

**Registered Number: 00014809**

**The Marine Insurance Company Limited**

**Annual Report and Accounts**

**for the year ended 31 December 2017**



# The Marine Insurance Company Limited

## Contents

Company information .....	1
Strategic report .....	2
Directors' report .....	4
Statement of Directors responsibilities in respect of the Strategic Report, the directors report and the Financial Statements.....	6
Independent auditor's report to the members of The Marine Insurance Company Limited .....	7
Profit and loss account .....	10
Statement of other comprehensive income .....	11
Balance sheet .....	12
Statement of changes in equity .....	14
Notes to the accounts.....	15

# The Marine Insurance Company Limited

## Company Information

### Directors

Mr D Coughlan (resigned 20<sup>th</sup> April 2017)

Mr S Egan

Mr S Lewis

Mr W R B McDonnell

Mr N Williams

Mrs H Robinson (appointed 23<sup>rd</sup> February 2017, resigned 8<sup>th</sup> December 2017)

### Secretary

Roysun Limited

### Registered Office

St Mark's Court  
Chart Way  
Horsham  
West Sussex  
RH12 1XL

### Auditor

KPMG LLP  
15 Canada Square  
Canary Wharf  
London  
E14 5GL

# The Marine Insurance Company Limited

## Strategic report

For the year ended 31 December 2017

The directors present their annual report on the affairs of the Company and the audited financial statements for the year ended 31 December 2017.

### Business review and principal activities

The principal activity of the Company is the writing of direct marine, aviation, transport and renewable energy insurance business in the United States.

The results for the Company show a profit on ordinary activities before tax of £3,995,000 (2016: £3,751,000) for the year and gross premiums written of £37,699,000 (2016: £32,161,000). The shareholders' funds of the Company were £49,704,000 as at 31 December 2017 (31 December 2016: £46,696,000).

With effect from 1 January 2012, the Company entered into a quota share agreement with Royal & Sun Alliance Insurance plc under which the insurance risk of the Company's business is transferred to Royal & Sun Alliance Insurance plc. The company receives a reinsurance commission in relation to the quota share agreement which is determined by reference to premium written.

### Key performance indicators

The directors of RSA Insurance Group plc (the "Group") manage the Group's operations on a divisional basis as described in the Annual Report & Accounts of the Group. For this reason the Company's directors believe that analysis using key performance indicators (KPIs) for the UK business in aggregate is relevant to the Company.

A key measure used by the Company in managing the business is the balance on the technical account for general business. This measure is calculated by aggregating earned premiums less claims incurred less reinsurance commissions and expenses. Another key measure used by the Company is regulatory solvency. The Solvency II SCR coverage ratio at the end of 2017 is approximately 5 times based on the Groups approved Internal Model.

The Annual Report & Accounts of the Group are available on RSA's website at [www.rsagroup.com](http://www.rsagroup.com).

### Financial risk management

The Company is exposed to financial risk through its financial assets, financial liabilities, reinsurance assets and insurance liabilities. In particular the key financial risk is that the proceeds from the realisation of its financial assets are not sufficient to fund the obligations arising from its insurance contracts.

The Company's management of risk is set at Group level. The Group's approach to financial risk, through its management of credit, market and liquidity risks, is set out below.

#### *Credit risk*

The primary sources of credit risk within the Group are investment and treasury activities and reinsurance counterparty risk. Within the investment management and treasury activities, a range of bank counterparty concentration and credit quality limits together with other controls are in place to ensure that exposure is managed. New reinsurance cover is predominantly placed within another RSA Insurance Group plc company with the remainder placed with reinsurers that are authorised as Approved Reinsurance Counterparties recommended by the Group Reinsurance Credit Committee.

#### *Market risk*

Market risk arises from the Group's investment portfolios. The Group investment committee oversees the Group's investment strategy and sets appropriate risk limits to ensure that no significant concentrations to individual companies or sectors arise.

#### *Liquidity risk*

Liquidity risk is considered to be a low risk category. Group liquidity is managed by Group Treasury and each operation is required to maintain a minimum level of cash or cash equivalents or highly liquid assets that can be liquidated within a maximum stated period of time.

# The Marine Insurance Company Limited

**Strategic report (continued)**  
For the year ended 31 December 2017

## Future outlook

There are not expected to be any changes to the Company's activities.

## Principal risks and uncertainties

The Company's principal risks and uncertainties are credit risk and liquidity risk. The Company's principal risks and uncertainties are integrated within and managed together with the principal risks of the RSA Insurance Group plc group of companies (the Group). The principal risks and uncertainties of the Group, which include those of the UK business and branches, and hence the Company, are set out in risks and capital notes, and in the Risk management review in the Annual Report and Accounts of the Group, which do not form part of this report.

By order of the Board



R Begum  
For and on behalf of Roysun Limited  
Secretary

# The Marine Insurance Company Limited

## Directors' report

For the year ended 31 December 2017

### Directors

The names of the directors who held office during the year are listed on page 1.

### Directors' responsibilities

The directors' responsibilities statement appears on page 6 and is incorporated by reference into this report.

None of the directors have any interest in the shares of the Company.

### Dividends

No interim dividends were paid during the year (2016: £nil). The directors did not recommend payment of a final dividend in respect of the year ended 31 December 2017 (2016: £nil).

### Information included within the Strategic Review

Information relating to the financial risk management and the likely future developments of the Company is contained within the Strategic report on pages 2 and 3 and is incorporated into this report by reference.

### Political donations

The Company did not make any political donations during the financial year (2016: £nil).

### Auditor

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditor is unaware; and
- the director has taken all reasonable steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information, and to establish that the Company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

Under the Companies Act 2006, the Company is not required to hold an Annual General Meeting and accordingly KPMG LLP will be deemed to be re-appointed for each succeeding financial year.

### Essential Contracts and change of control

The Company does not consider that it has any significant agreements to which the Company is a party that take effect, alter or terminate upon a change of control of the Company following a takeover bid that are required to be disclosed pursuant to paragraph 13(2) (j) of Schedule 7 of the Large and Medium Sized Companies and Groups (Accounts and Reports) Regulations 2008 (as amended).

The Company does not have agreements with any director or employee that would provide compensation for loss of office or employment resulting from a takeover except that provisions of the Company's share schemes and plans may cause some options and awards granted to employees under such schemes and plans to vest in such circumstances.

### Directors' Indemnity

Article 82 and 83 of the Articles of Association provides that, among other things and insofar as permitted by law, the Company may indemnify its directors against any liability and may purchase and maintain insurance against any liability. As permitted by section 233 of the Companies Act 2006, the Company, through its ultimate parent company, purchased and maintained Directors and Officers insurance for its directors and officers which provides suitable cover in relation to the discharge of their duties as directors and officers.

### Post Balance Sheet Events

There were no post balance sheet events.

# The Marine Insurance Company Limited

## Going concern

In considering the appropriateness of the going concern basis, the Board has reviewed the Company's ongoing commitments for the next twelve months and beyond. The Board's review included the Company's strategic plans and updated forecasts, capital position, liquidity and credit facilities and investment portfolio.

Based on this review no material uncertainties that would require disclosure have been identified in relation to the ability of the Company to remain a going concern for at least the next twelve months, from both the date of the balance sheet and the approval of the financial statements.

It is therefore concluded that the going concern basis is appropriate for the preparation of the 2017 financial statements.

Signed by order of the Board



R Begum  
For and on behalf of Roysun Limited  
Secretary

# The Marine Insurance Company Limited

## Statement of Directors' responsibilities in respect of the Strategic Report, the Directors' Report and the Financial Statements

The Directors are responsible for preparing the Strategic report, Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare such financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 101 *Reduced Disclosure Framework*.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.



# The Marine Insurance Company Limited

## Independent auditor's report to the members of The Marine Insurance Company Limited

### 1 Our opinion is unmodified

We have audited the financial statements of The Marine Insurance Company Limited ("the Company") for the year ended 31 December 2017 which comprise the Balance Sheet, as at 31 December 2017, and the Profit and Loss Account, Statement of Other Comprehensive Income and Statement of Changes in Equity for the year then ended, and the related notes.

In our opinion the financial statements:

- give a true and fair view of the state of Company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 101 *Reduced Disclosure Framework*;
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion. Our audit opinion is consistent with our report to the Company's Regulated Board.

We were appointed as auditor by the directors on 13 May 2013. The period of total uninterrupted engagement is for the five financial years ended 31 December, 2017. We have fulfilled our ethical responsibilities under, and we remain independent of the Company in accordance with, UK ethical requirements including the FRC Ethical Standard as applied to public interest entities. No non-audit services prohibited by that standard were provided.

