

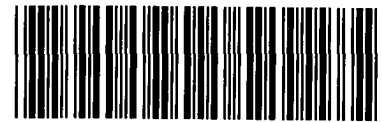
Company Registration No: 04513186

**PARAGON PERSONAL AND AUTO FINANCE (NO. 3) PLC**

**Report and Financial Statements**

**Year ended 30 September 2016**

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# PARAGON PERSONAL AND AUTO FINANCE (NO. 3) PLC

## STRATEGIC REPORT

### BUSINESS REVIEW AND PRINCIPAL ACTIVITIES

Paragon Personal and Auto Finance (No. 3) PLC ('the Company') is a wholly owned subsidiary of The Paragon Group of Companies PLC ('the Group') and was set up to provide finance for its consumer finance loan assets, by issuing asset backed floating rate loan notes and using the proceeds to purchase consumer loans from other group companies.

During the year the Company operated in the United Kingdom, its principal activity is the provision of consumer finance. There have been no significant changes in the Company's principal activities in the year under review. On 16 January 2017 the Company sold its loan assets to a fellow group company and used the proceeds to repay its outstanding asset backed loan notes. The Company continues to manage its residual assets.

As shown in the Company's profit and loss account on page 6, the Company's net interest income decreased by 22% (2015: 20% decrease). This was principally reflecting the reduction in the Company's loan book during the year. Profit after tax has decreased from £2,569,000 to £671,000. This was mainly due to the decrease in net interest income and increased operating expenses.

The balance sheet on page 7 of the Financial Statements shows the Company's financial position at the year end. Loans to customers have decreased by 16% (2015: 15%) due to customers redeeming their accounts during the year. The asset backed loan notes have reduced by 18% (2015: 17%) during the year, excluding the fair value adjustment in respect of the cross currency swaps. Details of amounts owed from and to other group companies are shown in notes 17 and 21.

No interim dividend was paid during the year (2015: £nil). No final dividend is proposed (2015: £nil).

The Company has entered into derivative contracts in order to provide an economic hedge against its exposure to fixed rate loans to customers. Although these instruments provide an economic hedge the prescriptive nature of the requirements of IAS 39 means that hedge accounting cannot always be achieved. This has led to the Company recognising a fair value net gain of £1,000 in the year (2015: £2,000) due to the ineffectiveness of the hedge relationship. This represents a timing difference and cumulative gains and losses recognised will tend to zero over time.

The Group manages its operations on a centralised basis. For this reason, the Company's directors believe that further key performance indicators for the Company are not necessary or appropriate for an understanding of the development, performance or position of the business. The performance of the Group's mortgage lending operation, which includes the Company, is discussed in the Group's Annual Report, which does not form part of this Report.

### PRINCIPAL RISKS AND UNCERTAINTIES

The Company is a securitisation company and has been structured so as to avoid, in as far as is possible, all forms of financial risk with its outstanding loan notes match-funded to maturity. An analysis of the Company's exposure to risk, including financial risk, and the steps taken to mitigate these risks are set out in note 5, and a discussion of critical accounting estimates is set out in note 4.

After considering the above, the directors have a reasonable expectation that the Company will have adequate resources to continue in operational existence for the foreseeable future. This is further supported by the Group holding sufficient cash resources to support the Company's obligations as they fall due. For this reason, they continue to adopt the going concern basis in preparing the Financial Statements.

**STRATEGIC REPORT (CONTINUED)**

**ENVIRONMENT**

The Group recognises the importance of its environmental responsibilities, monitors its impact on the environment, and designs and implements policies to reduce any damage that might be caused by the Group's activities. The Company operates in accordance with Group policies, which are described in the Group's Annual Report, which does not form part of this Report.

**EMPLOYEES**

The Company has no employees. All operational services are provided by employees of the Group. The Group's employment policies are described in its Annual Report, which does not form part of this Report.

Approved by the Board of Directors  
and signed on behalf of the Board



K G Allen

Director

26 January 2017

# PARAGON PERSONAL AND AUTO FINANCE (NO. 3) PLC

## DIRECTORS' REPORT

The directors present their Annual Report prepared in accordance with Schedule 7 to the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 and the audited Financial Statements of Paragon Personal and Auto Finance (No. 3) PLC, a company registered in England and Wales with registration no: 04513186, for the year ended 30 September 2016.

### CORPORATE GOVERNANCE

The directors have been charged with governance in accordance with the transactional documentation detailing the mechanism and structure of the transaction. The structure of the Group is such that the key policies have been predetermined at the time of issuance and the operational roles have been assigned to third parties with their roles strictly governed by the transaction documents.

### DIRECTORS

The directors throughout the year and subsequently were:

R D Shelton

R J Woodman

J Fairrie

J A Harvey

D P Stolp (resigned 1 November 2016)

K G Allen

J P Nowacki (appointed 21 November 2016)

### AUDITOR

The directors have taken all reasonable steps to make themselves and the Company's auditor, KPMG LLP, aware of any information needed in preparing the audit of the Annual Report and Financial Statements for the year, and, as far as each of the directors is aware, there is no relevant audit information of which the auditor is unaware.

A resolution for the re-appointment of KPMG LLP as the auditor of the Company is to be proposed at the forthcoming Annual General Meeting.

### INFORMATION PRESENTED IN OTHER SECTIONS

Certain information required to be included in a directors' report by the Companies Act 2006 and regulations made there under can be found in the other sections of the Annual Report, as described below. All of the information presented in these sections is incorporated by reference into this Directors' Report and is deemed to form part of this report.

- Commentary on the likely future developments in the business of the Company is included in the Strategic Report.
- A description of the Company's financial risk management objectives and policies, and its exposure to risks arising from its use of financial instruments are set out in note 5 to the accounts.
- Disclosure on any dividends paid during the year is included in the Strategic Report.

