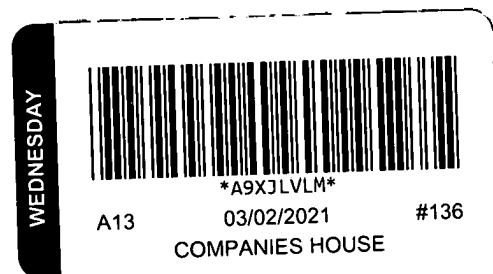


Company Registration No: 06595834

**PARAGON MORTGAGES (2010) LIMITED**

**Report and Financial Statements**

**Year ended 30 September 2020**



# PARAGON MORTGAGES (2010) LIMITED

## STRATEGIC REPORT

### BUSINESS REVIEW AND PRINCIPAL ACTIVITIES

Paragon Mortgages (2010) Limited ('the Company') is a wholly owned subsidiary of Paragon Bank PLC, which is a wholly owned subsidiary of Paragon Banking Group PLC ('the Group') and was set up to provide finance for its mortgage loan assets.

During the year the Company operated in the United Kingdom, the Company's principal activity is the provision of first mortgage loans. The Company is currently engaged in loan relationships with other group companies. The Company provided a subordinated loan to Paragon Fourth Funding Limited, Paragon Fifth Funding Limited, Paragon Sixth Funding Limited and Paragon Seventh Funding Limited. There have been no significant changes in the Company's principal activities in the year under review. The directors are not aware, at the date of this report, of any likely major changes in the Company's activities in the next year.

The Company's profit and loss account is shown on page 8. Net interest income has decreased from £6,415,000 to £2,769,000 due to a decrease in interest receivable on mortgage loans. This is due to a lower loan book during the year compared to the preceding year. Loans were sold to another group company during the year. Other operating income has increased from £5,988,000 to £9,725,000 due to the deferred sale consideration received during the year increasing. Operating expenses have increased from £1,458,000 to £2,094,000 due to an increase in management recharges. The profit after tax has decreased from £8,460,000 to £8,035,000. This was mainly due to the decrease in net interest income and to a increase in operating expenses.

The balance sheet on page 9 of the Financial Statements shows the Company's financial position at the year end. Net assets have increased due to the profit for the year being less than the interim dividend being paid during the year. Details of amounts owed from and to other group companies are shown in notes 16 and 20.

The directors recommend no final dividend (2019: £nil) which, given the interim dividend of £0.29 per share (2019: £0.73 per share), means a total dividend for the year of £0.29 per share (2019: £0.73 per share).

The Group manages its operations on a centralised basis. For this reason, the Company's directors believe that further key performance indicators for the Company are not necessary or appropriate for an understanding of the development, performance or position of the business. The performance of the Group's mortgage lending operation, which includes the Company, is discussed in the Group's Annual Report, which does not form part of this Report.

### PRINCIPAL RISKS AND UNCERTAINTIES

The assets of the Company are located entirely in the United Kingdom and its results are therefore impacted by the economic environment within the UK. A material downturn in economic performance could increase the numbers of customers who default on loans and / or cause the values of the properties over which the Company enjoys security to fall.

The UK economy in the current year has been impacted significantly by the effects of the Covid-19 virus. This has caused major economic disruption within the UK and global economy but has also driven governments and regulators to offer unprecedented levels of support to businesses and consumers, aimed at mitigating its impact.

The Company has put contingency plans in place to ensure that it can continue to service its customers and to satisfy its obligations under the funding structure. However, should the pandemic have significant long-term impacts on the UK economy then this would significantly impact the Company's future cash flows and performance.

Together with continuing uncertainty arising the potential impact economic impact of the UK's withdrawal from the European Union, the Covid-19 pandemic has made the long-term economic prospects for the UK and their impacts on the Company much difficult to forecast.

An analysis of the Company's exposure to risk, including financial risk, and the steps taken to mitigate these risks are set out in note 6, a discussion of critical accounting judgements is set out in note 4 and a discussion of critical accounting estimates is set out in note 5.

**STRATEGIC REPORT (CONTINUED)**

**GOING CONCERN**

The performance of the Company is subject to analysis against plan, with key variances being analysed in detail on a monthly basis. This monitoring, particularly of credit and liquidity measures has been enhanced at Group level in response to the Covid-19 situation.

The Group has a formalised process of budgeting, reporting and review. The Group's planning procedures forecast its profitability, capital position, funding requirement and cash flows on a company by company basis.

In compiling the most recent forecast, for the period commencing 1 October 2020, particular attention was paid to the potential consequences of Covid-19 on the Group's operations, customers, funding and prospects, both in the short and longer term. This included consideration of a number of different scenarios with impacts of varying duration and severity. In common with the Group's approach to IFRS 9, the economics used in the forecasting process were updated in October in light of the continuing development of the Covid-19 crisis, based on updated external projections. Future business activity was reforecast reflecting the potential impacts of the pandemic on markets and products.

After considering the Company's position, the economic environment and the forecasts described above, the directors have a reasonable expectation that the Company will have adequate resources to continue in operational existence for the foreseeable future. This is further supported by the Group holding sufficient cash resources to support the Company's obligations as they fall due. For this reason, they continue to adopt the going concern basis in preparing the Financial Statements.

**BOARD AND STAKEHOLDERS**

The Board is mindful of its duty to act in good faith and to promote the success of the Group for the benefit of its shareholders and with regard to the interests of all of its stakeholders. The Board confirms that, for the year ended 30 September 2020, it has acted to promote the success of the Company for the benefit of its members as a whole and continues to have due regard to the following matters (as per section 172 of the Companies Act 2006):

- a. The likely consequences of any decision in the long-term;
- b. The interests of the Company's employees;
- c. The need to foster the Company's business relationships with suppliers, customers and others;
- d. The impact of the Company's operations on the community and the environment;
- e. The desirability of the Company maintaining a reputation for high standards of business conduct; and
- f. The need to act fairly as between members of the Company.

The principal activity of the Company is to support the loan origination and servicing activities of the Group and therefore, there is substantial common identity between the external non-shareholder stakeholders of the Company and those of the Group. There are also significant group stakeholders, including the entities to which the Company provides services, support and funding, aside from ownership interests.

As a consequence, engagement with external stakeholders takes place at a group level. The Company looks to group initiatives for guidance and takes them into account in its decision making. The Company follows Group policies and procedures as mentioned above, including those relating to the fair treatment of customers, standards of business conduct, the environment, the community and other stakeholders. More detail may be found in the Group's 2020 Annual Report and Accounts.

However, in considering items of business directors of the Company make autonomous decisions on each decision's own merits, after due consideration of the long-term success of the Company, those factors set out in section 172 of the Companies Act 2006, where relevant, and the stakeholders impacted. Board meetings are held periodically where the directors consider Company business, such as participation in securitisation and other group funding transactions, sales and purchases of mortgage assets, group funding arrangements and dividend payments.

The Board considers and discusses information from across the organisation to help it understand the Group's business and its impact on the Company. It also reviews strategy, financial, and operational performance, as well as information covering areas such as key risks and legal and regulatory compliance.

**STRATEGIC REPORT (CONTINUED)**

**SHAREHOLDERS**

The Company has a single shareholder, Paragon Bank PLC, which is itself a wholly owned subsidiary of Paragon Banking Group PLC, the ultimate parent company of the Group. The interests of the Company's shareholders thus coincide with those of the shareholders of the Group (s172 (1)(f)).

**ENVIRONMENT**

The Group recognises the importance of its environmental responsibilities, monitors its impact on the environment, and designs and implements policies to reduce any damage that might be caused by the Group's activities. The Company operates in accordance with group policies, which are described in the Group's Annual Report, which does not form part of this Report.

**EMPLOYEES**

The Company has no employees. All operational services are provided by employees of the Group. The Group's employment policies are described in its Annual Report, which does not form part of this Report.

Approved by the Board of Directors  
and signed on behalf of the Board



K G Allen

Director

28 January 2021

**DIRECTORS' REPORT**

The directors present their Annual Report prepared in accordance with Schedule 7 to the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 and the audited Financial Statements of Paragon Mortgages (2010) Limited, a company registered in England and Wales with registration no: 06595834, for the year ended 30 September 2020.

**CORPORATE GOVERNANCE**

The directors have been charged with governance in accordance with the transactional documentation detailing the mechanism and structure of the transaction. The structure of the Group is such that the key policies have been predetermined at the time of issuance and the operational roles have been assigned to third parties with their roles strictly governed by the transaction documents.

**DIRECTORS**

The directors throughout the year and subsequently were:

R D Shelton

R J Woodman

K G Allen

J P Giles

**AUDITOR**

The directors have taken all reasonable steps to make themselves and the Company's auditor, KPMG LLP, aware of any information needed in preparing the audit of the Annual Report and Financial Statements for the year, and, as far as each of the directors is aware, there is no relevant audit information of which the auditor is unaware.