### 2 Key audit matters: our assessment of risks of material misstatement

Key audit matters are those matters that, in our professional judgment, were of most significance in the audit of the financial statements and include the most significant assessed risks of material misstatement (whether or not due to fraud) identified by us, including those which had the greatest effect on: the overall audit strategy; the allocation of resources in the audit; and directing the efforts of the engagement team. We summarise below the key audit matters, in decreasing order of audit significance, in arriving at our audit opinion above, together with our key audit procedures to address those matters and, as required for public interest entities, our results from those procedures. These matters were addressed, and our results are based on procedures undertaken, in the context of, and solely for the purpose of, our audit of the financial statements as a whole, and in forming our opinion thereon, and consequently are incidental to that opinion, and we do not provide a separate opinion on these matters.

Valuation of claims outstanding (2017 gross £16.2m; 2016 gross £16.1m)	
Refer to page 16 (accounting policy) and page 28 (financial disclosures).	
The risk	Our response
<p><b>Subjective Valuation:</b> Valuation of claims outstanding is highly judgmental because it requires a number of assumptions to be made with high estimation uncertainty such as loss ratios, estimates of the frequency and severity of claims and, where appropriate, the discount rates for longer tail classes of business by territory and line of business. The determination and application of the methodology and performance of the calculations are also complex. Certain lines of business have greater inherent uncertainty, for example those where claims emerge more slowly over time, or where there is greater variability in claim settlement amounts.</p> <p><b>Completeness and accuracy of data</b> The valuation of claims outstanding depends on complete and accurate data about the volume, amount and pattern of current and historical claims since they are often used to form expectations about future claims. If the data used in calculating claims outstanding, or for forming judgements over key assumptions, is not complete and accurate then material impacts on the valuation of claims outstanding may arise. If the data used in calculating claims outstanding, or for forming judgements over key assumptions, is not complete and accurate then material impacts on the valuation of claims outstanding may arise.</p>	<p>With the assistance of our actuarial specialists, we performed the following procedures:</p> <ul style="list-style-type: none"> <li>— <b>Control design and observation:</b> Evaluation of the governance around the overall reserving process. We assessed qualifications and experience of those responsible and examined the output of the reviews to assess the scope and depth of these processes. Our evaluation of the methodologies and key assumptions for the most significant and subjective classes of business enabled us to assess the quality of challenge applied through the Company's reserving process.</li> <li>— <b>Independent re-performance:</b> Independent re-projection of the reserve balances using our own models for certain classes of business. The determination of which classes to re-project was based on risk assessment and consideration of the evidence available from other alternative data analysis procedures.</li> <li>— <b>Sector experience and Benchmarking:</b> Comparison of assumptions, reserving methodologies and estimates of losses to expectations based on the Company's historical experience, current trends and benchmarking to our own industry knowledge.</li> <li>— <b>Sensitivity analysis:</b> Evaluation of management's sensitivity analysis over key judgements and assumptions, such as the discount rates for longer tail classes of business.</li> </ul> <p>In addition to the above the audit team performed procedures to assess the completeness and accuracy of data:</p> <ul style="list-style-type: none"> <li>— <b>Control observation and re-performance:</b> Evaluation and testing of key controls designed to ensure the integrity of the data used in the actuarial reserving process (including both current and prior year case reserve data). The controls included reconciliations between data in the actuarial reserving systems and data in the policy administration systems. We tested controls through inspecting or re-performing the Company's reconciliations.</li> </ul> <p><b>Our results</b></p> <ul style="list-style-type: none"> <li>— We found the valuation of the claims outstanding to be acceptable.</li> </ul>

# The Marine Insurance Company Limited

## Independent auditor's report to the members of The Marine Insurance Company Limited (continued)

IT systems and control environment	
The risk	Our response
<p><b>Processing errors</b> Many financial reporting controls depend on the correct functioning of operational and financial IT systems. If these systems or controls fail, a significant risk of error in reported financial information can arise from the failure to transfer data appropriately between systems or inappropriate changes being made to financial data or systems.</p> <p>This is an area of significant risk in our audit due to the complexity of the IT infrastructure, particularly where there are legacy systems which require increased manual inputs, relative to more automated processes.</p>	<p>With the assistance of our own IT audit specialists, our procedures included:</p> <ul style="list-style-type: none"> <li>— <b>Controls design and observation:</b> Assessing the design and implementation of general IT controls around system access, change management and computer operations within specific applications pertinent to the financial statements by assessing if appropriate policies are in place and adhered to by inspecting supporting evidence. Where general IT controls did not operate effectively, we addressed the increased risk of financial statement misstatement by extending the scope of our work. This included assessing the operation of controls over changes or transactions being recorded in the systems and testing manual compensating controls, such as reconciliations between systems and other information sources, through re-performance or inspection.</li> <li>— <b>Extended scope:</b> Where general IT controls and compensating manual controls did not operate to mitigate a risk, we performed additional substantive testing, such as using extended sample sizes and performing data analysis routines over impacted accounts.</li> </ul> <p><b>Our results</b> Our testing identified deficiencies in the design and operation of controls. We compensated for this by extending our detailed testing over and above that originally planned, and this work was completed satisfactorily.</p>

### 3 Our application of materiality and an overview of the scope of our audit

Materiality for the financial statements as a whole was set at £2.3m (2016: £6.9m), determined with reference to a benchmark of Net Assets, of which it represents 4.6% (2016: 3% of total liabilities). We believe that net assets is a more appropriate benchmark than profit before tax, because the gross written and earned premiums are 100% reinsured and therefore the profit or loss of the company does not represent the overall activity or size of the entity.

We agreed to report to the Board any corrected or uncorrected identified misstatements exceeding £0.1m (2016: £0.3m), in addition to other identified misstatements that warranted reporting on qualitative grounds.

Our audit of the Company was undertaken to the materiality level specified above.

### 4 We have nothing to report on going concern

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least twelve months from the date of approval of the financial statements. We have nothing to report in these respects.

### 5 We have nothing to report on the strategic report and the directors' report

The directors are responsible for the strategic report and the directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in those reports;
- in our opinion the information given in the strategic report and the directors' report for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

### 6 We have nothing to report on the other matters on which we are required to report by exception

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

### 7 Respective responsibilities

#### Directors' responsibilities

As explained more fully in their statement set out on page 5, the Directors are responsible for: the preparation of the financial statements including being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Company's ability to continue as a going concern; disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

# The Marine Insurance Company Limited

## Independent auditor's report to the members of The Marine Insurance Company Limited (continued)

### *Auditor's responsibilities*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud, other irregularities, or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud, other irregularities or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

### *Irregularities – ability to detect*

Our audit aimed to detect non-compliance with relevant laws and regulations (irregularities) that could have a material effect on the financial statements. We identified relevant areas of laws and regulations from our sector experience, through discussion with the directors and other management (as required by auditing standards), and from inspection of the company's regulatory and legal correspondence.

We had regard to laws and regulations in areas that directly affect the financial statements including financial reporting (including related company legislation) and taxation legislation. We considered the extent of compliance with those laws and regulations as part of our procedures on the related financial statements items.

In addition we considered the impact of laws and regulations in the specific areas of regulatory capital, conduct and certain aspects of company legislation recognising the financial and regulated nature of the company's activities. With the exception of any known or possible non-compliance, and as required by auditing standards, our work in respect of these was limited to enquiry of the directors and other management and inspection of regulatory and legal correspondence. We considered the effect of any known or possible non-compliance in these areas as part of our procedures on the related financial statements items.

We communicated identified laws and regulations throughout our team and remained alert to any indications of non-compliance throughout the audit.

As with any audit, there remained a higher risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.

### **8 The purpose of our audit work and to whom we owe our responsibilities**

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Jessica S.S. Katsouris

Jessica Katsouris (Senior Statutory Auditor)  
for and on behalf of KPMG LLP, Statutory Auditor  
Chartered Accountants  
15 Canada Square  
Canary Wharf  
London  
E14 5GL

4 April 2018

# The Marine Insurance Company Limited

## Profit and loss account for the year ended 31 December 2017

Technical account - general business	Notes	2017 £'000	2016 £'000
Gross premiums written	5	37,699	32,161
Outward reinsurance premiums		(37,699)	(32,161)
<b>Premiums written, net of reinsurance</b>			
Change in the gross provision for unearned premiums		(7,185)	(3,877)
Change in the provision for unearned premiums, reinsurers' share		7,185	3,877
<b>Earned premiums, net of reinsurance</b>			
<b>Claims paid</b>			
Gross amount		(22,508)	(13,638)
Reinsurers' share		21,718	12,968
		(790)	(670)
<b>Change in the provision for claims</b>			
Gross amount		1,218	(8,424)
Reinsurers' share		(1,218)	8,421
			(3)
<b>Claims incurred, net of reinsurance</b>		(790)	(673)
Acquisition costs		(7,214)	(5,894)
Administrative expenses		(1,512)	(1,155)
Reinsurance commissions		12,746	10,142
<b>Net operating expenses</b>		4,020	3,093
<b>Balance on the technical account for general business</b>		3,230	2,420

All figures relate to continuing operations.

