

## Year Ending 31st March 2017 Report and Financial Statements

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Directors G Miyazaki (Chairman) (from 10.8.2016)  
T Kurose (Chairman) (to 10.8.2016)  
M Fukumoto

Secretary N Denham (from 24.03.2017)  
T Tada (to 24.03.2017)

Registered Office St Martins Business Centre  
St Martins Way  
Bedford MK42 0LF

Auditors KPMG LLP  
Altius House  
One North Fourth Street  
Milton Keynes  
MK9 1NE

Bankers The Royal Bank of Scotland plc  
Sumitomo Mitsui Banking Corporation  
The Bank of Tokyo-Mitsubishi UFJ Ltd.  
Ulster Bank Ireland Ltd.  
Bank Mendes Gans NV

Company Number 1264514  
England & Wales



## Year Ending 31st March 2017 Strategic report

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The Directors present their strategic report for the year ended 31st March 2017.

### Business Review

The profit for the year, after taxation is £8,413,000 (2016: £7,601,000.) No final dividend has been proposed.

The company's key financial and other performance indicators for the year were:

|   | 2017    | 2016    | Change |
|---|---------|---------|--------|
|   | £000s   | £000s   | %      |
| Revenue   | 131,410 | 143,029 | - 8.1  |
| Revenue (like-for-like basis for digital cameras) * | 131,410 | 125,581 | + 4.6  |
| Operating profit                                    | 9,015   | 8,540   | + 5.6  |
| Profit after taxation                               | 8,413   | 7,601   | + 10.7 |
| Shareholders' funds                                 | 75,588  | 71,481  | + 5.7  |
| Average number of employees                         | 324     | 326     | - 0.6  |

Turnover declined as a result of trading in markets which are generally over-supplied and also as a result of changing the supply and invoice arrangements for Digital Cameras to a commission-based model \*(2016 sales on a like-for-like basis are shown above).

As mentioned in last year's report, the company moved to a "buy-sell" model at the end of the last financial year, whereby our European parent owns and manages and delivers most of the trading stock. This has brought about a significant fall in distribution costs, though many of these costs are now incurred as part of cost of sales.

Despite reduced turnover, improved margins and close cost control brought about an increase in operating profit. The company continues to explore new markets for existing products, and looks to bring new products to market in the most effective way, to the benefit of customers and shareholders alike.

### Principal risks and uncertainties

The principal risks facing the company are trading competition in markets which are oversupplied and customer debt default.

Many of the markets in which the company operates are characterised by oversupply and declining demand. In these circumstances, there is a tendency for firms to supply goods in the short-term at lower than marginal cost in order to cover fixed costs only or to generate cash rather than profits. The company tries to follow a more long-term strategy, but is nevertheless affected by the short-term actions of their competitors.

Bad debt experience in the current year was slightly worse than the previous year. High debtor days with customers exceeding agreed credit terms is a continual problem. A reduction in credit terms offered and active chasing of outstanding amounts will mitigate this risk. It is a group policy that the company does not insure against debtor failure.

The company has no fixed debt to finance, and transacts over 95% of its purchases and sales in Sterling. The company is not permitted under group policy to use derivative or hedging techniques to manage exchange risk.

By order of the Board

Neil Denham  
Company Secretary



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**Year Ending 31st March 2017**  
**Directors' report**

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**Directors of the company**

The directors who served during the year were:

G Miyazaki (from 10.8.2016)  
T Kurose (to 10.8.2016)  
M Fukumoto

**Dividends**

No interim dividend (2016: £9,398,000) was paid during the year. No final dividend has been recommended.

**Future developments**

No new developments are planned for 2017/8 but at the same time, the company will continue to take advantage of any commercial opportunities, whilst managing overheads in line with expected levels of activity.

**Disabled employees**

The company will give every consideration to applications for employment from disabled persons where the requirements of the job may be adequately covered by a handicapped or disabled person. With regards to existing employees and those who become disabled during their employment, the company strives to provide continuing employment under normal terms and conditions and to provide training, career development and promotion where appropriate.

**Employee involvement**

The company communicates and consults employees on a variety of business and employment matters through a number of channels including a staff intranet and staff committees covering operations, health and safety, quality management and other areas. The company also has an information and consultative body - where elected staff members meet representatives from management on a regular basis - to facilitate an extensive exchange of views on key decisions affecting staff. Where appropriate, such communications involve financial and economic factors affecting the performance of the company.

**Directors' liabilities**

The company had in force an indemnity provision in favour of one or more directors of the Company against liabilities in respect of proceedings brought by third parties, subject to the conditions set out in section 234 of the Companies Act 2006. The company does not have directors' and officers' liability insurance in line with group requirements to manage risks directly.

**Going Concern**

The company has no particular financial risk or exposures and has a spread of customers wide enough to manage the bad debt risk mentioned above. After having made due enquiry, including consideration of forecasts, cash balances and available lines of credit, the directors have every expectation that the company has adequate resources to continue to operate for the foreseeable future. Accordingly the going concern basis has continued to be adopted in the preparation of the annual report and financial statements.

**Directors' statement as to disclosure of information to auditors**

The directors who were members of the board at the time of approving the directors' report are listed on page 1. Having made enquiries of fellow directors and of the Company's auditors, each of these directors confirms that:

- ▶ to the best of each director's knowledge and belief, there is no information (that is, information needed by the Company's auditors in connection with preparing their report) of which the Company's auditors are unaware; and
- ▶ each director has taken all the steps a director might reasonably be expected to have taken to be aware of relevant audit information and to establish that the Company's auditors are aware of that information.

By order of the Board

Neil Denham  
Company Secretary



16 / 2 / 18

St Martins Business Centre, St Martins Way, Bedford MK42 0LF.