No notice from members under section 488 of the Companies Act 2006 having been received, the directors intend that the auditor, KPMG LLP, shall be deemed to be reappointed in accordance with section 487(2) of the Act.

**INFORMATION PRESENTED IN OTHER SECTIONS**

Certain information required to be included in a directors' report by the Companies Act 2006 and regulations made there under can be found in the other sections of the Annual Report, as described below. All of the information presented in these sections is incorporated by reference into this Directors' Report and is deemed to form part of this report.

- Commentary on the likely future developments in the business of the Company is included in the Strategic Report.
- A description of the Company's financial risk management objectives and policies, and its exposure to risks arising from its use of financial instruments are set out in note 6 to the accounts.
- Disclosure on any dividends paid during the year is included in the Strategic Report.

Approved by the Board of Directors

and signed on behalf of the Board



K G Allen

Director

28 January 2021

Registered Office: 51 Homer Road, Solihull, West Midlands, B91 3QJ

**STATEMENT OF DIRECTORS' RESPONSIBILITIES**  
**in relation to Financial Statements**

The directors are responsible for preparing the Annual Report and the Financial Statements in accordance with applicable law and regulations.

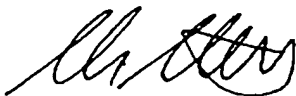
Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of their profit or loss for that period.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets, for the Company's systems of internal control and for taking reasonable steps for the prevention and detection of fraud and other irregularities and for the preparation of a strategic report and directors' report which comply with the applicable requirements of the Companies Act 2006.

Approved by the Board of Directors and signed on behalf of the Board.



K G Allen

Director

28 January 2021

# **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PARAGON MORTGAGES (2010) LIMITED**

## **Opinion**

We have audited the Financial Statements of Paragon Mortgages (2010) Limited for the year ended 30 September 2020 which comprise the profit and loss account, the balance sheet, the statement of movements in equity and the related notes 1 to 22, including the accounting policies in note 3.

In our opinion the Financial Statements:

- give a true and fair view of the state of the company's affairs as at 30 September 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including Financial Reporting Standard 101 – 'Reduced Disclosure Framework'; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the company in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

## **Going concern**

The directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the company or to cease its operations, and as they have concluded that the company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over its ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least a year from the date of approval of the financial statements. In our evaluation of the directors' conclusions, we considered the inherent risks to the company's business model and analysed how those risks might affect the company's financial resources or ability to continue operations over the going concern period. We have nothing to report in these respects.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the absence of reference to a material uncertainty in this auditor's report is not a guarantee that the company will continue in operation.

## **Strategic report and directors' report**

The directors are responsible for the strategic report and the directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the strategic report and the directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

# **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PARAGON MORTGAGES (2010) LIMITED (CONTINUED)**

## **Matters on which we are required to report by exception**

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

## **Directors' responsibilities**

As explained more fully in their statement set out on page 5, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## **Auditor's responsibilities**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

## **The purpose of our audit work and to whom we owe our responsibilities**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.



**Michael Davidson (Senior Statutory Auditor)**

**for and on behalf of KPMG LLP, Statutory Auditor**

*Chartered Accountants*

1 Sovereign Square, Sovereign Street, Leeds, LS1 4DA

28 January 2021



**PARAGON MORTGAGES (2010) LIMITED**

**PROFIT AND LOSS ACCOUNT**

**YEAR ENDED 30 SEPTEMBER 2020**

|   | Note | 2020<br>£000 | 2019<br>£000 |
|---|------|--------------|--------------|
| Interest receivable   |      |              |              |
| Mortgages   |      | 2,964        | 7,544        |
| Other   | 7    | 1,914        | 1,936        |
|   |      | 4,878        | 9,480        |
| Interest payable and similar charges                                  | 8    | (2,109)      | (3,065)      |
| Net interest income   |      | 2,769        | 6,415        |
| Other operating income  | 9    | 9,725        | 5,988        |
| Total operating income  |      | 12,494       | 12,403       |
| Operating expenses  |      | (2,094)      | (1,458)      |
| Provisions for losses   | 11   | (389)        | (472)        |
| Operating profit, being profit on ordinary activities before taxation | 12   | 10,011       | 10,473       |
| Tax on profit on ordinary activities                                  | 13   | (1,976)      | (2,013)      |
| Profit on ordinary activities after taxation                          | 19   | 8,035        | 8,460        |

All activities derive from continuing operations.

There are no recognised gains or losses other than the profit for the current and preceding years, and consequently a separate statement of comprehensive income has not been presented.

**PARAGON MORTGAGES (2010) LIMITED**

**BALANCE SHEET**

**30 SEPTEMBER 2020**

|  | Note | 2020<br>£000 | 2020<br>£000  | 2019<br>£000 | 2019<br>£000  |
|--|------|--------------|---------------|--------------|---------------|
| <b>ASSETS EMPLOYED</b>                       |      |              |               |              |               |
| <b>FIXED ASSETS</b>                          |      |              |               |              |               |
| Financial assets                             | 14   |              | 60,587        |              | 76,339        |
| <b>CURRENT ASSETS</b>                        |      |              |               |              |               |
| Debtors falling due within one year          | 16   | 16,227       |               | 18,739       |               |
| Cash at bank                                 |      | 745          |               | 1,856        |               |
|  |      |              | <u>16,972</u> |              | <u>20,595</u> |
|  |      |              | <u>77,559</u> |              | <u>96,934</u> |
| <b>FINANCED BY</b>                           |      |              |               |              |               |
| <b>EQUITY SHAREHOLDER'S FUNDS</b>            |      |              |               |              |               |
| Called up share capital                      | 18   | 27,416       |               | 27,416       |               |
| Profit and loss account                      | 19   | 1,395        |               | 1,360        |               |
|  |      |              | <u>28,811</u> |              | <u>28,776</u> |
| <b>PROVISIONS FOR LIABILITIES</b>            | 17   |              | -             |              | 1             |
| <b>CREDITORS</b>                             |      |              |               |              |               |
| Amounts falling due within one year          | 20   | 11,414       |               | 8,040        |               |
| Amounts falling due after more than one year | 20   | 37,334       |               | 60,117       |               |
|  |      |              | <u>48,748</u> |              | <u>68,157</u> |
|  |      |              | <u>77,559</u> |              | <u>96,934</u> |

These Financial Statements were approved by the Board of Directors on 28 January 2021.

Signed on behalf of the Board of Directors



K G Allen  
Director

**PARAGON MORTGAGES (2010) LIMITED**

**STATEMENT OF MOVEMENTS IN EQUITY**

**YEAR ENDED 30 SEPTEMBER 2020**

|  | <b>Share capital</b> | <b>Profit and loss</b> | <b>Total</b>  |
|--|----------------------|------------------------|---------------|
|  | <b>£000</b>          | <b>account</b>         | <b>equity</b> |
|  |                      | <b>£000</b>            | <b>£000</b>   |
| <i>Total comprehensive income for the year</i> |                      |                        |               |
| Profit for the year                            | -                    | 8,035                  | 8,035         |
| Other comprehensive income                     | -                    | -                      | -             |
| Total comprehensive income for the year        | -                    | 8,035                  | 8,035         |
| <i>Transactions with owners</i>                |                      |                        |               |
| Dividends                                      | -                    | (8,000)                | (8,000)       |
| Net movement in equity in the year             | -                    | 35                     | 35            |
| Opening equity                                 | 27,416               | 1,360                  | 28,776        |
| Closing equity                                 | 27,416               | 1,395                  | 28,811        |

**YEAR ENDED 30 SEPTEMBER 2019**

|  | <b>Share capital</b> | <b>Profit and loss</b> | <b>Total</b>  |
|--|----------------------|------------------------|---------------|
|  | <b>£000</b>          | <b>account</b>         | <b>equity</b> |
|  |                      | <b>£000</b>            | <b>£000</b>   |
| <i>Total comprehensive income for the year</i>   |                      |                        |               |
| Profit for the year                              | -                    | 8,460                  | 8,460         |
| Other comprehensive income                       | -                    | -                      | -             |
| Total comprehensive income for the year          | -                    | 8,460                  | 8,460         |
| <i>Transactions with owners</i>                  |                      |                        |               |
| Dividends  | -                    | (20,000)               | (20,000)      |
| Net movement in equity in the year               | -                    | (11,540)               | (11,540)      |
| Opening equity                                   | 27,416               | 12,895                 | 40,311        |
| Change in accounting policy on adoption of IFRS9 | -                    | 5                      | 5             |
| As restated                                      | 27,416               | 12,900                 | 40,316        |
| Closing equity                                   | 27,416               | 1,360                  | 28,776        |

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

1. GENERAL INFORMATION

Paragon Mortgages (2010) Limited ('the Company') is a company domiciled in the United Kingdom and incorporated in England and Wales under the Companies Act 2006 with company number 06595834. The address of the registered office is 51 Homer Road, Solihull, West Midlands, B91 3QJ. The nature of the Company's operations and its principal activities are set out in the Strategic Report.

