulatory approval, redeem the TD CaTS IV – 2 or TD CaTS IV – 3, respectively, in whole or in part, without the consent of the holders. On February 27, 2020, the Bank announced that, subject to regulatory approval, it expects to exercise a regulatory event redemption right in its fiscal 2022 year in respect of the TD CaTS IV – 2 outstanding at that time,

meaning that this redemption right could occur as early as November 1, 2021.

The Bank's expectations regarding this redemption are based on a number of factors and assumptions, including the Bank's current and expected future capital position and market conditions, which are subject to change and may result in a change in the Bank's expectations regarding the redemption.

<sup>3</sup> From and including September 15, 2009, to but excluding June 30, 2021. Starting on June 30, 2021, and on every fifth anniversary thereafter, the interest rate will reset to equal the then 5-year Government of Canada yield plus 4.0%.

**COMMON SHARES**

The Bank is authorized by its shareholders to issue an unlimited number of common shares, without par value, for unlimited consideration. The common shares are not redeemable or convertible. Dividends are typically declared by the Board of Directors of the Bank on a quarterly basis and the amount may vary from quarter to quarter.

**PREFERRED SHARES**

The Bank is authorized by its shareholders to issue, in one or more series, an unlimited number of Class A First Preferred Shares, without nominal or par value. Non-cumulative preferential dividends are payable quarterly, as and when declared by the Board of Directors of the Bank. All preferred shares include NVCC Provisions, necessary for the preferred shares to

qualify as regulatory capital under OSFI's CAR guideline. NVCC Provisions require the conversion of the preferred shares into a variable number of common shares of the Bank if OSFI determines that the Bank is, or is about to become, non-viable and that after conversion of all non-common capital instruments, the viability of the Bank is expected to be restored, or if the Bank has accepted or agreed to accept a capital injection or equivalent support from a federal or provincial government without which the Bank would have been determined by OSFI to be non-viable.

The following table summarizes the changes to the shares issued and outstanding and treasury shares held as at and for the years ended October 31, 2020 and October 31, 2019.

**Common and Preferred Shares Issued and Outstanding and Treasury Shares Held**

(millions of shares and millions of Canadian dollars)

|  | October 31, 2020 |                  | October 31, 2019 |                  |
|--|------------------|------------------|------------------|------------------|
|  | Number of shares | Amount           | Number of shares | Amount           |
| <b>Common Shares</b>   |                  |                  |                  |                  |
| Balance as at beginning of year                                | 1,812.5          | \$ 21,713        | 1,830.4          | \$ 21,221        |
| Proceeds from shares issued on exercise of stock options       | 1.5              | 79               | 2.3              | 124              |
| Shares issued as a result of dividend reinvestment plan        | 14.1             | 838              | 4.8              | 357              |
| Shares issued in connection with acquisitions <sup>1</sup>     | –                | –                | 5.0              | 366              |
| Purchase of shares for cancellation and other                  | (12.0)           | (143)            | (30.0)           | (355)            |
| <b>Balance as at end of year – common shares</b>               | <b>1,816.1</b>   | <b>\$ 22,487</b> | <b>1,812.5</b>   | <b>\$ 21,713</b> |
| <b>Preferred Shares – Class A<sup>2</sup></b>                  |                  |                  |                  |                  |
| Series 1   | 20.0             | \$ 500           | 20.0             | \$ 500           |
| Series 3   | 20.0             | 500              | 20.0             | 500              |
| Series 5   | 20.0             | 500              | 20.0             | 500              |
| Series 7   | 14.0             | 350              | 14.0             | 350              |
| Series 9   | 8.0              | 200              | 8.0              | 200              |
| Series 11 <sup>3</sup>   | –                | –                | 6.0              | 150              |
| Series 12  | 28.0             | 700              | 28.0             | 700              |
| Series 14  | 40.0             | 1,000            | 40.0             | 1,000            |
| Series 16  | 14.0             | 350              | 14.0             | 350              |
| Series 18  | 14.0             | 350              | 14.0             | 350              |
| Series 20  | 16.0             | 400              | 16.0             | 400              |
| Series 22  | 14.0             | 350              | 14.0             | 350              |
| Series 24  | 18.0             | 450              | 18.0             | 450              |
| <b>Balance as at end of year – preferred shares</b>            | <b>226.0</b>     | <b>\$ 5,650</b>  | <b>232.0</b>     | <b>\$ 5,800</b>  |
| <b>Treasury shares – common<sup>4</sup></b>                    |                  |                  |                  |                  |
| Balance as at beginning of year                                | 0.6              | \$ (41)          | 2.1              | \$ (144)         |
| Purchase of shares   | 135.6            | (8,752)          | 132.3            | (9,782)          |
| Sale of shares   | (135.7)          | 8,756            | (133.8)          | 9,885            |
| <b>Balance as at end of year – treasury shares – common</b>    | <b>0.5</b>       | <b>\$ (37)</b>   | <b>0.6</b>       | <b>\$ (41)</b>   |
| <b>Treasury shares – preferred<sup>4</sup></b>                 |                  |                  |                  |                  |
| Balance as at beginning of year                                | 0.3              | \$ (6)           | 0.3              | \$ (7)           |
| Purchase of shares   | 6.0              | (122)            | 7.0              | (151)            |
| Sale of shares   | (6.2)            | 124              | (7.0)            | 152              |
| <b>Balance as at end of year – treasury shares – preferred</b> | <b>0.1</b>       | <b>\$ (4)</b>    | <b>0.3</b>       | <b>\$ (6)</b>    |

<sup>1</sup> On November 1, 2018, the Bank issued 4.7 million shares for \$342 million that formed part of the consideration paid for Greystone, as well as 0.3 million shares issued for \$24 million as share-based compensation to replace share-based payment awards of Greystone. Refer to Note 13 for a discussion on the acquisition of Greystone.

<sup>2</sup> All series of preferred shares – Class A include NVCC Provisions and qualify as regulatory capital under OSFI's CAR guideline. If a NVCC conversion were to occur in accordance with the NVCC Provisions, the maximum number of common shares that could be issued based on the formula for conversion set out in the respective terms and conditions applicable to each Series of shares, assuming there are no declared and unpaid dividends on the respective Series of shares at the time of conversion, as applicable, would be 100 million for Series 1, 100 million for Series 3, 100 million

for Series 5, 70 million for Series 7, 40 million for Series 9, 140 million for Series 12, 200 million for Series 14, 70 million for Series 16, 70 million for Series 18, 80 million for Series 20, 70 million for Series 22, and 90 million for Series 24.

<sup>3</sup> On October 31, 2020, the Bank redeemed all of its 6 million outstanding Non-Cumulative Fixed Rate Class A First Preferred Shares NVCC, Series 11 ("Series 11 Shares"), at a redemption price of \$26.00 per Series 11 Share, for a total redemption cost of approximately \$156 million.

<sup>4</sup> When the Bank purchases its own shares as part of its trading business, they are classified as treasury shares and the cost of these shares is recorded as a reduction in equity.

## Preferred Shares Terms and Conditions

|   | Issue date         | Annual yield (%) <sup>1</sup> | Reset spread (%) <sup>1</sup> | Next redemption/ conversion date <sup>1</sup> | Convertible into <sup>1</sup> |
|---|--------------------|-------------------------------|-------------------------------|---|-------------------------------|
| <b>NVCC Rate Reset Preferred Shares<sup>2</sup></b> |                    |                               |                               |   |                               |
| Series 1  | June 4, 2014       | 3.662                         | 2.24                          | October 31, 2024                              | Series 2                      |
| Series 3  | July 31, 2014      | 3.681                         | 2.27                          | July 31, 2024                                 | Series 4                      |
| Series 5 <sup>3</sup>                               | December 16, 2014  | 3.876                         | 2.25                          | January 31, 2025                              | Series 6                      |
| Series 7 <sup>4</sup>                               | March 10, 2015     | 3.201                         | 2.79                          | July 31, 2025                                 | Series 8                      |
| Series 9 <sup>5</sup>                               | April 24, 2015     | 3.242                         | 2.87                          | October 31, 2025                              | Series 10                     |
| Series 12   | January 14, 2016   | 5.5                           | 4.66                          | April 30, 2021                                | Series 13                     |
| Series 14   | September 8, 2016  | 4.85                          | 4.12                          | October 31, 2021                              | Series 15                     |
| Series 16   | July 14, 2017      | 4.50                          | 3.01                          | October 31, 2022                              | Series 17                     |
| Series 18   | March 14, 2018     | 4.70                          | 2.70                          | April 30, 2023                                | Series 19                     |
| Series 20   | September 13, 2018 | 4.75                          | 2.59                          | October 31, 2023                              | Series 21                     |
| Series 22   | January 28, 2019   | 5.20                          | 3.27                          | April 30, 2024                                | Series 23                     |
| Series 24   | June 4, 2019       | 5.10                          | 3.56                          | July 31, 2024                                 | Series 25                     |

<sup>1</sup> Non-cumulative preferred dividends for each Series are payable quarterly, as and when declared by the Board of Directors. The dividend rate of the Rate Reset Preferred Shares will reset on the next redemption/conversion date and every 5 years thereafter to equal the then 5-year Government of Canada bond yield plus the reset spread noted. Rate Reset Preferred Shares are convertible to the corresponding Series of Floating Rate Preferred Shares, and vice versa. If converted into a Series of Floating Rate Preferred Shares, the dividend rate for the quarterly period will be equal to the then 90-day Government of Canada Treasury bill yield plus the reset spread noted.

<sup>2</sup> Subject to regulatory consent, redeemable on the redemption date noted and every 5 years thereafter, at \$25 per share. Convertible on the conversion date noted and every 5 years thereafter if not redeemed. If converted, the holders have the option to convert back to the original Series of preferred shares every 5 years.

<sup>3</sup> On January 16, 2020, the Bank announced that none of its 20 million Non-Cumulative 5-Year Rate Reset Preferred Shares NVCC, Series 5 (the "Series 5 Shares") would be converted on January 31, 2020, into Non-Cumulative Floating Rate

Preferred Shares NVCC, Series 6. On January 2, 2020, the Bank announced the dividend rate for the Series 5 Shares for the 5-year period from and including January 31, 2020, to but excluding January 31, 2025, would be 3.876%.

<sup>4</sup> On July 16, 2020, the Bank announced that none of its 14 million Non-Cumulative 5-Year Rate Reset Preferred Shares NVCC, Series 7 (the "Series 7 Shares") would be converted on July 31, 2020, into Non-Cumulative Floating Rate Preferred Shares NVCC, Series 8. On July 2, 2020, the Bank announced the dividend rate for the Series 7 Shares for the 5-year period from and including July 31, 2020, to but excluding July 31, 2025, would be 3.201%.

<sup>5</sup> On October 16, 2020, the Bank announced that none of its 8 million Non-Cumulative 5-Year Rate Reset Preferred Shares NVCC, Series 9 (the "Series 9 Shares") would be converted on October 31, 2020, into Non-Cumulative Floating Rate Preferred Shares NVCC, Series 10. On October 1, 2020, the Bank announced the dividend rate for the Series 9 Shares for the 5-year period from and including October 31, 2020, to but excluding October 31, 2025, would be 3.242%.

### NORMAL COURSE ISSUER BID

On December 19, 2019, the Bank announced that the Toronto Stock Exchange (TSX) and OSFI had approved the Bank's previously announced normal course issuer bid (NCIB) to repurchase for cancellation up to 30 million of its common shares. The NCIB commenced on December 24, 2019. During the year ended October 31, 2020, the Bank repurchased 12 million common shares under its NCIB at an average price of \$70.55 per share for a total amount of \$847 million. During the year ended October 31, 2019, the Bank repurchased an aggregate of 30 million common shares under its then current NCIB and a prior NCIB, at an average price of \$74.48 per share, for a total amount of \$2.2 billion.

On March 13, 2020, OSFI issued a news release announcing a series of measures to support the resilience of financial institutions in response to challenges posed by COVID-19 and current market conditions. One such measure was a decrease in the Domestic Stability Buffer (DSB) by 1.25% of risk-weighted assets (RWA). In the news release, OSFI stated its expectation that banks will use the additional lending capacity to support Canadian households and businesses and set the expectation for all federally regulated financial institutions that dividend increases and share buybacks should be halted for the time being.

### DIVIDEND REINVESTMENT PLAN

The Bank offers a dividend reinvestment plan for its common shareholders. Participation in the plan is optional and under the terms of the plan, cash dividends on common shares are used to purchase additional common shares. At the option of the Bank, the common shares may be issued from the Bank's treasury at an average market price based on the last five trading days before the date of the dividend payment, with a discount of between 0% to 5% at the Bank's discretion, or from the open market at market price.

During the year ended October 31, 2020, 4.1 million common shares were issued from the Bank's treasury with no discount and 10.0 million common shares were issued from the Bank's treasury with a 2% discount under the dividend reinvestment plan. During the year ended October 31, 2019, 4.8 million common shares were issued from the Bank's treasury with no discount under the dividend reinvestment plan.

### DIVIDEND RESTRICTIONS

The Bank is prohibited by the *Bank Act* from declaring dividends on its preferred or common shares if there are reasonable grounds for believing that the Bank is, or the payment would cause the Bank to be, in contravention of the capital adequacy and liquidity regulations of the *Bank Act* or directions of OSFI. The Bank does not anticipate that this condition will restrict it from paying dividends in the normal course of business.

The Bank is also restricted from paying dividends in the event that Trust IV fails to pay interest in full to holders of its trust securities, TD CaTS IV Notes. In addition, the ability to pay dividends on common shares without the approval of the holders of the outstanding preferred shares is restricted unless all dividends on the preferred shares have been declared and paid or set apart for payment. Currently, these limitations do not restrict the payment of dividends on common shares or preferred shares.

As noted above under "Normal Course Issuer Bid", on March 13, 2020, OSFI issued a news release announcing a series of measures to support the resilience of financial institutions in response to challenges posed by COVID-19 and current market conditions. In that news release, among other things, OSFI set the expectation for all federally regulated financial institutions that dividend increases should be halted for the time being.

**INSURANCE REVENUE AND EXPENSES**

Insurance revenue and expenses are presented on the Consolidated Statement of Income under insurance revenue and insurance claims and

related expenses, respectively, net of impact of reinsurance. This includes the results of property and casualty insurance, life and health insurance, as well as reinsurance assumed and ceded in Canada and internationally.

**Insurance Revenue and Insurance Claims and Related Expenses**

| (millions of Canadian dollars)               | For the years ended October 31 |                 |                 |
|--|--------------------------------|-----------------|-----------------|
|  | 2020                           | 2019            | 2018            |
| <b>Insurance Revenue</b>                     |                                |                 |                 |
| Earned Premiums                              |                                |                 |                 |
| Gross  | \$ 4,845                       | \$ 4,632        | \$ 4,398        |
| Reinsurance ceded                            | 643                            | 915             | 915             |
| Net earned premiums                          | 4,202                          | 3,717           | 3,483           |
| Fee income and other revenue <sup>1</sup>    | 363                            | 565             | 562             |
| <b>Insurance Revenue</b>                     | <b>4,565</b>                   | <b>4,282</b>    | <b>4,045</b>    |
| <b>Insurance Claims and Related Expenses</b> |                                |                 |                 |
| Gross  | 3,380                          | 2,987           | 2,676           |
| Reinsurance ceded                            | 494                            | 200             | 232             |
| <b>Insurance Claims and Related Expenses</b> | <b>\$ 2,886</b>                | <b>\$ 2,787</b> | <b>\$ 2,444</b> |

<sup>1</sup> Ceding commissions received and paid are included within fee income and other revenue. Ceding commissions paid and netted against fee income in 2020 were \$92 million (2019 – \$123 million; 2018 – \$130 million).

**RECONCILIATION OF CHANGES IN INSURANCE LIABILITIES**

Insurance-related liabilities are comprised of provision for unpaid claims (section (a) below), unearned premiums (section (b) below) and other insurance liabilities (section (c) below).

**(a) Movement in Provision for Unpaid Claims**

The following table presents movements in the property and casualty insurance provision for unpaid claims during the year.

**Movement in Provision for Unpaid Claims**

| (millions of Canadian dollars)                                    | October 31, 2020 |                                      |                 | October 31, 2019 |                                      |                 |
|---|------------------|--------------------------------------|-----------------|------------------|--------------------------------------|-----------------|
|   | Gross            | Reinsurance/<br>Other<br>recoverable | Net             | Gross            | Reinsurance/<br>Other<br>recoverable | Net             |
| <b>Balance as at beginning of year</b>                            | \$ 4,840         | \$ 141                               | \$ 4,699        | \$ 4,812         | \$ 160                               | \$ 4,652        |
| Claims costs for current accident year                            | 2,948            | 302                                  | 2,646           | 2,727            | –                                    | 2,727           |
| Prior accident years claims development (favourable) unfavourable | (354)            | (5)                                  | (349)           | (410)            | (2)                                  | (408)           |
| Increase (decrease) due to changes in assumptions:                |                  |                                      |                 |                  |                                      |                 |
| Discount rate   | 123              | –                                    | 123             | 95               | 1                                    | 94              |
| Provision for adverse deviation                                   | 25               | 4                                    | 21              | (7)              | (1)                                  | (6)             |
| <b>Claims and related expenses</b>                                | <b>2,742</b>     | <b>301</b>                           | <b>2,441</b>    | <b>2,405</b>     | <b>(2)</b>                           | <b>2,407</b>    |
| Claims paid during the year for:                                  |                  |                                      |                 |                  |                                      |                 |
| Current accident year   | (1,346)          | (179)                                | (1,167)         | (1,239)          | –                                    | (1,239)         |
| Prior accident years  | (1,084)          | (7)                                  | (1,077)         | (1,147)          | (26)                                 | (1,121)         |
|   | (2,430)          | (186)                                | (2,244)         | (2,386)          | (26)                                 | (2,360)         |
| Increase (decrease) in reinsurance/other recoverables             | (10)             | (10)                                 | –               | 9                | 9                                    | –               |
| <b>Balance as at end of year</b>                                  | <b>\$ 5,142</b>  | <b>\$ 246</b>                        | <b>\$ 4,896</b> | <b>\$ 4,840</b>  | <b>\$ 141</b>                        | <b>\$ 4,699</b> |

**(b) Movement in Unearned Premiums**

The following table presents movements in the property and casualty insurance unearned premiums during the year.

**Movement in Provision for Unearned Premiums**

| (millions of Canadian dollars)         | October 31, 2020 |              |                 | October 31, 2019 |              |                 |
|--|------------------|--------------|-----------------|------------------|--------------|-----------------|
|  | Gross            | Reinsurance  | Net             | Gross            | Reinsurance  | Net             |
| <b>Balance as at beginning of year</b> | \$ 1,869         | \$ 17        | \$ 1,852        | \$ 1,674         | \$ 19        | \$ 1,655        |
| Written premiums                       | 3,879            | 127          | 3,752           | 3,528            | 105          | 3,423           |
| Earned premiums                        | (3,625)          | (120)        | (3,505)         | (3,333)          | (107)        | (3,226)         |
| <b>Balance as at end of year</b>       | <b>\$ 2,123</b>  | <b>\$ 24</b> | <b>\$ 2,099</b> | <b>\$ 1,869</b>  | <b>\$ 17</b> | <b>\$ 1,852</b> |

### (c) Other Movements in Insurance Liabilities

Other insurance liabilities were \$325 million as at October 31, 2020 (October 31, 2019 – \$211 million). The increase of \$114 million (2019 – decrease of \$1 million) is mainly due to business growth, interest rate movements and changes in life and health insurance actuarial assumptions impacting actuarial liabilities.

### PROPERTY AND CASUALTY CLAIMS DEVELOPMENT

The following table shows the estimates of cumulative claims incurred, including IBNR, with subsequent developments during the periods and together with cumulative payments to date. The original reserve estimates are evaluated monthly for redundancy or deficiency. The evaluation is based on actual payments in full or partial settlement of claims and current estimates of claims liabilities for claims still open or claims still unreported.

#### Incurred Claims by Accident Year

(millions of Canadian dollars)

|   | Accident Year     |                 |                 |                 |                 |                 |                 |                 |                 |                 | Total           |
|---|-------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|   | 2011<br>and prior | 2012            | 2013            | 2014            | 2015            | 2016            | 2017            | 2018            | 2019            | 2020            |                 |
| <b>Net ultimate claims cost at end of accident year</b> | <b>\$ 4,230</b>   | <b>\$ 1,830</b> | <b>\$ 2,245</b> | <b>\$ 2,465</b> | <b>\$ 2,409</b> | <b>\$ 2,438</b> | <b>\$ 2,425</b> | <b>\$ 2,631</b> | <b>\$ 2,727</b> | <b>\$ 2,646</b> |                 |
| <b>Revised estimates</b>                                |                   |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| One year later  | 4,483             | 1,930           | 2,227           | 2,334           | 2,367           | 2,421           | 2,307           | 2,615           | 2,684           | -               |                 |
| Two years later   | 4,794             | 1,922           | 2,191           | 2,280           | 2,310           | 2,334           | 2,258           | 2,573           | -               | -               |                 |
| Three years later                                       | 4,726             | 1,885           | 2,158           | 2,225           | 2,234           | 2,264           | 2,201           | -               | -               | -               |                 |
| Four years later  | 4,758             | 1,860           | 2,097           | 2,147           | 2,162           | 2,200           | -               | -               | -               | -               |                 |
| Five years later  | 4,663             | 1,818           | 2,047           | 2,084           | 2,115           | -               | -               | -               | -               | -               |                 |
| Six years later   | 4,577             | 1,793           | 2,004           | 2,044           | -               | -               | -               | -               | -               | -               |                 |
| Seven years later                                       | 4,556             | 1,761           | 1,982           | -               | -               | -               | -               | -               | -               | -               |                 |
| Eight years later                                       | 4,493             | 1,754           | -               | -               | -               | -               | -               | -               | -               | -               |                 |
| Nine years later  | 4,466             | -               | -               | -               | -               | -               | -               | -               | -               | -               |                 |
| <b>Current estimates of cumulative claims</b>           | <b>4,466</b>      | <b>1,754</b>    | <b>1,982</b>    | <b>2,044</b>    | <b>2,115</b>    | <b>2,200</b>    | <b>2,201</b>    | <b>2,573</b>    | <b>2,684</b>    | <b>2,646</b>    |                 |
| Cumulative payments to date                             | (4,337)           | (1,695)         | (1,911)         | (1,914)         | (1,878)         | (1,831)         | (1,688)         | (1,866)         | (1,716)         | (1,167)         |                 |
| Net undiscounted provision for unpaid claims            | 129               | 59              | 71              | 130             | 237             | 369             | 513             | 707             | 968             | 1,479           | \$ 4,662        |
| Effect of discounting                                   |                   |                 |                 |                 |                 |                 |                 |                 |                 |                 | (195)           |
| Provision for adverse deviation                         |                   |                 |                 |                 |                 |                 |                 |                 |                 |                 | 429             |
| <b>Net provision for unpaid claims</b>                  |                   |                 |                 |                 |                 |                 |                 |                 |                 |                 | <b>\$ 4,896</b> |

### SENSITIVITY TO INSURANCE RISK

A variety of assumptions are made related to the future level of claims, policyholder behaviour, expenses and sales levels when products are designed and priced, as well as when actuarial liabilities are determined. Such assumptions require a significant amount of professional judgment. The insurance claims provision is sensitive to certain assumptions. It has not been possible to quantify the sensitivity of certain assumptions such as legislative changes or uncertainty in the estimation process. Actual experience may differ from the assumptions made by the Bank.