Year Ending 31st March 2017

**Statement of Directors' responsibilities in respect of the Strategic report,  
the Directors' report and the Financial statements**

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The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 101 *Reduced Disclosure Framework*.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing these financial statements, the directors are required to:

- ▶ select suitable accounting policies and apply them consistently;
- ▶ make judgements and estimates that are reasonable and prudent;
- ▶ state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- ▶ prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

## **Independent auditor's report**

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### **Independent Auditor's Report to the members of FUJIFILM UK Limited.**

We have audited the financial statements of FUJIFILM UK Limited for the year ended 31 March 2017 set out on pages 7 to 24. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice), including FRS 101 *Reduced Disclosure Framework*.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of directors and auditor**

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate).

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31st March 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Independent auditor's report (continued)

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### Independent Auditors' Report to the members of FUJIFILM UK Limited (continued).

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year is consistent with the financial statements.

Based solely on the work required to be undertaken in the course of the audit of the financial statements and from reading the Strategic report and the Directors' report:

- we have not identified material misstatements in those reports; and
- in our opinion, those reports have been prepared in accordance with the Companies Act 2006.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

*B. J. Stapleton*                      16 February 2018

Benjamin Stapleton (Senior Statutory Auditor)

for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants

Altius House,

One North Fourth Street,

Milton Keynes MK9 1NE

Year Ending 31st March 2017  
**Income statement**

|  |         | Continuing<br>operations<br>2017<br>£000s | Continuing<br>operations<br>2016<br>£000s | Discontinued<br>operations<br>2016<br>£000s | Total<br>2016<br>£000s |
|--|---------|---|---|---|------------------------|
| Turnover   | Notes 2 | 131,410                                   | 142,913                                   | 116   | 143,029                |
| Cost of sales  |         | (93,425)                                  | (104,909)                                 | (87)  | (104,996)              |
| <b>Gross profit</b>                                  |         | <b>37,985</b>                             | <b>38,004</b>                             | <b>29</b>                                   | <b>38,033</b>          |
| Distribution costs                                   |         | (652)                                     | (2,027)                                   | (4)   | (2,031)                |
| Administrative expenses                              |         | (28,318)                                  | (27,651)                                  | 189   | (27,462)               |
| <b>Operating profit</b>                              | 3       | <b>9,015</b>                              | <b>8,326</b>                              | <b>214</b>                                  | <b>8,540</b>           |
| Interest receivable and similar income               | 6       | 1,287                                     | 1,222                                     | -   | 1,222                  |
| Interest payable and similar charges                 | 6       | (15)                                      | (19)                                      | -   | (19)                   |
| <b>Profit on ordinary activities before taxation</b> |         | <b>10,287</b>                             | <b>9,529</b>                              | <b>214</b>                                  | <b>9,743</b>           |
| Tax expense  | 7       | (1,874)                                   | (2,099)                                   | (43)  | (2,142)                |
| <b>Profit for the year</b>                           |         | <b>8,413</b>                              | <b>7,430</b>                              | <b>171</b>                                  | <b>7,601</b>           |

The accompanying notes on pages 11 to 24 form part of the financial statements

Year Ending 31st March 2017  
**Statement of comprehensive income**

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|   | 2017<br>£000s  | 2016<br>£000s |
|---|----------------|---------------|
| Profit for the financial year                                     | 8,413          | 7,601         |
| Other comprehensive income:                                       |                |               |
| Items that cannot be reclassified to profit or loss:              |                |               |
| Remeasurement gains/(losses) on defined benefit pension plans     | 5 (5,188)      | 13,358        |
| Tax on items relating to components of other comprehensive income | 15 882         | (2,672)       |
| Other comprehensive income for the year, net of tax               | <u>(4,306)</u> | <u>10,686</u> |
| Total comprehensive income for the year                           | <u>4,107</u>   | <u>18,287</u> |

The accompanying notes on pages 11 to 24 form part of the financial statements



At 31st March 2017  
Company balance sheet

|   | Notes | 2017<br>£000s   | 2016<br>£000s   |
|---|-------|-----------------|-----------------|
| <b>Fixed assets</b>                                   |       |                 |                 |
| Tangible assets                                       | 1,9   | <u>2,622</u>    | <u>2,471</u>    |
| <b>Current assets</b>                                 |       |                 |                 |
| Stocks  | 1,10  | 765             | 697             |
| Debtors:  |       |                 |                 |
| Amounts falling due within one year                   |       | <u>35,204</u>   | <u>50,332</u>   |
| Amounts falling due after one year                    |       | <u>7,218</u>    | <u>9,162</u>    |
|   | 11    | 42,422          | 59,494          |
| Current asset investments                             | 12    | 25,000          | 25,000          |
| Cash and cash equivalents                             |       | 39,443          | 19,001          |
|   |       | <u>107,630</u>  | <u>104,192</u>  |
| <b>Creditors: amounts falling due within one year</b> | 13    | <u>(27,878)</u> | <u>(31,755)</u> |
| <b>Net current assets</b>                             |       | <u>79,752</u>   | <u>72,437</u>   |
| <b>Total assets less current liabilities</b>          |       | <u>82,374</u>   | <u>74,908</u>   |
| Provisions  | 1,14  | (1,392)         | (1,403)         |
| Defined benefit pension plan deficit                  | 5     | (5,394)         | (2,024)         |
| <b>Net assets</b>                                     |       | <u>75,588</u>   | <u>71,481</u>   |
| <b>Capital and reserves</b>                           |       |                 |                 |
| Called up share capital                               | 18    | 25,000          | 25,000          |
| Profit and loss account                               |       | 50,588          | 46,481          |
|   |       | <u>75,588</u>   | <u>71,481</u>   |