These financial statements are presented in pounds sterling, which is the currency of the economic environment in which the Company operates.

2. BASIS OF PREPARATION

The Financial Statements have been prepared in accordance with applicable UK accounting standards. Disclosures have been made in accordance with Financial Reporting Standard 101 – 'Reduced Disclosure Framework' ('FRS 101').

As permitted by FRS 100 – 'Application of Financial Reporting Requirements' ('FRS 100') the Company has applied the measurement and recognition requirements of International Financial Reporting Standards ('IFRS') as adopted by the EU, but makes amendments where necessary in order to comply with the Companies Act 2006 and has set out below where advantage of disclosure exemptions provided by FRS 101 has been taken.

**Adoption of new and reviewed reporting standards**

In the preparation of these financial statements, the following accounting standards are being applied for the first time.

- IFRS 16 – 'Leases'

This has had no impact upon the balance sheet or the profit and loss account.

**Accounting changes at 1 October 2018**

The accounting changes affecting equity at 1 October 2018 relate to the adoption of IFRS 9 – 'Financial Instruments' and are described in detail in note 3 to the accounts for the year ended 30 September 2019.

3. ACCOUNTING POLICIES

The particular accounting policies applied are described below.

**Accounting convention**

The Financial Statements are prepared under the historical cost convention.

**Going concern**

Accounting standards require the directors to assess the Company's ability to continue to adopt the going concern basis of accounting. In performing this assessment, the directors consider all available information about the future, the possible outcomes of events and changes in conditions and the realistically possible responses to such events and conditions that would be available to them. Particular focus is given to the Group's financial forecasts to ensure the adequacy of resources available for the Company to meet its business objectives on both a short term and strategic basis.

The Group has a formalised process of budgeting, reporting and review. The Group's planning procedures forecast its profitability, capital position, funding requirement and cash flows on a company by company basis. In compiling the most recent forecast, for the period commencing 1 October 2020, particular attention was paid to the potential consequences of Covid-19 on the Group's operations, customers, funding and prospects, both in the short and longer term. This included consideration of a number of different scenarios with impacts of varying duration and severity. In common with the Group's approach to IFRS 9, the economics used in the forecasting process were updated in October in light of the continuing development of the Covid-19 crisis, based on updated external projections. Future business activity was reforecast reflecting the potential impacts of the pandemic on markets and products.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

3. ACCOUNTING POLICIES (CONTINUED)

**Going concern (continued)**

After performing this assessment, the directors concluded that there was a reasonable expectation that the Company will have adequate resources to continue in operational existence for the foreseeable future, and that therefore it was appropriate for them to continue to adopt the going concern basis in preparing the Annual Report and Accounts. For this reason, they continue to adopt the going concern basis in preparing the Financial Statements.

**Loans to customers**

Loans to customers includes assets accounted for as financial and assets. The Company assesses the classification and measurement of a financial asset based on the contractual cash flow characteristics of the asset and its business model for managing the asset. The Company has concluded that its business model for its customer loan assets is of the type defined as 'Hold to collect' by IFRS 9 and the contractual terms of the asset should give rise to cash flows that are solely payments of principal and interest ('SPPI'). Such loans are therefore accounted for on the amortised cost basis.

Loans advanced are valued at inception at the initial advance amount, which is the fair value at that time, inclusive of procurement fees paid to brokers or other business providers and less initial fees paid by the customer. Loans acquired from third parties are initially valued at the purchase consideration paid or payable. Thereafter, all loans to customers are valued at this initial amount less the cumulative amortisation calculated using the EIR method. The loan balances are then reduced where necessary by a provision impairment.

The EIR method spreads the expected net income arising from a loan over its expected life. The EIR is that rate of interest which, at inception, exactly discounts the future cash payments and receipts arising from the loan to the initial carrying amount.

**Impairment of loans and receivables**

The carrying values of all loans to customers, whether accounted for under IFRS 9 or IAS 17, are reduced by an impairment provision based on their expected credit loss ('ECL'), determined in accordance with IFRS 9. These estimates are reviewed throughout the year and at each balance sheet date.

All assets are assessed to determine whether there has been a significant increase in credit risk ('SICR') since the point of first recognition (origination or acquisition). Assets are also reviewed to identify any which are 'Credit Impaired'. SICR and credit impairment are identified on the basis of pre-determined metrics including qualitative and quantitative factors relevant to each portfolio, with a management review to ensure appropriate allocation.

Assets which have not experienced an SICR are referred to as 'Stage 1' accounts, assets which have experienced an SICR but are not credit impaired are referred to as 'Stage 2' accounts, while credit impaired assets are referred to as 'Stage 3' accounts.

An impairment allowance is provided on an account by account basis:

- For Stage 1, at an amount equal to 12-month ECL, i.e. the total expected ECL that results from those default events that are possible within 12 months of the reporting date, weighted by the probability of those events occurring; or
- For Stage 2 and 3 accounts, at an amount equal to lifetime ECL, i.e. the total expected ECL that results from any future default events, weighted by the probability of those events occurring.

In establishing an ECL allowance, the Company assesses its probability of default, loss given default and exposure at default for each reporting period, discounted to give a net present value. The estimates used in these assessments must be unbiased and take into account reasonable and supportable information including forward-looking economic inputs.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

3. ACCOUNTING POLICIES (CONTINUED)

**Impairment of loans and receivables (continued)**

Within its buy-to-let portfolio the Company utilises a receiver of rent process, whereby the receiver stands between the landlord and tenant and will determine an appropriate strategy for dealing with any delinquency. This strategy may involve the immediate sale of any underlying security or the short or long term letting of the property to cover arrears and principal shortfalls. Such cases are automatically considered to have an SICR, but where a letting strategy is adopted by the receiver, a tenant is in place and arrears are reduced or cleared, the account will not necessarily be considered to be credit impaired. Properties in receivership are eventually either returned to their landlord owners or sold.

For financial accounting purposes, provisions for impairments of loans to customers are held in an impairment allowance account from the point at which they are first recognised. These balances are released to offset against the gross value of the loan when it is written off for accounting purposes. This occurs when standard enforcement processes have been completed, subject to any amount retained in respect of expected salvage receipts. Any further gains from post-write off salvage activity are reported as impairment gains.

**Current tax**

Current tax, including UK corporation tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

**Revenue**

The revenue of the Company comprises other income. The accounting policy for the recognition of revenue is described separately within these accounting policies. Interest receivable or payable from other Group companies is recognised in accordance with the effective interest rate method.

**Fee and commission income**

Other operating income includes administration fees charged to borrowers, which are credited to the profit and loss account when the related service is performed.

**Deferred sale consideration**

Other operating income includes deferred sale consideration which is recognised in the period in which it is received.

**Cash at bank**

Balances shown as cash at bank in the balance sheet comprise demand deposits and short-term deposits with banks with initial maturities of not more than 90 days.

**Borrowings**

Borrowings are carried in the balance sheet on the amortised cost basis. The initial value recognised includes the principal amount received less any discount on issue or costs of issuance.

Interest and all other costs of the funding are expensed to the profit and loss account as interest payable over the term of the borrowing on an Effective Interest Rate basis.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

3. ACCOUNTING POLICIES (CONTINUED)

**Disclosures**

In preparing these financial statements the Company has taken advantage of the exemptions from disclosure provided by FRS 101 in respect of:

- The requirement to produce a cash flow statement and related notes
- Disclosures in respect of transactions with wholly owned subsidiaries
- Disclosures in respect of capital management
- The effects of new, but not yet effective IFRSs
- Disclosures in respect of key management personnel
- Disclosures of transactions with a management entity which provides key management personnel services to the Company

As the consolidated financial statements of Paragon Banking Group PLC, the ultimate parent undertaking of the Company, include equivalent disclosures the Company has also taken advantage of these further exemptions provided by FRS 101:

- Certain disclosures required by IFRS 13 – ‘Fair Value Measurement’
- Certain disclosures required by IFRS 7 – ‘Financial Instruments Disclosures’

The Company presently intends to continue to apply these exemptions in future periods.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

4. CRITICAL ACCOUNTING JUDGEMENTS

The most significant judgements which the directors have made in the application of the accounting policies set out in note 3 relate to:

**Significant Increase in Credit Risk ('SICR')**

Under IFRS 9, the directors are required to assess where a credit obligation has suffered a Significant Increase in Credit Risk ('SICR'). The directors' assessment is based primarily on changes in the calculated probability of default, but also includes consideration of other qualitative indicators and the adoption of the backstop assumption in the Standard that all cases which are more than 30 days overdue have a SICR, for account types where days overdue is an appropriate measure.