For property and casualty insurance, the main assumption underlying the claims liability estimates is that past claims development experience can be used to project future claims development and hence ultimate claims costs. As such, these methods extrapolate the development of paid and incurred losses, average costs per claim, and claim numbers based on

the observed development of earlier years and expected loss ratios. Claims liabilities estimates are based on various quantitative and qualitative factors including the discount rate, the margin for adverse deviation, reinsurance, trends in claims severity and frequency, and other external drivers.

Qualitative and other unforeseen factors could negatively impact the Bank's ability to accurately assess the risk of the insurance policies that the Bank underwrites. In addition, there may be significant lags between the occurrence of an insured event and the time it is actually reported to the Bank and additional lags between the time of reporting and final settlements of claims.

The following table outlines the sensitivity of the Bank's property and casualty insurance claims liabilities to reasonably possible movements in the discount rate, the margin for adverse deviation, and the frequency and severity of claims, with all other assumptions held constant. Movements in the assumptions may be non-linear.

#### Sensitivity of Critical Assumptions – Property and Casualty Insurance Contract Liabilities

(millions of Canadian dollars)

|   | October 31, 2020                                |                  | October 31, 2019                                |                  |
|---|---|------------------|---|------------------|
|   | Impact on net income (loss) before income taxes | Impact on equity | Impact on net income (loss) before income taxes | Impact on equity |
| <b>Impact of a 1% change in key assumptions</b> |   |                  |   |                  |
| Discount rate                                   | \$ 130  | \$ 96            | \$ 122  | \$ 89            |
| Increase in assumption                          | (140)   | (103)            | (131)   | (96)             |
| Decrease in assumption                          |   |                  |   |                  |
| Margin for adverse deviation                    |   |                  |   |                  |
| Increase in assumption                          | (47)  | (35)             | (45)  | (33)             |
| Decrease in assumption                          | 47  | 35               | 45  | 33               |
| <b>Impact of a 5% change in key assumptions</b> |   |                  |   |                  |
| Frequency of claims                             |   |                  |   |                  |
| Increase in assumption                          | \$ (52)   | \$ (39)          | \$ (52)   | \$ (38)          |
| Decrease in assumption                          | 52  | 39               | 52  | 38               |
| Severity of claims                              |   |                  |   |                  |
| Increase in assumption                          | (225)   | (166)            | (220)   | (161)            |
| Decrease in assumption                          | 225   | 166              | 220   | 161              |

For life and health insurance, the processes used to determine critical assumptions are as follows:

- Mortality, morbidity, and lapse assumptions are based on industry and historical company data.
- Expense assumptions are based on an annually updated expense study that is used to determine expected expenses for future years.
- Asset reinvestment rates are based on projected earned rates, and liabilities are calculated using the Canadian Asset Liability Method (CALM).

A sensitivity analysis for possible movements in the life and health insurance business assumptions was performed and the impact is not significant to the Bank's Consolidated Financial Statements.

### CONCENTRATION OF INSURANCE RISK

Concentration risk is the risk resulting from large exposures to similar risks that are positively correlated.

Risk associated with automobile, residential and other products may vary in relation to the geographical area of the risk insured. Exposure to concentrations of insurance risk, by type of risk, is mitigated by ceding these risks through reinsurance contracts, as well as careful selection and implementation of underwriting strategies, which is in turn largely

achieved through diversification by line of business and geographical areas. For automobile insurance, legislation is in place at a provincial level and this creates differences in the benefits provided among the provinces.

As at October 31, 2020, for the property and casualty insurance business, 66.3% of net written premiums were derived from automobile policies (October 31, 2019 – 66.0%) followed by residential with 33.3% (October 31, 2019 – 33.5%). The distribution by provinces show that business is mostly concentrated in Ontario with 52.3% of net written premiums (October 31, 2019 – 53.9%). The Western provinces represented 31.7% (October 31, 2019 – 31.2%), followed by the Atlantic provinces with 9.4% (October 31, 2019 – 8.8%), and Québec at 6.6% (October 31, 2019 – 6.1%).

Concentration risk is not a major concern for the life and health insurance business as it does not have a material level of regional specific characteristics like those exhibited in the property and casualty insurance business. Reinsurance is used to limit the liability on a single claim. Concentration risk is further limited by diversification across uncorrelated risks. This limits the impact of a regional pandemic and other concentration risks. To improve understanding of exposure to this risk, a pandemic scenario is tested annually.

## NOTE 23 SHARE-BASED COMPENSATION

### STOCK OPTION PLAN

The Bank maintains a stock option program for certain key employees. Options on common shares are periodically granted to eligible employees of the Bank under the plan for terms of ten years and vest over a four-year period. These options provide holders with the right to purchase common shares of the Bank at a fixed price equal to the closing market price of the shares on the day prior to the date the options were issued. Under this

plan, 14 million common shares have been reserved for future issuance (October 31, 2019 – 16 million; October 31, 2018 – 18 million). The outstanding options expire on various dates to December 12, 2029. The following table summarizes the Bank's stock option activity and related information, adjusted to reflect the impact of the stock dividend on a retrospective basis, for the years ended October 31, 2020, October 31, 2019, and October 31, 2018.

### Stock Option Activity

(millions of shares and Canadian dollars)

|  | 2020             |                                 | 2019             |                                 | 2018             |                                 |
|--|------------------|---------------------------------|------------------|---------------------------------|------------------|---------------------------------|
|  | Number of shares | Weighted-average exercise price | Number of shares | Weighted-average exercise price | Number of shares | Weighted-average exercise price |
| Number outstanding, beginning of year  | 12.8             | \$ 57.35                        | 13.1             | \$ 53.12                        | 14.3             | \$ 48.17                        |
| Granted                                | 2.1              | 72.84                           | 2.2              | 69.39                           | 1.9              | 72.64                           |
| Exercised                              | (1.5)            | 43.60                           | (2.3)            | 44.07                           | (3.0)            | 41.21                           |
| Forfeited/expired                      | (0.3)            | 65.99                           | (0.2)            | 66.59                           | (0.1)            | 60.46                           |
| <b>Number outstanding, end of year</b> | <b>13.1</b>      | <b>\$ 61.27</b>                 | <b>12.8</b>      | <b>\$ 57.35</b>                 | <b>13.1</b>      | <b>\$ 53.12</b>                 |
| Exercisable, end of year               | 5.4              | \$ 48.50                        | 4.7              | \$ 44.77                        | 4.7              | \$ 40.61                        |

The weighted-average share price for the options exercised in 2020 was \$70.21 (2019 – \$74.15; 2018 – \$74.99).

The following table summarizes information relating to stock options outstanding and exercisable as at October 31, 2020.

### Range of Exercise Prices

(millions of shares and Canadian dollars)

|                   | Options outstanding          |   |                                 | Options exercisable          |                                 |
|-------------------|------------------------------|---|---------------------------------|------------------------------|---------------------------------|
|                   | Number of shares outstanding | Weighted-average remaining contractual life (years) | Weighted-average exercise price | Number of shares exercisable | Weighted-average exercise price |
| \$36.63 – \$36.64 | 0.5                          | 1.0   | 36.63                           | 0.5                          | 36.63                           |
| \$40.54 – \$47.59 | 1.8                          | 2.5   | 44.27                           | 1.8                          | 44.27                           |
| \$52.46 – \$53.15 | 3.1                          | 4.6   | 52.87                           | 3.1                          | 52.87                           |
| \$65.75 – \$69.39 | 3.9                          | 7.1   | 67.66                           | –                            | –                               |
| \$72.64 – \$72.84 | 3.8                          | 8.1   | 72.75                           | –                            | –                               |

For the year ended October 31, 2020, the Bank recognized compensation expense for stock option awards of \$11.2 million (October 31, 2019 – \$11.1 million; October 31, 2018 – \$11.5 million). For the year ended October 31, 2020, 2.1 million (October 31, 2019 – 2.2 million; October 31, 2018 – 1.9 million) options were granted by the Bank at a weighted-average fair value of \$5.55 per option (2019 – \$5.64 per option; 2018 – \$6.28 per option).

The following table summarizes the assumptions used for estimating the fair value of options for the years ended October 31, 2020, October 31, 2019, and October 31, 2018.

#### Assumptions Used for Estimating the Fair Value of Options

| (in Canadian dollars, except as noted) | 2020      | 2019      | 2018      |
|--|-----------|-----------|-----------|
| Risk-free interest rate                | 1.59%     | 2.03%     | 1.71%     |
| Expected option life                   | 6.3 years | 6.3 years | 6.3 years |
| Expected volatility <sup>1</sup>       | 12.90%    | 12.64%    | 13.91%    |
| Expected dividend yield                | 3.50%     | 3.48%     | 3.50%     |
| Exercise price/share price             | \$ 72.84  | \$ 69.39  | \$ 72.64  |

<sup>1</sup> Expected volatility is calculated based on the average daily volatility measured over a historical period corresponding to the expected option life.

#### OTHER SHARE-BASED COMPENSATION PLANS

The Bank operates restricted share unit and performance share unit plans which are offered to certain employees of the Bank. Under these plans, participants are awarded share units equivalent to the Bank's common shares that generally vest over three years. During the vesting period, dividend equivalents accrue to the participants in the form of additional share units. At the maturity date, the participant receives cash representing the value of the share units. The final number of performance share units will typically vary from 80% to 120% of the number of units outstanding at maturity (consisting of initial units awarded plus additional units in lieu of dividends) based on the Bank's total shareholder return relative to the average of a peer group of large financial institutions. The number of such share units outstanding under these plans as at October 31, 2020 was 22 million (2019 – 22 million).

The Bank also offers deferred share unit plans to eligible employees and non-employee directors. Under these plans, a portion of the participant's annual incentive award may be deferred, or in the case of non-employee

directors, a portion of their annual compensation may be delivered as share units equivalent to the Bank's common shares. The deferred share units are not redeemable by the participant until termination of employment or directorship. Once these conditions are met, the deferred share units must be redeemed for cash no later than the end of the next calendar year. Dividend equivalents accrue to the participants in the form of additional units. As at October 31, 2020, 6.8 million deferred share units were outstanding (October 31, 2019 – 6.6 million).

Compensation expense for these plans is recorded in the year the incentive award is earned by the plan participant. Changes in the value of these plans are recorded, net of the effects of related hedges, on the Consolidated Statement of Income. For the year ended October 31, 2020, the Bank recognized compensation expense, net of the effects of hedges, for these plans of \$500 million (2019 – \$546 million; 2018 – \$509 million). The compensation expense recognized before the effects of hedges was \$206 million (2019 – \$662 million; 2018 – \$607 million). The carrying amount of the liability relating to these plans, based on the closing share price, was \$1.5 billion at October 31, 2020 (October 31, 2019 – \$2.0 billion), and is reported in Other liabilities on the Consolidated Balance Sheet.

#### EMPLOYEE OWNERSHIP PLAN

The Bank also operates a share purchase plan available to Canadian employees. Employees can contribute any amount of their eligible earnings (net of source deductions), subject to an annual cap of 10% of salary to the Employee Ownership Plan. For participating employees below the level of Vice President, the Bank matches 100% of the first \$250 of employee contributions each year and the remainder of employee contributions at 50% to an overall maximum of 3.5% of the employee's eligible earnings or \$2,250, whichever comes first. The Bank's contributions vest once an employee has completed two years of continuous service with the Bank. For the year ended October 31, 2020, the Bank's contributions totalled \$82 million (2019 – \$74 million; 2018 – \$72 million) and were expensed as salaries and employee benefits. As at October 31, 2020, an aggregate of 22 million common shares were held under the Employee Ownership Plan (October 31, 2019 – 20 million). The shares in the Employee Ownership Plan are purchased in the open market and are considered outstanding for computing the Bank's basic and diluted earnings per share. Dividends earned on the Bank's common shares held by the Employee Ownership Plan are used to purchase additional common shares for the Employee Ownership Plan in the open market.

#### NOTE 24 EMPLOYEE BENEFITS

#### PENSION AND OTHER POST-RETIREMENT BENEFIT PLANS

The Bank's principal defined benefit pension plans, consisting of The Pension Fund Society of The Toronto-Dominion Bank (the "Society") and the defined benefit portion of the TD Pension Plan (Canada) (the "TDPP DB"), are for Canadian Bank employees. The Society was closed to new members on January 30, 2009, and the TDPP DB commenced on March 1, 2009. Effective December 31, 2018, the TDPP DB was closed to new employees hired after that date. All new permanent employees hired in Canada on or after January 1, 2019 are eligible to join the defined contribution portion of the TDPP (the "TDPP DC") after one year of service. Benefits under the principal defined benefit pension plans are determined based upon the period of plan participation and the average salary of the member in the best consecutive five years in the last ten years of combined plan membership. Benefits under the TDPP DC are funded from the balance of the accumulated contributions of the member and the Bank plus the member's investment earnings.

Funding for the Bank's principal defined benefit pension plans is provided by contributions from the Bank and members of the plans. In accordance with legislation, the Bank contributes amounts, as determined

on an actuarial basis, to the plans and has the ultimate responsibility for ensuring that the liabilities of the plans are adequately funded over time. The Bank's contributions to the principal defined benefit pension plans during 2020 were \$463 million (2019 – \$352 million). The 2020 and 2019 contributions were made in accordance with the actuarial valuation reports for funding purposes as at October 31, 2019 and October 31, 2018, respectively. Valuations for funding purposes are being prepared as of October 31, 2020. Annual expense for the TDPP DC is equal to the Bank's contributions to the plan.

The Bank also provides certain post-retirement benefits, which are generally unfunded. Post-retirement defined benefit plans, where offered, generally include health care and dental benefits or an annual discount amount to be used to reduce the cost of coverage. Employees must meet certain age and service requirements to be eligible for post-retirement benefits and are generally required to pay a portion of the cost of the benefits. Effective June 1, 2017, the Bank's principal post-retirement defined benefit plan was closed to new employees hired on or after that date.

## INVESTMENT STRATEGY AND ASSET ALLOCATION

The principal defined benefit plans are expected to each achieve a rate of return that meets or exceeds the change in value of the plan's respective liabilities over rolling five-year periods. The investments are managed with the primary objective of providing reasonable rates of return, consistent with available market opportunities, consideration of plan liabilities, prudent portfolio management, and the target risk profiles for the plans.

The investment policies for the principal defined benefit pension plans generally do not apply to the Pension Enhancement Account (PEA) assets, which are invested at the members' discretion in certain mutual and pooled funds.

The asset allocations by asset category for the principal defined benefit pension plans are as follows:

### Plan Asset Allocation<sup>1</sup>

(millions of Canadian dollars, except as noted)

| As at October 31, 2020               | Society <sup>2</sup> |             |               |                 | TDPP <sup>2</sup> |             |               |                 |
|--------------------------------------|----------------------|-------------|---------------|-----------------|-------------------|-------------|---------------|-----------------|
|                                      | Target range         | % of total  | Fair value    |                 | Target range      | % of total  | Fair value    |                 |
|                                      |                      |             | Quoted        | Unquoted        |                   |             | Quoted        | Unquoted        |
| Debt                                 | 30-70%               | 55%         | \$ –          | \$ 3,670        | 25-50%            | 40%         | \$ –          | \$ 940          |
| Equity                               | 24-55                | 31          | 685           | 1,402           | 30-70             | 47          | 344           | 756             |
| Alternative investments <sup>3</sup> | 6-35                 | 14          | –             | 899             | 5-35              | 13          | –             | 301             |
| Other <sup>4</sup>                   | n/a                  | n/a         | –             | (685)           | n/a               | n/a         | –             | (72)            |
| <b>Total</b>                         |                      | <b>100%</b> | <b>\$ 685</b> | <b>\$ 5,286</b> |                   | <b>100%</b> | <b>\$ 344</b> | <b>\$ 1,925</b> |

As at October 31, 2019

|                                      |        |             |                 |                 |        |             |               |                 |
|--------------------------------------|--------|-------------|-----------------|-----------------|--------|-------------|---------------|-----------------|
| Debt                                 | 40-70% | 55%         | \$ –            | \$ 3,374        | 25-50% | 34%         | \$ –          | \$ 634          |
| Equity                               | 24-42  | 32          | 1,002           | 976             | 30-70  | 54          | 368           | 639             |
| Alternative investments <sup>3</sup> | 6-35   | 13          | –               | 760             | 5-35   | 12          | –             | 229             |
| Other <sup>4</sup>                   | n/a    | n/a         | –               | (276)           | n/a    | n/a         | –             | 111             |
| <b>Total</b>                         |        | <b>100%</b> | <b>\$ 1,002</b> | <b>\$ 4,834</b> |        | <b>100%</b> | <b>\$ 368</b> | <b>\$ 1,613</b> |

As at October 31, 2018

|                                      |        |             |               |                 |        |             |               |                 |
|--------------------------------------|--------|-------------|---------------|-----------------|--------|-------------|---------------|-----------------|
| Debt                                 | 40-70% | 55%         | \$ –          | \$ 2,885        | 25-50% | 34%         | \$ –          | \$ 497          |
| Equity                               | 24-42  | 34          | 897           | 869             | 30-65  | 58          | 283           | 583             |
| Alternative investments <sup>3</sup> | 6-35   | 11          | –             | 551             | 3-25   | 8           | –             | 122             |
| Other <sup>4</sup>                   | n/a    | n/a         | –             | (107)           | n/a    | n/a         | –             | 63              |
| <b>Total</b>                         |        | <b>100%</b> | <b>\$ 897</b> | <b>\$ 4,198</b> |        | <b>100%</b> | <b>\$ 283</b> | <b>\$ 1,265</b> |

<sup>1</sup> Certain comparative amounts have been reclassified to conform with the presentation adopted in the current year.

<sup>2</sup> The principal defined benefit pension plans invest in investment vehicles which may hold shares or debt issued by the Bank.

<sup>3</sup> The principal defined benefit pension plans' alternative investments are primarily private equity, infrastructure, and real estate funds.

<sup>4</sup> Consists mainly of amounts due to and due from brokers for securities traded but not yet settled, PEA assets, and interest and dividends receivable.

Public debt instruments of the Bank's principal defined benefit pension plans must meet or exceed a credit rating of BBB- at the time of purchase.

The equity portfolios of the principal defined benefit pension plans are broadly diversified primarily across medium to large capitalization quality companies with no individual holding exceeding 10% of the equity portfolio. Foreign equities are included to further diversify the portfolio.

Derivatives can be utilized in the principal defined benefit pension plans provided they are not used to create financial leverage, unless the financial leverage is for risk management purposes. They are permitted to invest in alternative investments, such as private equity, infrastructure equity, and real estate.

### RISK MANAGEMENT PRACTICES

The Bank's principal defined benefit pension plans are overseen by a single retirement governance structure established by the Human Resources Committee of the Bank's Board of Directors. The governance structure utilizes retirement governance committees who have responsibility to oversee plan operations and investments, acting in a fiduciary capacity. Strategic, material plan changes require the approval of the Bank's Board of Directors.

The principal defined benefit pension plans' investments include financial instruments which are exposed to various risks. These risks include market risk (including foreign currency, interest rate, inflation, price, credit spread risks), credit risk, and liquidity risk. Key material risks faced by defined benefit plans are a decline in interest rates or credit spreads, which could increase the defined benefit obligation by more than the change in the value of plan assets, and from longevity risk (that is, lower mortality rates).

Asset-liability matching strategies focus on obtaining an appropriate balance between earning an adequate return and having changes in liability values hedged by changes in asset values.

The principal defined benefit pension plans manage these financial risks in accordance with the *Pension Benefits Standards Act*, 1985, applicable regulations, as well as the plans' written investment policies. Specific risk management practices monitored for the principal defined benefit pension plans include performance, credit exposure, and asset mix.

### OTHER PENSION AND POST-RETIREMENT BENEFIT PLANS

#### CT Pension Plan

As a result of the acquisition of CT Financial Services Inc. (CT), the Bank sponsors a defined benefit pension plan, which is closed to new members, but for which active members continue to accrue benefits. Funding for the plan is provided by contributions from the Bank and members of the plan.

#### TD Bank, N.A. Retirement Plans

TD Bank, N.A. and its subsidiaries maintain a defined contribution 401(k) plan covering all employees. Annual expense is equal to the Bank's contributions to the plan.

TD Bank, N.A. also has frozen defined benefit pension and post-retirement benefit plans covering certain legacy TD Banknorth and TD Auto Finance (legacy Chrysler Financial) employees. TD Bank, N.A. also has closed post-retirement benefit plans, which include limited medical coverage and life insurance benefits, covering certain groups of employees from legacy organizations.

#### Supplemental Employee Pension Plans

Supplemental employee pension plans for eligible employees are not funded by the Bank.

#### Government Pension Plans

The Bank also makes contributions to government pension plans, including the Canada Pension Plan, Quebec Pension Plan and U.S. Federal Insurance Contribution Act.