The notes on pages 15 to 29 form an integral part of these accounts.

# The Marine Insurance Company Limited

## Profit and loss account (continued)

for the year ended 31 December 2017

Non technical account		2017	2016
	Notes	£'000	£'000
<b>Balance on the technical account for general business</b>		<b>3,230</b>	<b>2,420</b>
Investment income	10	1,042	1,452
Investment expenses, charges and interest	10	(274)	(445)
Other (charges)/income	4	(3)	324
<b>Profit on ordinary activities before tax</b>	<b>5</b>	<b>3,995</b>	<b>3,751</b>
Taxation on profit on ordinary activities	11	(1,058)	(712)
<b>Profit for the financial year</b>		<b>2,937</b>	<b>3,039</b>

All figures relate to continuing operations.

## Statement of other comprehensive income

for the year ended 31 December 2017

		2017	2016
	Notes	£'000	£'000
<b>Profit for the financial year</b>		<b>2,937</b>	<b>3,039</b>
Unrealised gains/(losses) on other financial instruments classified as available for sale net of tax		71	(266)
		71	(266)
Items reclassified to profit and loss account - realised investment losses net of tax		-	-
<b>Total comprehensive income for the year</b>		<b>3,008</b>	<b>2,773</b>

The notes on pages 15 to 29 form an integral part of these accounts.

**Registered Number: 00014809**  
**The Marine Insurance Company Limited**

**Balance Sheet**

as at  
31 December 2017

Assets	Notes	2017 £'000	2016 £'000
<b>Other financial investments</b>			
Debt securities and other fixed income securities	12	30,116	34,225
<b>Total investments</b>		<b>30,116</b>	<b>34,225</b>
<b>Reinsurers' share of technical provisions</b>			
Provision for unearned premiums	13	23,153	17,824
Claims outstanding	14	16,187	16,084
		<b>39,340</b>	<b>33,908</b>
<b>Debtors</b>			
Debtors arising out of direct insurance operations - intermediaries		15,068	10,888
Debtors arising out of reinsurance operations		328	2,193
Amounts owed by group undertakings		13,116	-
Other debtors (including deferred taxation)	15	98	200
		<b>28,610</b>	<b>13,281</b>
<b>Other assets</b>			
Cash at bank and in hand		1,625	15,455
		<b>1,625</b>	<b>15,455</b>
<b>Prepayments and accrued income</b>			
Accrued interest and rent		114	122
Deferred acquisition costs	19	4,862	4,288
		<b>4,976</b>	<b>4,410</b>
Assets held for sale and disposal groups	6	75,719	130,255
<b>Total assets</b>		<b>180,386</b>	<b>231,534</b>

The notes on pages 15 to 29 form an integral part of these accounts.

**Registered Number: 00014809**  
**The Marine Insurance Company Limited**

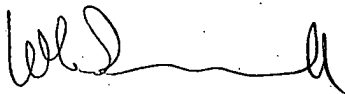
**Balance Sheet (continued)**

as at 31 December 2017

Liabilities	Notes	2017 £'000	2016 £'000
<b>Capital and reserves</b>			
Called up share capital	18	16,312	16,312
Share premium account		6,021	6,021
Revaluation Reserve		(94)	(165)
Profit and loss account		27,465	24,528
<b>Shareholders' funds</b>		<b>49,704</b>	<b>46,696</b>
<b>Technical provisions</b>			
Provision for unearned premiums		23,153	17,824
Claims outstanding		16,216	16,114
		<b>39,369</b>	<b>33,938</b>
<b>Creditors</b>			
Creditors arising out of direct insurance operations		1,606	372
Creditors arising out of reinsurance operations		861	3,608
Amounts owed to group undertakings		7,213	11,177
Other creditors (including current taxation)	17	1,052	1,201
		<b>10,732</b>	<b>16,358</b>
<b>Accruals and deferred income</b>			
Reinsurers deferred acquisition costs	19	4,862	4,288
Liabilities for disposal groups	6	75,719	130,255
<b>Total liabilities</b>		<b>180,386</b>	<b>231,534</b>

The notes on pages 15 to 29 form an integral part of these accounts.

The financial statements were approved on 4 April 2018 by the Board of Directors and are signed on its behalf by:



Director

**WILLIAM MCDONNELL**

**Registered Number: 00014809**  
**The Marine Insurance Company Limited**

**Statement of changes in equity**  
for the year ended 31 December 2017

	Called up share capital	Share premium account	Revaluation Reserve	Profit and Loss Account	Shareholder funds
	£'000	£'000	£'000	£'000	£'000
Balance at 1 January 2016	16,312	6,021	89	21,501	43,923
Profit for the Financial Year	-	-	-	3,039	3,039
Other comprehensive expense	-	-	(266)	-	(266)
<b>Total comprehensive income/(expense) for the year</b>	-	-	(266)	3,039	2,773
Other reserve transfers	-	-	12	(12)	-
Balance at 1 January 2017	16,312	6,021	(165)	24,528	46,696
Profit for the Financial Year	-	-	-	2,937	2,937
Other comprehensive income	-	-	71	-	71
<b>Total comprehensive income for the year</b>	-	-	71	2,937	3,008
<b>Balance at 31 December 2017</b>	<b>16,312</b>	<b>6,021</b>	<b>(94)</b>	<b>27,465</b>	<b>49,704</b>

The notes on pages 15 to 29 form an integral part of these accounts.



# The Marine Insurance Company Limited

## Notes to the accounts

### 1. Basis of preparation (Financial Statements)

The Company is a wholly owned subsidiary of Royal & Sun Alliance Insurance plc (RSAI). The Marine Insurance Company Limited is a company incorporated and domiciled in the UK. The Company's ultimate parent company and controlling party is RSA Insurance Group plc (the group), which is registered in England and Wales and is the parent company of the smallest and largest group to consolidate these financial statements. The group has prepared its consolidated financial statements under IFRS as adopted by the EU since its date of transition to IFRS at 1 January 2004.

These financial statements were prepared in accordance with Financial Reporting Standard (FRS 101) Reduced Disclosure Framework and in compliance with the Companies Act 2006.

The Company's financial statements are presented in Pound Sterling, which is also the Company's functional currency and rounded to the nearest thousand except where otherwise indicated.

The financial statements have been prepared on the going concern basis.

In considering the appropriateness of the going concern basis, the Board has reviewed the Company's ongoing financial commitments for the next twelve months and beyond. The Board's review included operational and strategic plans and updated forecast, capital position, liquidity and credit facilities and investment portfolio. As a result of this review the directors have satisfied themselves that it is appropriate to prepare these financial statements on a going concern basis.

In preparing the financial statements, the company applies the recognition, measurement and disclosure of International Financial Reporting Standards as adopted by the EU ('Adopted IFRS'), but makes amendments where necessary in order to comply with Companies Act 2006. The Company has set out below where advantage of FRS 101 exemptions has been taken.

The exemptions used by the Company are as follows:

- Cash Flow Statement and related notes;
- Comparative period reconciliations for share capital;
- The effects of new but not yet effective IFRSs;
- An additional balance sheet for the beginning of the earliest comparative period following any retrospective change in accounting policy;
- Disclosures in respect of the compensation of key management personnel; and
- Disclosures in respect of transactions between two or more wholly owned subsidiaries of the group.

As the consolidated financial statements of the Company's ultimate parent undertaking include the equivalent disclosures, the Company has also taken the exemptions under FRS 101 available in respect of the following disclosures:

- Certain disclosures required by IFRS 13 Fair Value Measurement.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these financial statements.

#### (i) Selection of significant accounting policies, critical judgements and major sources of estimation uncertainty

The company exercises judgement in selecting each accounting policy. The accounting policies of the Company are selected by the directors to present financial statements that they consider contain the most relevant information.

The preparation of the financial statements requires the Company to exercise judgements in the use of estimates and assumptions in a number of key areas. The most significant of these are as follows:

#### Valuation of claims outstanding

The Company makes critical judgements when valuing claims outstanding. The methodology of measuring claims outstanding is described in note 2.