If additional accounts were determined to have an SICR, these balances would attract additional impairment provision and the overall provision charge would be higher.

In determining whether an account has a SICR in the Covid-19 environment the granting of Covid-19 reliefs, including payment holidays and similar arrangements, may mean that a SICR may exist without this being reflected in either arrears performance or credit bureau data. The Group has accepted the advice of UK regulatory bodies that the grant of Covid-19 relief does not, of itself, indicate an SICR, but has carefully considered internal credit and customer data to determine whether there might be any accounts with SICR not otherwise identified by the process.

More information on the definition of SICR adopted is given in note 15.

**Definition of default**

In applying the impairment provisions of IFRS 9 and the directors have used models to derive the probabilities of default. In order to derive and apply such models, it is required to define 'default' for this purpose. The Group's definition of default is aligned to its internal operational procedures. IFRS 9 provides a rebuttable presumption of default when an account is 90 days overdue and this was used as the starting point for this exercise. Other factors include account management activities such as appointment of a receiver or enforcement procedures.

A combination of qualitative and quantitative measures was considered in developing the definition of default.

If a different definition of default had been adopted the expected loss amounts derived might differ from those shown in the accounts.

More information on the Group's definition of default adopted is given in note 15.

**Classification of financial assets**

The classification of financial assets under IFRS 9 is based on two factors:

- The company's 'business model' – how the it intends to general cash and profit from the assets; and
- The nature of the contractual cash flows inherent in the assets

Financial assets are classified as held at amortised cost, at fair value through other comprehensive income, or at fair value through profit or loss.

For an asset to be held at amortised cost, the cash flows received from it must comprise solely payments of principal and interest ('SPPI'). In effect, this restricts this classification to 'normal' lending activities, excluding arrangements where the lender may have a contingent return or profit share from the activities funded. The Group has considered its products and concluded that, as standard lending products, they fall within the SPPI criteria.

The use of amortised cost accounting is also restricted to assets which a company holds within a business model whose object is to collect cash flows arising from them, rather than seek to profit by disposing of them (a 'Held to Collect' model). The Group's strategy is to hold loan assets until they are repaid or written off. Loan disposals are rare, and the Group does not manage its assets in order to generate profits on sale. On this basis, it has categorised its business model as Held to Collect.

Therefore, the Company has classified its customer loan assets as carried at amortised cost.



NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

5. CRITICAL ACCOUNTING ESTIMATES

Certain balances reported in the Financial Statements are based wholly or in part on estimates or assumptions made by the directors. There is, therefore, a potential risk that they may be subject to change in future periods. The most significant of these are:

**Impairment losses on loans to customers**

Impairment losses on loans are calculated based on statistical models, applied to the present status, performance and management strategy for the loans concerned which are used to determine each loan's PD and LGD.

Internal information used will include number of months arrears, qualitative information, such as possession by a first charge holder on a second charge mortgage or where a buy-to-let case is under the control of a receiver of rent, the receiver's present and likely future strategy for the property (e.g. keeping current tenants in place, refurbish and relet, immediate sale etc).

External information used includes customer specific data, such as credit bureau information as well as more general economic data.

Key internal assumptions in the models relate to estimates of future cash flows from customers' accounts, their timing and, for secured accounts, the expected proceeds from the realisation of the property or other charged assets. These cash flows will include payments received from the customer, and, for buy-to-let cases where a receiver of rent is appointed, rental receipts from tenants, after allowing for void periods and running costs. These key assumptions are based on observed data from historical patterns and are updated regularly based on new data as it becomes available.

In addition, the directors consider how appropriate past trends and patterns might be in the current economic situation and make any adjustments they believe are necessary to reflect current and expected conditions.

The accuracy of the impairment calculations would therefore be affected by unexpected changes to the economic situation, variances between the models used and the actual results, or assumptions which differ from the actual outcomes. In particular, if the impact of economic factors such as employment levels on customers is worse than is implicit in the model then the number of accounts requiring provision might be greater than suggested by the model, while falls in house prices, over and above any assumed by the model might increase the provision required in respect of accounts currently provided. Similarly, if the account management approach assumed in the modelling cannot be adopted the provision required may be different.

In order to provide forward looking economic inputs to the modelling of the ECL, the Company must derive a set of scenarios which are internally coherent. The Company addresses these requirements using four distinct economic scenarios chosen to represent the range of possible outcomes.

The variables are used for two purposes in the IFRS 9 calculations:

- They are applied as inputs in the models which generate PD values, where those found by statistical analysis to have the most predictive value are used
- They are used as part of the calculation where the variable has a direct impact on the expected loss calculation, such as the house price index

The economic variables will also inform assumptions about the Company's approach to account management given a particular scenario.

**Effective interest rates**

In order to determine the EIR applicable to loans and borrowings an estimate must be made of the expected life of each loan and hence the cash flows relating thereto. For purchased accounts this will involve estimating the likely future performance of the accounts at the time of acquisition. These estimates are based on historical data and reviewed regularly. For purchased accounts historical data obtained from the vendor will be examined. The accuracy of the EIR applied would therefore be compromised by any differences between actual repayment profiles and that predicted, which in turn would depend directly or indirectly on customer behaviour.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

6. FINANCIAL RISK MANAGEMENT

The Company's operations are financed principally by loans from other group companies. In addition, various financial instruments, for example debtors and accruals, arise directly from the Company's operations.

It is, and has been throughout the year under review, the Company's policy that no trading in financial instruments shall be undertaken.

The principal risks arising from the Company's financial instruments are credit risk and liquidity risk. The board of the Company's holding company reviews and agrees policies for all companies in the Group managing each of these risks and they are summarised below. These policies have remained unchanged throughout the year and since the year end.

**Credit risk**

The Company's credit risk is primarily attributable to its loans to customers. The maximum credit risk at 30 September 2020 approximates to the carrying value of loans to customers (note 15). There are no significant concentrations of credit risk due to the large number of customers included in the portfolios.

The acquired mortgages are secured by first charges over residential properties in the United Kingdom. Despite this security, in assessing credit risk an applicant's ability to repay the loan remains the overriding factor in the decision to lend by the originating lender. Additionally, each mortgage has the benefit of one or more life assurance policies and certain mortgages have the benefit of a mortgage guarantee indemnity insurance policy.

At 30 September 2020 87.7% (2019: 86.0%) of the Company's mortgage loans by value had a loan-to-value ('LTV') ratio of 70% or less. The weighted average LTV was 61.9% (2019: 63.3%). LTV for each account is calculated by comparing the current balance to the most recent valuation of the mortgaged property, indexed as appropriate.

Paragon Finance PLC, a fellow group company, continues to administer the mortgages on behalf of Paragon Mortgages Limited and the collections process is the same as that utilised for all companies in the group.

In order to control credit risk relating to counterparties to the Company's financial instruments, the board of the Company's holding company determines on a group basis, which counterparties the group of companies will deal with, establishes limits for each counterparty and monitors compliance with those limits.

**Liquidity risk**

It is the Company's policy to ensure that adequate resources are available at all times to provide for the day to day activities of the Company and to meet regulatory requirements. Management considers the year end position satisfactorily reflects the policies and objectives set out above.

The Company has no external borrowings and liquidity is provided as part of the Group's working capital arrangements. The securitisation process and the terms of the warehouse facility effectively limit liquidity risk from the funding of the Group's loan assets. It remains to ensure that sufficient funding is available to fund the Group's participation in the SPVs, provide capital support for new loans and working capital for the Group. This responsibility rests with the Asset and Liability Committee which sets the Group's liquidity policy and uses detailed cash flow projections to ensure that an adequate level of liquidity is available at all times.

**Interest rate risk**

The interest rates charged on the Company's subordinated loan are determined by reference to, inter alia, the Company's funding costs and the rates being charged on similar products in the market. Generally this ensures the matching of changes in interest rates on the Company's subordinated loan and borrowings and any exposure arising on the interest rate resets is relatively short term.

**Currency risk**

The Company has no material exposure to foreign currency risk.