The accompanying notes on pages 11 to 24 form part of the financial statements

M Fukumoto  
Director

  
16/2/18

At 31st March 2017

## Company statement of changes in equity

|   | Notes | Called-up<br>share capital<br>£000s | Profit and<br>loss account<br>£000s | Total<br>£000s |
|---|-------|-------------------------------------|-------------------------------------|----------------|
| At 1st April 2015                       |       | 25,000                              | 37,592                              | 62,592         |
| Profit for the financial year           |       |                                     | 7,601                               | 7,601          |
| Other comprehensive income              |       |                                     | 10,686                              | 10,686         |
| Total comprehensive income for the year |       |                                     | 18,287                              | 18,287         |
| Equity dividends paid                   | 8     |                                     | (9,398)                             | (9,398)        |
| At 31st March 2016                      |       | 25,000                              | 46,481                              | 71,481         |
| Profit for the financial year           |       |                                     | 8,413                               | 8,413          |
| Other comprehensive income              |       |                                     | (4,306)                             | (4,306)        |
| Total comprehensive income for the year |       |                                     | 4,107                               | 4,107          |
| Equity dividends paid                   | 8     |                                     | -                                   | -              |
| At 31st March 2017                      |       | 25,000                              | 50,588                              | 75,588         |

The accompanying notes on pages 11 to 24 form part of the financial statements

**At 31st March 2017**  
**Notes to the financial statements**

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**Authorisation of financial statements and statement of compliance with FRS101**

The financial statements of FUJIFILM UK Limited (the "Company") for the year ended 31st March 2017 were authorised for issue by the board of directors on 16th February 2018 and the balance sheet was signed on the board's behalf by M Fukumoto. FUJIFILM UK Limited is incorporated and domiciled in England and Wales.

These financial statements were prepared in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework (FRS101) and in accordance with applicable accounting standards.

The Company's functional currency is Sterling as this is the currency of the primary economic environment in which the Company operates. The financial statements are presented in Sterling and all values are rounded to the nearest thousand pounds (£000) except when otherwise indicated.

The results of FUJIFILM UK Limited are included in the consolidated financial statements of FUJIFILM Holdings Corporation which are available on request from FUJIFILM UK Limited at their registered office address.

The principal accounting policies adopted by the Company are set out in note 1 below

**1 Accounting policies****Basis of preparation**

The accounting policies which follow set out those policies which apply in preparing the financial statements for the year ended 31st March 2017.

The company has taken advantage of the following disclosure exemptions permitted under FRS101:

- The requirement of IAS1 'Presentation of Financial Statements' to present comparative information in respect of Property, Plant and Equipment;
- The requirement of IAS7 'Statement of Cash Flows';
- The effects of new but not yet effective IFRSs;
- Disclosure in respect of the compensation of key management personnel;
- The requirements of paragraphs 30 and 31 of IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors; and
- The requirement of IAS24 'Related Party Disclosures' to disclose related party transactions entered into between two or more members of a group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member.

**Going concern**

The company's business activities, together with the factors likely to impact its future development, performance and position are set out in the strategic report on page 1.

In 2017 the company made a profit after tax of £8.4m (2016: £7.6m) and continues to hold significant cash balances at the year end of £39.4m (2016: £19.0m) and had net assets at the year end of £75.6m (2016: £71.5m).

The directors have a reasonable expectation that the group has adequate resources to continue in operational existence for the foreseeable future. Thus the continue to adopt the going concern basis of accounting in preparing the annual consolidated financial statements.

**Judgements and key sources of estimation uncertainty**

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities as at the balance sheet date and the amounts reported for revenues and expenses during the year. However, the nature of estimation means that actual outcomes could differ from those estimates.

The following judgements (apart from those involving estimates) have had the most significant effect on amounts recognised in the financial statements:

**Pension and other post employment benefits**

The cost of defined benefit pensions plans are determined using actuarial valuations. The actuarial valuation involves making assumptions about discount rates, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and the long term nature of these plans, such estimates are subject to significant uncertainty.

At 31st March 2017  
Notes to the Financial Statements**Judgements and key sources of estimation uncertainty (continued)**

**Pension and other post employment benefits (continued)**  
In determining the appropriate discount rates, management considers the interest rates of corporate bonds in the respective currency with at least AA rating, with extrapolated maturities corresponding to the expected duration of the defined benefit obligation. The underlying bonds are further reviewed for quality, and those having excessive credit spreads are removed from the population of bonds on which the discount rate is based, on the basis that they do not represent high quality bonds. The mortality rate is based on publicly available mortality tables for the specific country. Future salary increases and pension increases are based on expected future inflation rates for the respective country. Further details are given in note 5.

**Taxation**

Management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with an assessment of the effect of future tax planning strategies. Further details are contained in note 15.

**Operating lease commitments**

The Company as a lessee obtains the use of property, plant and equipment. The classification of such leases as operating or finance lease requires the Company to determine, based on an evaluation of the terms and conditions of the arrangements, whether it retains or acquires the significant risks and rewards of ownership of these assets and accordingly whether the lease requires an asset and liability to be recognised in the balance sheet.

**Significant accounting policies****Revenue recognition**

Revenue is recognised to the extent that the company obtains the right to consideration in exchange for its performance and that it is probable that such consideration will be received. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates and VAT. The following criteria must also be met before revenue is recognised:

**Sale of Goods**  
Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually upon dispatch of the goods or in the case of equipment on installation.

**Sale of Services**  
Revenue from service contracts is recognised on a straight-line basis over the period of the contract. Revenue from non-contract services is recognised once that service has been completed.

**Depreciation of tangible fixed assets**

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less any estimated residual value, of each asset evenly over its expected useful life. Useful lives are reviewed annually to ensure they remain appropriate to the class of asset. The rates used are as follows:

|                                |           |   |
|--------------------------------|-----------|---|
| Freehold land and buildings:   | Land      | Not depreciated.  |
|                                | Buildings | 20 years.   |
| Short leaseholds               |           | 5-10 years, or over the period of the lease if shorter. |
| Furniture, plant and equipment |           | 2-5 years.  |
| Motor vehicles                 |           | 4 years.  |

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be appropriate.

**Leasing commitments**

Operating lease rentals are charged to the profit and loss account on a straight line basis over the lease term.

**Net investment in finance leases**

Sales of equipment made under terms involving deferred payments and/or interest charges (whether implied or explicit) are recorded on the basis of the net investment in the sales contract, less any provision for bad or doubtful receivables. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the company's net investment outstanding in respect of leases.