#### Assets and liabilities held for sale

Assets and liabilities are classified as held for sale if it is considered highly probable that the carrying amount of the assets and directly associated liabilities will be recovered principally through a sale, rather than through continuing operations. This includes the expectation that the sale will be completed within 12 months of the classification date as held for sale.

Assets and liabilities held for sale are each presented as a single line in the statement of financial position, at the lower of the carrying amount and fair value less costs to sell.

#### (ii) Translation of foreign currencies

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit and loss account. Non-monetary items are carried at historical cost and reported using the exchange rate at the date of the transaction.

#### (iii) Estimation of the fair value of Financial assets and liabilities

The methods and assumptions used by the company in estimating the fair value of financial assets and liabilities are:

# The Marine Insurance Company Limited

## Notes to the accounts

- For fixed maturity securities, fair values are generally based upon quoted market prices. Where market prices are not readily available, fair values are estimated using either values obtained from quoted market prices of comparable securities or estimated by discounting expected future cash flows using a current market rate applicable to the yield, credit quality and maturity of the investment.
- For cash, deposits with credit institutions, commercial paper, other assets, liabilities and accruals, carrying amounts approximate to fair values.

For future disclosure purposes, fair value measurements are classified as Level 1, 2 or 3 based on the degree to which fair value is observable:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 fair value measurements are those derived from valuation techniques that include significant inputs for the asset or liability that are based on observable market data (unobservable inputs).

### (iv) Insurance Contracts

#### Product classification

Insurance contracts are those contracts that transfer significant insurance risk at the inception of the contract. Insurance risk is transferred when the company agrees to compensate a policyholder if a specified uncertain future event (other than a change in financial variable) adversely affects the policyholder. Any contracts not meeting the definition of an insurance contract under IFRS4 are classified as investment contracts or derivative contracts, as appropriate.

#### Income recognition

Premiums written are accounted for in the period in which the contract is entered into and include estimates where the amounts are not determined at the end of the reporting period. Premiums written exclude taxes. Duties levied on premiums and directly related expenses, e.g. commissions, are recognised as an expense. Premiums are earned as revenue over the period of the contract and are calculated based on a daily pro rata basis.

#### Technical provisions

The provision for unearned premium represents the portion of the premiums written relating to the periods of insurance coverage subsequent to the end of the reporting period after the deduction of related acquisition costs.

Acquisition costs comprise the direct and indirect costs of obtaining and processing new insurance business. Deferred acquisition costs (DAC) are amortised on the same basis as the related unearned premiums are earned.

Claims outstanding comprise the estimated cost of claims incurred but not settled at the end of the reporting period. It includes related expenses and a deduction for the expected value of salvage and other recoveries. The provision is determined using the best information available of claims settlement patterns, forecast inflation and settlement of claims. Claims outstanding relating to long term permanent disability claims are determined using recognised actuarial methods.

Claims outstanding and related reinsurance recoveries are discounted where there is a particularly long period from incident to claims settlement or when nominal interest rates are high and where there exists a suitable claims payment pattern from which to calculate the discount. In defining those claims with a long period from incident to claims settlement, those categories of claims where the average period of settlement is six years or more has been used as a guide. The discount rate used is based upon an investment return expected to be earned by assets, which are appropriate in magnitude and nature to cover the provisions for losses and loss adjustment expenses being discounted, which in practice are bonds and property, during the period necessary for the payment of such claims.

Differences between the estimated cost and subsequent settlement of claims are recognised in the profit and loss account in the year in which they are settled or in which the claims outstanding are re-estimated.

At the end of each reporting period liability adequacy tests are performed to ensure the adequacy of the provision for unearned premium net of related DAC assets. In performing these tests best estimates of future contractual cash flows, claims handling and administrative expenses, as well as investment income on assets backing such liabilities are used. Any deficiency is charged to the technical account immediately by establishing a provision for liability adequacy (the unexpired risk provision). The unexpired risk provision is assessed in aggregate for business classes which, in the opinion of the Directors, are managed together.

#### Reinsurance ceded

Premiums payable in respect of reinsurance ceded are recognised in the period in which the reinsurance contract is entered into and include estimates where the amounts are not determined at the balance sheet date. Premiums are expensed over the period of the reinsurance contract, calculated principally on a daily pro-rata basis.

A reinsurance asset (reinsurers' share of claims outstanding) is recognised to reflect the amount estimated to be recoverable under the reinsurance contracts in respect of the provisions for outstanding claims reported under claims outstanding. The amount recoverable from reinsurers is initially valued on the same basis as the underlying provisions for outstanding claims. The amount recoverable is reduced when there is an event arising after the initial recognition that provides objective evidence that the Company may not receive all amounts due under the reinsurance contract and the event has a reliably measurable impact on the expected amount that will be recovered from the reinsurer.

The reinsurers' share of each unexpired risk provision is recognised on the same basis.

### (v) Investments

A financial asset is initially recognised on the date the Company commits to purchase the asset at fair value plus, in the case of all financial assets not classified as at fair value through profit and loss, transaction costs that are directly attributable to its acquisition. A financial asset is derecognised when the rights to receive cashflows from the investment have expired or have been transferred and when the Company has substantially transferred the risks and rewards of ownership of the asset.

# The Marine Insurance Company Limited

## Notes to the accounts

On initial recognition, the financial assets may be categorised into the following categories: financial assets at fair value through profit and loss, loans and receivables, held to maturity financial assets and available for sale financial assets. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition.

The Company designates investments in equity and debt securities in accordance with its investment strategy on the basis on which the investment return is managed and the performance is evaluated internally. Where the investment return is managed on the basis of the periodic cashflows arising from the investment, a financial asset is designated as an available for sale financial asset. Where the investment return is managed on the basis of the total return on the investment (including unrealised investment gains), the financial asset is designated as at fair value through profit and loss. Other investments comprising loans, reinsurance deposits and other deposits are classified as loans and receivables.

Financial assets arising from non-investment activities are categorised as loans and receivables.

Investment income is recognised in the profit and loss account. Dividends on equity investments are recognised on the date at which the investment is priced 'ex dividend'. Interest income is recognised using the effective interest rate method. Unrealised gains and losses on available for sale investments are recognised in other comprehensive income, except for impairment losses and foreign exchange gains and losses on monetary items (which are recognised in the profit and loss account). The profit or loss in the period from unrealised gains and losses on assets classified as fair value through profit and loss is calculated as the difference between the current valuation of the asset at the balance sheet date and the cost at the date of acquisition or the last balance sheet date, whichever is the later.

When assets that are classified at fair value through profit and losses are disposed of cumulative unrealised gains and losses recognised in the current and earlier accounting periods in respect of such assets are reversed and the difference between the sale proceeds and the initial purchase price is recognised in the statement of comprehensive income. When assets that are classified as available for sale are disposed of the cumulative unrealised gains and losses included in the revaluation reserve is reversed and the difference between the sale proceeds and amortised cost is recognised in the statement of comprehensive income.

On de-recognition of an investment classified as available for sale, the cumulative gain or loss previously recognised in other comprehensive income is recognised in the profit and loss account.

For available for sale financial assets, where the cumulative changes in fair value recognised in other comprehensive income represent a loss, the individual asset or Company of assets is reviewed to test whether an indication of impairment exists.

For securities whose fair values are readily determined and where there is objective evidence that such an asset is impaired, including for equity investments, a significant or prolonged decline in the fair value below cost, the net loss previously charged to other comprehensive income is reclassified to the non-technical account.

If the fair value of a previously impaired debt security increases and the increase can be objectively related to an event occurring after the impairment loss was recognised, the impairment loss is reversed and the reversal recognised in the non-technical account. Impairment losses on equity investments are not reversed.

For other loans and receivables, where there is evidence that the contracted cashflows will not be received in full, an impairment charge is recognised in the non-technical account to reduce the carrying value of the financial asset to its recoverable amount.

### (vi) Taxation and deferred tax

Taxation and deferred tax is recognised in the profit and loss account, except to the extent that the tax arises from a transaction or event recognised either in other comprehensive income or directly in equity.

Taxation is based on profits and income for the year as determined in accordance with the relevant tax legislation, together with adjustments for prior years.

Deferred tax is provided in full using the liability method on temporary differences arising between the tax bases of assets and liabilities and the carrying amounts in the financial statements. However, if the deferred tax arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting, nor taxable profit or loss, it is not accounted for. Deferred tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the end of the reporting period and are expected to apply when the related deferred tax asset is realised or the related deferred tax liability is settled.

Deferred tax in respect of the unremitted earnings of overseas subsidiaries and principal associated undertakings is recognised as an expense in the year in which the profits arise, except where the remittance of earnings can be controlled and it is probable that remittance will not take place in the foreseeable future, in which case the tax charge is recognised on the dividends received.

Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which unused tax losses and temporary differences can be utilised.

### (vii) Cash at bank and in hand

Cash at bank and in hand are short term, highly liquid investments that are subject to insignificant changes in value and are readily convertible into known amounts of cash.

# The Marine Insurance Company Limited

## Notes to the accounts

### 2. Estimation techniques, risks, uncertainties and contingencies

#### Introduction

One of the purposes of insurance is to enable policyholders to protect themselves against uncertain future events. Insurance companies accept the transfer of uncertainty from policyholders and seek to add value through the aggregation and management of these risks.

The uncertainty inherent in insurance is inevitably reflected in the financial statements of insurance companies. The uncertainty in the financial statements principally arises in respect of the technical provisions of the Company.

The technical provisions of an insurance company include the provision for unearned premiums and unexpired risks and the provision for outstanding claims. Unearned premiums and unexpired risks represent the amount of income set aside by the company to cover the cost of claims that may arise during the unexpired period of risk of insurance policies in force at the end of the reporting period. Outstanding claims represent the company's estimate of the cost of settlement of claims that have occurred by the end of the reporting period but have not yet been finally settled.

In addition to the inherent uncertainty of having to make provision for future events, there is also considerable uncertainty as regards the eventual outcome of the claims that have occurred by the end of the reporting period but remain unsettled. This includes claims that may have occurred but have not yet been notified to the company and those that are not yet apparent to the insured.

As a consequence of this uncertainty, the insurance company needs to apply sophisticated estimation techniques to determine the appropriate provisions.

#### Estimation techniques

Claims and unexpired risks provisions are determined based upon previous claims experience, knowledge of events and the terms and conditions of the relevant policies and on interpretation of circumstances. Particularly relevant is experience with similar cases and historical claims payment trends. The approach also includes the consideration of the development of loss payment trends, the potential longer term significance of large events, the levels of unpaid claims, legislative changes, judicial decisions and economic and political conditions.

Where possible, the Company adopts multiple techniques to estimate the required level of provisions. This assists in giving greater understanding of the trends inherent in the data being projected. The Company's estimates of losses and loss expenses are reached after a review of several commonly accepted actuarial projection methodologies and a number of different bases to determine these provisions. These include methods based upon the following:-

- The development of previously settled claims, where payments to date are extrapolated for each prior year;
- Estimates based upon a projection of claims numbers and average cost;
- Notified claims development, where notified claims to date for each year are extrapolated based upon observed development of earlier years; and
- Expected loss ratios.

In addition, the Company uses other methods such as the Bornhuetter-Ferguson method, which combines features of the above methods. The Company also uses bespoke methods for specialist classes of business. In selecting its best estimate, the Company considers the appropriateness of the methods and bases to the individual circumstances of the provision class and underwriting year. The process is designed to select the most appropriate best estimate.

Large claims impacting each relevant business class are generally assessed separately, being measured either at the face value of the loss adjusters' estimates or projected separately in order to allow for the future development of large claims.

Provisions are calculated gross of any reinsurance recoveries. A separate estimate is made of the amounts that will be recoverable from reinsurers based upon the gross provisions and having due regard to collectability. The claims provisions are subject to close scrutiny both within the Company's business units and at Company Corporate Centre. In addition, for major classes where the risks and uncertainties inherent in the provisions are greatest, regular and ad hoc detailed reviews are undertaken by advisers who are able to draw upon their specialist expertise and a broader knowledge of current industry trends in claims development. The results of these reviews are considered when establishing the appropriate levels of provisions for outstanding claims and unexpired periods of risk.

The provision for outstanding claims are subject to close scrutiny both within the Company's business units and at Company Corporate Centre. In addition, for major classes where the risks and uncertainties inherent in the provisions are greatest, regular and ad hoc detailed reviews are undertaken by advisers who are able to draw upon their specialist expertise and a broader knowledge of current industry trends in claims development. As an example, the Company's exposure to asbestos and environmental pollution is examined on this basis. The results of these reviews are considered when establishing the appropriate levels of provisions for losses and loss adjustment expenses and unexpired periods of risk.

It should be emphasised that the estimation techniques for the determination of insurance contract liabilities involve obtaining corroborative evidence from as wide a range of sources as possible and combining these to form the overall estimate. This technique means that the estimate is inevitably deterministic rather than stochastic.

#### Uncertainties and contingencies

The uncertainty arising under insurance contracts may be characterised under a number of specific headings, such as:

- Uncertainty as to whether an event has occurred which would give rise to a policyholder suffering an insured loss;
- Uncertainty as to the extent of policy coverage and limits applicable;
- Uncertainty as to the amount of insured loss suffered by a policyholder as a result of the event occurring and;
- Uncertainty over the timing of a settlement to a policyholder for a loss suffered.

The degree of uncertainty will vary by policy class according to the characteristics of the insured risks and the cost of a claim will be determined by the actual loss suffered by the policyholder.

There may be significant reporting lags between the occurrence of the insured event and the time it is actually reported to the Company. Following the identification and notification of an insured loss, there may still be uncertainty as to the magnitude and timing of the settlement of the claim. There are many factors that will determine the level of uncertainty such as inflation, inconsistent judicial interpretations and court judgments that broaden policy coverage

# The Marine Insurance Company Limited

## Notes to the accounts

beyond the intent of the original insurance, legislative changes and claims handling procedures.

The establishment of insurance contract liabilities is an inherently uncertain process and, as a consequence of this uncertainty, the eventual cost of settlement of outstanding claims and unexpired risks can vary substantially from the initial estimates, particularly for the Company's long tail lines of business. The Company seeks to provide appropriate levels of provisions for losses and loss adjustment expenses and provision for unexpired risks taking the known facts and experience into account.

The Company has exposures to risks in each class of business within each operating segment that may develop and that could have a material impact upon the Company's financial position. The geographic and insurance risk diversity within the Company's portfolio of issued insurance policies make it not possible to predict whether material development will occur and, if it does occur, the location and the timing of such an occurrence. The estimation of insurance contract liabilities involves the use of judgments and assumptions that are specific to the insurance risks within each territory and the particular type of insurance risk covered. The diversity of the insurance risks results in it not being possible to identify individual judgments and assumptions that are more likely than others to have a material impact on the future development of the insurance contract liabilities.

The Company evaluates the concentration of exposures to individual and cumulative insurance risk and establishes its reinsurance policy to reduce such exposure to levels acceptable to the Company.

### Litigation, disputes and investigations

The Company, in common with the insurance industry in general, is subject to litigation, mediation and arbitration, and regulatory, governmental and other sectorial inquiries and investigations in the normal course of its business. In addition the Company is exposed to the risk of litigation in connection with its former ownership of the US operation. The directors do not believe that any current mediation, arbitration, regulatory, governmental or sectorial inquiries and investigations and pending or threatened litigation or dispute will have a material adverse effect on the Company's financial position, although there can be no assurance that losses or financial penalties resulting from any current mediation, arbitration, regulatory, governmental or sectorial inquiries and investigations and pending or threatened litigation or dispute will not materially affect the Company's financial position or cash flows for any period.

### Reinsurance

The Company is exposed to disputes on, and defects in, contracts with its reinsurers and the possibility of default by its reinsurers. The Company is also exposed to the credit risk assumed in fronting arrangements and to potential reinsurance capacity constraints. In selecting the reinsurers with whom the Company conducts business its strategy is to seek reinsurers with the best combination of financial strength, price and capacity. The Company Corporate Centre publishes internally a list of authorised reinsurers who pass the Company's selection process and which its operations may use for new transactions.

The Company monitors the financial strength of its reinsurers, including those to whom risks are no longer ceded. Allowance is made in the financial position for non recoverability due to reinsurer default by requiring operations to provide, in line with Company standards, having regard to companies on the Company's 'Watch List'. The 'Watch List' is the list of companies whom the directors believe will not be able to pay amounts due to the Company in full.

### Investment risk

The Company is exposed to market risk and credit risk on its invested assets. Market risk includes the risk of potential losses from adverse movements in market rates and prices including interest rates, equity prices and foreign currency exchange rates. The Company's exposure to market risks is controlled by the setting of investment limits in line with the Company's risk appetite.

Credit risk includes the non performance of contractual payment obligations on invested assets and adverse changes in the credit worthiness of invested assets including exposures to issuers or counterparties for bonds, equities, deposits and derivatives. Limits are set at both a portfolio and counterparty level based on likelihood of default to manage the Company's overall credit profile and specific concentrations within risk appetite. The Company's insurance investment portfolios are concentrated in listed securities with very low levels of exposure to assets without quoted market prices. The Company uses model based analysis to verify asset values when market values are not readily available.