# PARAGON MORTGAGES (2010) LIMITED

## NOTES TO THE ACCOUNTS

### YEAR ENDED 30 SEPTEMBER 2020

#### 7. INTEREST RECEIVABLE - OTHER

|  | 2020<br>£000 | 2019<br>£000 |
|--|--------------|--------------|
| Interest receivable from other group companies | 314          | 323          |
| Interest receivable from related parties       | 1,599        | 1,612        |
| Other interest                                 | 1            | 1            |
|  | <u>1,914</u> | <u>1,936</u> |

#### 8. INTEREST PAYABLE AND SIMILAR CHARGES

|  | 2020<br>£000 | 2019<br>£000 |
|--|--------------|--------------|
| Interest payable on loan from parent undertaking | 1,512        | 2,674        |
| Interest payable to other group companies        | 480          | 310          |
| Interest payable to related parties              | 117          | 81           |
|  | <u>2,109</u> | <u>3,065</u> |

Interest payable to other group companies include costs of the amortisation of the costs of setting up funding facilities to support the company's loan origination activities, to which it has provided subordinated funding.

#### 9. OTHER OPERATING INCOME

|                             | 2020<br>£000 | 2019<br>£000 |
|-----------------------------|--------------|--------------|
| Loan account fee income     | 107          | 126          |
| Insurance fee income        | 2            | 95           |
| Deferred sale consideration | 9,616        | 5,767        |
|                             | <u>9,725</u> | <u>5,988</u> |

#### 10. DIRECTORS AND EMPLOYEES

Directors received no fees for the services provided to the Company during either the current or the preceding year.

The Company had no employees in the current or preceding year. All administration is performed by employees of the Group. The directors of the Company are all employed by Paragon Finance PLC, a fellow group company, and their remuneration is disclosed within the financial statements of that company, which do not form part of this Report.

**PARAGON MORTGAGES (2010) LIMITED**

**NOTES TO THE ACCOUNTS**

**YEAR ENDED 30 SEPTEMBER 2020**

**11. PROVISIONS FOR LOSSES**

|   | <b>2020</b> | <b>2019</b> |
|---|-------------|-------------|
|   | <b>£000</b> | <b>£000</b> |
| Impairment of financial assets / (release of provision) |             |             |
| First mortgage loans (note 15)                          | (1)         | (5)         |
| Loans to group companies                                | 390         | 477         |
|   | <u>389</u>  | <u>472</u>  |

**12. OPERATING PROFIT, BEING PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION**

|                                       | <b>2020</b> | <b>2019</b> |
|---------------------------------------|-------------|-------------|
|                                       | <b>£000</b> | <b>£000</b> |
| Operating profit is after charging:   |             |             |
| Auditor remuneration - audit services | 11          | 10          |
|                                       | <u>11</u>   | <u>10</u>   |

Non audit fees provided to the Group are disclosed in the accounts of the parent company and the exemption from disclosure of fees payable to the Company's auditor in respect to non-audit services in these Financial Statements has been taken.

**PARAGON MORTGAGES (2010) LIMITED**

**NOTES TO THE ACCOUNTS**

**YEAR ENDED 30 SEPTEMBER 2020**

**13. TAX ON PROFIT ON ORDINARY ACTIVITIES**

**a) Tax charge for the year**

|   | <b>2020</b> | <b>2019</b> |
|---|-------------|-------------|
|   | <b>£000</b> | <b>£000</b> |
| Current tax:                                      |             |             |
| Corporation tax                                   | 1,976       | 2,039       |
| Adjustment in respect of prior periods            | 2           | (26)        |
| Total current tax                                 | 1,978       | 2,013       |
| Deferred tax (note 17):                           |             |             |
| Origination and reversal of timing differences    | -           | -           |
| Recognition of previously unrecognised tax losses | (2)         | -           |
| Rate change                                       | -           | -           |
| Total deferred tax                                | (2)         | -           |
|   | 1,976       | 2,013       |

**b) Factors affecting the tax charge for the year**

|  | <b>2020</b> | <b>2019</b> |
|--|-------------|-------------|
|  | <b>£000</b> | <b>£000</b> |
| Profit before tax  | 10,011      | 10,473      |
| UK corporation tax at 19% (2019: 19%) based on the profit for the year | 1,902       | 1,990       |
| Effects of:  |             |             |
| Non-deductible expenses  | 74          | 49          |
| Prior period credit  | -           | (26)        |
| Tax charge for the year  | 1,976       | 2,013       |

The standard rate of corporation tax in the UK applicable to the Company in the period was 19.0% (2019: 19.0%), based on currently enacted legislation. During the period, legislation was substantively enacted, reversing the reduction in the tax rate to 17.0% which had been due to come into effect from April 2020. Consequently, temporary differences which had been expected to reverse at a tax rate of 18% in the current year, or 17% in subsequent years, have either reversed or are expected to reverse at a rate of 19%. The impact of this change has been accounted for in the year.

**14. FINANCIAL ASSETS**

|                              | <b>2020</b> | <b>2019</b> |
|------------------------------|-------------|-------------|
|                              | <b>£000</b> | <b>£000</b> |
| Loans to customers (note 15) | 60,587      | 76,339      |

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

15. IMPAIRMENT PROVISIONS ON LOANS TO CUSTOMERS

This note sets out information on the Company's impairment provisioning under IFRS 9 for the loans to customers balances set out in note 15, loans held at amortised cost, accounted for under IFRS 9, subject to the IFRS 9 impairment requirements.

The disclosures are set out under the following headings:

- Basis of provision
- Impairments by stage and division
- Movements in impairment provision in the period
- Impairments charged to income

**Basis of provision**

IFRS 9 requires that impairment is evaluated on an expected credit loss ('ECL') basis. ECLs are based on an assessment of the probability of default ('PD') and loss given default ('LGD'), discounted to give a net present value. The estimation of ECL should be unbiased and probability weighted, considering all reasonable and supportable information, including forward looking economic assumptions and a range of possible outcomes. Provision may be based on either twelve month or lifetime ECL, dependant on whether an account has experienced a significant increase in credit risk ('SICR').

*Calculation of expected credit loss ('ECL')*

For the majority of the Company's loan assets, the ECL is generated using statistical models applied to account data to generate PD and LGD components.

PD on both a twelve month and lifetime basis is estimated based on statistical models for the Company's most significant asset classes. The PD calculation is a function of current asset performance, customer information and future economic assumptions. The structure of the models was derived through analysis of correlation in historic data, which identified which current and historical customer attributes and external economic variables were predictive of future loss. The Company utilised all reasonably available information in its possession for this exercise.

LGD for each account is derived by calculating a value for exposure at the point of default (which will include consideration of future interest, account charges and receipts) and reducing this for security values and costs of recovery. These calculations allow for the Company's potential case management activities. This evaluation includes the potential impact of economic conditions at the time of any future default or enforcement. The derivation of the significant assumptions used in these calculations is discussed below.

In certain asset classes a fully modelled approach is not possible. This is generally where there are few assets in the class, where there is insufficient historical data on which to base an analysis or where certain measures, such as days past due are not useful. In these cases, which represent a small proportion of the total portfolio, alternative approaches are adopted. These rely on internal credit monitoring practices and professional credit judgement.

Notwithstanding the mechanical procedures discussed above, the Company will always consider whether the process generates sufficient provision for particular loans, especially large exposures, and will provide additional amounts as appropriate.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

15. IMPAIRMENT PROVISIONS ON LOANS TO CUSTOMERS (CONTINUED)

*Significant Increase in Credit Risk ('SICR')*

Under IFRS 9, SICR is not defined solely by account performance, but on the basis of the customer's overall credit position, and this evaluation should include consideration of external data. The Company's aim is to define SICR to correspond, as closely as possible, to that population of accounts which are subject to enhanced administrative and monitoring procedures operationally. The Company assesses SICR in its modelled portfolios primarily on the basis of the relative difference in an account's lifetime PD between origination and the reporting date. The levels of difference required to qualify as an SICR may differ between portfolios and will depend, to some extent, on the level of risk originally perceived and are monitored on an ongoing basis to ensure that this calibrates with actual experience.

It should be noted that the use of the current PD, which includes external factors such as credit bureau data, means that all relevant information in the Company's hands concerning the customers present credit position is included in the evaluation, as will future economic expectations.

In all cases accounts which are more than one month in arrears, where this is a meaningful measure, are considered to have an SICR.

The Company uses arrears multiples as a proxy for days past due, as this measure is commonly used in its arrears reporting. A loan will generally be one month in arrears from the point it is one day past due until it is thirty days past due.

*Definitions of default*

As the IFRS 9 definition of ECL is based on PD, default must be defined for this purpose. The Company's definitions of default for its various portfolios are aligned to its internal operational procedures and the regulatory definitions of default used internally. In particular the Company's receiver of rent cases are defined as defaulted for modelling purposes as the behaviour of the case after that point is significantly influenced by internal management decisions.

IFRS 9 provides a rebuttable presumption that an account is in default when it is ninety days overdue and this was used as the basis of the Company's definition. A combination of qualitative and quantitative measures were used in developing the definitions. These include account management activities and internal statuses.

*Credit Impaired loans*

IFRS 9 defines a credit impaired account as one where an account has suffered one or more event which has had a detrimental effect on future cash flows. It is thus a back-ward looking definition, rather than one based on future expectations.