**At 31st March 2017**  
**Notes to the Financial Statements**

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**Significant accounting policies (continued)****Stocks**

Stocks are valued at the lower of cost and net realisable value after making due allowance for any obsolete or slow moving items. Cost includes all charges incurred in bringing the goods to their location and condition at the balance sheet date, valued on a first-in first-out (FIFO) basis. Net realisable value is based on estimated selling price less any further costs incurred in disposal.

**Debtors**

Short-term debtors are measured at transaction price, less any impairment. Long-term debtors are measured at transaction price discounted using an appropriate rate, less any impairment.

**Creditors**

Creditors are measured at transaction price. Long-term creditors are measured at transaction price discounted using an appropriate rate.

**Taxation**

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates and laws that are enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets are recognised only to the extent that it is probable that taxable profits will be available against which the deductible temporary differences or carried forward losses can be utilised.

Deferred tax assets and liabilities are measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which they are realised or settled, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

**Pension costs**

The company provides both defined benefit and defined contribution pension schemes for its staff. The assets of both these schemes are managed by third-party investment managers and are held separately in trust.

The defined contribution scheme is charged to the profit and loss account directly, together with the scheme administration charges.

The cost of providing benefits under the defined benefit scheme is determined using the projected unit method, which attributes entitlement to benefits to the current period (to determine current service cost) and to the current and prior periods (to determine the present value of defined benefit obligations) and is based on actuarial advice.

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset, both as determined at the start of the annual reporting period, taking account of any changes in the defined benefit liability during the period as a result of contributions and benefit payments. The net interest is recognised in profit or loss as part of the overall pension cost.

Remeasurements, comprising actuarial gains and losses, the effect of the asset ceiling and the return on the net assets (excluding amounts included in net interest) are recognised immediately in other comprehensive income in the period in which they occur.

The defined benefit pension liability in the balance sheet comprises the total for each plan of the present value of the defined benefit obligation (using a discount rate based on high quality corporate bonds) less the fair value of plan assets out of which the obligations are to be settled directly. Fair value is based on market price information and in the case of quoted securities is the published bid price.

**Foreign currencies**

Transactions in foreign currencies are recorded at rates ruling on the date of the transaction. Monetary assets and liabilities are translated at the rates ruling at the end of the financial year. All differences are taken directly to the profit and loss account.

**Warranty costs**

Provisions are made against future costs arising out of goods supplied under cover of warranty. These provisions are credited to the profit and loss account over the period of warranty cover.

At 31st March 2017  
**Notes to the Financial Statements**


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**Significant accounting policies (continued)**
**Adoption of new and revised standards**

There were no new standards nor interpretations relevant to adopt in the current financial statements.

**2 Segment information**

Revenue recognised in the income statement is analysed as follows:

|                                    | 2017           | 2016           |
|------------------------------------|----------------|----------------|
|                                    | £000s          | £000s          |
| Sale of goods                      | 119,379        | 137,582        |
| Rendering of services              | 12,031         | 5,331          |
| Revenue from continuing operations | <u>131,410</u> | <u>142,913</u> |

Revenue by principal area of activity:

|                       | 2017           | 2016           |
|-----------------------|----------------|----------------|
|                       | £000s          | £000s          |
| Imaging solutions     | 54,958         | 63,478         |
| Information solutions | 76,452         | 79,551         |
|                       | <u>131,410</u> | <u>143,029</u> |

Revenue analysed by geographical destination:

|                                | 2017           | 2016           |
|--------------------------------|----------------|----------------|
|                                | £000s          | £000s          |
| United Kingdom and Ireland     | 128,710        | 139,923        |
| Europe                         | 2,700          | 3,068          |
| Americas                       | -              | 15             |
| Pacific Basin and the Far East | -              | 23             |
|                                | <u>131,410</u> | <u>143,029</u> |

All the company's profits derive from activities based in the United Kingdom and Ireland. All the company's net assets are located within the United Kingdom and Ireland.

**3 Operating profit**

This is stated after charging/ (crediting):

|  | 2017         | 2016         |
|--|--------------|--------------|
|  | £000s        | £000s        |
| Depreciation of owned fixed assets       | 1,004        | 890          |
| Write-down / (write-back) of inventories | 63           | (885)        |
| Rentals paid under operating leases:     |              |              |
| Land and buildings                       | 835          | 1,003        |
| Plant and machinery                      | 2            | 155          |
| Auditors' fees:                          |              |              |
| Audit of the financial statements        | 74           | 120          |
| Audit of the company pension scheme      | -            | 13           |
| Taxation services                        | -            | 13           |
| Other services                           | -            | 13           |
|  | <u>1,978</u> | <u>1,116</u> |

At 31st March 2017  
Notes to the Financial Statements

#### 4 Staff costs and directors' remuneration

##### Staff costs

The average monthly number of persons, including executive directors, employed by the company during the year was 324 (2016: 326). Staff numbers by function were:

|                            | 2017       | 2016       |
|----------------------------|------------|------------|
| Administration and finance | 30         | 36         |
| Sales and sales support    | 287        | 280        |
| Distribution               | 7          | 10         |
|                            | <u>324</u> | <u>326</u> |

The staff costs were:

|                              | 2017          | 2016          |
|------------------------------|---------------|---------------|
|                              | £000s         | £000s         |
| Salaries and wages           | 15,209        | 14,458        |
| Social security costs        | 1,688         | 1,608         |
| Other pension costs (note 5) | 1,946         | 2,271         |
|                              | <u>18,843</u> | <u>18,337</u> |

##### Directors' remuneration

Directors who provide qualifying services to the company:

Remuneration paid to directors in respect of qualifying services was:

|                         | 2017       | 2016       |
|-------------------------|------------|------------|
|                         | £000s      | £000s      |
| Directors' remuneration | <u>220</u> | <u>227</u> |

There were no amounts receivable under long-term incentive plans, no benefits accruing under defined benefit schemes and no directors participating in any share-based incentive scheme in respect of their qualifying service.