Approved by the Board of Directors  
and signed on behalf of the Board



K G Allen

Director

26 January 2017

Registered Office: 51 Homer Road, Solihull, West Midlands, B91 3QJ

# PARAGON PERSONAL AND AUTO FINANCE (NO. 3) PLC

## STATEMENT OF DIRECTORS' RESPONSIBILITIES in relation to Financial Statements

The directors are responsible for preparing the Annual Report and the Financial Statements in accordance with applicable law and regulations.

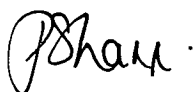
Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of their profit or loss for that period.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company, for taking reasonable steps for the prevention and detection of fraud and other irregularities and for the preparation of a strategic report and directors' report which comply with the applicable requirements of the Companies Act 2006.

Approved by the Board of Directors and signed on behalf of the Board.



Pandora Sharp

Company Secretary

26 January 2017

## **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PARAGON PERSONAL AND AUTO FINANCE (NO. 3) PLC**

We have audited the Financial Statements of Paragon Personal and Auto Finance (No. 3) PLC for the year ended 30 September 2016 which comprise the profit and loss account, the statement of comprehensive income, the balance sheet, the statement of movement in equity and the related notes 1 to 24. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 101 Reduced Disclosure Framework.

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditor**

As explained more fully in the Statement of Directors' Responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate).

### **Opinion on Financial Statements**

In our opinion the Financial Statements:

- give a true and fair view of the state of the company's affairs as at 30 September 2016 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

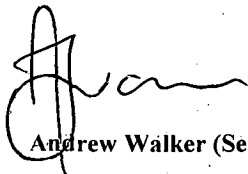
### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the Financial Statements are prepared is consistent with the Financial Statements.

### **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



**Andrew Walker (Senior Statutory Auditor)**

**for and on behalf of KPMG LLP, Statutory Auditor**

*Chartered Accountants*

One Snowhill, Snow Hill Queensway, Birmingham, B4 6GH

26 January 2017

**PARAGON PERSONAL AND AUTO FINANCE (NO. 3) PLC**

**PROFIT AND LOSS ACCOUNT**

**YEAR ENDED 30 SEPTEMBER 2016**

	Note	2016 £000	2015 £000
Interest receivable			
Loans		8,724	10,355
Other		228	220
		<hr/>	<hr/>
		8,952	10,575
Interest payable and similar charges	6	(4,579)	(4,943)
Net interest income		<hr/>	<hr/>
		4,373	5,632
Other operating income		105	147
Total operating income		<hr/>	<hr/>
		4,478	5,779
Operating expenses		(3,378)	(2,249)
Provisions for losses	8	(264)	(310)
		<hr/>	<hr/>
		836	3,220
Fair value net gain	9	1	2
Operating profit, being profit on ordinary activities before taxation	10	<hr/>	<hr/>
		837	3,222
Tax on profit on ordinary activities	11	(166)	(653)
Profit on ordinary activities after taxation	19	<hr/>	<hr/>
		671	2,569
		<hr/>	<hr/>

All activities derive from continuing operations.

**STATEMENT OF COMPREHENSIVE INCOME**

**YEAR ENDED 30 SEPTEMBER 2016**

	2016 £000	2015 £000
Profit for the year	671	2,569
<b>Other comprehensive income</b>		
<i>Items that may be reclassified subsequently to profit or loss</i>		
Cash flow hedge profit / (loss) taken to equity	111	(56)
Tax on items taken directly to equity	(21)	11
Other comprehensive income for the year net of tax	<hr/>	<hr/>
	90	(45)
Total comprehensive income for the year	<hr/>	<hr/>
	761	2,524
	<hr/>	<hr/>

**PARAGON PERSONAL AND AUTO FINANCE (NO. 3) PLC**

**BALANCE SHEET**

**30 SEPTEMBER 2016**

	Note	2016 £000	2016 £000	2015 £000	2015 £000
<b>ASSETS EMPLOYED</b>					
<b>FIXED ASSETS</b>					
Financial assets	12		94,511		103,604
<b>CURRENT ASSETS</b>					
Debtors falling due within one year	17	302		554	
Cash at bank		46,419		47,317	
			<u>46,721</u>		<u>47,871</u>
			<u>141,232</u>		<u>151,475</u>
<b>FINANCED BY</b>					
<b>EQUITY SHAREHOLDERS' DEFICIT</b>					
Called up share capital	18	12		12	
Cash flow hedging reserve	19	87		(3)	
Profit and loss account	19	(21,041)		(21,712)	
			<u>(20,942)</u>		<u>(21,703)</u>
<b>PROVISION FOR LIABILITIES</b>	20		50		-
<b>CREDITORS</b>					
Amounts falling due within one year	21	19,227		16,310	
Amounts falling due after more than one year	21	142,897		156,868	
			<u>162,124</u>		<u>173,178</u>
			<u>141,232</u>		<u>151,475</u>

These Financial Statements were approved by the Board of Directors on 26 January 2017.