Credit impaired assets are identified either through quantitative measures or by operational status. Designations of accounts for regulatory capital purposes are also taken into account. Assets may also be assigned to Stage 3 if they are identified as credit impaired as a result of management review processes.

During the year the Company revised certain of its default definitions for regulatory purposes. Where appropriate, IFRS 9 definitions have been amended to harmonise with the new definition and hence the staging at 1 October 2019 set out above differs from that presented in the Company's transition report.

As a result of this harmonisation all default cases are considered to be credit impaired, including all receiver of rent cases and all cases with at least one payment more than ninety days overdue, even where such cases are being managed in the expectation of realising all of the carrying balance.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

15. IMPAIRMENT PROVISIONS ON LOANS TO CUSTOMERS (CONTINUED)

*IFRS 9 Staging*

IFRS 9 calculations and related disclosures require loan assets to be divided into three stages, with accounts which were credit impaired on initial recognition representing a fourth class.

The three classes comprise: those where there has been no SICR since advance or acquisition (Stage 1); those where there has been a SICR (Stage 2); and loans which are impaired (Stage 3).

On initial recognition, and for assets where there has not been an SICR, provisions will be made in respect of losses resulting from the level of credit default events expected in the twelve months following the balance sheet date

Where a loan has experienced an SICR, whether or not the loan is considered to be credit impaired, provisions will be made based on the ECLs over the full life of the loan

For credit impaired assets, provisions will also be made on the basis of ECLs.

**Impairments by stage**

An analysis of the Company's loan portfolios between the stages defined above is set out below.

|                          | Stage 1<br>£000 | Stage 2 *<br>£000 | Stage 3 *<br>£000 | Total<br>£000 |
|--------------------------|-----------------|-------------------|-------------------|---------------|
| <b>30 September 2020</b> |                 |                   |                   |               |
| Gross loan book          | 58,819          | 1,775             | 8                 | 60,602        |
| Impairment provision     | (9)             | (6)               | -                 | (15)          |
| <b>Net loan book</b>     | <b>58,810</b>   | <b>1,769</b>      | <b>8</b>          | <b>60,587</b> |
| <b>Coverage ratio</b>    | <b>0.02%</b>    | <b>0.37%</b>      | <b>0.00%</b>      | <b>0.03%</b>  |
|                          | Stage 1<br>£000 | Stage 2 *<br>£000 | Stage 3 *<br>£000 | Total<br>£000 |
| <b>30 September 2019</b> |                 |                   |                   |               |
| Gross loan book          | 74,405          | 1,453             | 494               | 76,352        |
| Impairment provision     | -               | -                 | (13)              | (13)          |
| <b>Net loan book</b>     | <b>74,405</b>   | <b>1,453</b>      | <b>481</b>        | <b>76,339</b> |
| <b>Coverage ratio</b>    | <b>0.00%</b>    | <b>0.00%</b>      | <b>2.63%</b>      | <b>0.00%</b>  |

\* Stage 2 and 3 balances are analysed in more detail below.



NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

15. IMPAIRMENT PROVISIONS ON LOANS TO CUSTOMERS (CONTINUED)

In terms of the Company's credit management processes, Stage 1 cases will fall within the appropriate customer servicing functions and Stage 2 cases will be subject to account management arrangements. Stage 3 cases will include both those subject to recovery or similar processes and those which, though being managed on a long-term basis, are included with defaulted accounts for regulatory purposes. However, these broad categorisations may vary between different product types.

*Analysis of Stage 2 loans*

The table below analyses the accounts in stage 2 between those not more than one month in arrears where an SICR has nonetheless been identified from other information and accounts more than one month in arrears, which are automatically deemed to have an SICR.

|                          | <b>&lt; 1 month<br/>arrears</b> | <b>&gt; 1 &lt;= 3<br/>months<br/>arrears</b> | <b>Total</b> |
|--------------------------|---------------------------------|--|--------------|
|                          | <b>£000</b>                     | <b>£000</b>                                  | <b>£000</b>  |
| <i>30 September 2020</i> |                                 |  |              |
| Gross loan book          | 1,707                           | 68   | 1,775        |
| Impairment provision     | (6)                             | -  | (6)          |
| <b>Net loan book</b>     | 1,701                           | 68   | 1,769        |
| <b>Coverage ratio</b>    | 0.38%                           | 0.00%  | 0.37%        |
| <i>30 September 2019</i> |                                 |  |              |
| Gross loan book          | -                               | 1,453  | 1,453        |
| Impairment provision     | -                               | -  | -            |
| <b>Net loan book</b>     | -                               | 1,453  | 1,453        |
| <b>Coverage ratio</b>    | 0.00%                           | 0.00%  | 0.00%        |

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

15. IMPAIRMENT PROVISIONS ON LOANS TO CUSTOMERS (CONTINUED)

*Analysis of Stage 3 loans*

The table below analyses the accounts in Stage 3 between accounts in the process of enforcement or where full recovery is considered unlikely ('Realisations' in the table), loans being managed on a long term basis where full recovery is possible but which are considered in default for regulatory purposes and buy-to-let mortgages where a receiver of rent ('RoR') has been appointed by the Company to manage the property on the customer's behalf. RoR accounts in Stage 3 may be fully up-to-date with full recovery possible. These accounts are included in Stage 3 as they are classified as defaulted for regulatory purposes.

|                          | > 3 month<br>arrears<br>£000 | RoR<br>managed<br>£000 | Realisations<br>£000 | Total<br>£000 |
|--------------------------|------------------------------|------------------------|----------------------|---------------|
| <i>30 September 2020</i> |                              |                        |                      |               |
| Gross loan book          | -                            | -                      | 8                    | 8             |
| Impairment provision     | -                            | -                      | -                    | -             |
| <b>Net loan book</b>     | <u>-</u>                     | <u>-</u>               | <u>8</u>             | <u>8</u>      |
| <b>Coverage ratio</b>    | <u>0.00%</u>                 | <u>0.00%</u>           | <u>0.00%</u>         | <u>0.00%</u>  |
| <i>30 September 2019</i> |                              |                        |                      |               |
| Gross loan book          | 437                          | -                      | 57                   | 494           |
| Impairment provision     | (13)                         | -                      | -                    | (13)          |
| <b>Net loan book</b>     | <u>424</u>                   | <u>-</u>               | <u>57</u>            | <u>481</u>    |
| <b>Coverage ratio</b>    | <u>2.97%</u>                 | <u>0.00%</u>           | <u>0.00%</u>         | <u>2.63%</u>  |

The exposure at default in the calculation shown above for stage 3 accounts is reduced by £377,000 in respect of the value of security given by customers. The estimated value of the security represents, for each account, the lesser of the valuation estimate and the exposure value in the central economic scenario. Security values are based on the most recent valuation of the relevant property held by the Company, indexed as appropriate.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

15. IMPAIRMENT PROVISIONS ON LOANS TO CUSTOMERS (CONTINUED)

Movements in impairment provision by stage

The movements in the impairment provision calculated under IFRS 9 is set out below.

|                             | 2020      | 2019      |
|-----------------------------|-----------|-----------|
|                             | £000      | £000      |
| At 1 October 2019           | 13        | 54        |
| Recovered in period         | 32        | 494       |
| Amounts written off         | (30)      | (535)     |
| <b>At 30 September 2020</b> | <u>15</u> | <u>13</u> |

Accounts are considered to be written off for accounting purposes when standard enforcement processes have been completed, subject to any amount retained in respect of expected salvage receipts. This has no effect on the net carrying value, only on the amounts reported as gross loan balances and accumulated impairment provisions. At 30 September 2020 enforceable contractual balances of £1,000 were outstanding on assets written off in the period. This will exclude those accounts where a full and final settlement was agreed and those where the contractual terms do not permit any further action. Enforceable balances will be kept under review for operational purposes but no amounts will be recognised in respect of such accounts unless further cash is received or there is a strong expectation that it will be.