The following table presents the financial position of the Bank's principal defined benefit pension and post-retirement benefit plans and the Bank's significant other defined benefit pension and post-retirement benefit

plans. Other employee defined benefit plans operated by the Bank and certain of its subsidiaries are not considered material for disclosure purposes.

### Employee Defined Benefit Plans' Obligations, Assets and Funded Status

(millions of Canadian dollars, except as noted)

|   | Principal pension plans |               |               | Principal post-retirement benefit plan <sup>1</sup> |              |              | Other pension and post-retirement benefit plans <sup>2</sup> |                |              |
|---|-------------------------|---------------|---------------|---|--------------|--------------|--|----------------|--------------|
|   | 2020                    | 2019          | 2018          | 2020  | 2019         | 2018         | 2020   | 2019           | 2018         |
| <b>Change in projected benefit obligation</b>   |                         |               |               |   |              |              |  |                |              |
| Projected benefit obligation beginning of year  | \$ 8,558                | \$ 6,539      | \$ 7,082      | \$ 620  | \$ 535       | \$ 558       | \$ 2,948   | \$ 2,569       | \$ 2,750     |
| Obligations included due to The Retirement Benefit Plan merger <sup>3</sup>                                   | –                       | –             | 6             | –   | –            | –            | –  | –              | –            |
| Service cost – benefits earned  | 467                     | 326           | 407           | 17  | 14           | 15           | 9  | 9              | 10           |
| Interest cost on projected benefit obligation   | 236                     | 240           | 217           | 17  | 20           | 18           | 80   | 106            | 96           |
| Remeasurement (gain) loss – financial   | 617                     | 1,565         | (969)         | (101)   | 92           | (42)         | 128  | 430            | (190)        |
| Remeasurement (gain) loss – demographic   | –                       | –             | –             | (44)  | (26)         | –            | (80)   | 2              | (8)          |
| Remeasurement (gain) loss – experience  | 56                      | 83            | 22            | 9   | –            | 2            | 9  | 6              | 14           |
| Members' contributions  | 107                     | 107           | 104           | –   | –            | –            | –  | –              | –            |
| Benefits paid   | (373)                   | (303)         | (330)         | (12)  | (15)         | (16)         | (144)  | (143)          | (137)        |
| Change in foreign currency exchange rate  | –                       | –             | –             | –   | –            | –            | 20   | (1)            | 31           |
| Past service cost (credit) <sup>4</sup>   | –                       | 1             | –             | –   | –            | –            | (3)  | (30)           | 3            |
| <b>Projected benefit obligation as at October 31</b>  | <b>9,668</b>            | <b>8,558</b>  | <b>6,539</b>  | <b>506</b>  | <b>620</b>   | <b>535</b>   | <b>2,967</b>   | <b>2,948</b>   | <b>2,569</b> |
| <b>Change in plan assets</b>  |                         |               |               |   |              |              |  |                |              |
| Plan assets at fair value at beginning of year  | 7,817                   | 6,643         | 6,536         | –   | –            | –            | 1,959  | 1,733          | 1,855        |
| Assets included due to The Retirement Benefit Plan merger <sup>3</sup>  | –                       | –             | 10            | –   | –            | –            | –  | –              | –            |
| Interest income on plan assets  | 221                     | 253           | 209           | –   | –            | –            | 52   | 73             | 66           |
| Remeasurement gain (loss) – return on plan assets less interest income  | 15                      | 773           | (231)         | –   | –            | –            | 96   | 205            | (109)        |
| Members' contributions  | 107                     | 107           | 104           | –   | –            | –            | –  | –              | –            |
| Employer's contributions  | 463                     | 352           | 355           | 12  | 15           | 16           | 72   | 96             | 37           |
| Benefits paid   | (373)                   | (303)         | (330)         | (12)  | (15)         | (16)         | (144)  | (143)          | (137)        |
| Change in foreign currency exchange rate  | –                       | –             | –             | –   | –            | –            | 18   | (1)            | 27           |
| Defined benefit administrative expenses   | (10)                    | (8)           | (10)          | –   | –            | –            | (7)  | (4)            | (6)          |
| <b>Plan assets at fair value as at October 31</b>   | <b>8,240</b>            | <b>7,817</b>  | <b>6,643</b>  | <b>–</b>  | <b>–</b>     | <b>–</b>     | <b>2,046</b>   | <b>1,959</b>   | <b>1,733</b> |
| Excess (deficit) of plan assets at fair value over projected benefit obligation                               | (1,428)                 | (741)         | 104           | (506)   | (620)        | (535)        | (921)  | (989)          | (836)        |
| Effect of asset limitation and minimum funding requirement  | –                       | –             | –             | –   | –            | –            | (14)   | (13)           | (13)         |
| <b>Net defined benefit asset (liability)</b>  | <b>(1,428)</b>          | <b>(741)</b>  | <b>104</b>    | <b>(506)</b>  | <b>(620)</b> | <b>(535)</b> | <b>(935)</b>   | <b>(1,002)</b> | <b>(849)</b> |
| <b>Annual expense</b>   |                         |               |               |   |              |              |  |                |              |
| Net employee benefits expense includes the following:   |                         |               |               |   |              |              |  |                |              |
| Service cost – benefits earned  | 467                     | 326           | 407           | 17  | 14           | 15           | 9  | 9              | 10           |
| Net interest cost (income) on net defined benefit liability (asset)   | 15                      | (13)          | 8             | 17  | 20           | 18           | 28   | 33             | 30           |
| Past service cost (credit) <sup>4</sup>   | –                       | 1             | –             | –   | –            | –            | (3)  | (30)           | 3            |
| Defined benefit administrative expenses   | 10                      | 10            | 10            | –   | –            | –            | 5  | 6              | 4            |
| <b>Total expense</b>  | <b>\$ 492</b>           | <b>\$ 324</b> | <b>\$ 425</b> | <b>\$ 34</b>  | <b>\$ 34</b> | <b>\$ 33</b> | <b>\$ 39</b>   | <b>\$ 18</b>   | <b>\$ 47</b> |
| <b>Actuarial assumptions used to determine the annual expense (percentage)</b>                                |                         |               |               |   |              |              |  |                |              |
| Weighted-average discount rate for projected benefit obligation   | 3.08%                   | 4.10%         | 3.60%         | 3.07%   | 4.10%        | 3.60%        | 3.12%  | 4.37%          | 3.74%        |
| Weighted-average rate of compensation increase  | 2.57                    | 2.54          | 2.54          | 3.00  | 3.00         | 3.00         | 1.00   | 1.03           | 1.16         |
| <b>Actuarial assumptions used to determine the projected benefit obligation as at October 31 (percentage)</b> |                         |               |               |   |              |              |  |                |              |
| Weighted-average discount rate for projected benefit obligation   | 2.85%                   | 3.08%         | 4.10%         | 2.76%   | 3.07%        | 4.10%        | 2.74%  | 3.12%          | 4.37%        |
| Weighted-average rate of compensation increase  | 2.53                    | 2.57          | 2.54          | 3.00  | 3.00         | 3.00         | 1.03   | 1.00           | 1.03         |

<sup>1</sup> The rate of increase for health care costs for the next year used to measure the expected cost of benefits covered for the principal post-retirement defined benefit plan is 3.26%. The rate is assumed to decrease gradually to 1.06% by the year 2040 and remain at that level thereafter (2019 – 4.18% grading to 2.42% by the year 2040 and remain at that level thereafter).

<sup>2</sup> Includes CT defined benefit pension plan, TD Banknorth defined benefit pension plan, TD Auto Finance defined benefit pension and post-retirement benefit plans, and supplemental employee defined benefit pension plans. The TD Banknorth defined benefit pension plan was frozen as of December 31, 2008, and no service

credits can be earned after that date. Certain TD Auto Finance defined benefit pension plans were frozen as of April 1, 2012, and no service credits can be earned after March 31, 2012.

<sup>3</sup> During 2018, The Retirement Benefit Plan of The Toronto-Dominion Bank (the "RBP") was deemed to be merged with the Society and previously undisclosed obligations and assets of the RBP are now included in fiscal 2018.

<sup>4</sup> Includes a gain of \$33 million related to the TD Auto Finance post-retirement benefit plan that was amended during fiscal 2019.

During the year ended October 31, 2021, the Bank expects to contribute \$550 million to its principal defined benefit pension plans, \$18 million to its principal post-retirement defined benefit plan, and \$42 million to its other defined benefit pension and post-retirement benefit plans.

Future contribution amounts may change upon the Bank's review of its contribution levels during the year.

The following table summarizes expenses for the Bank's defined contribution plans.

### Defined Contribution Plan Expenses

(millions of Canadian dollars)

|   | For the years ended |                    |                    |
|---|---------------------|--------------------|--------------------|
|   | October 31<br>2020  | October 31<br>2019 | October 31<br>2018 |
| Defined contribution pension plans <sup>1</sup> | \$ 169              | \$ 150             | \$ 136             |
| Government pension plans <sup>2</sup>           | 347                 | 324                | 293                |
| <b>Total</b>                                    | <b>\$ 516</b>       | <b>\$ 474</b>      | <b>\$ 429</b>      |

<sup>1</sup> Includes defined contribution portion of the TD Pension Plan (Canada) and TD Bank, N.A. defined contribution 401(k) plan.

<sup>2</sup> Includes Canada Pension Plan, Quebec Pension Plan, and U.S. *Federal Insurance Contributions Act*.

Assumptions related to future mortality which have been used to determine the defined benefit obligation and net benefit cost are as follows:

### Assumed Life Expectancy at Age 65

(number of years)

|                                    | Principal pension plans |      |      | Principal post-retirement benefit plan |      |      | Other pension and post-retirement benefit plans |      |      |
|------------------------------------|-------------------------|------|------|--|------|------|---|------|------|
|                                    | As at October 31        |      |      |  |      |      |   |      |      |
|                                    | 2020                    | 2019 | 2018 | 2020                                   | 2019 | 2018 | 2020  | 2019 | 2018 |
| Male aged 65 at measurement date   | 23.4                    | 23.4 | 23.3 | 23.4                                   | 23.4 | 23.3 | 21.5  | 22.1 | 22.1 |
| Female aged 65 at measurement date | 24.2                    | 24.1 | 24.1 | 24.2                                   | 24.1 | 24.1 | 23.1  | 23.7 | 23.7 |
| Male aged 45 at measurement date   | 24.4                    | 24.3 | 24.3 | 24.4                                   | 24.3 | 24.3 | 22.2  | 22.7 | 22.7 |
| Female aged 45 at measurement date | 25.1                    | 25.1 | 25.0 | 25.1                                   | 25.1 | 25.0 | 23.9  | 24.5 | 24.5 |

The weighted-average duration of the defined benefit obligation for the Bank's principal defined benefit pension plans, principal post-retirement defined benefit plan, and other defined benefit pension and post-retirement benefit plans at the end of the reporting period are 16 years (2019 – 16 years, 2018 – 15 years), 15 years (2019 – 18 years, 2018 – 17 years), and 13 years (2019 – 13 years, 2018 – 12 years), respectively.

The following table provides the sensitivity of the projected benefit obligation for the Bank's principal defined benefit pension plans, the principal post-retirement defined benefit plan, and the Bank's significant other defined benefit pension and post-retirement benefit plans to actuarial assumptions considered significant by the Bank. These include discount rate, life expectancy, rates of compensation increase, and health care cost initial trend rates, as applicable. For each sensitivity test, the impact of a reasonably possible change in a single factor is shown with other assumptions left unchanged.

### Sensitivity of Significant Defined Benefit Plan Actuarial Assumptions

(millions of Canadian dollars, except as noted)

|  | As at                          |  |   |
|--|--------------------------------|--|---|
|  | October 31, 2020               |  |   |
|  | Obligation Increase (Decrease) |  |   |
|  | Principal pension plans        | Principal post-retirement benefit plan | Other pension and post-retirement benefit plans |
| <b>Impact of an absolute change in significant actuarial assumptions</b> |                                |  |   |
| Discount rate  |                                |  |   |
| 1% decrease in assumption  | \$ 1,718                       | \$ 81                                  | \$ 391  |
| 1% increase in assumption  | (1,314)                        | (65)                                   | (322)   |
| Rates of compensation increase   |                                |  |   |
| 1% decrease in assumption  | (345)                          | n/a                                    | - <sup>1</sup>                                  |
| 1% increase in assumption  | 333                            | n/a                                    | - <sup>1</sup>                                  |
| Life expectancy  |                                |  |   |
| 1 year decrease in assumption  | (203)                          | (16)                                   | (99)  |
| 1 year increase in assumption  | 200                            | 16                                     | 99  |
| Health care cost initial trend rate                                      |                                |  |   |
| 1% decrease in assumption  | n/a                            | (13)                                   | n/a   |
| 1% increase in assumption  | n/a                            | 15                                     | n/a   |

<sup>1</sup> An absolute change in this assumption is immaterial.

The Bank recognized the following amounts on the Consolidated Balance Sheet.

#### Amounts Recognized in the Consolidated Balance Sheet

| (millions of Canadian dollars)                                  | <i>As at</i>       |                    |                    |
|---|--------------------|--------------------|--------------------|
|   | October 31<br>2020 | October 31<br>2019 | October 31<br>2018 |
| <b>Other assets</b>   |                    |                    |                    |
| Principal defined benefit pension plans                         | \$ –               | \$ –               | \$ 104             |
| Other defined benefit pension and post-retirement benefit plans | 3                  | 6                  | 3                  |
| Other employee benefit plans <sup>1</sup>                       | 6                  | 7                  | 6                  |
| <b>Total other assets</b>                                       | <b>9</b>           | 13                 | 113                |
| <b>Other liabilities</b>  |                    |                    |                    |
| Principal defined benefit pension plans                         | 1,428              | 741                | –                  |
| Principal post-retirement defined benefit plan                  | 506                | 620                | 535                |
| Other defined benefit pension and post-retirement benefit plans | 938                | 1,008              | 852                |
| Other employee benefit plans <sup>1</sup>                       | 430                | 412                | 360                |
| <b>Total other liabilities</b>                                  | <b>3,302</b>       | 2,781              | 1,747              |
| <b>Net amount recognized</b>                                    | <b>\$ (3,293)</b>  | \$ (2,768)         | \$ (1,634)         |

<sup>1</sup> Consists of other pension and other post-retirement benefit plans operated by the Bank and its subsidiaries that are not considered material for disclosure purposes.

The Bank recognized the following amounts in the Consolidated Statement of Other Comprehensive Income.

#### Amounts Recognized in the Consolidated Statement of Other Comprehensive Income<sup>1</sup>

| (millions of Canadian dollars)   | <i>For the years ended</i> |                    |                    |
|--|----------------------------|--------------------|--------------------|
|  | October 31<br>2020         | October 31<br>2019 | October 31<br>2018 |
| Actuarial gains (losses) recognized in Other Comprehensive Income              |                            |                    |                    |
| Principal defined benefit pension plans  | \$ (658)                   | \$ (873)           | \$ 720             |
| Principal post-retirement defined benefit plan                                 | 136                        | (66)               | 40                 |
| Other defined benefit pension and post-retirement benefit plans                | 36                         | (231)              | 60                 |
| Other employee benefit plans <sup>2</sup>                                      | (44)                       | (75)               | 45                 |
| <b>Total actuarial gains (losses) recognized in Other Comprehensive Income</b> | <b>\$ (530)</b>            | \$ (1,245)         | \$ 865             |

<sup>1</sup> Amounts are presented on pre-tax basis.

<sup>2</sup> Consists of other pension and other post-retirement benefit plans operated by the Bank and its subsidiaries that are not considered material for disclosure purposes.

The provision for (recovery of) income taxes is comprised of the following:

### Provision for (Recovery of) Income Taxes

(millions of Canadian dollars)

|  | For the years ended October 31 |                 |                 |
|--|--------------------------------|-----------------|-----------------|
|  | 2020                           | 2019            | 2018            |
| <b>Provision for income taxes – Consolidated Statement of Income</b>   |                                |                 |                 |
| <b>Current income taxes</b>  |                                |                 |                 |
| Provision for (recovery of) income taxes for the current period  | \$ 2,287                       | \$ 2,675        | \$ 2,873        |
| Adjustments in respect of prior years and other  | (70)                           | 93              | (76)            |
| <b>Total current income taxes</b>  | <b>2,217</b>                   | <b>2,768</b>    | <b>2,797</b>    |
| <b>Deferred income taxes</b>   |                                |                 |                 |
| Provision for (recovery of) deferred income taxes related to the origination and reversal of temporary differences | (1,075)                        | 54              | 76              |
| Effect of changes in tax rates   | (1)                            | 10              | 302             |
| Adjustments in respect of prior years and other  | 11                             | (97)            | 7               |
| <b>Total deferred income taxes</b>   | <b>(1,065)</b>                 | <b>(33)</b>     | <b>385</b>      |
| <b>Total provision for income taxes – Consolidated Statement of Income</b>   | <b>1,152</b>                   | <b>2,735</b>    | <b>3,182</b>    |
| <b>Provision for (recovery of) income taxes – Statement of Other Comprehensive Income</b>                          |                                |                 |                 |
| Current income taxes   | 406                            | 37              | (48)            |
| Deferred income taxes  | 705                            | 1,070           | (701)           |
|  | <b>1,111</b>                   | <b>1,107</b>    | <b>(749)</b>    |
| <b>Income taxes – other non-income related items including business combinations and other adjustments</b>         |                                |                 |                 |
| Current income taxes   | (30)                           | (7)             | (3)             |
| Deferred income taxes  | (194)                          | (6)             | (2)             |
|  | <b>(224)</b>                   | <b>(13)</b>     | <b>(5)</b>      |
| <b>Total provision for (recovery of) income taxes</b>  | <b>2,039</b>                   | <b>3,829</b>    | <b>2,428</b>    |
| <b>Current income taxes</b>  |                                |                 |                 |
| Federal  | 1,170                          | 1,256           | 1,491           |
| Provincial   | 818                            | 891             | 1,055           |
| Foreign  | 605                            | 651             | 200             |
|  | <b>2,593</b>                   | <b>2,798</b>    | <b>2,746</b>    |
| <b>Deferred income taxes</b>   |                                |                 |                 |
| Federal  | (143)                          | 127             | (244)           |
| Provincial   | (96)                           | 87              | (160)           |
| Foreign  | (315)                          | 817             | 86              |
|  | <b>(554)</b>                   | <b>1,031</b>    | <b>(318)</b>    |
| <b>Total provision for (recovery of) income taxes</b>  | <b>\$ 2,039</b>                | <b>\$ 3,829</b> | <b>\$ 2,428</b> |

On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the *Tax Cuts and Jobs Act* (the “U.S. Tax Act”), which made broad and complex changes to the U.S. tax code.

The reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in an adjustment during 2018 to the Bank’s U.S. deferred tax assets and liabilities to the lower base rate of 21%. The impact for the year ended October 31, 2018 was a reduction in the value of the Bank’s net deferred tax assets resulting in a \$366 million income

tax expense recorded in the Provision for (recovery of) income taxes on the Consolidated Statement of Income, a \$22 million deferred income tax benefit recorded in other comprehensive income and a \$12 million deferred income tax expense recorded in retained earnings.

The impact of the U.S. Tax Act on the Bank’s statutory and effective tax rate is outlined in the following table as part of the Rate differentials on international operations.

The Bank’s statutory and effective tax rate is outlined in the following table.

### Reconciliation to Statutory Income Tax Rate

(millions of Canadian dollars, except as noted)

|   | 2020            |             | 2019            |              | 2018            |              |
|---|-----------------|-------------|-----------------|--------------|-----------------|--------------|
| Income taxes at Canadian statutory income tax rate              | \$ 3,141        | 26.4%       | \$ 3,502        | 26.5%        | \$ 3,648        | 26.5%        |
| Increase (decrease) resulting from:                             |                 |             |                 |              |                 |              |
| Dividends received  | (120)           | (1.0)       | (104)           | (0.8)        | (142)           | (1.0)        |
| Rate differentials on international operations <sup>1</sup>     | (1,927)         | (16.2)      | (728)           | (5.5)        | (343)           | (2.5)        |
| Other – net   | 58              | 0.5         | 65              | 0.5          | 19              | 0.1          |
| <b>Provision for income taxes and effective income tax rate</b> | <b>\$ 1,152</b> | <b>9.7%</b> | <b>\$ 2,735</b> | <b>20.7%</b> | <b>\$ 3,182</b> | <b>23.1%</b> |

<sup>1</sup> Reflects the impact of the sale of the Bank’s investment in TD Ameritrade, including the non-taxable revaluation gain, the release of non-taxable cumulative currency translation gains from AOCI, and the release of a deferred tax liability.

The Canada Revenue Agency (CRA), Revenu Québec Agency (RQA) and Alberta Tax and Revenue Administration (ATRA) are denying certain dividend deductions claimed by the Bank. During the year ended October 31, 2020, the CRA reassessed the Bank for \$239 million of additional income tax and interest in respect of its 2015 taxation year, the

RQA reassessed the Bank for \$20 million of additional income tax and interest for the years 2011 to 2014, and the ATRA reassessed the Bank for \$18 million of additional income tax and interest in respect of its 2014 taxation year. To date, the CRA has reassessed the Bank for \$1,032 million of income tax and interest for the years 2011 to 2015, the RQA has

reassessed the Bank for \$26 million for the years 2011 to 2014, and the ATRA has reassessed the Bank for \$33 million for the years 2011 to 2014. In total, the Bank has been reassessed for \$1,091 million of income

tax and interest. The Bank expects the CRA, RQA, and ATRA to reassess open years on the same basis. The Bank is of the view that its tax filing positions were appropriate and intends to challenge all reassessments.