Signed on behalf of the Board of Directors



R D Shelton

Director



**PARAGON PERSONAL AND AUTO FINANCE (NO. 3) PLC**

**STATEMENT OF MOVEMENT IN EQUITY**

**YEAR ENDED 30 SEPTEMBER 2016**

	<b>Share capital £000</b>	<b>Cash flow hedging reserve £000</b>	<b>Profit and loss account £000</b>	<b>Total equity £000</b>
<i>Total comprehensive income for the year</i>				
Profit for the year	-	-	671	671
Other comprehensive income	-	90	-	90
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>90</b>	<b>671</b>	<b>761</b>
Opening equity	12	(3)	(21,712)	(21,703)
<b>Closing equity</b>	<b>12</b>	<b>87</b>	<b>(21,041)</b>	<b>(20,942)</b>

**YEAR ENDED 30 SEPTEMBER 2015**

	<b>Share capital £000</b>	<b>Cash flow hedging reserve £000</b>	<b>Profit and loss account £000</b>	<b>Total equity £000</b>
<i>Total comprehensive income for the year</i>				
Profit for the year	-	-	2,569	2,569
Other comprehensive income	-	(45)	-	(45)
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>(45)</b>	<b>2,569</b>	<b>2,524</b>
Opening equity	12	42	(24,281)	(24,227)
<b>Closing equity</b>	<b>12</b>	<b>(3)</b>	<b>(21,712)</b>	<b>(21,703)</b>

# PARAGON PERSONAL AND AUTO FINANCE (NO. 3) PLC

## NOTES TO THE ACCOUNTS

### YEAR ENDED 30 SEPTEMBER 2016

#### 1. GENERAL INFORMATION

Paragon Personal and Auto Finance (No. 3) PLC ('the Company') is a company domiciled in the United Kingdom and incorporated in England and Wales under the Companies Act 2006 with company number 04513186. The address of the registered office is 51 Homer Road, Solihull, West Midlands, B91 3QJ. The nature of the Company's operations and its principal activities are set out in the Strategic Report.

These financial statements are presented in pounds sterling, which is the currency of the economic environment in which the Company operates.

#### 2. ACCOUNTING POLICIES

The Financial Statements have been prepared in accordance with applicable UK accounting standards. Disclosures have been made in accordance with Financial Reporting Standard 101 – 'Reduced Disclosure Framework' ('FRS 101').

As permitted by FRS 100 – 'Application of Financial Reporting Requirements' ('FRS 100') the Company has applied the measurement and recognition requirements of International Financial Reporting Standards ('IFRS') as adopted by the EU, but makes amendments where necessary in order to comply with the Companies Act 2006 and has set out below where advantage of disclosure exemptions provided by FRS 101 has been taken.

On its transition to FRS 101 the Company has applied IFRS 1 – 'First-time Adoption of IFRS' whilst ensuring its assets and liabilities are measured in compliance with FRS 101. An explanation of how the transition to FRS 101 has affected the reported financial position and performance of the Company is provided in note 3.

##### **Accounting convention**

The Financial Statements are prepared under the historical cost convention, except as required in the valuation of certain financial instruments which are carried at fair value.

##### **Going concern**

The Financial Statements have been prepared on a going concern. The directors have a reasonable expectation that the Company will have adequate resources to continue in operational existence for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the Financial Statements.

##### **Loans to customers**

Loans to customers are considered to be 'loans and receivables' as defined by International Accounting Standard 39 – 'Financial Instruments: Recognition and Measurement' (IAS 39). They are therefore accounted for on the amortised cost basis.

Such loans are valued at inception as the amount of initial advance, which is the fair value at that time, inclusive of procurement fees paid to brokers or other business providers and less initial fees paid by the customer. Thereafter they are valued at this amount less the cumulative amortisation calculated using the Effective Interest Rate ('EIR') method. The loan balances are then reduced where necessary by a provision for balances which are considered to be impaired.

The EIR method spreads the expected net income arising from a loan over its expected life. The EIR is that rate of interest which, at inception, exactly discounts the expected future cash payments and receipts arising from the loan to the initial carrying amount.

The Company's policy is to hedge against any exposure to fixed rate loan assets (note 5).

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2016

2. ACCOUNTING POLICIES (CONTINUED)

**Impairment of loans and receivables**

Loans and receivables are reviewed for indications of possible impairment throughout the year and at each balance sheet date in accordance with IAS 39. Where loans exhibit objective evidence of impairment (a 'loss event') the carrying value of the loans is reduced to the net present value of their expected future cash flows, including the value of the potential realisation of any security (net of sales costs) discounted at the original EIR.

Within its buy-to-let portfolio the Group utilises a receiver of rent process, whereby the receiver stands between the landlord and tenant and will determine an appropriate strategy for dealing with any delinquency. This strategy may involve the immediate sale of any underlying security or the short or long term letting of the property to cover arrears and principal shortfalls. Properties in receivership are either returned to their landlord owners or sold.

Loss events reflect both loans that display delinquency in contractual payments of principal or interest or, for buy-to-let loans in receivership but up to date at the balance sheet date, properties where the receiver adopts a sale strategy, where a shortfall may or may not arise.

In addition to loans where loss events are evident, loans are also assessed collectively, grouped by risk characteristics and account is taken of any impairment arising due to events which are believed to have taken place but have not been specifically identified at the balance sheet date. Collective impairment provisions are calculated for each key portfolio based on recent historical performance, with adjustments for expected changes in losses based on management's judgement.

For financial accounting purposes provisions for impairments of loans to customers when first recognised in the income statement are held in an allowance account. These balances are released to offset against the gross value of the loan when it is written off to profit and loss on the administration system. After this point a salvage balance may be held in respect of any further recoveries expected on the loan.

**Finance lease receivables**

Finance lease receivables are included within 'Loans to customers' at the total amount receivable less interest not yet accrued, unamortized commissions and provision for impairment. Income from finance lease contracts is accounted for on the actuarial basis.

**Cash at bank**

Balances shown as cash at bank in the balance sheet comprise demand deposits and short-term deposits with banks with initial maturities of not more than 90 days.

**Revenue**

The revenue of the Company comprises interest receivable and other income. The accounting policy for the recognition of each element of revenue is described separately within these accounting policies.