In respect of the highest paid director:

|              | 2017       | 2016       |
|--------------|------------|------------|
|              | £000s      | £000s      |
| Remuneration | <u>220</u> | <u>203</u> |

The remaining directors have determined that their qualifying services to the company do not occupy a significant amount of their time and consequently do not consider that they have received any remuneration for their qualifying services to the company for the periods to 31st March 2017 and 31st March 2016.

#### 5 Pension commitments

##### Defined contribution schemes

The company operates defined contribution schemes in both the UK and Ireland, with assets held in trust in separately administered funds.

The cost to the company for the year, together with the administration costs of all pension schemes, is shown below. No contributions were outstanding at the balance sheet date.

|   | 2017         | 2016         |
|---|--------------|--------------|
|   | £000s        | £000s        |
| Company contributions to defined contribution schemes | 1,242        | 1,209        |
| Scheme administration and other costs                 | 475          | 343          |
|   | <u>1,717</u> | <u>1,552</u> |

## 5 Pension commitments (continued)

### Defined benefit schemes

The company operates two defined benefit pension schemes providing retirement benefits based on members' final salary; one operated in the UK, the other in Ireland. The UK scheme was closed (with the exception of future salary accruals for existing members remaining with the company) from 1st April 2010. The Irish scheme closed from 1st June 2011.

The pension scheme assets are held in separate trustee-administered funds or bulk annuity policies in the name of the trustees to meet long-term pension liabilities to past and present employees. The trustees, of whom at least one-third are nominated by members of the fund, are required to act in the best interest of the funds' beneficiaries.

The assets and liabilities of the schemes included in the Balance Sheet at 31st March were:

|  |          |         | 2017     | 2016     |
|--|----------|---------|----------|----------|
|  | UK       | Ireland | Total    | Total    |
|  | £000s    | £000s   | £000s    | £000s    |
| Equities                                       | -        | 2,758   | 2,758    | 2,268    |
| Bonds  | 7,853    | 970     | 8,823    | 26,721   |
| Cash   | 1,418    | 61      | 1,479    | 723      |
| Liability-driven investments                   | 26,971   | -       | 26,971   | 24,451   |
| Diversified growth funds                       | 26,545   | -       | 26,545   | 25,953   |
| Insured pensioners ("buy-in" policy)           | 23,533   | -       | 23,533   | -        |
| Fair value of scheme assets                    | 86,320   | 3,789   | 90,109   | 80,116   |
| Present value of scheme liabilities            | (89,450) | (6,053) | (95,503) | (82,140) |
| Defined benefit pension plan surplus/(deficit) | (3,130)  | (2,264) | (5,394)  | (2,024)  |

The present value of plan liabilities is measured by discounting the best estimate of future cash flows to be paid out by the plan using the projected unit credit method. The value calculated in this way is reflected in the net asset/(liability) as shown above. The projected unit method is an accrued benefits valuation method in which allowance is made for projected earnings increases.

All actuarial gains and losses will be recognised in the year in which they occur in Other Comprehensive Income (OCI).

The amounts recognised in the Income Statement and in the Statement of Comprehensive Income were:

| Recognised in the Income Statement  | 2017     | 2016    |
|---|----------|---------|
|   | £000s    | £000s   |
| Past service cost   | 39       | 20      |
| Expected net interest cost on defined benefit liability                       | 12       | 469     |
| Exchange differences on Irish scheme translation                              | 178      | 230     |
| Recognised in arriving at operating profit                                    | 229      | 719     |
| <b>Taken to the Statement of Comprehensive Income</b>                         |          |         |
|   | 2017     | 2016    |
|   | £000s    | £000s   |
| Difference between expected and actual return on scheme assets: (gain)/(loss) | 6,983    | (1,060) |
| Actuarial changes arising from scheme experience                              | 362      | 3,288   |
| Actuarial changes arising from changes in demographic assumptions             | 4,350    | 4,353   |
| Actuarial changes arising from changes in financial assumptions               | (16,883) | 6,777   |
| Total actuarial gains/(losses) before deferred taxation                       | (5,188)  | 13,358  |

The company have reviewed implications of the guidance provided by IFRIC14 and have concluded that it is not necessary to make any adjustments to the IAS19 figures in respect of an asset ceiling or Minimum Funding Requirement as at 31st March 2017.



## 5 Pension commitments (continued)

Changes in the present value of the pension obligations are analysed as follows:

|   | 2017          | 2016          |
|---|---------------|---------------|
|   | £000s         | £000s         |
| Defined benefit obligation at 1st April                         | 82,140        | 94,849        |
| Past service cost   | 39            | 20            |
| Interest cost on benefit obligation                             | 2,855         | 3,013         |
| Actuarial (gain)/loss due to scheme experience                  | (362)         | (3,288)       |
| Actuarial (gain)/loss due to changes in demographic assumptions | (4,350)       | (4,353)       |
| Actuarial (gain)/loss due to changes in financial assumptions   | 16,883        | (6,777)       |
| Exchange differences on Irish scheme translation                | 438           | 504           |
| Benefits paid during the year                                   | (2,140)       | (1,828)       |
| Defined benefit obligation at 31st March                        | <u>95,503</u> | <u>82,140</u> |

Changes in the fair value of scheme assets are analysed as follows:

|  | 2017          | 2016          |
|--|---------------|---------------|
|  | £000s         | £000s         |
| Fair value of scheme assets at 1st April         | 80,116        | 78,173        |
| Interest income on scheme assets                 | 2,843         | 2,544         |
| Actuarial (loss)/gain                            | 6,983         | (1,060)       |
| Contributions received from the company          | 2,047         | 2,013         |
| Exchange differences on Irish scheme translation | 260           | 274           |
| Benefits paid during the year                    | (2,140)       | (1,828)       |
| Fair value of scheme assets at 31st March        | <u>90,109</u> | <u>80,116</u> |

The actual return on scheme assets over the year was a gain of £9,826,000 (2016: £1,484,000)

None of the fair values of the assets shown above include any of the company's own financial instruments, nor those of its ultimate parent, nor any property occupied by, or other assets used by, the company.