PARAGON MORTGAGES (2010) LIMITED

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

15. IMPAIRMENT PROVISIONS ON LOANS TO CUSTOMERS (CONTINUED)

A more detailed analysis of these movements by IFRS 9 stage on a consolidated basis for the year ended 30 September 2020 and 30 September 2019 is set out below.

|                                     | Stage 1<br>£000 | Stage 2 *<br>£000 | Stage 3 *<br>£000 | Total<br>£000 |
|-------------------------------------|-----------------|-------------------|-------------------|---------------|
| Loss allowance at 1 October 2019    | -               | -                 | 13                | 13            |
| New assets originated or purchased  | 6               | 2                 | -                 | 8             |
| Changes in loss allowance           |                 |                   |                   |               |
| Transfer to stage 1                 | -               | -                 | -                 | -             |
| Transfer to stage 2                 | (2)             | 2                 | -                 | -             |
| Transfer to stage 3                 | -               | -                 | -                 | -             |
| Changes due to credit risk          | 5               | 2                 | 17                | 24            |
| Write offs                          | -               | -                 | (30)              | (30)          |
| Assets recognised                   | -               | -                 | -                 | -             |
| Loss allowance at 30 September 2020 | <u>9</u>        | <u>6</u>          | <u>-</u>          | <u>15</u>     |
| Loss allowance at 1 October 2018    | -               | 1                 | 53                | 54            |
| New assets originated or purchased  | -               | -                 | -                 | -             |
| Changes in loss allowance           |                 |                   |                   |               |
| Transfer to stage 1                 | -               | -                 | -                 | -             |
| Transfer to stage 2                 | -               | -                 | -                 | -             |
| Transfer to stage 3                 | (55)            | -                 | 55                | -             |
| Changes due to credit risk          | 55              | (1)               | 440               | 494           |
| Write offs                          | -               | -                 | (535)             | (535)         |
| Assets recognised                   | -               | -                 | -                 | -             |
| Loss allowance at 30 September 2019 | <u>-</u>        | <u>-</u>          | <u>13</u>         | <u>13</u>     |

**PARAGON MORTGAGES (2010) LIMITED**

**NOTES TO THE ACCOUNTS**

**YEAR ENDED 30 SEPTEMBER 2020**

**15. IMPAIRMENT PROVISIONS ON LOANS TO CUSTOMERS (CONTINUED)**

The movements in the Loans to Customers balances in respect of which these loss allowances have been made are set out below.

|                                    | Stage 1<br>£000 | Stage 2 *<br>£000 | Stage 3 *<br>£000 | Total<br>£000 |
|------------------------------------|-----------------|-------------------|-------------------|---------------|
| Balances at 1 October 2019         | 74,405          | 1,453             | 494               | 76,352        |
| New assets originated or purchased | 37,335          | -                 | -                 | 37,335        |
| Changes in staging                 |                 |                   |                   |               |
| Transfer to stage 1                | -               | -                 | -                 | -             |
| Transfer to stage 2                | (1,739)         | 1,739             | -                 | -             |
| Transfer to stage 3                | -               | -                 | -                 | -             |
| Redemptions and repayments         | (14,230)        | (1,417)           | (448)             | (16,095)      |
| Assets derecognised                | (35,337)        | -                 | -                 | (35,337)      |
| Write offs                         | -               | -                 | (30)              | (30)          |
| Other changes                      | (1,615)         | -                 | (8)               | (1,623)       |
| Balance at 30 September 2020       | <u>58,819</u>   | <u>1,775</u>      | <u>8</u>          | <u>60,602</u> |
| Loss allowance                     | (9)             | (6)               | -                 | (15)          |
| Carrying value                     | <u>58,810</u>   | <u>1,769</u>      | <u>8</u>          | <u>60,587</u> |
| <br>                               |                 |                   |                   |               |
| Balances at 1 October 2018         | 162,373         | 860               | 344               | 163,577       |
| New assets originated or purchased | 67,232          | 1,431             | 424               | 69,087        |
| Changes in staging                 |                 |                   |                   |               |
| Transfer to stage 1                | -               | -                 | -                 | -             |
| Transfer to stage 2                | (1,431)         | 1,431             | -                 | -             |
| Transfer to stage 3                | (521)           | -                 | 521               | -             |
| Redemptions and repayments         | (24,809)        | (132)             | (53)              | (24,994)      |
| Assets derecognised                | (127,116)       | (2,150)           | (677)             | (129,943)     |
| Write offs                         | -               | -                 | (535)             | (535)         |
| Other changes                      | (1,323)         | 13                | 470               | (840)         |
| Balance at 30 September 2019       | <u>74,405</u>   | <u>1,453</u>      | <u>494</u>        | <u>76,352</u> |
| Loss allowance                     | -               | -                 | (13)              | (13)          |
| Carrying value                     | <u>74,405</u>   | <u>1,453</u>      | <u>481</u>        | <u>76,339</u> |

PARAGON MORTGAGES (2010) LIMITED

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

15. IMPAIRMENT PROVISIONS ON LOANS TO CUSTOMERS (CONTINUED)

**Impairments charged to income**

The amounts charged to the profit and loss account in the period are analysed as follows.

|                     | 2020       | 2019       |
|---------------------|------------|------------|
|                     | £000       | £000       |
| Released in period  | (31)       | (494)      |
| Written off amounts | 30         | 489        |
|                     | <u>(1)</u> | <u>(5)</u> |

**Economic impacts**

Impairment provision under IFRS 9 is calculated on a forward-looking ECL basis, based on expected economic conditions in multiple internally coherent scenarios. The Company uses four distinct economic scenarios chosen to represent the range of possible outcomes and allow for the impact of economic asymmetry in the calculations.

In developing its economic scenarios, the Company considers analysis from reputable external sources to form a general market consensus which inform its central scenario. These sources included forecasts produced by the Office of Budget Responsibility ('OBR') and the PRA as well as private sector economic research bodies.

The central scenario is the economic forecast used within the Company for planning purposes and represents its expectation of the most likely outcome. The upside and downside scenarios are less likely variants developed from this base case. The final scenario represents a protracted slump and is derived from the Bank of England's annual stress testing scenarios. Each scenario comprises a number of economic parameters and while models for different portfolios may not use all of the variables, the set, as a whole, is defined for the Company and must be consistent.

The economic variables comprising each scenario, and their projected average rates of increase (or decrease) for the first five years of the forecast period are set out below.

*30 September 2020*

|                        | Central scenario |       | Upside scenario |       | Downside scenario |        | Severe scenario |        |
|------------------------|------------------|-------|-----------------|-------|-------------------|--------|-----------------|--------|
|                        | Max %            | Min % | Max %           | Min % | Max %             | Min %  | Max %           | Min %  |
| <b>Economic driver</b> |                  |       |                 |       |                   |        |                 |        |
| GDP                    | 18.0             | (7.6) | 18.8            | (5.9) | 17.8              | (15.1) | 20.5            | (17.9) |
| HPI                    | 5.0              | (4.0) | 4.0             | 0.0   | 4.0               | (10.0) | 4.0             | (20.0) |
| BBR                    | 0.8              | 0.1   | 1.0             | 0.1   | 1.0               | 0.1    | 0.8             | (0.4)  |
| CPI                    | 2.4              | 0.6   | 2.3             | 0.7   | 2.3               | 0.2    | 2.3             | (0.3)  |
| Unemployment           | 7.6              | 4.0   | 7.0             | 4.0   | 9.0               | 4.5    | 9.0             | 5.3    |
| Secured lending        | 3.9              | 3.5   | 4.8             | 4.0   | 3.8               | 1.7    | 3.7             | (1.2)  |
| Consumer credit        | 6.3              | 6.0   | 8.8             | 6.7   | 5.7               | 1.5    | 4.8             | (5.2)  |

**PARAGON MORTGAGES (2010) LIMITED**

**NOTES TO THE ACCOUNTS**

**YEAR ENDED 30 SEPTEMBER 2020**

**15. IMPAIRMENT PROVISIONS ON LOANS TO CUSTOMERS (CONTINUED)**

*30 September 2019*

|                        | Central scenario |       | Upside scenario |       | Downside scenario |       | Severe scenario |        |
|------------------------|------------------|-------|-----------------|-------|-------------------|-------|-----------------|--------|
|                        | Max %            | Min % | Max %           | Min % | Max %             | Min % | Max %           | Min %  |
| <b>Economic driver</b> |                  |       |                 |       |                   |       |                 |        |
| GDP                    | 1.9              | 1.2   | 3.1             | 1.2   | 1.6               | (1.0) | 1.3             | (4.7)  |
| HPI                    | 4.3              | 0.7   | 9.7             | 0.9   | 4.9               | (4.7) | 5.7             | (17.8) |
| BBR                    | 0.8              | 0.8   | 2.5             | 0.8   | 0.5               | 0.5   | 0.0             | 0.0    |
| CPI                    | 2.2              | 2.0   | 2.2             | 1.4   | 3.2               | 2.0   | 4.9             | 2.0    |
| Unemployment           | 4.1              | 3.8   | 3.9             | 3.5   | 6.1               | 4.2   | 9.2             | 4.5    |
| Secured lending        | 3.9              | 3.2   | 4.8             | 3.3   | 3.8               | 1.7   | 3.7             | (1.2)  |
| Consumer credit        | 6.3              | 6.0   | 8.8             | 6.2   | 6.0               | 1.5   | 5.9             | (5.2)  |