**Current tax**

Current tax, including UK corporation tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

**Deferred taxation**

Deferred taxation is provided in full on temporary differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Deferred tax assets are recognised to the extent that it is regarded as probable that they will be recovered. As required by IAS 12 – 'Income Taxes', deferred tax assets and liabilities are not discounted to take account of the expected timing of realisation.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2016

2. ACCOUNTING POLICIES (CONTINUED)

**Borrowings**

Borrowings are carried in the balance sheet on the amortised cost basis. The initial value recognised includes the principal amount received less any discount on issue or costs of issuance.

Interest and all other costs of the funding are expensed to the profit and loss account as interest payable over the term of the borrowing on an Effective Interest Rate basis.

**Derivative financial instruments**

Derivative instruments utilised by the Company comprise currency swaps and interest rate swaps. All such instruments are used for hedging purposes to alter the risk profile of the existing underlying exposure of the Company in line with the Company's risk management policies (note 5).

The Company does not enter into speculative derivative contracts.

All derivatives are carried in the balance sheet at fair value, as assets where the value is positive or as liabilities where the value is negative. Fair value is based on market prices, where a market exists. If there is no active market, fair value is calculated using present value models which incorporate assumptions based on market conditions and are consistent with accepted economic methodologies for pricing financial instruments. Changes in the fair value of derivatives are recognised in the profit and loss account, except where such amounts are permitted to be taken to equity as part of the accounting for a cash flow hedge.

**Hedging**

For all hedges, the Company documents, at inception, the relationship between the hedging instruments and the hedged items, as well as its risk management strategy and objectives for undertaking the transaction. The Company also documents its assessment, both at hedge inception and on an ongoing basis, of whether the hedging arrangements put in place are considered to be 'highly effective' as defined by IAS 39.

For a fair value hedge, as long as the hedging relationship is deemed 'highly effective' and meets the hedging requirements of IAS 39, any gain or loss on the hedging instrument recognised in income can be offset against the fair value loss or gain arising from the hedged item for the hedged risk. For macro hedges (hedges of interest rate risk for a portfolio of loan assets) this fair value adjustment is disclosed in the balance sheet alongside the hedged item, for other hedges the adjustment is made to the carrying value of the hedged asset or liability. Only the net ineffectiveness of the hedge is charged or credited to income. Where a fair value hedge relationship is terminated, or deemed ineffective, the fair value adjustment is amortised over the remaining term of the underlying item.

Where a derivative is used to hedge the variability of cash flows of an asset or liability, it may be designated as a cash flow hedge so long as this relationship meets the hedging requirements of IAS 39. For such an instrument the effective portion of the change in the fair value of the derivative is taken initially to equity, with the ineffective part taken to profit or loss. The amount taken to equity is released to the profit and loss account at the same time as the hedged item affects the profit and loss account. Where a cash flow hedge relationship is terminated, or deemed ineffective, the amount taken to equity will remain there until the hedged transaction is recognised, or is no longer highly probable.

**Amounts owed by or to group companies**

The balances owed by or to other group companies are carried at the current amount outstanding less any provision.

**Fee and commission income**

Other income includes administration fees charged to borrowers, which are credited to the profit and loss account when the related service is performed.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2016

2. ACCOUNTING POLICIES (CONTINUED)

**Foreign currency**

Foreign currency transactions, assets and liabilities are accounted for in accordance with International Accounting Standard 21 – ‘The Effects of Changes in Foreign Exchange Rates’. The functional currency of the Company is pound sterling. Transactions which are not denominated in sterling are translated into sterling at the spot rate of exchange on the date of the transaction. Monetary assets and liabilities which are not denominated in sterling are translated at the closing rate on the balance sheet date.

Gains and losses on retranslation are included in interest payable or interest receivable depending on whether the underlying instrument is an asset or a liability, except where deferred in equity in accordance with cash flow hedging provisions of IAS 39.

**Disclosures**

In preparing these financial statements the Company has taken advantage of the exemptions from disclosure provided by FRS 101 in respect of:

- The requirement to produce a cash flow statement and related notes
- The requirement to provide comparative period reconciliations in respect of share capital
- Disclosures in respect of transactions with wholly owned subsidiaries
- Disclosures in respect of capital management
- The effects of new, but not yet effective IFRSs
- Disclosures in respect of key management personnel
- Disclosures of transactions with a management entity which provides key management personnel services to the Company

As the consolidated financial statements of The Paragon Group of Companies PLC, the ultimate parent undertaking of the Company, include equivalent disclosures the Company has also taken advantage of these further exemptions provided by FRS 101:

- Certain disclosures required by IFRS 13 – ‘Fair Value Measurement’
- Certain disclosures required by IFRS 7 – ‘Financial Instruments Disclosures’

The Company presently intends to continue to apply these exemptions in future periods.

3. TRANSITION TO FRS 101

As stated in note 2 these are the first financial statements prepared by the Company in accordance with FRS 100 and FRS 101. The accounting policies used in drawing up the financial statements for the year ended 30 September 2016 are set out in note 2 and these have also been applied in preparing the comparative information presented in these financial statements.

In preparing these accounts the Company has not been required to adjust amounts presented in its balance sheet under old UK GAAP. This is a result of the old UK Accounting Standards principally affecting the Company’s accounting, FRS 25 – ‘Financial Instruments: Presentation’ and FRS 26 – ‘Financial Instruments: Recognition and Measurement’ being equivalent to their IFRS counterparts IAS 32 - ‘Financial Instruments: Presentation’ and IAS 39.

The principal presentational adjustment has been the combination of the Company’s short term investment balances, representing investments with original maturities of more than 7 but less than 90 days, with cash balances for disclosure.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2016

4. CRITICAL ACCOUNTING ESTIMATES

Certain balances reported in the Financial Statements are based wholly or in part on estimates or assumptions made by the directors. There is, therefore, a potential risk that they may be subject to change in future periods. The most significant of these are:

**Impairment losses on loans to customers**

Impairment losses on loans are calculated based on statistical models. The key assumptions revolve around estimates of future cash flows from customer's accounts, their timing and, for secured accounts, the expected proceeds from the realisation of the property. These key assumptions are based on observed data from historical patterns and are updated regularly based on new data as it becomes available.