Pension contributions are determined with the advice of independent qualified actuaries, JLT Benefit Solutions Ltd (Ireland: Friends First), on the basis of triennial valuations using the projected unit credit method. Scheme assets are stated at their market values at the balance sheet date and expected rates of return are established by applying published forecasts to each category of assets.

The main actuarial assumptions used to estimate the present value of the defined benefit obligation are:

|  |                  | 2017  |         | 2016  |         |
|--|------------------|-------|---------|-------|---------|
|  |                  | UK    | Ireland | UK    | Ireland |
| Inflation  | RPI              | 3.50% | 1.50%   | 3.30% | 1.50%   |
|  | CPI (UK only)    | 2.50% | n/a     | 2.30% | n/a     |
| Rate of increase in salaries                     |                  | 3.00% | n/a     | 3.30% | n/a     |
| Rate of increase in pensions in payment          |                  |       |         |       |         |
|  | 2½% cap applying | 2.50% | n/a     | 2.50% | n/a     |
|  | 5% cap applying  | 3.60% | 3.00%   | 3.50% | 3.00%   |
| Revaluation rate for deferred pensioners         |                  | 2.30% | 1.50%   | 2.30% | 1.50%   |
|  | 2½% cap applying | 2.50% | n/a     |       | n/a     |
|  | 5% cap applying  | 3.50% | 1.50%   | 2.30% | 1.50%   |
| Discount rate applied to scheme liabilities      |                  | 2.70% | 1.90%   | 3.60% | 2.20%   |
| Post retirement mortality:                       |                  |       |         |       |         |
| Current pensioners at age 65:<br>(retiring 2017) | Male             | 23.0  | 23.1    | 23.5  | 23.0    |
|  | Female           | 25.0  | 23.9    | 25.5  | 23.8    |
| Future pensioners at age 65:<br>(retiring 2037)  | Male             | 24.3  | 25.4    | 25.2  | 25.3    |
|  | Female           | 26.3  | 25.9    | 27.4  | 25.8    |

## 5 Pension commitments (continued)

The long-term expected return on government and corporate bonds have been determined by reference to long-dated government and corporate bond yields at the balance sheet date; the long-term expected rates of return on equities and property are based on the rate of return on bonds with an allowance for out-performance; the long-term expected return on cash is based on bank base rates at the balance sheet date.

The mortality assumptions adopted for the UK scheme at 31st March 2017 are 85% of the standard tables S2PxA, Year of Birth, no age rating for males and females, projected using CMI\_2016 converging to 1.0%p.a, with a 75% allowance for cash commutation (2016: 60%).

The post-retirement mortality assumptions allow for expected increases in longevity. The "Current" disclosures above relate to assumptions based on longevity (in years) following retirement at the balance sheet date; the "Future" disclosures assume retirement in 2037.

The sensitivity of the present value of scheme liabilities to changes in the principle assumptions is set out below:

|                       | <u>Change in assumption</u> | <u>Impact on scheme liabilities</u> |
|-----------------------|-----------------------------|-------------------------------------|
| Discount rate         | Decrease by 0.25%           | Increase by 5.5%                    |
| Inflation assumption  | Increase by 0.25%           | Increase by 3.6%                    |
| Rate of salary growth | Increase by 0.25%           | Increase by 0.9%                    |
| Life expectancy       | Increase by 1 year          | Increase by 3.2%                    |

The most recently completed actuarial valuations of the Company's main retirement benefits schemes were as at 1st January 2015 (UK) and 30th December 2013 (Ireland). The company has agreed with the trustees that it will contribute £1,920,000 and €103,000 per annum to each scheme with a view to eliminating the scheme deficits within 5 years. The company has also agreed to meet the expenses of the plan and levies to national pension

It is estimated that the average duration of the scheme liabilities is 22 years.

## 6 Finance income and costs

|  | 2017         | 2016         |
|--|--------------|--------------|
|  | £000s        | £000s        |
| Finance income:  |              |              |
| Interest receivable from group undertakings (Note 12)                    | 340          | 338          |
| Other interest receivable  | 445          | 541          |
| Exchange differences   | 502          | 343          |
|  | <u>1,287</u> | <u>1,222</u> |
| Finance costs:   |              |              |
| Finance charges payable under finance leases and hire purchase contracts | -            | 19           |
| Other interest payable   | 15           | -            |
|  | <u>15</u>    | <u>19</u>    |

## 7 Taxation

The taxation charge in the profit and loss account is made up as follows:

|   | 2017    | 2016    |
|---|---------|---------|
|   | £000s   | £000s   |
| UK corporation tax on profits for the period      | 1,735   | 1,674   |
| Less: UK group relief available                   | (1,735) | (1,674) |
| Payment for group relief                          | 1,705   | 1,674   |
| Foreign tax                                       | 60      | 27      |
| Adjustments in respect of prior periods           | (214)   | 9       |
| Total current tax (continuing operations)         | 1,551   | 1,710   |
| Movements in Deferred tax (continuing operations) | 323     | 389     |
| Total tax expense (continuing operations)         | 1,874   | 2,099   |
| Total tax expense (discontinued operations)       | -       | 43      |
| Total tax expense                                 | 1,874   | 2,142   |

The standard rate of UK corporation tax is 20% (2016: 20%). The actual current tax charge for the current and previous year varies from the standard rate for the reasons set out in the following reconciliation:

|  | 2017   | 2016  |
|--|--------|-------|
|  | £000s  | £000s |
| Profit on ordinary activities before tax                                     | 10,287 | 9,743 |
| Tax on profit on ordinary activities at 20%                                  | 2,057  | 1,949 |
| Factors affecting the charge for the period:                                 |        |       |
| Expenses not deductible for tax purposes                                     | 100    | 110   |
| Adjustments in respect of previous years:                                    |        |       |
| current tax  | (214)  | 9     |
| deferred tax   | (4)    | 13    |
| Adjustment for change in tax rate applied to deferred tax assets             | (35)   | 61    |
| Adjustment for group relief paid at a lower rate to the standard rate of tax | (30)   | -     |
| Total tax expense  | 1,874  | 2,142 |

### Factors that may affect future tax charges

A reduction in the standard rate of UK corporation tax to 19% (effective from 1st April 2017) was enacted on 26th October 2015. An additional reduction to 17% (effective from 1st April 2020) was enacted on 6th September 2016. Both these changes will reduce the company's future current tax charge accordingly.