Deferred tax assets and liabilities comprise of the following:

#### Deferred Tax Assets and Liabilities

(millions of Canadian dollars)

|  | October 31<br>2020 | October 31<br>2019 |
|--|--------------------|--------------------|
| <b>Deferred tax assets</b>                                     |                    |                    |
| Allowance for credit losses                                    | \$ 1,705           | \$ 965             |
| Trading loans  | 43                 | 50                 |
| Employee benefits  | 834                | 844                |
| Pensions   | 516                | 344                |
| Losses available for carry forward                             | 96                 | 95                 |
| Tax credits  | 133                | 228                |
| Land, buildings, equipment, and other depreciable assets       | 111                | –                  |
| Intangibles  | 87                 | –                  |
| Other  | 236                | 88                 |
| <b>Total deferred tax assets</b>                               | <b>3,761</b>       | <b>2,614</b>       |
| <b>Deferred tax liabilities</b>                                |                    |                    |
| Securities   | 1,404              | 527                |
| Land, buildings, equipment, and other depreciable assets       | –                  | 242                |
| Deferred (income) expense                                      | 73                 | 91                 |
| Intangibles  | –                  | 40                 |
| Goodwill   | 124                | 108                |
| <b>Total deferred tax liabilities</b>                          | <b>1,601</b>       | <b>1,008</b>       |
| <b>Net deferred tax assets</b>                                 | <b>2,160</b>       | <b>1,606</b>       |
| <b>Reflected on the Consolidated Balance Sheet as follows:</b> |                    |                    |
| Deferred tax assets  | 2,444              | 1,799              |
| Deferred tax liabilities <sup>1</sup>                          | 284                | 193                |
| <b>Net deferred tax assets</b>                                 | <b>\$ 2,160</b>    | <b>\$ 1,606</b>    |

<sup>1</sup> Included in Other liabilities on the Consolidated Balance Sheet.

The amount of temporary differences, unused tax losses, and unused tax credits for which no deferred tax asset is recognized on the Consolidated Balance Sheet was \$669 million as at October 31, 2020 (October 31, 2019 – \$461 million), of which \$5 million (October 31, 2019 – \$3 million) is scheduled to expire within five years.

Certain taxable temporary differences associated with the Bank's investments in subsidiaries, branches and associates, and interests in joint ventures did not result in the recognition of deferred tax liabilities as at October 31, 2020. The total amount of these temporary differences was \$81 billion as at October 31, 2020 (October 31, 2019 – \$71 billion).

The movement in the net deferred tax asset for the years ended October 31 was as follows:

#### Deferred Income Tax Expense (Recovery)

(millions of Canadian dollars)

|  | 2020                                   |                                  |                                       |                 | 2019                                   |                                  |                                       |                 |
|--|--|----------------------------------|---------------------------------------|-----------------|--|----------------------------------|---------------------------------------|-----------------|
|  | Consolidated<br>statement of<br>income | Other<br>comprehensive<br>income | Business<br>combinations<br>and other | Total           | Consolidated<br>statement of<br>income | Other<br>comprehensive<br>income | Business<br>combinations<br>and other | Total           |
| <b>Deferred income tax expense (recovery)</b>            |  |                                  |                                       |                 |  |                                  |                                       |                 |
| Allowance for credit losses                              | \$ (740)                               | \$ –                             | \$ –                                  | \$ (740)        | \$ (120)                               | \$ –                             | \$ –                                  | \$ (120)        |
| Trading loans  | 7                                      | –                                | –                                     | 7               | 4                                      | –                                | –                                     | 4               |
| Employee benefits  | (23)                                   | 33                               | –                                     | 10              | (87)                                   | (18)                             | –                                     | (105)           |
| Pensions   | (1)                                    | (171)                            | –                                     | (172)           | 19                                     | (303)                            | –                                     | (284)           |
| Losses available for carry forward                       | (1)                                    | –                                | –                                     | (1)             | (1)                                    | –                                | –                                     | (1)             |
| Tax credits  | 95                                     | –                                | –                                     | 95              | 98                                     | –                                | –                                     | 98              |
| Land, buildings, equipment, and other depreciable assets | (159)                                  | –                                | (194)                                 | (353)           | 19                                     | –                                | –                                     | 19              |
| Intangibles  | (127)                                  | –                                | –                                     | (127)           | (123)                                  | –                                | –                                     | (123)           |
| Other deferred tax assets                                | (148)                                  | –                                | –                                     | (148)           | 7                                      | –                                | (4)                                   | 3               |
| Securities   | 34                                     | 843                              | –                                     | 877             | 56                                     | 1,391                            | –                                     | 1,447           |
| Deferred (income) expense                                | (18)                                   | –                                | –                                     | (18)            | 79                                     | –                                | –                                     | 79              |
| Goodwill   | 16                                     | –                                | –                                     | 16              | 16                                     | –                                | (2)                                   | 14              |
| <b>Total deferred income tax expense (recovery)</b>      | <b>\$ (1,065)</b>                      | <b>\$ 705</b>                    | <b>\$ (194)</b>                       | <b>\$ (554)</b> | <b>\$ (33)</b>                         | <b>\$ 1,070</b>                  | <b>\$ (6)</b>                         | <b>\$ 1,031</b> |

**NOTE 26 EARNINGS PER SHARE**

Basic earnings per share is calculated by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding for the period.

Diluted earnings per share is calculated using the same method as basic earnings per share except that certain adjustments are made to net income attributable to common shareholders and the weighted-average

number of shares outstanding for the effects of all dilutive potential common shares that are assumed to be issued by the Bank.

The following table presents the Bank's basic and diluted earnings per share for the years ended October 31, 2020, October 31, 2019, and October 31, 2018.

**Basic and Diluted Earnings Per Share**

(millions of Canadian dollars, except as noted)

|   | <i>For the years ended October 31</i> |           |           |
|---|---------------------------------------|-----------|-----------|
|   | 2020                                  | 2019      | 2018      |
| <b>Basic earnings per share</b>   |                                       |           |           |
| Net income attributable to common shareholders                                      | <b>\$ 11,628</b>                      | \$ 11,416 | \$ 11,048 |
| Weighted-average number of common shares outstanding (millions)                     | <b>1,807.3</b>                        | 1,824.2   | 1,835.4   |
| <b>Basic earnings per share (Canadian dollars)</b>                                  | <b>\$ 6.43</b>                        | \$ 6.26   | \$ 6.02   |
| <b>Diluted earnings per share</b>   |                                       |           |           |
| Net income attributable to common shareholders                                      | <b>\$ 11,628</b>                      | \$ 11,416 | \$ 11,048 |
| Net income available to common shareholders including impact of dilutive securities | <b>11,628</b>                         | 11,416    | 11,048    |
| Weighted-average number of common shares outstanding (millions)                     | <b>1,807.3</b>                        | 1,824.2   | 1,835.4   |
| Effect of dilutive securities   |                                       |           |           |
| Stock options potentially exercisable (millions) <sup>1</sup>                       | <b>1.5</b>                            | 3.1       | 4.1       |
| Weighted-average number of common shares outstanding – diluted (millions)           | <b>1,808.8</b>                        | 1,827.3   | 1,839.5   |
| <b>Diluted earnings per share (Canadian dollars)<sup>1</sup></b>                    | <b>\$ 6.43</b>                        | \$ 6.25   | \$ 6.01   |

<sup>1</sup> For the year ended October 31, 2020, the computation of diluted earnings per share excluded average options outstanding of 7.5 million with a weighted-average exercise price of \$70.04, as the option price was greater than the average market

price of the Bank's common shares. For the years ended October 31, 2019 and October 31, 2018, no outstanding options were excluded from the computation of diluted earnings per share.

**NOTE 27 PROVISIONS, CONTINGENT LIABILITIES, COMMITMENTS, GUARANTEES, PLEDGED ASSETS, AND COLLATERAL**
**PROVISIONS**

The following table summarizes the Bank's provisions.

**Provisions**

(millions of Canadian dollars)

|   | Restructuring | Litigation and Other <sup>1</sup> | Total           |
|---|---------------|-----------------------------------|-----------------|
| Balance as at October 31, 2019  | <b>\$ 241</b> | <b>\$ 269</b>                     | <b>\$ 510</b>   |
| Impact on adoption of IFRS 16 <sup>2</sup>  | <b>(75)</b>   | –                                 | <b>(75)</b>     |
| Balance as at November 1, 2019  | <b>166</b>    | <b>269</b>                        | <b>435</b>      |
| Additions   | –             | <b>332</b>                        | <b>332</b>      |
| Amounts used  | <b>(70)</b>   | <b>(194)</b>                      | <b>(264)</b>    |
| Release of unused amounts   | <b>(16)</b>   | <b>(33)</b>                       | <b>(49)</b>     |
| Foreign currency translation adjustments and other  | <b>10</b>     | <b>18</b>                         | <b>28</b>       |
| <b>Balance as at October 31, 2020, before allowance for credit losses for off-balance sheet instruments</b> | <b>\$ 90</b>  | <b>\$ 392</b>                     | <b>\$ 482</b>   |
| Add: Allowance for credit losses for off-balance sheet instruments <sup>3</sup>                             |               |                                   | <b>1,087</b>    |
| <b>Balance as at October 31, 2020</b>   |               |                                   | <b>\$ 1,569</b> |

<sup>1</sup> Includes onerous contracts for non-lease payments including taxes and estimated operating expenses which are included in Occupancy, including depreciation on the Consolidated Statement of Income.

<sup>2</sup> Upon adoption of IFRS 16, provisions for onerous lease contracts were adjusted against the ROU assets. Refer to Notes 4 and 15 for further details.

<sup>3</sup> Refer to Note 8 for further details.

**LEGAL AND REGULATORY MATTERS**
**LITIGATION**

In the ordinary course of business, the Bank and its subsidiaries are involved in various legal and regulatory actions including but not limited to civil claims and lawsuits, regulatory examinations, investigations, audits and requests for information by various governmental regulatory agencies and law enforcement authorities in various jurisdictions. The Bank establishes provisions when it becomes probable that the Bank will incur

a loss and the amount can be reliably estimated. The Bank also estimates the aggregate range of reasonably possible losses (RPL) in its legal and regulatory actions (that is, those which are neither probable nor remote), in excess of provisions. As at October 31, 2020, the Bank's RPL is from zero to approximately \$951 million (October 31, 2019 – from zero to approximately \$606 million). The Bank's provisions and RPL represent the Bank's best estimates based upon currently available information for actions for which estimates can be made, but there are a number of factors that could cause the Bank's provisions and/or RPL to be significantly

different from its actual or RPL. For example, the Bank's estimates involve significant judgment due to the varying stages of the proceedings, the existence of multiple defendants in many proceedings whose share of liability has yet to be determined, the numerous yet-unresolved issues in many of the proceedings, some of which are beyond the Bank's control and/or involve novel legal theories and interpretations, the attendant uncertainty of the various potential outcomes of such proceedings, and the fact that the underlying matters will change from time to time. In addition, some actions seek very large or indeterminate damages.

In management's opinion, based on its current knowledge and after consultation with counsel, the ultimate disposition of these actions, individually or in the aggregate, will not have a material adverse effect on the consolidated financial condition or the consolidated cash flows of the Bank. However, because of the factors listed above, as well as other uncertainties inherent in litigation and regulatory matters, there is a possibility that the ultimate resolution of legal or regulatory actions may be material to the Bank's consolidated results of operations for any particular reporting period.

**Stanford Litigation** – The Bank was named as a defendant in *Rotstain v. Trustmark National Bank, et al.*, a putative class action lawsuit in the United States District Court for the Northern District of Texas related to a US\$7.2 billion Ponzi scheme perpetrated by R. Allen Stanford, the owner of Stanford International Bank, Limited (SIBL), an offshore bank based in Antigua. Plaintiffs purport to represent a class of investors in SIBL issued certificates of deposit. The Bank provided certain correspondent banking services to SIBL. Plaintiffs allege that the Bank and four other banks aided and abetted or conspired with Mr. Stanford to commit fraud and that the bank defendants received fraudulent transfers from SIBL by collecting fees for providing certain services.

The Official Stanford Investors Committee (OSIC), a court-approved committee representing investors, received permission to intervene in the lawsuit and has brought similar claims against all the bank defendants.

The court denied in part and granted in part the Bank's motion to dismiss the lawsuit on April 21, 2015. The court also entered a class certification scheduling order requiring the parties to conduct discovery and submit briefing regarding class certification. The class certification motion was fully submitted on October 26, 2015. The class plaintiffs filed an amended complaint asserting certain additional state law claims against the Bank on June 23, 2015. The Bank's motion to dismiss the newly amended complaint in its entirety was fully submitted on August 18, 2015. On April 22, 2016, the Bank filed a motion to reconsider the court's April 2015 dismissal decision with respect to certain claims by OSIC under the *Texas Uniform Fraudulent Transfer Act* based on an intervening change in the law announced by the Texas Supreme Court on April 1, 2016. On July 28, 2016, the court issued a decision denying defendants' motions to dismiss the class plaintiffs' complaint and to reconsider with respect to OSIC's complaint. The Bank filed its answer to the class plaintiffs' complaint on August 26, 2016. OSIC filed an amended intervenor complaint against the Bank on November 4, 2016 and the Bank filed its answer to this amended complaint on December 19, 2016.

On November 7, 2017, the Court issued a decision denying the class certification motion. The court found that the plaintiffs failed to show that common issues of fact would predominate given the varying sales presentations they allegedly received.

On November 21, 2017, the class plaintiffs filed a Rule 23(f) petition seeking permission to appeal the District Court's denial of class certification to the United States Court of Appeals for the Fifth Circuit. The Bank filed an opposition to the class plaintiffs' petition on December 4, 2017. The Fifth Circuit denied the class plaintiffs' petition on April 20, 2018.

On February 28, 2019, the Bank, along with the other bank defendants, filed a motion for judgment on the pleadings in OSIC's case seeking dismissal of three claims (aiding and abetting fraud, aiding and abetting conversion, and aiding and abetting breach of fiduciary duty). The motion was fully briefed as of April 4, 2019. On September 10, 2019, OSIC filed a motion for leave to amend its intervenor complaints against the Bank and the other bank defendants to insert additional factual allegations. The motion was fully briefed as of October 15, 2019. On June 15, 2020, the Northern District of Texas (N.D. Tex.) court granted OSIC's motion for leave to amend its intervenor complaints against the Bank and the other bank defendants, and OSIC's Second Amended Intervenor Complaint against

the Bank and certain other bank defendants was filed on that same date. On July 10, 2020, the N.D. Tex. court so-ordered the parties' agreed motion extending the Bank's time to respond to the Second Amended Intervenor Complaint until July 31, 2020. On July 31, 2020, the Bank filed its answer to the Second Amended Intervenor Complaint. On July 7, 2020, the Bank, along with the other defendants, requested to withdraw the motion for judgment on the pleadings, and the court issued an order finding the motion moot on August 14, 2020.

On May 3, 2019, two groups of plaintiffs comprising more than 950 investors in certificates of deposit issued by SIBL, and those who purchased one or more of such investors' claims, filed motions to intervene in OSIC's case against the Bank and the other bank defendants. On September 18, 2019, the Court denied the motions to intervene. On October 14, 2019, one group of plaintiffs (comprising 147 investors) filed a notice of appeal to the Fifth Circuit, and briefing was complete on the appeal as of April 8, 2020. On October 7, 2020, the Fifth Circuit heard oral argument on the appeal. Discovery against the bank defendants is ongoing, and the Court has set a ready-for-trial date of May 6, 2021.

On November 1, 2019, a second group of plaintiffs (comprising 1,286 investors) filed a petition in Texas state court against the Bank and other bank defendants alleging claims similar to those alleged in the *Rotstain v. Trustmark National Bank, et al.* action. On November 26, 2019, the U.S. Receiver for the Stanford Receivership Estate filed a motion to enjoin the Texas state court action in the United States District Court for the N.D. Tex. On January 15, 2020, the Court granted the U.S. Receiver's motion to enjoin the Texas state court action. On February 26, 2020, another defendant bank removed the Texas state court action to the United States District Court for the Southern District of Texas (S.D. Tex.). On April 13, 2020, the removing bank defendant and plaintiffs requested that the S.D. Tex. court stay the action for an initial period of 120 days. On April 20, 2020, the S.D. Tex. court stayed all case deadlines until August 14, 2020. On July 14, 2020, the removing bank defendant and plaintiffs requested that the S.D. Tex. court extend the stay of the action for an additional period of 90 days. On July 19, 2020, the S.D. Tex. court extended the stay until November 14, 2020. On October 30, 2020, the removing bank defendant and plaintiffs requested that the S.D. Tex. court extend the stay of the action for an additional period of 60 days.

The Bank is also a defendant in two cases filed in the Ontario Superior Court of Justice: (1) *Wide & Dickson v. The Toronto-Dominion Bank*, an action filed by the Joint Liquidators of SIBL appointed by the Eastern Caribbean Supreme Court, and (2) *Dynasty Furniture Manufacturing Ltd., et al. v. The Toronto Dominion Bank*, an action filed by five investors in certificates of deposits sold by Stanford. The suits assert that the Bank acted negligently and provided knowing assistance to SIBL's fraud. The court denied the Bank's motion for summary judgment in the Joint Liquidators case to dismiss the action based on the applicable statute of limitations on November 9, 2015, and designated the limitations issues to be addressed as part of a future trial on the merits. The two cases filed in the Ontario Superior Court of Justice are being managed jointly. On June 9, 2020, the court held a case conference, confirming the trial date scheduled for January 11, 2021.

**Overdraft Litigation** – TD Bank, N.A. was named as a defendant in eleven putative nationwide class actions challenging the overdraft practices of TD Bank, N.A. from August 16, 2010 to the present and the overdraft practices of Carolina First Bank prior to its merger into TD Bank, N.A. in September 2010.

These actions were consolidated for pretrial proceedings as MDL 2613 in the United States District Court for the District of South Carolina: *In re TD Bank, N.A. Debit Card Overdraft Fee Litigation*, No. 6:15-MN-02613 (D.S.C.). On December 10, 2015, TD Bank, N.A.'s motion to dismiss the consolidated amended class action complaint was granted in part and denied in part. Discovery, briefing, and a hearing on class certification were complete as of May 24, 2017.

On January 5, 2017, TD Bank, N.A. was named as a defendant in a twelfth class action complaint (Dorsey) challenging an overdraft practice that was already the subject of the consolidated amended class action complaint. The Dorsey action was consolidated into MDL 2613, and dismissed by the Court. The Dorsey plaintiff appealed the dismissal to the United States Court of Appeals for the Fourth Circuit.

On December 5, 2017, TD Bank, N.A. was named as a defendant in a thirteenth class action complaint (Lawrence) challenging the Bank's overdraft practices. The Lawrence action, which was also transferred to MDL 2613, concerns the Bank's treatment of certain transactions as "recurring" for overdraft purposes. The Bank moved to dismiss the claims.

On February 22, 2018, the Court issued an order certifying a class as to certain claims in the consolidated amended class action complaint and denying certification as to others. The Fourth Circuit denied the Bank's 23(f) petition seeking permission to appeal certain portions of the district court's order.

On February 1, 2019, the parties filed a Joint Notice of Settlement of all claims consolidated in MDL 2613 on a class-wide basis. In response to the Notice of Settlement, on February 4, 2019, the Court issued an order suspending all deadlines. On June 26, 2019, the Court issued an order preliminarily approving settlement of all claims consolidated in MDL 2613 on a class-wide basis and directing notice to settlement class members. On January 9, 2020, the Court issued an order granting final approval of the settlement, certifying the six settlement classes for settlement purposes only, and overruling a class member objection. On January 24, 2020, the Court entered a final judgment dismissing with prejudice any and all cases and claims consolidated in MDL 2613.

**Credit Card Fees** – Between 2011 and 2013, seven proposed class actions were commenced, five of which remain in British Columbia, Alberta, Saskatchewan, Ontario and Québec: *Coburn and Watson's Metropolitan Home v. Bank of America Corporation, et al.*; *Macaronies Hair Club v. BOFA Canada Bank, et al.*; *Hello Baby Equipment Inc. v. BOFA Canada Bank, et al.*; *Bancroft-Snell, et al. v. Visa Canada Corporation, et al.*; and *9085-4886 Québec Inc. v. Visa Canada Corporation, et al.* Subject to court approval of certain settlements, the remaining defendants in each action are the Bank and several other financial institutions. The plaintiff class members are Canadian merchants who accept payment for products and services by Visa Canada Corporation (Visa) and/or MasterCard International Incorporated (MasterCard) (collectively, the "Networks"). While there is some variance, in most of the actions it is alleged that, from March 2001 to the present, the Networks conspired with their issuing banks and acquirers to fix excessive fees and that certain rules have the effect of increasing the merchant fees.

The five actions that remain include claims of civil conspiracy, breach of the *Competition Act*, interference with economic relations, and unjust enrichment. Plaintiffs seek general and punitive damages. In the lead case proceeding in British Columbia, the decision to partially certify the action as a class proceeding was released on March 27, 2014. The certification decision was appealed by both plaintiff class representatives and defendants. The appeal hearing took place in December 2014 and the decision was released on August 19, 2015. While both the plaintiffs and defendants succeeded in part on their respective appeals, the class period for the plaintiffs' key claims was shortened significantly. At a hearing in October 2016, the plaintiffs sought to amend their claims to reinstate the extended class period. The plaintiffs' motion to amend their claims to reinstate the extended class period was denied by the motions judge and subsequently by the B.C. Court of Appeal. The plaintiffs have sought and were refused leave to appeal to the Supreme Court of Canada. The trial of the British Columbia action previously set for October 2020 has been lifted and no new date has been set at this time. In Québec, the motion for authorization proceeded on November 6-7, 2017 and the matter was authorized on similar grounds and for a similar period as in British Columbia. The plaintiffs appealed this decision. On July 25, 2019, the Quebec Court of Appeal granted the plaintiff's appeal, thereby reinstating the extended class period for the Quebec proceeding.

**Consumer Class Actions** – The Bank, along with several other Canadian financial institutions, is a defendant in a number of matters brought by consumers alleging provincial claims in connection with various fees, interest rate calculations, and credit decisions. The cases are in various stages of maturity.

**U.S. Consumer Financial Protection Bureau (the "Bureau")** – On August 20, 2020, TD Bank, N.A. (TDBNA) entered into a Consent Order (the "Consent Order") with the Bureau with respect to certain of TDBNA's enrollment practices for its optional overdraft product called Debit Card Advance and certain of its reporting practices in relation to specialty

consumer reporting agencies. The Consent Order resolves the Bureau's investigation into TDBNA. TDBNA did not admit to any wrongdoing and disagrees with the Bureau's conclusions but has cooperated fully and agreed to engage in certain remedial activities to resolve the matter.