In addition the directors consider how appropriate past trends and patterns might be in the current economic situation and make any adjustments they believe are necessary to reflect the current conditions.

The accuracy of the impairment calculations would therefore be affected by unexpected changes to the economic situation, variances between the models used and the actual results or assumptions which differ from the actual outcomes.

In particular, if the impact of economic factors such as employment levels on customers is worse than is implicit in the model then the number of accounts requiring provision might be greater than suggested by the model, while falls in house prices, over and above any assumed by the model might increase the provision required in respect of accounts currently provided.

**Effective interest rates**

In order to determine the EIR applicable to loans and borrowings an estimate must be made of the expected life of each loan and hence the cash flows relating thereto. For purchased accounts this will involve estimating the likely future performance of the accounts at the time of acquisition. These estimates are based on historical data and reviewed regularly. For purchased accounts historical data obtained from the vendor will be examined. The accuracy of the EIR applied would therefore be compromised by any differences between actual repayment profiles and that predicted, which in turn would depend directly or indirectly on customer behaviour.

**Fair values**

Where financial assets and liabilities are carried at fair value, in the majority of cases this can be derived by reference to quoted market prices. Where such a quoted price is not available the valuation is based on cash flow models, based, where possible on independently sourced parameters. The accuracy of the calculation would therefore be affected by unexpected market movements or other variances in the operation of the models or the assumptions used.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2016

5. FINANCIAL RISK MANAGEMENT

The Company's operations are financed principally by floating rate, asset backed loan notes and, to a lesser extent, by a mixture of share capital and loans from other group companies. The Company issues financial instruments to finance the acquisition of its portfolio of loans to customers and uses derivative financial instruments to hedge interest rate risk arising from fixed rate lending. In addition, various financial instruments, for example debtors and accruals, arise directly from the Company's operations.

The principal risks arising from the Company's financial instruments are credit risk, liquidity risk and interest rate risk. The board of the Company's holding company reviews and agrees policies for all companies in the Group managing each of these risks and they are summarised below. These policies have remained unchanged throughout the year and since the year end.

**Credit risk**

The Company's credit risk is primarily attributable to its loans to customers. The maximum credit risk at 30 September 2016 approximates to the carrying value of loans to customers (note 15). There are no significant concentrations of credit risk due to the large number of customers included in the portfolios.

The Company acquired car loans from Paragon Car Finance Limited, unsecured loans from Paragon Personal Finance Limited and secured loans from Paragon Second Funding Limited, all fellow group companies who place strong emphasis on good credit management at the time of underwriting new loans. The acquired car loans are secured by the financed vehicle and the acquired secured loans on residential properties in the UK.

In assessing credit risk an applicant's ability to repay the loan remains the overriding factor in the decision to lend by the originating lender.

Paragon Finance PLC, a fellow group company, administers the loans on behalf of Paragon Personal and Auto Finance (No. 3) PLC and the collections process is the same as that utilised for all companies in the group.

In order to control credit risk relating to counterparties to the Company's financial instruments, the board of the Company's holding company determines on a group basis, which counterparties the group of companies will deal with, establishes limits for each counterparty and monitors compliance with those limits.

**Liquidity risk**

The Company's assets are principally financed by asset backed loan notes issued through the securitisation process. Details of the Company's borrowings are given in notes 21 and 22. Securitisation effectively eliminates the Company's liquidity risk by matching the maturity profile of the Company's funding to the profile of the assets to be funded.

**Interest rate risk**

The Company's policy is to maintain floating rate liabilities and match these with floating rate assets by the use of interest rate swap agreements.

The rates payable on the asset backed loan notes issued by the Company are reset quarterly on the basis of LIBOR or EURIBOR. The Company's assets predominantly bear LIBOR linked interest rates or are hedged fixed rate assets. The interest rates charged on the Company's variable rate loan assets are determined by reference to, inter alia, the Company's funding costs and the rates being charged on similar products in the market. Generally this ensures the matching of changes in interest rates on the Company's loan assets and borrowings and any exposure arising on the interest rate resets is relatively short term.

In part, the Company's interest rate hedging objectives are achieved by the controlled mismatching of the dates on which instruments mature, redeem or have their interest rates reset.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2016

5. FINANCIAL RISK MANAGEMENT (CONTINUED)

Currency risk

All of the Company's assets and liabilities are denominated in sterling with the exception of the asset backed loan notes denominated in euros, described in note 22. Although IAS 39 requires that they be accounted for as currency liabilities and valued at their spot rates, it was a condition of the issue of these notes that the interest rate and currency swaps were put in place for the duration of the borrowing, having the effect of converting the liability to a LIBOR linked floating rate sterling borrowing. As a result the Company has no material exposure to foreign currency risk.

The equivalent sterling principal amounts of notes in issue under these arrangements, and their carrying values at 30 September 2016 and 30 September 2015 are:

	2016 Equivalent sterling principal £000	2016 Carrying value £000	2015 Equivalent sterling principal £000	2015 Carrying value £000
Euro notes	42,265	53,472	51,253	55,348

Use of derivative financial instruments

The Company uses derivative financial instruments for risk management purposes. Such instruments are used only to limit the exposure of the Company to movements in market interest or exchange rates, as described above.

It is, and has been throughout the year under review, the Company's policy that no trading in financial instruments shall be undertaken, and hence all of the Company's derivative financial instruments are for commercial hedging purposes. These are used to protect the Company from exposures principally arising from fixed rate lending and borrowings denominated in foreign currencies. Hedge accounting is applied where appropriate, though it should be noted that some derivatives, while forming part of an economic hedge relationship, do not qualify for this accounting treatment under IAS 39 either because natural accounting offsets are expected, or obtaining hedge accounting would be especially onerous.