## 8 Dividends paid and proposed

|  | 2017  | 2016  |
|--|-------|-------|
|  | £000s | £000s |
| Dividends declared and paid during the year:   |       |       |
| Equity dividends on ordinary shares:           |       |       |
| Interim dividend for 2017: Nil (2016: 37.592p) | -     | 9,398 |
|  | -     | 9,398 |

No final dividend has been proposed for 2017 (2016: Nil)

## 9 Tangible fixed assets

|                        | Freehold land<br>and buildings<br>£000s | Short<br>leaseholds<br>£000s | Furniture,<br>plant & eqt.<br>£000s | Motor<br>vehicles<br>£000s | Total<br>£000s |
|------------------------|---|------------------------------|-------------------------------------|----------------------------|----------------|
| <b>COST</b>            |   |                              |                                     |                            |                |
| At 1st April 2016      | 730                                     | 2,035                        | 2,052                               | 4,120                      | 8,937          |
| Additions              | -                                       | -                            | -                                   | 1,226                      | 1,226          |
| Disposals              | -                                       | -                            | -                                   | (889)                      | (889)          |
| At 31st March 2017     | 730                                     | 2,035                        | 2,052                               | 4,457                      | 9,274          |
| <b>DEPRECIATION</b>    |   |                              |                                     |                            |                |
| At 1st April 2016      | 228                                     | 2,000                        | 2,041                               | 2,197                      | 6,466          |
| Charge for the year    | 40                                      | 11                           | 6                                   | 947                        | 1,004          |
| Disposals              | -                                       | -                            | -                                   | (818)                      | (818)          |
| At 31st March 2017     | 268                                     | 2,011                        | 2,047                               | 2,326                      | 6,652          |
| <b>NET BOOK VALUES</b> |   |                              |                                     |                            |                |
| At 31st March 2017     | 462                                     | 24                           | 5                                   | 2,131                      | 2,622          |
| At 1st April 2016      | 502                                     | 35                           | 11                                  | 1,923                      | 2,471          |

## 10 Stocks

|                                     | 2017<br>£000s | 2016<br>£000s |
|-------------------------------------|---------------|---------------|
| Finished goods and goods for resale | 765           | 697           |

The amount of inventories recognised as cost of sales in the profit and loss account was £93,425k (2016: £104,996k).

## 11 Debtors

|  | 2017<br>£000s | 2016<br>£000s |
|--|---------------|---------------|
| Amounts due within one year:                         |               |               |
| Trade debtors  | 26,689        | 27,852        |
| Net investment in finance leases (all hire purchase) | 4,440         | 5,277         |
| Amounts owed by group undertakings                   | 970           | 14,170        |
| Other debtors  | 1,477         | 1,361         |
| Prepayments and accrued income                       | 1,258         | 1,288         |
| Deferred taxation (Note 15)                          | 370           | 384           |
|  | 35,204        | 50,332        |
| Amounts due after one year:                          |               |               |
| Net investment in finance leases (all hire purchase) | 6,301         | 8,818         |
| Deferred taxation (Note 15)                          | 917           | 344           |
|  | 42,422        | 59,494        |

## 12 Current asset investments

|  | 2017<br>£000s | 2016<br>£000s |
|--|---------------|---------------|
| Short-term loans to group undertakings | 25,000        | 25,000        |

These loans represent deposits at rates ranging from 0.97% to 1.43% maturing in May 2017.

| 13 Creditors (amounts falling due within one year)                     | 2017          | 2016          |
|--|---------------|---------------|
|  | £000s         | £000s         |
| Obligations under finance leases and hire purchase contracts (Note 16) | -             | 137           |
| Trade creditors  | 1,461         | 1,832         |
| Amounts owed to group undertakings                                     | 18,393        | 17,805        |
| Group relief payable   | 1,705         | 1,717         |
| Other taxes and social security costs                                  | 1,006         | 4,848         |
| Other creditors  | 153           | 141           |
| Accruals and deferred income   | 5,160         | 5,275         |
|  | <u>27,878</u> | <u>31,755</u> |

Trade creditors are non-interest bearing and are normally settled on net (end of month) 30 day terms. Amounts owed to group undertakings are also non-interest bearing and are normally settled on net 45 day terms.

## 14 Provisions

|                            | Provision for<br>guarantees and<br>undertakings<br>£000s | Provision for<br>leasehold<br>dilapidations<br>£000s | Provision for<br>maintenance<br>warranties<br>£000s | Total<br>Provisions<br>£000s |
|----------------------------|--|--|---|------------------------------|
| At 1st April 2016          | 151  | 1,041  | 211   | 1,403                        |
| Additional provisions made | -  | 27   | 223   | 250                          |
| Amounts reversed           | (55)   | -  | -   | (55)                         |
| Amounts utilised           | -  | -  | (206)   | (206)                        |
| At 31st March 2017         | <u>96</u>  | <u>1,068</u>   | <u>228</u>  | <u>1,392</u>                 |

### Guarantees and undertakings

The company has given a number of guarantees relating to payments by customers to third party sources of finance in connection with sales of capital equipment. Provisions have been made to cover any likely crystallisation of the undertakings made.

### Leasehold dilapidations

Provision has been made for the estimated costs of dilapidations and other end-of-lease obligations.