## COMMITMENTS

### Credit-related Arrangements

In the normal course of business, the Bank enters into various commitments and contingent liability contracts. The primary purpose of these contracts is to make funds available for the financing needs of customers. The Bank's policy for requiring collateral security with respect to these contracts and the types of collateral security held is generally the same as for loans made by the Bank.

Financial and performance standby letters of credit represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations to third parties and they carry the same credit risk, recourse, and collateral security requirements as loans extended to customers. Performance standby letters of credit are considered non-financial guarantees as payment does not depend on the occurrence of a credit event and is generally related to a non-financial trigger event.

Documentary and commercial letters of credit are instruments issued on behalf of a customer authorizing a third party to draw drafts on the Bank up to a certain amount subject to specific terms and conditions. The Bank is at risk for any drafts drawn that are not ultimately settled by the customer, and the amounts are collateralized by the assets to which they relate.

Commitments to extend credit represent unutilized portions of authorizations to extend credit in the form of loans and customers' liability under acceptances. A discussion on the types of liquidity facilities the Bank provides to its securitization conduits is included in Note 10.

The values of credit instruments reported as follows represent the maximum amount of additional credit that the Bank could be obligated to extend should contracts be fully utilized.

### Credit Instruments

|  | As at              |                    |
|--|--------------------|--------------------|
|  | October 31<br>2020 | October 31<br>2019 |
| <b>Financial and performance standby letters of credit</b> | <b>\$ 30,849</b>   | \$ 26,887          |
| <b>Documentary and commercial letters of credit</b>        | <b>107</b>         | 107                |
| <b>Commitments to extend credit<sup>1</sup></b>            |                    |                    |
| Original term-to-maturity of one year or less              | <b>66,902</b>      | 56,676             |
| Original term-to-maturity of more than one year            | <b>166,142</b>     | 150,170            |
| <b>Total</b>   | <b>\$ 264,000</b>  | \$ 233,840         |

<sup>1</sup> Commitments to extend credit exclude personal lines of credit and credit card lines, which are unconditionally cancellable at the Bank's discretion at any time.

In addition, as at October 31, 2020, the Bank is committed to fund \$290 million (October 31, 2019 – \$374 million) of private equity investments.

### Long-term Commitments or Leases

The Bank has obligations under long-term non-cancellable leases for premises and equipment. Future minimum commitments for IFRS 16 lease liabilities on an undiscounted basis are \$30 million for 2021, \$69 million for 2022, \$88 million for 2023, \$111 million for 2024, \$302 million for 2025, \$5,944 million for 2026, and thereafter. Total lease payments (including \$19 million paid for short-term and low-value asset leases) for the year ended October 31, 2020 were \$754 million.

### PLEGGED ASSETS AND COLLATERAL

In the ordinary course of business, securities and other assets are pledged against liabilities or contingent liabilities, including repurchase agreements, securitization liabilities, covered bonds, obligations related to securities sold short, and securities borrowing transactions. Assets are also deposited for the purposes of participation in clearing and payment systems and depositories or to have access to the facilities of central banks in foreign jurisdictions, or as security for contract settlements with derivative exchanges or other derivative counterparties.



Details of assets pledged against liabilities and collateral assets held or repledged are shown in the following table:

#### Sources and Uses of Pledged Assets and Collateral<sup>1</sup>

| (millions of Canadian dollars)                                     | <i>As at</i>       |                    |
|--|--------------------|--------------------|
|  | October 31<br>2020 | October 31<br>2019 |
| <b>Sources of pledged assets and collateral</b>                    |                    |                    |
| Bank assets  |                    |                    |
| Cash and due from banks  | \$ 1,894           | \$ 820             |
| Interest-bearing deposits with banks                               | 3,639              | 4,918              |
| Loans  | 112,190            | 87,415             |
| Securities   | 102,999            | 85,574             |
| Other assets   | 642                | 850                |
|  | <b>221,364</b>     | <b>179,577</b>     |
| Third-party assets <sup>2</sup>                                    |                    |                    |
| Collateral received and available for sale or repledging           | 319,817            | 274,775            |
| Less: Collateral not repledged                                     | (93,647)           | (62,893)           |
|  | <b>226,170</b>     | <b>211,882</b>     |
|  | <b>447,534</b>     | <b>391,459</b>     |
| <b>Uses of pledged assets and collateral<sup>3</sup></b>           |                    |                    |
| Derivatives  | 12,002             | 11,468             |
| Obligations related to securities sold under repurchase agreements | 171,825            | 120,572            |
| Securities borrowing and lending                                   | 101,826            | 105,255            |
| Obligations related to securities sold short                       | 32,770             | 28,402             |
| Securitization   | 32,513             | 32,024             |
| Covered bond   | 41,434             | 41,937             |
| Clearing systems, payment systems, and depositories                | 8,976              | 8,338              |
| Foreign governments and central banks                              | 1,148              | 1,167              |
| Other  | 45,040             | 42,296             |
| <b>Total</b>   | <b>\$ 447,534</b>  | <b>\$ 391,459</b>  |

<sup>1</sup> Certain comparative amounts have been restated to conform with the presentation adopted in the current year.

<sup>2</sup> Includes collateral received from reverse repurchase agreements, securities borrowing, margin loans, and other client activity.

<sup>3</sup> Includes \$56.2 billion of on-balance sheet assets that the Bank has pledged and that the counterparty can subsequently repledge as at October 31, 2020 (October 31, 2019 – \$45.9 billion).

#### NOTE 28 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to directly or indirectly control the other party or exercise significant influence over the other party in making financial or operational decisions. The Bank's related parties include key management personnel, their close family members and their related entities, subsidiaries, associates, joint ventures, and post-employment benefit plans for the Bank's employees.

#### TRANSACTIONS WITH KEY MANAGEMENT PERSONNEL, THEIR CLOSE FAMILY MEMBERS, AND THEIR RELATED ENTITIES

Key management personnel are those persons having authority and responsibility for planning, directing, and controlling the activities of the Bank, directly or indirectly. The Bank considers certain of its officers and directors to be key management personnel. The Bank makes loans to its key management personnel, their close family members, and their related entities on market terms and conditions with the exception of banking products and services for key management personnel, which are subject to approved policy guidelines that govern all employees.

As at October 31, 2020, \$449 million (October 31, 2019 – \$121 million) of related party loans were outstanding from key management personnel, their close family members, and their related entities.

#### COMPENSATION

The remuneration of key management personnel was as follows:

#### ASSETS SOLD WITH RECOURSE

In connection with its securitization activities, the Bank typically makes customary representations and warranties about the underlying assets which may result in an obligation to repurchase the assets. These representations and warranties attest that the Bank, as the seller, has executed the sale of assets in good faith, and in compliance with relevant laws and contractual requirements. In the event that they do not meet these criteria, the loans may be required to be repurchased by the Bank.

#### GUARANTEES

In addition to financial and performance standby letters of credit, the following types of transactions represent the principal guarantees that the Bank has entered into.

#### Credit Enhancements

The Bank guarantees payments to counterparties in the event that third-party credit enhancements supporting asset pools are insufficient.

#### Indemnification Agreements

In the normal course of operations, the Bank provides indemnification agreements to various counterparties in transactions such as service agreements, leasing transactions, and agreements relating to acquisitions and dispositions. Under these agreements, the Bank is required to compensate counterparties for costs incurred as a result of various contingencies such as changes in laws and regulations and litigation claims. The nature of certain indemnification agreements prevent the Bank from making a reasonable estimate of the maximum potential amount that the Bank would be required to pay such counterparties.

The Bank also indemnifies directors, officers, and other persons, to the extent permitted by law, against certain claims that may be made against them as a result of their services to the Bank or, at the Bank's request, to another entity.

#### Compensation

| (millions of Canadian dollars) | <i>For the years ended October 31</i> |              |              |
|--------------------------------|---------------------------------------|--------------|--------------|
|                                | 2020                                  | 2019         | 2018         |
| Short-term employee benefits   | \$ 27                                 | \$ 33        | \$ 34        |
| Post-employment benefits       | 1                                     | 2            | 3            |
| Share-based payments           | 30                                    | 35           | 37           |
| <b>Total</b>                   | <b>\$ 58</b>                          | <b>\$ 70</b> | <b>\$ 74</b> |

In addition, the Bank offers deferred share and other plans to non-employee directors, executives, and certain other key employees. Refer to Note 23 for further details.

In the ordinary course of business, the Bank also provides various banking services to associated and other related corporations on terms similar to those offered to non-related parties.

#### TRANSACTIONS WITH SUBSIDIARIES, SCHWAB, TD AMERITRADE, AND SYMCOR INC.

Transactions between the Bank and its subsidiaries meet the definition of related party transactions. If these transactions are eliminated on consolidation, they are not disclosed as related party transactions.

Transactions between the Bank, Schwab, TD Ameritrade, and Symcor Inc. (Symcor) also qualify as related party transactions. There were no significant transactions between the Bank, Schwab, TD Ameritrade, and Symcor during the year ended October 31, 2020, other than as described in the following sections and in Note 12.

i) *TRANSACTIONS WITH SCHWAB AND TD AMERITRADE*

A description of significant transactions between the Bank and its affiliates with Schwab and TD Ameritrade is set forth below.

**Insured Deposit Account Agreement**

In connection with the Schwab transaction, the Bank and Schwab entered into the Schwab IDA Agreement which became effective on completion of the Schwab transaction on October 6, 2020 and has an initial expiration date of July 1, 2031. Pursuant to the Schwab IDA Agreement, the Bank makes FDIC-insured (up to specified limits) money market deposit accounts available to clients of Schwab. Schwab provides recordkeeping and support services with respect to the Schwab IDA Agreement. The servicing fee under the Schwab IDA Agreement is set at 15 bps per annum on the aggregate average daily balance in the sweep accounts. Starting on July 1, 2021, deposits under the Schwab IDA Agreement, which were \$195 billion (US\$146 billion) as at October 31, 2020, can be reduced at Schwab's option by up to US\$10 billion a year (subject to certain adjustments based on the change in the balance of the sweep deposits between closing and July 1, 2021), with a floor of US\$50 billion. The Bank paid fees of \$136 million to Schwab for the period from October 6, 2020 to October 31, 2020 related to sweep deposit accounts. The amount paid by the Bank is based on the average insured deposit balance of \$194 billion for the period from October 6, 2020 to October 31, 2020 and yields based on agreed upon market benchmarks, less the actual interest paid to clients of Schwab.

Prior to the Schwab IDA Agreement becoming effective on completion of the Schwab transaction, the Bank was party to an insured deposit account agreement with TD Ameritrade (the "TD Ameritrade IDA Agreement"). Pursuant to the TD Ameritrade IDA Agreement, the Bank made FDIC-insured (up to specified limits) money market deposit accounts available to clients of TD Ameritrade as either designated sweep vehicles or as non-sweep deposit accounts. TD Ameritrade provided marketing and support services with respect to the TD Ameritrade IDA Agreement. The Bank earned a servicing fee of 25 bps per annum on the aggregate average daily balance in the sweep accounts (subject to adjustment

based on a specified formula). The Bank paid fees of \$1.9 billion during the year ended October 31, 2020 prior to completion of the Schwab transaction (October 31, 2019 – \$2.2 billion; October 31, 2018 – \$1.9 billion) to TD Ameritrade related to sweep deposit accounts. The amount paid by the Bank was based on the average insured deposit balance of \$176 billion for the year ended October 31, 2020 prior to completion of the Schwab transaction (October 31, 2019 – \$140 billion; October 31, 2018 – \$140 billion) and yields based on agreed upon market benchmarks, less the actual interest paid to clients of TD Ameritrade.

As at October 31, 2020, amounts receivable from Schwab under the Schwab IDA Agreement were \$75 million (amounts receivable from TD Ameritrade under the TD Ameritrade IDA Agreement as at October 31, 2019 – \$41 million). As at October 31, 2020, amounts payable to Schwab under the Schwab IDA Agreement were \$344 million (amounts payable to TD Ameritrade under the TD Ameritrade IDA Agreement as at October 31, 2019 – \$168 million).

The Bank and other financial institutions provided Schwab and its subsidiaries with unsecured revolving loan facilities. The total commitment provided by the Bank was \$305 million, which was undrawn as at October 31, 2020 (unsecured revolving loan facilities to TD Ameritrade as at October 31, 2019 – \$291 million undrawn).

ii) *TRANSACTIONS WITH SYM COR*

The Bank has one-third ownership in Symcor, a Canadian provider of business process outsourcing services offering a diverse portfolio of integrated solutions in item processing, statement processing and production, and cash management services. The Bank accounts for Symcor's results using the equity method of accounting. During the year ended October 31, 2020, the Bank paid \$78 million (October 31, 2019 – \$81 million; October 31, 2018 – \$86 million) for these services. As at October 31, 2020, the amount payable to Symcor was \$12 million (October 31, 2019 – \$12 million).

The Bank and two other shareholder banks have also provided a \$100 million unsecured loan facility to Symcor which was undrawn as at October 31, 2020, and October 31, 2019.

NOTE 29 SEGMENTED INFORMATION

For management reporting purposes, the Bank reports its results under three key business segments: Canadian Retail, which includes the results of the Canadian personal and commercial banking businesses, Canadian credit cards, TD Auto Finance Canada, and Canadian wealth and insurance businesses; U.S. Retail, which includes the results of the U.S. personal and business banking operations, U.S. credit cards, TD Auto Finance U.S., U.S. wealth business, and the Bank's investment in TD Ameritrade (Schwab as of October 6, 2020); and Wholesale Banking. The Bank's other activities are grouped into the Corporate segment.

Canadian Retail is comprised of Canadian personal and commercial banking, which provides financial products and services to personal, small business, and commercial customers, TD Auto Finance Canada, the Canadian credit card business, the Canadian wealth business, which provides investment products and services to institutional and retail investors, and the insurance business. U.S. Retail is comprised of the personal and business banking operations in the U.S. operating under the brand TD Bank, America's Most Convenient Bank®, primarily in the Northeast and Mid-Atlantic regions and Florida, and the U.S. wealth business, including Epoch and the Bank's equity investment in Schwab and TD Ameritrade. Wholesale Banking provides a wide range of capital markets, investment banking, and corporate banking products and services, including underwriting and distribution of new debt and equity issues, providing advice on strategic acquisitions and divestitures, and meeting the daily trading, funding, and investment needs of the Bank's clients. The Bank's other activities are grouped into the Corporate segment. The Corporate segment includes the effects of certain asset securitization programs, treasury management, the collectively assessed allowance for incurred but not identified credit losses in Canadian Retail and Wholesale Banking, elimination of taxable equivalent adjustments and other management reclassifications, corporate level tax items, and residual unallocated revenue and expenses.

The results of each business segment reflect revenue, expenses, and assets generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions, allocations, and risk-based methodologies for funds transfer pricing, inter-segment revenue, income tax rates, capital, indirect expenses and cost transfers to measure business segment results. The basis of allocation and methodologies are reviewed periodically to align with management's evaluation of the Bank's business segments. Transfer pricing of funds is generally applied at market rates. Inter-segment revenue is negotiated between each business segment and approximates the fair value of the services provided. Income tax provision or recovery is generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment. Amortization of intangibles acquired as a result of business combinations is included in the Corporate segment. Accordingly, net income for business segments is presented before amortization of these intangibles.

Non-interest income is earned by the Bank primarily through investment and securities services, credit fees, trading income, service charges, card services, and insurance revenues. Revenues from investment and securities services are earned predominantly in the Canadian Retail segment with the remainder earned in Wholesale Banking and U.S. Retail. Revenues from credit fees are primarily earned in the Wholesale Banking and Canadian Retail segments. Trading income is earned within Wholesale Banking. Both service charges and card services revenue are mainly earned in the U.S. Retail and Canadian Retail segments. Insurance revenue is earned in the Canadian Retail segment.

Net interest income within Wholesale Banking is calculated on a taxable equivalent basis (TEB), which means that the value of non-taxable or tax-exempt income, including dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of

net interest income with similar institutions. The TEB adjustment reflected in Wholesale Banking is reversed in the Corporate segment.

The Bank purchases CDS to hedge the credit risk in Wholesale Banking's corporate lending portfolio. These CDS do not qualify for hedge accounting treatment and are measured at fair value with changes in fair value recognized in current period's earnings. The related loans are accounted for at amortized cost. Management believes that this asymmetry in the accounting treatment between CDS and loans would result in periodic

profit and loss volatility which is not indicative of the economics of the corporate loan portfolio or the underlying business performance in Wholesale Banking. As a result, these CDS are accounted for on an accrual basis in Wholesale Banking and the gains and losses on these CDS, in excess of the accrued cost, are reported in the Corporate segment.

The following table summarizes the segment results for the years ended October 31, 2020, October 31, 2019, and October 31, 2018.

## Results by Business Segment<sup>1</sup>

(millions of Canadian dollars)

|  | <i>For the years ended October 31</i> |                        |  |                              |                     |
|--|---------------------------------------|------------------------|--|------------------------------|---------------------|
|  | <b>2020</b>                           |                        |  |                              |                     |
|  | <b>Canadian<br/>Retail</b>            | <b>U.S.<br/>Retail</b> | <b>Wholesale<br/>Banking<sup>2</sup></b> | <b>Corporate<sup>2</sup></b> | <b>Total</b>        |
| Net interest income (loss)   | \$ 12,061                             | \$ 8,834               | \$ 1,990                                 | \$ 2,726                     | \$ 25,611           |
| Non-interest income (loss)   | 12,272                                | 2,438                  | 2,968                                    | 357                          | 18,035              |
| Total revenue  | 24,333                                | 11,272                 | 4,958                                    | 3,083                        | 43,646              |
| Provision for (recovery of) credit losses  | 2,746                                 | 2,925                  | 508                                      | 1,063                        | 7,242               |
| Insurance claims and related expenses  | 2,886                                 | –                      | –  | –                            | 2,886               |
| Non-interest expenses  | 10,441                                | 6,579                  | 2,518                                    | 2,066                        | 21,604              |
| Income (loss) before income taxes and equity in net income of an investment in TD Ameritrade | 8,260                                 | 1,768                  | 1,932                                    | (46)                         | 11,914              |
| Provision for (recovery of) income taxes   | 2,234                                 | (167)                  | 514                                      | (1,429)                      | 1,152               |
| Equity in net income of an investment in TD Ameritrade <sup>3</sup>                          | –                                     | 1,091                  | –  | 42                           | 1,133               |
| <b>Net income (loss)</b>   | <b>\$ 6,026</b>                       | <b>\$ 3,026</b>        | <b>\$ 1,418</b>                          | <b>\$ 1,425</b>              | <b>\$ 11,895</b>    |
| <b>Total assets as at October 31, 2020</b>   | <b>\$ 472,370</b>                     | <b>\$ 566,629</b>      | <b>\$ 512,886</b>                        | <b>\$ 163,980</b>            | <b>\$ 1,715,865</b> |
|  |                                       |                        |  |                              | 2019                |
| Net interest income (loss)   | \$ 12,349                             | \$ 8,951               | \$ 911                                   | \$ 1,720                     | \$ 23,931           |
| Non-interest income (loss)   | 11,877                                | 2,840                  | 2,320                                    | 97                           | 17,134              |
| Total revenue  | 24,226                                | 11,791                 | 3,231                                    | 1,817                        | 41,065              |
| Provision for (recovery of) credit losses  | 1,306                                 | 1,082                  | 44                                       | 597                          | 3,029               |
| Insurance claims and related expenses  | 2,787                                 | –                      | –  | –                            | 2,787               |
| Non-interest expenses  | 10,735                                | 6,411                  | 2,393                                    | 2,481                        | 22,020              |
| Income (loss) before income taxes and equity in net income of an investment in TD Ameritrade | 9,398                                 | 4,298                  | 794                                      | (1,261)                      | 13,229              |
| Provision for (recovery of) income taxes   | 2,535                                 | 471                    | 186                                      | (457)                        | 2,735               |
| Equity in net income of an investment in TD Ameritrade                                       | –                                     | 1,154                  | –  | 38                           | 1,192               |
| <b>Net income (loss)</b>   | <b>\$ 6,863</b>                       | <b>\$ 4,981</b>        | <b>\$ 608</b>                            | <b>\$ (766)</b>              | <b>\$ 11,686</b>    |
| <b>Total assets as at October 31, 2019</b>   | <b>\$ 452,163</b>                     | <b>\$ 436,086</b>      | <b>\$ 458,420</b>                        | <b>\$ 68,621</b>             | <b>\$ 1,415,290</b> |
|  |                                       |                        |  |                              | 2018                |
| Net interest income (loss)   | \$ 11,576                             | \$ 8,176               | \$ 1,150                                 | \$ 1,337                     | \$ 22,239           |
| Non-interest income (loss)   | 11,137                                | 2,768                  | 2,367                                    | 381                          | 16,653              |
| Total revenue  | 22,713                                | 10,944                 | 3,517                                    | 1,718                        | 38,892              |
| Provision for (recovery of) credit losses  | 998                                   | 917                    | 3  | 562                          | 2,480               |
| Insurance claims and related expenses  | 2,444                                 | –                      | –  | –                            | 2,444               |
| Non-interest expenses  | 9,473                                 | 6,100                  | 2,125                                    | 2,497                        | 20,195              |
| Income (loss) before income taxes and equity in net income of an investment in TD Ameritrade | 9,798                                 | 3,927                  | 1,389                                    | (1,341)                      | 13,773              |
| Provision for (recovery of) income taxes   | 2,615                                 | 432                    | 335                                      | (200)                        | 3,182               |
| Equity in net income of an investment in TD Ameritrade                                       | –                                     | 693                    | –  | 50                           | 743                 |
| <b>Net income (loss)</b>   | <b>\$ 7,183</b>                       | <b>\$ 4,188</b>        | <b>\$ 1,054</b>                          | <b>\$ (1,091)</b>            | <b>\$ 11,334</b>    |
| <b>Total assets as at October 31, 2018</b>   | <b>\$ 433,960</b>                     | <b>\$ 417,292</b>      | <b>\$ 425,909</b>                        | <b>\$ 57,742</b>             | <b>\$ 1,334,903</b> |

<sup>1</sup> The retailer program partners' share of revenues and credit losses is presented in the Corporate segment, with an offsetting amount (representing the partners' net share) recorded in Non-interest expenses, resulting in no impact to Corporate reported Net income (loss). The Net income (loss) included in the U.S. Retail segment includes only the portion of revenue and credit losses attributable to the Bank under the agreements.