### Foreign exchange risk

The Company publishes financial statements in Pound Sterling. Therefore, fluctuations in exchange rates used to translate other currencies, particularly other European currencies and the United States dollar, into Pound Sterling will impact the reported financial position, results of operations from period to period. These fluctuations in exchange rates will also impact the Pound Sterling value of and the return on the Company's investments.

Income and expenses for each profit & loss account item are translated at average exchange rates. Assets and liabilities, as reported in the Balance Sheet, are translated at closing exchange rates at the end of the reporting period.

# The Marine Insurance Company Limited

## Notes to the accounts

### 3. Risk management and capital management

#### Introduction

RSA Insurance Group plc, of which the company is an important part, is managed along divisional lines. The company writes direct marine, aviation, transport and renewable energy insurance business in the United States. The directors of the Company have considered whether the Company's approach to strategy, risk management, performance review and custody of assets fully meets the needs of the Company as a separate regulated entity. They have concluded that it does. The following discussion sets out the approach of the Group, and hence of the Company, to risk management.

#### Risk and capital management

As an insurance company, the Company is in the business of actively seeking risk with a view to adding value by managing it. This note summarises the key risks to the Group, and hence the Company and the steps taken to manage them.

The Group's Board of Directors (the 'Board') defines the risk appetite of the organisation. The Group employs a comprehensive Risk Management System that includes a full range of risk policies, procedures, measurement, reporting and monitoring techniques and a series of stress tests and scenario analyses to ensure that the risk exposures that arise from operating the Company's business are managed appropriately.

The Company is not exposed to risks arising from insurance contracts as risks are fully reinsured.

#### Financial Risk

Financial risk refers to the risk of financial loss from transactions entered into by the company and includes the following risks:

- Credit
- Market
- Interest rate
- Liquidity
- Currency

#### Credit Risk

Credit risk is the risk of loss of value of the financial assets due to counterparties failing to meet all or part of their obligations to the Company. The Board Risk Committee (BRC) is responsible for ensuring that the Board approved Group credit risk appetite is not exceeded. This is done through the setting and imposition of Group policies, procedures and limits. In defining its appetite for credit risk the Company looks at exposures at both an aggregate and business unit level distinguishing between credit risks incurred as a result of offsetting insurance risks or operating in the insurance market (e.g. reinsurance credit risks and risks to receiving premiums due from policyholders and intermediaries) and credit risks incurred for the purposes of generating a return (e.g. invested assets credit risk).

Limits are set at both a portfolio and counterparty level based on likelihood of default, derived from the rating of the counterparty, to ensure that the Group's overall credit profile and specific concentrations are managed and controlled within risk appetite. Financial assets are graded according to company standards. AAA is the highest possible rating. Investment grade financial assets are classified within the range of AAA to BBB ratings. For invested assets, restrictions are placed on each of the Group's investment managers as to the level of exposure to various rating categories including unrated securities.

The Company is also exposed to credit risk from the use of reinsurance in the event that a reinsurer fails to settle its liability to the Company.

The Group Reinsurance Credit Committee oversees the management of credit risk arising from the reinsurer failing to settle its liability to the Company. Group standards are set such that reinsurers that have a financial strength rating of less than 'A-' with Standard & Poor's, or a comparable rating, are removed from the Group's authorised list of approved reinsurers unless the Group's internal review discovers exceptional circumstances in favour of the reinsurer. Collateral is taken, where appropriate, to mitigate exposures to acceptable levels.

The following table provides information regarding the aggregated credit risk exposure for financial assets of the Company as at 31 December 2017.

<b>Credit rating relating to financial assets that are neither past due nor impaired</b>									<b>Total Financial Assets that are neither past due nor impaired</b>
	AAA	AA	A	BBB	<BBB	Not rated	Value including held for classified as sale held for sale	Less: Amounts classified as held for sale	
<b>As at 31 December 2017</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
<b>Debt securities</b>	-	24,297	5,059	760	-	-	30,116	-	30,116
<b>Other financial assets</b>	-	92	19	3	-	-	114	-	114
<b>Reinsurance assets</b>	-	4,855	95,809	11,330	638	395	113,027	68,825	44,202
<b>Insurance and reinsurance debtors</b>	-	13,426	959	2,473	(4)	13,211	30,064	1,454	28,610
<b>Cash at bank and in hand</b>	<b>1,019</b>	-	2,253	3,793	-	-	7,065	5,440	1,625

# The Marine Insurance Company Limited

## Notes to the accounts

### Credit Risk (continued)

#### Notes:

1. The insurance and reinsurance debtors classified as not rated comprise personal policyholders and small corporate customers that do not have individual credit ratings. The overall risk to the Company is deemed to be low as the cover could be cancelled if payments were not received on a timely basis.

#### Credit rating relating to financial assets that are neither past due nor impaired

	AAA	AA	A	BBB	<BBB	Not rated	Value including held for sale	Less: Amounts classified as held for sale	Total Financial Assets that are neither past due nor impaired
	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000
As at 31 December 2016									
Debt securities	-	61,012	15,217	4,255	-	-	80,484	46,259	34,225
Other financial assets	-	293	73	20	-	-	386	264	122
Reinsurance assets	-	7,030	106,507	5,337	(4)	3,058	121,928	83,732	38,196
Insurance and reinsurance debtors	-	67	1,368	4,025	7	7,815	13,281	-	13,281
Cash at bank and in hand	-	398	8,260	6,797	-	-	15,455	-	15,455

#### Notes:

2. The insurance and reinsurance debtors classified as not rated comprise personal policyholders and small corporate customers that do not have individual credit ratings. The overall risk to the Company is deemed to be low as the cover could be cancelled if payments were not received on a timely basis.

There are no material financial assets that would have been past due or impaired had the terms not been renegotiated.

The following table provides information regarding the carrying value of financial assets that have been impaired and the ageing of financial assets that are past due but not impaired as at 31 December 2017.

#### Financial assets that are past due but not impaired

	Neither past due nor impaired	0-3 months	3-6 months	6-12 months	Greater than 12 months	Impaired Financial Assets	Balance Sheet carrying value	Impairment losses charged to Income Statement
	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000
As at 31 December 2017								
Debt securities	30,116	-	-	-	-	-	30,116	-
Other financial assets	114	-	-	-	-	-	114	-
Reinsurance assets	39,339	-	-	-	-	-	39,339	-
Insurance and reinsurance debtors	13,504	695	180	74	1,041	-	15,494	-
Cash at bank and in hand	1,625	-	-	-	-	-	1,625	-

#### Financial assets that are past due but not impaired

	Neither past due nor impaired	0-3 months	3-6 months	6-12 months	Greater than 12 months	Impaired Financial Assets	Balance Sheet carrying value	Impairment losses charged to Income Statement
	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000
As at 31 December 2016								
Debt securities	34,225	-	-	-	-	-	34,225	-
Other financial assets	264	-	-	-	-	-	264	-
Reinsurance assets	121,928	-	-	-	-	-	121,928	-
Insurance and reinsurance debtors	11,421	30	20	53	1,757	-	13,281	-
Cash at bank and in hand	15,455	-	-	-	-	-	15,455	-

# The Marine Insurance Company Limited

## Notes to the accounts

### Market Risk

The Company is exposed to the risk of potential losses from adverse movements in market prices including those of interest rates, exchange rates and debt securities.

Exposures are controlled by the setting of investment limits and managing asset-liability matching in line with the Company's risk appetite.

The Company Investment Committee (CIC), on behalf of the Board, is responsible for reviewing and approving the investment strategy for the Company's investment portfolios. It provides approval for all major changes of the Company's investment strategy and, in particular, approves any substantive changes to the balance of the Company's funds between the major asset classes. Importantly, the CIC also approves the terms of reference of the Company's main operational investment committee, the Company Asset Management Committee (CAMC). The Board Risk Committee (BRC) issues CAMC with investment risk limits.

### Interest Rate Risk

The fair value of the Company's portfolio of fixed income securities is inversely correlated to changes in the market interest rates. Thus, if interest rates fall, the fair value of the portfolio would tend to rise and vice versa as set out in the sensitivity analysis below.

### Currency Risk

The Company incurs Operational currency risk by underwriting liabilities in currencies other than the currency of the primary environment in which the business units operate (non functional currencies).

Operational currency risk is managed within the Company's individual operations by broadly matching assets and liabilities by currency.