### Maintenance warranties

Provision has been made for the anticipated costs of warranty obligations which generally cover the first year of any equipment or hardware sold.

## 15 Deferred taxation

The recognised and unrecognised deferred tax assets are:

|  | 2017                |                       | 2016                |                       |
|--|---------------------|-----------------------|---------------------|-----------------------|
|  | Recognised<br>£000s | Unrecognised<br>£000s | Recognised<br>£000s | Unrecognised<br>£000s |
| Deferred capital allowances  | 269                 | -                     | 280                 | -                     |
| Deferred allowance for dilapidations provision   | 101                 | -                     | 104                 | -                     |
| Deferred tax asset (current) (Note 11)   | 370                 | -                     | 384                 | -                     |
| Deferred tax asset (non-current) on retirement benefit liabilities recognised in the accounts but not paid (Note 5,11) | 917                 | -                     | 344                 | -                     |
| Deferred tax including deferred tax asset on pension liabilities   | 1,287               | -                     | 728                 | -                     |

The rates used in calculating deferred tax assets are those at which eventual payment of tax or group relief are expected to be paid. For current deferred tax assets this is 19%, the rate applicable until 31st March 2018. For deferred tax assets expected to mature after one year the rate used has been 17%, the lowest future enacted rate at the time of signing the financial statements. The comparative rates used for current and non-current deferred tax assets were 20% and 17% respectively.

|   | £000s |
|---|-------|
| Movement in deferred tax on pension liabilities                       |       |
| Balance at 1st April 2016   | 344   |
| Amount credited to the Statement of total recognised gains and losses | 882   |
| Amount charged to Profit and loss account during the year             | (309) |
| Balance at 31st March 2017  | 917   |

|  | 2017<br>£000s | 2016<br>£000s |
|--|---------------|---------------|
| Deferred tax charged to the Profit and loss account: |               |               |
| Deferred capital allowances                          | 11            | 79            |
| Deferred allowances for dilapidations provision      | 3             | (9)           |
| Deferred allowance for pension liabilities           | 309           | 319           |
|  | 323           | 389           |

## 16 Obligations under leases and hire purchase contracts

Future minimum payments due under finance leases and hire purchase contracts are as follows:

|  | 2017<br>£000s | 2016<br>£000s |
|--|---------------|---------------|
| Amounts payable:                                 |               |               |
| Not later than one year                          | -             | 140           |
| After one year but not more than five years      | -             | -             |
|  | -             | 140           |
| less finance charges allocated to future periods | -             | (3)           |
|  | -             | 137           |

The present value of minimum lease payments is analysed as follows:

|   | 2017<br>£000s | 2016<br>£000s |
|---|---------------|---------------|
| Not later than one year                     | -             | 137           |
| After one year but not more than five years | -             | -             |
|   | -             | 137           |

The Company has entered into commercial leases on certain properties and items of machinery. These leases have a duration ranging from one to five years. There are no restrictions placed upon the lessee by entering into these leases.

## 16 Obligations under leases and hire purchase contracts (continued)

Future minimum rentals payable under non-cancellable operating leases are:

|   | 2017         | 2016         |
|---|--------------|--------------|
|   | £000s        | £000s        |
| Not later than one year                     | 793          | 805          |
| After one year but not more than five years | 1,924        | 2,571        |
|   | <u>2,717</u> | <u>3,376</u> |

## 17 Financial instruments

As noted in the Strategic report on page 2 the Company has minimal exposure to fluctuations in financial markets save for foreign currency risk, and does not use derivative or hedging techniques to manage that risk.

### Foreign currency risk

The table below shows the sensitivity to a reasonable change in the level of Sterling against other currencies, of the Company's profit before tax due to foreign exchange revaluation of monetary assets and liabilities:

| Gain/(loss) arising from appreciation/depreciation of Sterling by: | + 5%  | - 5%  |
|--|-------|-------|
| Net monetary assets denominated in:                                | £000s | £000s |
| Euro   | (142) | 157   |
| US Dollars   | (25)  | 28    |

### Credit risk

There are no significant concentrations of credit risk within the Company. The Company does not insure against credit risk but instead has established procedures to minimise the risk of default by trade debtors including credit checks, reviews and occasional sanctions. The maximum credit risk exposure is represented by the carrying value as at the balance sheet date.

### Fair values of financial assets and financial liabilities

It is considered that the carrying amounts of all financial assets and liabilities is a reasonable approximation of the fair values.

## 18 Authorised, issued and called up share capital

|  | 2017          | 2016          |
|--|---------------|---------------|
|  | £000s         | £000s         |
| <i>Authorised, allotted, called-up and fully paid</i>          |               |               |
| 25,000,000 (2016: 25,000,000) Ordinary shares of GBP 1.00 each | <u>25,000</u> | <u>25,000</u> |

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the company.

## 19 Off-balance sheet arrangements

The Company has entered into operating lease arrangements for the hire of buildings and equipment as these arrangements are a cost-effective way of obtaining the short-term benefits of these assets. The annual commitments under these arrangements are disclosed in Note 16. There are no other material off-balance sheet arrangements.

At 31st March 2017

## Notes to the Financial Statements

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### 20 Ultimate parent undertaking and controlling party

The ultimate parent undertaking and controlling party is FUJIFILM Holdings Corporation, which is incorporated in Japan.

FUJIFILM Holdings Corporation is the parent company of both the smallest and the largest group of undertakings for which consolidated financial statements are drawn up and of which the company is a member. Copies of these financial statements may be obtained from the registered office of FUJIFILM UK Limited which is:

FUJIFILM UK Ltd, St Martins Business Centre, St Martins Way, Bedford MK42 0LF

### 21 Related party transactions

The company has taken advantage of the exemption in FRS101 paragraph 8(k) not to disclose transactions with other group companies which meet the criteria that all subsidiary undertakings which are party to the transactions are wholly owned by the ultimate controlling parent. There are no other related party transactions to report.