<sup>2</sup> Net interest income within Wholesale Banking is calculated on a TEB. The TEB adjustment reflected in Wholesale Banking is reversed in the Corporate segment.

<sup>3</sup> The Bank's share of TD Ameritrade's earnings is reported with a one-month lag. The same convention is being followed for Schwab, and the Bank will begin recording its share of Schwab's earnings on this basis in the first quarter of fiscal 2021. Refer to Note 12 for further details.

## RESULTS BY GEOGRAPHY

For reporting of geographic results, segments are grouped into Canada, United States, and Other international. Transactions are primarily recorded

in the location responsible for recording the revenue or assets. This location frequently corresponds with the location of the legal entity through which the business is conducted and the location of the customer.

| (millions of Canadian dollars) | For the years ended October 31 |                            |                  | As at October 31    |
|--------------------------------|--------------------------------|----------------------------|------------------|---------------------|
|                                | 2020                           |                            | 2020             |                     |
|                                | Total revenue                  | Income before income taxes | Net income       | Total assets        |
| Canada                         | \$ 24,198                      | \$ 6,420                   | \$ 5,070         | \$ 916,798          |
| United States                  | 15,076                         | 1,941                      | 2,015            | 679,369             |
| Other international            | 4,372                          | 3,553                      | 4,810            | 119,698             |
| <b>Total</b>                   | <b>\$ 43,646</b>               | <b>\$ 11,914</b>           | <b>\$ 11,895</b> | <b>\$ 1,715,865</b> |
|                                |                                |                            | 2019             | 2019                |
| Canada                         | \$ 23,599                      | \$ 7,237                   | \$ 5,208         | \$ 769,314          |
| United States                  | 15,557                         | 4,827                      | 4,180            | 524,397             |
| Other international            | 1,909                          | 1,165                      | 2,298            | 121,579             |
| <b>Total</b>                   | <b>\$ 41,065</b>               | <b>\$ 13,229</b>           | <b>\$ 11,686</b> | <b>\$ 1,415,290</b> |
|                                |                                |                            | 2018             | 2018                |
| Canada                         | \$ 23,332                      | \$ 8,886                   | \$ 6,523         | \$ 713,677          |
| United States                  | 13,751                         | 3,768                      | 2,993            | 514,263             |
| Other international            | 1,809                          | 1,119                      | 1,818            | 106,963             |
| <b>Total</b>                   | <b>\$ 38,892</b>               | <b>\$ 13,773</b>           | <b>\$ 11,334</b> | <b>\$ 1,334,903</b> |

## NOTE 30 INTEREST INCOME AND EXPENSE

The following table presents interest income and interest expense by basis of accounting measurement. Refer to Note 2 for the type of instruments measured at amortized cost and FVOCI.

### Interest Income and Expense

| (millions of Canadian dollars)                       | For the years ended |                  |                  |                  |
|--|---------------------|------------------|------------------|------------------|
|  | October 31, 2020    |                  | October 31, 2019 |                  |
|  | Interest income     | Interest expense | Interest income  | Interest expense |
| Measured at amortized cost <sup>1</sup>              | \$ 30,981           | \$ 6,547         | \$ 31,663        | \$ 11,294        |
| Measured at FVOCI                                    | 1,543               | –                | 3,165            | –                |
|  | <b>32,524</b>       | <b>6,547</b>     | <b>34,828</b>    | <b>11,294</b>    |
| Not measured at amortized cost or FVOCI <sup>2</sup> | 3,123               | 3,489            | 7,171            | 6,774            |
| <b>Total</b>   | <b>\$ 35,647</b>    | <b>\$ 10,036</b> | <b>\$ 41,999</b> | <b>\$ 18,068</b> |

<sup>1</sup> Includes interest expense on lease liabilities for the year ended October 31, 2020 of \$153 million, upon adoption of IFRS 16 on November 1, 2019.

<sup>2</sup> Includes interest income, interest expense, and dividend income for financial instruments that are measured or designated at FVTPL and equities designated at FVOCI.

## NOTE 31 CREDIT RISK

Concentration of credit risk exists where a number of borrowers or counterparties are engaged in similar activities, are located in the same geographic area or have comparable economic characteristics. Their ability

to meet contractual obligations may be similarly affected by changing economic, political or other conditions. The Bank's portfolio could be sensitive to changing conditions in particular geographic regions.

## Concentration of Credit Risk<sup>1</sup>

(millions of Canadian dollars, except as noted)

|                     | As at   |                    |                                   |                    |   |                    |
|---------------------|---|--------------------|-----------------------------------|--------------------|---|--------------------|
|                     | Loans and customers' liability under acceptances <sup>2,3</sup> |                    | Credit Instruments <sup>4,5</sup> |                    | Derivative financial instruments <sup>6,7</sup> |                    |
|                     | October 31<br>2020  | October 31<br>2019 | October 31<br>2020                | October 31<br>2019 | October 31<br>2020                              | October 31<br>2019 |
| Canada              | 66%   | 66%                | 37%                               | 38%                | 24%   | 25%                |
| United States       | 33  | 33                 | 59                                | 58                 | 27  | 31                 |
| United Kingdom      | –   | –                  | 1                                 | 1                  | 22  | 17                 |
| Europe – other      | –   | –                  | 2                                 | 2                  | 18  | 20                 |
| Other international | 1   | 1                  | 1                                 | 1                  | 9   | 7                  |
| <b>Total</b>        | <b>100%</b>   | <b>100%</b>        | <b>100%</b>                       | <b>100%</b>        | <b>100%</b>                                     | <b>100%</b>        |
|                     | <b>\$ 734,958</b>   | <b>\$ 700,226</b>  | <b>\$ 264,000</b>                 | <b>\$ 233,840</b>  | <b>\$ 51,225</b>                                | <b>\$ 46,829</b>   |

<sup>1</sup> Certain comparative numbers have been reclassified to conform with the presentation adopted in the current year.

<sup>2</sup> Of the total loans and customers' liability under acceptances, the only industry segment which equalled or exceeded 5% of the total concentration as at October 31, 2020 was real estate 10% (October 31, 2019 – 10%).

<sup>3</sup> Includes loans that are measured at FVOCI.

<sup>4</sup> As at October 31, 2020, the Bank had commitments and contingent liability contracts in the amount of \$264 billion (October 31, 2019 – \$234 billion). Included are commitments to extend credit totalling \$233 billion (October 31, 2019 – \$207 billion), of which the credit risk is dispersed as detailed in the table above.

<sup>5</sup> Of the commitments to extend credit, industry segments which equalled or exceeded 5% of the total concentration were as follows as at October 31, 2020: financial institutions 21% (October 31, 2019 – 22%); pipelines, oil and gas 10% (October 31, 2019 – 9%); automotive 9% (October 31, 2019 – 9%); power and

utilities 8% (October 31, 2019 – 8%); sundry manufacturing and wholesale 7% (October 31, 2019 – 7%); professional and other services 6% (October 31, 2019 – 6%); telecommunications, cable, and media 6% (October 31, 2019 – 6%); non-residential real estate development 5% (October 31, 2019 – 6%).

<sup>6</sup> As at October 31, 2020, the current replacement cost of derivative financial instruments, excluding the impact of master netting agreements and collateral, amounted to \$51 billion (October 31, 2019 – \$47 billion). Based on the location of the ultimate counterparty, the credit risk was allocated as detailed in the table above. The table excludes the fair value of exchange traded derivatives.

<sup>7</sup> The largest concentration by counterparty type was with financial institutions (including non-banking financial institutions), which accounted for 64% of the total as at October 31, 2020 (October 31, 2019 – 69%). The second largest concentration was with governments, which accounted for 24% of the total as at October 31, 2020 (October 31, 2019 – 22%). No other industry segment exceeded 5% of the total.

The following table presents the maximum exposure to credit risk of financial instruments, before taking account of any collateral held or other credit enhancements.

## Gross Maximum Credit Risk Exposure

(millions of Canadian dollars)

|   | As at               |                     |
|---|---------------------|---------------------|
|   | October 31, 2020    | October 31, 2019    |
| Cash and due from banks   | \$ 6,445            | \$ 4,863            |
| Interest-bearing deposits with banks  | 164,149             | 25,583              |
| Securities <sup>1</sup>   |                     |                     |
| Financial assets designated at fair value through profit or loss  |                     |                     |
| Government and government-insured securities  | 2,069               | 1,413               |
| Other debt securities   | 2,668               | 2,627               |
| Trading   |                     |                     |
| Government and government-insured securities  | 59,037              | 44,445              |
| Other debt securities   | 18,968              | 18,680              |
| Retained interest   | 14                  | 19                  |
| Non-trading securities at fair value through profit or loss   |                     |                     |
| Government and government-insured securities  | 388                 | 319                 |
| Other debt securities   | 4,114               | 4,081               |
| Securities at fair value through other comprehensive income   |                     |                     |
| Government and government-insured securities  | 78,283              | 83,171              |
| Other debt securities   | 19,901              | 23,969              |
| Debt securities at amortized cost   |                     |                     |
| Government and government-insured securities  | 174,593             | 78,275              |
| Other debt securities   | 53,086              | 52,222              |
| Securities purchased under reverse purchase agreements  | 169,162             | 165,935             |
| Derivatives <sup>2</sup>  | 54,242              | 48,894              |
| Loans   |                     |                     |
| Residential mortgages   | 251,915             | 235,530             |
| Consumer instalment and other personal  | 183,440             | 179,085             |
| Credit card   | 29,778              | 34,989              |
| Business and government   | 252,390             | 235,004             |
| Trading loans   | 12,959              | 12,482              |
| Non-trading loans at fair value through profit or loss  | 3,718               | 1,796               |
| Loans at fair value through other comprehensive income  | 2,502               | 2,124               |
| Customers' liability under acceptances  | 14,941              | 13,494              |
| Amounts receivable from brokers, dealers, and clients   | 33,951              | 20,575              |
| Other assets  | 7,326               | 5,913               |
| <b>Total assets</b>   | <b>1,600,039</b>    | <b>1,295,488</b>    |
| Credit instruments <sup>3</sup>   | 264,000             | 233,840             |
| Unconditionally cancellable commitments to extend credit relating to personal lines of credit and credit card lines | 320,823             | 311,138             |
| <b>Total credit exposure</b>  | <b>\$ 2,184,862</b> | <b>\$ 1,840,466</b> |

<sup>1</sup> Excludes equity securities.

<sup>2</sup> The carrying amount of the derivative assets represents the maximum credit risk exposure related to derivative contracts.

<sup>3</sup> The balance represents the maximum amount of additional funds that the Bank could be obligated to extend should the contracts be fully utilized. The actual maximum exposure may differ from the amount reported above. Refer to Note 27 for further details.

The Bank manages its capital under guidelines established by OSFI. The regulatory capital guidelines measure capital in relation to credit, trading market, and operational risks. The Bank has various capital policies, procedures, and controls which it utilizes to achieve its goals and objectives.

The Bank's capital management objectives are:

- To be an appropriately capitalized financial institution as determined by:
  - the Bank's Risk Appetite Statement;
  - capital requirements defined by relevant regulatory authorities; and
  - the Bank's internal assessment of capital requirements, including stress test analysis, consistent with the Bank's risk profile and risk tolerance levels.
- To have the most economically achievable weighted-average cost of capital, consistent with preserving the appropriate mix of capital elements to meet targeted capitalization levels.
- To ensure ready access to sources of appropriate capital, at reasonable cost, in order to:
  - insulate the Bank from unexpected loss events; and
  - support and facilitate business growth and/or acquisitions consistent with the Bank's strategy and risk appetite.
- To support strong external debt ratings, in order to manage the Bank's overall cost of funds and to maintain accessibility to required funding.

These objectives are applied in a manner consistent with the Bank's overall objective of providing a satisfactory return on shareholders' equity.

#### Basel III Capital Framework

Capital requirements of the Basel Committee on Banking Supervision are commonly referred to as Basel III. Under Basel III, Total Capital consists of three components, namely Common Equity Tier 1, Additional Tier 1, and Tier 2 Capital. Risk sensitive regulatory capital ratios are calculated by dividing CET1, Tier 1, and Total Capital by RWA, inclusive of any minimum requirements outlined under the regulatory floor. In 2015, Basel III also implemented a non-risk sensitive leverage ratio to act as a supplementary measure to the risk-sensitive capital requirements. The objective of the leverage ratio is to constrain the build-up of excess leverage in the banking sector. The leverage ratio is calculated by dividing Tier 1 Capital by leverage exposure which is primarily comprised of on-balance sheet assets with adjustments made to derivative and securities financing transaction exposures, and credit equivalent amounts of off-balance sheet exposures.

#### Capital Position and Capital Ratios

The Basel framework allows qualifying banks to determine capital levels consistent with the way they measure, manage, and mitigate risks. It specifies methodologies for the measurement of credit, trading market, and operational risks. The Bank uses the advanced internal ratings-based approach to credit risk for all material portfolios. In the third quarter of 2020, OSFI approved the Bank to calculate the non-retail portfolio credit RWA in U.S. Retail segment using the AIRB Approach.

For accounting purposes, IFRS is followed for consolidation of subsidiaries and joint ventures. For regulatory capital purposes, all subsidiaries of the Bank are consolidated except for insurance subsidiaries which are deconsolidated and follow prescribed treatment per OSFI's CAR guidelines. Insurance subsidiaries are subject to their own capital adequacy reporting, such as OSFI's Life Insurance Capital Adequacy Test.

Some of the Bank's subsidiaries are individually regulated by either OSFI or other regulators. Many of these entities have minimum capital requirements which they must maintain and which may limit the Bank's ability to extract capital or funds for other uses.

During the year ended October 31, 2020, the Bank complied with the OSFI Basel III guidelines related to capital ratios and the leverage ratio. Effective January 1, 2016, OSFI's target CET1, Tier 1, and Total Capital ratios for Canadian banks designated as domestic systemically important banks (D-SIBs) includes a 1% common equity capital surcharge bringing the targets to 8%, 9.5%, and 11.5%, respectively. On June 25, 2018, OSFI provided greater transparency related to previously undisclosed Pillar 2 CET1 capital buffers through the introduction of the public DSB which is held by D-SIBs against Pillar 2 risks. The current buffer is set at 1% of total RWA and must be met with CET1 Capital, effectively raising the CET1 minimum to 9%. In addition, on November 22, 2019, the Bank was designated a global systemically important bank (G-SIB). The OSFI target includes the greater of the D-SIB or G-SIB surcharge, both of which are currently 1%.

The following table summarizes the Bank's regulatory capital position as at October 31, 2020 and October 31, 2019.

#### Regulatory Capital Position<sup>1</sup>

|   | As at            |                  |
|---|------------------|------------------|
|   | October 31, 2020 | October 31, 2019 |
| <b>Capital</b>  |                  |                  |
| Common Equity Tier 1 Capital  | \$ 62,616        | \$ 55,042        |
| Tier 1 Capital  | 69,091           | 61,683           |
| Total Capital   | 80,021           | 74,122           |
| <b>Risk-weighted assets used in the calculation of capital ratios</b> |                  |                  |
|   | 478,909          | 455,977          |
| <b>Capital and leverage ratios</b>                                    |                  |                  |
| Common Equity Tier 1 Capital ratio                                    | 13.1%            | 12.1%            |
| Tier 1 Capital ratio  | 14.4             | 13.5             |
| Total Capital ratio   | 16.7             | 16.3             |
| Leverage ratio  | 4.5              | 4.0              |

<sup>1</sup> Includes capital adjustments provided by OSFI in response to the COVID-19 pandemic in the year ended October 31, 2020. Refer to "Capital Position" section of the MD&A for additional detail.

The risk management policies and procedures of the Bank are provided in the MD&A. The shaded sections of the "Managing Risk" section of the MD&A relating to credit, market, liquidity, and insurance risks are an integral part of the 2020 Consolidated Financial Statements.

The following is a list of the directly or indirectly held significant subsidiaries.

**SIGNIFICANT SUBSIDIARIES<sup>1</sup>**

(millions of Canadian dollars)

|   | Address of Head or Principal Office <sup>2</sup> | Description                                     | As at October 31, 2020<br>Carrying value of shares owned by the Bank <sup>3</sup> |
|---|--|---|---|
| <b>North America</b>                          |  |   |   |
| Meloche Monnex Inc.                           | Montreal, Québec                                 | Holding Company                                 | \$ 1,725  |
| Security National Insurance Company           | Montreal, Québec                                 | Insurance Company                               |   |
| Primum Insurance Company                      | Toronto, Ontario                                 | Insurance Company                               |   |
| TD Direct Insurance Inc.                      | Toronto, Ontario                                 | Insurance Company                               |   |
| TD General Insurance Company                  | Toronto, Ontario                                 | Insurance Company                               |   |
| TD Home and Auto Insurance Company            | Toronto, Ontario                                 | Insurance Company                               |   |
| TD Wealth Holdings Canada Limited             | Toronto, Ontario                                 | Holding Company                                 | 1,164   |
| TD Asset Management Inc.                      | Toronto, Ontario                                 | Dealing in Securities                           |   |
| GMI Servicing Inc.                            | Regina, Saskatchewan                             | Mortgage Servicing Entity                       |   |
| TD Waterhouse Private Investment Counsel Inc. | Toronto, Ontario                                 | Investment Counselling and Portfolio Management |   |
| TD Auto Finance (Canada) Inc.                 | Toronto, Ontario                                 | Automotive Finance Entity                       | 2,791   |
| TD Group US Holdings LLC                      | Wilmington, Delaware                             | Holding Company                                 | 73,421  |
| Toronto Dominion Holdings (U.S.A.), Inc.      | New York, New York                               | Holding Company                                 |   |
| TD Prime Services LLC                         | New York, New York                               | Securities Dealer                               |   |
| TD Securities (USA) LLC                       | New York, New York                               | Securities Dealer                               |   |
| Toronto Dominion (Texas) LLC                  | New York, New York                               | Financial Services Entity                       |   |
| Toronto Dominion (New York) LLC               | New York, New York                               | Financial Services Entity                       |   |
| Toronto Dominion Capital (U.S.A.), Inc.       | New York, New York                               | Small Business Investment Company               |   |
| Toronto Dominion Investments, Inc.            | New York, New York                               | Merchant Banking and Investments                |   |
| TD Bank US Holding Company                    | Cherry Hill, New Jersey                          | Holding Company                                 |   |
| Epoch Investment Partners, Inc.               | New York, New York                               | Investment Counselling and Portfolio Management |   |
| TDAM USA Inc.                                 | New York, New York                               | Investment Counselling and Portfolio Management |   |
| TD Bank USA, National Association             | Cherry Hill, New Jersey                          | U.S. National Bank                              |   |
| TD Bank, National Association                 | Cherry Hill, New Jersey                          | U.S. National Bank                              |   |
| TD Auto Finance LLC                           | Farmington Hills, Michigan                       | Automotive Finance Entity                       |   |
| TD Equipment Finance, Inc.                    | Cherry Hill, New Jersey                          | Financial Services Entity                       |   |
| TD Private Client Wealth LLC                  | New York, New York                               | Broker-dealer and Registered Investment Advisor |   |
| TD Wealth Management Services Inc.            | Cherry Hill, New Jersey                          | Insurance Agency                                |   |
| TD Investment Services Inc.                   | Toronto, Ontario                                 | Mutual Fund Dealer                              | 30  |
| TD Life Insurance Company                     | Toronto, Ontario                                 | Insurance Company                               | 91  |
| TD Mortgage Corporation                       | Toronto, Ontario                                 | Deposit-Taking Entity                           | 10,384  |
| TD Pacific Mortgage Corporation               | Vancouver, British Columbia                      | Deposit-Taking Entity                           |   |
| The Canada Trust Company                      | Toronto, Ontario                                 | Trust, Loans, and Deposit-Taking Entity         |   |
| TD Securities Inc.                            | Toronto, Ontario                                 | Investment Dealer and Broker                    | 2,086   |
| TD Vermillion Holdings Limited                | Toronto, Ontario                                 | Holding Company                                 | 27,212  |
| TD Financial International Ltd.               | Hamilton, Bermuda                                | Holding Company                                 |   |
| TD Reinsurance (Barbados) Inc.                | St. James, Barbados                              | Reinsurance Company                             |   |
| TD Waterhouse Canada Inc.                     | Toronto, Ontario                                 | Investment Dealer                               | 3,104   |
| <b>International</b>                          |  |   |   |
| TD Bank N.V.                                  | Amsterdam, The Netherlands                       | Dutch Bank                                      | 486   |
| TD Ireland Unlimited Company                  | Dublin, Ireland                                  | Holding Company                                 | 886   |
| TD Global Finance Unlimited Company           | Dublin, Ireland                                  | Securities Dealer                               |   |
| TD Securities (Japan) Co. Ltd.                | Tokyo, Japan                                     | Securities Dealer                               | 13  |
| Toronto Dominion Australia Limited            | Sydney, Australia                                | Securities Dealer                               | 100   |
| Toronto Dominion Investments B.V.             | London, England                                  | Holding Company                                 | 1,165   |
| TD Bank Europe Limited                        | London, England                                  | UK Bank   |   |
| Toronto Dominion Holdings (U.K.) Limited      | London, England                                  | Holding Company                                 |   |
| TD Securities Limited                         | London, England                                  | Securities Dealer                               |   |
| Toronto Dominion (South East Asia) Limited    | Singapore, Singapore                             | Financial Institution                           | 1,067   |

<sup>1</sup> Unless otherwise noted, The Toronto-Dominion Bank, either directly or through its subsidiaries, owns 100% of the entity and/or 100% of any issued and outstanding voting securities and non-voting securities of the entities listed.

<sup>2</sup> Each subsidiary is incorporated or organized in the country in which its head or principal office is located, with the exception of Toronto Dominion Investments B.V., a company incorporated in The Netherlands, but with its principal office in the United Kingdom.