### Sensitivity Analysis

The Company uses a number of sensitivity or stress-test based risk management tools to understand the impact of the above risks on earning and capital in both normal and stressed conditions. These stress tests combine deterministic shocks, analysis of historical scenarios and stochastic modelling using the internal capital model to inform the Company's decision making, planning process and also for identification and management of risks within the business units.

The following tables provide an indication for the Company of some of the single factor changes adopted within the Group:

Impact of a 10% change in Pounds Sterling against Euro and US Dollar on shareholders' funds.

	10% strengthening in Pounds Sterling against Euro £'000	10% weakening in Pounds Sterling against Euro £'000	10% strengthening in Pounds Sterling against US Dollar £'000	10% weakening in Pounds Sterling against US Dollar £'000
Movement in shareholders' funds as at 31 December 2017	229	(252)	(4,528)	4,701
Movement in shareholders' funds as at 31 December 2016	(2)	2	565	(621)

### Liquidity Risk

Liquidity risk is the risk that the Company may be unable to pay obligations when due as a result of assets not being available in a form that can be immediately converted into cash. Liquidity is managed such that the Company maintains a minimum level of cash or cash equivalents or highly liquid assets that can be liquidated within a minimum stated period of time. Contingency funding plans are prepared and monitored to ensure that these minimum levels are met even in stress conditions.

### Maturity period

The following table summarises the maturity dates for financial liabilities that are subject to fixed and variable interest rates. Direct insurance creditors are also presented and are analysed by remaining duration until settlement.

	Less than 1 Year £'000	1 - 2 Years £'000	2 - 3 Years £'000	3 - 4 Years £'000	4 - 5 Years £'000	5 - 10 Years £'000	Total £'000	Balance Sheet carrying value £'000
As at 2017								
<b>Financial Liabilities</b>								
Direct insurance creditors	1,595	-	-	-	-	11	1,606	1,606
<b>Total</b>	<b>1,595</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>11</b>	<b>1,606</b>	<b>1,606</b>



# The Marine Insurance Company Limited

## Notes to the accounts

As at 2016	Less than 1 Year £'000	1 - 2 Years £'000	2 - 3 Years £'000	3 - 4 Years £'000	4 - 5 Years £'000	5 - 10 Years £'000	Total £'000	Balance Sheet carrying value £'000
<b>Financial Liabilities</b>								
Direct insurance creditors	359	-	-	-	-	13	372	372
<b>Total</b>	<b>359</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>13</b>	<b>372</b>	<b>372</b>

### Operational Risk

Operational risk is the risk of direct or indirect losses resulting from human factors, external events and inadequate or failed internal processes and systems. Operational risks are inherent in the Group's operations and are typical of any large enterprise. Major sources of operational risk can include operational process reliability, inform security, outsourcing of operations, dependence on key suppliers, implementation of strategic and operational change, integration of acquisitions, fraud, human error, customer service quality, inadequacy of business continuity arrangements, recruitment, training and retention of staff, and social and environmental impacts.

The Company manages operational risk using a range of techniques and tools to identify monitor and mitigate its operational risk in accordance with Group's risk appetite. These tools include Risk and Control Self Assessments, Key Risk Indicators (e.g. fraud and service indicators), Scenario Analysis and Loss Reporting. In addition, the Group has developed a number of contingency plans including Incident Management and Business Continuity Plans. Quantitative analysis of operational risk exposures material to the Group is used to inform decisions on the overall amount of capital held and the adequacy of contingency arrangements.

### Own Risk and Solvency Assessment (ORSA)

The Solvency II directive which is effective from 1 January 2016, introduces a requirement for undertakings to conduct an ORSA. In anticipation of this requirement, the Company has updated its risk and capital management processes.

The Group defines its ORSA as a series of inter-related activities by which it establishes:

- The quantity and quality of the risks which it seeks to assume
- The level of capital required to support those risks
- The actions it will take to achieve and maintain the desired levels of risk and capital.

The assessments of how much risk to assume and how much capital to hold are inextricably linked. In some situations, it may be desirable to increase the amount of risk assumed or retained in order to make the most efficient use of capital available or else to return excess capital to capital providers. In other situations, where the risks assumed give rise to a capital requirement that is greater than the capital immediately available to support those risks, it will be necessary either to reduce the risk assumed or to obtain additional capital.

The assessment of risk and solvency needs is in principle carried out continuously. In practice, the assessment consists of a range of specific activities and decisions carried out at different times of the year as part of an annual cycle, supplemented as necessary by ad hoc assessments of the impact of external events and developments and of internal business proposals.

Papers are presented to the Board throughout the year dealing with individual elements that make up the ORSA. The information contained in those papers and the associated decisions taken are summarised in an annual ORSA report.

### Capital Management

The Company is part of RSA Insurance Group plc and is regulated by the Prudential Regulation Authority ('PRA') and Financial Conduct Authority ('FCA').

### Capital Appetite

The Company aims to hold sufficient capital, which comprises shareholders' equity and subordinated loan capital, to meet its plan and objectives. This represents sufficient surpluses for both regulatory and economic capital, as well as, sufficient capital to support the Group's and the Company's aim of maintaining single 'A' ratings. To assist in managing its capital position, the Group has set internal target coverage ratios for each of the principal capital measures.

# The Marine Insurance Company Limited

## Notes to the accounts

### Regulatory solvency position during 2017

The Group's Solvency II Internal Model was approved by the PRA in December 2015 and forms the basis of the primary Solvency II SCR measure.

The internal model is used to support, inform and improve the Company's decision making. It is used to determine the Group's and Company's optimum capital structure, its investment strategy, its reinsurance program and to determine the pricing and target returns for each portfolio.

	<b>Estimated (unaudited) 2017 £m</b>	<b>2016 £m</b>
Eligible Own Funds	48	45
SCR	9	20
Coverage (unrounded)	<b>541%</b>	<b>226%</b>

The Solvency and Financial Condition Report as required by Solvency II for the year ended 31 December 2017 will be publicly available in May 2018.

The Company uses a variety of metrics to monitor its capital position including Shareholders' funds, which are £49,704,000 as at 31 December 2017 (2016: £46,696,000).

### 4. Exchange Rates

The rate of exchange used in these accounts in respect of the major overseas currency are:

	<b>2017 Cumulative Average</b>	<b>2017 End of Period</b>	<b>2016 Cumulative Average</b>	<b>2016 End of Period</b>
United States Dollar	1.29	1.35	1.35	1.24
Euro	1.14	1.13	1.22	1.17

Other charges in the non-technical account includes £3,000 of net losses (2016: £324,000 of net gains) on the retranslation of foreign currency items, which is included in current year retained profit.

# The Marine Insurance Company Limited

## Notes to the accounts

### 5. Segmental information

#### a) By business class

	2017	2016
	£'000	£'000
<b>Gross premiums written</b>		
Marine, aviation and transport	19,357	12,871
Renewable energy	18,342	19,290
	<b>37,699</b>	<b>32,161</b>
	2017	2016
	£'000	£'000
<b>Profit on ordinary activities before taxation</b>		
Marine, aviation and transport	(1,770)	2,573
Renewable energy	5,765	1,178
	<b>3,995</b>	<b>3,751</b>
	2017	2016
	£'000	£'000
<b>Net assets as at 31 December</b>		
Marine, aviation and transport	42,646	45,403
Renewable energy	7,058	1,293
	<b>49,704</b>	<b>46,696</b>

#### b) by geographical segment

	2017	2016
	£'000	£'000
<b>Gross premiums written</b>		
US	37,699	32,161
	<b>37,699</b>	<b>32,161</b>
	2017	2016
	£'000	£'000
<b>Profit on ordinary activities before taxation</b>		
US	3,995	3,751
	<b>3,995</b>	<b>3,751</b>
	2017	2016
	£'000	£'000
<b>Net assets as at 31 December</b>		
US	49,704	46,696
	<b>49,704</b>	<b>46,696</b>

Total commissions for direct insurance business accounted for by the Company during the year, excluding payments to employees, amounted to £5,899,000 (2016: £4,860,000).

### 6. Held for sale disposal group

On 7 February 2017 the Group announced that contracts had been signed to dispose of UK legacy insurance liabilities to Enstar Group Limited, the majority of which are held in the Company. The transaction initially took the form of a reinsurance agreement, effective at 31 December 2016, which substantially effects economic transfer, to be followed by a completion of a subsequent legal transfer of the business. The UK legacy insurance liabilities remain as held for sale as at 31 December 2017 as regulatory approval is required to complete the subsequent legal transfer of the business; this approval is expected to be obtained in 2018.