The Company has designated a number of derivatives as fair value hedges. In particular this treatment is used for hedging the interest rate risk of groups of fixed rate prepayable loan assets with interest rate derivatives on a portfolio basis. The Company believes this solution is the most appropriate as it is consistent with the economic hedging approach taken by the Company to these assets.

The Company has also designated cash flow hedging relationships, principally arising from currency borrowings, where a specified foreign exchange basis swap, set up as part of the terms of the borrowing is used.

Fair values of financial assets and financial liabilities

Derivative financial instruments are stated at their fair values in the accounts. The Group uses a number of techniques to determine the fair values of its derivative assets and liabilities, for which observable prices in active markets are not available. These are principally present value calculations based on estimated future cash flows arising from the instruments, discounted using a risk adjusted interest rate. The principal inputs to these valuation models are LIBOR benchmark interest rates for the currencies in which the instruments are denominated, sterling and euros. The cross currency basis swaps have a notional principal related to the outstanding currency borrowings and therefore the estimated rate of repayment of these notes also affects the valuation of the swaps. In order to determine the fair values the management applies valuation adjustments to observed data where that data would not fully reflect the attributes of the instrument being valued, such as particular contractual features or the identity of the counterparty. The management reviews the models used on an ongoing basis to ensure that the valuations produced are reasonable and reflect all relevant factors. Details of these assets are given in note 16.



**PARAGON PERSONAL AND AUTO FINANCE (NO. 3) PLC**

**NOTES TO THE ACCOUNTS**

**YEAR ENDED 30 SEPTEMBER 2016**

**6. INTEREST PAYABLE AND SIMILAR CHARGES**

	<b>2016</b>	<b>2015</b>
	<b>£000</b>	<b>£000</b>
Asset backed loan notes	1,268	1,512
Interest rate swap	33	68
Subordinated loan interest	2,547	2,765
Interest payable to group companies	731	598
	<u>4,579</u>	<u>4,943</u>

**7. DIRECTORS AND EMPLOYEES**

Directors' remuneration from the Company during the year is stated in note 10.

The Company had no employees in the current or preceding year. All administration is performed by employees of the Group. The directors of the Company, with the exception of J Fairrie, D P Stolp and J P Nowacki, are employed by Paragon Finance PLC, a fellow group company, and their remuneration is disclosed within the financial statements of that company, which do not form part of this Report.

**8. PROVISIONS FOR LOSSES**

	<b>2016</b>	<b>2015</b>
	<b>£000</b>	<b>£000</b>
Impairment of financial assets / (release of provision) (note 15)		
Unsecured loans	751	925
Secured loans	(388)	(265)
Car loans	(89)	(304)
Retail loans	(10)	(46)
	<u>264</u>	<u>310</u>

**9. FAIR VALUE NET GAIN**

The fair value net gain of £1,000 (2015: £2,000) represents the accounting volatility on derivative instruments which are matching risk exposure on an economic basis. Some accounting volatility arises on these items due to accounting ineffectiveness on designated hedges, or because hedge accounting has not been adopted or is not achievable on certain items. The gain is primarily due to timing differences in income recognition between the derivative instruments and the economically hedged assets and liabilities.

**10. OPERATING PROFIT, BEING PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION**

	<b>2016</b>	<b>2015</b>
	<b>£000</b>	<b>£000</b>
Operating profit is after charging:		
Directors' fees	3	3
Auditor remuneration - audit services	8	8
	<u>11</u>	<u>11</u>

Non audit fees provided to the Group are disclosed in the accounts of the parent company and the exemption from disclosure of fees payable to the Company's auditor in respect to non-audit services in these Financial Statements has been taken.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2016

11. TAX ON PROFIT ON ORDINARY ACTIVITIES

a) Tax charge for the year

	2016 £000	2015 £000
Current tax		
Corporation tax	-	376
Group relief	(224)	-
Total current tax	<u>(224)</u>	<u>376</u>
Deferred tax (note 20)		
Origination and reversal of timing differences	391	284
Rate change	(1)	(7)
Total deferred tax	<u>390</u>	<u>277</u>
Total charge on profit on ordinary activities	<u><u>166</u></u>	<u><u>653</u></u>

b) Factors affecting the tax charge for the year

	2016 £000	2015 £000
Profit before tax	837	3,222
UK corporation tax at 20% (2015: 20.5%) based on the profit for the year	<u>167</u>	<u>660</u>
Effects of:		
Change in rate of taxation on deferred tax balances	(1)	(7)
Tax charge for the year	<u><u>166</u></u>	<u><u>653</u></u>

During the year ended 30 September 2013 the UK Government enacted provisions reducing the rate of corporation tax from 21.0% to 20.0% from 1 April 2015.

During the year ended 30 September 2015 the Government announced provisions further reducing the rate of corporation tax to 19.0% with effect from 1 April 2017 and to 18.0% from 1 April 2020 which were substantially enacted during the year. The tax rate applying from 1 April 2020 was further reduced to 17% during the year.

Therefore the standard rate of corporation tax applicable to the Company for the year ended 30 September 2016 was 20.0%, the rate in the year ended 30 September 2017 is expected to be 19.5%, the rate in the years ending 30 September 2018 and 30 September 2019 are expected to be 19.0%, the rate in the year ending 30 September 2020 is expected to be 18.0% and the rate in subsequent years is expected to be 17.0%. The expected impact on deferred tax balances of the changes to 19.0% and 17.0% was accounted for in the year ended 30 September 2016.