<sup>3</sup> Carrying amounts are prepared for purposes of meeting the disclosure requirements of Section 308 (3)(a)(ii) of the *Bank Act*. Intercompany transactions may be included herein which are eliminated for consolidated financial reporting purposes. Certain amounts have been adjusted to conform with the presentation adopted in the current period.

**SUBSIDIARIES WITH RESTRICTIONS TO TRANSFER FUNDS**

Certain of the Bank's subsidiaries have regulatory requirements to fulfil, in accordance with applicable law, in order to transfer funds, including paying dividends to, repaying loans to, or redeeming subordinated debentures issued to, the Bank. These customary requirements include, but are not limited to:

- Local regulatory capital and/or surplus adequacy requirements;
- Basel requirements under Pillar 1 and Pillar 2;
- Local regulatory approval requirements; and
- Local corporate and/or securities laws.

As at October 31, 2020, the net assets of subsidiaries subject to regulatory or CAR was \$95.0 billion (October 31, 2019 – \$86.3 billion), before intercompany eliminations.

In addition to regulatory requirements outlined above, the Bank may be subject to significant restrictions on its ability to use the assets or settle the liabilities of members of its group. Key contractual restrictions may arise from the provision of collateral to third parties in the normal course of business, for example through secured financing transactions; assets securitized which are not subsequently available for transfer by the Bank; and assets transferred into other consolidated and unconsolidated structured entities. The impact of these restrictions has been disclosed in Notes 9 and 27.

# Ten-year Statistical Review – IFRS

## Condensed Consolidated Balance Sheet

| (millions of Canadian dollars)  | 2020                | 2019                | 2018                | 2017                | 2016                | 2015                | 2014              | 2013              | 2012              | 2011              |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------------------|-------------------|-------------------|-------------------|
| <b>ASSETS</b>   |                     |                     |                     |                     |                     |                     |                   |                   |                   |                   |
| Cash resources and other  | \$ 170,594          | \$ 30,446           | \$ 35,455           | \$ 55,156           | \$ 57,621           | \$ 45,637           | \$ 46,554         | \$ 32,164         | \$ 25,128         | \$ 24,112         |
| Trading loans, securities, and other <sup>1</sup>                     | 256,342             | 261,144             | 262,115             | 254,361             | 211,111             | 188,317             | 168,926           | 188,016           | 199,280           | 171,109           |
| Non-trading financial assets at fair value through profit or loss     | 8,548               | 6,503               | 4,015               | n/a                 | n/a                 | n/a                 | n/a               | n/a               | n/a               | n/a               |
| Derivatives   | 54,242              | 48,894              | 56,996              | 56,195              | 72,242              | 69,438              | 55,796            | 49,461            | 60,919            | 59,845            |
| Debt securities at amortized cost, net of allowance for credit losses | 227,679             | 130,497             | 107,171             | n/a                 | n/a                 | n/a                 | n/a               | n/a               | n/a               | n/a               |
| Held-to-maturity securities   | n/a                 | n/a                 | n/a                 | 71,363              | 84,395              | 74,450              | 56,977            | 29,961            | –                 | –                 |
| Securities purchased under reverse repurchase agreements              | 169,162             | 165,935             | 127,379             | 134,429             | 86,052              | 97,364              | 82,556            | 64,283            | 69,198            | 56,981            |
| Loans, net of allowance for loan losses                               | 717,523             | 684,608             | 646,393             | 612,591             | 585,656             | 544,341             | 478,909           | 444,922           | 408,848           | 377,187           |
| Other   | 111,775             | 87,263              | 95,379              | 94,900              | 79,890              | 84,826              | 70,793            | 53,214            | 47,680            | 46,259            |
| <b>Total assets</b>   | <b>\$ 1,715,865</b> | <b>\$ 1,415,290</b> | <b>\$ 1,334,903</b> | <b>\$ 1,278,995</b> | <b>\$ 1,176,967</b> | <b>\$ 1,104,373</b> | <b>\$ 960,511</b> | <b>\$ 862,021</b> | <b>\$ 811,053</b> | <b>\$ 735,493</b> |
| <b>LIABILITIES</b>  |                     |                     |                     |                     |                     |                     |                   |                   |                   |                   |
| Trading deposits  | \$ 19,177           | \$ 26,885           | \$ 114,704          | \$ 79,940           | \$ 79,786           | \$ 74,759           | \$ 59,334         | \$ 50,967         | \$ 38,774         | \$ 29,613         |
| Derivatives   | 53,203              | 50,051              | 48,270              | 51,214              | 65,425              | 57,218              | 51,209            | 49,471            | 64,997            | 61,715            |
| Financial liabilities designated at fair value through profit or loss | 59,665              | 105,131             | 16                  | 8                   | 190                 | 1,415               | 3,250             | 12                | 17                | 32                |
| Deposits  | 1,135,333           | 886,977             | 851,439             | 832,824             | 773,660             | 695,576             | 600,716           | 541,605           | 487,754           | 449,428           |
| Other   | 341,511             | 247,820             | 231,694             | 230,291             | 172,801             | 199,740             | 181,986           | 160,601           | 160,088           | 139,158           |
| Subordinated notes and debentures                                     | 11,477              | 10,725              | 8,740               | 9,528               | 10,891              | 8,637               | 7,785             | 7,982             | 11,318            | 11,543            |
| <b>Total liabilities</b>  | <b>1,620,366</b>    | <b>1,327,589</b>    | <b>1,254,863</b>    | <b>1,203,805</b>    | <b>1,102,753</b>    | <b>1,037,345</b>    | <b>904,280</b>    | <b>810,638</b>    | <b>762,948</b>    | <b>691,489</b>    |
| <b>EQUITY</b>   |                     |                     |                     |                     |                     |                     |                   |                   |                   |                   |
| <b>Shareholders' Equity</b>   |                     |                     |                     |                     |                     |                     |                   |                   |                   |                   |
| Common shares   | 22,487              | 21,713              | 21,221              | 20,931              | 20,711              | 20,294              | 19,811            | 19,316            | 18,691            | 17,491            |
| Preferred shares  | 5,650               | 5,800               | 5,000               | 4,750               | 4,400               | 2,700               | 2,200             | 3,395             | 3,395             | 3,395             |
| Treasury shares   | (41)                | (47)                | (151)               | (183)               | (36)                | (52)                | (55)              | (147)             | (167)             | (116)             |
| Contributed surplus   | 121                 | 157                 | 193                 | 214                 | 203                 | 214                 | 205               | 170               | 196               | 212               |
| Retained earnings   | 53,845              | 49,497              | 46,145              | 40,489              | 35,452              | 32,053              | 27,585            | 23,982            | 20,868            | 18,213            |
| Accumulated other comprehensive income (loss)                         | 13,437              | 10,581              | 6,639               | 8,006               | 11,834              | 10,209              | 4,936             | 3,159             | 3,645             | 3,326             |
|   | 95,499              | 87,701              | 79,047              | 74,207              | 72,564              | 65,418              | 54,682            | 49,875            | 46,628            | 42,521            |
| Non-controlling interests in subsidiaries                             | –                   | –                   | 993                 | 983                 | 1,650               | 1,610               | 1,549             | 1,508             | 1,477             | 1,483             |
| <b>Total equity</b>   | <b>95,499</b>       | <b>87,701</b>       | <b>80,040</b>       | <b>75,190</b>       | <b>74,214</b>       | <b>67,028</b>       | <b>56,231</b>     | <b>51,383</b>     | <b>48,105</b>     | <b>44,004</b>     |
| <b>Total liabilities and equity</b>                                   | <b>\$ 1,715,865</b> | <b>\$ 1,415,290</b> | <b>\$ 1,334,903</b> | <b>\$ 1,278,995</b> | <b>\$ 1,176,967</b> | <b>\$ 1,104,373</b> | <b>\$ 960,511</b> | <b>\$ 862,021</b> | <b>\$ 811,053</b> | <b>\$ 735,493</b> |

## Condensed Consolidated Statement of Income – Reported

| (millions of Canadian dollars)   | 2020             | 2019             | 2018             | 2017             | 2016            | 2015            | 2014            | 2013            | 2012            | 2011            |
|--|------------------|------------------|------------------|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Net interest income  | \$ 25,611        | \$ 23,931        | \$ 22,239        | \$ 20,847        | \$ 19,923       | \$ 18,724       | \$ 17,584       | \$ 16,074       | \$ 15,026       | \$ 13,661       |
| Non-interest income  | 18,035           | 17,134           | 16,653           | 15,355           | 14,392          | 12,702          | 12,377          | 11,185          | 10,520          | 10,179          |
| <b>Total revenue</b>   | <b>43,646</b>    | <b>41,065</b>    | <b>38,892</b>    | <b>36,202</b>    | <b>34,315</b>   | <b>31,426</b>   | <b>29,961</b>   | <b>27,259</b>   | <b>25,546</b>   | <b>23,840</b>   |
| Provision for credit losses  | 7,242            | 3,029            | 2,480            | 2,216            | 2,330           | 1,683           | 1,557           | 1,631           | 1,795           | 1,490           |
| Insurance claims and related expenses  | 2,886            | 2,787            | 2,444            | 2,246            | 2,462           | 2,500           | 2,833           | 3,056           | 2,424           | 2,178           |
| Non-interest expenses  | 21,604           | 22,020           | 20,195           | 19,419           | 18,877          | 18,073          | 16,496          | 15,069          | 14,016          | 13,047          |
| <b>Income before income taxes and equity in net income of an investment in TD Ameritrade</b>     | <b>11,914</b>    | <b>13,229</b>    | <b>13,773</b>    | <b>12,321</b>    | <b>10,646</b>   | <b>9,170</b>    | <b>9,075</b>    | <b>7,503</b>    | <b>7,311</b>    | <b>7,125</b>    |
| Provision for (recovery of) income taxes   | 1,152            | 2,735            | 3,182            | 2,253            | 2,143           | 1,523           | 1,512           | 1,135           | 1,085           | 1,326           |
| Equity in net income of an investment in TD Ameritrade   | 1,133            | 1,192            | 743              | 449              | 433             | 377             | 320             | 272             | 234             | 246             |
| <b>Net income</b>  | <b>11,895</b>    | <b>11,686</b>    | <b>11,334</b>    | <b>10,517</b>    | <b>8,936</b>    | <b>8,024</b>    | <b>7,883</b>    | <b>6,640</b>    | <b>6,460</b>    | <b>6,045</b>    |
| Preferred dividends  | 267              | 252              | 214              | 193              | 141             | 99              | 143             | 185             | 196             | 180             |
| <b>Net income available to common shareholders and non-controlling interests in subsidiaries</b> | <b>\$ 11,628</b> | <b>\$ 11,434</b> | <b>\$ 11,120</b> | <b>\$ 10,324</b> | <b>\$ 8,795</b> | <b>\$ 7,925</b> | <b>\$ 7,740</b> | <b>\$ 6,455</b> | <b>\$ 6,264</b> | <b>\$ 5,865</b> |
| Attributable to:   |                  |                  |                  |                  |                 |                 |                 |                 |                 |                 |
| Common shareholders  | \$ 11,628        | \$ 11,416        | \$ 11,048        | \$ 10,203        | \$ 8,680        | \$ 7,813        | \$ 7,633        | \$ 6,350        | \$ 6,160        | \$ 5,761        |
| Non-controlling interests in subsidiaries  | –                | 18               | 72               | 121              | 115             | 112             | 107             | 105             | 104             | 104             |

## Condensed Consolidated Statement of Changes in Equity

| (millions of Canadian dollars)                | 2020             | 2019             | 2018             | 2017             | 2016             | 2015             | 2014             | 2013             | 2012             | 2011             |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Shareholders' Equity</b>                   |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| Common shares                                 | \$ 22,487        | \$ 21,713        | \$ 21,221        | \$ 20,931        | \$ 20,711        | \$ 20,294        | \$ 19,811        | \$ 19,316        | \$ 18,691        | \$ 17,491        |
| Preferred shares                              | 5,650            | 5,800            | 5,000            | 4,750            | 4,400            | 2,700            | 2,200            | 3,395            | 3,395            | 3,395            |
| Treasury shares                               | (41)             | (47)             | (151)            | (183)            | (36)             | (52)             | (55)             | (147)            | (167)            | (116)            |
| Contributed surplus                           | 121              | 157              | 193              | 214              | 203              | 214              | 205              | 170              | 196              | 212              |
| Retained earnings                             | 53,845           | 49,497           | 46,145           | 40,489           | 35,452           | 32,053           | 27,585           | 23,982           | 20,868           | 18,213           |
| Accumulated other comprehensive income (loss) | 13,437           | 10,581           | 6,639            | 8,006            | 11,834           | 10,209           | 4,936            | 3,159            | 3,645            | 3,326            |
| <b>Total</b>                                  | <b>95,499</b>    | <b>87,701</b>    | <b>79,047</b>    | <b>74,207</b>    | <b>72,564</b>    | <b>65,418</b>    | <b>54,682</b>    | <b>49,875</b>    | <b>46,628</b>    | <b>42,521</b>    |
| Non-controlling interests in subsidiaries     | –                | –                | 993              | 983              | 1,650            | 1,610            | 1,549            | 1,508            | 1,477            | 1,483            |
| <b>Total equity</b>                           | <b>\$ 95,499</b> | <b>\$ 87,701</b> | <b>\$ 80,040</b> | <b>\$ 75,190</b> | <b>\$ 74,214</b> | <b>\$ 67,028</b> | <b>\$ 56,231</b> | <b>\$ 51,383</b> | <b>\$ 48,105</b> | <b>\$ 44,004</b> |

<sup>1</sup> Includes financial assets designated at fair value through profit or loss and financial assets at fair value through other comprehensive income (available-for-sale securities under IAS 39).



# Ten-year Statistical Review

## Other Statistics – IFRS Reported

|   | 2020       | 2019       | 2018       | 2017       | 2016       | 2015      | 2014       | 2013      | 2012      | 2011      |
|---|------------|------------|------------|------------|------------|-----------|------------|-----------|-----------|-----------|
| <b>Per common share</b>   |            |            |            |            |            |           |            |           |           |           |
| 1 Basic earnings  | \$ 6.43    | \$ 6.26    | \$ 6.02    | \$ 5.51    | \$ 4.68    | \$ 4.22   | \$ 4.15    | \$ 3.46   | \$ 3.40   | \$ 3.25   |
| 2 Diluted earnings  | 6.43       | 6.25       | 6.01       | 5.50       | 4.67       | 4.21      | 4.14       | 3.44      | 3.38      | 3.21      |
| 3 Dividends   | 3.11       | 2.89       | 2.61       | 2.35       | 2.16       | 2.00      | 1.84       | 1.62      | 1.45      | 1.31      |
| 4 Book value  | 49.49      | 45.20      | 40.50      | 37.76      | 36.71      | 33.81     | 28.45      | 25.33     | 23.60     | 21.72     |
| 5 Closing market price  | 58.78      | 75.21      | 73.03      | 73.34      | 60.86      | 53.68     | 55.47      | 47.82     | 40.62     | 37.62     |
| 6 Closing market price to book value  | 1.19       | 1.66       | 1.80       | 1.94       | 1.66       | 1.59      | 1.95       | 1.89      | 1.72      | 1.73      |
| 7 Closing market price appreciation   | (21.8)%    | 3.0%       | (0.4)%     | 20.5%      | 13.4%      | (3.2)%    | 16.0%      | 17.7%     | 8.0%      | 2.4%      |
| 8 Total shareholder return (1-year) <sup>1</sup>  | (17.9)     | 7.1        | 3.1        | 24.8       | 17.9       | 0.4       | 20.1       | 22.3      | 11.9      | 5.7       |
| <b>Performance ratios</b>   |            |            |            |            |            |           |            |           |           |           |
| 9 Return on common equity   | 13.6%      | 14.5%      | 15.7%      | 14.9%      | 13.3%      | 13.4%     | 15.4%      | 14.2%     | 15.0%     | 16.2%     |
| 10 Return on Common Equity Tier 1 Capital risk-weighted assets <sup>2,3,4</sup>           | 2.41       | 2.55       | 2.56       | 2.46       | 2.21       | 2.20      | 2.45       | 2.32      | 2.58      | 2.78      |
| 11 Efficiency ratio   | 49.5       | 53.6       | 51.9       | 53.6       | 55.0       | 57.5      | 55.1       | 55.3      | 54.9      | 60.2      |
| 12 Net interest margin  | 1.80       | 1.96       | 1.95       | 1.96       | 2.01       | 2.05      | 2.18       | 2.20      | 2.23      | 2.30      |
| 13 Common dividend payout ratio   | 48.3       | 46.1       | 43.3       | 42.6       | 46.1       | 47.4      | 44.3       | 46.9      | 42.5      | 40.2      |
| 14 Dividend yield <sup>5</sup>  | 4.8        | 3.9        | 3.5        | 3.6        | 3.9        | 3.7       | 3.5        | 3.8       | 3.7       | 3.4       |
| 15 Price-earnings ratio <sup>6</sup>  | 9.2        | 12.0       | 12.2       | 13.3       | 13.0       | 12.8      | 13.4       | 13.9      | 12.0      | 11.7      |
| <b>Asset quality</b>  |            |            |            |            |            |           |            |           |           |           |
| 16 Net impaired loans as a % of net loans and acceptances <sup>7,8</sup>                  | 0.32%      | 0.33%      | 0.37%      | 0.38%      | 0.46%      | 0.48%     | 0.46%      | 0.50%     | 0.52%     | 0.56%     |
| 17 Net impaired loans as a % of common equity <sup>7,8</sup>                              | 2.59       | 2.81       | 3.33       | 3.45       | 4.09       | 4.24      | 4.28       | 4.83      | 4.86      | 5.27      |
| 18 Provision for credit losses as a % of net average loans and acceptances <sup>7,8</sup> | 1.00       | 0.45       | 0.39       | 0.37       | 0.41       | 0.34      | 0.34       | 0.38      | 0.43      | 0.39      |
| <b>Capital ratios</b>   |            |            |            |            |            |           |            |           |           |           |
| 19 Common Equity Tier 1 Capital ratio <sup>3,4,9</sup>                                    | 13.1%      | 12.1%      | 12.0%      | 10.7%      | 10.4%      | 9.9%      | 9.4%       | 9.0%      | n/a%      | n/a%      |
| 20 Tier 1 Capital ratio <sup>2,3,4</sup>  | 14.4       | 13.5       | 13.7       | 12.3       | 12.2       | 11.3      | 10.9       | 11.0      | 12.6      | 13.0      |
| 21 Total Capital ratio <sup>2,3,4</sup>   | 16.7       | 16.3       | 16.2       | 14.9       | 15.2       | 14.0      | 13.4       | 14.2      | 15.7      | 16.0      |
| <b>Other</b>  |            |            |            |            |            |           |            |           |           |           |
| 22 Common equity to total assets  | 5.2        | 5.8        | 5.5        | 5.4        | 5.8        | 5.7       | 5.5        | 5.4       | 5.3       | 5.3       |
| 23 Number of common shares outstanding (millions)   | 1,815.6    | 1,811.9    | 1,828.3    | 1,839.6    | 1,857.2    | 1,855.1   | 1,844.6    | 1,835.0   | 1,832.3   | 1,802.0   |
| 24 Market capitalization (millions of Canadian dollars)                                   | \$ 106,719 | \$ 136,274 | \$ 133,519 | \$ 134,915 | \$ 113,028 | \$ 99,584 | \$ 102,322 | \$ 87,748 | \$ 74,417 | \$ 67,782 |
| 25 Average number of full-time equivalent staff <sup>10</sup>                             | 89,598     | 89,031     | 84,383     | 83,160     | 81,233     | 81,483    | 81,137     | 78,748    | 78,397    | 75,631    |
| 26 Number of retail outlets <sup>11</sup>   | 2,358      | 2,380      | 2,411      | 2,446      | 2,476      | 2,514     | 2,534      | 2,547     | 2,535     | 2,483     |
| 27 Number of retail brokerage offices   | 87         | 113        | 109        | 109        | 111        | 108       | 111        | 110       | 112       | 108       |
| 28 Number of automated banking machines   | 6,233      | 6,302      | 5,587      | 5,322      | 5,263      | 5,171     | 4,833      | 4,734     | 4,739     | 4,650     |

<sup>1</sup> Total shareholder return is calculated based on share price movement and dividends reinvested over a trailing one-year period.

<sup>2</sup> Effective fiscal 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the “all-in” methodology. Prior to fiscal 2013, amounts were calculated in accordance with the Basel II regulatory framework. Prior to 2012, amounts were calculated based on Canadian GAAP.

<sup>3</sup> Effective fiscal 2014, the CVA has been implemented based on a phase-in approach until the first quarter of 2019. Effective the third quarter of 2014, the scalars for inclusion of CVA for CET1, Tier 1, and Total Capital RWA were 57%, 65% and 77%, respectively. For fiscal 2015 and 2016, the scalars for inclusion of CVA for CET1, Tier 1, and Total Capital RWA were 64%, 71%, and 77%, respectively. For fiscal 2017, the corresponding scalars were 72%, 77%, and 81%, respectively, for fiscal 2018, were 80%, 83%, and 86%, respectively, and effective fiscal 2019, the corresponding scalars are all 100%. Prior to the second quarter of 2018, the RWA as it relates to the regulatory floor was calculated based on the Basel I risk weights which are the same for all capital ratios.

<sup>4</sup> Includes capital adjustments provided by the Office of the Superintendent of Financial Institutions Canada in response to COVID-19 pandemic in the second quarter of 2020. Refer to the “Capital Position” section of the MD&A for additional detail.

<sup>5</sup> Dividend yield is calculated as the dividend per common share for the year divided by the daily average closing stock price during the year.

<sup>6</sup> The price-earnings ratio is computed using diluted net income per common share over the trailing 4 quarters.

<sup>7</sup> Includes customers’ liability under acceptances.

<sup>8</sup> Excludes acquired credit-impaired loans, and prior to November 1, 2017, certain debt securities classified as loans (DSCL). DSCL are now classified as debt securities at amortized cost under IFRS 9.