# The Marine Insurance Company Limited

## Notes to the accounts

### 6. Held for sale disposal group (continued)

The UK Legacy investments presented as held for sale at 31 December 2016 have been disposed of and the proceeds used to acquire reinsurance for the gross legacy liabilities pending completion of the subsequent legal transfer of the business.

	<u>2017</u>	<u>2016</u>
	<u>£'000</u>	<u>£'000</u>
<b>Assets classified as held for sale</b>		
Investments	-	46,259
Cash	5,440	-
Amounts owed to group undertakings	(4,222)	-
Reinsurers' share of claims outstanding	73,047	83,732
Other debtors and other assets	1,454	264
<b>Total assets of disposal groups</b>	<u>75,719</u>	<u>130,255</u>
<b>Liabilities directly associated with assets classified as held for sale</b>		
Claims outstanding	73,047	83,732
Amounts owed to group undertakings	-	46,523
Other creditors and liabilities	2,672	-
<b>Liabilities of disposal groups</b>	<u>75,719</u>	<u>130,255</u>
<b>Total net assets of disposal groups</b>	<u>-</u>	<u>-</u>

### 7. Auditor's remuneration

Fees payable to KPMG LLP for the audit of the Company's accounts for the year ended 31 December 2017 were £32,500 (31 December 2016: £17,500) which were borne by a parent company, Royal & Sun Alliance Insurance plc. Fees payable to KPMG LLP for the provision of non-audit services in relation to Solvency II for the year ended 31 December 2017 were £25,000 (31 December: £25,000) and NAIC regulatory submission for the year ended 31 December 2017 were £62,000 (31 December 2016: £62,000).

### 8. Directors' emoluments

The directors were all remunerated by RSAI, a fellow subsidiary of the Group, for their services to the RSA Group as a whole. They were not remunerated for their services as directors of the Company and the amount of time spent performing their duties is incidental to their roles across the RSA Group. This is consistent with prior years.

### 9. Employees and staff costs

The Company did not employ anyone during the period (2016: none). All administrative duties are performed by employees of RSAI at a cost to the Company of £1,512,000 (2016: £1,155,000).

### 10. Investment income, expenses and charges

	<u>2017</u>	<u>2016</u>
	<u>£'000</u>	<u>£'000</u>
Income from available for sale investments	1,042	1,452
Investment management expenses and charges	(274)	(445)
	<u>768</u>	<u>1,007</u>

# The Marine Insurance Company Limited

## Notes to the accounts

### 11. Taxation

The tax amounts charged in the profit and loss account are as follows:

	2017	2016
	£'000	£'000
<b>Current tax</b>		
UK corporation tax	1,022	714
Adjustments in respect of prior periods	36	(2)
<b>Total current tax</b>	<b>1,058</b>	<b>712</b>
<b>Total tax charge</b>	<b>1,058</b>	<b>712</b>

The UK corporation tax for the current year is based on a rate of 19.2% (2016: 20%). The rate of corporation tax has reduced from 20% to 19% effective 1 April 2017, and as a result a composite rate of 19.2% has been used in the accounts.

#### *Reconciliation of the total tax charge*

The tax charge for the year is more than 19.2% (2016: less than 20%) due to the items set out in the reconciliation below:

	2017	2016
	£'000	£'000
<b>Profit on ordinary activities before tax</b>	<b>3,995</b>	<b>3,751</b>
Tax at the UK rate of 19.2% (2016 at 20%)	769	750
<i>Factors affecting charge:</i>		
Expenses not deductible for tax purposes	-	28
Fiscal adjustments	69	(64)
Adjustment to tax charge in respect of previous periods	36	(2)
Group relief rate variance	184	-
<b>Total tax charge</b>	<b>1,058</b>	<b>712</b>

The current tax credited to other comprehensive income during the year is £6,000 (2016: £10,000). The deferred tax recognised in other comprehensive income is £27,000 (2016: £nil).

### 12. Financial Assets

	2017	2016
	£'000	£'000
Government securities	20,058	18,058
Corporate bonds	10,058	16,167
<b>Available for sale financial assets</b>	<b>30,116</b>	<b>34,225</b>
<b>Total assets measured at fair value</b>	<b>30,116</b>	<b>34,225</b>

# The Marine Insurance Company Limited

## Notes to the accounts

### 12. Financial Assets (continued)

#### Available for sale financial assets:-

	Fair Value Hierarchy			
	Level 1	Level 2	Level 3	Total
	2017	2017	2017	2017
	£'000	£'000	£'000	£'000
Debt securities	22,270	7,846	-	30,116
<b>Total</b>	<b>22,270</b>	<b>7,846</b>	<b>-</b>	<b>30,116</b>

	Fair Value Hierarchy			
	Level 1	Level 2	Level 3	Total
	2016	2016	2016	2015
	£'000	£'000	£'000	£'000
Debt securities	34,225	-	-	34,225
<b>Total</b>	<b>34,225</b>	<b>-</b>	<b>-</b>	<b>34,225</b>

None of the Company's insurance liabilities are measured at fair value. There were no transfers between Level 1 and Level 2 during the year.

There are no financial assets or liabilities measured at fair value using Level 3 fair value measurements.

### 13. Reinsurer's share of provision for unearned premium

	2017	2016
	£'000	£'000
Reinsurer's share of provisions for unearned premiums at 1 January	17,824	11,541
Premiums ceded to reinsurers	38,002	32,161
Reinsurer's share of premiums earned	(30,817)	(28,284)
Changes in reinsurance asset	7,185	3,877
Exchange adjustment	1,856	2,406
<b>Total Reinsurer's share of provision for unearned premiums at 31 December</b>	<b>23,153</b>	<b>17,824</b>

As all business is fully reinsured, reinsurers share of unearned premium is the same as gross unearned premium and therefore the gross unearned premium reconciliation is consistent with the disclosure above and has not been presented separately.

### 14. Reinsurer's share of provision for outstanding claims

	2017	2016
	£'000	£'000
Reinsurer's share of provisions for losses and loss adjustment expenses at 1 January	99,816	75,485
Reinsurer's share of total claims incurred	18,506	19,824
Total reinsurance recoveries received	(21,699)	(12,968)
Unwind of discount	1,976	1,567
Exchange adjustment	(9,365)	15,908
<b>Reinsurer's share of provisions for losses and loss adjustment expenses at 31 December</b>	<b>89,234</b>	<b>99,816</b>
Less: Assets classified as held for sale	(73,047)	(87,732)
<b>Total Reinsurer's share of provisions for losses and loss adjustment expenses at 31 December</b>	<b>16,187</b>	<b>16,084</b>

As all business is fully reinsured, reinsurers share of outstanding claims is the same as gross outstanding claims and therefore the gross outstanding claims reconciliation is consistent with the disclosure above and has not been presented separately.

Loss development tables have not been disclosed in the notes to these financial statements, as in the view of the directors the Company substitutes insurance risk for reinsurer credit risk, through its reinsurance programme into Royal & Sun Alliance Insurance plc.

# The Marine Insurance Company Limited

## Notes to the accounts

### 15. Other debtors

Other debtors includes £27,000 (2016: £nil) relating to deferred tax (see note 16).

### 16. Deferred Tax

Deferred tax for the current year is based on a rate of 17% (2016: 17%)

	2017 £'000	2016 £'000
Unrealised investment gains	20	-
Tax losses and unused tax credits	7	-
<b>Deferred tax asset</b>	<b>27</b>	<b>-</b>
	2017 £'000	2016 £'000
At 1 January	-	-
Amounts credited to other comprehensive income	27	-
<b>Deferred tax asset as at 31 December</b>	<b>27</b>	<b>-</b>

### 17. Other creditors (including current taxation)

	2017 £'000	2016 £'000
UK corporation tax	1,052	702
Other creditors	-	499
	<b>1,052</b>	<b>1,201</b>

### 18. Share capital

	2017 £'000	2016 £'000
<b>Allotted, issued and fully paid</b>		
1,304,945 ordinary shares at 12.5p each (2015: 1,304,945 ordinary shares at 12.5p each)	16,312	16,312
	<b>16,312</b>	<b>16,312</b>

### 19. Deferred acquisition costs

The Company has recognised deferred acquisition costs (DAC) assets of £4,862,000 (2016: £4,288,000) and reinsurance share of DAC of £4,862,000 (2016: £4,288,000).

### 20. Parent companies

The Company's immediate parent company is Royal & Sun Alliance Insurance plc, a company incorporated in England and Wales.

The Company's ultimate parent company and controlling party is RSA Insurance Group plc, which is registered in England and Wales and is the parent company of the smallest and largest group to consolidate these financial statements. A copy of that Company's accounts can be obtained from 17<sup>th</sup> Floor, 20 Fenchurch Street, London EC3M 3AU.