**PARAGON PERSONAL AND AUTO FINANCE (NO. 3) PLC**

**NOTES TO THE ACCOUNTS**

**YEAR ENDED 30 SEPTEMBER 2016**

**12. FINANCIAL ASSETS**

	<b>2016</b>	<b>2015</b>
	<b>£000</b>	<b>£000</b>
Loans and receivables (note 13)	83,238	99,435
Finance lease receivables (note 14)	89	241
Loans to customers (note 15)	<u>83,327</u>	<u>99,676</u>
Derivative financial assets (note 16)	11,184	3,928
	<u>94,511</u>	<u>103,604</u>

**13. LOANS AND RECEIVABLES**

Loans and receivables at 30 September 2016 and 30 September 2015, which are all denominated and payable in sterling were:

	<b>2016</b>	<b>2015</b>
	<b>£000</b>	<b>£000</b>
Secured loans	81,300	97,058
Unsecured loans	1,541	1,913
Retail loans	148	216
First mortgage loans	249	248
	<u>83,238</u>	<u>99,435</u>

Secured loans have a second charge on residential property.

Secured loans have a contractual term of up to 25 years and unsecured loans up to 10 years. In all cases the borrower is entitled to settle the loan at any point and in most cases such settlement does take place. All borrowers are required to make monthly payments, except where an initial deferred period is included in the contractual terms.

All the consumer loans are pledged as collateral for asset backed loan notes at 30 September 2016 and 30 September 2015.

**PARAGON PERSONAL AND AUTO FINANCE (NO. 3) PLC**

**NOTES TO THE ACCOUNTS**

**YEAR ENDED 30 SEPTEMBER 2016**

**14. FINANCE LEASE RECEIVABLES**

The Company's finance lease receivables are car finance loans. The average contractual life of such loans is 56 months (2015: 56 months), but it is likely that a significant proportion of customers will choose to settle their obligations early.

	Minimum lease payments		Present value of minimum lease payments	
	2016 £000	2015 £000	2016 £000	2015 £000
<b>Amounts receivable under finance leases</b>				
Within one year	387	629	387	629
Within two to five years	28	127	28	127
After five years	-	-	-	-
	<hr/> 415	<hr/> 756	<hr/> 415	<hr/> 756
Less: future finance income	-	-	-	-
	<hr/> 415	<hr/> 756	<hr/> 415	<hr/> 756
Allowance for uncollectable amounts	(326)	(515)	(326)	(515)
Present value of lease obligations	<hr/> 89	<hr/> 241	<hr/> 89	<hr/> 241

**15. LOANS TO CUSTOMERS**

These comprise car loans, secured loans and unsecured loans and are categorised as loans and receivables as defined by IAS 39 (note 13).

	2016 £000	2015 £000
Balance at 1 October 2015	99,676	117,471
Other debits	8,412	9,788
Provision charge (note 8)	(264)	(310)
Repayments and redemptions	(24,497)	(27,273)
Balance at 30 September 2016	<hr/> 83,327	<hr/> 99,676

Other debits include primarily interest charged to customers on loans outstanding and other changes in the amortised cost of the assets caused by the effective interest rate method.

**PARAGON PERSONAL AND AUTO FINANCE (NO. 3) PLC**

**NOTES TO THE ACCOUNTS**

**YEAR ENDED 30 SEPTEMBER 2016**

**16. DERIVATIVE FINANCIAL ASSETS AND LIABILITIES**

All of the Company's financial derivatives are held for economic hedging purposes, although not all may be designated for hedge accounting in accordance with the provisions of IAS 39. The analysis below therefore splits derivatives between those accounted for as hedges and those which, while representing an economic hedge do not qualify for this treatment.

	<b>2016</b>	<b>2016</b>	<b>2016</b>	<b>2015</b>	<b>2015</b>	<b>2015</b>
	<b>Notional amount</b>	<b>Assets</b>	<b>Liabilities</b>	<b>Notional amount</b>	<b>Assets</b>	<b>Liabilities</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
<b>Derivatives in accounting hedge relationships</b>						
<i>Cash flow hedges</i>						
Foreign exchange basis swaps	42,265	11,184	-	51,253	3,928	-
	<hr/> 42,265	<hr/> 11,184	<hr/> -	<hr/> 51,253	<hr/> 3,928	<hr/> -
<b>Other derivatives</b>						
Interest rate swaps	1,124	-	(5)	1,543	-	(13)
	<hr/> 43,389	<hr/> 11,184	<hr/> (5)	<hr/> 52,796	<hr/> 3,928	<hr/> (13)
Total recognised derivative assets / (liabilities)						

**17. DEBTORS**

	<b>2016</b>	<b>2015</b>
	<b>£000</b>	<b>£000</b>
Amounts falling due within one year:		
Amounts due from group companies	244	130
Deferred tax (note 20)	-	361
Prepayments and accrued income	58	63
	<hr/> 302	<hr/> 554
	<hr/> <hr/>	<hr/> <hr/>

**PARAGON PERSONAL AND AUTO FINANCE (NO. 3) PLC**

**NOTES TO THE ACCOUNTS**

**YEAR ENDED 30 SEPTEMBER 2016**

**18. CALLED UP SHARE CAPITAL**

	<b>2016</b>	<b>2015</b>
	<b>£</b>	<b>£</b>
Allotted:		
49,998 ordinary shares of £1 each (25p called up and paid)	12,500	12,500
2 ordinary shares of £1 each (fully paid)	2	2
	<u>12,502</u>	<u>12,502</u>

**19. RESERVES**

	<b>Profit and loss account £000</b>	<b>Cash flow hedging reserve £000</b>	<b>Total reserves £000</b>
At 1 October 2014	(24,281)	42	(24,239)
Profit for the financial year	2,569	-	2,569
Movement in fair value of hedging derivatives net of tax	-	(45)	(45)
At 30 September 2015	<u>(21,712)</u>	<u>(3)</u>	<u>(21,715)</u>
Profit for the financial year	671	-	671
Movement in fair value of hedging derivatives net of tax	-	90	90
At 30 September 2016	<u>(21,041)</u>	<u>87</u>	<u>(20,954)</u>