**16. DEBTORS**

|                                      | 2020<br>£000  | 2019<br>£000  |
|--------------------------------------|---------------|---------------|
| Amounts falling due within one year: |               |               |
| Amounts due from group companies     | 2             | 5             |
| Deferred tax (note 17)               | 1             | -             |
| Other debtors (note 21)              | 16,027        | 18,656        |
| Prepayments and accrued income       | 197           | 78            |
|                                      | <u>16,227</u> | <u>18,739</u> |

**17. DEFERRED TAX**

The movements in the net asset / (liability) for deferred tax are as follows:

|  | 2020<br>£000 | 2019<br>£000 |
|--|--------------|--------------|
| Balance at 1 October 2019  | (1)          | -            |
|  | 2            | -            |
| Change in accounting policy on adoption of IFRS9   | -            | (1)          |
| Balance at 30 September 2020   | <u>1</u>     | <u>(1)</u>   |
| The net deferred tax asset / (liability) for which provision has been made is analysed as follows: |              |              |
| Other timing differences   | <u>1</u>     | <u>(1)</u>   |

**PARAGON MORTGAGES (2010) LIMITED**

**NOTES TO THE ACCOUNTS**

**YEAR ENDED 30 SEPTEMBER 2020**

**18. CALLED UP SHARE CAPITAL**

|  | <b>2020</b> | <b>2019</b> |
|--|-------------|-------------|
|  | <b>£</b>    | <b>£</b>    |
| Allotted:  |             |             |
| 27,416,000 ordinary shares of £1 each (fully paid) | 27,416,000  | 27,416,000  |

**19. PROFIT AND LOSS ACCOUNT**

|  |  | <b>£000</b> |
|--|--|-------------|
| At 1 October 2018                                |  | 12,895      |
| Profit for the financial year                    |  | 8,460       |
| Dividend paid                                    |  | (20,000)    |
| Change in accounting policy on adoption of IFRS9 |  | 5           |
| At 30 September 2019                             |  | 1,360       |
| Profit for the financial year                    |  | 8,035       |
| Dividend paid                                    |  | (8,000)     |
| At 30 September 2020                             |  | 1,395       |

An interim dividend of £0.29 per ordinary share was paid during the year (2019: £0.73 per share). The directors do not propose a final dividend (2019: £nil).

**20. CREDITORS**

|   | <b>2020</b> | <b>2019</b> |
|---|-------------|-------------|
|   | <b>£000</b> | <b>£000</b> |
| Amounts falling due within one year:          |             |             |
| Amounts due to group companies                | 6,503       | 2,592       |
| Other creditors (note 21)                     | 2,938       | 2,021       |
| Corporation tax                               | 1,959       | 3,410       |
| Accruals and deferred income                  | 14          | 17          |
|   | 11,414      | 8,040       |
| Amounts falling due after more than one year: |             |             |
| Loan from group company                       | 37,334      | 60,117      |

The Company had a loan facility provided by the immediate holding company, Paragon Bank PLC. Interest is charged monthly at a rate of 2.0% per annum.



NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

21. RELATED PARTY TRANSACTIONS

The Company has identified the following transactions which are required to be disclosed under the terms of International Accounting Standard 24 – ‘Related Party Disclosures’ (‘IAS 24’).

**Transactions with Paragon Mortgages (No. 18) PLC (‘PM18’)**

PM18, a company under common control as defined by IAS 24, was owed £17,000 (2019: £17,000) by the Company at the balance sheet date in relation to monies paid to the Company which is included in other creditors.

**Transactions with Paragon Mortgages (No. 19) PLC (‘PM19’)**

PM19, a company under common control as defined by IAS 24, was owed £3,000 (2019: £3,000) by the Company at the balance sheet date in relation to monies paid to the Company which is included in other creditors.

**Transactions with Paragon Mortgages (No. 20) PLC (‘PM20’)**

PM20, a company under common control as defined by IAS 24, was owed £4,000 (2019: £5,000) by the Company at the balance sheet date in relation to monies paid to the Company which is included in other creditors.

**Transactions with Paragon Mortgages (No. 21) PLC (‘PM21’)**

PM21, a company under common control as defined by IAS 24, was owed £3,000 (2019: £4,000) by the Company at the balance sheet date in relation to monies paid to the Company, which is included in other creditors.

**Transactions with Paragon Mortgages (No. 22) PLC (‘PM22’)**

PM22, a company under common control as defined by IAS 24, owed £20,000 (2019: £21,000) to the Company at the balance sheet date in relation to deferred purchase consideration, and £nil (2019: £nil) for mortgage fees and insurance which is included in other debtors.

**Transactions with Paragon Mortgages (No. 23) PLC (‘PM23’)**

PM23, a company under common control as defined by IAS 24, was owed £7,000 by the Company at the balance sheet date in relation to monies paid to the Company, which is included in other creditors (2019: PM23 owed £607,000 to PM2010 in relation to deferred purchase consideration and £4,000 for mortgage fees and insurance, which is included in other debtors).

PM23 was owed £nil (2019: £622,000) from the Company relating to monies received by the servicer, that are yet to be passed onto PM23, which is included in other creditors.

**Transactions with Paragon Mortgages (No. 24) PLC (‘PM24’)**

PM24, a company under common control as defined by IAS 24, was owed £10,000 by the Company at the balance sheet date in relation to monies paid to the Company, which is included in other creditors (2019: PM23 owed £607,000 to PM2010 in relation to deferred purchase consideration and £7,000 for mortgage fees and insurance, which is included in other debtors).

PM24 was owed £nil (2019: £5,000) from the Company relating to monies received by the servicer, that are yet to be passed onto PM24, which is included in other creditors.

**Transactions with Paragon Mortgages (No. 25) PLC (‘PM25’)**

PM25, a company under common control as defined by IAS 24, owed £11,922,000 (2019: £13,862,000) to the Company at the balance sheet date in relation to deferred purchase consideration, and £7,000 (2019: £16,000) for mortgage fees and insurance which is included in other debtors.

PM25 was owed £4,000 (2019: £355,000) from the Company relating to monies received by the servicer, that are yet to be passed onto PM25, which is included in other creditors.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2020

21. RELATED PARTY TRANSACTIONS (CONTINUED)

**Transactions with Paragon Mortgages (No. 26) PLC ('PM26')**

PM26, a company under common control as defined by IAS 24, owed £1,080,000 (2019: £nil) to the Company at the balance sheet date in relation to deferred purchase consideration, and £3,000 (2019: £5,000) for mortgage fees and insurance which is included in other debtors.

PM26 was owed £nil (2019: £513,000) from the Company relating to monies received by the servicer, that are yet to be passed onto PM26, which is included in other creditors.

**Transactions with Paragon Mortgages (No. 27) PLC ('PM27')**

PM27, a company under common control as defined by IAS 24, owed £19,000 to the Company at the balance sheet date in relation to deferred purchase consideration, and £1,000 for mortgage fees and insurance which is included in other debtors.

PM27 was owed £nil from the Company relating to monies received by the servicer, that are yet to be passed onto PM27, which is included in other creditors.

**Transactions with Paragon Fifth Funding Limited ('P5F')**

The subordinated loan made to P5F, a company under common control as defined by IAS 24, by the Company at the balance sheet date was £2,180,000 (2019: £2,180,000) and the Company earned £96,000 (2019: £109,000) interest on this balance. At the balance sheet date P5F owed the Company £6000 (2019: £6,000) in relation to subordinated loan interest which is included in prepayments and accrued income. P5F owed the Company £257,000 (2019: £124,000) to the Company in relation to payments made on behalf of P5F, which is included in other debtors

**Transactions with Paragon Sixth Funding Limited ('P6F')**

At the balance sheet date P6F, a company under common control as defined by IAS 24, owed £1,432,000 (2019: £1,432,000) to the Company in relation to payments made on behalf of P6F and £nil (2019: £nil) in relation to the subordinated loan interest, which is included in other debtors.

**Transactions with Paragon Seventh Funding Limited ('P7F')**

The subordinated loan made to P7F, a company under common control as defined by IAS 24, by the Company was £3,063,000 (2019: £4,261,000) and the Company earned £941,000 (2019: £704,000) interest on this balance.

P7F was owed £2,605,000 (2019: £1,893,000) by the Company at the balance sheet date in relation to monies paid to the Company, which is included in other creditors.

22. ULTIMATE PARENT COMPANY

The Company's immediate parent undertaking is Paragon Bank PLC. The Company's ultimate parent company and ultimate controlling party is Paragon Banking Group PLC. The smallest and largest group into which the Company is consolidated is that of Paragon Banking Group PLC, registered in England and Wales.

Copies of the financial statements of the Company and Paragon Banking Group PLC may be obtained from the Company Secretary, 51 Homer Road, Solihull, West Midlands, B91 3QJ.