<sup>9</sup> Effective fiscal 2013, the Bank implemented the Basel III regulatory framework. As a result, the Bank began reporting the measures, CET1 and CET1 Capital ratio, in accordance with the “all-in” methodology. Accordingly, amounts for years prior to fiscal 2013 are not applicable (n/a).

<sup>10</sup> In fiscal 2014, the Bank conformed to a standardized definition of full-time equivalent staff across all segments. The definition includes, among other things, hours for overtime and contractors as part of its calculations. Comparatives for years prior to fiscal 2014 have not been restated.

<sup>11</sup> Includes retail bank outlets, private client centre branches, and estate and trust branches.

## Financial and Banking Terms

**Adjusted Results:** A non-GAAP financial measure used to assess each of the Bank's businesses and to measure the Bank's overall performance.

**Allowance for Credit Losses:** Represent expected credit losses (ECLs) on financial assets, including any off-balance sheet exposures, at the balance sheet date. Allowance for credit losses consists of Stage 3 allowance for impaired financial assets and Stage 2 and Stage 1 allowance for performing financial assets and off-balance sheet instruments. The allowance is increased by the provision for credit losses, and decreased by write-offs net of recoveries and disposals.

**Amortized Cost:** The amount at which a financial asset or financial liability is measured at initial recognition minus principal repayments, plus or minus the cumulative amortization, using EIRM, of any differences between the initial amount and the maturity amount, and minus any reduction for impairment.

**Assets under Administration (AUA):** Assets that are beneficially owned by customers where the Bank provides services of an administrative nature, such as the collection of investment income and the placing of trades on behalf of the clients (where the client has made his or her own investment selection). These assets are not reported on the Bank's Consolidated Balance Sheet.

**Assets under Management (AUM):** Assets that are beneficially owned by customers, managed by the Bank, where the Bank has discretion to make investment selections on behalf of the client (in accordance with an investment policy). In addition to the TD family of mutual funds, the Bank manages assets on behalf of individuals, pension funds, corporations, institutions, endowments and foundations. These assets are not reported on the Bank's Consolidated Balance Sheet. Some assets under management that are also administered by the Bank are included in assets under administration.

**Asset-backed Commercial Paper (ABCP):** A form of commercial paper that is collateralized by other financial assets. Institutional investors usually purchase such instruments in order to diversify their assets and generate short-term gains.

**Asset-backed Securities (ABS):** A security whose value and income payments are derived from and collateralized (or "backed") by a specified pool of underlying assets.

**Average Common Equity:** Average common equity is the equity cost of capital calculated using the capital asset pricing model.

**Average Earning Assets:** The average carrying value of deposits with banks, loans and securities based on daily balances for the period ending October 31 in each fiscal year.

**Basis Points (bps):** A unit equal to 1/100 of 1%. Thus, a 1% change is equal to 100 basis points.

**Carrying Value:** The value at which an asset or liability is carried at on the Consolidated Balance Sheet.

**Collateralized Mortgage Obligation (CMO):** They are collateralized debt obligations consisting of mortgage-backed securities that are separated and issued as different classes of mortgage pass-through securities with different terms, interest rates, and risks. CMOs by private issuers are collectively referred to as non-agency CMOs.

**Common Equity Tier 1 (CET1) Capital:** This is a primary Basel III capital measure comprised mainly of common equity, retained earnings and qualifying non-controlling interest in subsidiaries. Regulatory deductions made to arrive at the CET1 Capital include goodwill and intangibles, unconsolidated investments in banking, financial, and insurance entities, deferred tax assets, defined benefit pension fund assets, and shortfalls in allowances.

**Common Equity Tier 1 (CET1) Capital Ratio:** CET1 Capital ratio represents the predominant measure of capital adequacy under Basel III and equals CET1 Capital divided by RWA.

**Compound Annual Growth Rate (CAGR):** A measure of growth over multiple time periods from the initial investment value to the ending investment value assuming that the investment has been compounding over the time period.

**Credit Valuation Adjustment (CVA):** CVA represents a capital charge that measures credit risk due to default of derivative counterparties. This charge requires banks to capitalize for the potential changes in counterparty credit spread for the derivative portfolios.

**Dividend Yield:** Dividend per common share for the year divided by the daily average closing stock price during the year.

**Effective Interest Rate (EIR):** The rate that discounts expected future cash flows for the expected life of the financial instrument to its carrying value. The calculation takes into account the contractual interest rate, along with any fees or incremental costs that are directly attributable to the instrument and all other premiums or discounts.

**Effective Interest Rate Method (EIRM):** A technique for calculating the actual interest rate in a period based on the amount of a financial instrument's book value at the beginning of the accounting period. Under EIRM, the effective interest rate, which is a key component of the calculation, discounts the expected future cash inflows and outflows expected over the life of a financial instrument.

**Efficiency Ratio:** The efficiency ratio measures operating efficiency and is calculated by taking the non-interest expenses as a percentage of total revenue. A lower ratio indicates a more efficient business operation.

**Enhanced Disclosure Task Force (EDTF):** Established by the Financial Stability Board in May 2012, comprising of banks, analysts, investors, and auditors, with the goal of enhancing the risk disclosures of banks and other financial institutions.

**Expected Credit Losses (ECLs):** ECLs are the probability-weighted present value of expected cash shortfalls over the remaining expected life of the financial instrument and considers reasonable and supportable information about past events, current conditions, and forecasts of future events and economic conditions that impact the Bank's credit risk assessment.

**Fair Value:** The price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, under current market conditions.

**Federal Deposit Insurance Corporation (FDIC):** A U.S. government corporation which provides deposit insurance guaranteeing the safety of a depositor's accounts in member banks. The FDIC also examines and supervises certain financial institutions for safety and soundness, performs certain consumer-protection functions, and manages banks in receiverships (failed banks).

**Fair value reported in profit and loss (FVPL):** Under IFRS 9, the classification is dependent on two tests, a contractual cash flow test (named SPPI) and a business model assessment. Unless the asset meets the requirements of both tests, it is measured at fair value with all changes in fair value reported in profit and loss.

**Fair value through other comprehensive income (FVOCI):** Under IFRS 9, if the asset passes the contractual cash flows test (named SPPI), the business model assessment determines how the instrument is classified. If the instrument is being held to collect contractual cash flows, that is, if it is not expected to be sold, it is classified as amortized cost. If the business model for the instrument is to both collect contractual cash flows and potentially sell the asset, it is reported at FVOCI.

**Forward Contracts:** Over-the-counter contracts between two parties that oblige one party to the contract to buy and the other party to sell an asset for a fixed price at a future date.

**Futures:** Exchange-traded contracts to buy or sell a security at a predetermined price on a specified future date.

**Hedging:** A risk management technique intended to mitigate the Bank's exposure to fluctuations in interest rates, foreign currency exchange rates, or other market factors. The elimination or reduction of such exposure is accomplished by engaging in capital markets activities to establish offsetting positions.

**Impaired Loans:** Loans where, in management's opinion, there has been a deterioration of credit quality to the extent that the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest.

**Loss Given Default (LGD):** It is the amount of the loss the Bank would likely incur when a borrower defaults on a loan, which is expressed as a percentage of exposure at default.

**Mark-to-Market (MTM):** A valuation that reflects current market rates as at the balance sheet date for financial instruments that are carried at fair value.

**Master Netting Agreements:** Legal agreements between two parties that have multiple derivative contracts with each other that provide for the net settlement of all contracts through a single payment, in a single currency, in the event of default or termination of any one contract.

**Net Interest Margin:** Net interest income as a percentage of average earning assets.

**Non-Viability Contingent Capital (NVCC):** Instruments (preferred shares and subordinated debt) that contain a feature or a provision that allows the financial institution to either permanently convert these instruments into common shares or fully write-down the instrument, in the event that the institution is no longer viable.

**Notional:** A reference amount on which payments for derivative financial instruments are based.

**Office of the Superintendent of Financial Institutions Canada (OSFI):** The regulator of Canadian federally chartered financial institutions and federally administered pension plans.

**Options:** Contracts in which the writer of the option grants the buyer the future right, but not the obligation, to buy or to sell a security, exchange rate, interest rate, or other financial instrument or commodity at a predetermined price at or by a specified future date.

**Probability of Default (PD):** It is the likelihood that a borrower will not be able to meet its scheduled repayments.

**Provision for Credit Losses (PCL):** Amount added to the allowance for credit losses to bring it to a level that management considers adequate to absorb all incurred credit-related losses in its portfolio.

**Return on Common Equity Tier 1 (CET1) Capital Risk-weighted Assets:** Net income available to common shareholders as a percentage of average CET1 Capital risk-weighted assets.

**Return on Common Equity (ROE):** Net income available to common shareholders as a percentage of average common shareholders' equity. A broad measurement of a bank's effectiveness in employing shareholders' funds.

**Return on Tangible Common Equity (ROTCE):** A non-GAAP financial measure calculated as reported net income available to common shareholders after adjusting for the after-tax amortization of acquired intangibles, which are treated as an item of note, as a percentage of average Tangible common equity.

**Risk-Weighted Assets (RWA):** Assets calculated by applying a regulatory risk-weight factor to on and off-balance sheet exposures. The risk-weight factors are established by the OSFI to convert on and off-balance sheet exposures to a comparable risk level.

**Securitization:** The process by which financial assets, mainly loans, are transferred to a trust, which normally issues a series of asset-backed securities to investors to fund the purchase of loans.

**Solely Payments of Principal and Interest (SPPI):** IFRS 9 requires that the following criteria be met in order for a financial instrument to be classified at amortized cost:

- The entity's business model relates to managing financial assets (such as bank trading activity), and, as such, an asset is held with the intention of collecting its contractual cash flows; and
- An asset's contractual cash flows represent SPPI.

**Swaps:** Contracts that involve the exchange of fixed and floating interest rate payment obligations and currencies on a notional principal for a specified period of time.

**Tangible common equity (TCE):** A non-GAAP financial measure calculated as common shareholders' equity less goodwill, imputed goodwill, and intangibles on an investment in TD Ameritrade and other acquired intangible assets, net of related deferred tax liabilities.

**Taxable Equivalent Basis (TEB):** A non-GAAP financial measure that increases revenues and the provision for income taxes by an amount that would increase revenues on certain tax-exempt securities to an equivalent before-tax basis to facilitate comparison of net interest income from both taxable and tax-exempt sources.

**Tier 1 Capital Ratio:** Tier 1 Capital represents the more permanent forms of capital, consisting primarily of common shareholders' equity, retained earnings, preferred shares and innovative instruments. Tier 1 Capital ratio is calculated as Tier 1 Capital divided by RWA.

**Total Capital Ratio:** Total Capital is defined as the total of net Tier 1 and Tier 2 Capital. Total Capital ratio is calculated as Total Capital divided by RWA.

**Total Shareholder Return (TSR):** The change in market price plus dividends paid during the year as a percentage of the prior year's closing market price per common share.

**Value-at-Risk (VaR):** A metric used to monitor and control overall risk levels and to calculate the regulatory capital required for market risk in trading activities. VaR measures the adverse impact that potential changes in market rates and prices could have on the value of a portfolio over a specified period of time.

# Board Committees

| COMMITTEE                      | MEMBERS <sup>1</sup>  | KEY RESPONSIBILITIES <sup>1</sup>   |
|--------------------------------|---|---|
| Corporate Governance Committee | <b>Brian M. Levitt</b><br>(Chair)<br><b>Amy W. Brinkley</b><br><b>Karen E. Maidment</b><br><b>Alan N. MacGibbon</b>   | <b>Responsibility for corporate governance of the Bank:</b> <ul style="list-style-type: none"> <li>Identify individuals qualified to become Board members and recommend to the Board the director nominees for the next annual meeting of shareholders and recommend candidates to fill vacancies on the Board that occur between meetings of the shareholders;</li> <li>Develop and recommend to the Board a set of corporate governance principles, including a code of conduct and ethics, aimed at fostering a healthy governance culture at the Bank;</li> <li>Satisfy itself that the Bank communicates effectively, both proactively and responsively, with its shareholders, other interested parties, and the public;</li> <li>Oversee the Bank's strategy, performance and reporting on corporate responsibility for environmental and social matters;</li> <li>Provide oversight of enterprise-wide conduct risk and act as the conduct review committee for the Bank and certain of its Canadian subsidiaries that are federally-regulated financial institutions; and</li> <li>Oversee the evaluation of the Board and Committees.</li> </ul>  |
| Human Resources Committee      | <b>Karen E. Maidment</b><br>(Chair)<br><b>Amy W. Brinkley</b><br><b>David E. Kepler</b><br><b>Brian M. Levitt</b><br><b>Nadir H. Mohamed</b>  | <b>Responsibility for management's performance evaluation, compensation and succession planning:</b> <ul style="list-style-type: none"> <li>Discharge, and assist the Board in discharging, the responsibility of the Board relating to leadership, human capital management and compensation, as set out in the Committee's charter;</li> <li>Set corporate goals and objectives for the Chief Executive Officer (CEO) and regularly measure the CEO's performance against these goals and objectives;</li> <li>Recommend compensation for the CEO to the Board for approval, and review and approve compensation for certain senior officers;</li> <li>Monitor the Bank's compensation strategy, plans, policies, and practices for alignment to the Financial Stability Board Principles for Sound Compensation Practices and Implementation Standards, including the appropriate consideration of risk;</li> <li>Oversee a robust talent planning and development process, including review and approval of the succession plans for the senior officer positions and heads of control functions;</li> <li>Review and recommend the CEO succession plan to the Board for approval;</li> <li>Produce a report on compensation which is published in the Bank's annual proxy circular, and review, as appropriate, any other related major public disclosures concerning compensation; and</li> <li>Oversee the strategy, design and management of the Bank's employee pension, retirement savings, and benefit plans.</li> </ul> |
| Risk Committee                 | <b>Amy W. Brinkley</b><br>(Chair)<br><b>Colleen A. Goggins</b><br><b>David E. Kepler</b><br><b>Alan N. MacGibbon</b><br><b>Karen E. Maidment</b>  | <b>Supervising the management of risk of the Bank:</b> <ul style="list-style-type: none"> <li>Approve the Enterprise Risk Framework (ERF) and related risk category frameworks and policies that establish the appropriate approval levels for decisions and other measures to manage risk to which the Bank is exposed;</li> <li>Review and recommend the Bank's Enterprise Risk Appetite Statement for approval by the Board and oversee the Bank's major risks as set out in the ERF;</li> <li>Review the Bank's risk profile and performance against Risk Appetite; and</li> <li>Provide a forum for "big-picture" analysis of an enterprise view of risk, including considering trends, and current and emerging risks.</li> </ul>   |
| Audit Committee                | <b>Alan N. MacGibbon<sup>2</sup></b><br>(Chair)<br><b>Brian C. Ferguson<sup>2</sup></b><br><b>Jean-René Halde</b><br><b>Irene R. Miller<sup>2</sup></b><br><b>Claude Mongeau<sup>2</sup></b><br><b>S. Jane Rowe<sup>2</sup></b> | <b>Supervising the quality and integrity of the Bank's financial reporting and compliance requirements:</b> <ul style="list-style-type: none"> <li>Oversee reliable, accurate, and clear financial reporting to shareholders;</li> <li>Oversee the effectiveness of internal controls, including internal controls over financial reporting;</li> <li>Directly responsible for the selection, compensation, retention and oversight of the work of the shareholders' auditor – the shareholders' auditor reports directly to this Committee;</li> <li>Receive reports from the shareholders' auditor, chief financial officer, chief auditor, chief compliance officer, and global chief anti-money laundering officer, and evaluate the effectiveness and independence of each;</li> <li>Oversee the establishment and maintenance of policies and programs reasonably designed to achieve and maintain the Bank's compliance with the laws and regulations that apply to it; and</li> <li>Act as the Audit Committee for certain subsidiaries of the Bank that are federally regulated financial institutions.</li> </ul> <p>Additional information relating to the responsibilities of the Audit Committee in respect of the appointment and oversight of the shareholder's independent external auditor is included in the Bank's 2020 Annual Information Form.</p>   |

<sup>1</sup> As at October 31, 2020

<sup>2</sup> Designated Audit Committee Financial Expert

# Shareholder and Investor Information

## MARKET LISTINGS

The common shares of The Toronto-Dominion Bank are listed for trading on the Toronto Stock Exchange and the New York Stock Exchange under the symbol "TD". The Toronto-Dominion Bank preferred shares are listed on the Toronto Stock Exchange.

Further information regarding the Bank's listed securities, including ticker symbols and CUSIP numbers, is available on our website at [www.td.com](http://www.td.com) under Investor Relations/Share Information or by calling TD Shareholder Relations at 1-866-756-8936 or 416-944-6367 or by e-mailing [tdshinfo@td.com](mailto:tdshinfo@td.com).

## AUDITORS FOR FISCAL 2020

Ernst & Young LLP

## DIVIDENDS

**Direct dividend depositing:** Registered shareholders may have their dividends deposited directly to any bank account in Canada or the U.S. For this service, please contact the Bank's transfer agent at the address below. Beneficial shareholders should contact their intermediary.

**U.S. dollar dividends:** For registered shareholders, dividend payments sent to U.S. addresses or made directly to U.S. bank accounts will be made in U.S. funds unless a shareholder otherwise instructs the Bank's transfer agent. Registered shareholders whose dividends are sent to non-U.S. addresses can also request dividend payments in U.S. funds by contacting the Bank's transfer agent. Dividends will be exchanged into U.S. funds at the Bank of Canada daily average exchange rate published

at 16:30 (Eastern) on the fifth business day after the record date, or as otherwise advised by the Bank. Beneficial shareholders should contact their intermediary.

Dividend information is available at [www.td.com](http://www.td.com) under Investor Relations/Share Information. Dividends, including the amounts and dates, are subject to declaration by the Board of Directors of the Bank.

## DIVIDEND REINVESTMENT PLAN

For information regarding the Bank's dividend reinvestment plan, please contact our transfer agent or visit our website at [www.td.com](http://www.td.com) under Investor Relations/Share Information/Dividends.

| IF YOU  | AND YOUR INQUIRY RELATES TO  | PLEASE CONTACT   |
|---|--|--|
| Are a <b>registered shareholder</b> (your name appears on your TD share certificate)  | Missing dividends, lost share certificates, estate questions, address changes to the share register, dividend bank account changes, the dividend reinvestment plan, eliminating duplicate mailings of shareholder materials or stopping (or resuming) receiving annual and quarterly reports | <b>Transfer Agent:</b><br>AST Trust Company (Canada)<br>P.O. Box 700, Station B<br>Montréal, Québec H3B 3K3<br>1-800-387-0825 (Canada and U.S. only)<br>or 416-682-3860<br>Facsimile: 1-888-249-6189<br><a href="mailto:inquiries@astfinancial.com">inquiries@astfinancial.com</a> or<br><a href="http://www.astfinancial.com/ca-en">www.astfinancial.com/ca-en</a>  |
| Hold your TD shares through the <b>Direct Registration System in the United States</b>  | Missing dividends, lost share certificates, estate questions, address changes to the share register, eliminating duplicate mailings of shareholder materials or stopping (or resuming) receiving annual and quarterly reports  | <b>Co-Transfer Agent and Registrar:</b><br>Computershare<br>P.O. Box 505000<br>Louisville, KY 40233 or<br>462 South 4th Street, Suite 1600<br>Louisville, KY 40202<br>1-866-233-4836<br>TDD for hearing impaired: 1-800-231-5469<br>Shareholders outside of U.S.: 201-680-6578<br>TDD shareholders outside of U.S.: 201-680-6610<br><a href="http://www.computershare.com/investor">www.computershare.com/investor</a> |
| <b>Beneficially own</b> TD shares that are held in the name of an intermediary, such as a bank, a trust company, a securities broker or other nominee | Your TD shares, including questions regarding the dividend reinvestment plan and mailings of shareholder materials   | <b>Your intermediary</b>   |

## TD SHAREHOLDER RELATIONS

For all other shareholder inquiries, please contact TD Shareholder Relations at 416-944-6367 or 1-866-756-8936 or e-mail [tdshinfo@td.com](mailto:tdshinfo@td.com). Please note that by leaving us an e-mail or voicemail message you are providing your consent for us to forward your inquiry to the appropriate party for response.

Shareholders may communicate directly with the independent directors through the Chair of the Board, by writing to:

Chair of the Board  
The Toronto-Dominion Bank  
P.O. Box 1  
Toronto-Dominion Centre  
Toronto, Ontario M5K 1A2

or you may send an e-mail c/o TD Shareholder Relations at [tdshinfo@td.com](mailto:tdshinfo@td.com). E-mails addressed to the Chair received from shareholders and expressing an interest to communicate directly with the independent directors via the Chair will be provided to Mr. Levitt.

## HEAD OFFICE

The Toronto-Dominion Bank  
P.O. Box 1  
Toronto-Dominion Centre  
King St. W. and Bay St.  
Toronto, Ontario M5K 1A2

Product and service information 24 hours a day, seven days a week:

**In Canada** contact TD Canada Trust  
1-866-222-3456

**In the U.S.** contact TD Bank,  
America's Most Convenient Bank®  
1-888-751-9000

**French:** 1-800-895-4463

**Cantonese/Mandarin:** 1-800-387-2828

**Telephone device for the hearing**

**impaired (TTY):** 1-800-361-1180

**Website:** In Canada: [www.td.com](http://www.td.com)

In the U.S.: [www.tdbank.com](http://www.tdbank.com)

**E-mail:** [customer.service@td.com](mailto:customer.service@td.com)

(Canada only; U.S. customers can e-mail customer service via [www.tdbank.com](http://www.tdbank.com))

## ANNUAL MEETING

Thursday, April 1, 2021  
9:30 a.m. (Eastern)

## SUBORDINATED NOTES SERVICES

### Trustee for subordinated notes:

Computershare Trust Company of Canada  
Attention: Manager,  
Corporate Trust Services  
100 University Avenue, 11th Floor  
Toronto, Ontario M5J 2Y1

### Vous pouvez vous procurer des exemplaires en français du rapport annuel au service suivant:

Affaires internes et publiques  
La Banque Toronto-Dominion  
P.O. Box 1, Toronto-Dominion Centre  
Toronto (Ontario) M5K 1A2

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