**20. PROVISION FOR LIABILITIES**

**Deferred tax**

The movements in the net liability / (asset) for deferred tax are as follows:

	<b>2016</b>	<b>2015</b>
	<b>£000</b>	<b>£000</b>
Balance at 1 October 2015	(361)	(627)
Charge / (credit) to equity	21	(11)
Profit and loss charge (note 11)	391	284
Rate change (note 11)	(1)	(7)
Balance at 30 September 2016	<u>50</u>	<u>(361)</u>

The net deferred tax liability / (asset) for which provision has been made is analysed as follows:

Impairment and other provisions	-	(329)
Other timing differences	50	(32)
Net deferred tax liability / asset	<u>50</u>	<u>(361)</u>

**PARAGON PERSONAL AND AUTO FINANCE (NO. 3) PLC**

**NOTES TO THE ACCOUNTS**

**YEAR ENDED 30 SEPTEMBER 2016**

**21. CREDITORS**

	<b>2016</b>	<b>2015</b>
	<b>£000</b>	<b>£000</b>
Amounts falling due within one year:		
Amounts due to group companies	18,172	14,687
Corporation tax	-	376
Accruals and deferred income	1,055	1,247
	<u>19,227</u>	<u>16,310</u>

Included with the accruals and deferred income balance is an amount of £686,000 (2015: £775,000) due to fellow subsidiaries of The Paragon Group of Companies PLC.

	<b>2016</b>	<b>2015</b>
	<b>£000</b>	<b>£000</b>
Amounts falling due after more than one year:		
Asset backed loan notes	77,977	94,551
Asset backed loan notes – fair value adjustment	11,076	3,931
	<u>89,053</u>	<u>98,482</u>
Derivative financial liabilities (note 16)	5	13
Intercompany subordinated loan	53,839	58,373
	<u>142,897</u>	<u>156,868</u>

The Company's securitisation borrowings are denominated in sterling, and euros. All currency borrowings are swapped at inception so that they have the effect of sterling borrowings. These swaps provide an effective hedge against exchange rate movements, but the requirement to carry them at fair value leads, when exchange rates have moved significantly since the issue of the notes, to balances for the swaps being carried in the balance sheet. This is currently the case with all foreign currency swaps, although the credit balance is compensated for by retranslating the borrowings at the current exchange rate. A maturity analysis and further details of the asset backed loan notes are given in note 22.

NOTES TO THE ACCOUNTS

YEAR ENDED 30 SEPTEMBER 2016

22. BORROWINGS

The asset backed floating rate notes are secured over a portfolio comprising of car loans, unsecured loans and secured loans. The notes are subject to mandatory redemption in part on each interest payment date in an amount equal to the principal received or recovered in respect of the mortgage. As a result of this structure, cash received in respect of loan assets is not immediately available for distribution. At 30 September 2016, the amount of restricted cash and investments held within the Company was £46,419,000 (2015: £47,317,000). The maturity date of the notes matches the maturity date of the underlying assets. It is likely that a substantial proportion of these notes will be repaid within five years.

The Company had the option to repay all of the notes at an earlier date (the 'call date'), or at any interest payment date thereafter, at the outstanding principal amount.

Interest is payable at a fixed margin above:

- the London Interbank Offered Rate ('LIBOR') on notes denominated in sterling; and
- the Euro Interbank Offered Rate ('EURIBOR') on notes denominated in euros.

The margin stepped-up to a higher rate in April 2010.

All payments in respect of the notes are required to be made in the currency in which they are denominated.

Notes in issue at 30 September 2016 and 30 September 2015 were:

Notes	Maturity date	Call date	Principal outstanding		Note margin	
			2016	2015	Current	Previous
			£m	£m		
'A1'	April 2036	April 2009	15.5	18.7	0.44%	0.22%
'B1'	April 2036	April 2009	5.6	6.7	0.66%	0.33%
'C1'	April 2036	April 2009	6.2	7.6	1.20%	0.60%
'D1'	April 2036	April 2009	8.5	10.3	1.90%	0.95%
			€m	€m		
'A1'	April 2036	April 2009	27.5	33.3	0.44%	0.22%
'B1'	April 2036	April 2009	12.3	14.9	0.66%	0.33%
'C1'	April 2036	April 2009	11.4	13.9	1.14%	0.57%
'D1'	April 2036	April 2009	10.4	12.6	1.80%	0.90%

All of the above notes are listed on the main market of the London Stock Exchange.

There is a subordinated loan facility under which an amount was drawn down by the Company to establish the first loss fund, which is repayable to Paragon Loan Finance (No. 1) PLC on the earlier of the last interest payment date in April 2036 or the first day on which there are no notes outstanding, except that on any interest payment date sums borrowed will be repaid to the extent of any amount released from the first loss fund. Interest is payable at the rate of 4% above the London Interbank Offered Rate for three month sterling deposits.

There are no amounts of committed but undrawn facilities at 30 September 2016 and September 2015.

23. POST BALANCE SHEET EVENT

On 16 January 2017 the Company sold its loan assets to a fellow group company and used the proceeds to repay its outstanding asset backed loan notes.



**NOTES TO THE ACCOUNTS**

**YEAR ENDED 30 SEPTEMBER 2016**

**24. ULTIMATE PARENT COMPANY**

The smallest and largest group into which the Company is consolidated, and the Company's immediate and ultimate parent company and ultimate controlling party is The Paragon Group of Companies PLC, a company registered in England and Wales.

Copies of the Group's financial statements are available from that company's registered office at 51 Homer Road, Solihull, West Midlands, B91 3QJ.